Andrew C. Hove, Jr., Chairman

# Banking Profile

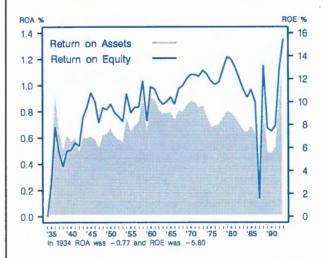
Fourth Quarter, 1993

### **COMMERCIAL BANKING PERFORMANCE - FOURTH QUARTER, 1993**

- Fourth-Quarter Profits of \$11.1 Billion Cap Record Earnings Year
- Net Income of \$43.4 Billion in 1993 Eclipses Previous Record
- Rapidly Improving Asset Quality is Key To Earnings Gains
- Net Interest Margins Narrow Slightly, But Remain Strong
- Industry Capitalization Reaches 30-Year High

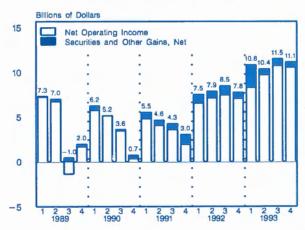
Insured commercial banks reported fourth-quarter net income of \$11.1 billion, more than 40 percent above the \$7.8 billion that banks earned in the fourth quarter of 1992. Earnings, although \$331 million below the record level of the third quarter, were still the second-highest quarterly total ever reported. The average return on assets in the final quarter of 1993 was 1.21 percent, the fourth consecutive quarter that industry ROA has exceeded one percent. The impressive fourth-quarter results capped a year in which commercial bank earnings soared to unprecedented levels. Full-year earnings of \$43.4 billion were more than one-third higher than the previous record of \$32.0 billion, set in 1992. The average ROA for 1993 was 1.21 percent, marking the first time since the creation of the FDIC that full-year ROA has exceeded one percent. All four of the highest quarterly ROA averages ever reported by the industry were in 1993. Banks in all regions and all size groups reported average ROAs exceeding one percent. Over 95 percent of all commercial banks reported positive earnings for 1993, the highest proportion since 1980. Two out of every three banks reported higher earnings than in 1992.

Return on Assets (ROA) and Equity (ROE) of Insured Commercial Banks, 1934 - 1993



The largest contribution to banks' increased earnings came from lower loan-loss provisioning, reflecting improved asset quality. Provisions in the fourth quarter totaled \$3.8 billion, more than 40 percent less than the \$6.4 billion set aside in the fourth quarter of 1992. For all of 1993, banks set aside \$16.6 billion, a decline of \$9.5 billion from 1992, and the lowest annual total since 1984. Higher noninterest income was another source of earnings improvement. Noninterest income in the fourth quarter was more than \$3.3 billion higher than a year earlier; for the full year, it was up by \$9.3 billion. Noninterest income contributed 23.4 percent of commercial banks' total operating revenue in 1993, up from 20.5 percent in 1992 and 17.1 percent in 1991.

# Quarterly Net Income of FDIC-Insured Commercial Banks, 1989 - 1993



A third source of earnings improvement in 1993 was increased net interest income. Fourth-quarter net interest income of \$36.0 billion was up \$947 million from a year earlier, while full-year net interest income of \$139.4 billion was \$6.0 billion higher than in 1992. Unlike 1992, when widening net interest margins were the main source of net interest income growth, the improvement in 1993 stemmed from more rapid growth in interest-earning assets, as margins actually narrowed slightly throughout the year. Margin erosion

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was limited by shifts in asset and liability composition, with strong loan growth helping support average asset yields, and substitution of noninterest-bearing deposits and nondeposit liabilities for interest-bearing time deposits helping to reduce average funding costs.

The improvement in asset quality that began two and one-half years ago remained strong through the end of the year. Both noncurrent loans and other real estate owned registered their largest quarterly declines ever in the fourth quarter, falling by a combined \$11.1 billion. These troubled assets, which peaked at 3.19 percent of total assets at the end of the second quarter of 1991, now represent 1.61 percent of assets. In dollar terms, troubled assets are at their lowest level since the end of 1986. All major loan categories showed significant improvement during 1993. The fact that larger net reductions in noncurrent loans were achieved with lower charge-offs indicates fundamental improvement in the quality of banks' loan portfolios.

Commercial bank assets grew by \$200 billion in 1993, the largest increase since 1986, when they increased by \$211 billion. Much of the growth occurred in investment securities (up \$63.7 billion), real estate loans (up \$54.3 billion) and consumer loans (up \$33.7 billion). Strong growth in residential mortgage lending produced a \$52.2-billion increase in banks' holdings of mortgage loans and a \$30.2-billion increase in their holdings of mortgage-backed securities. In the last three quarters of 1993, loan growth has exceeded growth in investment securities; in all but one of the previous nine quarters, loans had declined as securities grew. All major loan categories increased in 1993 except real estate construction and development loans. Commercial and industrial loans increased modestly during 1993, following three years of shrinkage.

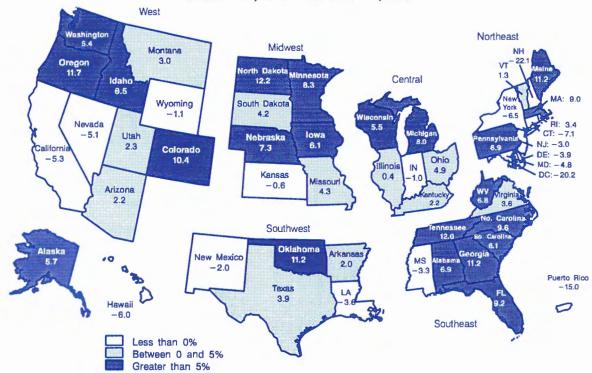
Equity capital increased by \$8.2 billion in the fourth quarter, rising above 8 percent of total assets for the first time since 1963. Approximately \$3 billion of the fourth-quarter increase resulted from a change in

Generally Accepted Accounting Principles (GAAP). A new accounting rule requires depository institutions to report certain securities holdings at current market values, with any unrealized gains or losses, net of taxes, included in capital. More than 1,400 banks, representing over one-third of industry assets, adopted the new rule in their year-end financial reports. The rest of the industry will be making the change in 1994, so that further adjustments to capital can be expected. Another result of the change is that future earnings gains attributable to securities sales are likely to be significantly lower. Retained earnings contributed \$3.0 billion to capital in the fourth quarter, as banks paid \$8.1 billion in dividends. After falling for the previous three years, the average dividend payout rate rose to 50.7 percent for 1993, from 44.2 percent in 1992. For all of 1993, equity grew by \$33.4 billion, the largest annual increase ever.

Net charge-offs exceeded loan-loss provisions in each of the last three quarters of 1993, with the result that reserves fell by \$1.8 billion in 1993. However, noncurrent loans declined by \$19.5 billion during the same period, so that at year-end, banks held \$1.23 in reserves for every dollar of noncurrent loans. This is the highest "coverage level" seen since banks began reporting noncurrent loans in 1982.

Forty-two insured commercial banks failed in 1993, the fewest since 1982, when 34 banks failed. Only 59 new charters were issued in 1993, the fewest since 1953. Merger activity remained the driving force behind the consolidation of the banking industry; there were 482 mergers of commercial banks during 1993, of which 131 occurred in the fourth quarter. There were 10,957 commercial banks reporting at the end of the year, the first time that the number of FDIC-insured commercial banks has fallen below 11,000. The FDIC's "Problem List" continued to shrink throughout 1993, with a net decline of 361 banks and \$166 billion in assets, to 426 banks with assets of \$242 billion at year-end.

### Commercial and Industrial Loan Growth Rates December 31, 1992 - December 31, 1993



### TABLE I-A. Selected Indicators, FDIC-Insured Commercial Banks

	1993	1992	1991	1990	1989	1988	1987
Return on assets (%)	1.21	0.93	0.53	0.48	0.49	0.82	0.10
Return on equity (%)	15.48	12.99	7.94	7.45	7.71	13.19	1.55
Core capital (leverage) ratio (%)	7.75	7.20	6.49	6.17	6.09	6.15	5.89
Noncurrent assets plus							
other real estate owned to assets (%)	1.61	2.54	3.02	2.94	2.30	2.14	2.46
Net charge-offs to loans (%)	0.84	1.27	1.59	1.43	1.16	1.00	0.93
Asset growth rate (%)	5.72	2.18	1.21	2.73	5.38	4.36	2.01
Net operating income growth (%)	36.61	92.47	-0.62	2.53	-38.70	N/M	-89.65
Number of institutions reporting	10,957	11,462	11,921	12,343	12,709	13,123	13,703
Percentage of unprofitable institutions	4.52	6.83	11.58	13.44	12.50	14.68	18.70
Number of problem institutions	426	787	1,016	1,012	1,092	1,394	1,559
Assets of problem institutions (in billions)	\$242	\$408	\$528	\$342	\$188	\$305	\$329
Number of failed/assisted institutions	42	100	108	159	206	221	201

TABLE II-A. Aggregate Condition and Income Data, FDIC-Insured Commercial Banks

(dollar figures in millions)	Preliminary			<u> </u>
	4th Qtr	3rd Qtr	4th Qtr	%Change
	1993	1993	1992	92:4-93:4
Number of institutions reporting	10,957	11,081	11,462	-4.4
Total employees (full-time equivalent)	1,493,348	1,476,965	1,477,882	1.1
CONDITION DATA				
Total assets	\$3,705,947	\$3,631,329	\$3,505,522	5.7
Loans secured by real estate	922,643	901,757	868,343	6.3
Commercial & industrial loans	538,952	529,655	536,169	0.5
Loans to individuals	418,987	403,139	385,305	8.7
Farm loans	37,135	37,432	34,994	6.1
Other loans & leases	238,842	232,109	215,829	10.7
Less: Unearned income	6,744	7,165	8,782	-23.2
Total loans & leases	2,149,815	2,096,928	2,031,858	5.8
Less: Reserve for losses	52,631	53,890	54,478	-3.4
Net loans & leases	2,097,184	2,043,037	1,977,381	6.1
Investment securities	836,562	820,955	772,875	8.2
Other real estate owned	16,283	19,901	25,823	-37.0
Goodwill and other intangibles	18,023	16,833	15,550	15.9
All other assets	737,896	730,603	713,893	3.4
Total liabilities and capital	3,705,947	3,631,329	3,505,522	5.7
Noninterest-bearing deposits	571,831	538,055	540,654	5.8
Interest-bearing deposits	2,182,098	2,158,270	2,157,939	1.1
Other borrowed funds	497,771	484,203	406,608	22.4
Subordinated debt	37,372	37,001	33,731	10.8
All other liabilities	120,054	125,181	103,172	16.4
Equity capital	296,822	288,619	263,419	12.7
Loans and leases 30-89 days past due	28,669	28,728	34,513	-16.9
Noncurrent loans and leases	42,741	50,192	62,209	-31,3
Restructured loans and leases	10,171	11,374	11,915	-14.6
Direct and indirect investments in real estate	543	397	553	-1.8
1-4 Family residential mortgages	515,689	495,834	463,447	11.1
Mortgage-backed securities	336,974	338,486	306,772	9.9
Earning assets	3,290,590	3,206,507	3,087,736	6.6
Long-term assets (5+ years)	527,420	519,726	506,222	4.2
Volatile liabilities	1,031,122	1,013,639	918,102	12.3
Foreign office deposits	329,997	322,654	286,799	15.1
Unused loan commitments	1,453,104	1,381,247	1,272,071	14.2
Off-balance-sheet derivatives	11,873,326	11,985,719	8,764,897	35.5
Prelimina			minary	

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	Preliminary			Preliminary		
	Full Year	Full Year		4th Qtr	4th Qtr	%Change
INCOME DATA	1993	1992	%Change	1993	1992	92:4-93:4
Total interest income	\$245,158	\$255,228	-4.0	\$63,245	\$62,636	1.0
Total interest expense	105,780	121,812	-13.2	27,280	27,616	-1.2
Net interest income	139,378	133,416	4.5	35,966	35,019	2.7
Provision for loan losses	16,589	26,045	-36.3	3,805	6,412	-40.7
Total noninterest income	74,962	65,614	14.3	20,099	16,751	20.0
Total noninterest expense	139,585	130,917	6.6	36,698	34,777	5.5
Securities gains (losses)	3,064	4,007	-23.5	393	766	-48.8
Applicable income taxes	19,892	14,486	37.3	5,068	3,680	37.7
Extraordinary gains, net	2,090	410	410.0	233	84	177.2
Net income	43,430	31,998	35.7	11,120	7,752	43.5
Net charge-offs	17,463	25,645	-31.9	4,864	7,141	-31.9
Cash dividends	22,015	14,129	55.8	8,087	5,587	44.8
Net operating income	39,129	28,643	36.6	10,564	7,099	48.8

N/M - Not meaningful

TABLE III-A. Full Year 1993, FDIC-Insured Commercial Banks

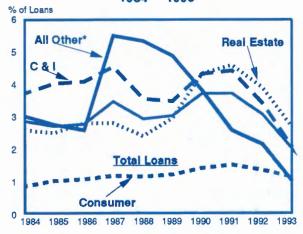
TABLE III-A. Pull Teal 1995, PD	Asset Size Distribution Geographic Distribution by Region										
		Less	\$100 Million	\$1 Billion	Greater	East West					
FULL YEAR Preliminary	All	than \$100	to	to	than \$10	North-	South-		Mid-	South-	
(The way It is )	Institutions	Million	\$1 Billion	\$10 Billion	Billion	east	east	Central	west	west	West
				327	55	878	1,818	2,411	2,706	1,937	1,207
Number of institutions reporting	10,957	7,788	2,787			1					
Total assets (in billions)	\$3,705.9	\$335.0	\$676.9	\$1,063.6	\$1,630.5	1	\$594.5	\$612.1	\$251.3	\$293.9	\$554.3
Total deposits (in billions)	2,753.9	294.5	576.2	782.9	1,100.3	940.7	456.1	468.3	200.0	246.1	442.5
Net income (in millions)	43,430	3,752	7,719	13,651	18,308	15,453	6,779	7,618	3,536	3,962	6,081
% of unprofitable institutions	4.5	4.8	3.8	5.5	0.0	8.9	4.8	2.8	1.7	2.4	13.9
% of institutions with earnings gains	67.0	63.5	74.9	80.4	85.5	78.5	74.0	69.5	58.3	63.7	68.4
Performance Ratios (%)											
Yield on earning assets	7.75	7.67	7.59	7.54	7.97	8.29	7.37	7.40	7,54	6.93	7.73
Cost of funding earning assets	3.34	2.98	2.86	2.74	4.04	4.31	2.87	2.96	2.97	2.57	2.46
Net interest margin	4.40	4.69	4.73	4.80	3.93	3.98	4.49	4.44	4.57	4.36	5.27
Noninterest income to earning assets	2.37	1.12	1.45	2.59	2.90	2.94	1.72	1.79	2.55	1.73	2.54
Noninterest expense to earning assets	4.41	3.91	4.05	4.62	4.54	4.60	4.01	3.89	4.36	4.20	5.11
						0.96	1.15		1.40	1.14	1.09
Net operating income to assets	1.09	1.06	1.09	1.26	0.99	1		1.21			
Return on assets	1.21	1.15	1.18	1.34	1.16	1.14	1.20	1.29	1.46	1.39	1.12
Return on equity	15.48	11.79	13.70	16.56	16.64	15.95	15.20	15.91	16.62	17.11	12.99
Net charge-offs to loans and leases	0.84	0.34	0.50	0.92	1.03	1.27	0.43	0.51	0.57	0.28	0.96
Loan loss provision to net charge-offs	95.00	121.56	119.45	104.69	82.51	. 87.65	116.19	120.79	116.19	45.08	93.60
Condition Ratios (%)											
Loss allowance to:											
Loans and leases	2.45	1.73	1.86	2.46	2.82	2.99	1.90	1.87	1.95	1.83	2.86
Noncurrent loans and leases	123.14	131.81	122.50	138.91	114.44	109.43	154.89	157.00	151.83	159.76	111.21
Noncurrent assets plus	120.14	101.01	122.00	100.01	114.44	100.40	104.00	107.00	101.00	100.70	111121
other real estate owned to assets	1.61	1.05	1.20	1.40	1.97	2.16	1.00	0.93	0.99	0.92	2.19
	1.61	1	1.30	1.43		2.16	1.08				
Equity capital ratio	8.01	9.77	8.75	8.15	7.25	7.49	8.03	8.12	8.69	8.26	8.74
Core capital (leverage) ratio	7.75	9.76	8.65	7.89	6.87	7.37	7.86	7.99	8.56	7.84	7.89
Net loans and leases to deposits	76.15	58.95	66.24	81.50	82.14	80.02	77.02	76.76	72.00	56.79	79.05
Growth Rates (year-to-year, %)											
Assets	5.7	-	-	-	-	7.1	8.1	5.3	3.9	4.0	2.3
Equity capital	12.7	-	_	-	-	15.7	14.1	8.8	7.0	17.5	9.5
• • •											
Net interest income	4.5	-	_	-	_	3.7	5.8	4.1	7.0	7.0	3.0
Net income	35.7		-		-	46.5	29.2	31.3	15.9	29.1	42.1
		i				10.0	2012	0,10	10.0	2011	,
Noncurrent assets plus											
other real estate owned	-33.0	_			_	-35.0	-28.0	-27.6	-12.7	-36.5	-35.2
		_	-	-		l .					-25.9
Net charge-offs	-31.9	-	-	-	-	-27.6	-44.9	-44.8	-21.5	-54.7	
Loan loss provision	-36.3	_	-	-	-	-34.6	-39.7	-39.1	-21.2	-77.0	-34.3
PRIOR FULL YEARS											
(The way It was )	1										
Number of institutions1992	11,462	8,292	2,790	329	51	922	1,892	2,521	2,791	2,047	1,289
1990	12,343	9,254	2,715	325	49	1,070	1,958	2,717	2,954	2,179	1,465
1988	13,123	10,292	2,468	323	40	1,080	1,945	2,927	3,109	2,557	1,505
Total assets (in billions)1992	\$3,505.5	\$346.0	\$680.1	\$1,034.1	\$1,445.3	\$1,307.7	\$550.0	\$581.5	\$242.0	\$282.6	\$541.7
1990	3,389.5	359.6	655.6	1,044.4	1,330.0	1,290.5	507.8	551.7	231.2	267.6	540.8
1988	3,130.8	378.6	592.8	996.9	1,162.4	1,243.4	439.9	506.2	210.1	261.6	469.6
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Return on assets (%)1992	0.93	1.04	1.01	1.02	0.81	0.81	0.99	1.02	1,30	1,12	0.82
			0.76			1					
1990	0.48	0.70		0.35	0.38	0.03	0.61	0.82	0.98	0.46	0.92
1988	0.82	0.64	0.74	0.77	0.96	0.98	0.97	1.06	0.87	-0.73	0.83
All I H I All I All I I											
Net charge-offs to loans & leases (%)											,
1992	1.27	0.56	0.75	1.38	1.57	1.77	0.83	0.96	0.78	0.67	1.30
1990	1.43	0.72	0.84	1.37	1.88	2.03	0.90	0.90	0.99	1.39	1.16
1988	1.00	0.89	0.78	1.05	1.10	0.83	0.63	0.73	1.31	2.43	1.26
	1										
Noncurrent assets plus											
OREO to assets (%)1992	2.54	1,37	1.70	2.15	3.50	3.55	1.62	1.35	1.18	1.50	3.46
1990	2.94	1.71	1.99	2.82	3.85	4.37	2.04	1.58	1.43	2.72	2.53
1988	2.14	1.91	1.72	1.53	2.96	2.35	1.02	1.15	1.52	4.55	2.65
1900	2.14	1.31	1.72	1.55	2.30	2.00	1.02	1.10	1.02	4.00	2.00
Equity capital ratio (9/)	7.51	9.38	0.00	7.69	6 60	6.93	7.60	7.86	8.43	7.31	8.17
Equity capital ratio (%)1992	i		8.20		6.62	1					
1990	6.45	8.98	7.67	6.33	5.26	5.65	7.02	7.04	7.67	6.51	6.65
1988	6.28	8.72	7.23	6.15	5.10	5.93	6.93	6.75	7.45	5.67	5.90

REGIONS: Northeast - Connecticut, Delaware, District of Columbia, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Puerto Rico, Rhode Island, Vermont, U.S. Virgin Islands
Southeast - Alabama, Florida, Georgia, Mississippi, North Carolina, South Carolina, Tennessee, Virginia, West Virginia
Central - Illinois, Indiana, Kentucky, Michigan, Ohio, Wisconsin
Midwest - Iowa, Kansas, Minnesota, Missouri, Nebraska, North Dakota, South Dakota
Southwest - Arkansas, Louisiana, New Mexico, Oklahoma, Texas
West - Alaska, Arizona, California, Colorado, Hawaii, Idaho, Montana, Nevada, Oregon, Pacific Islands, Utah, Washington, Wyoming

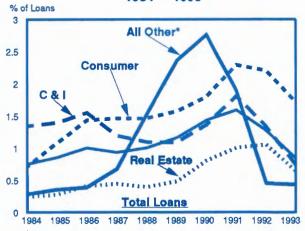
TABLE IV-A, FOURTH QUARTER 1993, FDIC-Insured Commercial Banks

Asset Size Distribution Geographic Distribution by Region												
			Asset Size Di					aphic Distrib	, , , , , , , , , , , , , , , , , , , ,			
		Less	\$100 Million	\$1 Billion	Greater		East			West		
FOURTH QUARTER Preliminary	All	than \$100	to	to	than \$10	North-	South-		Mid-	South-		
(The way it is )	Institutions	Million	\$1 Billion	\$10 Billion	Billion	east	east	Central	west	west	West	
Number of institutions reporting	10,957	7,788	2,787	327	55	878	1,818	2,411	2,706	1,937	1,207	
Total assets (in billions)	\$3,705.9	\$335.0	\$676.9	\$1,063.6	\$1,630.5	1. ,	\$594.5	\$612.1	\$251.3	\$293.9	<b>\$554.</b> 3	
Total deposits (in billions)	2,753.9	294.5	576.2	782.9	1,100.3	940.7	456.1	468.3	200.0	246.1	442.5	
Net income (in millions)	11,120	791	1,803	3,773	4,753	4,209	1,621	1,852	960	924	_1,554	
% of unprofitable institutions	9.7	11.3	6.1	4.9	0.0	11.2	10.0	6.4	9.2	8.5	18.2	
% of institutions with earnings gains	57.0	54.2	62.4	71.3	83.6	64.5	63.4	58.4	49.7	53.7	60.4	
Performance Ratios (annualized, %)								•				
Yield on earning assets	7.79	7.60	7.46	7.67	8.05	8.46	7.22	7.25	7.94	7.16	7.58	
Cost of funding earning assets	3.36	2.89	2.75	2.75	4.14		2.78	2.87	3.05	2.59	2.35	
Net interest margin	4.43	4.71	4.71	4.92	3.91	4.00	4.44	4.39	4.89	4.58	5.23	
Noninterest income to earning assets	2.47	1.25	1.54	2.77	2.95	3.11	1.79	1.80	2.73	1.75	2.66	
Noninterest expense to earning assets	4.52	4.29	4.23	4.82	4.49	4.62	4.14	3.92	4.83	4.55	5.17	
Net operating income to assets	1.15	0.88	1.02	1.38	1.12	1.15	1.09	1.17	1.43	1.09	1.11	
Return on assets	1.21	0.96	1.08	1,44	1.17	1.21	1.11	1.22	1.55	1.27	1.13	
Return on equity	15.20	9.72	12.32	17.65	16.38	16.46	13.82	14.99	17.72	15.22	12.91	
Net charge-offs to loans and leases	0.92	0.48	0.60	0.95	1.11	1.42	0.48	0.56	0.60	0.39	0.96	
Loan loss provision to net charge-offs	78.22	97.33	102.55	83.47	68.03	68.22	89.37	103.34	94.48	31.44	93.15	
Growth Rates (year-to-year, %)												
Net interest income	2.7	-	-	-	-	2.1	3.0	1.4	12.8	9.2	-1.8	
Net income	43.5	-	-		-	61.8	40.7	22.6	24.9	29.1	54.8	
Net charge-offs	-31.9	-	-	-	-	-22.0	-50.3	-26.6	-25.4	-35.3	-46.7	
Loan loss provision	-40.7	-	-	-	-	-41.9	-47.0	-32.9	-27.3	-67.4	-38.8	
PRIOR FOURTH QUARTERS (The way it was )												
Return on assets (%)1992	0.89	0.81	0.89	0.92	0.88	0.79	0.85	1.05	1.29	1.03	0.74	
1990	0.09	0.29	0.43	-0.04	-0.04		0.36	0.70	0.84	0.21	0.52	
1988	0.78	0.27	0.53	0.78	1.08		0.85	1.03	0.37	-0.64	0.79	
	0.70	0.27	0.00	0.70	1,00	1.00	0.00	1.00	0.07	-0.04	0,70	
Net charge-offs to loans & leases (%)			,									
1992	1.40	0.80	1.03	1.55	1.60		1.07	0.80	0.88	0.67	1.78	
1990	1.66	1.19	1.26	1.76	1.86		1.23	0.99	1.14	1.61	1.42	
1988	1.20	1.33	0.99	1.09	1.36	1.11	0.77	0.84	1,40	2.23	1.60	





### Annual Net Loan Charge-off Rates 1984 - 1993



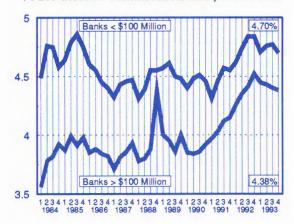
Includes loans to foreign governments, depository institutions and lease receivables.

TABLE V-A. Real Estate Loan Performance and Other Real Estate Owned, FDIC-Insured Commercial Banks

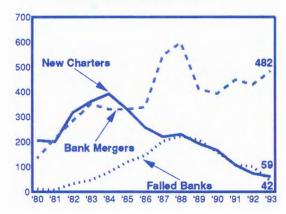
			Asset Size Di				Geo	graphic Dis	stribution b	y Regior	1
		Less	\$100 Million	\$1 Billion	Greater		East			West	
December 31, 1993	IIA	than \$100	to	to	than \$10	North-	South-		Mid-	South-	
	Institutions	Million	\$1 Billion	\$10 Billion	Billion	east	east	Central	west	west	West
Descent of Leans 20 90 Davis Boot Due											
Percent of Loans 30-89 Days Past Due	4 56	1.41	1 01	1.40	1.04	2 22	1.21	1.29	1.00	1.26	1.46
All loans secured by real estate	1.56	1.41	1.31	1.49	1.84	2.22		1.29	0.98	1,19	2.14
Construction and development	2.35	1.12	1.62	2.30	3.22	4.39	1.20				
Commercial real estate	1.79	1.15	1.19	1.81	2.59	3.08	0.99	1.24	1.31	1.11	1.77
Multifamily residential real estate	1.90	0.98	1.30	1.38	3.18	3.18	1.34	1.87	1.10	0.65	1.38
1-4 Family residential*	1.43	1.72	1.45	1.29	1.44	1.68	1.42	1.35	0.88	1.40	1.35 0.77
Home equity loans	0.82	1.17	0.78	0.77	0.85	1.05	0.56	0.64	0.55	1.54	
Commercial RE loans not secured by real estate	1.51	0.94	1.12	1.40	1.61	2.81	0.60	2.12	0.67	0.35	0.44
Percent of Loans Noncurrent**											
All real estate loans	2.65	1.28	1.67	2.40	4.00	4.09	1.53	1.38	1.35	1.46	3.71
Construction and development	8.18	1.82	3.59	6.61	14.35	12.58	3.19	4.11	2.50	1.37	14.13
Commercial real estate	3.96	1.70	2.32	3.68	6.72	6.60	2.47	1.87	2.81	2.32	4.85
Multifamily residential real estate	3.31	1.75	2.53	2.73	4.97	6.24	1.62	1.38	2.66	1.68	3.55
1-4 Family residential*	1.19	0.97	0.99	1.14	1.43	1.63	0.83	0.87	0.55	0.88	1.63
Home equity loans	0.70	0.74	0.67	0.60	0.80	1.13	0.41	0.34	0.26	0.56	0.58
Commercial RE loans not secured by real estate	4.67	1.48	1.31	2.62	5.86	7.94	3.69	1.69	2.88	0.39	3.10
Percent of Loans Charged-off (net)											
All real estate loans	0.64	0.14	0.27	0.54	1.12	1,18	0.28	0.30	0.23	0.16	0.78
Construction and development		0.09	0.81	1.67	4.31	4.13	0.77	1.98	0.37	0.08	
Commercial real estate	0.95	0.20	0.35	0.91	1.79	1.93	0.47	0.37	0.64	0.24	
Multifamily residential real estate	0.78	0.31	0.43	0.50	1.45	1.66	0.24		0.49	0.16	
1-4 Family residential*	0.19	0.13	0.15	0.15	0.27	0.34	0.11	0.06	0.06	0.13	
Home equity loans		0.24	0.19	0.16	0.36	0.22		0.05	0.04	0.17	
Commercial RE loans not secured by real estate	1.78	0.92	1.43	1.35	1.98	3.28	0.33		-0.15	0.43	
Total Loans Outstanding (in billions)											
All real estate loans	\$922.6	\$98.4	\$224.4	\$283.9	\$315.9	\$270.8	\$190.1	\$160.4	\$62.8	\$64.3	\$174.2
Construction and development	1 .	6.0	15.4	21.8	23.2	17.5	15.2	10.3	3.4	4.6	15.4
Commercial real estate	267.7	26.7	75.1	90.0	75.8	73.6	57.1	49.3	16.0	20.0	51.8
Multifamily residential real estate	29.7	2.3	8.1	9.8	9.4	8.1	5.7	5.8	2.0	2.0	6.0
1-4 Family residential*	443.0	50.2	105.7	133.3	153.8	124.6	96.5	77.0	32.7	34.3	77.9
	72.7	2.6	13.3	26.4	30.4	26.5	12.1	12.4	2.3	0.9	18.5
Home equity loans  Commercial RE loans not secured by real estate	17.7	0.3	1.4	4.1	11.8	6.5	2.1	1.8	0.6	0.9	5.7
Commercial RE loans not secured by real estate	17.7	0.3	1,4	4.1	11,0	6.5	2.1	1.0	0,0	0.9	5.7
Other Real Estate Owned (in millions)				4							
All other real estate owned	\$16,282	\$1,185	\$2,835	\$3,559	\$8,704	\$8,519	\$2,021	\$1,276	\$609	\$1,047	
Construction and development		170	676	1,241	1,380	1,409	556	324	117	176	885
Commercial real estate	8,357	554	1,337	1,627	4,839	4,456	1,051	702	364	607	1,176
Multifamily residential real estate	1,087	48	153	161	726	788	59	59	22	27	131
1-4 Family residential	2,214	322	587	485	821	951	321	155	67	165	555
Farmfand	259	91	83	35	50	23	35	29	39	71	61
Other real estate owned in foreign offices	899	0	0	11	888	890	0	7	0	0	2

<sup>\*</sup>Excludes home equity loans.

# Quarterly Net Interest Margins of FDIC-Insured Commercial Banks, 1984 - 1993



# Structural Changes Among FDIC-Insured Commercial Banks, 1980 - 1993



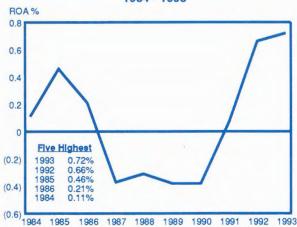
<sup>\*\*</sup>Noncurrent loan rates represent the percentage of loans in each category that are past due 90 days or more or that are in nonaccrual status.

### **SAVINGS INSTITUTION PERFORMANCE - FOURTH QUARTER, 1993**

- Savings Institutions Earned \$1.8 Billion In The Fourth Quarter
- Commercial Banks Take Over \$37 Billion In Savings Institution Assets In 1993
- No Savings Institutions Fail In The Quarter

Privately-held FDIC-insured savings institutions earned \$7 billion in 1993, for an average return on assets (ROA) of 0.72 percent. This marks the third consecutive year of positive earnings for savings institutions after four straight years of losses. Full-year net income and the average return on assets were the highest reported during the past ten years. Almost 95 percent of savings institutions reported positive earnings for 1993 and nearly 70 percent reported eamings gains. Net income for 1993 was \$283 million higher than in 1992. The largest contribution to the increase in earnings came from the provision for loan losses, which was \$959 million lower in 1993 than in 1992.

Annual Return on Assets (ROA) 1984 - 1993



Earnings strength was not evenly distributed across the industry, with the Northeast Region and the West Region failing to match the returns of the rest of the country. Institutions with less than \$1 billion in assets reported an average ROA in excess of 0.95 percent, while large institutions reported an average ROA below 0.65 percent. Of the ten largest institutions, four institutions with almost ten percent of industry assets lost money in 1993.

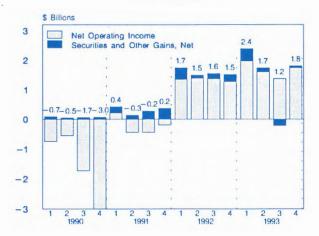
Savings institutions earned \$1.8 billion in the fourth quarter. Fourth-quarter earnings surpassed both the second and third quarters of 1993 and were 19 percent higher than a year earlier. However, fourth-quarter net income fell short of the \$2.3 billion earned in the first quarter of 1993, when extraordinary gains from accounting changes boosted results. The average ROA was 0.73 percent in the fourth quarter, almost the same as for the full year. Fourth-quarter results benefited from reduced provisioning for loan losses, which was the lowest of any quarter in 1993 and 39 percent lower than a year ago. Fourth-quarter earnings also benefited from a ten percent year-to-year drop in noninterest expenses. The net interest margin for savings institutions, which peaked at 3.56 percent in the

second quarter, subsequently declined to 3.40 percent in the fourth quarter.

In 1993, savings institutions continued to clean up their balance sheets by reducing their holdings of noncurrent loans by \$3.7 billion and other real estate owned (OREO) by \$6.9 billion. Troubled assets -noncurrent assets plus OREO -- as a percent of total assets fell from 3.07 percent at the beginning of 1993 to 2.10 percent at year-end. Institutions in the West Region reduced their troubled assets to 2.44 percent of total assets from 3.60 percent at the beginning of 1993. For institutions in the Northeast and the Southwest Regions this ratio at year-end was 2.72 percent and 2.24 percent of assets, respectively, an improvement of more than one percentage point. Institutions in the West Region experienced the highest net charge-off rate, charging-off one percent of their loans in 1993. The loan loss allowance to noncurrent loans or "coverage ratio" reached 65 percent at the end of 1993, up from 53 percent a year ago.

The core capital (leverage) ratio for savings institutions reached 7.51 percent at the end of 1993, the highest level since savings institutions began reporting this ratio in 1990. Savings institutions retained over two-thirds of 1993 earnings in their capital accounts. Equity capital increased by \$4.3 billion in 1993 and by \$581 million during the fourth quarter. As with commercial banks, a significant portion of the fourth-quarter capital increase resulted from a change in Generally Accepted Accounting Principles.

Quarterly Net Income 1990 - 1993



Total assets of the savings institution industry resumed their decline in the fourth quarter, after an up-tick in the third quarter. While total assets fell by 2.8 percent, mortgage-backed securities rose 7.7 percent. Other securities declined, resulting in a 3 percent net increase in total investment securities. The only other asset category that increased in 1993 was loans to individuals, which rose by about \$1 billion, or 2.8

percent. Real estate loan holdings fell by over \$20 billion in 1993, or 3.3 percent.

During the year, the commercial bank industry absorbed 72 savings institutions with \$37 billion in assets, while 14 commercial banks with \$3 billion in assets were acquired by savings institutions. These mergers and charter conversions resulted in a net decrease of \$34 billion in savings institution assets in 1993. Industry assets would have increased by roughly \$5 billion for the year without these transfers. The Southeast Region alone lost institutions with \$18 billion in assets to commercial banks in 1993, resulting in an 18 percent decline in the region.

During the year, 115 institutions with \$44 billion in assets converted from mutual to stock ownership. Mutual institution conversions have not reached this level since 1988, when 197 institutions with \$55 billion in assets converted to stock ownership. Mutuals now hold less than 21 percent of industry assets, down from 56 percent in 1984. Mutuals dominated the industry in

1984, representing 73 percent of all savings institutions, but now this group comprises less than half of the industry. Unlike stock institutions, mutuals retain all their earnings as capital. Historically, mutuals often have had higher average returns on assets and recently they have had higher capital ratios. At the end of 1993, mutuals had an average core capital ratio of 9.18 percent while stock savings institutions had a ratio of 7.07 percent. In 1993, the average ROA of mutuals of 1.05 percent exceeded the average ROA for stock savings institutions by 42 basis points.

No savings institutions failed in the fourth quarter of 1993. Only eight savings institutions failed in all of 1993, compared with 81 failures for 1992. The number of "problem" savings institutions continued to decline in the fourth quarter from 169 to 146 institutions, while assets fell from \$103 billion to \$92 billion. Assets of "problem" institutions at the end of 1993 were half the level of a year ago.

# Troubled Real Estate Asset Rates\* December 31, 1993

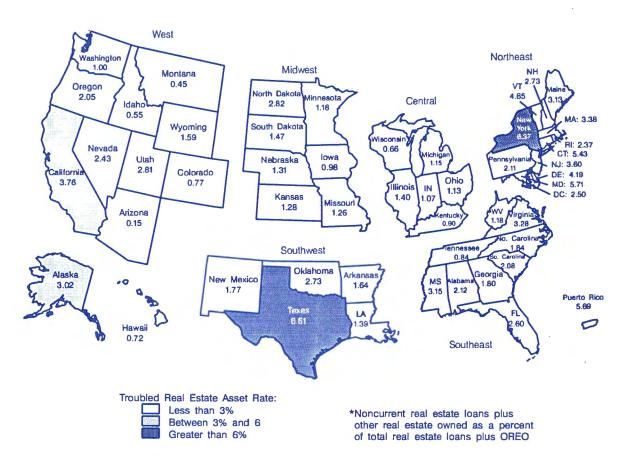


TABLE I-B. Selected Indicators, FDIC-Insured Savings Institutions\*

	1993	1992	1991	1990
Return on assets (%)	0.72	0.66	0.07	-0.38
	9.45	9.53	1.20	-6.82
Return on equity (%)				_
Core capital (leverage) ratio (%)	7.51	6.77	5.54	4.62
Noncurrent assets plus				
other real estate owned to assets (%)	2.10	3.07	3.96	3.98
Net charge-offs to loans (%)	0.63	0.59	0.65	0.60
Asset growth rate (%)	-2.80	-7.45	-11.61	<i>-</i> 11.79
Net operating income growth (%)	12.47	N/M	N/M	N/M
Number of institutions	2,264	2,390	2,561	2,815
Percentage of unprofitable institutions	5.48	7.66	18.51	30.12
Number of problem institutions	146	276	410	480
Assets of problem institutions (in billions)	\$92	\$184	\$291	\$298
Number of failed/assisted institutions	8	81	163	223

TABLE II-B. Aggregate Condition and Income Data, FDIC-Insured Savings Institutions\*

TABLE II-B. Aggregate Condition and Income Da	ta, FDIC-Insure	d Savings Institu	utions*	
(dollar figures in millions)	Preliminary			
	4th Qtr	3rd Qtr	4th Qtr	%Change
	1993	1993	1992	92:4-93:4
Number of institutions reporting	2,264	2,297	2,390	-5.3
Total employees (full-time equivalent)	287,015	285,529	295,828	-3.0
CONDITION DATA				
Total assets	\$1,001,288	\$1,005,913	\$1,030,116	-2.8
Loans secured by real estate	595,529	604,445	615,991	-3.3
1-4 Family residential	455,778	463,072	469,153	-2.8
Multifamily residential property	64,277	64,714	66,108	-2.8
Commercial real estate	56,449	57,703	61,287	-7.9
Construction, development and land	19,026	18,956	19,442	-2.1
Commercial & industrial loans	10,221	10,211	12,226	-16.4
Loans to individuals	37,657	36,795	36,638	2.8
Other loans & leases	1,208	1,336	1,300	-7.1
Less: Unearned income & contra accounts	9,258	9,493	9,431	-1.8
Total loans & leases	635,357	643,294	656,724	-3.3
Less: Reserve for losses	8,645	8,856	8,906	-2.9
Net loans & leases	626,712	634,438	647,818	-3.3
Investment securities	275,677	268,581	267,584	3.0
Other real estate owned	7,708	9,780	14,622	-47.3
Goodwill and other intangibles	6,034	6,067	7,261	-16.9
All other assets	85,157	87,047	92,832	-8.3
Total liabilities and capital	1,001,288	1,005,913	1,030,116	-2.8
Deposits	774,418	780,715	828,352	-6.5
Other borrowed funds	134,018	132,571	113,332	18.3
Subordinated debt	2,533	2,699	3,056	-17.1
All other liabilities.	11,702	11,892	11,026	6.1
Equity capital	78,616	78,035	74,351	5.7
Loans and leases 30-89 days past due	9,948	10,430	12,456	-20.1
Noncurrent loans and leases	13,288	14,692	16,958	-21.7
Restructured loans and leases	10,419	11,815	14,585	-28.6
Direct and indirect investments in real estate	747	868	1,250	-40.2
Mortgage-backed securities.	198,709	189,789	184,472	7.7
Earning assets.	930,375	931,899	948,107	-1.9
FHLB Advances (TFR filers only)	75,974	74,956	64,058	18.6
Unused loan commitments	95,653	95,949	69,291	38.1
Prelimina			iminary	

	Preliminary			Preliminary		
	Full Year	Full Year		4th Qtr	4th Qtr	%Change
INCOME DATA	1993	1992	%Change	1993	1992	92:4-93:4
Total interest income	\$66,202	\$77,964	-15.1	\$16,170	\$18,565	-12.9
Total interest expense	34,589	46,044	-24.9	8,328	10,276	-19.0
Net interest income	31,613	31,920	-1.0	7,842	8,290	-5.4
Provision for loan losses	4,231	5,190	-18.5	923	1,510	-38.9
Total noninterest income	7,936	8,078	-1.8	2,281	2,316	-1.5
Total noninterest expense	24,885	25,306	-1.7	6,411	7,095	-9.6
Securities gains (losses)	406	687	-40.9	61	123	-50.3
Applicable income taxes	3,895	3,766	3.4	1,056	751	40.6
Extraordinary gains, net	61	301	-79.6	12	146	-92.0
Net income	7,006	6,723	4.2	1,806	1,518	19.0
Net charge-offs	3,917	3,903	0.4	928	1,132	-18.1
Cash dividends	2,278	2,106	8.1	834	716	16.5
Net operating income	6,647	5,910	12.5	1,751	1,280	36.8

<sup>\*</sup>Excludes institutions in Resolution Trust Corporation conservatorship and one self-liquidating institution.

FDIC-Insured Savings Institutions

TABLE III-B. Full Year 1993, FDIC-Insured Savings Institutions\*

		Loca	Asset Size Di		Greater		East	aprile Distill	oution by Re	West	
CULL VEAD Deallester	AH	Less	\$100 Million	\$1 Billion	Greater	North			Mid-	South-	
FULL YEAR Preliminary	All	than \$100	to	to	than \$5	North-	South-	OtI	1		14/
(The way it is )	Institutions	Million	\$1 Billion	\$5 Billion	Billion	east	east	Central	west	west	West
Number of institutions reporting	2,264	1,049	1,041	146	28	826	368	569	166	147	188
otal assets (in billions)	\$1,001.3	\$53.4	\$299.1	\$306.9	\$341.8	\$336.7	\$89.3	\$151.0	\$50.9	\$56.9	\$316.5
Total deposits (in billions)	774.4	46.5	249.7	231.0	247.3	275.4	70.6	118.4	38.8	37.4	233.8
Net income (in millions)	7,005.6	526.5	2,798.2	1,952.3	1,728.6	2,225.2	734.4	1,412.6	485.9	923.9	1,223.8
% of unprofitable institutions	5.5	4.7	5.2	11.6	14.3	5.4	8.2	2.6	1.2	1.4	16.0
6 of institutions with earnings gains	69.5	66.1	73.6	66.4	60.7	77.4	67.9	66.4	66.9	61.2	55.9
Performance Ratios (%)											
field on earning assets	7.29	7.63	7.52	7.18	7.13	7.28	7.43	7.52	7.39	6.84	7.2
Cost of funding earning assets	3.81	3.81	3.78	3.74	3.89	3.52	3.97	3.97	4.18	3.89	3.9
let interest margin	3.48	3.81	3.73	3.44	3.24	3.76	3.45	3.55	3.20	2.95	3.3
	0.87	0.72	0.88	0.89	0.88	0.68	0.93	0.79	0.87	1.81	0.9
loninterest income to earning assets	1	1				l.	2.76	2.55	2.42	2.65	2.7
loninterest expense to earning assets	2.74	2.79	2.86	2.77	2.60	2.90					
let operating income to assets	0.68	0.95	0.88	0.70	0.44	0.64	0.84	0.99	0.94	1.45	0.3
leturn on assets	0.72	1.00	0.96	0.65	0.52	0.68	0.85	0.96	0.99	1.64	0.3
eturn on equity	9.45	11.24	11.64	8,69	7.54	8.84	11.06	11.60	13,17	24.24	5.4
let charge-offs to loans and leases	0.63	0.15	0.27	0.48	1.10	0.65	0.26	0.11	0.15	0.27	1.0
oan loss provision to net charge-offs	108.01	167.51	145.15	118.60	95.67	94.14	131.48	221.07	131.84	101.32	108.9
Condition Ratios (%)											
oss allowance to:											
Loans and leases	1.36	0.89	1.23	1.53	1.41	1.66	1.21	0.84	0.83	0.87	1.4
Noncurrent loans and leases	65.06	57.46	71.60	74.74	55.97	56.17	89.20	107.89	108.33	84.13	62.7
loncurrent loans and leasesloncurrent assets plus	05.00	07.40	71.00	14.14	55.51	00.17	30.20	, 37.00	,00,00	54.10	JE.1
officer of assets plus other real estate owned to assets	2.10	1.39	1.74	2.17	2.45	2.72	1.51	0.72	0.83	2.24	2.4
	l .										
oncurrent RE loans to RE loans	2.09	1.49	1.67	2.06	2.53	2.97	1.29	0.73	0.76	1.08	2.:
quity capital ratio	7.85	9.32	8.63	7.73	7.04	8.00	8.10	8.53	7.89	7.12	7.
ore capital (leverage) ratio	7.51	9.23	8.47	7.41	6.49	7.87	7.86	8.29	7.47	6.70	6.8
cross real estate assets to gross assets	78.76	72.43	74.64	78.18	83.89	74.24	77.52	80.06	78.49	76.25	83.
cross 1-4 family mortgages to gr. assets.	44.72	50.78	44.46	38.36	49.71	40.49	46.43	47.81	45.30	29.65	49.9
let loans and leases to deposits	80.93	1	74.39	77.22	92.15	71.06	79.39	78.32	77.93	69.72	96.6
Growth Rates (year-to-year, %)											
Assets	-2.8	1 -			-	-1.3	-18.1	0.4	3.0	-7.4	-0
	1				-	8.8	-11.3	8.5	15.3	4.2	5
quity capital	1		-	-	-	1		3.7			
let interest income	-1.0	-	•	-		0.5	-19.0		6.5	6.8	-(
let income	4.2	-	•	-	-	10.8	-13.3	6.4	-9.6	-0.3	13
loncurrent assets plus											
other real estate owned		-	•	-	-	-29.4	-49.1	-27.1	-30.7	-47.2	-32
let charge-offs	0.4	-	-	-	-	-31.8	-47.1	-43.4	-30.2	-19.5	58
oan loss provision	-18.5	-	-		-	-31.2	-55.8	-21.9	-29.9	-52.3	-0
PRIOR FULL YEARS											
(The way it was )											
Number of institutions1992	2,390	1,109	1,094	158	29	852	416	590	176	154	20
1991	2,561	1,184	1,166	182	29	909	459	620	187	163	22
1990		1,322	1,252	205	36	982	521	666	203	188	25
				*****	****	*****	*100.0	<b>*</b> 450.5	£40.5	****	<b>\$040</b>
otal assets (in billións)1992	\$1,030.1	\$55.9	\$316.2	\$325.3	\$332.6	\$341.2	\$109.0	\$150.5	\$49.5	\$61.4	\$318
1991	1,113.0	58.9	334.5	380.9	338.7	377.1	122.2	155.0	49.7	63.5	345
1990	1,259.2	64.4	364.8	424.4	405.6	411.2	151.9	172.2	55.7	77.5	390
leturn on assets (%)1992	0.66	0.86	0.81	0.68	0.46	0.60	0.77	0.90	1.12	1.55	0.
1991	0.07	0.34	0.24	0.05	-0.11	-0.39	0.09	0.51	0.58	0.53	0.
1990	-0.38	0.05	-0.22	-0.58	-0.38	-0.79	-0.52	0.24	0.04	-0.07	-0.
let charge-offs to loans & leases (%)											
1992	0.59	0.23	0.37	0.67	0.76	0.89	0.38	0.20	0.21	0.34	0.
1991	0.65	1	0.50	0.84	0.66	1	0.58	0.21	0.28	0.40	0.
1990	1	1	0.57	0.73	0.57	I .	0.60	0.24	0.35	0.77	0.
oncurrent assets plus											
	3.07	1.79	2.35	3.12	3.92	3.80	2.43	0.99	1.24	3.92	0
OREO to assets (%)1992						1			1.24		3.
1991		1	3.13	4.57	4.40	1	3.65	1.38	1.61	7.44	3.
1990	3.98	2.37	3.48	4.91	3.72	4.85	3.96	1.37	2.55	13.21	2
Equity capital ratio (%)1992	7.22	8.47	7.71	7.12	6.63	7.26	7.48	7.89	7.05	6.32	6.
1991	6.17	7.78	6.79	5.85	5.62	6.19	6.02	6.87	5.47	4.62	6
1990	1	1	6.34	4.94	4.62	1	4.87	6.38	4.42	3.04	4

<sup>\*</sup>Excludes institutions in Resolution Trust Corporation conservatorship and one self-liquidating institution.

REGIONS: Northeast - Connecticut, Delaware, District of Columbia, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Puerto Rico, Rhode Island, Vermont, U.S. Virgin Islands

Southeast - Alabama, Florida, Georgia, Mississippi, North Carolina, South Carolina, Tennessee, Virginia, West Virginia

Central - Illinois, Indiana, Kentucky, Michigan, Ohio, Wisconsin

Midwest - Iowa, Kansas, Minnesota, Missouri, Nebraska, North Dakota, South Dakota

Southwest - Arkansas, Louisiana, New Mexico, Oklahoma, Texas

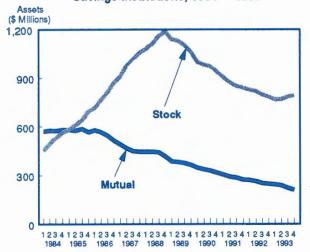
West - Alaska, Arizona, California, Colorado, Hawaii, Idaho, Montana, Nevada, Oregon, Pacific Islands, Utah, Washington, Wyoming

TABLE IV-B. Fourth Quarter 1993, FDIC-Insured Savings Institutions\*

TABLE IV-B. Fourtil Quarter 199	,		Asset Size Di				Geogr	aphic Distrib	oution by Re	gion	
		Less	\$100 Million	\$1 Billion	Greater		East			West	
FOURTH QUARTER Preliminary	All	than \$100	to	to	than \$5	North-	South-		Mid-	South-	
(The way it is )	Institutions	Million	\$1 Billion	\$5 Billion	Billion	east	east	Central	west	west	West
Number of institutions reporting	2,264	1,049	1,041	146	28	826	368	569	166	147	188
Total assets (in billions)	\$1,001.3	\$53.4	\$299.1	\$306.9	\$341.8	\$336.7	\$89.3	\$151.0	\$50.9	\$56.9	\$316.5
Total deposits (in billions)	774.4	46.5	249.7	231.0	247.3	275.4	70.6	118.4	38.8	37.4	233.8
Net income (in millions)	1,806	117	624	647	418	768	138	292	109	210	290
% of unprofitable institutions	8.0	8.5	6.8	11.6	14.3	7.5	9.8	5.4	6.0	4.8	18.6
% of institutions with earnings gains	51.5	50.0	51.8	56.8	71.4	56.1	51.4	49.4	45.2	49.0	45.7
Performance Ratios (annualized, %)											
Yield on earning assets	7.01	7.46	7.30	6.87	6.80	6.93	7.20	7.17	7.17	6.77	6.98
Cost of funding earning assets	3,61	3.66	3.61	3.53	3.67	3.29	3.82	3.73	4.04	3.81	3.73
Net interest margin	3.40	3.79	3.69	3.34	3.13	3.64	3.38	3.44	3.13	2.96	3.25
Noninterest income to earning assets	0.99	0.78	0.89	0.89	1.20	0.65	0.95	0.77	0.97	1.86	1.31
Noninterest expense to earning assets	2.78	3.00	2.93	2.62	2.75	2.76	2.83	2.59	2.52	2.79	2.91
Net operating income to assets	0.70		0.82	0.83	0.46	0.80	0.78	0.89	0.85	1.20	0.38
Return on assets	0.73	0.88	0.84	0.85	0.49	0.92	0.62	0.78	0.87	1.48	0.37
Return on equity	9.31	9.53	9.84	11.06	6.98	11.59	7.73	9.16	11.13	21.12	4.96
Net charge-offs to loans and leases	0.59	1	0.30	0.34	1.08	0.55	0.31	0.11	0.27	0.18	0.96
Loan loss provision to net charge-offs	99.52	154.14	131.15	147.01	79.45	97.89	117.79	228.27	87.22	72.47	94.18
Growth Rates (year-to-year, %)											_
Net interest income	-5.4	1	-	-	-	-6.7	-21.8	-3.1	3.5	3.7	-1.5
Net income	19.0	-		-	•	44.9	-27.0	-13.3	-35.4	-14.7	506.6
Net charge-offs	-18.1	-	-	-	-	-49.8	-31.5	-47.3	6.6	-61.8	29.7
Loan loss provision	-38.9	-		-	-	-43.0	-52.4	-31.4	-16.3	-73.8	-34.5
PRIOR FOURTH QUARTERS											
(The way it was )											
Return on assets (%)1992	0.59		0.76	0.74	0.24	0.62	0.69	0.90	1.39	1.60	0.06
1991	0.06			-0.07	-0.16	-0.56	0.26	0.47	0.80	0.12	0.36
1990	-0.95	-0.28	-0.70	-1.24	-0.97	-1.63	-0.82	0.11	0.29	-0.07	-1.09
Net charge-offs to loans&leases (%)		0		. =-		1.05	0.55	0.04	0.55	0.40	
1992	0.69		0.42	0.73	0.96	1.05	0.36	0.21	0.26	0.49	0.72
1991	0.73	1	0.60	1.01	0.66	1.36	0.58	0.25	0.38	0.41	0.45
	0.91	0.36	0.89	1.07	0.86	1.53	0.76	0.25	0.25	0.56	0.71

<sup>\*</sup>Excludes institutions in Resolution Trust Corporation conservatorship and one self-liquidating institution.





# Quarterly Return on Assets (ROA) of FDIC-Insured Mutual and Stock Savings Institutions, 1984 - 1993

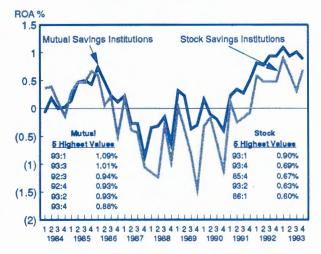


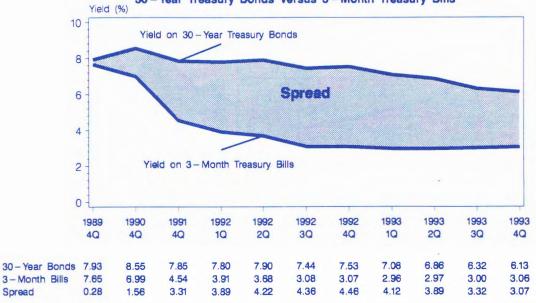
TABLE V-B. Real Estate Loan Performance and Other Real Estate Owned, FDIC-Insured Savings Institutions\*

				Asset Size Distribution				Geographic Distribution by Region						
		Less	\$100 Million	\$1 Billion	Greater		East			West				
December 31, 1993	All	than \$100	to	to	than \$5	North-	South-	-	Mid-	South-				
	Institutions	Million	\$1 Billion	\$5 Billion	Billion	east	east	Central	west	west	West			
Percent of Loans 30-89 Days Past Due														
All loans secured by real estate	1.52	2.31	1.55	1.44	1.42	1.94	1.54	1.12	1.30	1.34	1.37			
Construction, development and land		1.20	1.22	2.30	0.66	2.87	1.16	0.83	1.17	0.64	1.19			
Commercial real estate		1.93	1.85	1.95	2.06	2.35	1.86	1.21	1.66	1.10	1.78			
Multifamily residential real estate		1.87	1.40	1.25	0.98	1.54	1.26	0.69	1.41	0.60	1.11			
1-4 Family residential		2.43	1.54	1.36	1.46	1.89	1.54	1.17	1.26	1.51	1.39			
2														
Percent of Loans Noncurrent**	0.00	1 40	4.07	0.00	0.50	0.07	4.00	0.70	0.70	4.00	0.07			
All real estate loans		1.49	1.67	2.06	2.53	2.97	1.29	0.73	0.76	1.08	2.37			
Construction, development and land		1.77	3.05	6.14	3.43	7.55	2.61	1.33	1.10	0.67	5.46			
Commercial real estate		3.11	3.96	4.46	5.41	5.67	2.98	1.93	3.37	1.88	4.54			
Multifamily residential real estate		3.47	2.96	3.90	3.17	5.52	2.02	1.17	1.82	1.73	3.09			
1-4 Family residential	1.53	1.22	1.12	1.21	2.14	2.10	0.92	0.57	0.45	0.99	1.87			
Percent of Loans Charged-off (net)														
All real estate loans	0.54	0.11	0.22	0.37	0.98	0.54	0.15	0.06	0.11	0.13	0.91			
Construction, development and land	0.73	0.27	0.55	1.14	0.72	1.54	0.42	0.15	0.10	0.64	0.75			
Commercial real estate	1.53	0.37	0.66	1.16	3.20	1.36	0.49	0.26	0.70	-0.01	2.57			
Multifamily residential real estate	0.83	0.33	0.55	0.67	1.07	0.64	0.91	0.25	0.39	0.00	1.05			
1-4 Family residential	0.37	0.07	0.10	0.16	0.76	0.37	0.06	0.02	0.04	0.11	0.67			
otal Loans Outstanding (in billions)														
Ill real estate loans	\$595.5	\$33.3	\$177.9	\$163.2	\$221.2	\$180.4	\$53.6	\$89.3	\$27.7	\$22.6	\$221.9			
Construction, development and land		1.5	9.4	5.5	2.6	4.5	4.0	3.7	0.8	1.9	4.1			
Commercial real estate		2.8	20.2	18.1	15.4	23.0	5.4	5.5	2.1	1.7	18.9			
Multifamily residential real estate		1.3	12.5	19.8	30.6	14.7	1.7	6.7	1.4	1.5	38.3			
1-4 Family residential		27.6	135.8	119.7	172.6	138.3	42.5	73.5	23.4	17.5	160.6			
,			100.0	110.7	172.0	100.0	42.0	70.0	20.7	17.0	100.0			
Other Real Estate Owned (in millions)***	A7 700	****	<b>60.000</b>	<b>*</b> 0.040	A0 557	*0.000	A-77	40.55	*100	<b>A</b> 4 000	40.000			
All other real estate owned		\$201	\$2,000	\$2,949	\$2,557	\$3,262	\$577	\$355	\$192	\$1,002	\$2,320			
Construction, development and land		29	608	927	609	966	209	41	24	556	379			
Commercial real estate		55	756	939	697	1,008	224	201	118	249	648			
Multifamily residential real estate		30	282	701	420	475	51	60	42	199	606			
1-4 Family residential	2,578	110	607	615	1,246	1,037	165	108	45	87	1,135			
roubled Real Estate Asset Rates****														
(% of total RE assets)														
ill real estate loans	3.34	2.08	2.76	3.80	3.64	4.69	2.34	1.12	1.44	5.29	3.39			
Construction, development and land		3.60	8.94	19.69	21.90	23.91	7.48	2.41	3.93	22.97	13.37			
Commercial real estate	8.45	4.99	7.43	9.17	9.51	9.63	6.86	5.40	8.54	14.55	7.71			
Multifamily residential real estate	5.47	5.57	5.10	7.18	4.48	8.48	4.83	2.05	4.64	13.36	4.60			
1-4 Family residential	2.09	1.61	1.56	1.71	2.85	2.83	1.30	0.72	0.64	1.48	2.56			

<sup>\*</sup>Excludes institutions in Resolution Trust Corporation conservatorship and one self-liquidating institution.

<sup>\*\*\*\*</sup>Noncurrent real estate loans plus other real estate owned as a percent of total real estate loans plus OREO.





<sup>\*\*</sup>Noncurrent loan rates represent the percentage of loans in each category that are past due 90 days or more or that are in nonaccrual status.

<sup>\*\*\*&</sup>quot;All other real estate owned" is shown net of valuation allowances. The individual categories of OREO do not net out valuation allowances of TFR filers.

### ALL FDIC-INSURED INSTITUTIONS BY INSURANCE FUND

- Total Assets Of All FDIC-Insured Institutions Increase \$172
   Billion (3.8 Percent) During 1993
- Funding Is Less Reliant On Insured Deposits

Total assets at all 13,221 private-sector FDIC-insured institutions reached \$4.7 trillion at year-end 1993. Asset growth in 1993 was greatest in consumer loans, residential mortgage loans, mortgage-backed securities and other investment securities. Among the many benchmarks of improved asset quality, troubled assets at year-end 1993 were one-third lower than a year earlier.

Asset growth was funded by a changing liability structure which was less reliant on insured deposits. Growth in foreign-office deposits, borrowed funds and equity -- plus a shift away from higher-cost time deposits -- resulted in a 2.4 percent annual decline in insured deposits at private-sector institutions. This included a 2.1 percent drop in deposits insured by the Bank Insurance Fund (BIF) and a 2.9 percent drop in deposits insured by the Savings Association Insurance Fund (SAIF). If the \$13.2 billion decline in SAIF-insured deposits in RTC conservatorships were included, SAIF-insured deposits fell 4.6 percent.

In the fourth quarter of 1993, five FDIC-insured institutions failed (total assets \$481 million), all of which were BIF-member commercial banks. This brought the total for BIF in 1993 to 41 failures (\$3.5 billion), compared to 122 failures (\$44 billion) in 1992. Among SAIF-member institutions, there were nine failures (\$6.1 billion) for all of 1993, compared to 59 failures (\$44 billion) in 1992.

BIF members are predominantly commercial banks supervised by one of the three federal bank regulatory

agencies, and SAIF members are predominantly savings institutions supervised by the Office of Thrift Supervision (OTS). As a result of recent changes, however, the roles of insurer and primary federal supervisor are no longer determined strictly by charter type. These changes are described in the following narrative and table.

"Sasser" institutions. Since 1989, institutions have been permitted to change charter type and primary federal supervisor without changing insurance fund membership. One result has been an increase in the number of SAIF-member institutions changing from supervision by OTS to supervision by one of the federal banking agencies. On December 31, 1993, there were 277 SAIF-member institutions subject to banking-agency supervision, usually the FDIC.

"Oakar" deposits. Deposits may be acquired by a member of one insurance fund from a member of the other fund, but this portion of the acquirer's deposits retains coverage under the former owner's fund. As a result, different portions of the deposits in a single institution can be insured by different funds. On December 31, 1993, 569 BIF-member institutions held an estimated \$137 billion in SAIF-insured deposits, and 26 SAIF-member institutions held an estimated \$4.8 billion in BIF-insured deposits. Oakar transactions account for a significant portion of the period-to-period decreases in the SAIF-member aggregates in Tables I-E and II-E.

# Estimated Insured Deposits by Fund Membership and Type of Institution December 31, 1993\*

(dollar figures in millions)	Number of	Total	Total	Estimate	posits	
	Institutions	Assets	Deposits	BIF	SAIF	Total
FDIC-Insured Commercial Banks	10,957	3,705,947	2,753,929	1,737,833	106,550	1,844,383
BIF-member	10,887	3,690,019	2,741,660	1,737,298	98,609	1,835,907
SAIF-member	70	15,928	12,269	535	7,941	8,476
FDIC-Insured Savings Institutions	2,264	1,001,288	774,418	166,748	571,340	738,088
OTS-Supervised Savings Institutions	1,669	774,813	587,097	21,678	537,445	559,123
BIF-member	16	71,305	54,652	17,422	35,134	52,556
SAIF-member	1,653	703,508	532,445	4,256	502,311	506,567
FDIC-Supervised State Savings Banks	595	226,475	187,321	145,070	33,895	178,965
BIF-member	388	188,462	155,488	145,070	3,033	148,103
SAIF-member	207	38,013	31,833	0	30,862	30,862
All FDIC-Insured Institutions	13,221	4,707,235	3,528,347	1,904,581	677,890	2,582,471
BIF-member	11,291	3,949,786	2,951,800	1,899,790	136,776	2,036,566
SAIF-member	1,930	757,449	576,547	4,791	541,114	545,905

<sup>\*</sup>Figures do not include 63 SAIF-member institutions in RTC conservatorship, with \$17.7 billion in SAIF-insured deposits and one SAIF-member self-liquidating institution with \$1.2 million in insured deposits. Also excluded are \$2.4 billion in BIF-insured deposits in U.S. branches of foreign banks.

<sup>&</sup>lt;sup>1</sup> Failures include assistance transactions and institutions placed in conservatorship.

<sup>&</sup>lt;sup>2</sup> This includes Home Savings of America, FSB, Irwindale, CA (total assets \$50 billion), a BIF-member savings bank which had \$35 billion in SAIF-insured deposits at year-end 1993.

TABLE I-C. Selected Indicators, All FDIC-Insured Institutions\*

(dollar figures in millions)	1993	1992	1991	1990
Number of institutions reporting	13,221	13,852	14,482	15,158
Total assets	\$4,707,235	\$4,535,639	\$4,543,612	\$4,648,643
Total deposits	3,528,347	3,526,945	3,594,273	3,637,267
Number of problem institutions	572	1,063	1,426	1,492
Assets of problem institutions (in billions)	\$334	\$592	\$819	\$640
Number of failed/assisted institutions	50	181	271	382
Assets of failed/assisted institutions (in billions)	\$10	\$88	\$142	\$145

TABLE II-C. Aggregate Condition and Income Data, All FDIC-Insured Institutions\*

TABLE II-C. Aggregate Condition and Income	Data, All FDIC-Ins	ured Institutions	S*	
(dollar figures in millions)	Preliminary		77	
	4th Quarter	3rd Quarter	4th Quarter	% Change
	1993	1993	1992	92:4-93:4
Number of institutions reporting	13,221	13,378	13,852	-4.6
Total employees (full-time equivalent)	1,780,363	1,762,494	1,773,710	0.4
CONDITION DATA				
Total assets	\$4,707,235	\$4,637,241	\$4,535,639	3.8
Loans secured by real estate	1,518,172	1,506,202	1,484,334	2.3
1-4 Family residential	971,466	958,906	932,600	3.9
Home equity loans	90,465	92,889	93,567	-3.3
Multifamily residential property	93,937	93,543	93,340	0.6
Commercial real estate	324,054	323,186	318,997	1.6
Construction, development and land	85,444	87,624	98,067	-12.9
Other real estate loans	43,270	42,944	41,330	4.7
Commercial & industrial loans	549,173	539,865	548,396	0.1
Loans to individuals	456,644	439,934	421,943	8.2
Credit cards & related plans,	163,880	151,965	145,553	12.6
Other loans & leases	277,185	270,877	252,123	9.9
Less: Uneamed income & contra accounts	16,002	16,657	18,214	-12.1
Total loans & leases	2,785,171	2,740,221	2,688,582	3.6
Less: Reserve for losses	61,276	62,746	63,384	-3.3
Net loans & leases	2,723,895	2,677,475	2,625,199	3.8
Investment securities	1,112,239	1,089,535	1,040,460	6.9
Other real estate owned	23,990	29,681	40,445	-40.7
Goodwill and other intangibles	24,057	22,899	22,811	5.5
All other assets	823,053	817,650	806,725	2.0
	·			
Total liabilities and capital	4,707,235	4,637,241	4,535,639	3.8
Deposits	3,528,347	3,477,040	3,526,945	0.0
Estimated Insured Deposits	2,582,471	2,569,457	2,644,585	-2.4
BIF-insured deposits (estimated)	1,904,581	1,884,761	1,946,385	-2.1
SAIF-insured deposits (estimated)	677,890	684,696	698,200	-2.9
Other borrowed funds	631,789	616,774	519,939	21.5
Subordinated debt	39,905	39,700	36,787	8.5
All other liabilities	131,757	137,073	114,198	15.4
Equity capital	375,437	366,654	337,770	11.2
	,	,		
Loans and leases 30-89 days past due	38,617	39,158	46,969	-17.8
Noncurrent loans and leases	56,029	64,884	79,167	-29.2
Restructured loans and leases	20,590	23,189	26,499	-22.3
Direct and indirect investments in real estate	1,290	1,265	1,803	-28.4
Mortgage-backed securities	535,683	528,275	491,245	9.1
Earning assets	4,220,965	4,138,406	4,035,843	4.6
Unused loan commitments.	1,548,758	1,477,196	1,341,362	15.5
Prelim			minary	

Olidood loali ooliliiliibiloilibi		1,010,700	1,777,100	, 1,0	T1,002	10.0
	Preliminary			Preliminary		
	Full Year	Full Year		4th Qtr	4th Qtr	%Change
INCOME DATA	1993	1992	%Change	1993	1992	92:4-93:4
Total interest income	\$311,361	\$333,192	-6.6	\$79,415	\$81,201	-2.2
Total interest expense	140,369	167,856	-16.4	35,607	37,892	-6.0
Net interest income	170,992	165,336	3.4	43,808	43,309	1.2
Provision for loan losses	20,820	31,236	-33.4	4,728	7,922	-40.3
Total noninterest income	82,899	73,692	12.5	22,380	19,067	17.4
Total noninterest expense	164,470	156,223	5.3	43,109	41,872	3.0
Securities gains (losses)	3,470	4,693	-26.1	454	889	-49.0
Applicable income taxes	23,787	18,253	30.3	6,124	4,431	38.2
Extraordinary gains, net	2,152	711	202.6	245	230	6.6
Net income	50,435	38,721	30.3	12,926	9,270	39.4
Net charge-offs	21,380	29,548	-27.6	5,792	8,273	-30.0
Cash dividends	24,293	16,236	49.6	8,922	6,303	41.5
Net operating income	45,776	34,553	32.5	12,315	8,379	47.0

<sup>\*</sup>Excludes institutions in Resolution Trust Corporation conservatorship, one self-liquidating savings institution, and insured branches of foreign banks.

TABLE I-D. Selected Indicators, BIF-Member Depository Institutions\*

(dollar figures in millions)	1993	1992	1991	1990
Number of institutions reporting	11,291	11,813	12,305	12,791
Total assets	\$3,949,786	\$3,711,372	\$3,660,425	\$3,646,839
Total deposits	2,951,800	2,873,080	2,881,740	2,861,441
Number of problem institutions	472	856	1,089	1,046
Assets of problem institutions (in billions)	\$269	\$464	\$610	\$409
Number of failed/assisted institutions	41	122	127	169
Assets of failed/assisted institutions (in billions)	\$4	\$44	\$63	\$15_

TABLE II-D. Selected Aggregate Condition and Income Data, BIF-Member Depository Institutions\*

(dollar figures in millions)		Preliminary				
		4th Quarter	3rd Quarter			% Change
A) 1 (1 (1) (1) (1)		1993	1993	1992		92:4-93:4
Number of institutions reporting		11,291	11,422	,	813	-4.4
Commercial banks		10,887	11,013	,	399	-4.5
Savings institutions		404	409		414	-2.4
Total employees (full-time equivalent)		1,556,299	1,542,587	1,536,	987	1.3
CONDITION DATA						
Total assets		\$3,949,786	\$3,877,488	\$3,711,	372	6.4
Loans secured by real estate, total	*******	1,068,809	1,052,618	987,	220	8.3
1-4 Family residential		622,056	606,718	548,	557	13.8
Multifamily residential property		48,154	47,233	40,	339	19.4
Commercial real estate		286,555	284,671	275,	701	3.9
Construction, development and land		68,831	71,108	81,	332	-15.4
Commercial & industrial loans		543,283	534,001	540,	801	0.5
Reserve for losses		55,282	56,643	56,	894	-2.8
Total deposits		2,951,800	2,899,399	2,873,	080	2.7
Estimated insured deposits		2,036,566	2,017,928	2,021,	371	0.8
BIF-insured deposits (estimated)		1,899,790	1,880,835	1,944,		-2.3
SAIF-insured deposits (estimated)		136,776	137,093	77,	305	76.9
Noncurrent loans and leases		47,465	55,273	67.	496	-29.7
Other real estate owned		18,561	22,779	,	566	-37.2
Equity capital		316,662	308,282	279,		13.2
CAPITAL CATEGORY DISTRIBUTION						
Number of institutions:						
Well capitalized		11.065	11,149	11.	,281	-1.9
Adequately capitalized		176	200		360	-51.1
Undercapitalized		18	40		74	-75.7
Significantly undercapitalized		22	29		51	-56.9
Critically undercapitalized		10	4		47	-78.7
Total assets:					,	
Well capitalized		\$3,801,092	\$3,696,382	\$3,246	221	17.1
Adequately capitalized		140,986	168,357	418.	,	-66.4
		1,395	,	,	,369	-87.7
Undercapitalized		,	6,010			
Significantly undercapitalized		4,911	6,202		,132	-77.8
Critically undercapitalized		1,402	537		,563	-88.8
	Preliminary	Full Varia	1	Preliminary	441- 04:	0/ Oh
INCOME DATA	Full Year	Full Year	0/ Oh	4th Qtr	4th Qtr	%Change
INCOME DATA	1993	1992	%Change	1993	1992	92:4-93:4
Net interest income	\$147,864	\$140,572	5.2	\$38,056	\$36,915	3.1
Provision for loan losses	18,008	27,267	-34.0	4,017	6,733	-40.3
Net income	44,923	33,328	34.8	11,725	8,152	43.8
Net charge-offs	18,999	27,077	-29.8	5,103	7,567	-32.6

Number of institutions reporting net losses.......
\*Excludes insured branches of foreign banks.

1,546

-29.4

1,092

823

-37.1

518

TABLE I-E. Selected Indicators, SAIF-Member Depository Institutions\*

(dollar figures in millions)	1993	1992	1991	1990
Number of institutions reporting	1,930	2,039	2,177	2,367
Total assets	\$757,449	\$824,267	\$883,187	\$1,001,804
Total deposits	576,547	653,865	712,533	775,826
Number of problem institutions	100	207	337	446
Assets of problem institutions (in billions)	\$65	\$128	\$209	\$231
Number of failed/assisted institutions	9	59	144	213
Assets of failed/assisted institutions (in billions)	\$6	\$44	\$79	\$130

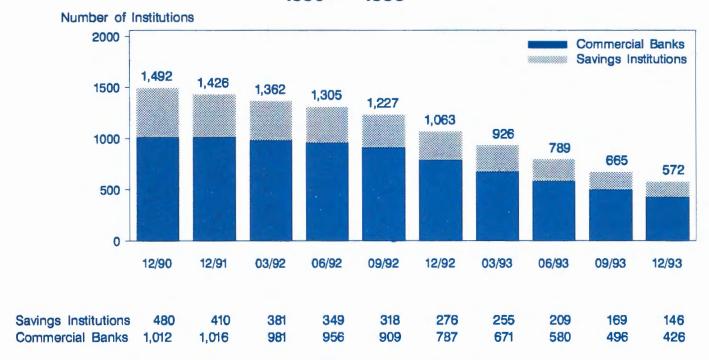
TABLE II-E. Selected Aggregate Condition and Income Data, SAIF-Member Dep	Depository In	nstitutions*
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(dollar figures in millions)		Proliminary	and Ougston	4th Ouer	tor	% Change
		4th Quarter 1993	3rd Quarter 1993	4th Quar 1992	ter	92:4-93:4
Number of institutions reporting		1,930	1.956	2.03	39	-5.3
Commercial banks		70	68	_,	63	11.1
Savings institutions	1	1,860	1,888	1,9	76	-5.9
Total employees (full-time equivalent)	1	224,064	219,907	236,72		-5.4
CONDITION DATA						
Total assets		\$757,449	\$759,753	\$824,2	67	-8.1
Loans secured by real estate, total	***********	449,363	453,584	497,1	14	-9.6
1-4 Family residential	******	349,410	352,188	384,0	43	-9.6
Multifamily residential property		45,783	46,309	53,00	01	-13.6
Commercial real estate		37,500	38,515	43,29	95	-13.4
Construction, development and land	,	16,614	16,516	16,73	36	-0.7
Commercial & industrial loans		5,890	5,865	7,59	94	-22.5
Reserve for losses		5,994	6,103	6,48	89	-7.6
Total deposits		576,547	577,642	653,80	65	-11.8
Estimated insured deposits		545,905	551,529	623,2	14	-12.4
BIF-insured deposits (estimated)		4,791	3,926	2,3	19	106.6
SAIF-insured deposits (estimated)		541,114	547,603	620,89	95	-12.8
Noncurrent loans and leases		8,563	9,612	11,6	71	-26.6
Other real estate owned		5,430	6,902	10,8	79	-50.1
Equity capital		58,776	58,372	58,0	81	1.2
CAPITAL CATEGORY DISTRIBUTION						
Number of institutions:						
Well capitalized		1,822	1,815	1,7	09	6.6
Adequately capitalized		97	126	2	49	-61.0
Undercapitalized		9	10	;	35	-74.3
Significantly undercapitalized		1	4	;	32	-96.9
Critically undercapitalized		1	1		13	-92.3
Total assets:						
Well capitalized		\$670,348	\$650,845	\$610,1		9.9
Adequately capitalized		85,099	106,482	164,2	49	-48.2
Undercapitalized		1,790	1,874	12,4		-85.7
Significantly undercapitalized		107	539	26,3		-99.6
Critically undercapitalized		104	13	10,9	46	-99.1
	Preliminary	reliminary Preliminary				
	Full Year	Full Year		4th Qtr	4th Qtr	%Change
INCOME DATA	1993	1992	%Change	1993	1992	92:4-93:4
Net interest income	\$23,127	\$24,764	-6.6	\$5,752	\$6,394	-10.0
Provision for loan losses	2,812	3,968	-29.2	711	1,190	-40.2

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	Full Year	Full Year		4th Qtr	4th Qtr	%Change
INCOME DATA	1993	1992	%Change	1993	1992	92:4-93:4
Net interest income	\$23,127	\$24,764	-6.6	\$5,752	\$6,394	-10.0
Provision for loan losses	2,812	3,968	-29.2	711	1,190	-40.2
Net income	5,512	5,393	2.2	1,201	1,118	7.4
Net charge-offs	2,381	2,471	-3.7	689	707	-2.6
Number of institutions reporting net losses	101	143	-29.4	156	201	-22.4

<sup>\*</sup>Excludes institutions in Resolution Trust Corporation conservatorship and one self-liquidating institution.

### Number of FDIC-Insured "Problem" Institutions 1990 - 1993



### Assets of FDIC-Insured "Problem" Institutions 1990 - 1993



### **NOTES TO USERS**

This publication contains financial data and other information for depository institutions insured by the Federal Deposit Insurance Corporation (FDIC). These notes are an integral part of this publication and provide information regarding the comparability of source data and reporting differences over time. The information presented in the *FDIC Quarterly Banking Profile* is divided into the following groups of institutions:

FDIC-insured Commercial Banks (Tables I-A through V-A.)

This section covers commercial banks insured by the FDIC either through the Bank Insurance Fund (BIF) or through the Savings Association Insurance Fund (SAIF). Most institutions included in this publication are traditional full-service commercial banks. However, several types of more specialized institutions are also included, which under existing legislative definitions and regulatory practices are considered commercial banks. These institutions include banks primarily engaged in credit card operations, home equity lending or consumer-orientated activities, banks created primarily to benefit parent company operations, and banks that limit or restrict their activities or scope of operations. These institutions are regulated by and submit financial reports to one of the three federal commercial bank regulators (the Board of Governors of the Federal Reserve System, the FDIC or the Office of the Comptroller of the Currency).

FDIC-Insured Savings Institutions (Tables I-B through V-B.)

This section covers savings institutions insured by either BIF or SAIF that operate under state or federal banking codes applicable to thrift institutions, except for one self-liquidating institution primarily funded by the FSLIC Resolution Fund (FRF). Savings institutions that have been placed in Resolution Trust Corporation conservatorship are also excluded from these tables while in conservatorship. The institutions covered in this section are regulated by and submit financial reports to one of two Federal regulators -- the FDIC or the Office of Thrift Supervision (OTS).

# All FDIC-Insured Institutions by Insurance Fund (Tables I-C through II-E.)

Summary balance sheet and earnings data are provided for commercial banks and savings institutions according to insurance fund membership. BIF-member institutions may acquire SAIF-insured deposits, resulting in institutions with some deposits covered by both insurance funds. Also, SAIF members may acquire BIF-insured deposits. The insurance fund membership does not necessarily reflect which fund insures the largest percentage of an institution's deposits. Therefore, the BIF-member and the SAIFmember tables each include deposits from both insurance funds. Depository institutions that are not insured by the FDIC through either the BIF or SAIF are not included in the FDIC Quarterly Banking Profile. U.S. branches of institutions headquartered in foreign countries and non-deposit trust companies are not included. Efforts are made to obtain financial reports for all active institutions. However, in some cases, final financial reports are not available for institutions that are closed or converted their charter.

#### **DATA SOURCES**

The financial information appearing in this publication is obtained primarily from the Federal Financial Institutions Examination Council (FFIEC) *Call Reports* and the OTS *Thrift Financial Reports* submitted by all FDIC-insured depository institutions. This information is stored on and retrieved from the FDIC's Financial Time Series (FTS) data base.

#### **COMPUTATION METHODOLOGY**

Certain adjustments are made to the OTS *Thrift Financial Reports* to provide closer conformance with the reporting and accounting requirements of the FFIEC *Call Reports*. The detailed schedules of the *Thrift Financial Report* reflect the consolidation of the parent thrift with all finance subsidiaries. All other subsidiaries are reported as investments on an equity basis or a cost basis. Some

accounting differences exist, such as asset sales with recourse, for which the data necessary to reconcile these differences is not reported.

All year-to-date and quarterly income statement figures used in calculating performance ratios represent amounts for that period, annualized (multiplied by the number of periods in a year). Quarterly income figures from the *Thrift Financial Report* are accumulated for each reporting institution to obtain a year-to-date income statement. For institutions that file a *Call Report*, the reported year-to-date income statement figures for two periods are used to derive a quarterly income statement after making adjustments to account for "pooling-of-interest" mergers since they include year-to-date income for all merged institutions.

All asset and liability figures used in calculating performance ratios represent average amounts for the period (beginning-of-period amount plus end-of-period amount plus any interim periods, divided by the total number of periods). For "pooling-of-interest" mergers, the assets of the acquired institution(s) are included in average assets since the year-to-date income includes the results of all merged institutions. No adjustments are made for "purchase accounting" mergers. All asset and liability figures used in calculating the condition ratios represent amounts reported at the end of the quarter. Growth rates represent the percentage change over a 12-month period in totals for institutions in the base period to totals for institutions in the current period. Tables III and IV do not provide growth rates for the "Asset Size Distribution" since many institutions migrate between size groups.

### **DEFINITIONS** (in alphabetical order)

All other assets -- total cash, balances due from depository institutions, premises, fixed assets, direct investments in real estate, investment in unconsolidated subsidiaries, customers' liability on acceptances outstanding, securities held in trading accounts, federal funds sold, securities purchased with agreements to resell, and other assets.

All other liabilities -- bank's liability on acceptances, limited-life preferred stock, and other liabilities.

**BIF-insured deposits (estimated)** -- the amount of deposits in accounts of less than \$100,000 insured by the BIF. For SAIF-member "Oakar" institutions, it represents the adjusted attributable amount acquired from BIF members.

Capital Category Distribution -- each institution's capital category is calculated or estimated from its financial report and does not reflect supervisory upgrades or downgrades:

	Total Risk-Base Capital	-	Tier 1 Risk-Base Capital *		Tier 1 everage	Tangible Equity
Well capitalized	≥10%	and	≥6%	and	≥5%	
Adequately capitalize	d ≥8%	and	≥4%	and	≥4%	
Undercapitalized	<8%	or	<4%	or	<4%	
Significantly undercapitalized	<6%	or	<3%	or	<3%	
Critically undercapital	lized					≤2%

<sup>\*</sup>As a percentage of risk-weighted assets.

Construction and development loans -- includes loans for all property types under construction, as well as loans for land acquisition and development.

Core capital -- common equity capital plus noncumulative perpetual preferred stock plus minority interest in consolidated subsidiaries, less goodwill and other ineligible intangible assets. The amount of eligible intangibles (including mortgage servicing rights) included in core capital is limited in accordance with supervisory capital regulations.

Cost of funding earning assets -- total interest expense paid on deposits and other borrowed money as a percentage of average earning assets. **Direct and indirect investments in real estate** -- excludes loans secured by real estate and property acquired through foreclosure. **Earning assets** -- all loans and other investments that earn interest or dividend income.

Estimated insured deposits -- estimated amount of insured deposits (account balances less than \$100,000). The sum of all deposit balances in accounts of less than \$100,000 plus the number of accounts with balances greater than \$100,000 multiplied by \$100,000.

Failed/assisted institutions -- An institution fails when regulators take control of the institution, placing the assets and liabilities into a bridge bank, conservatorship, receivership, or another healthy institution. This action may require the FDIC -- or the RTC -- to provide funds to cover losses. An institution is defined as "assisted" when the institution remains open and receives some insurance funds in order to continue operating.

FHLB advances -- borrowings from the Federal Home Loan Bank (FHLB) reported by institutions that file a *Thrift Financial Report*. Institutions that file a *Call Report* do not report borrowings ("advances") from the FHLB separately.

**Goodwill and other intangibles** -- intangible assets include mortgage servicing rights, purchased credit card relationships and other identifiable intangible assets.

**Gross real estate assets** -- real estate loans, other real estate owned, direct and indirect investments in real estate, and mortgage-backed securities before subtracting any reserves.

**Gross 1-4 family mortgages** -- real estate loans secured by 1-4 family properties before subtracting any reserves.

Investment securities -- excludes securities held in trading accounts where possible.

**Loans secured by real estate** -- includes home equity loans, junior liens secured by 1-4 family residential properties and all other loans secured by real estate.

Loans to individuals -- includes outstanding credit card balances and other secured and unsecured consumer loans.

**Long-term assets (5+ years)** -- loans and debt securities with remaining maturities or repricing intervals of over five years.

**Mortgage-backed securities** -- certificates of participation in pools of residential mortgages and collateralized mortgage obligations issued or guaranteed by government-sponsored or private enterprises.

**Net charge-offs** -- total loans and leases charged off (removed from balance sheet because of uncollectibility), less amounts recovered on loans and leases previously charged off.

Net interest margin -- the difference between interest and dividends earned on interest-bearing assets and interest paid to depositors and other creditors, expressed as a percentage of average earning assets. No adjustments are made for interest income that is tax exempt.

Net loans and leases -- total loans and leases less unearned income, other contra accounts and the allowance ("reserve") for loan and lease losses.

**Net operating income** -- income excluding discretionary transactions such as gains (or losses) on the sale of investment securities and extraordinary items. Income taxes subtracted from operating income have been adjusted to exclude the portion applicable to securities gains (or losses).

Noncurrent assets -- the sum of loans, leases, debt securities and other assets that are 90 days or more past due, or in nonaccrual status. Noncurrent debt securities and other assets were not included prior to March 1991.

Noncurrent loans & leases -- the sum of loans and leases 90 days or more past due, and loans and leases in nonaccrual status. Number of institutions reporting -- the number of institutions that actually filed a financial report.

Off-balance sheet derivatives -- represents the sum of the following: interest-rate contracts, defined as: the notional value of interest-rate swaps, futures and forward contracts and option contracts; foreign exchange rate contracts and commodity and equity contracts (defined similarly to interest-rate contracts).

Other real estate owned -- primarily foreclosed property. Direct and indirect investments in real estate ventures are excluded. The amount is reflected net of valuation allowances. For institutions that file a Thrift Financial Report (TFR), the valuation allowance subtracted also includes allowances for other repossessed assets. Also, for TFR filers the components of other real estate owned are reported gross of valuation allowances.

**Percent of institutions with earnings gains** -- the percent of institutions that increased their net income (or decreased their losses) compared to the same period a year earlier.

"Problem" Institutions -- Federal regulators assign a composite rating to each financial institution, based upon an evaluation of financial and operational criteria. The rating is based on a scale of 1 to 5 in ascending order of supervisory concern. "Problem" institutions are those institutions with financial, operational, or managerial weaknesses that threaten their continued financial viability. Depending upon the degree of risk and supervisory concem, they are rated either a "4" or "5". For all BIF-member institutions, and for all SAIF-member institutions for which the FDIC is the primary federal regulator, FDIC composite ratings are used. For all SAIF-member institutions whose primary federal regulator is the OTS, the OTS composite rating is used.

**Provision for loan losses** -- provision for loan and lease losses plus provision for allocated transfer risk reserve.

Reserve for loan losses -- the allowance for loan and lease losses plus the allowance for allocated transfer risk.

Restructured loans and leases -- loan and lease financing receivables with terms restructured from the original contract. Excludes restructured loans and leases that are not in compliance with the modified terms.

**Return on assets** -- net income (including gains or losses on securities and extraordinary items) as a percentage of average total assets. The basic yardstick of bank profitability.

Return on equity -- net income (including gains or losses on securities and extraordinary items) as a percentage of average total equity capital.

**Risk-weighted** assets -- assets adjusted for risk-based capital definitions which include on-balance sheet as well as off-balance sheet items multiplied by risk weights that range from zero to 100 percent. A conversion factor is used to assign a balance sheet equivalent amount for selected off-balance sheet accounts.

SAIF-insured deposits (estimated) -- the amount of deposits in accounts of less than \$100,000 insured by the SAIF. For BIF-member "Oakar" institutions, it represents the adjusted attributable amount acquired from SAIF members.

Troubled real estate asset rate -- noncurrent real estate loans plus other real estate owned as a percent of total real estate loans and other real estate owned.

**Unused loan commitments** -- includes credit card lines, home equity lines, commitments to make loans for construction, loans secured by commercial real estate, and unused commitments to originate or purchase loans.

Volatile liabilities -- the sum of large denomination time deposits, foreign office deposits, federal funds purchased, securities sold under agreements to repurchase, and other borrowings.

Yield on earning assets -- total interest, dividend and fee income earned on loans and investments as a percentage of average earning assets.