



**Housing  
Development  
Fund**

November 10, 2014

Office of the Comptroller of the Currency: Docket ID OCC-2014-0021

Federal Reserve Board: Docket OP-1497

Federal Deposit Insurance Corporation: Attention: Robert E. Feldman, Executive Secretary,  
CRA comments

**RE: Proposed Changes to the Interagency Q&A Regarding Community Reinvestment**

To Whom It May Concern:

Housing Development Fund, Inc. (“HDF”) is a member of the National Community Reinvestment Coalition and is writing to respond to the request for comments on the proposed changes to the “Interagency Questions and Answers Regarding Community Reinvestment.” We commend the regulatory agencies’ proposals to reward small dollar lending and the use of alternative credit histories with Community Reinvestment Act (CRA) credit. However, we urge the agencies to reconsider the suggestions regarding alternative service delivery methods. Access to banking services for low- and moderate-income (LMI) communities is a key component of CRA, and financial institutions must meet a high bar to prove that alternative service delivery methods are meeting the needs of LMI individuals. Until it is clear that alternative service delivery methods fully meet the needs of low- and moderate-income individuals and communities, bank branches should continue to receive greater weight on the service test of CRA examinations.

HDF is a non-profit community development finance institution established in 1989. HDF believes that all households and families should have the opportunity and access to affordable housing, and that affordable housing and economic diversity are beneficial to communities. Over the years, HDF has provided over \$115 million in financing to assist income and asset eligible households to gain affordable housing. This financing has leveraged close to \$300 million in additional bank loan funds. HDF works closely with local banks; their participation in our loan programs helps them satisfy CRA requirements, which are a critical element in incentivizing participation in affordable housing finance programs such as ours.



We commend the regulatory agencies on some of the proposed updates and changes to the Q&A. Specifically, we are pleased with the recommended updates to the question addressing innovative and flexible lending practices.

- 1) We are encouraged by the Agencies' inclusion of using alternative credit histories as a practice that warrants CRA credit. Many existing underwriting practices effectively exclude a large number of creditworthy LMI borrowers. Financial institutions would have a greater incentive to integrate alternative credit histories into their business with the added clarity that the practice is eligible for CRA credit.
- 2) Small dollar loan programs offer a promising alternative to higher-cost loans offered by institutions like payday lenders. And with the financial literacy and savings components, these loan programs offer real opportunities to help build sustainable wealth and financial knowledge. It must be clear to examiners, however, that these small dollar loan programs should only be awarded credit if they are safe and sound alternatives to high-cost and predatory products.

Yet these helpful changes are outweighed by our concerns with proposed changes to other questions and answers, most notably the proposed changes that address advancements in financial service technology. Our principal concerns are listed below.

- 1) There is a need to account for changes in banking technology and how customers engage with financial institutions. As a result of online and mobile technology, financial institutions can reach consumers in new ways, yet access to bank branches must continue to be given stronger emphasis in determining a bank's CRA service test rating.
- 2) The existence of online and mobile technologies and services alone is insufficient. To warrant CRA credit, it must be clear that:
  - a) those services are accessible to LMI individuals and geographies;
  - b) there is actual adoption of those technologies by LMI individuals and geographies;
  - c) those technologies are the preferred method of engagement; and
  - d) those services are not the sole method for LMI individuals and geographies to engage financial institutions.
- 3) Regulators should not be awarding CRA credit for a financial institution's support for expanded broadband access. Broadband access is a growing need, especially in rural areas, and it is a clear priority for the Administration. But giving CRA credit for supporting broadband expansion is problematic. It is more important to use CRA credit to



encourage financial institutions to find more direct ways to meet the needs of LMI individuals and geographies.

We urge the banking regulatory agencies to consider this feedback and to strengthen the revisions to the Interagency Questions and Answers document to ensure that LMI communities continue to receive adequate and accessible banking services. Should you have any further questions about our comments, please contact Joan Carty, Chief Executive Officer.

Thank you for your consideration.

Sincerely,

A handwritten signature in black ink that reads "Joan Carty". The signature is written in a cursive style and is positioned above a horizontal line.

Joan Carty  
Chief Executive Officer  
Housing Development Fund, Inc.