

May 2, 2019

To whom it may concern,


I would first like to acknowledge the tremendous growth in my personal and business banking relationship with BB&T. Jon Aughey, as my business relationship manager, and his colleagues have gone above the call of duty to make sure I've received the best possible service from day one. I now feel that the BB&T team is part of my family. The culture, values, and integrity I have enjoyed while working with BB&T have exemplified the trust, confidence, security, and competency I've been searching for in a financial institution.

As an entrepreneur and a business man, choosing the right banking and financial institution is paramount to not only just safeguarding my personal and business assets but also ensuring they thrive and grow. Several years ago, my frustration and disappointment with the previous conglomerate financial institution I was with led to my decision to finding another. The most important aspect of this decision for me was finding the right relationship. After speaking with dozens of financial institutions—from the smallest to other competing conglomerate banks—I felt the most comfortable with the team at BB&T. Their staff and management have always been exceptionally professional and highly dedicated. From the very moment I met with them, they treated me with the VIP service that I had been looking for everywhere.

Fast forward to half-a-decade later and BB&T has gone above and beyond my expectations. Our relationship has afforded me the opportunity to excel with many complicated real estate transactions both on the personal and business level, lines of credit, automotive, equipment, merchant services, wealth management, fraud protection, and much more. From the inception of our relationship, I have enjoyed a vast all-around improvement in my financial confidence and peace of mind.

I feel extremely comfortable with the merger as it is my understanding that both BB&T and SunTrust Bank share very similar goals and foot print in the region. I am also happy to say that having spoken with Jon Aughey, my relationship manager, he has assured me that both him and his team are here to stay.

If you're looking to be treated as a VIP and not just another account holder, I would highly recommend the folks at BB&T.



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President

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