

From: [Mark Wilkin](#)
To: [BankMergerApplication](#); comments.applications@rich.frb.org
Cc: [Mark Wilkin](#)
Subject: [EXTERNAL MESSAGE] BBT / SunTrust Merger
Date: Wednesday, May 01, 2019 2:51:12 PM

To Whom it May Concern:

Andesa Services is the leading provider of integrated, cloud-based solutions for life insurance and annuity carriers and providers.

BB&T provides the necessary working capital to assist with day-to-day operations as well as financing for shareholder buy-outs that have resulted in an economic lift for our employees and community. Andesa has grown its employee count over 50% in the past ten years, and BB&T has played a role in this growth.

I support the merger and believe the combined entity will be good for the community and our employees.

Thanks,

Mark Wilkin, CPA

CFO & Business Development Executive

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