



## Third Quarter 2025

## ECONOMIC INDICATORS (NOT SEASONALLY ADJUSTED, UNLESS NOTED)

Employment Growth Rates (% change from year ago, unless noted)	Q3-25	Q2-25	Q3-24	2024	2023
Total Nonfarm (share of trailing four quarter employment in parentheses)	0.0%	0.5%	1.0%	0.9%	2.0%
Manufacturing	(12%)	0.2%	-1.1%	0.7%	0.6%
Other (non-manufacturing) Goods-Producing	(5%)	-1.0%	3.4%	6.0%	4.2%
Private Service-Providing	(66%)	0.2%	0.3%	0.5%	0.5%
Government	(17%)	-0.4%	1.3%	1.8%	1.4%
Unemployment Rate (% of labor force, seasonally adjusted)	3.8%	3.8%	3.7%	3.6%	2.9%
Other Indicators (% change of 4-qtr moving total, unless noted)	Q3-25	Q2-25	Q3-24	2024	2023
Single-Family Home Permits	N/A	11.5%	11.8%	8.9%	-11.9%
Multifamily Building Permits	N/A	-19.4%	17.5%	-2.6%	13.5%
Home Price Index (change from year ago)	4.5%	4.5%	5.5%	7.1%	6.8%
Nonbusiness Bankruptcy Filings per 1000 people (quarterly annualized level)	N/A	1.50	1.42	1.26	1.18

## BANKING TRENDS

General Information	Q3-25	Q2-25	Q3-24	2024	2023
Institutions (#)	191	193	200	199	204
Total Assets (in millions)	\$91,256	\$89,626	\$95,209	\$95,875	\$94,340
New Institutions (# < 3 years)	0	0	0	0	0
Subchapter S Institutions (#)	102	104	107	107	109
Asset Quality	Q3-25	Q2-25	Q3-24	2024	2023
Past-Due and Nonaccrual Loans / Total Loans (median %)	0.94	0.88	0.66	0.75	0.56
Noncurrent Loans / Total Loans (median %)	0.35	0.27	0.24	0.15	0.16
Loan and Lease Allowance / Total Loans (median %)	1.29	1.27	1.28	1.28	1.32
Loan and Lease Allowance / Noncurrent Loans (median multiple)	2.66	2.36	3.45	3.28	4.40
Net Loan Losses / Total Loans (median %, year-to-date annualized)	0.01	0.00	0.00	0.01	0.00
Capital / Earnings (year-to-date annualized, unless noted)	Q3-25	Q2-25	Q3-24	2024	2023
Tier 1 Leverage (median %, end of period)	11.03	10.99	10.97	10.65	10.71
Return on Assets (median %)	1.23	1.21	1.03	1.02	0.94
Pretax Return on Assets (median %)	1.43	1.41	1.19	1.18	1.09
Net Interest Margin (median %)	3.80	3.74	3.49	3.52	3.38
Yield on Earning Assets (median %)	5.59	5.49	5.37	5.35	4.75
Cost of Funding Earning Assets (median %)	1.80	1.78	1.87	1.88	1.30
Provisions to Avg. Assets (median %)	0.05	0.04	0.04	0.05	0.02
Noninterest Income to Avg. Assets (median %)	0.38	0.37	0.38	0.36	0.38
Overhead to Avg. Assets (median %)	2.54	2.49	2.47	2.50	2.45
Liquidity / Sensitivity	Q3-25	Q2-25	Q3-24	2024	2023
Net Loans to Assets (median %)	62.94	62.68	61.39	62.51	59.77
Noncore Funding to Assets (median %)	13.25	13.89	14.43	13.67	13.50
Long-term Assets to Assets (median %, call filers)	26.54	27.48	29.76	28.62	32.90
Brokered Deposits (number of institutions)	81	80	82	83	65
Brokered Deposits to Assets (median % for those above)	4.53	4.60	4.86	5.21	4.56

## Loan Concentrations

(median % of Tier 1 Capital plus the Reserve for Loan and Lease Losses)	Q3-25	Q2-25	Q3-24	2024	2023
Commercial and Industrial	54	54	55	53	55
Commercial Real Estate	79	84	85	87	90
Construction & Development	11	11	13	12	13
Multifamily Residential Real Estate	3	3	3	3	3
Nonresidential Real Estate	57	57	58	54	55
Residential Real Estate	115	117	117	110	111
Consumer	15	15	15	15	16
Agriculture	140	142	142	144	139

## BANKING PROFILE

Largest Deposit Markets (from 2025 Summary of Deposits)	Institutions in Market	Asset Distribution	Institutions
Kansas City, MO-KS	116	\$99,685	< \$100 million 57 (29.8%)
Wichita, KS	46	\$22,322	\$100 million to \$250 million 57 (29.8%)
Topeka, KS	32	\$6,578	\$250 million to \$1 billion 59 (30.9%)
Joplin, MO-KS	22	\$4,703	\$1 billion to \$10 billion 18 (9.4%)
Manhattan, KS	22	\$4,451	\$10 billion 0 (0.0%)