

Delaware

Third Quarter 2023									
ECONOMIC INDICATORS (NOT SEASONALLY ADJUSTED, UNLESS NOTED)									
Employment Growth Rates (% change from year ago, unless noted)	Q3-23	Q2-23	Q3-22	2022	2021				
Total Nonfarm (share of trailing four quarter employment in parentheses)	2.4%	2.9%	3.9%	4.0%	2.9%				
Manufacturing (6%)	4.6%	5.5%	5.3%	4.3%	-2.1%				
Other (non-manufacturing) Goods-Producing (5%)	5.0%	3.8%	-0.3%	1.3%	3.6%				
Private Service-Providing (75%) Government (14%)	2.1% 2.5%	2.8% 2.1%	4.6% 1.1%	4.7% 1.4%	3.7% 1.0%				
Unemployment Rate (% of labor force, seasonally adjusted)	4.1%	4.2%	4.5%	4.5%	5.5%				
Other Indicators (% change of 4-qtr moving total, unless noted)	Q3-23	Q2-23	Q3-22	2022	2021				
Single-Family Home Permits	-16.8%	-23.0%	-21.9%	-22.9%	5.5%				
Multifamily Building Permits	91.9%	8.0%	-58.9%	-53.1%	-0.9%				
Home Price Index (change from year ago)	6.9%	4.5%	13.8%	14.8%	12.5%				
Nonbusiness Bankruptcy Filings per 1000 people (quarterly annualized level)	N/A	1.04	0.84	0.93	0.99				
BANKING TRENDS									
General Information	Q3-23	Q2-23	Q3-22	2022	2021				
Institutions (#)	18	18	20	20	20				
Total Assets (in millions)	1,265,419	1,272,431	1,277,541	1,282,088	1,293,158				
New Institutions (# < 3 years) Subchapter S Institutions (#)	0 1	0 1	0	0 1	0				
Asset Quality	Q3-23	Q2-23	Q3-22	2022	2021				
Past-Due and Nonaccrual Loans / Total Loans (median %) Noncurrent Loans / Total Loans (median %)	1.28 0.95	1.18 0.78	1.19 0.67	1.20 0.68	1.31 0.85				
Loan and Lease Allowance / Total Loans (median %)	1.38	1.39	1.29	1.38	1.39				
Loan and Lease Allowance / Noncurrent Loans (median multiple)	3.13	3.73	3.31	4.16	3.55				
Net Loan Losses / Total Loans (median %, year-to-date annualized)	0.21	0.29	0.11	0.15	0.12				
Capital / Earnings (year-to-date annualized, unless noted)	Q3-23	Q2-23	Q3-22	2022	2021				
Tier 1 Leverage (median %, end of period)	11.32	10.87	11.10	10.75	11.01				
Return on Assets (median %)	1.61	1.55	1.26	1.46	1.17				
Pretax Return on Assets (median %)	2.14	2.06	1.60	1.70	1.55				
Net Interest Margin (median %)	4.57	4.48	3.43	3.60	3.04				
Yield on Earning Assets (median %)	5.17 1.20	5.01 1.14	3.62 0.23	3.81 0.33	3.26 0.07				
Cost of Funding Earning Assets (median %) Provisions to Avg. Assets (median %)	0.09	0.10	0.23	0.55	-0.02				
Noninterest Income to Avg. Assets (median %)	1.22	1.19	1.22	1.23	1.42				
Overhead to Avg. Assets (median %)	2.70	2.67	2.50	2.59	2.51				
Liquidity/Sensitivity	Q3-23	Q2-23	Q3-22	2022	2021				
Net Loans to Assets (median %)	57.32	57.07	57.25	57.98	51.00				
Noncore Funding to Assets (median %)	5.38	5.40	2.35	3.72	2.91				
Long-term Assets to Assets (median %, call filers)	20.65	20.52	15.50	21.21	12.14				
Brokered Deposits (number of institutions) Brokered Deposits to Assets (median % for those above)	8 4.09	8 4.46	10 1.99	10 3.94	9 1.90				
	4.09	4.40	1.99	5.54	1.90				
Loan Concentrations (median % of Tier 1 Capital plus the Reserve for Loan and Lease Losses)	Q3-23	Q2-23	Q3-22	2022	2021				
Commercial and Industrial	2	2	2	2	9				
Commercial Real Estate	38	38	39	38	40				
Construction & Development	4	4	3	3	3				
Multifamily Residential Real Estate	0	0	0	0	0				
Nonresidential Real Estate Residential Real Estate	17 23	17 24	20 14	19 17	21 12				
Consumer	11	11	14	12	12				
Agriculture	0	0	0	0	0				

BANKING PROFILE

	Institutions	Deposits (\$		
Largest Deposit Markets (from 2023 Summary of Deposits)	in Market	millions)	Asset Distribution	Institutions
Philadelphia-Camden-Wilmington, PA-NJ-DE-MD	95	598,320	<\$100 million	1 (5.6%)
Salisbury, MD-DE	24	112,271	\$100 million to \$250 million	3 (16.7%)
Dover, DE	11	3,294	\$250 million to \$1 billion	6 (33.3%)
			\$1 billion to \$10 billion	1 (5.6%)
			> \$10 billion	7 (38.9%)