



# State Profile

Delaware

## Third Quarter 2017

### ECONOMIC INDICATORS

#### Employment Growth Rates (change from year ago, unless noted)

|  | Q3-17 | Q2-17 | Q3-16 | 2016 | 2015 |
|--|-------|-------|-------|------|------|
| Total Nonfarm (share of trailing four quarter employment in parentheses) | 0.6%  | 0.9%  | 1.0%  | 1.0% | 2.3% |
| Manufacturing (6%)   | 0.1%  | 0.4%  | 0.5%  | 0.7% | 1.6% |
| Other (non-manufacturing) Goods-Producing (5%)                           | 1.1%  | 5.0%  | -1.1% | 0.1% | 1.6% |
| Private Service-Providing (75%)  | 0.8%  | 0.9%  | 1.2%  | 1.3% | 2.7% |
| Government (14%)   | -0.3% | -0.5% | 0.5%  | 0.0% | 0.8% |
| Unemployment Rate (% of labor force)                                     | 4.9%  | 4.7%  | 4.3%  | 4.4% | 4.8% |

#### Other Indicators (change from year ago, unless noted)

|   | Q3-17 | Q2-17  | Q3-16  | 2016   | 2015  |
|---|-------|--------|--------|--------|-------|
| Single-Family Home Permits  | 11.8% | 2.2%   | 6.6%   | 14.7%  | 6.8%  |
| Multifamily Building Permits  | 46.3% | 151.7% | -49.7% | -25.9% | 52.0% |
| Home Price Index  | 1.2%  | 2.4%   | 3.6%   | 2.8%   | 2.8%  |
| Nonbusiness Bankruptcy Filings per 1000 people (quarterly annualized level) | 2.29  | 2.47   | 2.13   | 2.30   | 2.25  |

### BANKING TRENDS

#### General Information

|                                | Q3-17     | Q2-17     | Q3-16     | 2016      | 2015    |
|--------------------------------|-----------|-----------|-----------|-----------|---------|
| Institutions (#)               | 22        | 22        | 22        | 22        | 22      |
| Total Assets (in millions)     | 1,045,534 | 1,017,946 | 1,008,672 | 1,020,696 | 993,116 |
| New Institutions (# < 3 years) | 0         | 0         | 0         | 0         | 0       |
| Subchapter S Institutions      | 1         | 1         | 1         | 1         | 1       |

#### Asset Quality

|  | Q3-17 | Q2-17 | Q3-16 | 2016 | 2015 |
|--|-------|-------|-------|------|------|
| Past-Due and Nonaccrual Loans / Total Loans (median %) | 1.91  | 1.65  | 1.79  | 1.91 | 1.91 |
| Noncurrent Loans / Total Loans (median %)              | 1.12  | 1.09  | 1.06  | 1.09 | 1.09 |
| ALLL/Total Loans (median %)                            | 1.22  | 1.24  | 1.26  | 1.21 | 1.31 |
| ALLL/Noncurrent Loans (median multiple)                | 1.24  | 1.41  | 1.85  | 1.76 | 1.11 |
| Net Loan Losses / Total Loans (median %)               | 0.18  | 0.21  | 0.20  | 0.26 | 0.22 |

#### Capital / Earnings

|  | Q3-17 | Q2-17 | Q3-16 | 2016  | 2015  |
|--|-------|-------|-------|-------|-------|
| Tier 1 Leverage (median %)                   | 11.31 | 11.81 | 11.43 | 11.25 | 11.57 |
| Return on Assets (median %)                  | 1.00  | 0.88  | 0.81  | 0.79  | 1.13  |
| Pretax Return on Assets (median %)           | 1.49  | 1.30  | 1.27  | 1.21  | 1.46  |
| Net Interest Margin (median %)               | 3.27  | 3.15  | 3.15  | 3.16  | 3.31  |
| Yield on Earning Assets (median %)           | 3.71  | 3.61  | 3.51  | 3.52  | 3.69  |
| Cost of Funding Earning Assets (median %)    | 0.52  | 0.46  | 0.39  | 0.37  | 0.30  |
| Provisions to Avg. Assets (median %)         | 0.12  | 0.08  | 0.06  | 0.09  | 0.10  |
| Noninterest Income to Avg. Assets (median %) | 1.52  | 1.36  | 1.33  | 1.21  | 1.42  |
| Overhead to Avg. Assets (median %)           | 3.05  | 3.14  | 3.30  | 3.19  | 3.33  |

#### Liquidity/Sensitivity

|  | Q3-17 | Q2-17 | Q3-16 | 2016  | 2015  |
|--|-------|-------|-------|-------|-------|
| Net Loans to Assets (median %)                         | 69.01 | 68.39 | 67.58 | 67.53 | 66.71 |
| Noncore Funding to Assets (median %)                   | 15.46 | 14.82 | 14.10 | 15.29 | 13.53 |
| Long-term Assets to Assets (median %, call filers)     | 16.23 | 16.29 | 17.72 | 16.55 | 15.39 |
| Brokered Deposits (number of institutions)             | 12    | 12    | 12    | 12    | 12    |
| Brokered Deposits to Assets (median % for those above) | 14.66 | 12.71 | 13.17 | 13.83 | 15.64 |

#### Loan Concentrations (median % of Qualifying Total Capital)

|                                     | Q3-17 | Q2-17 | Q3-16 | 2016  | 2015  |
|-------------------------------------|-------|-------|-------|-------|-------|
| Commercial and Industrial           | 19.03 | 18.79 | 20.22 | 20.91 | 22.48 |
| Commercial Real Estate              | 53.61 | 56.72 | 58.21 | 57.91 | 60.32 |
| Construction & Development          | 5.37  | 5.51  | 5.62  | 5.51  | 6.39  |
| Multifamily Residential Real Estate | 0.50  | 0.51  | 0.59  | 0.62  | 3.85  |
| Nonresidential Real Estate          | 28.53 | 29.29 | 31.74 | 30.81 | 31.86 |
| Residential Real Estate             | 37.04 | 40.73 | 49.05 | 47.44 | 62.50 |
| Consumer                            | 8.69  | 8.33  | 7.65  | 8.23  | 6.95  |
| Agriculture                         | 0.00  | 0.00  | 0.00  | 0.00  | 0.00  |

### BANKING PROFILE

| Largest Deposit Markets (from 2017 Summary of Deposits) | Institutions in Market | Deposits (\$ millions) | Asset Distribution             |              |
|---|------------------------|------------------------|--------------------------------|--------------|
|   |                        |                        | Assets                         | Institutions |
| Philadelphia-Camden-Wilmington, PA-NJ-DE-MD             | 123                    | 452,635                | < \$100 million                | 3 (13.6%)    |
| Salisbury, MD-DE  | 24                     | 62,456                 | \$100 million to \$250 million | 3 (13.6%)    |
| Dover, DE   | 11                     | 1,949                  | \$250 million to \$1 billion   | 5 (22.7%)    |
|   |                        |                        | \$1 billion to \$10 billion    | 3 (13.6%)    |
|   |                        |                        | > \$10 billion                 | 8 (36.4%)    |