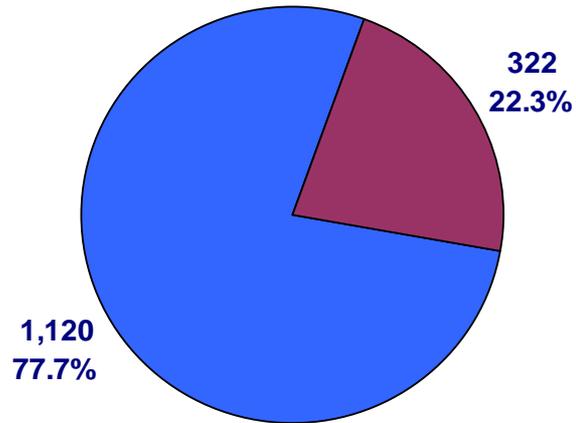


# FDIC Contracting Awards

## January 1 – August 31, 2011

### MWOB PARTICIPATION (DOLLARS IN MILLIONS)

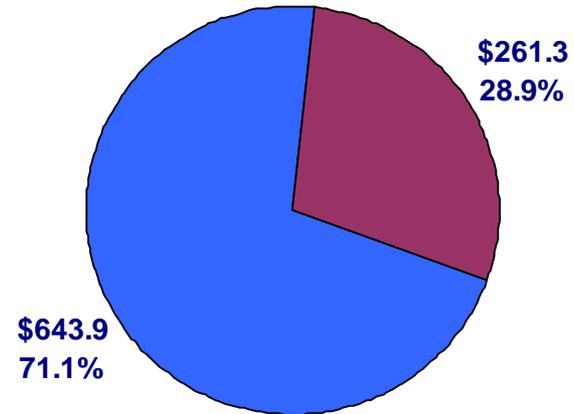
TOTAL ACTIONS – 1,442



■ NON MWOB    ■ MWOB

28 (or 1.9%) of the actions in 2011 YTD were awarded to businesses classified as both minority-owned and women-owned

TOTAL DOLLARS - \$905.2



■ NON MWOB    ■ MWOB

\$23.9 (or 2.6%) of the dollars in 2011 YTD were awarded to businesses classified as both minority-owned and women-owned

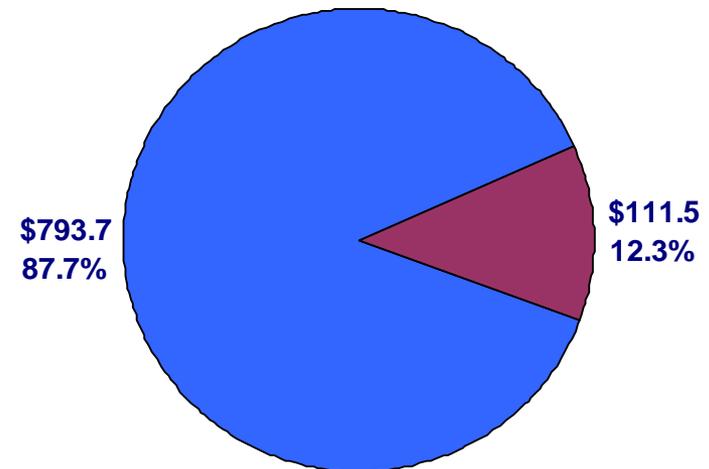
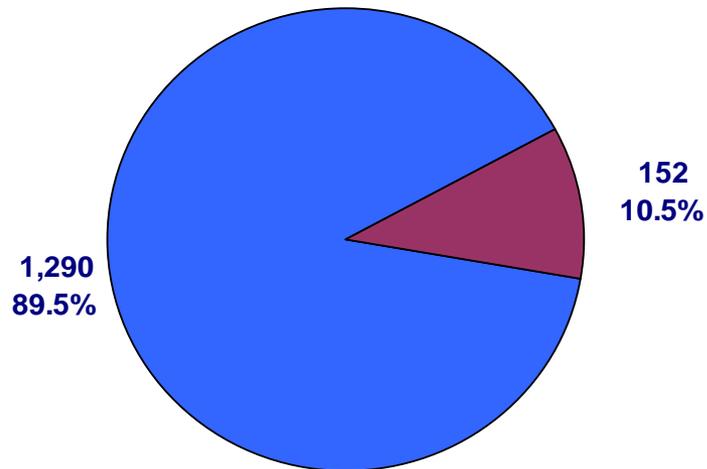
# FDIC Contracting Awards

January 1 – August 31, 2011

## WOMEN OWNED (WO) PARTICIPATION (DOLLARS IN MILLIONS)

TOTAL ACTIONS – 1,442

TOTAL DOLLARS - \$905.2



■ NON WO

■ WO

■ NON WO

■ WO

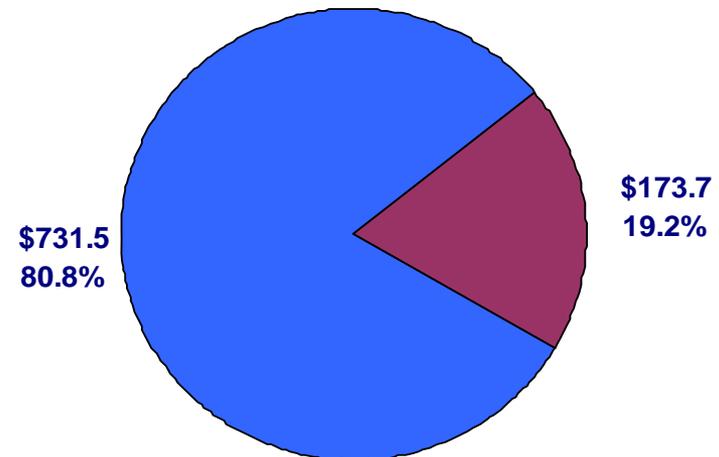
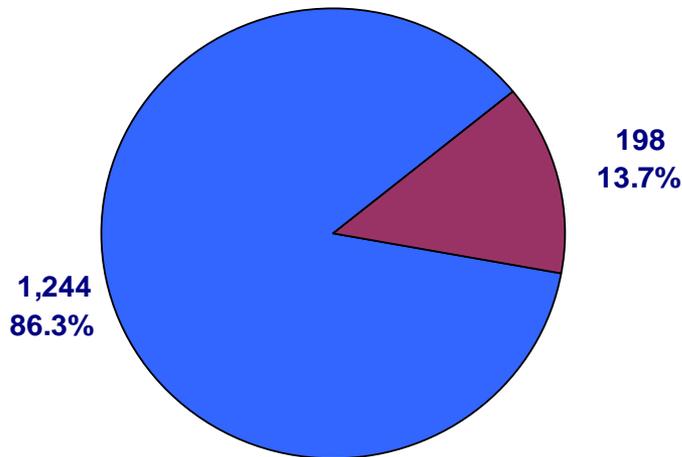
# FDIC Contracting Awards

January 1 – August 31, 2011

MINORITY OWNED (MO) PARTICIPATION (DOLLARS IN MILLIONS)

TOTAL ACTIONS – 1,442

TOTAL DOLLARS - \$905.2



■ NON MO    ■ MO

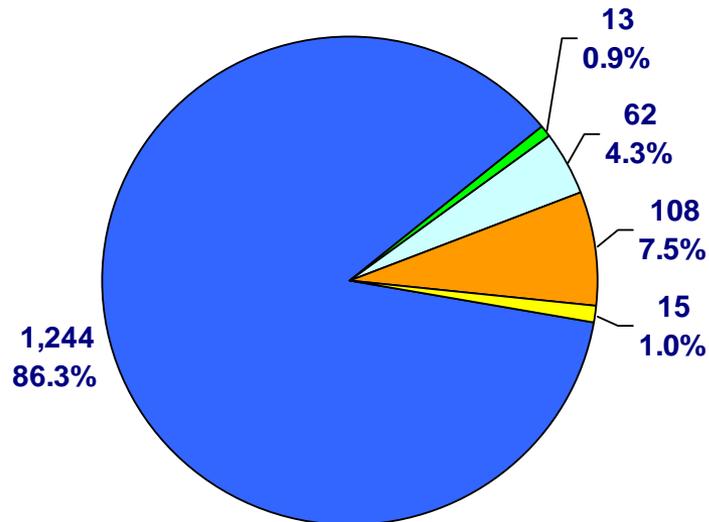
■ NON MO    ■ MO

# FDIC Contracting Awards

January 1 – August 31, 2011

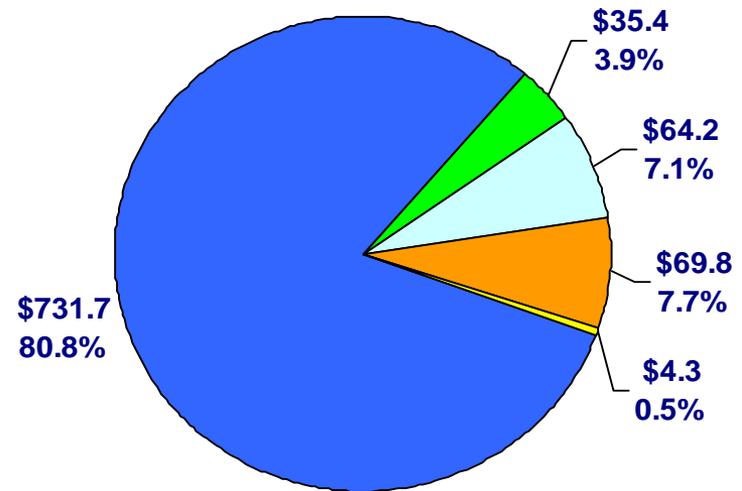
## MINORITY OWNED PARTICIPATION BY ETHNICITY (DOLLARS IN MILLIONS)

TOTAL ACTIONS – 1,442



■ Non Minority  
■ Asian American  
■ Black American  
■ Hispanic American  
■ Native American

TOTAL DOLLARS - \$905.2



■ Non Minority  
■ Asian American  
■ Black American  
■ Hispanic American  
■ Native American

## MWOB CONTRACTING (2011 THRU AUGUST)

Contractor	Description of Services	Number of Awards	Total Dollar Value	Division	MWOB STATUS	Ethnicity
PRESCIENT, INC.	ORE	61	\$40,601,704	DRR	MO	Hispanic American Owned
QUANTUM/G & A JOINT VENTURE	RAC & ORE	40	\$26,688,505	DRR	MO	Hispanic American Owned
MIR MITCHELL & COMPANY LLP	RAC	18	\$24,323,000	DRR	WO	
CORVUS GROUP, THE	LSA	4	\$21,175,171	DRR	MO	Black American Owned
IMPRIMIS GROUP INC	Payroll	27	\$19,904,000	DRR	WO	
THOMPSON, COBB, BAZILIO & ASSOCIATES, P.	RAC & Due Diligence-Real Estate & LSA	9	\$19,169,637	DRR	MO	Black American Owned
DEVA & ASSOCIATES, P.C.	LSA	6	\$14,840,997	DRR	MO	Subcontinent Asian (Asian-Indian) American Owned
MICAH MORTGAGE SERVICE	Management Services - Indy Mac & Receivership Oversight	2	\$11,219,360	DRR	WO	
FIRST FINANCIAL NETWORK, INC.	Internet Marketing	7	\$8,467,141	DRR	WO	
PRAGMATICS, INC.	ITAS	2	\$7,842,169	DIT	MO	Asian-Pacific American Owned
T CURTIS & COMPANY	Temp Staffing & DOF Management Support	14	\$7,534,000	DRR	MO/WO	Black American Owned
PYRAMID SYSTEMS, INC.	Examination Tool Suite	2	\$7,446,562	DIT	MO/WO	Asian-Pacific American Owned
MURCOR, INC.	Appraisal Management Services	20	\$5,422,000	DRR	MO	Black American Owned
WORLEY AUCTIONEERS & APPRAISERS, INC.	FFE Auction	15	\$5,026,078	DRR	WO	
CAREER DEVELOPMENT ALLIANCE, LLC	Career Counseling Services	1	\$4,848,670	DOA	WO	
HIGHLIGHT TECHNOLOGIES, LLC	Information Security Support Services	1	\$4,037,000	DRR	MO/WO	Asian-Pacific American Owned
UNICORP CUSHMAN WAKEFIELD JV	Financial Advisory Services	1	\$3,775,000	DRR	MO	Black American Owned
TAI PEDRO & ASSOCIATES, P.C.	Settlement Support Services	1	\$3,672,174	DRR	MO	Black American Owned
JVI - APPRAISAL DIVISION L.L.C.	Appraisal Management Services	13	\$3,295,000	DRR	MO	Native American Owned
GARNET CAPITAL ADVISORS, LLC	Financial Advisory Services & Internet Marketing	6	\$2,710,335	DRR	WO	
MHM CAPITAL, LLC	Financial Advisory Services-Note Structure	2	\$2,400,000	DRR	WO	
OAKLEAF GROUP, LLC, THE	Risk Share Asset Management	1	\$2,100,000	DRR	WO	
ANSWER TITLE AND ESCROW LLC	Title Services	4	\$1,931,283	DRR	MO/WO	Black American Owned
OPUS CAPITAL MARKETS CONSULTANTS, LLC	Due Diligence-Real Estate	1	\$1,500,000	DRR	WO	
HAGINAS & COMPANY	Appraisal Management Services	7	\$1,381,250	DRR	WO	
SUPPLYSOURCE, INC	Furniture/Design Services/Installation	4	\$1,046,715	DOA	MO	Hispanic American Owned
DEVAL LLC	Title Services	2	\$996,240	DRR	MO/WO	Hispanic American Owned
ASG MORTGAGE SERVICES INC	Due Diligence-Real Estate	1	\$975,000	DRR	WO	
WINDWALKER CORPORATION	Business Improvement Support Services	2	\$970,000	DRR	MO/WO	Native American Owned
C2 PORTFOLIO INC	Temp Staffing	4	\$922,000	DRR	WO	
ESE PARTNERS, LLC	Environmental Due Diligence/Site Assessment	11	\$915,400	DRR	WO	
TRINITY TECHNOLOGY GROUP, INC.	Security Support Services	1	\$888,877	DOA	MO	Black American Owned
BLACK SWAN CONSULTING LLC	Complex Securities	1	\$750,000	DRR	MO	Asian-Pacific American Owned
WALKER CONSULTANTS, INC	Environmental Due Diligence/Site Assessment	13	\$732,600	DRR	WO	
CASTLEOAK SECURITIES, L.P.	Underwriter Services & Complex Securities	3	\$675,000	DRR	MO	Black American Owned
HP PRODUCTIONS INC	Video Production Services	1	\$493,820	DOA	MO/WO	Hispanic American Owned
WATERMARK INVESTMENT ADVISORS, LLC	Complex Securities	1	\$450,000	DRR	MO/WO	Asian-Pacific American Owned
CAROL PHILP INC	Promotional Items	1	\$70,000	ODE	WO	
PRESTON GROUP LLC, THE	SBA Loan Consulting	2	\$47,000	DRR	WO	
JOY PROMOTIONS, INC.	Promotional Items	1	\$39,252	ODE	MO/WO	Black American Owned
XCETERA LLC	Promotional Items	1	\$30,700	ODE	WO	
WHITE, SANDRA M	NDIC Training for OIA	1	\$15,000	OIA	WO	
DATA LISTING SERVICES, LLC	Event Call Center Services	1	\$10,000	DRR	WO	
LANGUAGE DOCTORS, INC. (THE)	Translation/Transcreation/Interpreter Services	3	\$2,258	DRR	MO	Black American Owned
NEWTPE, INC	Translation/Transcreation/Interpreter Services	2	\$480	DRR	WO	
M.R. BEAL & COMPANY	Underwriter Services	1	\$0	DRR	MO	Black American Owned
<b>46 Contractors</b>		<b>322</b>	<b>\$261,341,380</b>			

## 2011 Through August

### MWOB Percentages (Awards and Contractors)

DATA ON NUMBER OF AWARDS AND NUMBER OF CONTRACTORS	2011 Through August
Total Active Awards (As of last date of reporting period)	2,684
Total MWOB Active Awards	637
	23.73%
Total Active Contractors (As of last date of reporting period)	279
MWOB Active Contractors	61
	21.86%
Total Contractors Receiving Awards	166
MWOB Contractors Receiving Awards	46
	27.71%
Total Number of Awards	1,442
Total Number of MWOB Awards	322
	22.33%

### MWOB Dollars by Division

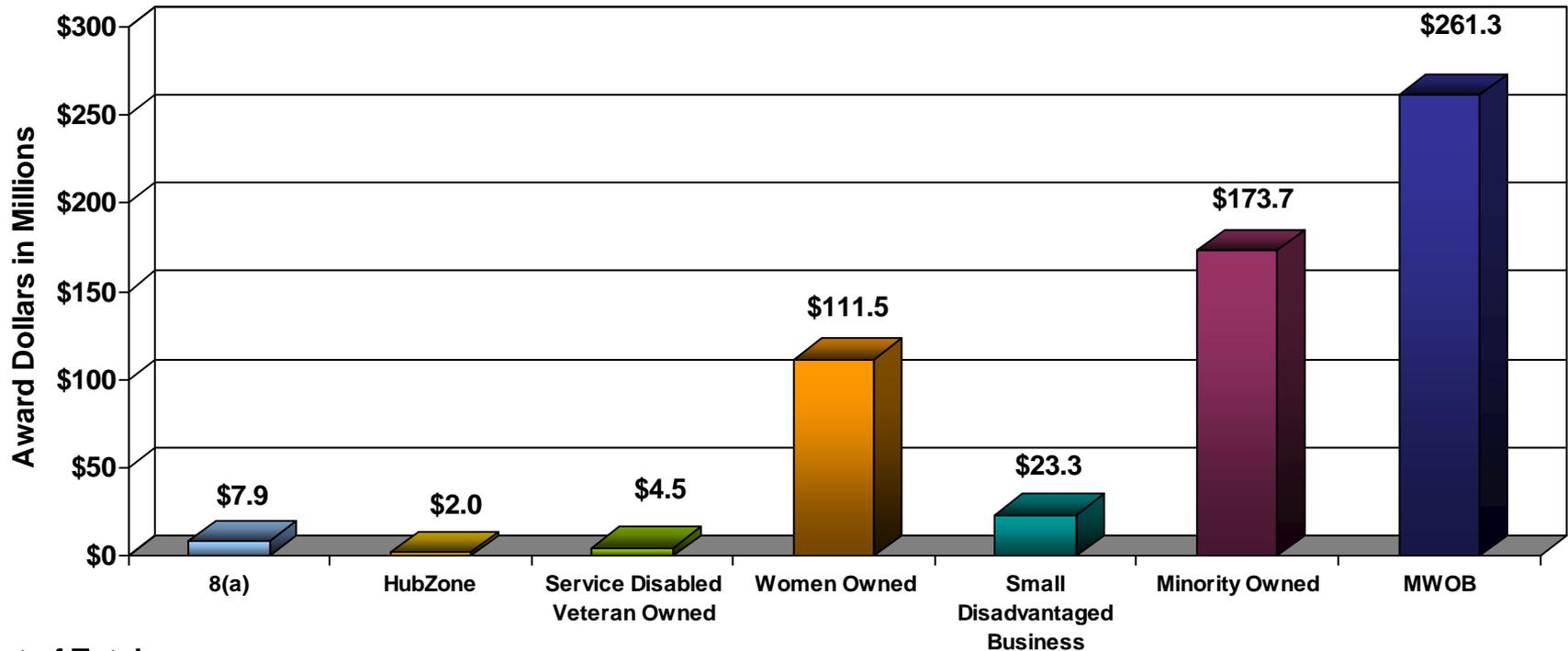
Division	Dollars	Percentage
DRR	\$238,419,614	91.2%
DIT	\$15,288,731	5.9%
DOA	\$7,278,082	2.8%
DOF	\$200,000	.1%
ODE	\$139,952	.1%
OIA	\$15,000	.0%
<b>TOTAL</b>	<b>\$261,341,380</b>	<b>100.0%</b>

## SOLICITATION INFORMATION 2011 THRU AUGUST

Total number of awards (excluding task orders)	111
Total number of solicitations which resulted in the awards	56
Total number of solicitations that involved competition	39
Total number of solicitations that were non-competitive	17
Total number of GSA Multiple-Award contract solicitations	0

	Solicited	Percentage of Businesses Solicited	Submitted Proposals	Percentage of Businesses Solicited that Submitted Proposals	Received Awards	Percentage of Businesses Solicited that Received Awards
All Businesses	592	-	239	40.4%	111	18.8%
Minority or Women Owned Business (MWOB)	310	52.4%	83	14.0%	31	5.2%
Non MWOB	282	47.6%	156	26.4%	80	13.5%
Women Owned	145	24.5%	41	6.9%	17	2.9%
Minority Owned	243	41.0%	66	11.1%	21	3.5%
Asian-Pacific American Owned	37	6.3%	7	1.2%	4	0.7%
Subcontinent Asian American Owned	18	3.0%	4	0.7%	2	0.3%
Black American Owned	131	22.1%	38	6.4%	11	1.9%
Hispanic American Owned	49	8.3%	13	2.2%	2	0.3%
Native American Owned	6	1.0%	3	0.5%	2	0.3%
Other than one of the preceding	2	0.3%	1	0.2%	0	0.0%
Small Disadvantaged Business (SDB)	79	13.3%	21	3.5%	2	0.3%
Veteran Owned	32	5.4%	8	1.4%	1	0.2%
Service Disabled Veteran Owned Business (SDVOB)	13	2.2%	3	0.5%	0	0.0%

# FDIC Total Awards by Socio Economic Categories January 1 - August 31, 2011



Percent of Total  
FDIC Awards:

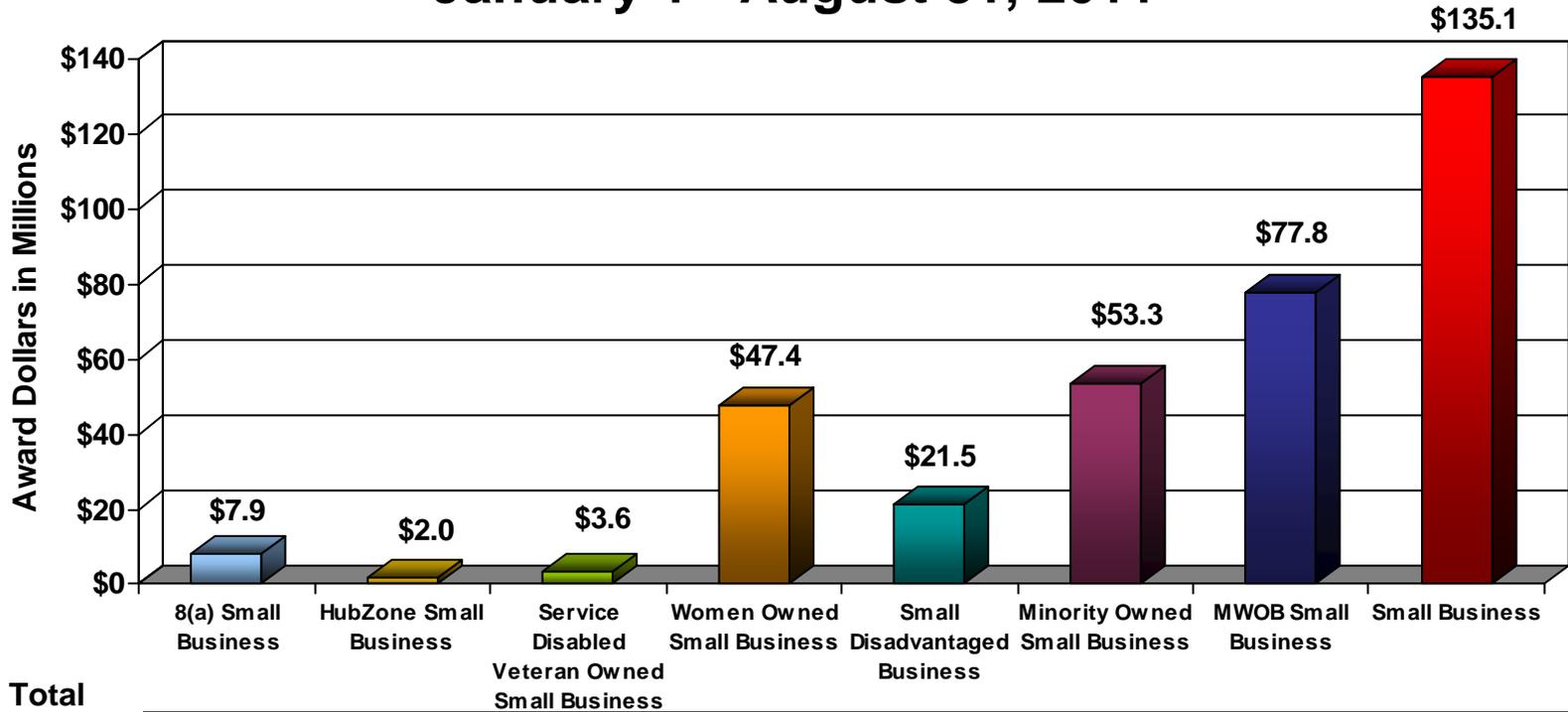
0.9%	0.2%	0.5%	12.3%	2.6%	19.2%	28.9%
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\* Other Agencies'  
Percentage:

3.8%	1.6%	2.0%	3.4%	5.6%	7.1%	Not Available
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\* Source is bar chart on home-page of FPDS-NG website for FY 2011 YTD as of 8/5/11

# FDIC Small Business Awards by Socio Economic Categories January 1 - August 31, 2011



**Percent of Total  
FDIC Awards:**

0.9%	0.2%	0.4%	5.2%	2.4%	5.9%	8.6%	14.9%
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**\*Other Agencies'  
Percentage:**

4.3%	2.8%	2.5%	4.0%	8.0%	N/A	N/A	22.7%
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**Govt-Wide Goal:**

N/A	3.0%	3.0%	5.0%	5.0%	N/A	N/A	23.0%
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\* Source is FY2010 Small Business Goaling Report from FPDS-NG      N/A = Not Available

In determining what constitutes a small business, among other things, the definition will vary to reflect industry differences, such as size standards. Small Businesses must meet the size standard established for a contract, which are based on North American Industrial Classification System (NAICS) codes.