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May 13, 2013

Legislative and Regulatory Activities Division Office of the Comptroller of the Currency Mail Stop 9W-11  
400 7<sup>th</sup> Street SW Washington, DC 20219  
Docket ID OCC-2013-0003  
[Regs.comments@occ.treas.gov](mailto:Regs.comments@occ.treas.gov)

Robert deV. Frierson, Secretary  
Board of Governors of the Federal Reserve System 20<sup>th</sup> Street and Constitution Avenue, NW Washington,  
DC 20551  
Docket No. OP-1456  
[Regs.comments@federalreserve.gov](mailto:Regs.comments@federalreserve.gov)

Robert E. Feldman, Executive  
Secretary Attention: Comments  
Federal Deposit Insurance  
Corporation 550 17<sup>th</sup> Street, NW  
Washington, DC 20429  
[comments@fdic.gov](mailto:comments@fdic.gov)

Dear Sirs/Madams,

Community Housing Capital (CHC), a national community development financial institution intermediary, serves as a direct lender to the national NeighborWorks® network. CHC provides both interim acquisition/development/construction and permanent financing for the development and preservation of affordable single and multifamily housing in communities across the country. Since its inception in 2000, CHC has provided nearly \$300 million in loans to more than 100 NeighborWorks organizations serving both urban and rural communities across 36 states and the District of Columbia. To finance this activity, CHC secure investments from financial institutions, insurance companies, foundations and corporations. Grant funds from NeighborWorks America and the CDFI Fund provide the requisite equity to leverage private investments.

An ongoing challenge for CHC is to secure investments from financial institutions that serve a national geography rather than solely CRA Assessment Areas. As such, we are constantly challenged to find capital to serve rural and underserved markets.

CHC strongly supports the Community Development (CD) focus in the proposed revisions to the “Interagency Questions and Answers Regarding Community Reinvestment,” to increase the flow of private capital to underserved areas, and help restore the important role of CD activities in the overall Community Reinvestment Act (CRA) framework.

- The Agencies’ proposed revisions for bank involvement in nationwide funds will help incentivize more private capital to meet pressing community development needs across the country by reducing artificial barriers imposed by the current geographic assessment area regimen, especially as it applies to larger banks. We

believe local groups will continue to benefit from the designation of specifically defined geographic assessment areas through the examination process and will not be adversely affected by the broadened definition of impact. Importantly, bank loans and investments in nationwide funds should help to address the inequities of CRA “hot spots” and CRA “deserts”.

- The Agencies acknowledge the complexity involved in CD lending and investing. It is important that nationwide funds be treated the same as statewide and regional funds when it comes to geographic requirements. We caution that banks will still require a “brighter line” to feel comfortable increasing their CD activities on a statewide, regional, or nationwide basis. If there is any question about banks receiving full credit, disincentives persist. The “in lieu of or to the detriment of” qualifier in Answer 6, may well constitute a barrier. Investors in nationwide funds, as well as statewide and regional funds, should get recognition for the full amount of the institution’s support, provided that the bank has a “Satisfactory” rating at the last CRA examination for activities in its assessment area(s). CD lending and investing require flexibility, and the Agencies explicitly recognize that “at some point the institution’s assessment area[s] may receive some benefit.” This is important because crucial opportunities and possible unmet needs for CD lending and investing are often outside a bank’s assessment areas.
- The need for flexibility is underscored by the type of information multi-investor funds is able to provide their bank investors with respect to the location of potential investments. The funds are not always able to identify the locations of their investment opportunities in advance, but the funds should be able to tell potential bank investors that although they may invest outside of the banks’ assessment area(s), their loans and investments will have eventual impacts inside the banks’ assessment area(s).
- The terms --- regional, statewide, multi-state, and nationwide --- also do not need to be important distinctions, since if community development projects outside the assessment area(s) get recognition, it should not matter how far outside of the assessment area(s) they may be located. The standard should simply be whether the fund in question has a service area that includes the bank’s assessment area(s). Some Agencies have already successfully implemented the policy of dividing the country into four quadrants. Banks receive credit for their entire investment in a fund as long as at least one of the fund’s activities is in a quadrant containing the banks’ assessment area(s).
- We are concerned that the practice of earmarking projects financed with pooled funds, and side letters, create disincentives for banks to participate in multi-investor funds, and undermine the objectives of pooling funds from multiple institutions. Side letters can also restrict the CD funds’ ability to cross-subsidize the more complex deals with simple ones. You can also avoid double-counting in nationwide funds if you give banks credit for the amount they invest.
- We urge you to finalize the revisions as soon as possible. Given current economic conditions, we respectfully request that you do not delay issuing the final community development Q&As until the full set of revised Q&As is completed.

Thank you for your consideration.

Sincerely,

Jack Gilbert  
President & CEO