

Third Quarter 2025
ECONOMIC INDICATORS (NOT SEASONALLY ADJUSTED, UNLESS NOTED)

Employment Growth Rates (% change from year ago, unless noted)	Q3-25	Q2-25	Q3-24	2024	2023
Total Nonfarm (share of trailing four quarter employment in parentheses)	0.5%	0.9%	1.3%	1.2%	2.0%
Manufacturing	(8%)	-1.4%	-1.6%	0.9%	0.2%
Other (non-manufacturing) Goods-Producing	(6%)	-4.5%	-4.9%	-2.3%	-2.7%
Private Service-Providing	(70%)	1.6%	1.8%	1.0%	0.9%
Government	(16%)	-0.9%	0.2%	4.2%	4.5%
Unemployment Rate (% of labor force, seasonally adjusted)	4.5%	4.5%	4.5%	4.5%	4.2%
Other Indicators (% change of 4-qtr moving total, unless noted)	Q3-25	Q2-25	Q3-24	2024	2023
Single-Family Home Permits	N/A	-3.9%	13.3%	5.8%	-12.2%
Multifamily Building Permits	N/A	6.3%	-25.3%	-6.2%	-31.9%
Home Price Index (change from year ago)	2.0%	3.1%	4.5%	4.6%	0.9%
Nonbusiness Bankruptcy Filings per 1000 people (quarterly annualized level)	N/A	1.17	1.05	1.03	0.81

BANKING TRENDS

General Information	Q3-25	Q2-25	Q3-24	2024	2023
Institutions (#)	31	34	37	36	39
Total Assets (in millions)	\$91,065	\$99,708	\$104,365	\$102,332	\$99,030
New Institutions (# < 3 years)	0	0	0	0	0
Subchapter S Institutions (#)	3	4	5	5	5
Asset Quality	Q3-25	Q2-25	Q3-24	2024	2023
Past-Due and Nonaccrual Loans / Total Loans (median %)	0.66	0.52	0.58	0.57	0.48
Noncurrent Loans / Total Loans (median %)	0.34	0.38	0.29	0.30	0.19
Loan and Lease Allowance / Total Loans (median %)	1.18	1.20	1.23	1.23	1.21
Loan and Lease Allowance / Noncurrent Loans (median multiple)	2.69	2.54	3.52	2.82	4.64
Net Loan Losses / Total Loans (median %, year-to-date annualized)	0.01	0.02	0.01	0.02	0.01
Capital / Earnings (year-to-date annualized, unless noted)	Q3-25	Q2-25	Q3-24	2024	2023
Tier 1 Leverage (median %, end of period)	10.71	10.57	10.69	10.54	10.33
Return on Assets (median %)	0.89	0.81	0.63	0.59	0.83
Pretax Return on Assets (median %)	1.14	0.98	0.79	0.72	0.93
Net Interest Margin (median %)	3.57	3.50	3.32	3.32	3.62
Yield on Earning Assets (median %)	5.36	5.26	5.36	5.30	4.97
Cost of Funding Earning Assets (median %)	1.78	1.81	2.05	2.00	1.47
Provisions to Avg. Assets (median %)	0.05	0.08	0.06	0.06	0.04
Noninterest Income to Avg. Assets (median %)	0.48	0.49	0.45	0.49	0.45
Overhead to Avg. Assets (median %)	2.84	2.85	2.77	2.71	2.79
Liquidity / Sensitivity	Q3-25	Q2-25	Q3-24	2024	2023
Net Loans to Assets (median %)	74.83	75.64	73.92	73.25	75.14
Noncore Funding to Assets (median %)	12.16	13.06	13.00	13.52	15.04
Long-term Assets to Assets (median %, call filers)	33.03	34.67	37.75	37.50	40.30
Brokered Deposits (number of institutions)	15	18	20	19	22
Brokered Deposits to Assets (median % for those above)	2.83	4.88	5.71	5.57	4.78

Loan Concentrations

(median % of Tier 1 Capital plus the Reserve for Loan and Lease Losses)	Q3-25	Q2-25	Q3-24	2024	2023
Commercial and Industrial	55	53	56	53	54
Commercial Real Estate	325	342	318	324	323
Construction & Development	36	43	37	41	42
Multifamily Residential Real Estate	54	53	43	46	42
Nonresidential Real Estate	182	185	181	177	205
Residential Real Estate	141	141	141	142	129
Consumer	7	7	7	7	6
Agriculture	8	8	7	8	7

BANKING PROFILE

Largest Deposit Markets (from 2025 Summary of Deposits)	Institutions in Market	Asset Distribution	Institutions
Seattle-Tacoma-Bellevue, WA	45	\$140,852	< \$100 million 6 (19.4%)
Portland-Vancouver-Hillsboro, OR-WA	29	\$65,581	\$100 million to \$250 million 2 (6.5%)
Spokane-Spokane Valley, WA	16	\$14,405	\$250 million to \$1 billion 6 (19.4%)
Olympia-Lacey-Tumwater, WA	15	\$5,178	\$1 billion to \$10 billion 14 (45.2%)
Bellingham, WA	14	\$5,150	\$10 billion 3 (9.7%)