

April 29, 2012

Jennifer J. Johnson
Secretary
Board of Governors of the Federal Reserve System
20th Street & Constitution Avenue, N.W.
Washington, D.C. 20551
Docket No. R-1401
RIN 7100-AD61

Office of the Comptroller of the Currency 250 E Street, S.W.
Mail Stop 2-3
Washington, D.C. 20219
Docket ID OCC-2010-0003
RIN 1557-AC99

Robert E. Feldman
Executive Secretary
Federal Deposit Insurance Corporation
550 17th Street, N.W.
Washington, D.C. 20429
Attention: Comments/Legal ESS

RIN 3064-AD70

Re: <u>Risk-Based Capital Guidelines: Market Risk; Alternatives to Credit</u> Ratings for Debt and Securitization Positions

Ladies and Gentlemen:

The American Securitization Forum ("ASF") is writing to provide certain additional information relevant to the joint notice of proposed rulemaking (the "NPR" and, the proposed rule set forth therein, the "Proposed Rule") issued by the Board of Governors of the Federal Reserve System (the "Board"), the Federal Deposit Insurance Corporation (the "FDIC") and the Office of the Comptroller of the Currency (the "OCC," and together with the Board and FDIC, the "Agencies") to incorporate into their proposed market risk capital rules (the "Proposed MRC Rules")² alternative methodologies for calculating specific risk capital requirements for debt and securitization positions that do not rely on credit ratings.

The ASF, The Clearing House Association L.L.C. ("<u>The Clearing House</u>"), The Financial Services Roundtable (the "<u>FSR</u>") and the International Swaps and Derivatives Association, Inc.

¹ 76 Fed. Reg. 79380 (Dec. 21, 2011).

² 76 Fed. Reg. 1890 (Jan. 11, 2011) (proposed revisions to market risk capital rules).

("<u>ISDA</u>" and, together with ASF, The Clearing House and FSR, the "<u>Associations</u>")³ submitted an initial comment letter of February 7, 2012 (the "<u>February 7 Letter</u>")⁴ with respect to the Proposed Rule that included proposed modifications to the simplified supervisory formula approach (the "<u>SSFA</u>") for calculating risk-weighting factors for securitization positions under the Proposed Rule. Among other modifications, the February 7 Letter recommended that the capital requirement for a securitization position be calculated using a dynamic Kg based on (a) the weighted average capital requirement of the performing underlying exposures (using initial Kg amounts provided in the letter), plus (b) the expected losses on seriously delinquent underlying exposures using loss severity data for the underlying exposures. This letter provides further information with respect to the following issues relating to such modifications:

- 1. The accessibility of the servicer reports that are necessary to calculate the risk-weighting factors for securitization exposures using the SSFA with the modifications proposed in the February 7 Letter.
- 2. The availability in such servicer reports of the information necessary to calculate the SSFA with these proposed modifications.
- 3. A more detailed proposal as to which asset pools should be entitled to use an initial Kg of 4.0% rather than 8.0%.
- 4. A more specific proposal for defining seriously delinquent assets and loss severities for purposes of calculating Kg with the proposed modifications set forth in the February 7 Letter.
- 5. Calculations of Kg with our proposed modifications for example securitization transactions.

1. Accessibility of Servicer Reports

As the Associations indicated in the February 7 Letter, the information necessary to calculate the risk-weighting factors for securitization positions using the SSFA with our proposed modifications is readily available for the securitization positions of banks. Securities issued in publicly offered securitizations are subject to Regulation AB of the Securities and Exchange Commission ("Reg AB"). Under Section 1121 of Reg AB issuers are required to provide periodic information to investors in such securitizations. Privately negotiated securitization transactions also universally require the provision of such periodic information. This information is made available in the form of a report prepared by the servicer of the transaction assets. These reports may be readily obtained by bank investors in securitizations regardless of their size. These servicer reports are the basis of the information available in other commercially available data sources that is used by banks that invest in securitization

³ The Associations collectively represent financial institutions accounting for a substantial majority of banking and financial assets in the United States. Please see *Annex A* of the February 7 Letter for a more detailed description of the Associations.

⁴ See http://www.americansecuritization.com/uploadedFiles/ASF Joint Market Risk Comment Letter 2-7-12.pdf.

transactions. An example process for obtaining such a report from a trustee maintained website for the Credit Suisse First Boston Mortgage Securities Corp., Home Equity Pass-Through Certificates, HEAT Series 2006-5 is set forth on Appendix A to this letter.

2. Availability of Information from Servicer Reports

All of the information necessary to calculate risk-weighting factors using the SSFA with the proposed modifications as set forth in the February 7 Letter is, to the extent that such information is relevant for the applicable asset class as described further below, generally required to be contained in periodic servicer reports under the relevant transaction documents. As an illustration, attached as Appendix B are calculations of the inputs used in determining Kg with our proposed modifications for example residential mortgage, commercial mortgage, auto (loan and lease), private student loan, and trust preferred securities securitization transactions together with excerpts from related servicer reports annotated to show where such information has been derived.

3. Initial Kg Levels

In the February 7 Letter, the Associations proposed that initial Kg levels be set at 4.0% based upon an analysis of the historic loss levels of such asset classes. Because of time constraints, the Associations reserved the right to propose a 4.0% initial Kg for other asset classes and asset class segments following further analysis.

Part of the proposal in the February 7 Letter was to designate a 4.0% initial Kg for certain "prime" sub-asset classes. Below and in Appendix C we provide a methodology for determining what asset pools should qualify for a 4.0% initial Kg that does not rely on the use of credit scores (such as FICO).⁵

- a. For securitized pools of assets that have risk weights of less than 100% under the Agencies' currently applicable (Basel I) risk-based capital rules (e.g. prudently underwritten mortgages), the initial Kg would be determined by multiplying the risk weight for such assets by 8.0%.6
- b. For other securitized asset pools where the average of net losses as a percentage of collections or net losses as a percentage of asset liquidations of the managed or serviced pool of the originator's assets of which the securitized asset pool are a part is less than or equal to 4.0%, the initial Kg for such asset pool would equal 4.0%. The ratio described above should be determined as of the date of purchase of the securitization position and should be measured as of

The ASF believes, however, that credit scores, such as FICO, are an important tool in assessing the creditworthiness of borrowers and notes that FICO scores are used throughout the industry for purposes of classifying borrowers into different credit grades.

For example, prudently underwritten mortgages are assigned a risk weight of 50% under current risk-based capital rules. The initial Kg of a pool of prudently underwritten mortgages would be 50% multiplied by 8.0%, or 4.0%.

the date of issuance of the relevant securitization position for the most recent three-year period prior to such issuance date for which the relevant information necessary to make such calculation is available. Further detail as to this methodology and excerpts from prospectuses for public securitization transactions showing the data necessary to make such calculations are set forth on Appendix C hereto.

c. For all other asset pools (including all asset pools derived from an originator's managed or serviced asset pool for which the calculations described in clause b above cannot be made), the initial Kg would equal 8.0%.

4. Defining Seriously Delinquent Exposures and Loss Severities

In the February 7 Letter, the Associations proposed that Kg be defined as "(a) the weighted-average capital requirement of the performing underlying exposures calculated using Table 1 [in the February 7 Letter], plus (b) the expected losses on seriously delinquent underlying exposures (defined as loans 90 days or greater past due) calculated using historical three-month loss severities on the underlying exposures if publicly available, or 50%." We recognize that using three month average loss severities in determining Kg can result in certain volatility in required capital levels. The proposal from the Associations also left open the question of how to determine the initial loss severity level for a securitized asset pool pending the requisite time passing before the initial required averaging period has ended. These issues have led our members to conduct a further analysis of the application of loss severity calculations to various securitized asset classes and as to the appropriate definition of "seriously delinquent assets" with respect to these asset classes. This analysis has led to the following conclusions with respect to these issues:

- a. The proposed definition of "seriously delinquent assets" should be further modified from the proposed definition in the February 7 Letter. For most asset classes, "seriously delinquent assets" should be defined (without duplication) as those securitized exposures (i) that are 90 days or more past due, (ii) with respect to which the obligor is the subject of an ongoing bankruptcy or insolvency proceeding, or (iii) for which a foreclosure or similar proceeding has been commenced with respect to any assets securing the relevant securitized exposure.
- b. The use of 12-month average loss severities is an acceptable and appropriate measure to use in calculating Kg for most asset classes in lieu of the three month average initially proposed in the February 7 Letter. There are certain asset classes, however, such as credit card receivables, for which meaningful loss severity information is not available. For these assets, and for all securitized asset pools for which 12 months of loss severity information is not yet available or is not meaningful, we would suggest using the average historical loss severity proxies set forth on Appendix D hereto.

5. Kg Calculations

Set forth on Appendix E are calculations of Kg with our proposed modifications derived from information obtained from publicly available servicer reports for example residential mortgage, commercial mortgage, automobile (loan and lease), private student loan, and trust

preferred securities securitization transactions. These calculations show the impact of changes in 12-month loss severities and severely delinquent assets on Kg for these transactions over time.

* * *

ASF appreciates your consideration of the information set forth in this letter. If you have any questions regarding this submission or need further information, please feel free to contact me at 212.412.7107 or at tdeutsch@americansecuritization.com.

Sincerely,

Tom Deutsch
Executive Director

Jon Teutsch

American Securitization Forum

cc: Hon. Mary Miller *United States Department of the Treasury*

Hon. Cyrus Amir-Mokri *United States Department of the Treasury*

Mr. Michael Gibson
Board of Governors of the Federal Reserve System

Ms. Anna Lee Hewko Board of Governors of the Federal Reserve System

Mr. Thomas Boemio
Board of Governors of the Federal Reserve System

Mr. Dwight Smith
Board of Governors of the Federal Reserve System

Mr. Timothy Clark Board of Governors of the Federal Reserve System

Mr. George E. French Federal Deposit Insurance Corporation

Mr. Robert Bean Federal Deposit Insurance Corporation

Mr. Ryan Billingsley Federal Deposit Insurance Corporation

Mr. Charles Taylor

Office of the Comptroller of the Currency

Mr. Robert Tufts

Office of the Comptroller of the Currency

Mr. Amrit Sekon
Office of the Comptroller of the Currency

Mr. Mark Ginsberg

Office of the Comptroller of the Currency

Ms. Sarah J. Dahlgren Federal Reserve Bank of New York

Mr. James McAndrews Federal Reserve Bank of New York

Timothy Mohan, Esq. *Chapman and Cutler LLP*

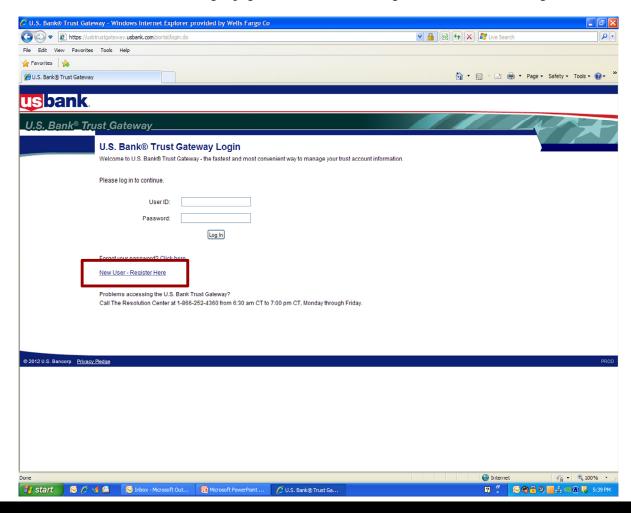


Appendix A

How To Access Public Servicer Reports

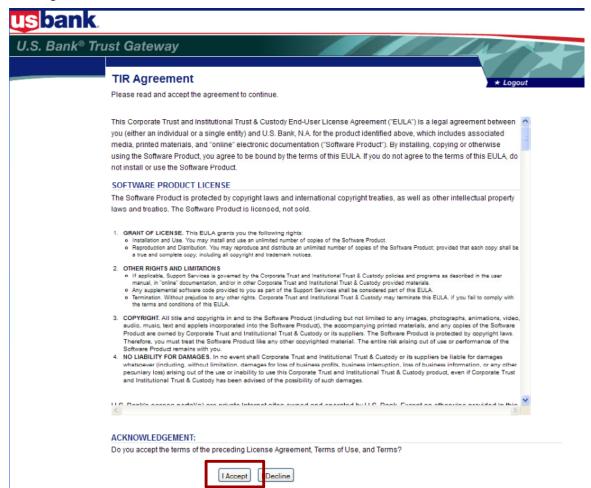


Below is the trustee's (US Bank) website login page. Click 'New User- Register Here' to create a login ID



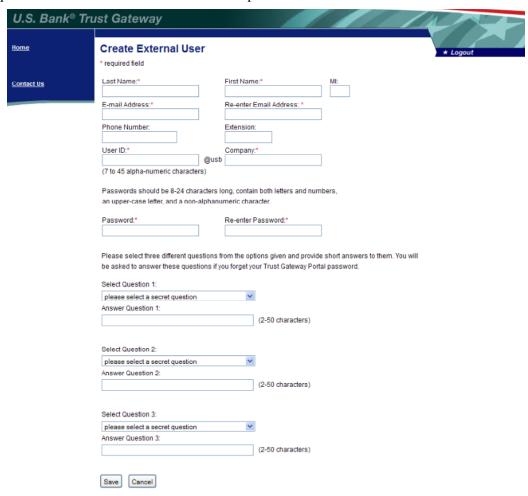


Accept the user agreement



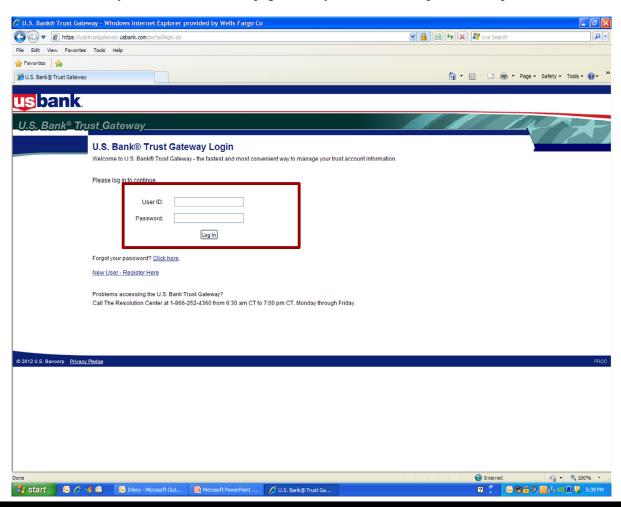


Fill out the required information to obtain a user ID and password



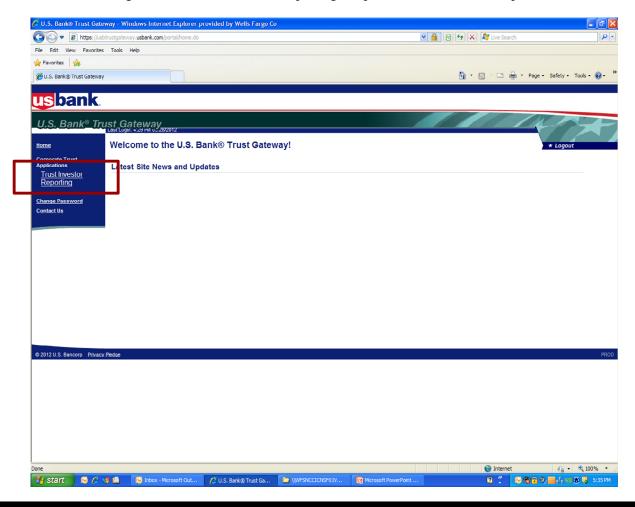


▶ The user will be automatically returned to the home page. Enter your user ID and password to proceed



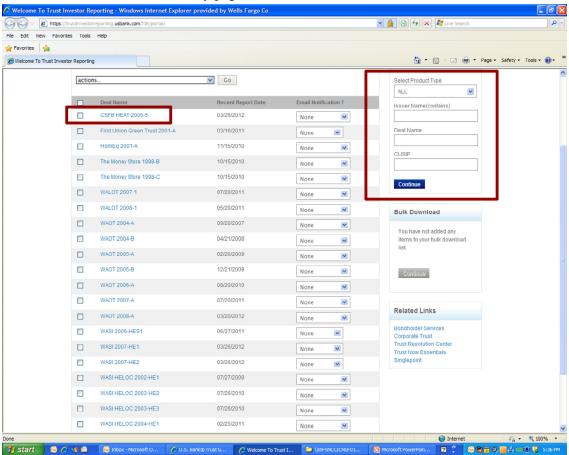


▶ Below is the screen after login. Click "Trust Investor Reporting" to proceed to the servicer report database



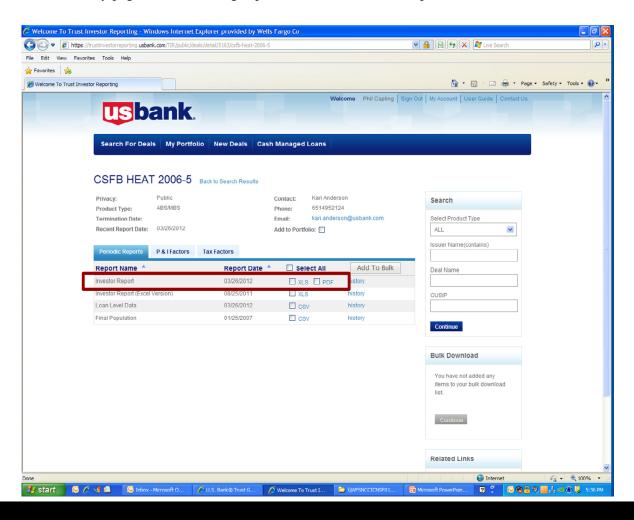


- ▶ Below is the page that shows all the deals that are "tagged" as part of the user's portfolio
- ▶ Use the search function to the right to easily locate and add a new deal to the user's portfolio
- ► Click on the deal name to access the deal summary page



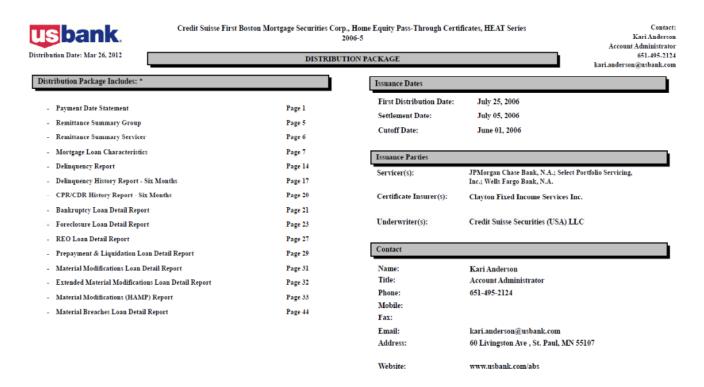


▶ Below is the deal summary page. One click brings up the most recent servicer report





Below is the summary page of the servicer report



^{*} The Trustee, at the direction of the Depositor, and based upon information provided in the Mortgage Loan Schedule or by the Servicer, is furnishing this information to each Certificateholder. The Depositor and/or the Servicer may discontinue the furnishing of this Supplemental Report (other than the Payment Date Statement), or may change its format, at any time and without notice to any Certificateholder. While the above parties have undertaken efforts to ensure the reasonable accuracy of this information, this information has not been audited and the parties make no representation as to the accuracy or completeness of the information.



Appendix B

Calculation of Inputs of Modified K_G From Public Servicer Reports



Table of Contents

Asset Class Examples:		
RMBS	Ι	
CMBS	II	
Autos (Loan, Lease)	III	
Private Student Loans	IV	
Trust Preferred Securities	V	



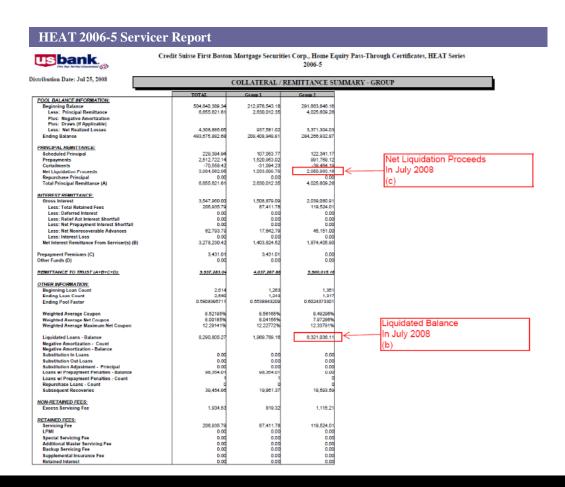
Asset Class Examples:

RMBS	I
CMBS	II
Autos (Loan, Lease)	III
Private Student Loans	IV
Trust Preferred Securities	V



RMBS Servicer Report: Severity Calculation

- The definition of Severity is (Loss on Liquidated Loans) divided by the (Balance of Liquidated Loans)
 - The example below shows how to calculate 1-month severity, which is the same method used to calculate a cumulative trailing 12-month severity



Severity Calculation

Severity =
$$\frac{\text{Loss on Liquidated Loans}}{\text{Liquidated Balance}}$$

= $\frac{\text{Liquidated Balance (b)} - \text{Net Liquidation Proceeds (c)}}{\text{Liquidated Balance (b)}}$
= $\frac{6,321,036 - 2,950,963}{6.321,036} = 53.3\%$

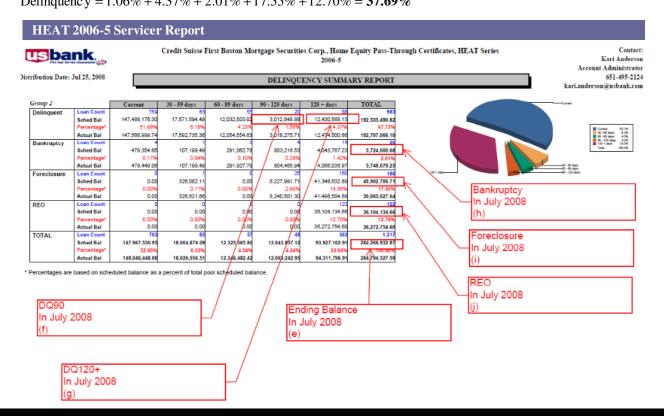


RMBS Servicer Report : Delinquency Calculation

- The definition of delinquency is the percentage of loans that are greater than 90 days past due in the given collateral pool
 - For RMBS transactions, this includes loans in bankruptcy, REO, and foreclosure

Delinquency Calculation

Delinquenc y = "DQ90" (f) + "DQ120+" (g) + "Bankruptcy" (h) + "Foreclosur e" (i) + "REO" (j) Delinquenc y = 1.06% + 4.37% + 2.01% + 17.55% + 12.70% =**37.69**%





Asset Class Examples:	
RMBS	I
CMBS	П
Autos (Loan, Lease)	III
Private Student Loans	IV
Trust Preferred Securities	V



CMBS Servicer Report: Severity and Delinquency Calculation

- The definition of delinquency is percentage of loans that are greater than 90 days past due in the given collateral pool
 - For CMBS transactions, this includes loans in bankruptcy, REO and foreclosure
 - ▶ Relevant data for the calculation below is included in slides 7 and 8

Delinquency Calculation

Delinquency =
$$\frac{\text{"Loans Greater Than 90 days past due" (b)}}{\text{"Collateral Balance" (a)}} = \frac{112,651,146}{3,411,270,310} = 3.3\%$$

- The definition of Severity is (Loss on Liquidated Loans) divided by the (Balance of Liquidated Loans)
 - ▶ The example below shows how to calculate 1-month severity, which is the same method used to calculate a cumulative trailing 12-month severity
 - Relevant data for the calculation below is included in slide 9

Severity Calculation

Severity =
$$\frac{\text{"Loss on Liquidated Loans" (c)}}{\text{"Liquidated Balance" (d)}} = \frac{1,708,520}{3,980,000} = 42.9\%$$



CMBS Servicer Report: Balance Information



Wells Fargo Bank, N.A. Corporate Trust Services 8480 Stagecoach Circle Frederick, MD 21701-4747 Merrill Lynch Mortgage Trust 2007-C1
Commercial Mortgage Pass-Through Certificates
Series 2007-C1

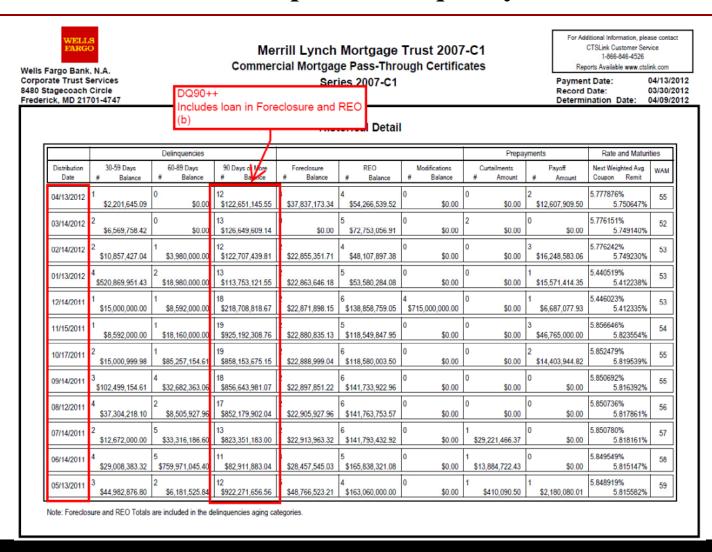
For Additional Information, please contact CTSLink Customer Service 1-866-846-4526 Reports Available www.ctslink.com

Payment Date: 04/13/2012
Record Date: 03/30/2012
Determination Date: 04/09/2012

Certificate Distribution Detail Realized Loss Current Pass-Through Principal Class Additional Trust ubordinatio Distribution Distribution Penalties Distribution Balance Fund Expenses Level (1) 4.533000% 32.13% 59025KAB8 5.928357% 298,918,000.00 272,099,340.80 176.120.828.64 1,344,251.71 0.00 0.00 177,465,080.35 95,978,512.16 32.139 0.00 A-2FL 59025KAM4 0.551750% 200.000.000.00 182.056.176.48 117.838.891.36 86.498.18 0.00 117.925.389.54 64,217,285.12 32.13% 59025KAC6 6.032357% 322,217,000,00 322.217.000.00 1,619,773.33 0.00 1,619,773.33 322,217,000.00 32.13% A-3FL 59025KAN2 0.711750% 130,000,000.00 130,000,000.00 79,676.46 0.00 79,676.46 130,000,000.00 32.13% A-SB 59025KAD4 6.032357% 90,343,000.00 90,343,000.00 0.00 454,151.03 0.00 0.00 454,151.03 90,343,000.00 32.13% 0.00 0.00 0.00 A-4 A-1A 59025KAF2 6.032357% 442.207.000.00 442.207.000.00 0.00 2,222,958.77 0.00 2.222.958.77 442.207.000.00 32 13% 59025KAF9 6.032357% 1.294.430.000.00 1.170.193.899.70 81,638.76 5,882,522.87 0.00 5.964.161.63 1.170.112.260.94 32.13% AM 0.00 59025KAG7 6.032357% 405,023,000.00 405,023,000.00 0.00 2,036,036.13 2,036,036.13 405,023,000.00 20.26% AJ AJ-FL 59025KAH5 6.032357% 134,143,000.00 134,143,000.00 671,334.50 0.00 0.00 671,334.50 134,143,000.00 10.47% 59025KAR3 0.901750% 200,000,000.00 200,000,000.00 151,000.62 0.00 0.00 151,000.62 200,000,000.00 10.47% 0.00 0.00 59025KAJ1 6.032357% 86,068,000.00 86,068,000.00 0.00 86,068,000.00 7.94% CDE 0.00 59025KAK8 6.032357% 40.502.000.00 40.502.000.00 0.00 0.00 0.00 40.502.000.00 6.76% 0.00 0.00 45 565 000 00 0.00 45 565 000 00 59025KAL6 6.032357% 45 565 000 00 5.42% 0.00 0.00 0.00 45 565 000 00 45 565 000 00 0.00 0.00 45,565,000.00 4.08% 59025KAS1 6.032357% 0.00 0.00 59025KAT9 6.032357% 50,628,000.00 50,628,000.00 0.00 50,628,000.00 2.60% 59025KAU6 6.032357% 40.502.000.00 40,502,000.00 0.00 0.00 0.00 40,502,000.00 1.41% H 40.502.000.00 40.502.000.00 0.00 0.00 0.00 0.00 0.00 59025KAV4 6.032357% 40.502.000.00 0.23% 0.00 0.00 59025KAW2 6.0323579 15.189.000.00 9.011.849.47 1.314.598.07 0.00 7.697.251.40 0.00% 0.00 0.00 0.00 0.00% 59025KAX0 5.847250% 15.188.000.00 0.00 59025KAY8 5.265000% 10.125.000.00 0.00 0.00 0.00 0.00 0.00% M 0.00 59025KAZ5 5.265000% 10,126,000.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00% 0.00 Ν 59025KBA9 5.265000% 10,126,000.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00% 0.00 0.00 0.00 0.00 59025KBB7 5.265000% 5.062.000.00 0.00 0.00 0.00 0.00% 60,754,260.80 0.00 Q 59025KBC5 5.265000% 0.00 0.00 0.00 0.00 0.00 0.00 0.00% 0.00 0.00 0.00 0.0000009 0.00 0.00 0.00 0.00% N/A 0.00 59025KBE1 0.000000% 0.00 0.00 0.00 0.00 0.00% 59025KBF8 0.000000% 0.00 0.00 0.00 0.00% 4,050,224,260.80 3,706,626,266.45 294,041,358.76 14,548,203.60 0.00 1.314.598.07 308.589.562.36 3.411.270.309.62 Totals Pass-Through Prepayment CUSIP Notional Notional Notional Distribution Distributio 3.706.626.266.45 139,773.2 3.411.270.309.62 Calculated by taking (A) the sum of the ending certificate balance of all classalance of all classalance of all classalance of all classalance of all classalance. nding Balance as of Apr 2012 Copyright 2012, Wells Fargo Bank, N.A. Page 2 of 55



CMBS Servicer Report: Delinquency Information





CMBS Servicer Report: Severity Information



Wells Fargo Bank, N.A. Corporate Trust Services 8480 Stagecoach Circle Frederick, MD 21701-4747

Merrill Lynch Mortgage Trust 2007-C1 Commercial Mortgage Pass-Through Certificates Series 2007-C1

For Additional Information, please contact CTSLink Customer Service 1-866-846-4526 Reports Available www.ctslink.com

Payment Date: 04/13/2012 Record Date: 03/30/2012 Determination Date: 04/09/2012

Historical Liquidated Loan Detail Beginning Fees, Most Recent Gross Sales Net Proceeds Net Proceeds Date of Current Current Period Cumulative Realized Distribution Scheduled ODCR Advances Appraised Value Proceeds or Received on Available for Period Adj. Adjustment Adjustment with Cum Loss to Trust Balance and Expenses or BPO Other Proceeds Liquidation Distribution to Trust to Trust to Trust Adj. to Trust 13,884,722.43 579,709.30 06/14/2011 130,500,000.0 23,458,582.13 13,000,000.00 38,859,990.87 37,343,304.56 1,811,842.3 1,232,133.07 03/14/2012 25 29 920 000 00 11.250.000.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 10/17/2011 1.597.264.29 15,291,101,74 13.693.837.45 9.426.162.55 9.032.240.20 23.120.000.00 15,350,000.00 15,291,106.58 393,922.35 393.922.35 40 11/15/2007 20,000,000.00 0.00 25,600,000.00 0.00 0.00 0.00 17,777.26 0.00 0.00 17,777.26 50 486,957.99 14,782,139.13 14,295,181.14 3,864,818.86 02/14/2012 18,160,000.00 22,700,000.00 14,782,139.13 0.00 0.00 3,864,818.86 01/14/2011 14,500,000.00 911,709.12 4,800,000.00 4,935,299.29 4,935,299.29 4,023,590.17 10,476,409.83 0.00 10,476,409.83 06/14/2011 9,644,418.72 8,255,000.00 0.00 (9,427.10) 9,427.10 0.00 0.00 0.00 01/14/2011 9.540.000.00 4,700,000.00 4,308,171.41 4,308,171.41 3,444,626.21 0.00 333,307,72 5.762.066.07 863,545.20 6,095,373.79 03/14/2012 9,440,000.00 6,700,000.00 1,127.46 0.00 0.00 0.00 0.00 02/14/2012 0.00 5,400,000.00 132,842.52 0.00 0.00 0.00 0.00 6,194,055.26 0.00 0.00 1,253,339,33 0.00 143.573.30 4.006.346.69 05/13/2011 6.330.000.00 3,700,000,00 3.712.632.93 3.433.419.34 2.180.080.01 4.149.919.99 02/14/2012 5,461,292.36 1,585,020.66 3,500,000.00 3,552,743.15 3,301,875.21 1,716,854.55 3,744,437.8 0.00 3,744,437.81 1,708,520.42 04/13/2012 180,060.24 2,190,000.00 2,451,539.82 2,451,539.82 2,271,479.58 1,708,520.42 0.00 0.00 3,980,000.00 10/15/2010 1.824.245.53 130.839.51 918.000.00 1.089.310.60 950.000.00 819.160.49 1.005.085.04 0.00 0.00 1.005.085.04 09/14/2010 1,751,770.69 248,105.86 1,250,000.00 625,226.80 547,434.59 299.328.73 1,452,441.96 0.00 21,976.89 1,430,465.07 0.00 02/14/2011 233 76,241.56 600,000.00 741,500.00 741,500.00 665,258.44 1,034,741.57 841.58 1,033,899.99 1,700,000.00 0.00 10/17/2011 235 1.564.514.72 205.884.46 840.000.00 935,064.57 918.054.57 712,170,11 852.344.6 0.00 852.344.61 04/14/2011 1.526.360.19 221,380.13 620,000,00 637,500.00 416,119,87 1,110,240.32 0.00 16.942.91 1.093.297.41 02/14/2011 1,028,417.93 181,470.09 670,000.00 446,800.75 384,873.98 203,403.89 825,014.04 0.00 7,852.19 817,161.85 04/14/2011 792.911.92 181,843.04 710,000.00 726,349.21 719,275,21 537,432,17 255,479.75 0.00 987.63 254,492.12 02/14/2012 555,038.29 88.629.81 430.000.00 336.089.65 336.089.65 247.459.84 307,578.45 313,641.63 Liquidated Balance Liquidated Loss as in April 2012 as in April 2012 (d) 180,060.24 3 980 000 00 2,190,000.00 2,451,539.82 2,451,539.82 2,271,479.58 1,708,520.42 1,708,520.42 Current Total 297,533,025.61 31,670,873.42 133,183,000.00 92,927,934.74 59,410,705.08 387,859.17 2,136,047.36 Cumulative Total * Fees, Advances and Expenses also include outstanding P & I advances and unpaid fees (servicing, trustee, etc.).

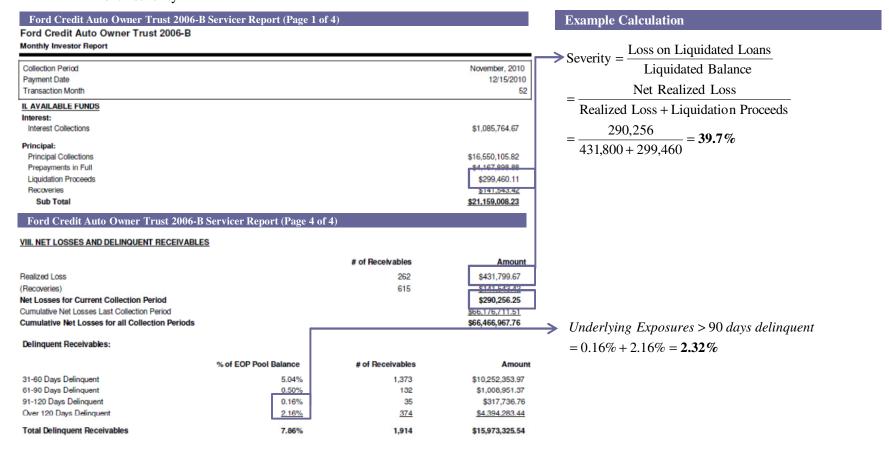


Asset Class Examples:	
RMBS	I
CMBS	II
Autos (Loan, Lease)	Ш
Private Student Loans	IV
Trust Preferred Securities	V



Auto Loan Servicer Report: Severity and Delinquency Calculation

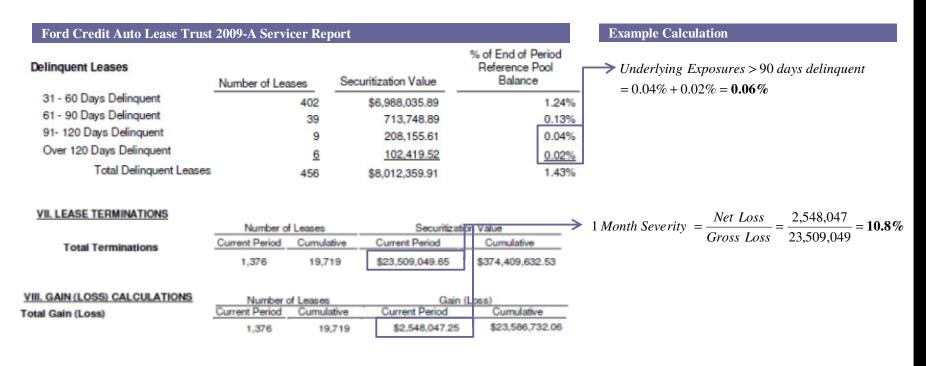
The example below shows how to calculate 1-month severity, which is the same method used to calculate a cumulative trailing 12-month severity





Auto Lease Servicer Report: Severity and Delinquency Calculation

- For leases, the current period's realized loss should include losses on the residuals as well as the credit losses
- The example below shows how to calculate 1-month severity, which is the same method used to calculate a cumulative trailing 12-month severity



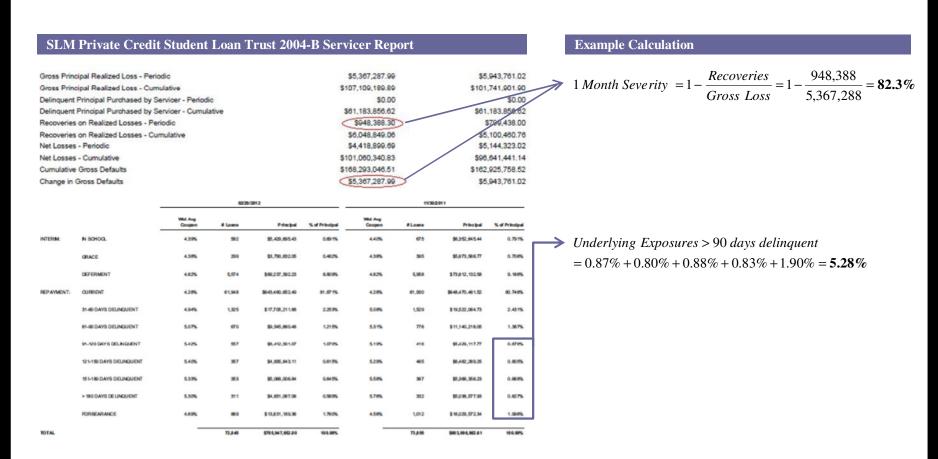


Trust Preferred Securities	V 7
Private Student Loans	IV
Autos (Loan, Lease)	III
CMBS	II
RMBS	I
Asset Class Examples:	



Private Student Loan Servicer Report: Severity and Delinquency Calculation

The example below shows how to calculate 1-month severity, which is the same method used to calculate a cumulative trailing 12-month severity



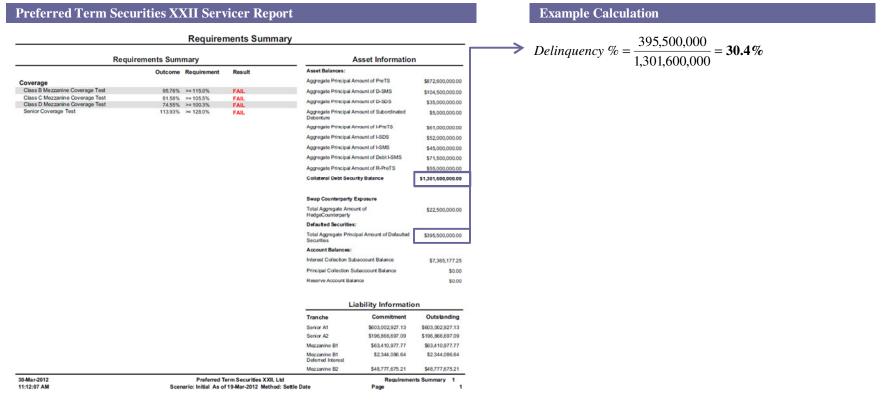


Asset Class Examples:	
RMBS	I
CMBS	II
Autos (Loan, Lease)	III
Private Student Loans	IV
Trust Preferred Securities	V



Trust Preferred Securities Servicer Report: Severity and Delinquency Calculation

- For Trust Preferred Securities ("TRuPS"), the defaulted securities amount is used as a proxy for delinquencies
 - Defaulted securities is a conservative estimate of delinquencies because a significant portion of securities listed as defaults are actually deferring interest and could become current on their TRuPS in the future
- Moody's¹ estimated historical recovery rate for TRuPS of 11.1% is used as a proxy to determine severity (100%-11.1% = **88.9%**) for purposes of calculating modified K_G



1. Moody's Investors Service: "Moody's Approach to Rating TRUP CDOs" (May 26, 20111)



Appendix C

Using Loss to Liquidation Ratios to Determine Initial K_G



Loss-to-Liquidation Ratio

- The methodology for determining or proving whether or not a transaction should have a lower K_G is based upon a loss-to-liquidation ratio (monthly net losses to monthly collections)
 - Loss-to-Liquidation can also be measured as net losses as a percentage of liquidations, which is reported in the prospectus accompanying the security
 - Included on the following slides are examples of where to find loss-to-liquidation ratios in publicly available auto ABS prospectuses
- ▶ The data should be based upon the entire managed or serviced portfolio of the originator of the assets.
 - ▶ If the originator has different types of assets that it manages or services, the data should be based upon a pool of assets that are similar in credit quality to the assets in the securitization
- ► The loss-to-liquidation ratio should be:
 - (i) Determined as of the date of issuance of the relevant securitization position; and
 - (ii) Measured as the average over a 3-year period (based on the most recently available information on such date of determination)
- ▶ If the loss-to-liquidation ratio as described above is less than or equal to 4%, the investing bank would utilize an initial K_G value of 4% for the relevant securitization position



Loss-to-Liquidation Ratio: Prospectus Example

Ford Credit Auto	Owner Trust 2	012-A: Prospectus
1 of a Ci cait Hato	O WILL II USU =	OIL II II OSPECIUS

Delinquency, Repossession and Credit Loss Experience

	Nine Months Ended September 30,		Year Ended December 31,					
	2011	2010	2010	2009	2008	2007	2006	
Average number of contracts outstanding ⁽¹⁾ Average portfolio outstanding	2,206,479	2,487,475	2,445,670	2,823,588	3,240,749	3,688,642	4,181,422	
(in millions) ⁽²⁾	\$31,954	\$35,204	\$34,673	\$40,575	\$48,842	\$55,238	\$58,134	
		Delir	quencies					
Average number of delinquencies ⁽³⁾								
31 - 60 days	49.551	54.291	54.095	66.788	69.537	74.783	81.924	
61 - 90 days	3,488	3,522	3,563	6,518	7,413	6,976	6,385	
Over 90 days Average number of delinquencies	372	535	508	1,291	1,305	1,091	991	
as a percentage of average number of contracts								
outstanding	0.050/	0.400/	0.0404	0.070/	0.450/	0.000/	4.000/	
31 - 60 days	2.25%	2.18%	2.21%	2.37%	2.15%	2.03%	1.96%	
61 - 90 days Over 90 days	0.16% 0.02%	0.14%	0.15%	0.23%	0.23%	0.19%	0.15% 0.02%	
Over so days	0.02 /6	0.02/6	0.0276	0.0076	0.0476	0.0376	0.0276	
	Rep	oossessions	s and Credit	Losses				
Repossessions as a percentage								
of average number of								
contracts outstanding (6)	2.05%	2.59%	2.54%	3.12%	2.39%	1.95%	2.01%	
Aggregate net losses (in millions) ⁽⁴⁾	\$99	\$190	\$255	\$620	\$709	\$435	\$398	
Net losses as a percentage of	499	\$190	\$200	\$020	\$109	\$435	\$390	
average portfolio								
outstanding ⁽⁶⁾	0.41%	0.72%	0.74%	1.53%	1.45%	0.79%	0.68%	
Net losses as a percentage of	, .	0 / 0						
gross liquidations(5)	0.73%	1.32%	1.36%	2.98%	2.96%	1.56%	1.27%	
Number of contracts charged								
off	45,761	64,464	83,785	118,189	109,385	111,732	129,898	
Number of contracts charged								
off as a percentage of								
average number of contracts	0.777	0.460	0.4071		0.000	0.000	0.4.00	
outstanding (6)	2.77%	3.46%	3.43%	4.19%	3.38%	3.03%	3.11%	
Average net loss on contracts	60 464	60.040	62.047	CE 240	CC 400	62,000	60,000	
charged off	\$2,164	\$2,943	\$3,047	\$5,249	\$6,483	\$3,892	\$3,062	



Loss-to-Liquidation Ratio: Prospectus Example

New and Used Car and Light Truck Contracts	Year Ended December 31,				
	2011	2010	2009	2008	2007
Total Retail Contracts Outstanding at the End of the Period (excluding bankruptcies) (in thousands)					
New Vehicles (in thousands)	968	670	298	147	141
Used Vehicles (in thousands)	259	164	73	41	28
Total (in thousands)	1,227	834	371	188	169
Average Daily Delinquency					
31-60 Days	N/A	N/A	0.46%	0.36%	0.36%
61-90 Days	N/A	N/A	0.07%	0.03%	0.03%
91 Days or More	N/A	N/A	0.01%	0.00%	0.009
Month-End Delinquency Dollars(1)					
31-60 Days	0.44%	0.27%	0.29%	0.68%	N/A
61-90 Days	0.06%	0.05%	0.05%	0.09%	N/A
91 Days or More	0.01%	0.01%	0.01%	0.03%	N/A
Repossessions as a Percent of Average Number of Contracts					
Outstanding (including bankruptcies)	0.45%	0.37%	0.65%	0.59%	0.38%
Net Losses as a Percent of Liquidations	0.28%	0.27%(3)	0.89%	0.82%	0.34%
Net Losses as a Percent of Average Gross Receivables	0.13%	0.11%	0.33%	0.34%	0.14%
Net Losses as a Percent of Average Net Receivables(2)	0.19%	0.17%	0.54%	0.50%	0.31%
Total Retail Contracts Outstanding at End of the Period					
(including bankruptcies) (in thousands)	1,233	838	372	189	169
Bankruptcies as a Percent of Average Number of Contracts					
Outstanding (including bankruptcies)	0.43%	0.41%	0.53%	0.38%	0.24%
Bankruptcies Month-End Delinquency Dollars—31 Days or					
More ⁽¹⁾	0.09%	0.06%	0.06%	0.15%	N/A

The information is available for the years ended 2008, 2009, 2010 and 2011; prior year information is not available.

⁽²⁾ Net Losses as a Percent of Average Net Receivables is an accounting-based metric and, therefore, reflects write-downs that occur based on Federal Financial Institutions Examination Council guidance.

⁽³⁾ Restated as of June 8, 2011 to properly reflect intercompany transfers.



Appendix D

Average Historical Severities by Asset Category



Average Historical Severities by Asset Category

- The following severities should be used as a proxy for situations where meaningful loss severity information is not available, such as when:
 - ▶ 12 months of loss severity information is not yet available
 - No losses have been experienced to date, leading to a severity of 0%
 - Securitized asset pools have a significantly low loan count, leading to high volatility in loss severity calculations

Asset Category	Severity %
Autos	55.00%
$RMBS^1$	
Prime	15.93%
Alt-A	23.83%
Subprime	36.50%
CMBS	35.94%
Student Loans	
Private	90.00%
FFELP	3.00%
CLOs	19.60%
Credit Cards	90.00%
Trust Preferred Securities	88.90%
Equipment	TBD
Other Consumer Unsecured	90.0%
Other Commercial Unsecured ²	51.5%
Other Secured	50.0%
European RMBS/CMBS/ABS	TBD

^{1.} If an RMBS transaction can not be categorized as Prime, Alt-A, or Subprime, the overall historical average for RMBS of 31.91% should be used as a proxy for severity

^{2.} Based on recovery rates of senior unsecured bonds documented in Moody's Investors Service: Annual Default Study: Corporate Default and Recovery Rates, 1920-2011 (February 29, 2012): Moody's Ultimate Recovery Database. Collateralized Bond Obligations (CBOs) would utilize a severity % consistent with the commercial unsecured category



Appendix E

Resulting Modified K_G as Proposed by ASF



Table of Contents

Asset Class Examples:		
RMBS	Ι	
CMBS	II	
Autos (Loan, Lease)	III	
Private Student Loans	IV	
Trust Preferred Securities	V	



Asset Class Examples:

RMBS	I
CMBS	II
Autos (Loan, Lease)	III
Private Student Loans	IV
Trust Preferred Securities	V



RMBS Example: Modified K_G Output

The severity and delinquency data obtained from servicer reports is used to calculate the modified K_G as proposed by ASF, based on the formula below

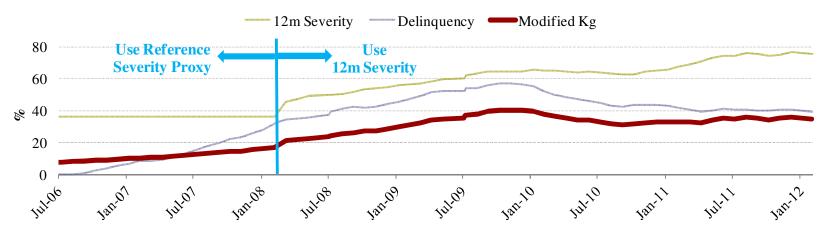
Modified Kg = [Kg * (1 - Delinquency %)] + [(Delinquency % * 12 Month Severity)]

- Included in the graph below are outputs of severity, delinquency, and the resulting modified K_G over time based on data from servicer reports
 - For the initial period where 12-month historic loss severity data is not available, we propose using a proxy for severity based on historical performance by asset class
 - For the HEAT 2006-5 transaction below, a severity proxy is used based on historical performance of subprime RMBS transactions, as shown in Appendix D

HEAT 2006-5: Modified K_G and K_G inputs over time

Severity, Delinquency, Modified Kg

(Based on the Data from Publicly Available Servicer Reports)



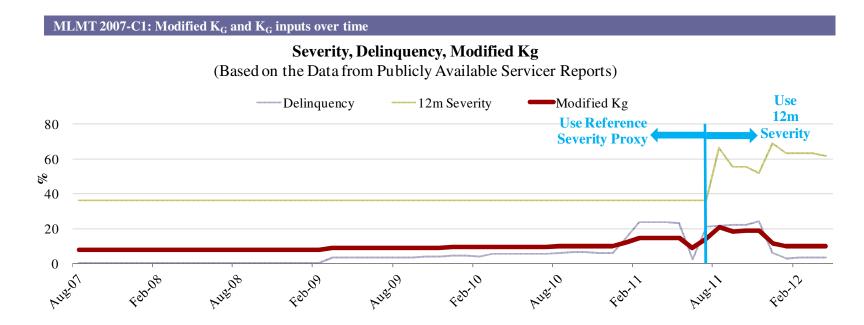


Asset Class Examples:	
RMBS	I
CMBS	П
Autos (Loan, Lease)	III
Private Student Loans	IV
Trust Preferred Securities	V



CMBS Example: Modified K_G **Output**

- Included in the graph below are outputs of severity, delinquency, and the resulting modified K_G over time based on data from servicer reports
 - For any period where 12-month historic loss severity data is not available, we propose using a proxy for severity based on historical performance by asset class
 - ► For the MLMT 2007-C1 transaction below, a severity proxy is used based on historical performance of CMBS transactions, as shown in Appendix D





Asset Class Examples:	
RMBS	I
CMBS	II
Autos (Loan, Lease)	III
Private Student Loans	IV
Trust Preferred Securities	V



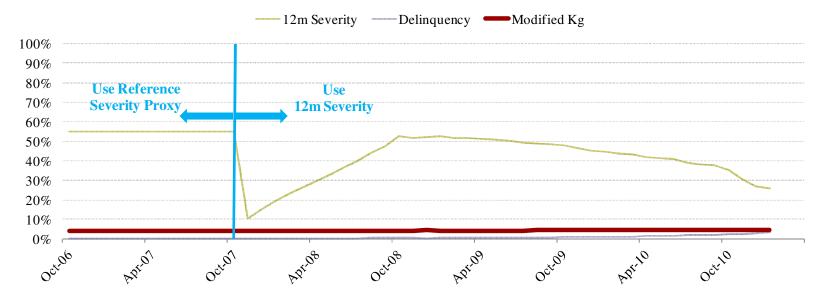
Auto Loan Example: Modified K_G **Output**

- Included in the graph below are outputs of severity, delinquency, and the resulting modified K_G over time based on data from servicer reports
 - For the initial period where 12-month historic loss severity data is not available, we propose using a proxy for severity based on historical performance by asset class
 - For the Ford Credit Auto Owner Trust 2006-B transaction below, a severity proxy is used based on historical performance of auto transactions, as shown in Appendix D

Ford Credit Auto Owner Trust 2006-B: Modified K_C and K_C inputs over time

Severity, Delinquency, Modified Kg

(Based on Data from Publicly Available Servicer Reports)





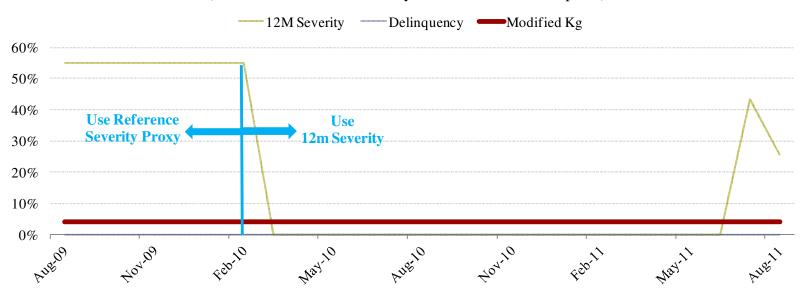
Auto Lease Example: Modified K_G Output

- Included in the graph below are outputs of severity, delinquency, and the resulting modified K_G over time based on data from servicer reports
 - For the initial period where 12-month historic loss severity data is not available, we propose using a proxy for severity based on historical performance by asset class
 - For the Ford Credit Auto Lease Trust 2009-A transaction below, a severity proxy is used based on historical performance of auto transactions, as shown in Appendix D

Ford Credit Auto Lease Trust 2009-A: Modified \mathbf{K}_{G} and \mathbf{K}_{G} inputs over time

Severity, Delinquency, Modified Kg

(Based on Data from Publicly Available Servicer Reports)





Asset Class Examples:	
RMBS	I
CMBS	II
Autos (Loan, Lease)	III
Private Student Loans	IV
Trust Preferred Securities	V



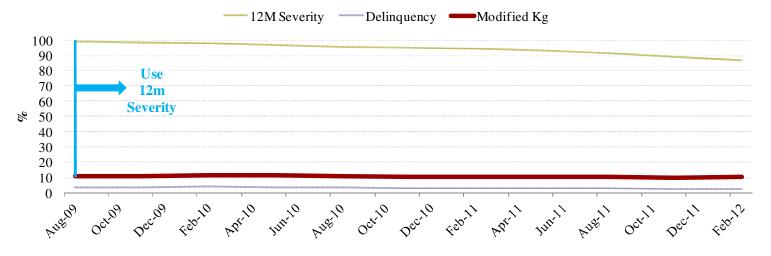
Private Student Loans Example: Modified K_G **Output**

- ► Included in the graph below are outputs of severity, delinquency, and the resulting modified K_G over time based on data from servicer reports
 - For the initial period where 12-month historic loss severity data is not available, we propose using a proxy for severity based on historical performance by asset class
 - For the SLM Private Credit Student Loan 2004-B transaction below, a severity proxy is used based on historical performance of private student loan transactions, as shown in Appendix D

SLM Private Credit Student Loan Trust 2004-B: Modified K_G and K_G inputs over time

Severity, Delinquency, Modified Kg

(Based on Data from Publicly Available Servicer Reports)





Asset Class Examples:	
RMBS	I
CMBS	II
Autos (Loan, Lease)	III
Private Student Loans	IV
Trust Preferred Securities	V



Trust Preferred Securities Example: Modified K_G **Output**

- Included in the graph below are outputs of severity, delinquency, and the resulting modified K_G over time based on data from servicer reports
 - We propose using a proxy for severity based on historical performance by asset class
 - ► For the Preferred Term Securities XXII transaction below, a severity proxy is used based on historical performance of trust preferred securities transactions, as shown in Appendix D

