

### First Quarter 2018

#### ECONOMIC INDICATORS

##### Employment Growth Rates (change from year ago, unless noted)

	Q1-18	Q4-17	Q1-17	2017	2016
Total Nonfarm (share of trailing four quarter employment in parentheses)	3.2%	2.9%	3.1%	2.9%	3.5%
Manufacturing (9%)	2.9%	2.2%	2.6%	2.6%	1.8%
Other (non-manufacturing) Goods-Producing (7%)	6.7%	8.1%	3.9%	5.9%	5.1%
Private Service-Providing (67%)	3.2%	2.9%	3.1%	2.9%	3.8%
Government (17%)	1.5%	1.2%	3.1%	2.0%	2.4%
Unemployment Rate (% of labor force)	3.1%	3.2%	3.3%	3.3%	3.4%

##### Other Indicators (change from year ago, unless noted)

	Q1-18	Q4-17	Q1-17	2017	2016
Single-Family Home Permits	14.5%	13.3%	8.6%	13.2%	16.7%
Multifamily Building Permits	66.6%	-32.1%	60.0%	-5.8%	18.0%
Home Price Index	9.8%	10.2%	8.4%	9.7%	7.4%
Nonbusiness Bankruptcy Filings per 1000 people (quarterly annualized level)	2.85	3.11	3.51	3.58	3.76

#### BANKING TRENDS

##### General Information

	Q1-18	Q4-17	Q1-17	2017	2016
Institutions (#)	44	44	46	44	47
Total Assets (in millions)	665,582	654,327	601,521	654,327	602,113
New Institutions (# < 3 years)	0	0	0	0	0
Subchapter S Institutions	7	7	8	7	8

##### Asset Quality

	Q1-18	Q4-17	Q1-17	2017	2016
Past-Due and Nonaccrual Loans / Total Loans (median %)	1.44	1.27	1.34	1.27	1.36
Noncurrent Loans / Total Loans (median %)	0.58	0.50	0.59	0.50	0.52
ALLL/Total Loans (median %)	1.54	1.50	1.57	1.50	1.53
ALLL/Noncurrent Loans (median multiple)	2.61	2.96	2.11	2.96	2.47
Net Loan Losses / Total Loans (median %)	0.19	0.24	0.00	0.16	0.20

##### Capital / Earnings

	Q1-18	Q4-17	Q1-17	2017	2016
Tier 1 Leverage (median %)	12.50	12.46	12.46	12.46	12.88
Return on Assets (median %)	2.14	1.27	1.65	1.74	1.57
Pretax Return on Assets (median %)	2.67	2.16	2.41	2.42	2.27
Net Interest Margin (median %)	5.48	5.38	4.84	5.28	5.13
Yield on Earning Assets (median %)	5.98	5.98	5.50	5.94	5.69
Cost of Funding Earning Assets (median %)	0.67	0.65	0.73	0.64	0.67
Provisions to Avg. Assets (median %)	0.29	0.24	0.15	0.33	0.15
Noninterest Income to Avg. Assets (median %)	0.91	0.93	0.93	0.95	1.03
Overhead to Avg. Assets (median %)	3.04	3.58	3.09	3.23	3.18

##### Liquidity/Sensitivity

	Q1-18	Q4-17	Q1-17	2017	2016
Net Loans to Assets (median %)	75.84	76.06	72.95	76.06	72.42
Noncore Funding to Assets (median %)	15.49	12.76	12.81	12.76	13.13
Long-term Assets to Assets (median %, call filers)	11.17	11.30	13.99	11.30	14.93
Brokered Deposits (number of institutions)	35	34	32	34	31
Brokered Deposits to Assets (median % for those above)	14.55	15.98	17.26	15.98	15.72

##### Loan Concentrations (median % of Qualifying Total Capital)

	Q1-18	Q4-17	Q1-17	2017	2016
Commercial and Industrial	53.18	69.74	62.55	69.74	66.60
Commercial Real Estate	33.79	35.04	35.70	35.04	42.70
Construction & Development	1.33	1.23	1.46	1.23	2.73
Multifamily Residential Real Estate	0.74	0.67	0.69	0.67	0.69
Nonresidential Real Estate	29.85	31.62	30.04	31.62	38.87
Residential Real Estate	5.48	12.08	19.88	12.08	33.19
Consumer	16.57	17.43	18.68	17.43	15.07
Agriculture	0.04	0.04	0.00	0.04	0.00

#### BANKING PROFILE

Largest Deposit Markets (from 2017 Summary of Deposits)	Institutions in Market	Deposits (\$ millions)	Asset Distribution	
			Assets	Institutions
Salt Lake City, UT	40	439,019	< \$100 million	7 (15.9%)
Ogden-Clearfield, UT	16	12,384	\$100 million to \$250 million	4 (9.1%)
Provo-Orem, UT	14	7,463	\$250 million to \$1 billion	10 (22.7%)
St. George, UT	9	2,246	\$1 billion to \$10 billion	15 (34.1%)
Logan, UT-ID	10	1,619	> \$10 billion	8 (18.2%)