

#### Federal Deposit Insurance Corporation Office of Inspector General Office of Investigations

Special Agent Chris Conn Special Agent Jeff Shaw







#### CONTROLLED//FDIC INTERNAL ONLY Government Guaranteed Loans & Commercial Loans



## Overview

Government loans are loans in which a portion or full amount of the loan is guaranteed by the US Government in the event it was to fail/default. To put it simply, **it reduces risk!** 

-SBA 7a Loans – Portion of Loan guaranteed by the SBA i.e. 75% risk to SBA and 25% risk to the lender;

-FHA Loans – (part of HUD) insures mortgage loan so the lender can offer a better deal; -USDA Loans – Single Family Housing Guaranteed Loan Program (administered by Rural Development) 90% loan note guarantee to approved lenders in order to reduce risk.



# Why Do We Care?

-FDIC exams typically focus on the unguaranteed portion of the loan;

-GOV can deny purchase requests (guarantee) and the risk is then shifted to the lender;

-Lender Service Providers or third parties can put bank at risk.



# Lender Service Provider (LSP)

-Due to insufficient resources or inexperience with the complexities of SBA (or USDA etc.) lending requirements, many lending institutions contract with LSPs to provide services in connection with originating, closing, servicing, or liquidating SBA business loans.





## **Banc-Serv Partners**







#### How It Started



SBA Loan in question – appearance of denied use of proceeds changed to working capital in order to hide from SBA;

Inquired with SBA LGPC and they informed that **Banc-Serv** did that numerous times....too many to count.



# Indiana Baseball Academy

Federal Deposit Insurance Corporation | Office of Inspector General | Office of Investigations





# **Bank Loan Worksheet**

	4.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1			LOAN RE	QUEST 1			
Borrower:		Indiana E	diana Basebali Academy, Inc.					
Status:		New						
Loan Amount:		\$350,000						
Loan Type:		Term						
Interest Rate:		Prime + 2	.75%					
Fees:		Standard	SBA Fee	S				
Term/Amort:		10 Years	// 10 Year	S				
Payments:		P&I Mont	hly					
Purpose:		Debt con	solidatio	n and Working C	apital			
<b>Primary Collate</b>	ral:	1st Lien o	on all Bus	iness Assets; A	ssgn of \$350M LI Policy on both	Martha (Kris)		
Secondary Coll	ateral:		entos, Owner, and Cesar Barrientos, Director of Baseball Training					
Guarantors/% d	or amt:	Martha K	na Kristine Barrientos (100%) // Unlimited and Ceser Barrientos 2013					
Primary Repay:		Cash flov	sh flow generated from business operations					
Secondary Rep	ay:	Liquidatio	tion of collateral					
Policy Exceptio	n:	None						
Code # C	Call	Report #	4		Commercial Loans (C&	)		
					1020 011484 DV			
					JSES SUMMARY			
Sources				Amount	Uses	Amount		
CFB Term				\$350,000	Debt Consolidation	\$240,000		
					New Equip & Improvements	\$30,500		
					Working Capital	\$79,500		
TOTAL	SOUR	CES:		\$350,000	TOTAL USES:	\$350,000		





#### COMPANY HISTORY / CFB BACKGROUND / DEAL SUMMARY

Indiana Baseball Academy, Inc is owned 100% by Martha "Kristine" Barrientos. Her husband, Cesar, is a paid employee and the baseball specialist. The business has evolved from helping kids in their back yard to revenues of over \$300M. Kristine and Cesar are very well connected in the Zionsville/Carmel community. All of the business growth has been word of mouth by parents and their reputation speaks for itself.

Private lessons are the staple of the Indiana Baseball Academy's developmental program. A College Prep Program is for college-hopeful student athletes. The program includes clinics that featuring college coaches. They have an Elite Program for student athletes who desire an advanced level of training and conditioning. IBA also offers seasonal camps, tournaments, facility rental, sports performance training, hitting leagues and organized team workouts.

In addition, IBA utilizes The RightView Pro Video. This is the most advanced baseball and softball video analysis software on the market. It is a video comparison of the swing of major league players to their students and shows areas that need improvement. This is available for both baseball and softball, hitting and pitching.

As with many small businesses, they have financed everything via student loans, credit cards and family. They would like to consolidate debt from many sources which totals \$250M as well as borrow \$50M for working capital, \$15M for marketing, \$25M for a new electronic pitching unit and field turf and \$5M for other improvements which.

are needed per the I was not aware the a plan in getting this p

As with many small businesses, they have financed everything via student loans, credit cards and family. They would like to consolidate debt from many sources which totals \$250M as well as borrow \$50M for working capital, \$15M for marketing, \$25M for a new electronic pitching unit and field turf and \$5M for other improvements which are needed per the Fire Marshall. Kristine has a \$3000 tax lien from the state of Indiana from 2007 taxes that she was not aware the accountant did not pay. She is currently working with the State via a \$50 per month payment plan in getting this paid.





Use of Loan Proceeds	Amount	
Purchase Land only	\$ 0.00	
Purchase Land and Improvements	\$ 0.00	
Purchase Improvements	\$ 0.00	
Construct a Building	\$ 0.00	
Add an Addition to an Existing Building	\$ 0.00	GOVERNMENT
Make Renovations to an Existing Building	\$ 0.00	EXHIBIT 33
Pay off Interim Construction Loan	\$ 0.00	1:19-CR-00103
Pay Off Lender's Interim Loan	\$ 0.00	
Leasehold Improvements	\$ 5,000.00	
Purchase Equipment	\$ 25,000.00	
Purchase Furniture and Fixtures	\$ 0.00	
Purchase Inventory	\$ 0.00	
Pay Trade or Accounts Payable	\$ 0.00	5 m 7 3
Pay Notes Payable-not Same Institution Deb		9300
Pay Notes Payable – Same Institution Debt	\$ 0.00	
Purchase Business - Asset Purchase	\$ 0.00	2.
Purchase Business - Stock Purchase	\$ 0.00	- 901 - Z
Refinance SBA Loan	\$ 0.00	10 2 693
Working Capital	\$ 85,000.00	1161 -22
SBA Guaranty Fee	\$ 0.00	107,901-20215
Other	\$ 0.00	att.



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#### Government Guaranteed Loans & Commercial Loans



U.S. Small Business Administration						
AUTHORIZATION (SBA <i>Express/</i> Patriot Express LOAN)						
SBA Loan# 4034545	007					
U.S. Small Business	Administration	Lender:				
Sacramento Distric	t Office	Community First Bank of Indiana				
660 J Street		201 W. Sycamore				
Sacramento, CA, 95	5814-2413	Kokomo, IN, 46901				
Lender is issuing this SBAExpress or Patriot Express Loan Authorization for SBA to guarantee 90.00 % of a loan in the amount of \$350,000.00 to be made by Lender to assist:						
amount of \$350,000.00 to be made by Lender to assist: Borrower: Indiana Baseball Academy, Inc., 1630 Walden Ct. Zionsville, IN, 46077						

5. Lender must develop and maintain evidence of a system or process to reasonably ensure that proceeds of loan were used for the following eligible business purposes:

<b>Purpose</b> Working Capital Payoff Debt Make Leasehold Improvemen Purchase Equipment	nts to a Building	Amount \$227,000.00 \$ 93,000.00 \$ 5,000.00 \$ 25,000.00	LENDER	
5 days earlier	D USES SUMMARY Uses 00 Debt Consolidation New Equip & Improvements \$0 Working Capital 00 TOTAL USES:	Amount \$240,000 \$30,500 \$79,500 \$350,000	By: 144 (Authorized Signature) Kelly K Avers, Vice President (Name Print/Title)	$\frac{4/a110}{(Date)}$



	E	Business Indebtedness					x ×€			
To Whom Payable	Address	Original Amount	Original Date	Present Balance	Rate of Interest	Maturity Date	Monthly Perment	Security	Current or Past	Repa
	PO Box 29704, Phoenix, AZ	39,433.00	May '07	24,958	9.75%	Jun '13	728	Car	С	×
	Ron Smith	50,000	Jan '09	43,000	3%	Jan '14	942	Pro Batter	С	x
	Kerri Smith	18,500	9-Dec	18,500	0%	Dec-10	0	unsecured	с	x
	PO Box 94014, Palantine, IL 60094- 4014	500	2005	250	29.90%	n/a	15	unsecured	с	x
	Citi Pocessing Des Moines, IA 50363- 0000	3000	2006	2,700	28.90%	n/a	100	unsecured	с	×
Acct # Capital One #	POBox 6492, CarolStream, IL 60197	3500	2006	3,100	23.90%	n/a	100	unsecured	с	×
Acct # Discover #	POBox 6103, Carol Stream, IL 60197	1000	2007	750	16.99%	n/a	30	unsecured	с	>
/	HDCS Processing, Des Moines, IA 50364	500	2007	7 200	26.90%	n/a	10	) unsecured	с	,
Acct # First Premier #4869557433071041	POBox5524, Sioux Falls, SD 57117-5524	400	2005	5 50	19.90%	n/a	15	5 unsecured	с	,
Acct # Sallie Mae-Privat # 9058929313	PO Box 2461, Wilkes Barr, PA 18773-9533		200	5 75,00	0 1%	, n/a	53	5 unsecured	с	
Acet:# Orchaid #515599000622405	HSBC Card Services, POBox 80584, Salinas, CA 93912- 0084	300		6 <u>10</u> 168,60			a 1 249	5 unsecured	c	



Office of Inspector General



INDIANA BASEBALL ACADEMY, INC	
1630 WALDEN CT	
ZIONSVILLE IN 46077	000059
	848
BUSINESS SAVINGS 2001-551	
NEW ACCOUNT BALANCE ON 04/21/10	.00
2 DEPOSITS	+132,909.13
WITHDRAWALS	.00
3 AUTOMATIC WITHDRAWALS	107,897.32
ANNUAL PERCENTAGE YIELD EARNED 0.10%	
INTEREST ADDED THIS STATEMENT INTEREST FOR YEAR 2010 *******5.98	+5.98
BALANCE THIS STATEMENT 06/30/10	25 017 70
BALANCE THIS STATEMENT 06/30/10	25,017.79
STATEMENT ACTIVITY	
DATE ACTIVITY AMOUNT ACTIVITY AMOUNT	BALANCE
04/21/10	.00
04/22/10 DEPOSIT +25,000.00 DEPOSIT +107,909.13	
04/26/10 SALLIE MAE EBILL 12,046.92	102,000,10
04/26/10 SALLIE MAE EBILL 41,595.52	
	25,011.81
06/30/10 INTEREST PAID +5.98	-

Office of Inspector General



# Larson Cement Stone

Office of Inspector General

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#### **Larson Cement \$1.2 million**



SBB/	U.S. Small Business Administration AUTHORIZATION (SBA 7(A) GUARANTEED LOAN	3
		G. USE OF PROCEEDS
SBA Loan #	32817060-06	1. \$191,105.00 to pay trade or accounts payable.
SBA Loan Name	Larson Cement Stone Company	2. \$34,704.63 to pay outstanding debt to Great Western Bank # 5186424.
Approval Date	June 13, 2008	3. \$299,575.77 to pay outstanding debt to Great Western Bank #5145537.
	U. S. Small Business Administration (SI Standard 7a Loan Guaranty Processing O Orive 6501 Sylvan Rd., 2nd Floor Citrus Heights, CA 95610 er Section 7(a) of the Small Business Act as amended, Lender's application A to guarantee 75.00% of a loan ("Loan") in the amount of \$1,200,000.00	<ul> <li>5. \$20,896.60 to pay outstanding debt to Great Western Bank #5173638.</li> <li>6. \$618,652.00 for working capital.</li> <li>All amounts listed above are approximate. Lender may not disburse Loan proceeds solely to pay the guarantee fee. Lender may disburse to Borrower, as working capital only, funds not spent for the listed purposes as long as these funds do not exceed 10% of the specific purpose authorized or</li> </ul>
		loan proceeds for the purposes stated in this rm 1050, Settlement Sheet, for each disbursement and
		t retain, with the Form 1050, documentation
upporting t	he disbursement of proceeds as auti	horized, such as joint payce checks or evidence of
	controlled accounts.	

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		Business Admi ettlement Sheet	nistration	OMB APPROVAL N EXPIRATION DATE		
	Lendur (Name and Address - Include Zip Code) BBB Funding, LLC	Borrower (1	łame)			
	233 South Wacker Dr Chicago IL 6060	)6 Larson Cem	ient Stone Co.			
	SBA Loan Number (10 digits) 3281706006	Lender Cor	nputes Interest on	a 365 day yr Actual	day basis.	
	Sum of Prior disbursements \$ 0.00 +	This Disbursement \$ 1,2	200,000.00	= Total \$ 1,200	,000.00	
par	agraph Name of Payee Larson Cement Store Co.		Date and Amo Jun 20,2008	unt of Payment \$579,258.50	Purpose Working Capital	67 1:19-CR-00103
	Larson Cement Stone Co.		Jun 20,2008	\$579,258.50	Working Capital	1:19-CR-00103
	Larson Cement Stone Co.		Jun 20,2008	\$5,912.50	Reserve for Property	Taxes
	Larson Cement Stone Co. Archer Land Tille, Inc.		Jun 20,2008 Jun 20,2008	\$5,912.50 \$5,880.00	Reserve for Properly Tibe Fees	Taxes
						Taxes
	Archer Land Tille, Inc.		Jun 20.2008	\$5,880.00	Tibe Fees	Taxes
	Archer Land Tille, Inc. Shaw Gussis Fishman Glaniz Wolfson & Towbin LLC		Jun 20,2008 Jun 20,2098	\$5,880.00 \$1,500.00	Tibe Fees Attorney Fees	Taxes
	Archer Land Tille, Inc. Shaw Gussis Fishman Glaniz Wolfson & Towbin LLC banc-serv PARTNERS		Jun 20,2008 Jun 20,2098 Jun 20,2008	\$5,880.00 \$1,500.00 \$1,500.00	Title Fees Attorney Fees Search/Filings/UPS	Taxes
	Archer Land Tille, Inc. Shaw Gussis Fishman Glaniz Wolfson & Towbin LLC banc-serv PARTNERS banc-serv PARTNERS	Jun 20,2008	Jun 20,2008 Jun 20,2008 Jun 20,2008 Jun 20,2008	\$5,880.00 \$1,500.00 \$1,500.00 \$2,000.00 \$31,500.00	Tibe Fees Attorney Fees Search/Filings/UPS Packaging Fee	Taxes

Office of Inspector General





From: Chad Griffin [mailto:CGriffin@Banc-Serv.com]
Sent: Friday, April 25, 2008 8:37 AM
To: Jeff Fordice
Cc: Kerri Agee; Matthew C. Smith; Sandy Oh
Subject: Larson Cement

#### Jeff,

Do you have an updated write-up that reflects Chuck as a guarantor; Kerri mentioned you were going to add him. I also need to know what the "Accrued Liabilities" are we are paying off.

Thanks

Chad Griffin

GOVERNMENT EXHIBIT 55 1:19-CR-00103





Sent: Friday, April 25, 2008 10:57 AM To <mark>: Chad Griffin Subject:</mark> RE: Larson Cement	
I'll get it over to you, it would only affect cash flow as the PFS was joint anyway. Accrued liabilities are payroll taxes. They currently do not have a lien filed and actually alerted the IRS to the situation. The agreeable to working with them as long as they continue to work towards this refinance.	





From: Kerri Agee [mailto:KAgee@Banc-Serv.com] Sent: Friday, April 25, 2008 11:38 AM To: Jeff Fordice; Sandy Oh Cc: Matthew C. Smith; Chad Griffin Subject: Larsons Cement

#### Jeff,

We can not show we are paying past due taxes. These would have to be categorized as working capital and we would have to justify what the eligibility of this much working capital would be used for. Again, we would not be able to state back taxes.

Kerri L. Agee-Smith banc-serv PARTNERS, LLC.

GOVERNMENT EXHIBIT 55 1:19-CR-00103





From:	Chad Griffin <banc-serv administrative="" cgriffin="" first="" group="" recipients=""></banc-serv>
Sent:	5/8/2008 19:18:03 +0000
To: CC:	Jeff Fordice <jfordice@bridgefinancegroup.com></jfordice@bridgefinancegroup.com>
CC:	'Sandy Oh' <sandyoh@bridgehcf.com>; Kerri Agee <kagee@banc-serv.com>; "Matt Smith</kagee@banc-serv.com></sandyoh@bridgehcf.com>
	(Bridge)" <msmith@bridgefinancegroup.com></msmith@bridgefinancegroup.com>
Subject:	
Attachments:	PS 2008 04 04 Larson Cement Stone Company.pdf

#### Jeff,

We are going to need the use of proceeds in the write-up to say the funds that will be used to pay the Accrued Liabilities (Payroll Taxes) are for working capital. The SBA will not let us pay back taxes with loan proceeds. I understand it is not referenced in the write-up however the SBA will trace this back to the tax returns.

Thank you,

Chad Griffin

GOVERNMENT EXHIBIT 56 1:19-CR-00103



	Creat Western Bank 1914 Making Life Great DATE: 6/20/08
REMITTER: COMMENTS:	LARSON CEMENT STONE COMPANY LARSON CEMENT STONE COMPANY FEDERAL TAX ID #47-0485040
PAY TO THE ORDER OF	INTERNAL REVENUE SERVICE
	EXACTLY **770,342 AND 31/100 DOLLARS
PAYABLE THROU FIRST INTERSTAT	CASHIER'S CHECK
PAYABLE THROU FIRST INTERSTAT HELENA, MT	IGH AUTHORIZED STORATURE
FIRST INTERSTAT	IIII       2900 ?Ви*       109 200 5 4 3 3 100 3 00 2 2 3 88 8**         Ray Thomas         Internal Revenue Agent         ID No. 39-00651
FIRST INTERSTAT	IGH IT E BANK II* 2900 ?ВII* I:09 200 5 4 3 3 1:0 3 400 300 2 2 3 88 II* Ray Thomas Internal Revenue Agent



# Ace Precision





SBA	OhiB Approval No. 3245-0016 Expiration Date: 4/30/2018			
Individual	Full Address	707 Circle Drive		
Gregory M Brown		Marshalltown	IA	50158-
Name of Applicant Business		Tux 1.D. No. o	r SSN	
Ace Precision Castings, LLC		42-1526	6256	
Full Street Address of Business		Tel. No. (inc. )		
610 South 12th Ave		(641)75	3-5566	
	· · · ·			

MANAGEMENT (Proprietor, partners, officers, directors, all holders of outstanding stock ~100% of ownership must be shown.) Use separate sheet if necessary.						
Name and Social Security Number		Complete Address	%	*Military Service	*Sex	
and Position Title			Owned	From To		
Gregory M Brown	483-52-B713	707 Circle DriveMarshalltown, IA, 50158-	50.00 %	1970 1972	Male	
CEO			1	*Service Disabled		
Ruce *: American Indian	Alaska Native 🛄 Black/African-Amer.	Asian 🔄 Native Hew./Pacific Islander 🔲 White/Cauc. 🗙		Ethnicity*: Hisp./Lalino 🔲 Not H	lisp./Letino 🔀	
Christopher J Terry	278-50-5000	2112 Winters WaySt. Joseph, IA, 49085-	50.00 %		Male	
President				*Service Disabled		
Race *: American Indian	(Alaska Nalive 🔲 Black/African-Amer. (	Asian 🚺 Native Haw / Pacific Islander 📗 While/Ceuc. 🔀		Ethnicity": Hisp./Latino	isp./Letino 🔀	

Ace Precision Cestings, LLC	Oct 09,2007	
Corporate Name and Seal	Dale	
Br lagg/ly Im	10-11-0	GOVERNMENT
Gregory Mercuin Signalure of President		EXHIBIT 1
Attested by: Mistale T. Thong	~	1:19-CR-00103
Christopher J Terry	-	



SBA Sacra	amento 7a Processing Center Fa	35-1515-Ext 4298 Fax: 916-735-1680 DD: 202-481-1768
October 16, 2007		
Bill Fajen Vice President First American Bank 12333 University Avenue Clive, IA 50325 Re: Ace Precision Castings, LLC SBA Control No. 003243 Dear Bill:	approve the request for the fo	-
We reviewed the above referenced approve the request for the followi 1. Not eligible because of policy applicant's credit history is sig applications". As a result, app credit history based on the bus Christopher J. Terry was a reei off for non payment in 2003. A civil Judgment that is not satist record with SBA loans does not	applicant's credit history applications". As a resul credit history based on th Christopher J. Terry was off for non payment in 20	policy reasons. "As part of the overall character evaluation, an is significantly relied upon during the processing of SBA lt, applicant concerns and their principals cannot have a negative he business and personal credit reports. Our records indicate that a recipient of an SBA loan (36134840-06) that resulted in a charge 003. Also, a recent credit report for Christopher reveals a \$6,901
Due to the above reason, this loan i be of assistance to this project.	÷	t satisfied. Unfortunately, Christopher's credit history and track
reason(s) for decline must be substa	Center, 262 Black Gold Boulevard, hazard, KY 41701. Initially overcome and all necessary information must b nents and data, in particular, must be less than 90 days	be s old at GOVERNMENT
If you have any questions, please ca	ıll me at (916) 735-1515 Ext 4298.	ЕХНІВІТ З
Sincerely, Dusty Rhoads		1:19-CR-00103

Office of Inspector General





BUSINESS BUS

U. S. SMALL BUSINESS ADMINISTRATION STANDARD 7A GUARANTY PROCESSING CENTER 262 BLACK GOLD BOULEVARD HAZARD, KY 41701 606-436-0801

October 17, 2007

Bill Fajen First American Bank 12333 University Avenue Clive, IA 50325 Not eligible because of policy reasons. This request was a reconsideration that involved one of the principal's Christopher J. Terry having an existing charged off SBA loan and a civil judgment that had not been satisfied. The original request was declined due to these issues and then resubmitted with the ownership changed to Mr. Terry having 15%. SBA regulations are if an individual who owns 20 percent or more of the applicant firm changes their ownership percentage to less than 20 percent within 6 months of applying for SBA business loan assistance, that individual is still subject to the requirements for personal resource utilization, good character, and personal guarantee execution. This makes the application still a decline.

Dear Mr. Fajen:

Re: Ace Precision Castings, LLC

We have carefully reviewed the referenced loan applications. Although every effort was made to find a basis for approval, the following unfavorable credit factors do not permit approval of this loan request:

1. Not eligible because of policy reasons. This request was a reconsideration that involved one of the principal's Christopher J. Terry having an existing charged off SBA loan and a civil judgment that had not been satisfied. The original request was declined due to these issues and then resubmitted with the ownership changed to Mr. Terry having 15%. SBA regulations are if an individual who owns 20 percent or more of the applicant firm changes their ownership percentage to less than 20 percent within 6 months of applying for SBA business loan assistance, that individual is still subject to the requirements for personal resource utilization, good character, and personal guarantee execution. This makes the application still a decline.

EXHIBIT 4 1:19-CR-00103





From:       Kelly Isley <banc-serv administrative="" first="" group="" kisley="" recipients="">         Sent:       10/18/2007 21:51:57 +0000         To:       Nicole Smith <nsmith@banc-serv.com>         CC:       Kerri Agee <kagee@banc-serv.com>         Subject:       Rec Room and Ace Precision         Hi Nicole -       Item Precision</kagee@banc-serv.com></nsmith@banc-serv.com></banc-serv>	
I just talked to Frank and here is the latest on the above applications	
<ol> <li>Rec Room – it has gone past Jim Hamersley to get the ok to allow the application stating the affiliate closed and should not be in the numbers to determine size eligibility. He hopes to hear the answer tomorrow.</li> </ol>	e is
2) Ace Precision – this as well is getting okayed to allow Greg to take 100% vs. 85/15 because of the 6 month rule. Chris can not be a key employee at all, i told Frank he would be employed there but no vital part of the operations. He hopes to know on this tomorrow as well.	
I am going to follow up with him at noon our time tomorrowthx	
Kelly Isley	
banc-serv PARTNERS, LLC	<b>5</b> 1:19-CR-00103





-----Original Message-----From: "Kelly Isley" <KIsley@Banc-Serv.com>

Date: Wed, 24 Oct 2007 10:47:17 To:"Kerri Agee" <KAgee@Banc-Serv.com>,"Nicole Smith" <NSmith@Banc-Serv.com> Subject: RE: Ace Precision

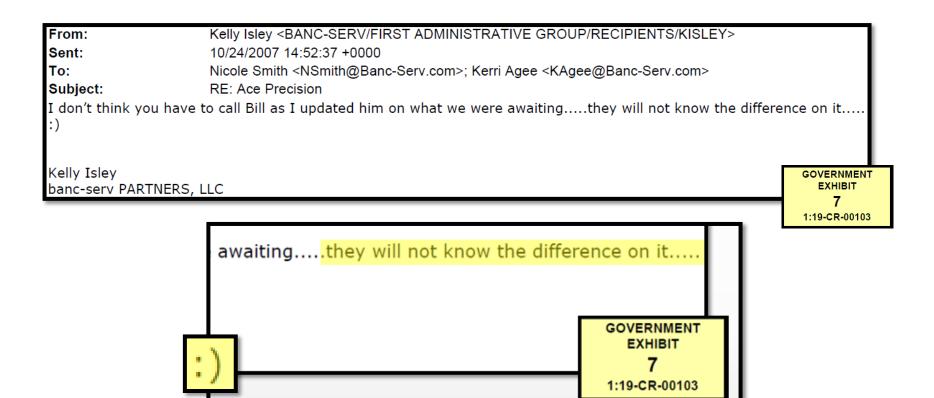
I know I think so.....<mark>we could do it as a dba which should not bring it back up in the system.</mark>....you tell us to go and we are on it...

Kelly Isley banc-serv PARTNERS, LLC

Original Message	GOVERNMENT EXHIBIT <b>6</b> 1:19-CR-00103	
From: Kerri Agee Sent: Wednesday, October 24, 2007 11:03 AM To: Kelly Isley; Nicole Smith Subject: Re: Ace Precision		
We have already lost a week I say we change and go Sent via BlackBerry by AT&T	back in!	











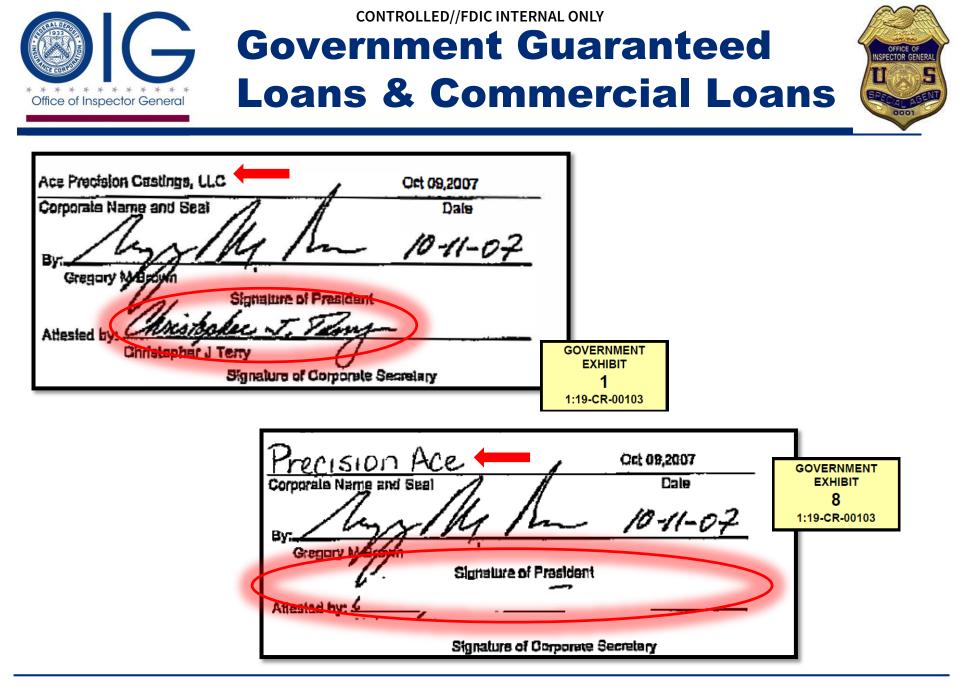
SBA				iness Administrati FOR BUSINES	•••		OMB Approval No Expirating Das	
Individual			Full Address	707 Circle Drive				
Gregory M Brown				Marshalltown		IA	50158-	
Name of Applicant Busines	5				Tux 1.D. No. or SSN			
Ace Precision Castings,	LLC				42-1526256			
Full Street Address of Busin	1055		( <del>20</del> , 90, 00, 00, 00, 00, 00, 00, 00, 00, 00		Tel. No. (inc. A/C)			
610 South 12th Ave					(641)753-5566			GOVERNMENT
City	County	State	Zip		Number of Employees	(Including		EXHIBIT
City					subsidiaries and affiliate	es)		
Marshalltown	Marshali	IA	50158-			- <b>.</b> ,	_	1:19-CR-00103
	Marshali	U.S	S. Small Bus	iness Administrati F <b>OR BUSINE</b> S			GMB Approval N Explositon Da	ia. 3245-0016
	Marshall	U.S	S. Small Bus					ia. 3245-0016
Marshalltown	Marshali	U.S	S. Small Bus CATION I	FOR BUSINES	on SS LOAN	IA		ia. 3245-0016
Marshalltown SBBAN Individual		U.S	S. Small Bus CATION I	FOR BUSINES	on SS LOAN		Explorator, Da	ia. 3245-0016
Marshalltown Gregory M Brown Marshalltown Ma	Asion Ace	U.S	S. Small Bus CATION I	FOR BUSINES	Tax 1.D. No. or SSN 483-52-8713 Tel. No. (inc. A/C)		Explorator, Da	ia. 3245-0016
Marshalltown Gregory M Brown DBA Press Gregory Brown DBA Press	Asion Ace	U.S	S. Small Bus CATION I	FOR BUSINES	DB SS LOAN Tax 1.D. No. or SSN 483-52-8713		Explorator, Da	Na. 3245-0016 Ske: 4/30/2000
Marshalltown Gregory M Brown Marshalltown Ma	Asion Ace	U.S	S. Small Bus CATION I	FOR BUSINES	Tax 1.D. No. or SSN 483-52-8713 Tel. No. (inc. A/C)	IA (Including	Explorator, Da	No. 3245-0016 Re: 4/30/2008





MANAGEMENT (Proprietor.	partness, officers, direct	ars, all holders of outstanding stack ~100% of ownership r	must be show	vn.) Use separate sheet if	necessary.
Name and Social Security Number and Position Title		Complete Address		*Military Servic From	ne *Sex To
Gregory M Brown CEO	483-52-8713	707 Circle DriveMarshalltown, IA, 50158-	50.00 %	1970 191 *Service Disabled	12 Male
Ruce *: American Indian/Alaska Nat	tive [ Black/Atricen-Amer,	Asian 🔄 Nelive Hew. /Pacific Islander 🔲 White/Cauce 🗙		Ethnicity*: Hisp./Lalino	Not Hisp./Letino 🕅
Christopher J Terry	278-50-5000	2112 Winters WaySt. Joseph, IA, 49085-	50.00 %		Male
President				*Service Disabled	
Race *: American Indian/Alaska Nal	live 🔲 Black/African-Amer.	Asian 🚺 Native Haw JPacific Islander 📗 While/Couc. 🗙		Ethnicity*; Hisp.Latino	1
					1:19-CR-00103

MANAGEMENT (Proprieto	r, partners, officers, direc	tors, all holders of outstanding stock -100% of ownership	must be show	vn.) Use separate	sheet if 1	necessary	y.
Name and Social Security Number and Position Title		Complete Address Ov		*Military Service From To			*Sex
Gregory M Brown	483-52-8713	707 Circle DriveMarshalltown, iA, 50158-	100.00 %	1970	19	72	Male
President				*Service Disable	ed [		
Race *: American Indian/Alasks f	łative 🔄 Black/Atrican-Amer.	Adian 🔛 Native Haw./Pecific Islander 🔛 White/Gauc, 🗙		Ethnicity*: Hisp	Latino	Nor H	isp./C.atino 🔀
Race *: American Indian/Alaska I	Nalive Eleck/African-Amer.	Asian Native Haw/Pacific Islander N White/Cauc.		*Service Disable Ethnicity*: Hisp			
				Latitudy (his)		1:19	8 9-CR-00103





Business Name Ace Precision Castings, LLC		
By tom the the	Oct 09,2007	_
Signature and Tille: Gregorial Braven CEO	Data	-
Guarantors: Mar M. Im	Oct 05,2007	GOVERNMENT EXHIBIT 1
Signature: Gregery M Broyn	Date	1:19-CR-00103
Christigher J. Terry	Oct 09,2007	
Signature: Christopher Terry Individually	Date	_
U		

Business Name Precision Ace		
By My the Man	Oct 09,2007	
Signature and Tille: Group Brown President	ala	
Guarantors: May M. M.	Oct 09,2007	
Signatura: Gramer H Brugh	Date	
Signature:	Date	GOVERNMENT EXHIBIT 8 1:19-CR-00103



# What Does ALL this lead to?





# Search Warrant



October 2017



#### CONTROLLED//FDIC INTERNAL ONLY **Government Guaranteed Loans & Commercial Loans**



#### The "Cut & Paste"

#### **Axiom Bank**

Date: October 12, 2017 To: U.S. Small Business Administration Re: Black Hammock Holdings, LLC and Common Ground Adventures, Inc. SBA Loan Number: 9475675009

To Whom It May Concern:

We are notifying the SBA of the following amendment to the Authorization:

G. USE OF PROCEEDS

#### Please DELETE

- 1. \$219,500.00 to Purchase Land
- 2. \$127,000.00 to Construct Building 3. \$20.000.00 to Purchase Equipment
- 4. \$10,000.00 to Working Capital
- 5. \$9,000.00 to Guarantee Fee
- 6. \$14,500.00 to Closing Costs
- TOTAL: \$400,000.00

Please ADD:

- 1. \$219,500.00 to Purchase Land
- 2. \$127,000.00 to Construct Building
- 3. \$0.00 to Purchase Equipment
- 4. \$30,000.00 to Working Capital 5. \$9,000.00 to Guarantee Fee
- 6. \$14,500.00 to Closing Costs
- TOTAL: \$400,000.00

REASON: The borrower has a requested to adjust the use of proceeds allocated for the equipment into working capital. The borrower has a purchase order for a new tractor however the dealer has offered the borrower financing terms of 5.9% for 60 months, which are more favorable than the rate provided for with the SBA loan. The original request of \$10M working capital was to be utilized for labor, materials and architect fees to build an onsite low rope course. The change requested to move \$20M from Equipment to Working Capital will be utilized as follows:

\$4,400.00 for down payment on tractor \$2,00.00 for engineering & permitting for treehouse \$5,000.00 for Material to build treehouse \$8,600.00 Labor to build treehouse

The proforma debt service upon approval reflected 2.31X in 2017 and 2.14X for 2018. The proposed debt service obligation for the dealer financed tractor would be \$339.44 monthly for 60 months. The proforma debt service including the dealer financed tractor would be 2.18X for 2017 and 2.02X for 2018, which is still within bank guidelines.

If you have any questions, please don't hesitate to contact Lori Elston at 317.204.4086 or leiston@banc-serv.com

Thank you.

Stephen Baum, Credit Administration Manage



# Scheme Recap





#### Misrepresent use of proceeds

"Restructuring disbursements for non-approved payments"

#### Fraudulent seller carry backs.

"The creation of false equity"

**Borrower Eligibility** 

"Ineligible borrowers"

#### Fraudulent business appraisals.

"Assigns a higher value"

#### Fraudulent cash injections.

"Another creation of false equity or skin in the game"

#### Non-disclosure of outstanding debts.

"Masking the true indebtedness of the business"

#### Fraudulent past due certifications.

"Masking the true performance of the business"

#### Exaggerated cash flow projections.

"Another masking of the true performance of the business"

CONTROLLED//FDIC INTERNAL ONLY



**Financial Institution Fraud** 



#### **Questions?**

Federal Deposit Insurance Corporation | Office of Inspector General | Office of Investigations