From: Sent: To: Subject: Charlie Howard <cshoward74@gmail.com> Sunday, October 07, 2012 12:23 PM Comments Basel III Capital proposals

October 8, 2012

Jennifer J. Johnson, Secretary Board of Governors of the Federal Reserve System 20th Street and Constitution Avenue, N.W. Washington, D.C. 20551 Via email at <u>regs.comments@federalreserve.gov</u> Office of the Comptroller of the Currency 250 E Street, SW Mail Stop 2-3 Washington, DC 20219 Via email at regs.comments@occ.treas.gov

Robert E. Feldman, Executive Secretary Attention: Comments/Legal ESS Federal Deposit Insurance Corporation, 550 17th Street, N.W. Washington, D.C. 20429 Via email at <u>comments@fdic.gov</u>

Re: Basel III Capital Proposals

Ladies and Gentlemen:

Thank you for the opportunity to provide comment on the Basel III proposals that were recently approved by the Federal Reserve Board, the Office of the Comptroller of the Currency, and the Federal Deposit Insurance Corporation.

I am proud to serve as a member of the board of directors of MidWest*One* Financial Group, Inc. – a 1.7 billion bank holding company headquartered in Iowa City, Iowa. Our community bank, MidWest*One* Bank, makes business and consumer loans, collects deposits and offers wealth management services to our customers from 22 offices located throughout the eastern portion of the state. Our mission statement is "Take care of our customers and those who should be" and we take those words very seriously.

I understand the Basel III goal of strengthening the financial system by increasing the level and quality of capital that banks are required to hold, however, these rules are more appropriate for large complex financial institutions than for the relatively simple business practices of small banks. Let me take this opportunity to say that it was not the community banks that brought about the financial crisis of 2008. While some large banks and mortgage companies were selling and securitizing loans of questionable value, MidWest*One* was steadily making sound mortgage loans to our local customers. By December of 2009, our bank's mortgage loan servicing portfolio totaled just over \$310 million. This amount is comprised of loans held on the bank's books and loans sold to either Fannie Mae or to the Federal Home Loan Bank of Des Moines. During the years of 2008, 2009 and 2010, the worst three years of the crisis, the actual loss experience on these loans was less that 0.15% per year. So, like most community banks throughout the U.S., our institution functioned as a source of stability by originating and delivering high-quality assets to the financial system during a very volatile period.

Further evidence of our role in providing stability has been the bank's increasing capital ratios since the end of 2008. MidWest*One*'s tier 1 risk-based capital ratio has climbed from 9.11% as of December 31, 2008 to 11.27% as of June 30, 2012. This increase in capital came during a period of asset growth, it came without the benefit of a capital raise

and it includes the repayment of \$16 million of TARP proceeds in the summer of 2011. Please do not interpret any of this as braggadocio; I am simply making the point that this type of performance is typical of most community banks.

As to some of the specific portions of the Basel III rules, I have two primary areas of concern. The first is the new regulation that would make unrealized gains or losses in a bank's investment portfolio part of its tier 1 capital position. This rule will have the undesirable and unnecessary affect of adding volatility to a bank's capital position. The investment portfolio at MidWest*One* is approximately \$530 million representing just over 30% of total assets. We estimate that a 300 basis point rise in interest rates would translate into a decline in the market value of the portfolio of nearly \$60 million. Such a move would reduce our tier 1 capital ratio by more than 2 percentage points. This new rule does not take into consideration a bank's overall sensitivity to interest rate movements and therefore cannot provide any insight into a firm's level of interest rate risk. MidWest*One*'s overall interest rate profile is close to neutral, yet a rise in interest rates would result in a significant decline in our capital ratios. As for credit risk taken in the investment portfolio, the existing rules for other-than-temporarily-impaired (OTTI) investments provide a mechanism for potential credit losses to be reflected in capital. Most banks use the investment portfolio as a source of liquidity and to manage interest rate risk. A natural response to the new regulation will be for banks to hold fewer securities or to reclassify existing portfolio assets as held-to-maturity (HTM). How can it be in the best interest of the financial system to ratify a rule which provides no improvement in measuring a bank's ability to sustain losses and at the same time would reduce liquidity system-wide?

My other area of concern relates to the amount of information and level of detail that we will have to analyze in order to comply with the new risk weights for residential mortgages. MidWest*One* is headquartered in a college town (University of Iowa), which also serves as a regional medical center. University and medical staff move into and out of Iowa City at a rapid pace and many want to purchase a home to live in during the 5 to 7 years they are here. For many of these customers a balloon loan makes good financial sense. Under proposed rules, loans with balloon payments would receive a risk weighting as high as 150% depending on LTV ratio. This does not reconcile with the loan performance we have experienced and may cause us to discontinue a product that has served our customers very well. In addition, the more "granular" approach to risk weighting assets would put enormous pressure on systems and resources. It is not clear that the bank has the data needed to be able to comply with new reporting requirements. We would likely need to hire additional staff to monitor the portfolio – updating collateral values and past due status regularly in order to comply.

In this letter, I have touched only on the rules that will have the largest affect on MidWest*One* Bank. Other aspects of the Basel III proposal will work to decrease the bank's capital level (exclusion of TRUPS), increase risk based assets (change in risk weightings for second mortgages, high volatility commercial real estate, and delinquent loans), or substantially increase the administrative burden and cost of compliance. I urge you to consider the impact that proposed rules will have on community banks and to consider exempting community banks from the majority of these requirements. In so doing, you will help us to better serve our customers and strengthen our local economy.

Thank you for your attention.

Sincerely,

Charles S. Howard Director, MidWest*One* Financial Group, Inc. Iowa City, Iowa

cc: Senator, Charles Grassley Senator, Tom Harkin Representative, Bruce Braley Representative, David Loebsack