

April 23, 2019

Federal Deposit Insurance Corporation
Atlanta Regional Office
10 10th Street, NW
Suite 800
Atlanta, GA 30309-3849

Dear Sir or Madame:

As you consider the proposed merger of equals between SunTrust and BB&T Banks, I am pleased to share the strong community partnership that our organization, in collaboration with the United Way of the National Capital Area, has with SunTrust, in support of our work in Northern Virginia. We are very grateful for the active engagement and investment from SunTrust to enhance and expand our workforce training and financial education services to jobseekers and homeowners in our strong and vibrant local labor market.

The *SkillSource* Group Inc. is the fiscal agent for the Virginia Career Works Northern Region, and we oversee the public workforce system in Northern Virginia. Through our work, a network of seven (7) Workforce Centers operate in our local area, supporting and connecting employer skills needs and jobseeker talents. In 2018, our Centers served over 50,000 jobseeker visits, a remarkable total given our strong local economy. SunTrust has greatly enhanced our outreach into the local community by investing in and creating a Financial Empowerment Center at our Prince William (Woodbridge) Workforce Center. This SunTrust investment has fostered our partnership with the Virginia Cooperative Extension, Prince William office to offer free financial education and credit counseling services, budgeting advice, and guidance to potential and current homeowners. Tax preparation services are offered by other local partners. We intend to serve several thousand participants at the Financial Empowerment Center over the next several years.

Thank you for your consideration of our strong local partnership with SunTrust and the United Way of the National Capital Area.

Sincerely,

David A. Hunn
President and CEO