



## Third Quarter 2025

## ECONOMIC INDICATORS (NOT SEASONALLY ADJUSTED, UNLESS NOTED)

Employment Growth Rates (% change from year ago, unless noted)	Q3-25	Q2-25	Q3-24	2024	2023
Total Nonfarm (share of trailing four quarter employment in parentheses)	1.0%	0.7%	1.0%	1.2%	2.5%
Manufacturing	(11%)	-0.6%	-1.0%	-0.6%	-0.2%
Other (non-manufacturing) Goods-Producing	(5%)	-0.8%	-1.8%	3.6%	4.4%
Private Service-Providing	(71%)	1.2%	0.8%	0.9%	1.1%
Government	(13%)	2.2%	2.5%	1.4%	1.8%
Unemployment Rate (% of labor force, seasonally adjusted)	3.6%	3.5%	3.6%	3.4%	3.2%
Other Indicators (% change of 4-qtr moving total, unless noted)	Q3-25	Q2-25	Q3-24	2024	2023
Single-Family Home Permits	N/A	-3.3%	11.9%	4.4%	-4.0%
Multifamily Building Permits	N/A	-7.8%	-8.0%	-23.3%	64.0%
Home Price Index (change from year ago)	3.5%	3.9%	5.5%	5.6%	6.6%
Nonbusiness Bankruptcy Filings per 1000 people (quarterly annualized level)	N/A	2.83	2.90	2.73	2.70

## BANKING TRENDS

General Information	Q3-25	Q2-25	Q3-24	2024	2023
Institutions (#)	115	116	118	117	121
Total Assets (in millions)	\$244,208	\$237,586	\$229,966	\$232,635	\$226,902
New Institutions (# < 3 years)	0	0	0	0	1
Subchapter S Institutions (#)	23	23	24	24	26
Asset Quality	Q3-25	Q2-25	Q3-24	2024	2023
Past-Due and Nonaccrual Loans / Total Loans (median %)	0.96	1.01	0.87	0.95	0.86
Noncurrent Loans / Total Loans (median %)	0.32	0.35	0.29	0.28	0.27
Loan and Lease Allowance / Total Loans (median %)	1.10	1.13	1.13	1.13	1.14
Loan and Lease Allowance / Noncurrent Loans (median multiple)	3.29	2.98	3.37	3.51	3.66
Net Loan Losses / Total Loans (median %, year-to-date annualized)	0.03	0.02	0.01	0.02	0.02
Capital / Earnings (year-to-date annualized, unless noted)	Q3-25	Q2-25	Q3-24	2024	2023
Tier 1 Leverage (median %, end of period)	10.49	10.33	10.31	10.21	10.31
Return on Assets (median %)	1.00	0.99	0.94	0.96	1.05
Pretax Return on Assets (median %)	1.22	1.22	1.13	1.12	1.29
Net Interest Margin (median %)	3.74	3.69	3.48	3.49	3.54
Yield on Earning Assets (median %)	6.00	5.98	5.94	5.97	5.41
Cost of Funding Earning Assets (median %)	2.23	2.23	2.36	2.39	1.60
Provisions to Avg. Assets (median %)	0.08	0.06	0.04	0.05	0.06
Noninterest Income to Avg. Assets (median %)	0.46	0.46	0.47	0.47	0.51
Overhead to Avg. Assets (median %)	2.60	2.59	2.57	2.60	2.58
Liquidity / Sensitivity	Q3-25	Q2-25	Q3-24	2024	2023
Net Loans to Assets (median %)	70.69	70.62	69.73	70.23	69.60
Noncore Funding to Assets (median %)	13.97	14.10	14.28	14.10	12.55
Long-term Assets to Assets (median %, call filers)	26.14	27.03	27.78	27.48	30.25
Brokered Deposits (number of institutions)	63	59	71	66	68
Brokered Deposits to Assets (median % for those above)	3.81	4.64	4.02	3.79	4.17

## Loan Concentrations

(median % of Tier 1 Capital plus the Reserve for Loan and Lease Losses)	Q3-25	Q2-25	Q3-24	2024	2023
Commercial and Industrial	48	50	51	52	51
Commercial Real Estate	256	267	261	270	266
Construction & Development	71	73	72	75	78
Multifamily Residential Real Estate	15	15	14	14	13
Nonresidential Real Estate	165	171	159	158	167
Residential Real Estate	225	215	209	214	201
Consumer	15	16	18	19	17
Agriculture	12	12	13	12	14

## BANKING PROFILE

Largest Deposit Markets (from 2025 Summary of Deposits)	Institutions in Market	Asset Distribution	Institutions
Nashville-Davidson--Murfreesboro--Franklin, TN	64	\$98,274	< \$100 million 6 (5.2%)
Memphis, TN-MS-AR	47	\$42,017	\$100 million to \$250 million 26 (22.6%)
Knoxville, TN	42	\$26,599	\$250 million to \$1 billion 52 (45.2%)
Chattanooga, TN-GA	30	\$15,344	\$1 billion to \$10 billion 28 (24.3%)
Clarksville, TN-KY	17	\$6,158	\$10 billion 3 (2.6%)