# FEDERAL DEPOSIT INSURANCE CORPORATION WASHINGTON, D.C.

AND

#### STATE OF WISCONSIN

#### DEPARTMENT OF FINANCIAL INSTITUTIONS

In the Matter of	)	
	)	CONSENT ORDER
BANKS OF WISCONSIN	)	
KENOSHA, WISCONSIN	)	FDIC-09-615b
	)	
(STATE CHARTERED	)	
INSURED NONMEMBER BANK)	)	
	)	

Banks of Wisconsin, Kenosha, Wisconsin ("Bank"), doing business as Bank of Kenosha, having been advised of its rights to a NOTICE OF CHARGES AND OF HEARING detailing the unsafe banking practices and violations of law alleged to have been committed by the Bank, and of its right to a hearing on the charges under section 8(b) of the Federal Deposit Insurance Act ("Act"), 12 U.S.C. § 1818(b), and under section 220.04(9) of the Wisconsin Statutes, Wis. Stat. § 220.04(9) regarding hearings before the Department of Financial Institutions for the State of Wisconsin ("WDFI") and having waived those rights, entered into a STIPULATION AND CONSENT TO THE ISSUANCE OF A CONSENT ORDER ("STIPULATION") with the representative of the Federal Deposit

Insurance Corporation ("FDIC") and the WDFI dated December 21, 2009, whereby, solely for the purpose of this proceeding and without admitting or denying the charges of unsafe or unsound banking practices and violations of law, regulation or rule, the Bank consented to the issuance of a CONSENT ORDER ("ORDER") by the FDIC and the WDFI.

The FDIC and the WDFI considered the matter and determined to accept the STIPULATION.

Having also determined that the requirements for issuance of an order under 12 U.S.C. § 1818(b) and the Wisconsin Statutes § 220.04(9) have been satisfied, the FDIC and the WDFI HEREBY ORDER that the Bank, its institution-affiliated parties, as that term is defined in section 3(u) of the Act, 12 U.S.C. § 1813(u), and its successors and assigns take the affirmative action as follows:

# MANAGEMENT

- 1. (a) During the life of this ORDER, the Bank shall have and retain qualified management. Management shall be provided the necessary written authority to implement the provisions of this ORDER. The qualifications of management shall be assessed on its ability to:
  - (i) Comply with the requirements of this ORDER;
  - (ii) Operate the Bank in a safe and sound manner;

- (iii) Comply with applicable laws, rules, and
   regulations; and
- (iv) Restore all aspects of the Bank to a safe and sound condition, including capital adequacy, asset quality, management effectiveness, earnings, liquidity, and sensitivity to interest rate risk.
- (b) During the life of this ORDER, prior to the addition of any individual to the board of directors or the employment of any individual as a senior executive officer, the Bank shall request and obtain the WDFI's written approval For purposes of this ORDER, "senior executive officer" is defined as in section 32 of the Act ("section 32"), 12 U.S.C. § 1831i, and section 303.101(b) of the FDIC Rules and Regulations, 12 C.F.R. § 303.101(b).

# MANAGEMENT PLAN

2. (a) Within 90 days from the effective date of this ORDER, the Bank shall retain an independent third party acceptable to the Regional Director of the FDIC Chicago Regional Office ("Regional Director") and the Administrator, Division of Banking, WDFI ("Administrator"), who will develop a written analysis and assessment of the Bank's management needs ("Management Study") for the purpose of providing qualified management for the Bank.

- (b) The Bank shall provide the Regional Director and the Administrator with a copy of the proposed engagement letter or contract with the independent third party for review.
- (c) The Management Study shall be developed within 180 days from the effective date of this ORDER. The Management Study shall include, at a minimum:
  - (i) Identification of both the type and number of officer positions needed to properly manage and supervise the affairs of the Bank;
  - (ii) Identification and establishment of such

    Bank committees as are needed to provide

    guidance and oversight to active management;
  - (iii) Evaluation of all senior Bank officers and staff members to determine whether these individuals possess the ability, experience and other qualifications required to perform present and anticipated duties, including adherence to the Bank's established policies and practices, and restoration and maintenance of the Bank in a safe and sound condition;

- (iv) Evaluation of all Bank officer's
   compensation, including salaries, director
   fees, and other benefits; and
- (v) A plan to recruit and hire any additional or replacement personnel with the requisite ability, experience and other qualifications to fill those officer or staff member positions identified by this paragraph of this ORDER.
- (d) Within 60 days after receipt of the Management Study the Bank shall formulate a plan to implement the recommendations of the Management Study.
- (e) A copy of the plan required by this paragraph shall be submitted to the Regional Director and the Administrator.

# BOARD PARTICIPATION

3. (a) As of the effective date of this ORDER, the board of directors shall increase its participation in the affairs of the Bank, assuming full responsibility for the approval of sound policies and objectives and for the supervision of all of the Bank's activities, consistent with the role and expertise commonly expected for directors of Banks of comparable size. This participation shall include meetings to be held no less frequently than monthly at which, at a minimum, the following

areas shall be reviewed and approved: reports of income and expenses; new, overdue, renewal, charged off, and recovered loans; adoption or modification of operating policies; audit reports; and compliance with this ORDER. Board minutes shall document these reviews and approvals, including the names of any dissenting directors.

(b) Within 30 days from the effective date of this ORDER, the Bank's board of directors shall have in place a program that will provide for monitoring of the Bank's compliance with this ORDER.

# CAPITAL

- 4. (a) Within 30 days from the effective date of this ORDER, the Bank shall have a written plan acceptable to the Regional Director and the Administrator to have and maintain its level of Tier 1 capital as a percentage of its total assets ("capital ratio") and its level of qualifying total capital as a percentage of risk-weighted assets ("total risk based capital ratio") as required by this ORDER. For purposes of this ORDER, Tier 1 capital, qualifying total capital, total assets, and risk-weighted assets shall be calculated in accordance with Part 325 of the FDIC Rules and Regulations ("Part 325"), 12 C.F.R. Part 325.
- (b) Within 90 days from the effective date of this ORDER, the Bank shall have and maintain its capital ratio at a

minimum of 8 percent and its total risk based capital ratio at a minimum of 11 percent.

- (c) Within 180 days of the effective date of this ORDER, the Bank shall increase and maintain its capital ratio to a minimum of 9% and its total risk-based capital ratio at a minimum of 12%.
- If, while this ORDER is in effect, the Bank increases capital by the sale of new securities, the board of directors of the Bank shall adopt and implement a plan for the sale of such additional securities, including the voting of any shares owned or proxies held by or controlled by them in favor of said plan. Should the implementation of the plan involve public distribution of Bank securities, including a distribution limited only to the Bank's existing shareholders, the Bank shall prepare detailed offering materials fully describing the securities being offered, including an accurate description of the financial condition of the Bank and the circumstances giving rise to the offering, and other material disclosures necessary to comply with Federal securities laws. Prior to the implementation of the plan and, in any event, not less than 20 days prior to the dissemination of such materials, the materials used in the sale of the securities shall be submitted to the FDIC Registration and Disclosure Section, 550 17th Street, N.W., Washington, D.C. 20429 and to the Wisconsin Department of

Financial Institutions, 345 West Washington Avenue, 4<sup>th</sup> Floor,

P.O. Box 7876, Madison, Wisconsin 53707-7876, for their review.

Any changes requested to be made in the materials by the FDIC or the WDFI shall be made prior to their dissemination.

(e) In complying with the provisions of this paragraph, the Bank shall provide to any subscriber and/or purchaser of Bank securities written notice of any planned or existing development or other changes which are materially different from the information reflected in any offering materials used in connection with the sale of Bank securities. The written notice required by this paragraph shall be furnished within 10 calendar days of the date any material development or change was planned or occurred, whichever is earlier, and shall be furnished to every purchaser and/or subscriber of the Bank's original offering materials.

# LOSS CHARGE-OFF

5. As of the effective date of this Order the Bank shall charge off from its books and records any loan classified "Loss" in the Report of Examination dated June 29, 2009 ("ROE").

# REDUCTION OF DELINQUENCIES AND CLASSIFIED ASSETS

6. (a) Within 90 days from the effective date of this ORDER, the Bank shall adopt, implement, and adhere to, a written plan to reduce the Bank's risk position in each loan relationship and Other Real Estate parcel asset in excess of

\$250,000 which is more than 90 days delinquent or classified "Substandard" or "Doubtful" in the ROE. The plan shall include, but not be limited to, provisions which:

- (i) Prohibit an extension of credit for the payment of interest, unless the Board provides, in writing, a detailed explanation of why the extension is in the best interest of the Bank;
- (ii) Provide for review of the current financial
   condition of each delinquent or classified
   borrower, including a review of borrower
   cash flow and collateral value;
- (iii) Delineate areas of responsibility for loan
   officers;
- (iv) Establish dollar levels to which the Bank shall reduce delinquencies and classified assets within 6 and 12 months from the effective date of this ORDER; and
- (v) Provide for the submission of monthly written progress reports to the Bank's board of directors for review and notation in minutes of the meetings of the board of directors.

- (b) As used in this paragraph, "reduce" means to: (1) collect; (2) charge off; (3) sell; or (4) improve the quality of such assets so as to warrant removal of any adverse classification by the FDIC and the WDFI.
- (c) A copy of the plan required by this paragraph shall be submitted to the Regional Director and the Administrator.
- (d) While this ORDER remains in effect, the plan shall be revised to include assets which become more than 90 days delinquent after the effective date of this ORDER or are adversely classified at any subsequent examinations.

# ALLOWANCE FOR LOAN AND LEASE LOSSES

- 7. (a) Within 30 days of the effective date of this ORDER the Bank shall increase its Allowance for Loan and Lease Losses ("ALLL") in the amount of at least \$3,067,000.
- (b) Prior to submission or publication of all Reports of Condition and Income required by the FDIC after the effective date of this ORDER, the board of directors of the Bank shall review the adequacy of the Bank's ALLL, provide for an adequate ALLL, and accurately report the same. The minutes of the board meeting at which such review is undertaken shall indicate the findings of the review, the amount of increase in the ALLL recommended, if any, and the basis for determination of the amount of ALLL provided. In making these determinations, the

board of directors shall consider the FFIEC Instructions for the Reports of Condition and Income and any analysis of the Bank's ALLL provided by the FDIC or the WDFI.

(c) Within 30 days of the effective date of this ORDER, Reports of Condition and Income required by the FDIC and filed by the Bank subsequent to the ROE but prior to the effective date of this ORDER, shall be amended and refilled if they do not reflect a provision for loan and lease losses and an ALLL which are adequate considering the condition of the Bank's loan portfolio, and which, at a minimum, incorporate the adjustments required by this paragraph.

# DIVIDEND RESTRICTION

8. As of the effective date of this ORDER, the Bank shall not declare or pay any cash dividend without the prior written consent of the Regional Director and the Administrator.

# PROFIT PLAN AND BUDGET

9. (a) Within 90 days from the effective date of this ORDER, the Bank shall adopt, implement, and adhere to a written profit plan and a realistic, comprehensive budget for all categories of income and expense for calendar year 2010. The plan required by this paragraph shall contain formal goals and strategies, consistent with sound banking practices, to reduce discretionary expenses and to improve the Bank's overall earnings, and shall contain a description of the operating

assumptions that form the basis for major projected income and expense components.

- (b) The written profit plan shall address, at a
  minimum:
  - (i) Realistic and comprehensive budgets;
  - (ii) A budget review process to monitor the income and expenses of the Bank to compare actual figures with budgetary projections;
  - (iii) Identification of major areas in, and means by which, earnings will be improved; and
  - (iv) A description of the operating assumptions that form the basis for and adequately support major projected income and expense components.
- (c) Within 30 days from the end of each calendar quarter following completion of the profit plans and budgets required by this paragraph, the Bank's board of directors shall evaluate the Bank's actual performance in relation to the plan and budget, record the results of the evaluation, and note any actions taken by the Bank in the minutes of the board of directors' meeting at which such evaluation is undertaken.
- (d) A written profit plan and budget shall be prepared for each calendar year for which this ORDER is in effect.

(e) Copies of the plans and budgets required by this paragraph shall be submitted to the Regional Director and the Administrator.

### LENDING AND COLLECTION POLICIES AND PRACTICES

- 10. (a) Within 60 days from the effective date of this ORDER, the Bank shall revise, adopt, and implement written lending and collection policies to provide effective guidance and control over the Bank's lending function. The revisions to the Bank's loan policy and practices required by this paragraph shall, at a minimum:
  - (i) include specific guidelines for placing
     loans on a non-accrual basis;
  - (ii) incorporate the items discussed in the
     section of the ROE entitled "Loan Policy
     Deficiencies"; and
  - (iii) provide for an internal loan review and grading system to periodically review the Bank's loan portfolio and identify and categorize problem credits.
- (b) Within 90 days from the effective date of this ORDER, the Bank shall:
  - (i) obtain adequate and current documentation for all loans in the Bank's loan portfolio;

- (ii) correct deficiencies identified in the
   section of the ROE entitled "Credit
   Administration Weakness and Lending
   Deficiencies."
- (c) Copies of the policies and revisions thereto required by this paragraph shall be submitted to the Regional Director and the Administrator.

# LIQUIDITY PLAN

- 11. (a) Within 60 days of the effective date of this
  ORDER, the Bank shall adopt a written contingency funding plan
  ("Liquidity Plan"). The Liquidity Plan shall identify sources
  of liquid assets to meet the Bank's contingency funding needs
  over time horizons of one month, two months, and three months.
  At a minimum, the Liquidity Plan shall be prepared in
  conformance with the Liquidity Risk Management Guidance found at
  FIL-84-2008 and include provisions to address the issues
  identified in the ROE.
- (b) A copy of the plan required by this paragraph shall be submitted to the Regional Director and Administrator.

# CORRECTION OF VIOLATIONS

12. Within 90 days from the effective date of this ORDER, the Bank shall eliminate and/or correct all violations of law, rule, and regulations listed in the ROE.

# INTERNAL AUDIT

- 13. (a) Within 90 days from the effective date of this ORDER, the Bank's board of directors shall comply with the Interagency Policy Statement on Internal Audit Function and its Outsourcing. Changes made by the Bank in its audit program as a result of complying with this paragraph shall be recorded in the applicable board of directors' minutes.
- (b) Written reports of audit findings shall be provided directly to Bank's board of directors and those findings and any action as a result of the findings shall be recorded in the applicable board of directors' minutes.
- (c) A copy of the audit program required by this paragraph shall be submitted to the Regional Director and the Administrator.

# NOTIFICATION TO SHAREHOLDERS

14. Following the effective date of this ORDER, the Bank shall send to its shareholder a copy of this ORDER: (1) in conjunction with the Bank's next shareholder communication; or (2) in conjunction with its notice or proxy statement preceding the Bank's next shareholder meeting.

# PROGRESS REPORTS

15. Within 30 days from the end of each calendar quarter following the effective date of this ORDER, the Bank shall furnish to the Regional Director and the Administrator written

progress reports signed by each member of the Bank's board of directors, detailing the actions taken to secure compliance with the ORDER and the results thereof.

The effective date of this ORDER shall be upon issuance by the FDIC and the WDFI.

The provisions of this ORDER shall be binding upon the Bank, its institution-affiliated parties, and any successors and assigns thereof.

The provisions of this ORDER shall remain effective and enforceable except to the extent that, and until such time as, any provision has been modified, terminated, suspended, or set aside by the FDIC and the WDFI.

Pursuant to delegated authority.

Dated: December 31, 2009.

\_\_\_\_/s/\_\_\_\_\_/s/\_\_\_

M. Anthony Lowe Regional Director Chicago Regional Office Federal Deposit Insurance Corporation Michael J. Mach
Administrator, Division of Banking
Department of Financial
Institutions
State of Wisconsin