

April 15, 2019

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Commonwealth of Virginia

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Virginia Health Care Foundation

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*Legislative Assistant*  
Virginia State Senator Mark Obenshain

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*Director*  
ThompsonMcMullan

James Harenchar  
*President and CEO*  
Response Marketing Group

Seth Levy  
*Chief Information Officer, Retired*  
Various Retailers

Richard W. Lindsay, M.D.  
*Geriatrician and Professor*  
Department of Internal Medicine  
University of Virginia

F. Michael Martin  
*Health Care Executive, Retired*  
Various Health Systems

Fran Palma  
*Senior Vice President, Digital Strategies*  
Covenant Retirement Communities

Katie M. Roeper  
*Assistant Commissioner, Retired*  
Virginia Department of Aging and  
Rehabilitative Services

FDIC, Atlanta Regional Office  
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Atlanta, GA 30309-3849

To Whom It May Concern:

VirginiaNavigator is excited to offer its steadfast support to both SunTrust and BB&T around their merger efforts. Both organizations are extremely community-minded and have supported our non-profit organization and its work.

Created in 2001, VirginiaNavigator is a one-stop statewide public/private partnership 501c3 non-profit resource for long term services and supports. We have developed and maintained a database of over 27,000 programs and services for older adults, caregivers, individuals with disabilities and their families. VirginiaNavigator encompasses three Virginia-specific websites under one umbrella ([VeteransNavigator.org](http://VeteransNavigator.org), [SeniorNavigator.org](http://SeniorNavigator.org) and [disAbilityNavigator.org](http://disAbilityNavigator.org)), and has a grassroots-based network of 747 Navigator Centers across the state.

SunTrust has a long history of supporting community non-profit organizations doing important work. We are no exception. SunTrust has provided us the opportunity to apply for and receive foundation grants on and off since 2002 that have supported our work with older adults and people with disabilities and caregivers and more recently, VeteransNavigator. Much of the support we've received was tied to SunTrust's core competencies of financial literacy and education. Though our partnership, we've been able to directly impact Virginians, especially the underserved, to ensure they have the tools they so desperately need to build a better financial future for themselves and their families.

BB&T supported our 10<sup>th</sup> Anniversary celebration in 2011, which was a commemoration of a decade of our work in communities across the state and honored the storied legacy of our former board chairman, the late Mr. James C. Roberts.

Together, we believe that SunTrust and BB&T will be able to make an even greater and more meaningful impact across all of the communities they serve, including across our home state of Virginia. Thank you for giving their merger application your favorable consideration. Should you have questions, don't hesitate to contact me at (804) 525-7735 or [Adrienne@VirginiaNavigator.org](mailto:Adrienne@VirginiaNavigator.org).

Sincerely,



Adrienne M. Johnson  
Executive Director  
VirginiaNavigator