

From: [Mike Eatmon](#)
To: [BankMergerApplication](#)
Subject: [EXTERNAL MESSAGE] BB&T/SunTrust Pending Merger
Date: Wednesday, May 01, 2019 4:13:35 PM

To Whom It May Concern:

The relationship I have with BB&T dates back to the late eighties. As a young entrepreneur just beginning my adult professional career, I knew the importance of having strong reliable banking partners. As not to have all my eggs in one basket, I did have relationships with more than one bank with BB&T being one of them. Now some thirty years later, I am proud to state that BB&T has the bulk of both my lending business as well as my banking deposit business.

I have worked with local Presidents, all the way down the food chain to the tellers and everyone in between. BB&T has always handled my interest with professionalism and integrity. I have never felt as though I were simply a number or "just another client". I opened my business accounts with BB&T when I was opening a franchise I created years ago with locations across eastern North Carolina. In the early years, I got multiple car loans for my children to help establish credit for them. I have purchased investment properties using the investor lending tools offered by BB&T as well as opened lines of credit using my investments as collateral. I have access to a personal banker at all times as well as direct access to the local President when I need to discuss new ventures which require banking capital. Most recently, BB&T assisted me with the financing for one of my latest but largest single monetary ventures to date which is a state of the art mini storage facility with nearly 600 units.

Over the years, some of the representatives have changed roles and moved up or to other regions as their careers progressed, but during all those employee transitions I have never felt slighted or left behind. I have always been reached out to by my representatives who were in transition to introduce me to the new team members who would be available to me should I have any banking needs.

Quite simply stated, my personal experience with BB&T has been outstanding. Operating since 1872 with increasing dividends for more years than I can state, BB&T has obviously doing something the right way. Many have considered BB&T a conservative bank over the years. I think that philosophy for doing business has served them, their investors and their clients well. Treating people the way you want to be treating will always increase your odds of success.

I am certain that BB&T has put in the same due diligence with the pending merger with SunTrust that they have applied to all their growth strategies and acquisitions over the years. The marketplace will be the beneficiary of the hard work both BB&T and SunTrust have invested in considering and planning their union.

Wilson is both my home and of course the home of BB&T. While a new course is embarking for the furtherance of the success of both BB&T and SunTrust Bank, I have the utmost confidence, based on past experience, that I will continue to receive the five star service I have always received from the "new" BB&T/SunTrust banking institution. I am grateful that BB&T has always maintained a continual demand for excellence married with integrity.

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