



State Profile

Pennsylvania

Third Quarter 2018

ECONOMIC INDICATORS (NOT SEASONALLY ADJUSTED, UNLESS NOTED)

Employment Growth Rates (change from year ago, unless noted)	Q3-18	Q2-18	Q3-17	2017	2016
Total Nonfarm (share of trailing four quarter employment in parentheses)	1.6%	1.4%	1.0%	1.1%	0.8%
Manufacturing (9%)	0.8%	0.8%	0.6%	0.4%	-1.5%
Other (non-manufacturing) Goods-Producing (5%)	2.0%	2.9%	5.2%	4.2%	-2.0%
Private Service-Providing (74%)	1.8%	1.6%	0.9%	1.1%	1.5%
Government (12%)	0.2%	-0.3%	0.2%	0.0%	-0.2%
Unemployment Rate (% of labor force, seasonally adjusted)	4.1%	4.5%	4.8%	4.9%	5.4%

Other Indicators (change from year ago, unless noted)	Q3-18	Q2-18	Q3-17	2017	2016
Single-Family Home Permits	-7.2%	1.9%	25.7%	7.4%	16.3%
Multifamily Building Permits	109.7%	-0.3%	-44.6%	6.8%	-32.8%
Home Price Index	4.8%	5.2%	4.2%	4.1%	3.1%
Nonbusiness Bankruptcy Filings per 1000 people (quarterly annualized level)	1.61	1.74	1.64	1.70	1.63

BANKING TRENDS

General Information	Q3-18	Q2-18	Q3-17	2017	2016
Institutions (#)	153	154	159	156	165
Total Assets (in millions)	254,549	252,886	245,066	247,036	230,901
New Institutions (# < 3 years)	0	0	0	0	0
Subchapter S Institutions	2	2	2	2	2

Asset Quality	Q3-18	Q2-18	Q3-17	2017	2016
Past-Due and Nonaccrual Loans / Total Loans (median %)	1.17	1.15	1.34	1.32	1.38
Noncurrent Loans / Total Loans (median %)	0.65	0.62	0.74	0.73	0.84
ALLL/Total Loans (median %)	0.99	1.01	1.00	0.97	1.03
ALLL/Noncurrent Loans (median multiple)	1.49	1.44	1.27	1.30	1.09
Net Loan Losses / Total Loans (median %)	0.03	0.03	0.03	0.07	0.07

Capital / Earnings	Q3-18	Q2-18	Q3-17	2017	2016
Tier 1 Leverage (median %)	10.18	10.08	10.14	10.10	10.02
Return on Assets (median %)	0.90	0.87	0.80	0.66	0.70
Pretax Return on Assets (median %)	1.11	1.04	1.11	1.01	0.93
Net Interest Margin (median %)	3.41	3.38	3.33	3.31	3.24
Yield on Earning Assets (median %)	4.19	4.11	3.99	3.92	3.82
Cost of Funding Earning Assets (median %)	0.83	0.75	0.62	0.60	0.53
Provisions to Avg. Assets (median %)	0.06	0.07	0.07	0.08	0.08
Noninterest Income to Avg. Assets (median %)	0.48	0.49	0.47	0.50	0.47
Overhead to Avg. Assets (median %)	2.59	2.58	2.60	2.64	2.62

Liquidity/Sensitivity	Q3-18	Q2-18	Q3-17	2017	2016
Net Loans to Assets (median %)	73.30	72.73	71.32	72.53	69.95
Noncore Funding to Assets (median %)	10.91	11.05	10.00	10.55	10.68
Long-term Assets to Assets (median %, call filers)	42.65	42.56	42.86	42.34	46.15
Brokered Deposits (number of institutions)	74	75	76	80	76
Brokered Deposits to Assets (median % for those above)	2.92	2.45	3.28	3.08	2.97

Loan Concentrations (median % of Qualifying Total Capital)	Q3-18	Q2-18	Q3-17	2017	2016
Commercial and Industrial	45	44	43	43	43
Commercial Real Estate	205	211	199	204	190
Construction & Development	18	18	20	20	19
Multifamily Residential Real Estate	20	22	18	18	18
Nonresidential Real Estate	152	156	155	149	143
Residential Real Estate	251	257	268	265	276
Consumer	8	8	7	8	7
Agriculture	2	1	1	1	1

BANKING PROFILE

Largest Deposit Markets (from 2018 Summary of Deposits)	Institutions in Market	Deposits (\$ millions)	Asset Distribution	Institutions
New York-Newark-Jersey City, NY-NJ-PA	201	1,823,300	< \$100 million	16 (10.5%)
Philadelphia-Camden-Wilmington, PA-NJ-DE-MD	117	486,325	\$100 million to \$250 million	25 (16.3%)
Pittsburgh, PA	49	136,627	\$250 million to \$1 billion	67 (43.8%)
Allentown-Bethlehem-Easton, PA-NJ	32	16,922	\$1 billion to \$10 billion	40 (26.1%)
Reading, PA	17	16,037	> \$10 billion	5 (3.3%)