

April 22, 2019

FDIC Atlanta Regional Office 10 10th Street, NW, Suite 800 Atlanta, GA 30309-3849

To Whom it may concern,

I have been a commercial client with BB&T for over 15 years and have worked directly with Mathew Langston for a majority of this time. Mathew takes a strategic consulting approach in we working through the growing needs of my organization.

We are in the household goods, moving and storage business and BB&T provides us with financing options including lines of credit, commercial auto loans and construction/permanent loans for real estate. In additional we work with their wealth and investment teams.

As our needs grow, so do our demands on our financial institution.

The merger between BB&T and SunTrust provides opportunities for the bank to have a greater impact on businesses like mine. The economies of this larger institution will create stronger technology for their clients, a solid future for their employees and most importantly an ability to positively influence the communities in which they serve.

Best regards,

Nathan Bocock Partner - NBF Franchise Group