

From: [David Jackson](#)
To: [BankMergerApplication](#)
Subject: [EXTERNAL MESSAGE]Boone Area Chamber of Commerce support of BB&T/SunTrust merger
Date: Thursday, April 25, 2019 7:46:44 AM

To whom it may concern:

My name is David Jackson and I am the President/CEO of the Boone Area Chamber of Commerce. On behalf of our Board of Directors, I ask you accept this letter of support for the BB&T/SunTrust Merger.

BB&T has been an active partner in our community for decades. While holding superior market share in the commercial lending arena, BB&T has been just as dedicated to serving the area in ways that spur economic and community development.

Local Vice President Jonathan Lubkemann has been an active member of the Chamber Board of Directors, serving as Chair in 2017-18. BB&T has been a community leader in providing programming that benefits local school children, like their financial literacy initiatives and investment in an entrepreneurship program for local 8th grade students. They also have helped countless small businesses with financial efficiency measures that make a significant impact for companies with limited staffing and time to dedicate to complex business banking issues. Simply put, BB&T has been good for business in our community and they are committed to seeing our area continue to grow. I feel strongly that their efforts would only be strengthened by the impact of the merger with SunTrust.

The Boone Area Chamber of Commerce often refers commercial project developers to BB&T due to their track record of putting capital in the hands of people seeking to make a community investment. Since 1949, the Chamber has served as a voice of business advocacy in our community, and we feel BB&T is one of the most important tools we use in providing solutions to our members.

The Boone Area Chamber of Commerce supports this merger because we have long supported BB&T, and feel very strongly this merger will galvanize resources in a way that can only allow for more investment in our community. In speaking with other colleagues in markets where SunTrust dominates the landscape, I feel these two companies bring similar values to the table. Knowing you have a trusted community partner, with the type of impact a combined BB&T/SunTrust could leverage, would only strengthen their ability to have a positive impact for customers in Northwest North Carolina.

Thank you for your time and consideration in this matter. I would be happy to answer any additional questions you may have.

Sincerely,

David Jackson
President/CEO
Boone Area Chamber of Commerce
(828) 264-2225