Ricki Hefer, Chairman

Banking Profile

COMMERCIAL BANKING PERFORMANCE — FIRST QUARTER 1996

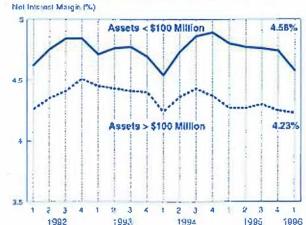
- First-Quarter Earnings Surpass \$12 Billion
- Industry ROA Exceeds One Percent For Thirteenth Consecutive Quarter
- Higher Fee And Trading Income, Growth In Earning Assets Lift Industry Profits
- Asset-Quality Indicators Show Slight Deterioration

Insured commercial banks reported net Income of \$12.0 billion for the first quarter, an 8.2-percent (\$908-million) Increase over the first guarter of 1995. The average return on assets (ROA) was 1.12 percent, a slight improvement from 1.10 percent a year ago, and a slight decline from 1.13 percent in the fourth quarter of 1995, when industry earnings also totaled \$12.0 billion. Compared to one yoar earlier, higher noninterest income and increased net interest income outweighed the impact of increased loan-loss provisions and merger-related expenses. Although the improvement in ROA was greatest at banks with less than \$100 million in assets, a majority of banks in all asset-size groups reported increased earnings. More than two out of every three banks (69 percent) reported higher earnings than a year ago, while 70 percent of all banks reported ROAs above one percent.

The growth in noninterest revenues reflected higher fee income and increased earnings from trading activities. Industry profits also received a boost from gains on sales of securities, which totaled \$487 million. This was the highest level in two years, and a \$532-million Improvement from a year earlier, when securities sales produced a net loss of \$45 million. The largest contribution to the earnings improvement was the \$2.2-billion increase in net interest income. This was primarily the result of a 6.7-percent increase in interest-earning assets over the past twelve months. Net Interest margins were generally lower than a year ago. The average margins for the industry declined for the tonth time in the last thirteen quarters, as average asset yields fell more rapidly than average funding costs. At 4.26 percent, the industry margin is 29 basis points below the peak level of 4.55

Quarterly Net Income, 1992 - 1996

Quarterly Net Interest Margins, 1992 - 1996



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Fire Quarter 1996

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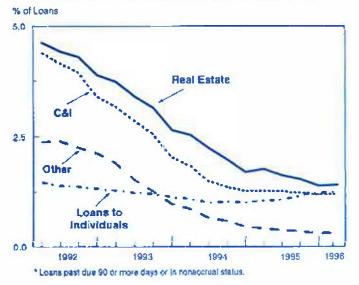
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percent, reached in the fourth quarter of 1992. Margin shrinkage was greatest at banks with less than \$100 million in assets. Larger institutions were more successful in limiting declines in asset yields.

Industry assets declined by \$4.3 billion in the first quarter, due to seasonal reductions in cash items in process of collection and balances due from other depository institutions. Together, these two asset categorles fell by \$32.4 billion from year-end 1995 levels. Assets in trading accounts declined by \$8.9 billion, due to lower revaluation gains on off-balance-sheet derivatives contracts. Total loans and leases increased by \$29.3 billion, the smallest quarterly rise in two years. Growth in commercial and industrial loans remained strong, but credit card loans declined by \$13.0 billion, due to seasonal pay-downs of card balances and securitization of credit card receivables at several large credit card banks. Real estate loans grew by \$9.7 billion, the second-lowest quarterly increase in the last eight quarters. Banks' securities holdings grew by \$563 million, despite a \$5.7-billion drop in the market value of their available-for-sale securities. Banks increased their holdings of mortgage-backed securities. while reducing their holdings of U.S. Treasury and other securities. Assets in trading accounts declined by \$8.9 billion in the quarter.

Noncurrent loans — those past due 90 days or more plus those in nonaccrual status — rose for only the second time in the last five years, increasing by \$659 million (they also increased in the first quarter of 1995, due to changes in GAAP accounting rules). The largest increases were in residential mortgage loans, where they grew by \$261 million, and in commercial and industrial loans, where they rose by \$243 million. Noncurrent agricultural loans had a mostly seasonal increase of \$180 million, and noncurrent commercial real estate loans rose by \$115 million. At the end of

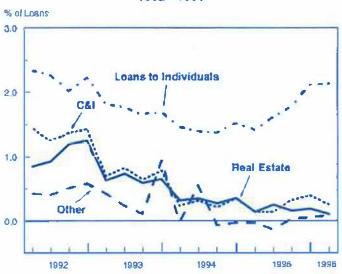
Quarterly Noncurrent Loan Rates, 1992 - 1996*



March, total noncurrent loans represented 1.18 percent of total loans, up from 1.17 percent at the end of 1995. These are the two lowest percentages in the fourteen years that banks have reported noncurrent loan amounts.

Net charge-offs totaled \$3.6 billion in the first guarter, a 58-percent (\$1.3-billion) increase from a year earlier. The annualized net charge-off rate in the first quarter was 0.55 percent, the highest first-quarter rate since 1993, but still well below the record high rate of 1.30 percent, set in the first quarter of 1990. Net charge-off rates were higher than a year ago for banks in all regions and asset-size groups. Most of the increase in charge-offs during the quarter came from consumer loans. Net charge-offs on credit-card loans, at \$2.2 billion, were \$845 million higher than in the first quarter of 1995. Net charge-offs on other consumer installment loans totaled \$631 million, almost two-thirds more than the \$389 million that banks charged off a year earlier. Net charge-offs of commercial and industrial loans increased from \$218 million to \$422 million. Net charge-offs on real estate loans were \$73 million (21 percent) lower than a year ago.

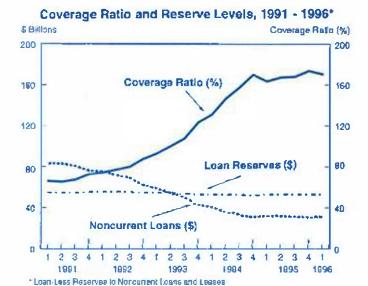
Quarterly Net Loan Charge-Off Rates 1992 - 1996



Equity capital rose by \$3.9 billion, to \$354 billion, or 8.21 percent of total assets. Banks retained \$4.4 billion of their first-quarter earnings as additions to equity, but declines in available-for-sale securities values resulted in a net subtraction of \$3.5 billion from equity. Banks increased their loan-loss reserves by \$113 million, to \$52.9 billion, reversing two quarters of declines. Despite this increase, the Industry's "coverage ratio" declined slightly, to \$1.71 in reserves for every \$1.00 in noncurrent loans, from \$1.74 at the end of 1995, due to the increase in noncurrent loans. These are the two

highest levels for the coverage ratio in the 14 years that banks have reported noncurrent loan amounts.

The number of insured commercial banks declined by 100 during the first quarter, to 9,841 institutions. Mergers absorbed 131 banks, and one bank failed, while 29 new banks were chartered and four savings institutions converted to commercial bank charters. This is the largest number of new bank charters in a first quarter since 1990. The number of banks on the FDIC's "Problem List" decitned from 144 banks with \$17 billion in assets at the end of 1995, to 127 banks with \$13 billion in assets at the end of March.



Commercial and Industrial Loan Growth Rates* March 31, 1995 — March 31, 1996

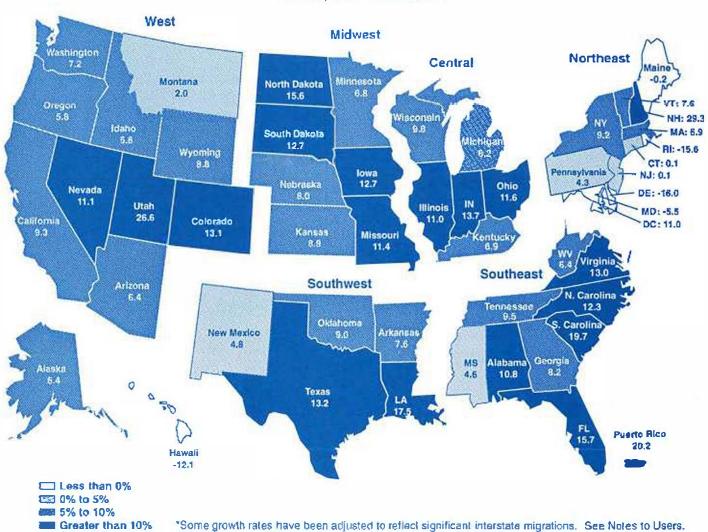


TABLE I-A. Selected Indicators, FDIC-Insured Commercial Banks

	1996*	1995*	1995	1994	1993	1992	1901
Fielden on assets (%)	1.12	1.10	1.17	1.15	1.20	0.93	0.53
Return on equity (%)	19.70	14.00	14.67	14.61	15.34	12.98	7.94
Core capital (leverage) ratio (%)	7.69	7.66	7.62	7.64	7.65	7.20	6.48
Noncurrent assets plus							
uther real estate owned to assets (%)	0.86	0.99	●.85	1.01	1.61	2.54	3.02
Net charge offs to loans (%)	0.55	0.38	0.49	0.50	0.86	1.27	1.59
Asset growth rate (%)	4.67	7.10	7.53	8.21	5.72	2.19	1.22
Net interest margin (%)	4.26	4.31	4.29	4.38	4.40	4.41	4.11
Net operating income growth (%)	4.58	3.98	7.59	16.17	35,97	92.41	.0.63
Number of institutions reporting	9,841	10,242	9,941	10,451	10,858	11,462	11,921
Percentage of unprofitable institutions	3.91	3.49	3 AB	3.97	4.89	€.B5	11.69
Number of prublem Institutions	127	215	1-54	247	426	787	1,016
Assets of problem institutions (in billions)	\$13	\$27	\$17	\$33	\$242	\$408	\$52B
Number of tailed/assisted Institutions	1	3	6	11	42	100	108

^{*}Through March 31, ratios annualized where appropriate. Asset growth rates are for 12 months ending March 31.

TABLE II-A. Aggregate Condition and Income Data, FDIC-Insured Commercial Banks

Number of institutions reporting	1st Quarter 1996 9,841 1,456,276 \$4,908,334 1,080,737 675,289 524,007 38,019 :109,945 5,627 2,632,069 52,940 2,579,129	41h Quarter 1995 9,941 1,484,625 \$4,342,619 1,080,002 661,515 535,258 40,183 291,648 5,850 2,662,747	1s1 Quarter 1995 10,242 1,474,126 \$4,116,029 1,020,086 621,854 489,886 37,321 260,697 6,140	43.9 -1.1 4.7 6.8 8.7 7.0 1.9
Total employees (full-time equivalent). CONDITION DATA Total assets	9,841 1,456,276 \$4,308,334 1,080,737 675,389 524,007 38,019 :109,945 5,627 2,632,069 52,940	9,941 1,484,626 \$4,342,619 1,080,002 661,515 535,258 40,183 291,648 5,850	10,242 1,474,126 \$4,116,029 1,020,0%6 621,854 409,886 37,321 260,697	-1.1 4.7 6.8 8.7 7.0 1.9
Total employees (full-time equivalent) CONDITION DATA Total assets Loans secured by real estate Commercial & industrial toans Loans to individuals Farm loans Other loans & leases Less: Uncarned income. Total loans & leases Less: Reserve for losses Net loans & leases Securities	1,458,276 \$4,308,334 1,080,737 675,289 524,007 38,019 :109,945 5,027 2,632,069 52,940	1,484,626 \$4,342,619 1,080,002 661,515 535,258 40,183 291,648 5,850	1,474,126 \$4,116,029 1,020,0&6 621,854 489,886 37,321 260,697	43.9 +1.1 4.7 6.8 8.7 7.0 1.9
CONDITION DATA Total assets Loans secured by real estate Commercial & industrial toans Loans to individuals Farm loans Other loans & leases Less: Uncarned income Total loans & leases Less: Reserve for losses Net loans & leases Securities	\$4,308,334 1,080,737 675,889 524,007 38,019 149,945 5,627 2,632,069 52,940	\$4,342,619 1,080,002 661,515 535,258 40,183 291,648 5,850	\$4,116,029 1,020.0&6 621,854 489,886 37,321 260,697	4.7 6.8 8.7 7.0 1.9
Total assets Loans secured by real estate Commercial & industrial toans Loans to individuals Farm loans Other loans & leases Less: Uncarnod income Total loans & leases Less: Reserve for losses Net loans & leases Securities	1,080,737 675,889 524,007 38,019 ::09,945 5,627 2,632,069 52,940	1,080,002 661,515 535,258 40,183 291,648 5,850	1,020,0&6 621,854 489,886 37,321 260,697	6.8 8.7 7.0 1.9
Loans secured by real estate Commercial & industrial toans Loans to individuals. Farm loans & leases Loss: Uncarnod income Total loans & leases Less: Reserve for Josses Net loans & leases Securities	1,080,737 675,889 524,007 38,019 ::09,945 5,627 2,632,069 52,940	1,080,002 661,515 535,258 40,183 291,648 5,850	1,020,0&6 621,854 489,886 37,321 260,697	6.8 8.7 7.0 1.9
Commercial & industrial toans Loans to individuals Farm loans Other loans & leases Loss: Uncarned income Total loans & leases Leas: Reserve for losses Net loans & leases Securities	675,889 524,007 38,019 30,945 5,627 2,632,069 52,940	661,515 535,258 40,183 291,648 5,850	621,854 489,886 37,321 260,697	1.7 7.0 1.9
Commercial & industrial toans Loans to individuals Farm loans & leases Other loans & leases Loss: Uncarnod income Total loans & leases Leas: Reserve for losses Net loans & leases Securities	524,007 38,019 :109,945 5,627 2,632,069 52,940	535,258 40,183 291,648 5,850	489,886 37,321 260,697	7.0 1.9
Farm loans Other loans & leases Loss: Uncarned income Total loans & leases Less: Reserve for losses Net loans & leases Securities	38,019 :109,945 5,627 2,632,069 52,940	40,183 291,648 5,850	37,321 260,697	1.9
Other loans & leases Less: Uncarned income Total loans & leases Less: Reserve for losses Net loans & leases Securities	:1 0 9,945 5,627 2,632,069 52,940	291,64 8 5,850	260,697	
Less: Uncarned income	5,627 2,632,069 52,940	5,850		
Less: Uncarned income	2,632,069 52,940		0.140	18.9
Less; Reserve for Insses. Net loans & leases	52,940	2,602,747	0.140	-8.5
Net loans & leases			2,423,695	8,6
Securities	2,579,129	52,\$27	52,788	0.3
		2,549,920	2,370,907	8.8
	811,669	811,107	813,367	-0.2
	5,830	6.065	7,932	-26,5
Goodwill and other intangibles	31,658	30,170	26,277	20.5
All other assets	HUO.047	916,368	897,547	-2.0
Total liabilities and capital	4,308,934	4,312,619	4,116,029	4.7
Noninterest bearing deposits,	570.768	611,915	530,327	7.6
	2,454,999	2,415,647	2,392,176	5.3
Other borrowed funds	657,501	666,587	616,420	6.7
Subordinated debt	45,277	43,536	40,830	10.9
All other liabilities	226.249	225,306	272,116	-16.9
Equity capital	353,541	349,628	324,162	9.1
Loans and leases 30-89 days past due	94,288	33,751	30,576	12.1
Noncurrent loans and leases	31,046	30,387	32,319	.3.9
Restructured loans and leases	3,666	3,885	5,499	-39.3
Direct and indirect investments in real estate	5/7	603	686	-1.7
1-4 Family residential mortgages.	630,106	625,885	583,164	8.1
Mortgage backer securities	3:15,247	329,126	320,285	4.7
Earning assots	3,758,796	3,736.374	3,523,334	6.7
Long-term assets (S+ years)	616,454	587,332	546,810	12.7
Volatile liabilities	1,200,G01	1,200,000	1,222,320	6.3
Foreign affice deposits	454,499	454,094	442,305	2.7
	2,243,673	2,154,821	1,891,952	18.6
	8,409,916	17, 165, 204	17,992,376	2.3

INCOME DATA	Full Year 1995	Full Year (994	%Change	Proliminary 1st Querler 1996	1st Quarter 1995	%Charge 95;1-96:1
Total Interest Incomo	\$302,402	\$257,829	17.3	\$77,554	\$72,398	7.1
Total interest expense	148,179	111,278	33.2	97,646	34,696	B.5
Net interest income	154,222	146,551	5,2	39,908	37,702	5,9
Provision for loan lesses	12,585	10.963	14.8	3.507	2,690	34.1
Total noninterest income	B2,423	76,276	8.1	22,182	19,157	15.8
Total nonfricrest expense	149,679	144,234	3.8	40,580	37,059	9.5
Securities gains (losses)	542	(571)	N/M	487	(45)	N/M
Applicable income taxes	26,150	22,420	16.6	6.412	5,964	7.5
Extraordinary gains, net	26	(15)	N/M	66	94	99.8
Net Income	48.798	44.624	9.4	12,043	11,135	8.2
Net charge-effs	12,193	11,249	H.4	3,590	2,279	57.5
Cash dividends	31,067	28,087	10.6	7,689	6,260	22.7
Net operating income	48,449	45,031	7.6	11,653	11,145	4.6

N/M-Not meaningful

TABLE III-A. First Quarter 1996. FDIC-Insured Commercial Banks

		Less	Asset Size Di \$100 Millean		Granier		East		bution by No	Wast	
FIRST QUARTER Prefiminary	All	than \$100	lo	to	than \$10	North-	South-		Mid-	South-	
(The way it is)	Institutions	Million	\$1 Ullian	\$10 Billian	Billon	east	assi	Central	west	West	West
umber of institutions reporting	9.841	6,584	2.835	349	72	785	1,640	2,159	2.472	1,743	1.042
otal assets (in billions)	. \$4,30H,3	\$295.7	\$692.1	\$1,081.2	\$2,239.4	\$1,620,2	\$7503	\$669.5	\$284.6	\$327.5	\$636.2
ctal deposits (in billions)	3,825.8	257.2	591.3	751.9	1,495.4	1,025,9	550.0	500.3	214.1	259.8	475.6
ctincome (in millions)	12,043	910	2,249	3,469	5,421	3,633	2,194	2,038	975	1,014	2,164
of unpolitable Institutions	3.3	4.0	1.6	3.4	4.2	5.2	3.4	2.8	2.6	1.7	7.4
olinstitutions with explings gains	68.9	65.5	76.4	71.9	76,4	70,8	71.9	70.9	89.9	5 3.6	65.5
erlormance Hatios (annualizad, %)											
Icid on earning assots	8.27	\$.28	8.94	8.57	8.10	8.33	U.16	0.10	8.35	7.96	03.8
ost of funding earning assets	4.02	3.69	3.64	3.84	4.28	4.44	3.89	3.97	3.90	3,58	3.46
et interest mergin	4,26	4.58	4,69	4.74	3.82	3.89	4.27	4.19	4.45	4.38	5.14
uninterest income to carning assets	2.37	1.30	1.47	2.48	2.78	3.01	1.81	1.61	2.50	1.84	2.50
zlezaa gainxsa of eansque Izerafnino	4.33	3.81	3.82	4.27	4.61	4.91	3.81	9.50	4.20	3,93	4.71
et aperating income to assets,	1.08	1,22	1.28	1.26	0.02	0,85	1,15	1.15	1.34	1.27	1.31
eluin on assets	1.12	1.23	1.30	1.28	0.97	0.90	1.18	1.17	1.37	1.28	1.36
alum on equity	19.70	11.78	13.80	14.05	13.45	11.75	14.15	19.97	15.58	14.93	15,85
el charge offs to pans and leases	0.55	0.18	0.34	0.86	0.43	0.09	0.42	0.35	0.64	0.24	0.69
nan less provision to not charge-otts	100.47	177,83	115.31	117.63	78.00	100.54	102,98	112.65	118.18	112,31	83.01
ondition Ratios (%)											
oss alfolyance to:											
Loans and leases	2,01	1.50	1.63	2.11	2.13	2.38	1.63	1.70	1.79	1.51	2.27
Noncurrent loans and leasosonobyrant assets plus	170.62	136.17	153.07	184.87	172.10	163.25	198.51	186.79	180.06	166.78	182.82
other real estate owned in assets	0.86	0,85	58,0	6,89	0.97	1.00	0.67	0.67	0.70	n.e.i	4 n*/
drifth teat easivite owners in wavers					7.22	1.02				0.64	1.07
YURY CHARLET (Interesses) and the	8,21	10.45	9.41	8.85		7.65	8.38	8.51	8.87	8.60	8.58
ore capital (levarage) ratioet loans and leases to deposits	7.09 85.24	10.37 63.18	9.19 70.38	93.12	PD, 8	7.20 87.22	7.81 66,24	≗. ∩5 86.9{	80,16 80,16	8.07 8 9.38	7.89 89.12
rowth Reles (year-to-year, %)	4.87	· ·				1,40	10.03	3.59	8.90	6.81	5.45
quity capital	9.06		~		×:	7.01	15.74	8.3B	10.38	8.80	6.27
ot Interest income,	6.85	-	2			4.84	10.51	3,22	5.84	7.74	4.80
el income	8.15					0.29	15.99	7.16	6.19	24.73	9.95
oncurrent assess plus											
other real estate owned	-8,49	-	-		3.00	-15.90	0.69	6.80	14.40	2.73	-12.04
et charge offs	57.5U					26.49	103.80	09.44	70.09	68.86	96.71
ามาร ใดธร proว่ารักสา	34.09	-	3	•		14,81	85.28	41.78	81.28	60.46	31,03
RIOR FIRST QUARTERS											
(The way it was)											
lumber of Institutions	10,242	7.123	2,725	331	63	830	1,697	2,237	2,566	1,828	1,884
1999	11,390	8,215	2,741	322	52	911	1,877	2,497	2,762	2,008	1,275
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	12,249	9,17A	2,702	929	46	1,053	1,942	2,697	2,937	2,157	1,463
otal assels (in billions)1995	\$4,116.0	\$310.3	\$567.8	\$1,077.0	\$2,050.9	\$1,697.9	\$6820	\$6650	\$261.3	\$306.6	\$608.9
1923	3,513.6	344.8	E.R3 6	1,064.5	1,495.0	1,329.6	556.5	574.3	234.7	283.0	535.5
1991	3,351.2	559,1	652,9	1,050.6	1,289.6	1,286.5	504.6	544.6	225.6	264.0	549.9
teturn on assets (%)1995	1.10	1.17	1.29	1.29	0.84	0.93	1.12	1.15	1.41	1.10	1.32
1923	1.23	1.28	1.25	1.26	1.19	1,15	1,16	1.28	1,38	1.90	1.05
1991	U.65	1.16	0.83	0.65	0.43	0.39	0.60	0.92	1.09	0.62	0.91
	0.70	1. 161	0100	0,00	1410	0.03	0.00	0.52	1.03	771.32	0.51
at charge-offs to loans & leases (%)											
1995	ທ.38	0.15	0.31	0.50	0.37	ย.68	0.23	0.21	0.41	0.16	0.37
1993	0.85	0.20	0,43	0.94	1.89	1,33	0.42	0.52	0.58	0.21	0.91
1991	1.20	0.46	0.74	1.54	1.31	1.58	0.64	0.70	0.92	1.24	1.14
oncurrent assets plus											
OREO to assets (%)1965	0.99	0.89	0.91	0.90	1.87	1.24	0.73	0.65	0.67	B.GG	1.28
1995	2.42	1.38	1.70	2,08	3,22	3,32	1.63	1.34	1.20	1.35	3.28
	3.23	1.78	2.11	3.03	4.32	4.80	2.39	1.77	1.58	2.77	2.79
dulty capital ratio (%)	7,88	10.22	9.21	R.32	₩.86	7.25	7.97	8.14	6.75	8.44	8.46
quity capital ratio (%)1995	7.88 7.79	10.22 9.66	9,21 8.54	6.32 8.05	98.96 \$8.0	7.25 7.03	7.97	8.14 8.18	6.75 8.85	8,44 8,13	8.46 8.58

PEGIONS: Northeast — Connecticut, Delawase, District of Columbia, Maine, Maryfand, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Puesto Pico, Rhoda Island, Vermont, U.S. Virgin Islands

Southeast — Alabama, Florida, Georgia, Mississippi, North Camine, South Caroline, Tennesses. Virginia, West Virginia

Central — Illinois. Indiana, Kontucky, Michigan, Ohio, Wisconsin

Midwest — Iowa, Kanses, Minnesotts, Missouri, Petroskes, North Bakots, South Dakota

Southwest — Arkansas, Leuislana, New Mexico, Oklahoma, Texas West — Alaska, Arizona, California, Colorado, Hawaii, Idaho, Monlana, Novada, Gregon, Pacific Islands, Utah, Washington, Wyoming

			Asset Size D				Gaog	raphic Distri	bution by A	egicn	
	-14	Less	\$100 Million		Greater		East			West	
	All Institutions	than \$100	lo 81 BIIII⊕ii	C+ DINI	than \$10	North-	South-	0	Mild-	South	
Number of institutions reporting	9,841	Million 8,450	2,861	\$10 Billun 346	<u>Billion</u> 75	794	east	2.178	2,487	tyest	West
Total assets (in hillions)		\$288	\$697	\$1,0\$3	\$2,265	\$1,025	1,659 \$738	\$685	\$287	1,773 \$320	1,060 3640
Total deposits (in tilllons)		259	596	734	1,448	1,029	537	\$10	215	258	479
Nel income (in millions),		3,337	B.314	12,831	24,288	16,210	8,366	7.792	3,965	3,744	8,891
% of unpretitable institutions	3	4	2	3	1	G	4	3	2	2	10
% of institutions with earthings gains	83	66	72	85	67	72	73	71>	03	64	71
Performance Ratios (%)	0.4	0.00	. = 0	2.50							
Yield on carning assets		8,86 3,84	8.36 3.52	8,53	8.38	8,52	8.26	8.17	8.72	7.86	8.76
Net interest margin	4.29	4.73	4.74	3.91 4,82	4.46 3 .91	4,59 3,93	4.60	4.07 4.09	4.68	3.55	9.56
Noninterest income to earning assets	2.29		1.41	2.20	2.76	2.84	1,77	1.59	2.63	4,31 1.77	5,25 2,53
Noninterest expense to earning assets	4.16	3.92	3.86	4.10	4.25	4.44	3.79	3.19	4.33	3,19	4.71
Net operating income to assuts	1.16	1.18	1.24	1.28	1.00	1.00	1.19	1.75	1.49	1,20	1.41
Halum on assels	1,17	1.18	1.25	1.27	1,111	1.02	1.19	1.15	1.50	1.20	1.41
Return an equity	14.87	11,35	13,45	16.02	15.60	13,73	14.73	14.06	17.09	14.14	18,58
Not charge oils to loans and leases	0,49	11.24	0.37	0.89	G.46	11.64	0.32	0.31	0.54	0.24	11,62
Loat: kiss provision to net charge-offs	1139,21	126.85	116.21	121.89	84.50	102,57	98,86	130.15	110.54	117.92	88,25
Condition Ratios (%) Loss allowance to:											
Los and leases	2,43	1.57	1.62	2134	2.21	2.43	1.64	1.70	1,73	1,51	2.30
Noncurrent loans and leases	173,85	151.110	157.88	189,34	173,43	155.21	205.89	195.89	159.32	178.57	176.93
Noncerrant assats plus	1, 1, 1, 1, 1		1,1,100	140,51	17410	155.2	V LILIUS ES	1 22/17(1	103.02	11001	110.23
other roal astato owned to assuts	0.85	0.78	n, Ao	11.82	C.89	1.03	0.64	0.63	U.84	0.#2	1.09
Equity capital ratio	6.11	10.43	9,39	8.57	7.19	7.61	8.23	8.30	8.70	8.52	8.54
Core capital (leverage) ratio	7.62	10.33	9.11	8,02	6.62	7.16	33.1	7.79	8.57	8.10	7.89
Not loans and loases to deposits	84.22	E3.1A	69.89	91.79	80.95	85.66	85.89	84.99	88.08	89.45	88,01
Growth Rales (year-to-year, %)	7.60										
Asse's.	7.53		•	1		5.22	14.16	5.41	9.81	7.18	7.99
Equily dapital	12,03					9.28	16.84	11.13	13.22	12.12	10.68
Net interest income	5.23	2				2,49	10.37	3.08	4.07	5.15	H,25
Net Incume	9.35	3				1.02	14.11	8,53	7,97	12.55	23.40
Noncurrent assets plus											
olhor real estale owned	-9.26	-		-6		-15.40	1.80	1.28	3,301	-1.29	-11,01
Net charge-offs	8.39					-7,56	39.64	16.30	28.94	75.44	18,98
Loan loss provision	14.79				-	U.G7	25,08	30.38	28.04	98,54	23.72
PRIOR FULL YEARS					1						
(The way it was)											
Number of institutions1994	10,451	7,259	2.800	328	G4	834	1,741	2,272	5,652	1,857	1,125
	11,462 12,343	8,292 9,254	2,790 2,715	329 325	51 49	922	1,892 1,958	2.521 2.717	2.791 2,954	2,017 2,179	1,289 1,465
								2.717	2,004	2,110	1,4301
Total assets (in billions)	\$4,010.5	\$315.9	\$6829	\$1,072.9		\$1,545,11	\$848.1	\$650.G	\$262.3	\$304.6	\$593.0
1932	3,505,7 3,319.5	346,0 359.6	660.2 655.6	1,034.2 1,044.4	1,445.3	1,307.6	550.1	581.5	242.1	282.6	543.7
Constitution of Constitution (Constitution Constitution C	3,329.3	319.0	อะล.ก	1,044.4	1,330.6	1.2905	507B	651.7	231,2	267,6	540,8
Return on assets (%)1994	1.15	1.12	1.19	1.31	311,0	1.07	1.18	1.13	1.46	1.12	1.24
1992	11,55	1.414	1.01	1,02	0.81	0,81	0.28	1.02	1,30	1.12	0.82
1590	0.48	0.70	0.76	0.35	0,38	0.03	0.81	0.82	80.0	0.46	0.92
Nel charge-oifs to loans & leases (%)											
1294	0.50	0.25	0.37	0,54	0.57	0.75	0.27	0.20	0.46	0.16	0.59
1992	1.27	0,57	0.76	1.33	1.57	1.77	0.83	0.96	0.78	0.67	1,30
1090	1.43	C.72	0.85	1.37	1.88	2.03	0,90	0,911	0.99	1,39	1.18
Noncurrent assels plus											
OREO to assols (%)1994	1.01	38.0	0.92	0,90	1.13	1.28	0.72	0,86	0,68	0.87	1,33
1992	2.54	1.37	1.71	2.15	3,5U	3.55	1,62	1.35	1.18	1.50	3.49
1998	2,94	1.71	1.99	2 82	3,85	4.37	2.01	1.59	1.43	2.72	2.83
Equity depited ratio (%)1994	7.7A	9.64	A.79	7,54	7,41	7.33	7.84	7.89	8.43	8.15	8.23
1992	7.51	9.38	8.20	7.68	8,52	G.93	7,60	7.86	8.43	7.31	8.17
1990	6.45	82.6	7.67	6.23	5,26	5.65	7,02	7.04	7.87	6.51	6.65

TABLE V-A. Loan Performance, FDIC-Insured Commercial Banks

		Loos	Asset Size Di \$100 Million		Geneter	Geographic Distribution by Region East West					
88 4GGS	All	Less then \$100	\$1 20 Million	\$1 Hillion	Greater than \$10	North-	South-		Mid-	Annus.	
March 31, 1996	Institutions	Milion	\$1 Billion	\$10 Billion	Billian	east	988	Central	West	We'st.	Wes1
Percent of Loans 30-89 Days Past Due	montantas	13((1.52)	3 i Salion	310 Gillion	MINET	Casi	680)	OBTIVAL	1 446.21	Ment	AAGUI
	1.41	1,57	1.36	1.40	1.42	1.70	1,25	1,38	1.28	1.33	1.35
All bans secured by real estate			1.63	1.63			1.99	1,94	1.64	1.15	
Construction and development	1,70	1.28	1.12	1.50			1.00	1.32	1.21	1.11	
Sonnurcial teal estate	1,41	0,84	1.12 ♠.HÚ	1.02	1.35		0.85		0.91	0,54	
Multifamily residential roal estate		1,82	1.53	1.41	1.33		1.44	1.49	1.24	1.4b	
1-4 Family residential*	1,43 0,98	1.56	1.15	0.86	0.96		0.75		0.68	2.09	0.79
Home equily loans	0.98	2.17	1.69	1.45	0.60		0.75		2.41	1.49	0.97
		2.23	1.03	2.09	2.10		1.86		2.41	1.76	
Loarly & individuals	2.07 0,41	NA NA	NA.	0.91			0.30	9.7	0.46	0.54	
All other towns and leaves (including farm)	0.41			1.06	0.48	2.5		0.69		0.34	
Memo: Communické HL lutins not secured by RE	0.59	0,32	0.70	1,05	0.48	0,34	0.86	0.68	0.3H	0,20	0.35
Percent of Loans Noncurrent**				. 44							
Al iral estate loans	1.41	1.04	1.06	1.20	1.81		0.91	0.99	0.86	0.95	
Construction and nevelopment	2.70		1.21	1.82	5.18		1.00	1.86	0.85	1.29	4.68
Commercial real estate	2.04	1.21	1.97	1.78	2.97	97	1.27	1,32	1,22	1.20	
Multifamily reaidential real estate	1.82	1.G1	1.23	1.29	2.59		0.88	1.05	0.80	0.55	
7-4 Family *sidentisf*	0.92		0.82	0.85	1.02		0.75	0.84	0.58	0.75	
Home equivious			0.55	0.48	0.58		0.35	0.55	0.26	0.06	
Quimetercial and industrial to ans**	1.20		1.98	1.03	1.08		0.89	1.20	1.48	1.20	
Loans to individuals,			0.70	1.28	1.48		0.88	0.78	1.11	0.50	
All other loans and leases (including farm)	0.31	NA	NA	0.52	0.28		0.19	0.24	0.39	0.38	
Memo: Commercial RE loans not secured by RE	1.20	0.99	0.74	0.73	1.35	2.26	0.34	0,58	0.78	0.78	0.51
Percent of Loans Charged-off (net, annual)											
Al real astate loans	0.10	0.03	0.05	0.47	0.16	0,20	0.04	0,04	-0.02	0.00	0.18
Construction and developing the analysis and the second	0.23	0.10	0.02	0.02	0.63	0.67	0.00	6.19	-0.01	0.00	0.47
Committee lead estate	0,98	0.01	0.06	0.06	0.13	0.25	0.01	0.02	-0.06	-0.09	0.12
Multifamily residential renecestate	6.12	0.11	0.03	0.25	0.07	0.27	0.00	0.04	-0.14	-0.02	0.22
1 4 Family residential*	0.08	0.06	0.05	0.06	0.11	0,15	0.04	4.03	u.01	0.04	13.12
Home equity leans	0.21	0.01	0,11	0.12	0.31	0,18	0.16	0.07	0.02	0.06	U.69
Constretolal and Indiastial losos**,,,,	0.25	0.24	0,23	0.18	0.27	U.27	0.33	0.27	0.29	0.12	0.15
Leans to Individuals	2.13	0.48	1,98	2.53	2.20	2,52	1.69	1.44	2.36	1.03	2.84
All oliter loans and leases (including famt)	0.08	NA	NA	0.11	0.07	0.02	0.00	0.07	0.06	0.11	0.27
Memo; Commercial RE loans not secured by RE	0.07	0.19	0.97	-0.01	0.09	0.14	0.00	0.0♦	1.41	-0.09	-0.05
Louns Outstanding (in billions)	1										
All real estate loans.	\$1,089.7	\$92.5	\$244.3	\$298.1	\$454.8	\$295,9	\$251.2	\$187.0	\$72.2	\$86.4	\$194.D
Construction and development	89.6	8.2	18.7	21.8	23.0	10.5	19.9	12.2	5.0	7.5	14.5
Commercialreal estete	301.2	25.0	81.9	89.5	104.9	72.9	68.7	57.2	20.1	23.8	58.6
Muhitamily residential real estate	97.1	2.2	8.4	11.4	15.1	10.8	7.5	6.2	2.6	2.4	7.8
I-1 Family residential*	551.7	46.2	114.5	148.3	242.7	155.5	134.5	89.4	94.0	4 8.7	89.5
Home equityloans	78.4	2.2	12.5	83'8	39.8	23.5	16.4	15,1	2,H	1.1	18.6
Contratelia and industrial lears	876.0	27.7	73.9	147.5	426.9	259.4	102.0	125.2	38.1	48.2	103.2
Loans to Ing-Midteds	\$24,0	25,8	78,4	218,0	201,8	188.5	81.1	87.2	42.6	35.5	79.2
All other loans and leases (including farm)	348.0	20.0	20.7	\$2.B	254.S	172.4	28.9	43,2	22.0	13.6	57.9
Marriel Commercial RE loans not secured by RE	21.3	6.3	1.1	3.8	16.7	2.3	2.8	2.5	0.7	0.9	6.1
Memo: Other Real Estate Owned (In millions)						1					
All other real estate owned	\$5,829.9	\$571.7	\$1,279.3	\$1,240.6	\$2,738,3	\$2,233,8	\$1,013.6	\$505.5	\$257.4	\$294.3	\$1,425,5
Construction and dove opmont.	970.9	8, ER	245.5	290.3	351,3	247.1	286.4	116.8	66.1	47.5	187.0
Commercial real estate	2,787.4	270.9	619.9	620.8	1.278.3	1.021.6	447.5	265.6	115.9	230.7	706.1
Multismily residential real estate	252.8	22.3	66.6	57.8	106.1	109.5	95.3	19.7	5.9	7.1	75.8
1-4 Family residential	1,236.5	146.1	307.2	242.9	510.4	401.2	215.1	84.0	16.1	60.9	390.0
Familiard	152.7	48.6	40.7	28.3	35.1	25.2	18.6	9 .9	23.6	28.2	47.7
Other real estate owned in foreign offices		0.0	0.0	0.6	429.1	429.1	0.6	0.0	0.0	0.0	0.0
*Excludes home equity loans.	1 420.0	0.4	- 0.0	0,0	1641	1 -160.1	0.4	0,0		A - Not a	- 17

^{*}Excludes home equity loans.

"Includes "All other loans" for institutions under \$" billion in asset size.

"Noncurrent loan rates represent the percentage of loans in each oblegory that are past due 90 days or more or that are in nonaccrual status.

SAVINGS INSTITUTION PERFORMANCE — FIRST QUARTER, 1996

- Proceeds From Branch Sales Lift Return On Assets Above One Percent
- Net Interest Margins Increase For Second Consecutive Quarter
- Equity Capital Ratio Continues To Set New Records, Climbing To 8.42 Percent

Savings institutions earned \$2.5 billion during the first quarter for an annualized return on assets (ROA) of 1.01 percent. This was both the highest quarterly net income and the highest ROA ever reported by the industry, and the first time ROA has exceeded one percent. First-quarter earnings included a \$308-million pre-tax galn on the sales of branches by a thrift in Texas. Gains from sales of securities, at \$354 million, also boosted first-quarter earnings significantly. If the gains on the sales of branches and securities are both excluded, ROA would have been about 0.83 percent, an improvement from recent quarters.

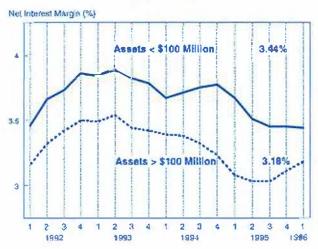
First-quarter earnings were \$817 million (47 percent) higher than a year ago, when the industry reported net income of \$1.7 billion. Noninterest income was \$418 million higher than in the first quarter of 1995, with most of the improvement attributable to the gains on the safes of branches. The industry's \$354 million in gains on securities sales represented a \$397-million improvement in pre-tax revenues over the first quarter of 1995, when thrifts posted \$43 million in losses on securities sales. Net interest income was \$232 million higher than in the same quarter last year, primarlly due to a rise in asset yields over the past 12 months. Noninterest expenses were \$109 million lower, and provisions for loan losses changed very Iltle, up by less than one percent. With the rise in earnings, Income tax provisions increased by \$337 million, or 37 percent.





Net interest margins rose to 3.19 percent at the end of the first quarter from 3.12 percent in the fourth quarter of 1995 and 3.11 percent a year ago. This was the second consecutive quarterly increase in margins, after nine consecutive quarters of deterioration or no improvement. Most of the margin improvement occurred at large institutions (with over \$1 billion in assets), while smaller institutions showed little change. Average yields on earning assets fell by 12 basis points while the cost of funding earning assets fell by 19 basis points.

Quarterly Net Interest Margins 1992 - 1996



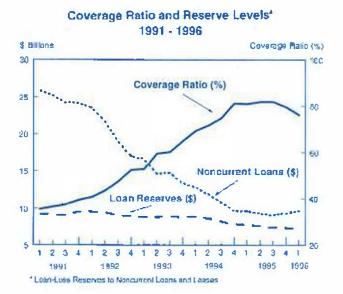
Almost four out of every five savings institutions (79 percent) with more than \$1 billion in assets reported higher earnings than a year ago, while fewer than half of the smaller thrifts (49 percent) reported improved earnings. Savings institutions with less than \$1 billion in assets showed an incremental Improvement in profitability. Their ROA averaged 0.86 percent this quarter compared to the 0.76 percent earned in the first quarter of 1995. These thrifts showed little change in net interest margins. Large institutions reported a more dramatic increase in profitability due to one-time gains. Absent these gains, large thrifts' profitability still would have shown improvement. Net interest margins widened for these thrifts as well.

First Nationwide Bank, FSB, Dellas, Texes, reported a \$313million increase in neninterest income primarily due to gains from the sale of branches.

Noninterest expenses at small institutions averaged 2.59 percent of earning assets, higher than for large institutions, where the average was 2.23 percent. Restructuring charges in recent quarters had kept average noninterest expense levels higher at larger thrifts.

Profitability in the West Region, whose thrifts still trail the rest of the industry, reached a record high level with an average ROA of 0.69 percent. Thrifts in the Southwest Region easily set a new record for average ROA, at 2.62 percent, with assistance from gains on branch sales. Without the branch sales, the average ROA, at 1.57 percent, would not have been a record. The avorage ROA in the Northeast Region surpassed one percent with the help of gains on the sales of securities, which were up by \$122 million from the first quarter of 1995. Only the Midwest Region reported a reduction in profitability from a year ago, as the average ROA fell to 0.90 percent this quarter from 0.99 percent in the first guarter of 1995, when earnings were lifted by gains on the sales of securities.

Total loans increased by \$1.5 billion during the first quarter, while noncurrent loans increased by \$258 million. Most of the increase in noncurrent loans resulted from one institution in the Northeast Region, which reported a \$252-million increase in noncurrent loans due to a change in its accounting policy. Reserves for loan losses declined by \$109 million. As a result, the "coverage ratio" fell from 80 cents to 76 cents in reserves for each dollar of noncurrent loans.



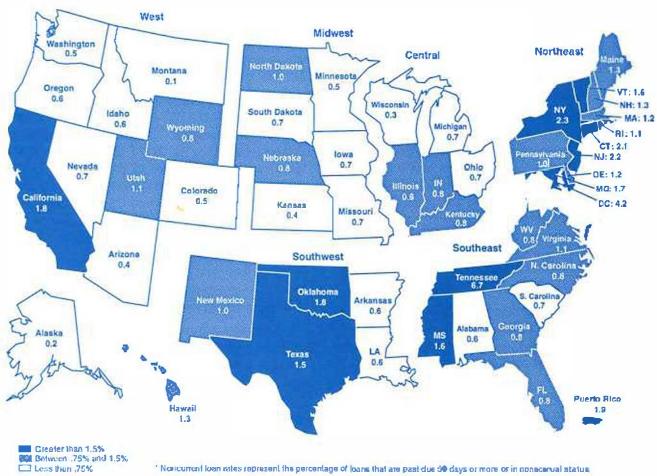
Declines in noncurrent loans to commercial borrowers from year-ago levels have offset an increase in noncurrent retail loans. Noncurrent loans as a percent of total loans and leases fell slightly from 1.45 percent a year ago to 1.44 percent this quarter. Noncurrent loan rates for 1-4 family mortgages Increased from 1.15 percent a year ago to 1.30 percent. Noncurrent consumer loan rates increased from 0.81 percent a year ago to 0.95 percent.

After steady increases during the past two years, the first quarter of 1996 marked a return to shrinkage in industry assets. Total assets of the savings institution industry declined \$9.4 billion, due in large part to the transfer of \$17.9 billion in thrift assets to the commercial banking industry through mergers, consolidations, and charter conversions. The asset category showing the largest decline was investment securities, which fell by \$9.3 billion. Despite these declines, thrifts managed to increase their holdings of home mortgages by \$1.6 billion. The industry's deposits fell by \$7.2 billion during the first quarter.

The average return on equity (ROE), at 11.97 percent, was also boosted by asset sales, but failed to beat the record 12.87 percent set in the first quarter of 1993, when earnings were inflated by changes in accounting rules, and equity capital levels were much lower. Since that lime, the thrift industry has increased its equity capital to 8.42 percent of assets through retained earnings and the influx of new capital. The industry's capital ratio was the highest since 1951.

There were 2,004 savings institutions at the end of the first quarter, a net reduction of 26 from year-end 1995. As mentioned earlier, commercial banks absorbed 19 savings institutions, with \$17.9 billion in assets in the first quarter. Six commercial banks, with \$1.2 billion in assets, were acquired by thrifts or converted charters in the first quarter. Consolidation within the thrift industry accounted for a decline of 13 institutions. No thrifts failed in the first quarter, the third consecutive quarter without any failures. Nineteen institutions, with \$5 billion in assets, converted from mutual to stock ownership during the quarter. The number of "problem" institutions fell to 42 from 49 at the year-end 1995. Assets of "problem" institutions declined from \$14.2 billion to \$13.5 billion.

Noncurrent Loan Rates By State* March 31, 1996



^{*} Noncoment loan rates represent the percentage of loans that are past due 30 days or more or in nonecenual status.

TABLE I-B. Selected Indicators, FDIC-insured Savings Institutions*

	1995**	1995**	1995	1994	1993	1992	1991
Return on assets (%)	1.01	0,69	0,78	0.66	0.70	0.65	0.08
Return on equity (%)	11.97	8.59	9.41	8.28	9.24	9.48	1.26
Core capital (leverage) ratio (%)	7.88	7.63	7.80	7.65	7.45	G.77	5.54
Noncurrent assets plus							
other real estate owned to assets (%)	1,23	1,33	1,20	1,38	2.10	3.07	3.96
Nel charge-offs to loans (%)	0.30	0.30	0.34	ບ.51	0.65	0.59	0.65
Asset growth rate (%)	0.26	1,71	1.70	0.77	-2.85	-7.44	-11.61
Net interest margin (%)	3.19	3.11	3,09	3.34	3.48	3.40	2.76
Net operating income growth (%)	31,30	41.79	13.91	22,24	21.21	NIM	M/M
Number of institutions	2,004	2,118	2,030	2,152	2,262	2,398	2.5Gt
Percentage of unprofitable institutions	5,04	5,67	5,86	6,97	5.AR	7.57	18,35
Number of problem institutions	42	71	19	71	146	276	410
Assets of problem institutions (in billions)	\$13	\$39	\$14	\$39	\$92	\$183	\$291
Number of failed/assisted institutions	Ω	O	2	4	8	81	163

[&]quot;Through March \$1, ratios annualized where appropriate. Asset growth rates are for 12 months entring March \$1.

TABLE II-B. Aggregate Condition and Income Data, FDIC-Insured Savings Institutions*

(dollar figures in millions)	Preliminary			
	1st Quarter	4th Quarter	1st Quarter	%Cliange
	1996	1995	1995	95;1-96:1
Number of institutions reputting	2,004	2,030	2,118	-5,1
Total employees (full-time equivalent)	249,096	250,261	257,782	-3.4
CONDITION DATA				
Trital assets.	\$1,016,369	\$1,025,743	\$1,013,757	0.3
Loans secured by real estate	609,954	609,978	609,055	0.2
1 4 Family residential	479,290	477,711	474,904	0.9
Multhamily residential property	58,429	59,920	61,994	-5.8
Commercial real estate	49,816	50,624	52,431	-5.0
Construction, development and land	22,417	21,723	19,726	13.6
Commorcial & industrial loans	13,276	12,215	11,527	15.2
Loans to Individuals	41,011	40,421	37,653	8.9
Other loans & leases	1,955	1,964	1,666	17.3
Less: Uneamed Income & contra accounts	9,500	9,367	9.688	-1.9
Total loans & keasos	656,696	655,211	650,214	1.0
Less: Reserve for losses	7.191	7,300	7,633	-5.8
Net loans & leases	649,505	647,911	642,581	1.1
Securities	279,231	208,561	205.817	-2.3
Othor real estate owned	3.044	3,156	4,058	-2 5.0
Goodwill and other intangibles	7,531	6,864	6,360	18.4
All other assets	77,057	79,252	74,942	2.8
Tetal liabilities and capital	1,016,369	1,025,743	1,013,757	n.a
Depusits	734,730	741,893	744,618	-1.3
Offier borrowed funds	181,819	182,514	174,244	4.4
Subordinated debt	2,394	2,581	2,489	-3.8
All other liabilities	11.805	12,692	10,654	10,8
Equity capital	85,621	86,063	B1,754	4.7
Loans and leases 30-69 days past duo	8.896	9,293	8,134	9.4
Noncurrent brans and leases	9,437	9,179	9,434	ប.ប
Restructured leans and loases	5,576	5,975	7,044	-20.A
Direct and indirect investments in real estate	310	319	422	-26.5
Mortgage-backed securities	207,902	215,659	213,940	-2.8
Earning assets	950,668	958,912	₽49,284	0.2
FIILE Advances (TFR filers only)	85.917	85,143	83,537	2.9
Unused loan commitments	95,586	81,758	73,263	30,5

				Preliminary		
	Full Year	Full Year		1st Qt	1st Qtr	%Сћапде
INCOME DATA	1995	1994	%Change	1990	1995	95:1-96:1
Total interest income	\$70,994	\$63,470	11,9	\$18,312	\$17,627	3.9
Total Interest expense	42,528	33,411	27.3	10,779	10,325	4.4
Net Interest income	20,468	30,059	-5.3	7,534	7,302	3.2
Provision for loan lasses	2,110	2,481	-15.0	507	504	0.5
Total noninterest income	7,110	6,123	16.3	1,949	1,531	27.3
Total noninterest expense	21,832	23,231	-6.0	5,535	5,644	-1.9
Securities galas (losses)	464	94	393.7	354	(43)	N/M
Applicable income taxes	4,180	3,780	10.1	1,250	921	36.6
Extraordinary gains, net	(321)	(423)	N/M	5	5	-1.4
Net income	7,626	6,362	19.9	2,512	1,725	47.3
Net charge-offs	2,149	3,085	-30.3	487	489	-0.3
Cash dividends	4,083	2,598	57.2	1,146	835	37.2
Net operating income	7,633	8,701	13.9	2,293	1,747	31.3

[&]quot;Data between 1989 and 1995 does not include Resolution Trust Corporation conservationality. Excludes one self-Equidating institution.

NAM - Net meaningful

TABLE III-B. First Quarter 1996, FDIC-Insured Savings Institutions

TABLE III-B. First Quarter 1998,	FDIC-INS	nted 29A	Assel Size Di				Genn	raphic Distrib	ution by Re	-поп	
	III	Less	\$100 Million		Greater		East	THE STATE	1	Y/est	
FIRST QUARTER Preliminary	All	Ihan \$ 108	la	ła	than \$5	North-	Sauth-		Mid-	Soulh-	
(The way it is)	Institutions		\$1 Billion	\$5 Billion	nolille	east	eas1	Contral	lanu	west	West
Number of institutions reporting.	2,004	895	951	124	34	747	299	515	:51	135	157
Total assets (In billions)	\$1,016,4	\$4 G. 1	\$279.1	\$256.5	\$434.8	\$346.5	\$69.7	\$169.5	\$51.5	\$78.9	\$900,3
Total dopesits (in hillions)	734.7	39.1	222,6	189.8	283.3	2740	54.8	126,0	35.7	46.5	198,3
Netiocame (in millions)	2,542.1	80,3	611.9	69₽.2	1,150.7	865,0	152.5	388.3	116.8	502.4	517.3
% of enprofitable institutions	5.0	8.2	2,6	1.6	2.9	3,5	8.0	6,63	1.3	5.9	9,6
% of institutions with earnings gains	51.5	42.8	55,1	11.4	85.3	46,9	46.5	47.4	60.3	57.0	8.86
Performance Relice (ennualized, %)	1										
Yield on earning assets	7.76	7.83	7,75	7.90	7,68	7,69	8.00	7.74	7.84	8.00	7.73
Cost of funding earning easets	4.57	4.30	4.36	4,48	4.77	4.22	4.59		4.82	5.01	4.74
Not Interest margin	3.19	3,44	3,39	3.41	2,91	3,47	3,41	3.06	9.02	2.99	2.90
Nonintarest income to earning assets	0.83	0.57	0,53	0.79	1.03	0.55	1.23		0.99	2.65	0.60
Noninterest expense to earning as sets,	2.35	2.91	2.54	2.49	2.08	2.36	3.00		2.39	2,39	2,19
Net uperating income to assets	0.91	0,60	0.78	0.83	1.01	●,91	0.78		0,87	2.35	0.61
Relura on assets	1.01	0.70	0.89	1.10	1.06	1.01	088		0.90	2.62	0.69
Return on equity	11.97	0.63	8.03	12.98	14.87	11.20	9.31	10,08	10.59	34.12	9,50
Nel charge-olfs in loans and leases	0.20	0,08	0.17	0.28	0.42	0.27	0.33	0.11	0,12	0 24	Q.4G
Later lass provision to not charge affs	103,96	172.96	119.70	106,60	97.36	81.86	129.96	170.38	152.20	134.69	88.30
Condition Ratios (%)											
lass alonates to:											
I.nans and loases	1.09	0.80	1.04	1.28	1.00	1.23	1.03	●.78	0.83	1.06	1,20
Noncustant laans and leases	76.19	67.67	30,98	75.01	70.59	68.15	71.11	106.80	118.09	73.17	76.28
Noncurrent assets plus		,							1.0.1.2	,	, 0.20
other real estate awned to assets	1.23	1.03	0.99	1.4G	1.28	1,42	1.33	0.58	G.63	1.16	1.47
Noncurrent RE leans to RE loans	1.64	1.14	1,10	1.74	1.53	1.82	1,43	0.68	0,88	1.52	1.00
Equity capit al ratio	8.42	10.79	9.79	8.46	7.27	8.98	9.45	9.16	9.61	7.75	7.27
Core capital (leverage) ratio	7.88	10.61	9.48	7.91	6.55	8.38	8.92	8,77	7.80	7.25	6.74
Gross real estate assets to gross assots	79.49	71.78	74.25	79,30	89.78	74.92	73.57	80.36	78.25	78,46	86.85
Gross 1-4 lamily mortgages to gr. assets.	46.40	51.15	45.52	41.28	49.48	42.56	45.12	51.52	46.75	38.71	50.22
Net loans and loases to deposits	88.4แ	78.46	79.95	83,69	99.58	74.20	83.76	90.07	91.65	103.1B	104.05
Growth Rates (year-to-year, %)					j						
Assets	0.26		21	1.2	- 4	4.89	-15.57	2.61	-4.56	10.01	-8,14
Equity daultal	4,73				- 1	7,94	-8.19	7.33	0.76	10.01 21.77	
Net interest income	3,18				2	1,34	-11.99	1.64	-1,41	23.19	-0.09
Set incomoomosni tak	47.33		- %0	- (*)		20.34	-8.19	(5.35	-11,43	266.70	13.44 119,98
Noncurrent assets plus					17	20.24	· u. 10	111.00	-11,40	200.70	, 10,00
other real estate comed	-7.46		1.0	-		415.93	11.99	17.79	-8,32	2.40	-G.64
Not charge-olfs	-0.20	- 2	-			-20.20	182.94	34,46	-53.14	72.21	♦.14
Loan foss provision	0.51	- 6		•	-	-28.22	193,22	55.5₽	-70.79	28.20	8.42
PRIOR FIRST QUARTERS*											
(i) way it was)					1						
Number of institutions	2,118	973	981	132	32 !	778	393	538	160	139	170
£991	2,352	1,095	1,081	149	27	845	401	582	174	152	198
1991	2,750	1,292	1,229	196	93	961	504	657	188	183	247
Total assets (in billions) 1895	\$1,018.8	\$49.2	\$280.6	\$285.2	\$399.7	\$330.3	0.000	Mac o	4540	A	40400
1998	1,009.6	55.3	311.9				\$82,6	\$165.2	\$54.0	\$71.7	\$310.0
1981	1,209.5	63.6	357.7	314 <i>8</i> 400.0	327.6 388.9	328.5 402.6	99.0 139.1	150.0 164.7	40.9 51.5	5 3 .4 72.5	925.1 379.1
	.,	01710	007.7	-100,0	200.0	717200	105.1	107.1	31.0	12.0	013.1
Return on assets (%)1995	0.69	0.76	0.76	0.57	0.71	0.88	0.82	0.82	0.09	0.77	0.31
1993	0.04	1.03	1.01	1.02	0.73	1.02	0.65	1.02	1.10	2.37	0.64
1991	0.14	0.24	0.23	0,14	0.03	-0.18	0.2	0,45	0.58	0.25	0.24
Net charge-offs to lustis & leases (%)	Î										
1995	0,30	0.07	0.14	3.32	C.44	0.36	0.10	13,60	0.25	0.16	0.45
1993	0.55	0.15	U.24	0.50	0.85	0.68	0.40	0.14	0.25	0.16	(1,69
1991	0,5H	U, 27	0.51	0.79	П 49	v.90	0.55	0.21	ຄຸຣແ	0.61	0.36
Kencurrent assets plus											
OREO to assets (%)	1 10	1.07	1 10	4 AD	1.00	1 74	1.00	0.54	0.05	4 05	4
1993	1.33 3.02	1.07	1.18 2.38	1.48	1.86	1.78	1.00	0.51	0.65	1.25	1.52
1891	4.15	2.49	2,SB 3,53	2,92 4.97	3.94 l 4.15	3.57 5.10	2.25 3.74	0.94	1.1? 1.82	3.80 13.91	3.71 2.95
					*****	,10	-217	1,05	1.02	10.01	. 120
ET 11 11 A 12 1-21	8.06	10.24	9.19	8.14	6.95	8.73	8.69	8.78	8.16	7.00	7.05
Equily capital ratio (%)1996											
Equity capital ratio (%)	7.44 5.72	8.67	7.95 6.48	7.99 5. 3 3	6,81	7.50 8.17	7.72 5.51	6.09 6.28	7.28	3.64 3,112	7.17 5.06

TData between 1989 and 1995 does not include Resulution Trust Corporation conservatorships. Excludes one self-fliquidating institution.

Northeast — Cornacteut, Datawate, District of Cotunitis, Maine, Maybara, Massachuselle, New Hampshire, New York, New York, Planwylwinia, Prierto Fliot, Ediscle Island, Verition, U.S. Virgin Islands
Southeast — Alabama, Florids, Georgia, Microsofrei, North Carolina, South Carolina, Teoressee, Virginia, What Virginia
Central — Illinois, Indiana, Kortucky, Alichigan, Chin, Wassachuselle Hambert — Illinois, Andreas, Kortucky, Alichigan, Chin, Wassachuselle Hambert — Illinois, Andreas, Marcas, Massachuselle Hambert — Illinois, Andreas, Marcas, Massachuselle Hambert — Alabama, Navr Maxico, Olderoma, Teore
Southwest — Alabama, Advana, California, Calorada, Hawati, Idaho, Montana, Navrana, Navrana, Marcas, Ma REGIDNS:

TABLE IV-B. Full Year 1995, FDIC-Insured Savings Institutions

TABLE IV-B. Full Year 1995, FD	C-Insured	Savings									
			Asset Size Di				_	raphic Distri			
	A11	Less	\$100 Millian	\$1 Billian	Breater 6	Marth	East			West	
	LEA LILE OF	than \$100	10 64 DIII	10	than \$5	North-	South-	Carda 1	Mid-	South-	1111
Number of less litudion expherition	2,030	Million 910	\$1 Billion 959	\$5 8	Hillon 31	985t 754		Central	W251	\V 0 3i	Wost
Number at institutions reporting Total assets (in billions)		\$46.7	\$278.5	\$281.9	\$419.3	\$352.3	\$70.9	522 \$169,9	153	137 \$74.9	159 \$305.6
Total doposits (in hillions)	741.9	\$9.6	223.2	209,0	271.2	278.1	54.5	124.2	\$52.2 35.6	47,3	202.1
Net Incume (in millions)	7,626.3	304.8	2.163.4	2, 2802	2,877.9	2,928.6	594.2	1,953.9	439.B	764.2	1.545.7
% at angratitable institutions	5.9	7.9	4.2	8.5	6.5	4,2	8,2	8,4	3.9	4.4	20.1
% of institutions with earnings gains	46.7	38,9	51.7	60.0	61.3	48.8	48.9	41.8	49.7	47,4	44.7
Se at the title could do and a settle title to			91.1	~~~	01.0	10.0	40.0	41.0	40.1	41,4	4-7,7
Performance Ratios (%)											
Yield on earning assets	7.71	7.52	7,73	7.79	7.64	7.70	7.88	7.74	7.81	7,84	7.63
Cost of funding earning assets	4.62	4,34	4.33	4,50	4.89	4.17	4,63	4.68	4.80	5.14	4.93
Net interest margin	8.09	2.49	3.40	3.23	2.75	3.53	3.23	3,08	3.01	2.71	2.70
Noninterest income to earning assets	6.77	9.55	(I, BU	0.85	0.87	0.04	0.73	0.87	0.85	1,00	0.79
slasse gribhtee of earning assistance	2.37	2,86	2,59	2,52	2.05	2.54	2.50	2.41	2.31	2.25	2.17
Net operating income to assets	0.78	0.54	0,77	0.78	0.79	0.85	0.81	8.85	0.80	0.97	82.6
Return on assets	0.78	0.67	0.80	0.84	0.72	0.89	0.87	0.85	0.99	1.05	0.51
Return on equily	9.41	6,43	8.48	10.20	10.12	9,94	9.57	9.40	11,30	14.44	7.10
Net charge-oifs to loans and leases	0.34	U.14	0.17	11,38	0.45	C.39	0.14	0.14	0.18	0.23	€,47
Loan loss provision to not charge offs	98.16	118.38	128.05	108.48	85.84	87.28	116.26	135.16	128.30	150.15	93.00
de la companya del companya de la companya del companya de la comp	l a	i									
Condition Ratios (%)											
Less allowance to:											
Luans and leases	1.11	0.21	1.03	1.27	1.10	1,31	0.93	0.77	0.80	1.00	1.21
Noncurrent loans and leases	79.53	71.96	90.55	82.94	72.43	76.74	86.00	115.78	121.49	66.46	76,94
Noncument assets plus					4100						
other real estate cwined to assets	1.20	1.00	0.99	1.39	1,24		1.44	0.53	0.61	1.21	1.46
Noncarrent RE loans to RE loans	1.40	1.05	1.12	1.53	1.56	1.71	1.4C	0.62	0.64	1.60	1.60
Equity capital railo	8.39	10.74	9.84	8,54	7.46	9,45	9.50	9.07	8.48	7.60	7.17
Core capital (leverage) ratio	7.80	10.60	9.46	7.95	6.29	8.37	8.96	8,54	7.74	7.15	6.58
Gross real estate assets to gross assets	79.51	72.13	74.44	79.74	83.64	79.85	76.51	79.77	78.2	78.86	87.04
Gross 1-4 femily morlgages to gr. assets.	45.89	51,51	45.86	41.79	47.82	41.33	47.42	50,38	47.22	39.57	49.42
Ret lans and leases to deposits	87.39	78,99	80.21	83.10	97.67	73.33	84.94	89.49	93.29	86.60	102.71
Growth Hates (year-to-year, %)	1										
Asse's	1,70					6,46	-13.71	9.28	-1.80	5.79	-3,91
Equity capital	7.87	36	5	-	2	13.17	-4.58	19.23	8,01	14.59	-0.52
Net Interest Incume	-5.30					-2,44	-16,44	-4.17	-11.28	10.67	-9.86
Netiocame	19.88	14.				2.21	9.80	18.78	115.81	33.07	D8.00
Noncurrent assets plus											20100
other real estate owned	-11.46		2	340	2	-18.4G	-8.24	17,03	-1.24	-6.42	-9.56
Net charge of la	-30.33				- T	-16.02	-19.45	43.82	17.62	19.49	-45.74
Loan 'ass provision	-14.95					-5.50	OE.D	61,51	-2.24	131 22	-94.68
						0,50	0,00	0.01	-,	101,22	04,00
PRIOR FULL YEARS											
(The way it was)											
Number of institutions1994	2,152	996	992	133	31	780	343	547	150	141	175
1992	2,390	1,109	1,094	158	29	852	416	590	178	154	202
1990	2,815	1,322	1,252	205	38	882	521	666	203	188	255
Total proofs (in billions) 1004	24 000 2	9604	6700 0	\$202.2	6270.0	00000	\$90 (4155 5	250.4	170.0	2010 1
Total assets (in billions)1994	\$1,008.6	\$50,4	\$286.0	\$292.2	\$379.9	\$390.9	\$82.1	\$155.5	\$53.1	\$70.8	\$316.1
1992	1,030.2	55.B	316.2	925.8	392.7	341.2	189.0	150,5	49.5	\$1,4 77.5	318,7
1990	1,259.2	84,4	364.8	424.4	405.6	411.2	151.9	172.2	55.7	77.5	39C.7
Return on assets (%)	0.66	0.79	0,77	0.82	0.43	0.89	0.84	0.78	0.40	0,97	0.30
1992	0.85	0.96	0.91	0.52	0.47	0.03	0.77	0.29	1.10	1.55	0.34
1990	-0.37	0.06	-C.21	-0.57	-1.97	-0.79	-0.52	11,25	0.97	-0,05	-0.27
,	-0.01	0.00	-0.21	-5.51	-5.57	-5/10	-11/4/5	11120	(11.01	(4) IV	MEL
Net charge-offs to loans & loases (%)											
1094	0.51	0.10	0.23	0.49	0,79	(1, 49	0.16	0.11	0.15	15,29	0.86
1992	0.59	0.23	0.37	U.67	0.76	0.80	0.38	0.20	0.21	0.34	0.00
1930	0.61	0.25	0.57	0.73	0.58	0.90	€.60	0.24	0.39	C.77	0.46
W 20			2020								
Noncurrent assets plus											
OREO to assets (%)	1.38	1.03	1.24	1.47	1.46	1,49	1.07	€.50	0.61	1.37	1.56
1992	3.07	1.83	2.35	9.12	3,92	3,81	2.43	0.99	1.24	3.92	3,50
1990	3,98	2.37	3.48	4.91	3.72	4.85	3.96	1.37	2.55	13.21	2.00
Equity uspital ratio (%)1994;	7.93	9.24	9.02	8.10	6.70	6.51	8,59	8,75	7.71	7.1:1	6.97
1992	7.22	U.47	7.71	7.12	6.62	7.26	7.48	7.89	7.05	8.32	6.96
1990	5.36	7.27	6.34	4.94	4.62	6,09	4.87	6,38	4.42	3.04	4.93
Stanta battering 1000 and 1005 dans and in-						14 11		174 17			

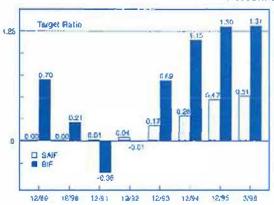
^{*}Data between 1989 and 1985 does not include Resolution Trust Corporation conservaterships. Excludes one self-liquidating institution.

TABLE V-B. Loan Performance, FDIC-Insured Savings Institutions

		1000	Asset Size DI		Craalas			graphic Dis	PARTICION I		1
M 94 400C	NI NI	Less	\$100 Million	\$ Billion	Greater	k1 - 11	Easl		0.4:4	West	
March 31, 1986	All Institutions	than \$100 Million	10 \$ 1, 8:44em	10 \$5 Billen	1han \$5 Billon	North-	Soulh- gast	Central.	Mid-	South- tzew	West
		10	4 II Octabell	40 Dillion	Dille	Origi	- OBAC	Commen	1 11031		*******
Percent of Loans 30-99 Days Past Due											
All loans secured by real estate	1.30	2.09	1.31	1.25	1.24	1.40	1.53	1.12	1,32	1,22	1,27
Construction, development and land	1.35	1.52	1.45	1.51	0.82	1.14	1.44	1.59	1,41	0,68	1.69
Commercial real estate	1.38	2.10	1.46	1.49	1.03	1.81	1.46	1.32	1.60	0.91	0.7B
Mulillamily rosidential real distato	0.76	1.10	1.00	0.60	0.69	38.0	1.41	0.61	0,94	0.72	0.71
1-4 Family residential	1.96	2.09	1.30	1.29	1.34	1,40	1.56	1.12	1,31	1.38	1.41
Commercial and industriel loans	1.24	2.53	2,20	1.63	0.33	1.19	1.67	1,67	2.02	0.B7	0.71
Louns to individuals	1.81	2,38	1.89	2.1♦	1.75	2.07	2,56	2.01	2,30	0.94	1.81
Percent of Loans Noncurrent*											
All real estate loans.	1,44	1,14	1.10	1.74	1.53	1.82	1,43	0.68	0.68	1.52	1.60
Construction, development and land	1,38	1.24	1,33	1.87	0.83	2.81	0.98		0.80	0.59	
Commercial real estate	2.51							1.12			1.48
Mullifamily residentiarreal estate	7.5	1.61	1.94	9.60	2.02	3.52	1.38	1.68	2.04	1,58	1.90
	1.74	2.00	1.74	2.52	1.29	2.98	1.46	1.11	1.01	3.04	1.49
1-4 Family residently	1.30		0.91	1.94	1.55	1.50	1.49	0.56	0.54	1.41	1.60
Commercial and Industrial loans	1.84	2.56	2.38	1.65	0.70	2,23	1.81	1.22	1.07	1.29	1.38
Loans to individuals	0,95	1,09	0.92	0.96	0.94	1.22	1.19	\$.08	0.72	0.54	0.60
Percent of Loans Chargad-off											
(net, annualized)	1					1					
All real estate loans	0.22	0.05	0.13	0.10	0.32	-76-	0.04	0.04	-0.п2	0.12	0.42
Construction development and land	0.07	0.26	0.08	0.00	0.08	0.10	0.03	-0.03	0.16	0.07	0.18
Commercial real estato	0.30	0.11	0.28	0.40	0.46	0.57	D.09	0.22	-0.28	0.02	0.50
Multifamily residential real estate	0.55	0.16	6.48	0.45	D,BE	0.44	0.02	0.06	0.09	0.00	0.01
1-1 Family residential	0.17	0,03	0.07	0.12	0.27	0.14	0.04	0.03	-0.02	0.15	0.34
Commercial and industrial loans	0.21	0.29	0.66	0.05	•0.07	0.16	0.45	0.13	0.35	0.78	0,06
Loans to individuals	1,42	0.43	0.66	1.56	1.90	1,22	2.86	1.11	1.24	0,87	1,84
Loans Outstanding (in billions)						1					
All real estate bans	\$610.0	\$29,0	\$100.0	\$146.4	5266.0	\$187.6	\$41.8	\$106.3	\$29.3	\$43.2	\$201.7
Construction, development and land	22.4	1.6	10.1	6.3	4.3	4.3	4.3	4.8	1.3	3.4	4.3
Columorcial real estate	49.8	2,9	17.6	15.8	14.2	21.1	3.8	5.7	2.2	4.2	12.8
Multilastily residential real estate	58.4	1.0	11.4	16.5	28.6	13.0	1.2	7.1	1.3	4.0	91.7
1-4 Family residential	479.3	24.0	129.6	107.6	217.9	149.1	32.4	88.7	24.5	31.8	1529
Commercial and Industrial loans.	13.3	0.6	6.1	4.7	3.9	6.6	1.1	1.9	0.7	0.9	2.1
Loans to Individuals	41.0	1.9	10.4	11.4	17.4	12,3	4.6	7.	3.5	ō.5	6.4
Memoranda:						ĺ					
Other Real Estate Owned (in millions)**		l				1					
All other real estate owned (in minions)	\$3,043,9	\$110.1	\$679.4	\$999.3	\$1,261.1	\$1,196.2	\$257.9	\$156.6	400.0	¢911.4	\$1,131.8
Construction, development and land,	\$5,040.3 \$84.2	19.0	170.8	198.9	274.7	225.0	240.0	13.2	11.5	50.4	123.3
Converdal real estate	782.5	45.6	214.1	362.6	160.1	429.5	42.7	69.0	50.5	34.0	158.8
Mulitamily residential real estate	476.0	5.2	74.6	196.9	199.8	153.0	5.7	12.9		-	
		51.2	207.0					7	13.5	42.5	246.9
1-4 Family residential	1,480.2	51.2	283.8	301.5	8,968	433,6	61.0	72.9	92.0	112.6	767.6
Troubled Real Estate Asset Rates***	ļ										
(% of total RE assets)				-							
All real estate loans	1.99	1.51	1_49	2.41	2.00		2.03	0.H3	0.89		2.15
Construction, development and land	4,22	2,39	2.97	4.87	6.79		6.21	1.38	1.70		4,23
Commercial real estate	4.01	9.73	9.12	5.84	9.11		2.46	2.86	4,24		3,08
Multifamily residential real estate	2.59	2,46	2.98	3,67	1.95	3.52	1.92	1.28	2.01	4.85	2.28
1-4 Family residential	1.60	1.24	1.13	1.61	1.92	1.76	1.67	0.64	0,87	1.76	2.09

[&]quot;Noncurrent teal estate leans plus expersed by experted estate owned as a percent of total real estate loans plus expersed."
"TFH filters repert "All other real estate owned" not of valuation allowances, while individual categories of OREO are reported gross.
""Noncurrent real estate loans plus experted estate owned as a percent of total real estate loans plus experted.

Insurance Fund Reserve Ratios Percent of Insured Deposits



Fund Balance and Insured Deposits*

		(\$ MIIIIa	ns)	
	Balance	alF-Insured Deposits	SAIF Fund Salance	SAIF-Insured Deposits
1299	13,210	1,273,837	0	862,920
12/90	4.045	1,929 612	18	830,028
12/91	-7,D28	1,957.722	101	776,351
12/92	-101	1,945,550	279	732,159
12/93	19,122	1.905,279	1,157	697,608
12/94	21.948	1.895.182	1,937	893,428
12/85	25 454	951,735	3.358	712,433
3/96	25.749	1 959,943	3.650	715,758

^{*} Insured Depovit Amounts Are Estimates.

ALL FDIC-INSURED INSTITUTIONS

- Despite Asset Shrinkage, Insured Deposits Rise For Both Insurance Funds
- The SAIF Assessment Base Grows As Oakar Purchases Continue
- Only One Insured Institution Fails in The First Quarter

The total assets of all 11,845 FDIC-insured institutions dipped slightly in the first three months of 1996, following sharp growth in the final quarter of 1995. Lower funding needs led to a modest decline of \$9 billion (0.2 percent) in aggregate deposits during the first quarter, but most of this runoff was in large, uninsured deposits. Insured deposits of both the Bank Insurance Fund (BIF) and the Savings Association Insurance Fund (SAIF) actually increased. This pattern has been observed in prior first quarters.

For members of the BIF, the portion of domestic liabilities represented by domestic deposits rose slightly in the first quarter, to 78.3 percent, which might have been expected given the dramatic lowering of BIF assessment rates in 1995 and 1996. However, the ratio remains well below the recent peak of 84.8 percent at year-end 1991. Since then, deposits have been replaced by the purchase of fed funds and other borrowings. For members of the SAIF, whose premium rates remain well above BIF rates¹, 77.5 percent of liabilities were represented by deposits on March 31, down stightly from December 31. This ratio was as high as 86.5 percent in early 1992, but thrifts subsequently increased their Federal Home Loan Bank borrowings and use of reverse repurchase agreements. Given the prospect of a significant, long-term premium disparity, it is anticipated that SAIF members will look for ways to shift deposits to BIF-member affiliates. While difficult to track, this activity apparently was limited to a few organizations during the first quarter of 1996.

The BIF assessment base declined by \$5 billion during the first quarter, to \$2.474 trillion. Deposits assessable by the SAIF increased \$2.5 billion from December 31 to March 31, to \$738 billion. Despite growth of the overall SAIF assessment base, the amount of deposits held by SAIF members declined for the 30th consecutive quarter, dating to the third quarter of 1988, as BIF-member Oakar institutions continued to acquire deposits from SAIF members (see below).

One insured institution failed during the first quarter of 1996, a BIF-member commercial bank with total assets of \$43 million. With low insurance losses reflecting the current health of the banking and thrift industries, both insurance funds grew during the first quarter at a faster rate than did insured deposits. The reserve ratio of the BIF was 1.31 percent on March 31, compared to 1.30 percent on December 31, while the reserve ratio of the SAIF rose to 0.51 percent from 0.47 percent.

"Oakar" deposits. A member of one insurance fund can acquire deposits insured by the other fund, but this portion of the acquiring institution's deposits retains coverage under the seller's fund. Despite premiums favoring BIF-assessable deposits, BIF members continued to acquire SAIF-assessable deposits, adding another \$10 billion in the first quarter of 1996. On March 31, 809 BIF members held \$230 billion in SAIF-assessable deposits, or 31.2 percent of the total SAIF assessment base, up from \$196 billion (27 percent) a year earlier. SAIF members have been less active purchasers of BIF-assessable deposits. As of March 31, 70 SAIF members held \$10.5 billion in BIF-assessable deposits, or 0.4 percent of the BIF assessment base.

"Sasser" institutions. Institutions are generally prohibited from converting their membership from one insurance fund to the other. Since 1989, however, SAIF-member savings associations have been permitted to convert their charter to that of a savings or commercial bank while retaining SAIF membership. Converted institutions leave OTS supervision and become subject to supervision by one of the three federal banking agencies. As of March 31, 1996, there were 316 SAIF-member institutions that had converted to bank charters, including 234 state-chartered savings banks, 61 state-chartered commercial banks and 21 national banks. These 316 institutions held SAIF-assessable deposits of \$56.7 billion, or 7.7 percent of the total SAIF assessment base. The number and deposits of Sasser institutions have changed only modestly in recent quarters, but pending legislation that would greatly reduce the deferred tax liability for savings associations' bad-debt reserves could result in a significant increase in Sasser conversions.

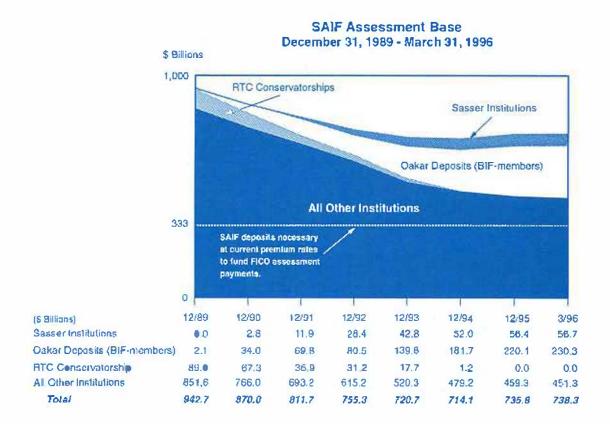
FICO bonds. The Financing Corporation (FICO) has a first claim on up to \$793 million of SAIF assessment revenue each year in order to fund interest payments on FICO bonds. These 30-year bonds, issued in the years 1987 through 1989, were sold to fund losses incurred by the new-defunct Federal Savings and Lean Insurance Corporation, Assessments only from SAIF-member savings associations are available to the FICO, which excludes SAIF assessments paid by BIF-member Cakars and SAIF-member Sassers. The portion of the SAIF assessment base available to the FICO fell to 61.1 percent on March 31, from 62.4 percent on December 31 and 65.8 percent as of March 31, 1995. At current assessment rates, the FICO requires an available assessment base of \$333 billion to meet its annual draw. The FICOavailable base, which has been shrinking steadily sinco the SAIF was created in 1989, was \$451 billion on March 31, down from \$459 billion on December 31, but still \$118 billion above the required level.

The average BIF premium is **6.3** cents per \$100 c. assessable deposits, while the average SAIF premium is **23.4** cents. SAIF premium rates cannot be lowered significantly until the fund's reserve ratio reaches **1.25** percent.

Estimated FDIC-Insured Deposits by Fund Membership and Type of Institution March 31, 1996

(dollar figures in millions)	Number of	Total	Domestic	Estimated Insured Deposits		
	Institutions	Assets	Dapos'ts**	81F	SAIF	la/cT
Private-Sector Commercial and Savings Institutions						
FOIC-Insured Commercial Danks	9,841	4,308,334	2,571,934	1,788,569	190,184	1.976.753
alF-member	9,759	4,282,155	2,552,518	1,785.320	175,025	1,981,345
SAL5-member	62	26,178	18,817	1,249	14,159	15,405
FDIC-Insured Savings Institutions.	2,004	1,018,369	734,730	170,848	525,574	999,422
OTS-Supervised Savings Institutions	1,415	762,816	534,130	34,887	471,545	503,232
BIF-member	27	93,764	66.247	25,820	38,557	64,377
SAIF member.	1,388	693,C52	467,183	8,867	432,988	441,855
FD C-Supervised State Savings Banks	589	253,553	20,0,800	138,161	54,029	190,193
8/F-member	355	201,479	160,231	135.E2/	15,703	151,527
SAIF-mariber	231	52.074	40,369	336	38,326	39,663
Total Private-Sector Commercial and)			
Savings Institutions	:1,845	5,924,703	3,306,634	1,957,417	715,759	2,673,176
8) F-member	10,141	4,585,398	2,779.695	1,946,934	230,285	2,177,249
SAIF-member	1.704	741.305	526,369	10,453	485,473	495,926
Other FOIC-Insured Institutions						
U.S. Branches of Foreign Banks	37	12,215	4,609	2,528	{ }	2,523
Total FDIC-Insured Institutions	1:,882	5,336,918	3,310.073	1,359,943	715,758	2.675,702

^{*}Exclutives on a self-liquiduating sayings institution with tess than \$1 million in SAIF-insured deposits.



[&]quot;Excludes \$454.4 billion in foreign office deposits, which are unlesured.

TABLE I-C. Selected Indicators, All FDIC-Insured Institutions*

(dollar ligures in millions)	1996**	1995**	1995	1994	1993	1992
Number of institutions reporting	11.645	12,360	11,971	12,603	13,220	13,852
Total assets	\$5,324,703	\$5,129,787	\$5,338,362	\$5,019,074	\$4,707,050	\$4,535,878
Total deposite	3,760,497	3,607,120	3,789,456	3,611,608	3,528,476	3,527,034
Number of problem institutions	169	286	193	318	572	1,063
Assets of problem institutions (in billions)	\$27	\$66	\$31	\$73	\$334	\$592
Number of failed/assisted institutions	1	3	8	15	50	181
Assets of failed/assisted institutions (in billions)	\$0.04	\$0.52	\$1.21	\$1.57	S9.67	\$88
"As of March 31.						

TABLE II-C. Aggregate Condition and Income Data, All FDIC-Insured Institutions*

(dollar figures in millions)	Preliminary			
	isi Quarter 1996	4th Quarter 1995	1st Quarter 1995	% Change 95:1-96:1
Number of Institutions reporting.	11,845	11.971	12,350	-4.2
Total employees (Iull-time equivalent)	1,707,371	1,734,787	1.731,907	-1.4
Total assets	\$5,324,703	\$5,338,362	\$5,129,787	3.8
Loans secured by roal estate	1,699.691	1,689,980	1,629,141	4.3
1-4 Family residential	1,109,396	1,103,596	1,05B,088	4.9
Home equity loans	95,718	97,924	93,518	2.4
Multilamily residential property	95,533	95,713	94,713	0.8
Commercial regi estate	350,947	349,051	341,201	2,9
Construction, development and land	92,059	90,427	85,421	7.8
Other real estate loans	51,756	51,192	49,739	4,1
Commercial & industrial leans	689,265	673,731	633,381	B.B
Loans to individuals	565,017	575.679	527,539	7.1
Credit cards & related plans	211,644	224,292	192,460	10.0
Other loans & leases	349,920	333,795	299,684	16.8
Less: Uneamed income & contra accounts	15,128	15,226	15,637	-4.5
Total loans & leases	3,289,765	3,257,958	3,073,908	7.0
Less: Reserve for lesses.	60,130	60,126	60,421	•0.5
Net leans & leases	3,228,635	3,197,831	3,013,488	7.1
Securities	1,090,901	1.099.667	1,099,184	.0.8
Other real estate owned	8,874	9,222	11,990	-26.0
Goodwill and other intangibles	59,189	37,034	32,637	20.1
All other assets	957,104	994,608	972,489	-1,6
Total liabilities and capital	5,324,703	5,338,382	5,129,787	3.8
Deposits	3,760,497	3,769,456	3,607,120	4.3
Other borrowod lunds	839,320	849,101	790,664	6.2
Subordinated debl	47,670	46,117	43,318	10.1
All other liabilities.	238,055	237,998	282,769	-15.8
Equity capital	439,182	435,691	405,915	8.2
Loans and leases 30-69 days past due	43,184	43,044	38.710	11.6
Noncuirent loans and leases	40,483	39,566	41,752	-9.0
Restructured loans and leases	9,242	9,860	12,543	-26.3
Direct and indirect investments in real estate	887	902	1,008	-12.1
Mortgage-backed securilies	543,149	544,785	534,226	1.7
Eaming assets	4,709,463	4,695,316	4,472,819	5.3
Unused loan commitments	2,339,259	2,236,579	1,965,216	19.0
Including RTC conservatorships and IBA's:				
Estimated BIF-Insured deposits	1,959,943	1,951,736	1,899,209	3.2
Domestic deposits (reflects Oakar adjustments)	2,563,803	2,575,090	2,434,628	5,3
BIF balance (unaudited figures)	25,748	25,454	23,185	11.1
BIF reserve ratio (%)***	1.31	1.3D	1.22	7.8
Estimated SAIF-insured deposits	715,758	712,433	704,455	1.6
Domestic deposite (reflects Oakar adjustments)	746,270	743,962	733.977	1.7
SAIF balance (unauditem figures)	3,650	3,358	2,216	64.7
SAIF reserve ratio (%)***	0.51	0.47	0.31	62.1
Estimated FDIC-insured deposits, BIF and SAIF	2.675.702	2.664,169	2,60 <u>3,664</u>	2.8

Full Year 1995	Full Year 1994	%Change	fst Quarter 1996	1st Quarter 1995	%Change 95:1-96:1
\$373,395	\$321,299	16.2	\$95,866	\$90,025	6.5
190,707	144,689	31.8	48,424	45,021	7.6
182, 6 88	176,610	3.4	47,442	45,004	5.4
14,695	13,444	9.3	4,114	3,194	28.8
89,542	82,399	8.7	24,131	20,6BB	16.6
171,511	167,465	2.4	46,115	42,703	D.B
1,006	(477)	N/M	841	(B9)	N/M
30,310	26,200	15.7	7,670	6,884	11.4
(295)	(438)	N/M	71	39	82.1
66,424	50.985	10.7_	14,585	12 861	13,4
	1985 \$373,395 190,707 182,688 14,695 69,542 171,511 1,006 30,310 (295) 66,424	1995 1994 \$373,395 \$321,299 190,707 144,689 182,688 176,610 14,695 13,444 69,542 82,399 171,511 167,465 1,006 (477) 30,310 26,200 (295) (438) 66,424 50,985	1995 1994 %Change \$373,395 \$321,299 16.2 190,707 144,689 31.8 182,688 176,610 3.4 14,695 13,444 9,3 69,542 82,399 8.7 171,511 167,465 2.4 1,006 (477) N/M 30,310 26,200 15.7 (295) (438) N/M 66,424 50.985 10.7	1995 1994 %Change 1996 \$373,395 \$321,299 16.2 \$95,888 190,707 144,689 31.8 48,424 182,688 176,610 3.4 47,442 14,695 13,444 9.3 4,114 89,542 82,399 8.7 24,131 171,511 167,465 2.4 46,115 1,006 (477) N/M 841 30,310 26,200 15.7 7,670 (295) (43%) N/M 71 66,424 50,985 10.7 14,585	Full Year Full Year 1994 %Change 1st Quarter 1995 \$373,395 \$321,299 16.2 \$95,888 \$90,025 190,707 144,689 31.8 48,424 45,021 182,688 176,610 3.4 47,442 45,004 14,695 13,444 9.3 4,114 3,194 69,542 82,399 8.7 24,131 20,688 171,511 167,465 2.4 46,115 42,703 1,006 (477) N/M 841 (89) 30,310 26,200 15.7 7,670 6,884 (295) (438) N/M 71 39

*Excludes Institutions in RTC consorvatorship, one self-liquidating eavings institution, instituted branches of foreign banks (IBA's), unless indicated otherwise.

****Coverage ratios reflect the insurance lund balance as a percentage of estimated insured doposits.

TABLE I-D. Selected Indicators, BIF-Member Depository Institutions*

(dollar figures in millions)	19961	1995''	1995	1994	1993	1992
Number of institutions reperting	10,141	10,554	10,243	10,759	11,291	11,813
Total assets	\$4,583,398	\$4,368.773	\$4,589,415	\$4,246,779	\$3,949,693	\$3,711,612
Total deposits	3,234,068	3,059,110	3,235,517	3,061,456	2,951,980	2,873,169
Number of problem institutions	131	228	151	264	472	856
Assets of problem institutions (in billions)	\$16	\$33	\$20	\$42	\$269	\$464
Number of failed/assisted institutions	1	3	•	13	41	122
Assets of failed/assisted institutions (in billions)	\$0.04	\$0.52	\$0.76	\$1,43	\$3.54	\$44
*As of March 31,						

TABLE II-D. Selected Aggregate Condition and Income Data, BIF-Member Depository Institutions*

(dollar tigures in millions)	-	Preliminary				
		1st Quarter 1996	4th Quarte 1995		Quarter 995	% Change 95:1-96:1
Number of institutions reporting	********	10,141	10,243		10,554	-3.9
Commercial banks		9,759	9,860	1	10,167	-4.0
Savings institutions		382	383	1	387	- 1.3
Total employees (full-time equivalent)		1,519,581	1,545,728	3 1,5	34,176	•1.0
CONDITION DATA						
Total assets		\$4,583,398	\$4,589,415	\$4,3	66,773	4.9
Loans secured by real estate, total		1,243,962	1,232,207	7 1,1	63.470	6.9
1-4 Family residential		745,669	737,970		86,657	8.6
Multifamily residential property		56,360	56,971		52,206	8.0
Commercial real estate		318,280	316,132		07.164	3.6
Construction, development and land		72,029	71,062		67,796	6.2
Commercial & industrial loans		680,265	665,582		26,074	8.7
Reserve for losses		55,213	55,226		55,255	-0.1
Total deposits		3,234,068	3,235,517		59,110	5.7
Estimated insured deposits		2,177,249	2,159,448		83.228	4.5
BIF-insured deposits (estimated)		1,946,964	1,939,392		\$ 7,270	3.2
SAIF-insured deposits (estimated)		230,285	220,056		95,958	17.5
Noncurrent loans and leases.		33,949	33,320		35,631	.4.7
Other real estate owned		6,772	7,039		9,137	-25.9
Equity capital		377,025	373,511		45,988	9.0
CAPITAL CATEGORY DISTRIBUTION						
Number of institutions:						
Well capitalized		9,990	10,099	i i	10,405	-2.8
Adequately capitalized.		130	120	1	124	-87,1
Undercapitalized.,		14	15	3	13	-38.9
Significantly undercapitalized		4	5		6	-66.7
Critically undercapitalized		3	4	i.	6	-50.0
Total assets:						
Well capitalized		\$4,508,075	\$4,511,788	\$4,2	50,865	7.7
Adequately capitalized		72,433	75,015	1	15,379	-97.7
Undercapitalized		1,836	2,097	•	1,357	-23.3
Significantly undercapitalized		906	307		630	.12.4
Critically undercapitalized		148	208		542	-72.7
				Preliminary	- 0.2	
	Full Year	Full Year		1st Quarter	1st Quarter	%Change
INCOME DATA	1995	1994	%Change	1996	1995	95;1-96;1
Net interest income.	\$162,586	\$154,614	5.2	\$42,049	\$39,760	5.8
Frovision for loan losses	13,164	11,622	13.3	3,709	2,815	31.8
Net Income	51,022	46,868	8.9	12,736	11,661	9.2
Net charge-cffs	12,919	12,095	6.8	3,738	2,446	52.8
Number of institutions reporting net losses	352	428	-17.8	328	362	-9.4
Excludes insured branches of foreign banks.	332		1,10			5.4

TABLE I-E. Selected Indicators, SAIF-Member Depository Institutions*

(dollar tigures in millions)	1996**	1995*1	1995	1994	1993	1992
Number of institutions reporting	1,704	1,806	1,728	1,844	1,929	2.039
Total assets	\$741,305	\$761,013	\$748,947	\$772,295	\$757,357	\$824,266
Total deposits	526,429	548,010	533,939	550,152	576,496	653,865
Number of problem institutions	38	58	42	54	100	207
Assets of problem institutions (in billions)	\$11	\$32	\$11	\$31	\$65	\$128
Number of falled/assisted institutions	•	0	2	2	9	59
Assets of failed/assisted Institutions (In billiens)	\$0.00	\$0.00	\$0.46	\$0.14	\$6	\$44

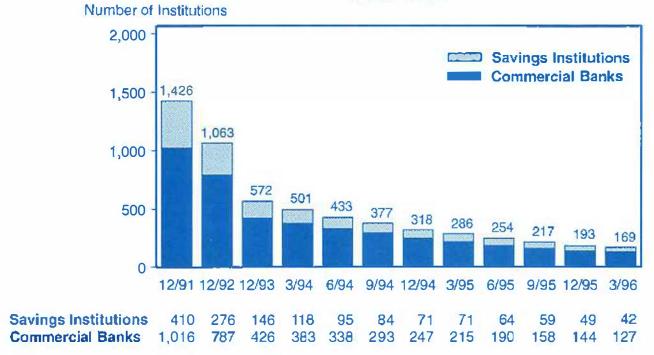
**As of March 31.

TABLE II-E. Selected Aggregate Condition and Income Data, SAIF-Member Depository Institutions*

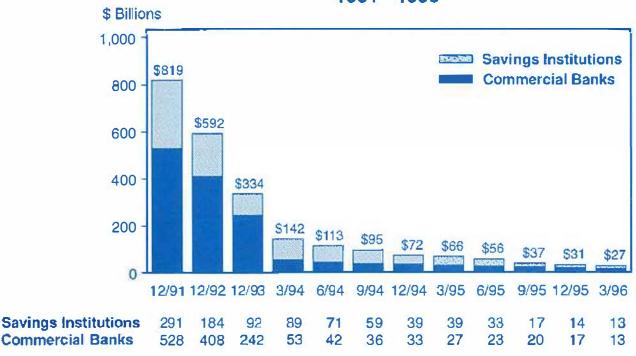
TABLE II-E. Selected Aggregate Condi	ition and Inc		SAIF-Member	Deposito	<u>ry Institution</u>	ns <u>"</u>
(dollar figures in millions)	Į.	Preliminary				
		1st Quarter	4th Quarte	r 19	l Quarter	% Change
		1996	1995		1995	95:1-96:1
Number of institutions reporting		1,704	1,728		1,806	-56
Commercial banks		82	81		75	9.3
Savings institutions		1,622	1,647		1,731	-6.3
Total employees (full-time equivalent)	••••••	187,790	189,059		197,731	-5.0
CONDITION DATA						
Total assets		\$741,305	\$748,947	\$	761,013	-2.6
Loans secured by real estate, total		455,729	457,773		465,671	-2.1
1-4 Family residential		363,727	365,627		371,411	-2.1
Multifamily residential property	***********	39,174	39,742		42,506	-7.8
Commercial real estate		32,667	32,920		34,037	-4.0
Construction, development and land		20,030	19,365		17,625	13.7
Commercial & industrial loans		9,000	8,148		7,307	23,2
Reserve for losses		4,917	4,901		5,166	-4.8
Total deposits		526,429	533,939		548,010	-3.9
Estimated insured deposits		495,926	502,489		518,651	-4.4
BIF-insured deposits (estimated)		10,453	10,112		10,154	2.9
SAIF insured deposits (estimated)		485,473	492,377		508,497	-4.5
Noncurrent leans and leases		6,534	6,246		6,121	6.8
Other real estate owned		2,101	2,182		2,853	-26.3
Equity capital		62,137	62,180		59,927	3.7
CAPITAL CATEGORY DISTRIBUTION						
Number of Institutions:						
Well capitalized	,,,	1,660	1,686		1,720	-3.4
Adequately capitalized		38	37		75	-50.7
Undercapitalized		5	4			-33.3
Significantly undercapitalized		1"			1	0.0
Critically undercapitalized		NA	N.A		4	NA
(4)					•	1111
Total assets:						
Well capitalized		\$727,220	\$736,131	\$	695,992	4.5
Adequately capitalized		13,252	12,146		59,974	•78.3
Undercapitalized		798	635		1,708	-56.5
Significantly undercapitalized		35	35		293	-88.0
Critically undercapitalized		NA	NA NA		3,046	NA
			41	Preliminary		
	Full Year	Full Year		1st Quarter	1st Quarter	%Change
INCOME DATA	1995	1994	%Change	1996	1995	95:1-96:1
Net interest income	\$20,102	\$21,996	-8.8	\$5,393	\$5,244	2.8
Provision for loan losses	1,531	1,822	.16.0	404	379	6.7
Net Income	5,402	4,117	31.2	1,849	1,200	54.2
Net charge-offs	1,424	2,238	-36.4	339	322	5.4
Number of institutions reporting net losses	113	137	-17.5	99	115	-13.9

*Data between 1989 and 1995 does not include Resolution Trust Corporation conservatorships. Excludes one self-liquidating institution.

Number of FDIC-Insured "Problem" Institutions 1991 - 1996



Assets of FDIC-Insured "Problem" Institutions 1991 - 1996



NOTES TO USERS

This publication contains financial data and other information for depository institutions insured by the Federal Deposit Insurance Corporation (FDIC). These notes are an integral part of this publication and provide information regarding the comparability of source data and reporting differences over time. The information presented in the FDIC Quarterly Banking Profile is divided into the following groups of institutions:

FDIC-Insured Commercial Banks (Tables I-A through V-A.)

This section covers commercial banks insured by the FDIC either through the Bank Insurance Fund (BIF) or through the Savings Association Insurance Fund (SAIF). These institutions are regulated by and submit financial reports to one of the three federal commercial bank regulators (the Board of Governors of the Federal Reserve System, the FDIC or the Office of the Comptroller of the Currency).

FDIC-Insured Savings Institutions (Tables I-B through V-B.)

This section covers savings institutions insured by either BIF or SAIF that operate under state or federal banking codes applicable to thrift institutions, except for one self-liquidating institution primarily funded by the FSLIC Resolution Fund (FRF). Savings institutions that have been placed in Resolution Trust Corporation conservatorship are also excluded from these tables while in conservatorship. The institutions covered in this section are regulated by and submit financial reports to one of two Federal regulators – the FDIC or the Office of Thrift Supervision (OTS).

FDIC-Insured Institutions by Insurance Fund (Tables I-C through II-E.)

Summary balance-sheet and earnings data are provided for commercial banks and savings institutions according to Insurance fund membership. BIF-member institutions may acquire SAIF-insured deposits, resulting in institutions with some deposits covered by both insurance funds. Also, SAIF members may acquire BIF-insured deposits. The insurance fund membership does not necessarily reflect which fund insures the largest percentage of an institution's deposits. Therefore, the BIF-member and the SAIFmember tables each include deposits from both insurance funds. Depository institutions that are not insured by the FDIC through either the BIF or SAIF are not included in the FDIC Quarterly Banking Profile. U.S. branches of institutions headquartered in foreign countries and non-deposit trust companies are not included. Efforts are made to obtain financial reports for all active institutions. However, in some cases, final financial reports are not avaitable for institutions that have closed or converted their charter.

DATA SOURCES

The financial information appearing in this publication is obtained primarily from the Federal Financial Institutions Examination Council (FFIEC) Call Reports and the OTS Thrift Financial Reports submitted by all FDIC-insured depository institutions. This information is stored on and retrieved from the FDIC's Research Information System (RIS) data base.

COMPUTATION METHODOLOGY

Certain adjustments are made to the OTS Thrift Financial Reports to provide closer conformance with the reporting and accounting requirements of the FFIEC Call Reports. The detailed schedules of the Thrift Financial Report reflect the consolidation of the parent thrift with all finance subsidiaries. All other subsidiaries are reported as investments on an equity basis or a cost basis. Some accounting differences exist, such as asset sales with recourse, for which the data necessary to reconcile these differences are not reported.

All asset and liability figures used in calculating performance ratios represent average amounts for the period {beginning-of-perlod amount plus end-of-period amount plus any interim periods, divided by the total number of periods). For "pooling-of-interest" mergers, the assets of the acquired institution(s) are included in average assets since the year-to-date income includes the results of all merged institutions. No ad-Justments are made for "purchase accounting" mergers. Growth rates represent the percentage change over a 12-month period in totals for institutions In the base period to totals for institutions in the current period. Tables III and IV do not provide growth rates for the "Assot Size Distribution" since many institutions migrate between size groups.

Asset Migrations

All data are collected and presented based on the location of each reporting institution's main office. When a main office is relocated to another state, adjustments to prior period data may be made to more accurately reflect geographic growth rates. In other situations, no adjustments are possible. For example, reported data may include assets and liabilities located outside of the reporting institution's home state. Also, institutions may change their charters, resulting in an inter-industry migration, e.g. savings institutions can convert to commercial banks. These situations can affect state and regional totals.

RECENT ACCOUNTING CHANGES

FASB Statement 115, "Accounting for Certain Investments in Debt and Equity Securities" requires that securities that are not held in trading accounts be measured at either amortized cost or fair (market) value, depending on their classification category ("available-for-sale" or "held-to-maturity"). For additional details, see "Notes to Users," First Quarter, 1994, Quarterly Banking Profile.

On November 15, 1995 the FASB released a guide to the implementation of Statement 115 and provided a window (November 15, 1995 through December 31, 1995) during which banks could elect to sell or reclassify securities between categories without violating the provisions of the accounting rule. In most cases, Statement 115 requires an automatic marking-to-market of the entire held-to-maturity portfolio (previously valued at amortized cost) if any held-to-maturity security is sold or transferred. The one-time opportunity to avoid this requirement was designed to allow the sale or reclassification of securities from the held-to-

maturity category to available-for-sale or the trading portfolio without tainting the entire held-to-maturity category. The FASB announcement and guide also sought to provide further clarification of Statement 115, and correct misinterpretations of the original pronouncement.

DEFINITIONS (in alphabetical order)

All other assets – total cash, balances due from depository institutions, premises, fixed assets, direct investments in real estate, investment in unconsolidated subsidiaries, customers' liability on acceptances outstanding, assets held in trading accounts, federal funds sold, securities purchased with agreements to reself, and other assets. Beginning 3/31/94, FASB interpretation 39 limited the netting of related trading assets and liabilities, which had the effect of increasing the amount of trading account assets reported. All other liabilities – bank's liability on acceptances, limited-life preferred stock, and other liabilities. Effective 3/31/94, includes revaluation losses on assets held in trading accounts.

BIF-insured deposits (estimated) — the amount of deposits in accounts of less than \$100,000 insured by the BIF. For SAIF-member "Oakar" institutions, it represents the adjusted attributable amount acquired from BIF members. Capital category distribution — each institution's capital category is calculated or estimated from its financial report and does not reflect supervisory upgrades or downgrades:

(Percent)	Total Bisk-Flased Capital *		Tier 1 Flick-Based Capital *		Tier I Leverage		Tangiale Liquity
Well-capitalized	≥10	and	≥8	and	≥5		_
Adequately capitalized	≥8	and	≥4	and	≥4		_
Under- capitalized	≥6	and	≥3	and	≥3		_
Signillcantly undercapitalized	<6	or	<3	OF	<3	and	>2
Critically undercapitalized	_		-		_		≤2
*Ac a namentage of ri	botholosus a	10000	0				

^{*}As a percentage of risk-weighted assets.

Construction and development loans - includes loans for all property types under construction, as well as loans for land acquisition and development.

Core capital – common equity capital plus noncumulative perpetual preferred stock plus minority Interest in consolidated subsidiaries, less goodwill and other ineligible intangible assets. The amount of eligible intangibles (including mortgage servicing rights) included in core capital is limited in accordance with supervisory capital regulations.

Cost of funding earning assets – total Interest expense paid on deposits and other borrowed money as a percentage of average earning assets.

Derivative contracts, gross fair values (positive/negative) – are reported separately and represent the amount at which a contract could be exchanged in a transaction between willing parties, other than in a forced or liquidation sale. If a quoted market price is available for a contract, the fair value reported for that contract is calculated using this market price. If quoted market prices are not available, the reporting banks use the best estimate of fair value based on quoted market prices of similar contracts or on valuation techniques such as discounted cash flows. This information is reported only by banks with assets greater than \$100 million.

Direct and indirect investments in real estate – excludes loans secured by real estate and property acquired through foreclosure.

Earning assets – all loans and other investments that earn interest or dividend income.

Estimated insured deposits – estimated amount of insured deposits (account balances less than \$100,000). The sum of all deposit balances in accounts of less than \$100,000 plus the number of accounts with balances greater than \$100,000 multiplied by \$100,000.

Failed/assisted institutions – An institution fails when regulators take control of the institution, placing the assets and liabilities into a bridge bank, conservatorship, receivership, or another healthy institution. This action may require the FDIC — or the RTC — to provide funds to cover losses. An institution is defined as "assisted" when the institution remains open and receives some insurance funds in order to continue operating.

FHLB advances – borrowings from the Federal Home Loan Bank (FHLB) reported by institutions that file a Thrift Financial Report. Institutions that file a Call Report do not report borrowings ("advances") from the FHLB separately. Goodwill and other intangibles – intangible assets include mortgage servicing rights, purchased credit card relationships and other identifiable intangible assets.

Loans secured by real estate – includes home equity loans, junior liens secured by 1-4 family residential properties and all other loans secured by real estate.

Loans to individuals – includes outstanding credit card balances and other secured and unsecured consumer loans.

Long-term assets (5+ years) – loans and debt securities with remaining maturities or repricing intervals of over five years.

Mortgage-backed securities – certificates of participation in pools of residential mortgages and collateralized mortgage obligations issued or guaranteed by government-sponsored or private enterprises. Effective 3/31/94, the full implementation of FASB 115 meant that a portion of banks' mortgage-backed securities portlolio is now reported based upon fair (market) values; previously, all mortgage-backed securities not held in trading accounts were reported at either amortized cost or lower of cost or market.

Net charge-offs – total loans and leases charged off (removed from balance sheet because of uncollectibility), less amounts recovered on loans and leasos previously charged off.

Net interest margin – the difference between interest and dividends earned on interest-bearing assets and interest paid to depositors and other creditors, expressed as a percentage of average earning assets. No adjustments are made for interest Income that is tax exempt.

Net operating income – income excluding discretionary transactions such as gains (or losses) on the sale of investment securities and extraordinary items. Income taxes subtracted from operating income have been adjusted to exclude the portion applicable to securities gains (or losses).

Noncurrent assets - the sum of loans, leases, debt securities and other assets that are 90 days or more past

due, or in nonaccrual status. Noncurrent debt securities and other assets were not included prior to March 1991.

Noncurrent loans & leases – the sum of loans and leases 90 days or more past due, and loans and leases in nonaccrual status.

Number of institutions reporting – the number of Institutions that actually filed a financial report.

Off-balance-sheet derivatives – represents the sum of the following: interest-rate contracts (defined as the notional value of interest-rate swap, futures, forward and option contracts), foreign-exchange-rate contracts, commodity contracts and equity contracts (defined similarly to interest-rate contracts).

Futures and forward contracts – a contract in which the buyer agrees to purchase and the seller agrees to sell, at a specified future date, a specific quantity of underlying at a specified price or yield. These contracts exist for a variety of underlyings, including the traditional agricultural or physical commodities, as well as currencies and interest rates. Futures contracts are standardized and are traded on organized exchanges which set limits on counterparty credit exposure. Forward contracts do not have standardized terms and are traded over the counter.

Option contracts – a contract in which the buyer acquires the right to buy from or sell to another party some specified amount of underlying at a stated price (strike price) during a period or on a specified future date, in return for compensation (such as a fee or premium). The seller is obligated to purchase or sell the underlying at the discretion of the buyer of the contract.

Swaps – an obligation between two parties to exchange a series of cash flows at periodic intervals (settlement dates), for a specified period. The cash flows of a swap are either fixed, or determined for each settlement date by multiplying the quantity of the underlying (notional principal) by specified reference rates or prices. Except for currency swaps, the notional principal is used to calculate each payment but is not exchanged.

Other borrowed funds – federal funds purchased, securities sold with agreements to repurchase, demand notes issued to the U.S. Treasury, other borrowed money, mortgage indebtedness and obligations under capitalized leases. Effective 3/31/94, includes newly-reported item "Trading liabilities", less revaluation losses on assets held In trading accounts.

Other real estate owned – primarily foreclosed properly. Direct and indirect investments in real estate ventures are excluded. The amount is reflected net of valuation allowances. For institutions that file a *Thrift Financial Report* (TFR), the valuation allowance subtracted also includes allowances for other repossessed assets. Also, for TFR filers the components of other real estate owned are reported gross of valuation allowances.

Percent of institutions with earnings gains – the percent of institutions that Increased their net income (or decreased their losses) compared to the same period a year earlier.

"Problem" institutions – Federal regulators assign a composite rating to each financial institution, based upon an evaluation of financial and operational criteria. The rating Is based on a scale of 1 to 5 in ascending order of supervisory concern. "Problem" institutions are those institutions with financial, operational, or managerial weaknesses that threaten their continued financial viability. Depending upon the degree of risk and supervisory

concern, they are rated either a "4" or "5". For all BIF-member institutions, and for all SAIF-member institutions for which the FDIC is the primary federal regulator, FDIC composite ratings are used. For all SAIF-member institutions whose primary federal regulator is the OTS, the OTS composite rating is used.

Restructured loans and leases – loan and lease financing receivables with terms restructured from the original contract. Excludes restructured loans and leases that are not in compliance with the modified terms.

Return on assets – net Income (including gains or losses on securities and extraordinary items) as a percentage of average total assets. The basic yardstick of bank profitability. Return on equity – net income (Including gains or losses on securities and extraordinary items) as a percentage of average total equity capital.

Risk-weighted assets – assets adjusted for riskbased capital definitions which include on-balance-sheet as well as off-balance-sheet items multiplied by risk-weights that range from zero to 100 percent. A conversion factor is used to assign a balance sheet equivalent amount for selected off-balance-sheet accounts.

SAIF-insured deposits (estimated) – the amount of deposits in accounts of less than \$100,000 insured by the SAIF. For BIF-member "Oakar" institutions, it represents the adjusted attributable amount acquired from SAIF members.

Securities – excludes securities held in trading accounts. Effective 3/31/94, the full implementation of FASB 115 meant that a portion of banks' securities portfolios is now reported based upon fair (market) values; previously, all securities not held in trading accounts were reported at either amortized cost or lower of cost or market.

Securities gains (losses) – Realized gains (losses) on held-to-maturity and available-for-sale securities, before adjustments for income taxes. Thrift Financial Reporters (TFR) also include gains (losses) on the sales of assets held for sale. In all publications prior to September 1995, gains (losses) on sales of available-for-sale securities and assets held for sale were excluded for savings institutions that file a TFR.

Troubled real estate asset rate – noncurrent real estate loans plus other real estate owned as a percent of total real estate loans and other real estate owned.

Unused loan commitments – includes credit card lines, home equity lines, commitments to make toans for construction, loans secured by commercial real estate, and unused commitments to originate or purchase loans.

Volatile liabilities – the sum of large-denomination time deposits, foreign-office deposits, federal funds purchased, securities sold under agreements to repurchase, and other borrowings. Beginning 3/31/94, new reporting detail permits the exclusion of other borrowed money with original maturily of more than one year; previously, all other borrowed money was included. Also beginning 3/31/94, the newly-reported item "Trading liabilities", less revaluation losses on assets held in trading accounts, is included.

Yield on earning assets – total interest, dividend and fee income earned on loans and investments as a percentage of average earning assets.