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## HIGHLIGHTS -- FIRST QUARTER, 2000

- MARKET-RELATED GAINS LIFT INDUSTRY PROFITS TO NEW RECORD

Commercial banks earned $\$ 19.5$ billion in the first quarter, an increase of $\$ 125$ million over the previous quarterly earnings record, set in the third quarter of 1999. Gains on venture capital investments, made possible by strength in some sectors of the stock market, contributed over $\$ 1.3$ billion to industry earnings. The average ROA for the quarter was 1.35 percent, up from 1.32 percent a year ago. Almost two-thirds of all commercial banks ( 61.8 percent) reported ROAs of 1 percent or better for the quarter, and 59 percent had higher ROAs than a year ago.

- SIGNS OF CREDIT-QUALITY WEAKNESS IN COMMERCIAL LOANS CONTINUE TO GROW

The percentage of banks' loans to commercial and industrial borrowers that were noncurrent (past due 90 days or more or in nonaccrual status) rose during the quarter, despite higher charge-offs of troubled loans and continued strong growth in commercial lending. Noncurrent commercial and industrial loans increased by $\$ 1.4$ billion during the quarter, while net charge-offs of commercial and industrial loans totaled $\$ 1.3$ billion. At the end of March, 1.28 percent of banks' C\&l loans were noncurrent, the highest proportion since the third quarter of 1994.

- NET INTEREST MARGINS RISE AT SMALL BANKS, DECLINE AT LARGE INSTITUTIONS

The overall level of interest rates rose during the quarter, producing different results on net interest margins of large and small banks. The industry's average net interest margin of 4.00 percent was down from 4.05 percent a year ago. The average margin at commercial banks with less than $\$ 1$ billion in assets was 4.57 percent, up from 4.43 percent a year ago. At banks with assets greater than $\$ 1$ billion, the average margin was 3.88 percent, down from 3.96 percent a year ago. More than two-thirds ( 67.8 percent) of banks with less than $\$ 1$ billion in assets reported higher margins than a year ago, while fewer than half ( 47.0 percent) of larger banks had improved margins. Average funding costs rose more rapidly at large banks than at smaller institutions.

- PROFITABILITY DECLINE CONTINUES AT SMALL SAVINGS INSTITUTIONS

Insured savings institutions earned $\$ 2.9$ billion in the first quarter, only $\$ 12$ million below the all-time record, set in the third quarter of 1998. Thrift profits were $\$ 259$ million (10 percent) higher than in the first quarter of 1999, despite a \$429-million (71 percent) decline in gains on sales of securities. The industry's ROA was 1.03 percent, up from 0.98 percent a year ago, but only 26.6 percent of insured thrifts had an ROA of 1 percent or higher. The average ROA at savings institutions with less than $\$ 1$ billion in assets fell from 0.92 percent in the first quarter of 1999 to 0.79 percent in the first quarter of 2000.

## - DEPOSIT GROWTH CAUSES DECLINE IN THE BIF RESERVE RATIO

The Bank Insurance Fund (BIF) posted an increase of $\$ 325$ million in the first three months of 2000, ending a string of three consecutive quarterly losses. Despite growth of the fund balance to $\$ 29.7$ billion, however, the first-quarter increase in BIF-insured deposits caused a 2-basis point decline in the fund's reserve ratio, which fell from 1.37 percent at year-end 1999 to 1.35 percent on March 31, 2000. By contrast, the reserve ratio of the Savings Association Insurance Fund (SAIF) held steady at 1.44 percent of estimated insured deposits. The SAIF grew by $\$ 154$ million during the first quarter, closing at $\$ 10.4$ billion. Two FDIC-insured institutions failed during the first quarter, including one BIF member and one SAIF member.

Quarterly Net Income


## Quarterly Net Interest Margins, Annualized



Quarterly Return on Assets (ROA), Annualized




* Assets weighted according to risk categories used in regulatory capital computations.


## Quarterly Efficiency Ratios* <br> 1997-2000



| Assets<\$1 Billion | 61.26 | 60.58 | 60.23 | 63.77 | 61.65 | 61.50 | 61.95 | 65.19 | 62.61 | 62.81 | 62.14 | 64.73 | 62.39 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Assets>\$1 Billion | 58.17 | 57.95 | 59.32 | 59.00 | 60.08 | 58.49 | 59.69 | 64.14 | 57.59 | 59.07 | 55.28 | 59.27 | 55.71 |
| Total | 58.82 | 58.49 | 59.50 | 59.96 | 60.38 | 59.06 | 60.12 | 64.32 | 58.42 | 59.71 | 56.42 | 60.16 | 56.77 |

*Noninterest expense less amortization of intangible assets as a percent of net interest income plus noninterest income.

## Noninterest Income as a Percentage of Net Operating Revenue*



[^0]
## Net Income from Domestic and Foreign Operations

1995-2000



Return on Assets of Subchapter S
Corporations vs. Other Banks
1997-2000


## Changes in the Number of FDIC-Insured Commercial Banks

Quarterly, 1996-2000

| New Charters | 29 | 30 | 46 | 40 | 42 | 46 | 46 | 53 | 27 | 49 | 49 | 65 | 62 | 54 | 59 | 56 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Mergers | 130 | 175 | 146 | 101 | 127 | 197 | 146 | 128 | 144 | 91 | 124 | 198 | 114 | 103 | 109 | 91 |
| Failures | 1 | 2 | 2 | 0 | 0 | 0 | 0 | 1 | 0 | 1 | 2 | 0 | 1 | 1 | 3 | 2 |
| Other Changes, Net $^{*}$ | 0 | -1 | -2 | 2 | 8 | 9 | 6 | 4 | -2 | 3 | 4 | -3 | 1 | 2 | 0 | -4 |


| No. of Banks at <br> end of quarter | 9,838 | 9,690 | 9,586 | 9,527 | 9,450 | 9,308 | 9,214 | 9,142 | 9,023 | 8,983 | 8,910 | 8,774 | 8,722 | 8,674 | 8,621 | 8,580 | 8,518 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Net Change <br> during quarter | -102 | -148 | -104 | -59 | -77 | -142 | -94 | -72 | -119 | -40 | -73 | -136 | -52 | -48 | -53 | -41 | -62 |

* Includes charter conversions, voluntary liquidations, adjustments for open-bank assistance transactions and other changes.


## Bank Mergers: Interstate vs. Intrastate Quarterly, 1996-2000



## Capital Ratios



|  | $12 / 94$ | $12 / 95$ | $12 / 96$ | $12 / 97$ | $12 / 98$ | $12 / 99$ | $3 / 00$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Risk-Based Capital | 13.01 | 12.68 | 12.53 | 12.23 | 12.23 | 12.17 | 12.25 |
| Tier 1 Risk-Based Capital | 10.49 | 10.20 | 9.95 | 9.59 | 9.48 | 9.50 | 9.57 |
| Equity to Assets | 7.78 | 8.11 | 8.20 | 8.33 | 8.49 | 8.37 | 8.41 |
| Core Capital (Leverage) | $\mathbf{7 . 6 4}$ | $\mathbf{7 . 6 1}$ | $\mathbf{7 . 6 4}$ | $\mathbf{7 . 5 6}$ | $\mathbf{7 . 5 4}$ | $\mathbf{7 . 8 0}$ | $\mathbf{7 . 8 0}$ |

Reserve Coverage Ratio*


| Noncurrent Loans (\$ Billions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 31.0 | 30.2 | 30.4 | 29.1 | 29.1 | 28.6 | 28.7 | 28.5 | 29.5 | 29.1 | 29.5 | 31.2 | 32.2 | 31.2 | 33.0 | 33.0 | 34.6 |
| Loan-Loss Reserves (\$ Billions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 53.0 | 53.6 | 53.7 | 53.5 | 53.5 | 54.5 | 54.9 | 54.7 | 55.2 | 56.4 | 57.3 | 57.3 | 57.9 | 57.6 | 58.3 | 58.8 | 59.9 |
| Coverage Ratio (\%) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 171 | 178 | 177 | 184 | 184 | 191 | 191 | 192 | 187 | 194 | 194 | 183 | 180 | 185 | 177 | 178 | 173 |

*Loan-loss reserves to noncurrent loans.

Loan Quality
1996-2000




| Total Real Estate | Commercial and Industrial |
| :--- | :--- |
| Loans to Individuals | $=$All Other Loans ${ }^{\star \star}$ |

*Loans past due 90 or more days or in nonaccrual status.
**Includes loans to foreign governments, depository institutions and lease receivables.

## Credit Card Loss Rates and Personal Bankruptcy Filings

1984-2000


## Credit Card Loss Rates and Personal Bankruptcy Filings

1984-2000

|  | Net <br> Charge-Off | Number of Bankruptcy |
| :---: | :---: | :---: |
| Date | Rate | Filings |
| 3/31/84 | 1.37 | 71,697 |
| 6/30/84 | 1.48 | 71,955 |
| 9/30/84 | 1.59 | 71,201 |
| 12/31/84 | 1.81 | 69,554 |
| 3/31/85 | 1.98 | 72,887 |
| 6/30/85 | 2.31 | 84,243 |
| 9/30/85 | 2.65 | 87,727 |
| 12/31/85 | 2.95 | 96,376 |
| 3/31/86 | 3.21 | 103,088 |
| 6/30/86 | 3.28 | 114,384 |
| 9/30/86 | 3.35 | 116,037 |
| 12/31/86 | 3.38 | 116,204 |
| 3/31/87 | 3.46 | 116,578 |
| 6/30/87 | 3.37 | 122,689 |
| 9/30/87 | 3.10 | 123,868 |
| 12/31/87 | 3.26 | 127,409 |
| 3/31/88 | 3.18 | 133,712 |
| 6/30/88 | 3.22 | 138,245 |
| 9/30/88 | 3.12 | 136,561 |
| 12/31/88 | 3.17 | 139,215 |
| 3/31/89 | 3.10 | 144,711 |
| 6/30/89 | 3.21 | 157,955 |
| 9/30/89 | 3.01 | 152,696 |
| 12/31/89 | 3.28 | 161,404 |
| 3/31/90 | 3.08 | 166,694 |
| 6/30/90 | 3.34 | 179,943 |
| 9/30/90 | 3.50 | 177,351 |
| 12/31/90 | 3.86 | 193,872 |
| 3/31/91 | 4.16 | 212,913 |
| 6/30/91 | 4.78 | 227,853 |
| 9/30/91 | 4.79 | 214,174 |
| 12/31/91 | 4.64 | 217,160 |


|  | Net <br> Charge-Off | Number of Bankruptcy |
| :---: | :---: | :---: |
| Date | Rate | Filings |
| 3/31/92 | 4.84 | 233,973 |
| 6/30/92 | 4.97 | 232,657 |
| 9/30/92 | 4.31 | 220,021 |
| 12/31/92 | 4.57 | 212,112 |
| 3/31/93 | 4.03 | 206,271 |
| 6/30/93 | 4.02 | 212,982 |
| 9/30/93 | 3.59 | 200,329 |
| 12/31/93 | 3.42 | 192,617 |
| 3/31/94 | 3.25 | 192,707 |
| 6/30/94 | 3.07 | 202,596 |
| 9/30/94 | 2.93 | 195,308 |
| 12/31/94 | 3.00 | 189,695 |
| 3/31/95 | 2.89 | 199,503 |
| 6/30/95 | 3.33 | 222,086 |
| 9/30/95 | 3.58 | 220,945 |
| 12/31/95 | 3.98 | 231,603 |
| 3/31/96 | 4.18 | 252,761 |
| 6/30/96 | 4.48 | 283,170 |
| 9/30/96 | 4.41 | 290,111 |
| 12/31/96 | 4.66 | 298,244 |
| 3/31/97 | 4.92 | 321,242 |
| 6/30/97 | 5.22 | 353,177 |
| 9/30/97 | 5.37 | 340,059 |
| 12/31/97 | 5.34 | 335,032 |
| 3/31/98 | 5.15 | 341,708 |
| 6/30/98 | 5.42 | 361,908 |
| 9/30/98 | 5.15 | 350,859 |
| 12/31/98 | 5.26 | 343,220 |
| 3/31/99 | 4.93 | 321,604 |
| 6/30/99 | 4.25 | 335,578 |
| 9/30/99 | 4.41 | 314,564 |
| 12/31/99 | 4.51 | 309,614 |
| 3/31/00 | 4.56 | 302,879 |

## Expansion of Credit Card Lines

1998-2000


Loans outstanding (\$ Billions)

| 211.7 | 216.8 | 216.0 | 228.8 | 208.0 | 193.0 | 189.3 | 212.0 | 207.5 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Securitized \& sold * $209.2$ | 238.6 | 252.5 | 258.7 | 260.2 | 271.8 | 287.2 | 292.5 | 293.1 |
| Unused commitments * 1,780.2 | 1,928.6 | 2,017.7 | 2,029.4 | 2,044.4 | 1,973.0 | 2,032.7 | 2,111.2 | 2,207.5 |
| Total 2,201.2 | 2,384.0 | 2,486.2 | 2,516.9 | 2,512.6 | 2,437.7 | 2,509.2 | 2,615.7 | 2,708.0 |

* Off-balance-sheet


# Total Securities* 

March 31, 2000


## Real Estate Assets as a Percent of Total Assets

March 31, 2000


Real Estate Loan Growth Rates*
1991-2000


* Growth rate for most recent twelve-month period.


# Mutual Fund and Annuity Sales* 

1999-2000

| Quarterly Sales (\$ Millions) | 3/99 | 6/99 | 9/99 | 12/99 | 3/00 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Money Market Funds | \$411,500 | \$445,238 | \$465,853 | \$568,107 | \$613,137 |
| Debt Securities Funds | 6,323 | 6,791 | 5,258 | 5,925 | 6,617 |
| Equity Securities | 20,276 | 18,576 | 19,948 | 25,380 | 36,645 |
| Other Mutual Funds | 2,816 | 2,573 | 2,345 | 2,828 | 3,298 |
| Annuities | 4,099 | 5,254 | 5,477 | 5,195 | 5,612 |
| Proprietary Mutual Fund and Annuity Sales included above | 403,125 | 439,126 | 452,497 | 556,651 | 606,951 |

* Domestic office sales of proprietary, private label and third-party funds and annuities. Does not reflect redemptions.


## Fee Income from Sales and Service of Mutual Funds and Annuities 2000 YTD



[^1]

Amount of FHLB Advances Outstanding* 1991-2000


[^2]Debt Securities by Maturity or Repricing Frequency . . .

. . . and by Region
Percent of Total Assets
March 31, 2000


Total Securities (Debt and Equity)
U.S. Government Obligations:
U.S. Treasury
U.S. Agencies

Mortgage Pass-through Securities
Collateralized Mortgage Obligations
State, County, Municipal Obligations
Other Debt Securities
Equity Securities
Total Securities
Memoranda
Fair Value of High-risk Mortgage Securities
Fair Value of Structured Notes
(\$ Billions)

| $\mathbf{3 / 9 8}$ | $\mathbf{6 / 9 8}$ | $\mathbf{9 / 9 8}$ | $\mathbf{1 2 / 9 8}$ | $\mathbf{3 / 9 9}$ | $\mathbf{6 / 9 9}$ | $\mathbf{9 / 9 9}$ | $\mathbf{1 2 / 9 9}$ | $\mathbf{3 / 0 0}$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\$ 314$ | $\$ 309$ | $\$ 286$ | $\$ 287$ | $\$ 317$ | $\$ 318$ | $\$ 320$ | $\$ 321$ | $\$ 328$ |
| 162 | 150 | 125 | 116 | 129 | 118 | 115 | 113 | 109 |
| 151 | 159 | 162 | 171 | 188 | 199 | 205 | 208 | 219 |
| 268 | 252 | 277 | 311 | 291 | 282 | 285 | 285 | 287 |
| 134 | 141 | 156 | 159 | 164 | 164 | 170 | 170 | 175 |
| 78 | 80 | 84 | 87 | 88 | 88 | 89 | 89 | 89 |
| 84 | 84 | 90 | 103 | 102 | 123 | 138 | 145 | 139 |
| $\underline{27}$ | $\underline{28}$ | $\underline{29}$ | $\underline{32}$ | $\underline{32}$ | $\underline{33}$ | $\underline{34}$ | $\underline{37}$ | $\underline{39}$ |
| $\$ 905$ | $\$ 894$ | $\$ 923$ | $\$ 980$ | $\$ 996$ | $\$ 1,007$ | $\$ 1,036$ | $\$ 1,046$ | $\$ 1,057$ |

3
8
3
5
7
$\begin{array}{lllll}* & * & * & * & * \\ 4 & 4 & 4 & 4 & 3\end{array}$

* Not reported after 12/31/98.


## Net Loans and Leases to Deposits

1991-2000


Credit Risk Diversification
Consumer Loans versus Loans to Commercial Borrowers
(as a Percent of Total Loans)
1991-2000
Percent of Loans


Loans (\$ Billions):

- Commercial Borrowers
\$1,241 \$1,222
- Consumer Loans

| $\$ 1,447$ | $\$ 1,695$ | $\$ 2,097$ |
| ---: | ---: | ---: |
| 1,161 | 1,280 | 1,398 |


1,161
1,280 1,398
1,420

Loans to Commercial Borrowers (Credit Risk Concentrated) - These are loans that can have relatively large balances at risk to a single borrower. A single loan may represent a significant portion of an institution's capital or income. Therefore, a relatively small number of defaults could impair an institution's capital or income. These loans include commercial and industrial loans, commercial real estate, construction loans, and agricultural loans.

Consumer Loans (Credit Risk Diversified) - These are loans that typically have relatively small balances spread among a large number of borrowers. A number of defaults are likely but typically do not impair an institution's capital or income. These loans include consumer and credit card loans, 1-4 family residential mortgages and home equity loans.

Quarterly Change in Reported Loans Outstanding (\$ Billions)

*In the first quarter of 1997, reporting changes resulted in a $\$ 61.7$ billion decline in foreign office loans. Loans in domestic offices increased by $\$ 23.2$ billion during the quarter.

In the first quarter of 2000, commercial and industrial loans increased by $\$ 30.6$ billion and $1-4$ family loans increased by $\$ 23.9$ billion, while credit card loans decreased by $\$ 4.5$ billion.

## Quarterly Change in Unused Loan Commitments (\$ Billions)



In the first quarter of 2000, unused credit card commitments increased by $\$ 96.3$ billion while unused commitments for loans to businesses decreased by $\$ 8$ billion.

## Off-Balance-Sheet Derivatives

\$ Trillions

[^3]Concentration of Off-Balance-Sheet Derivatives*
Notional Amounts
March 31, 2000


> All Other Participants (382 Banks) \$1.8 Trillion (5\%)

## Composition of Off-Balance-Sheet Derivatives*

Notional Amounts
March 31, 2000


[^4]
# Purpose of Off-Balance-Sheet Derivatives* Held for Trading <br> Notional Amounts 

March 31, 2000


Not Held for Trading
Notional Amounts
March 31, 2000


Foreign Exchange Contracts
\$0.1 Trillion (8\%)

Equity Derivative Contracts, Commodity \& Other Contracts \$3.5 Billion (0\%)

[^5]
# Positions of Off-Balance-Sheet Derivatives Gross Fair Values 

March 31, 2000
(\$ Millions)

## Held for Trading

93 Banks Held Derivative Contracts for Trading
(Marked to Market)

|  | Interest <br> Rate | Foreign <br> Exchange | Equity <br> Derivatives | Commodity \& Other | Total | Net |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Seven Largest Participants |  |  |  |  |  |  |
| Gross positive fair value | 217,033 | 122,366 | 61,105 | 10,647 | 411,151 | 6,134 |
| Gross negative fair value | 219,862 | 111,344 | 63,601 | 10,209 | 405,017 |  |
| All other participants |  |  |  |  |  |  |
| Gross positive fair value | 6,213 | 6,659 | 2,797 | 1,676 | 17,345 | 426 |
| Gross negative fair value | 5,991 | 6,519 | 2,173 | 2,235 | 16,919 |  |
| Total |  |  |  |  |  |  |
| Gross positive fair value | 223,246 | 129,025 | 63,902 | 12,323 | 428,496 | 6,560 |
| Gross negative fair value | 225,854 | 117,863 | 65,775 | 12,445 | 421,936 |  |
| Held for Purposes Other than Trading |  |  |  |  |  |  |
| 374 Banks Held Derivative Contracts for Purposes Other than Trading |  |  |  |  |  |  |
|  | Interest | Foreign | Equity | Commodity |  |  |
|  | Rate | Exchange | Derivatives | \& Other | Total | Net |
| Marked to Market |  |  |  |  |  |  |
| Gross positive fair value | 1,569 | 337 | 76 | 3 | 1,984 | 402 |
| Gross negative fair value | 1,289 | 256 | 37 | 1 | 1,582 |  |
| Not Marked to Market |  |  |  |  |  |  |
| Gross positive fair value | 5,623 | 727 | 179 | 32 | 6,561 | $(4,102)$ |
| Gross negative fair value | 9,401 | 1,170 | 25 | 66 | 10,663 |  |
| Total |  |  |  |  |  |  |
| Gross positive fair value | 7,192 | 1,063 | 255 | 34 | 8,545 | $(3,700)$ |
| Gross negative fair value | 10,690 | 1,426 | 62 | 67 | 12,245 |  |

Return On Assets (ROA)
2000 (YTD, Annualized)


Rankings By ROA

|  | No. of Inst. as of $3 / 31 / 00$ | YTD 2000 | YTD 1999 | Change* |
| :---: | :---: | :---: | :---: | :---: |
| 1 Nevada | 29 | 4.01 | 2.52 | 149 |
| 2 New Hampshire | 19 | 3.80 | 3.82 | (2) |
| 3 South Dakota | 102 | 2.43 | 2.98 | (55) |
| 4 Wyoming | 50 | 2.05 | 2.17 | (12) |
| 5 Delaware | 33 | 1.91 | 3.55 | (164) |
| 6 Utah | 51 | 1.88 | 2.30 | (42) |
| 7 Virginia | 147 | 1.74 | 1.83 | (9) |
| 8 Georgia | 339 | 1.64 | 1.45 | 19 |
| 9 Alaska | 6 | 1.62 | 1.66 | (4) |
| 10 Connecticut | 24 | 1.58 | 1.46 | 12 |
| 11 Rhode Island | 6 | 1.56 | 1.61 | (5) |
| 12 Ohio | 220 | 1.51 | 1.34 | 17 |
| 13 Maine | 15 | 1.43 | 1.23 | 20 |
| 14 Michigan | 174 | 1.40 | 1.73 | (33) |
| 15 Washington | 81 | 1.40 | 1.26 | 14 |
| 16 Minnesota | 498 | 1.39 | 1.59 | (20) |
| 17 South Carolina | 79 | 1.39 | 1.30 | 9 |
| 18 Vermont | 19 | 1.39 | 1.31 | 8 |
| 19 Kansas | 378 | 1.36 | 1.20 | 16 |
| 20 Pennsylvania | 194 | 1.36 | 0.93 | 43 |
| 21 Montana | 85 | 1.35 | 1.37 | (2) |
| 22 North Carolina | 71 | 1.35 | 1.17 | 18 |
| 23 New York | 150 | 1.33 | 1.10 | 23 |
| 24 Maryland | 75 | 1.32 | 1.26 | 6 |
| 25 Missouri | 365 | 1.32 | 1.32 | 0 |
| 26 Arizona | 43 | 1.29 | 2.68 | (139) |
| 27 Nebraska | 296 | 1.29 | 1.27 | 2 |


|  | No. of Inst. as of $3 / 31 / 00$ | YTD 2000 | YTD 1999 | Change* |
| :---: | :---: | :---: | :---: | :---: |
| 28 Oregon | 45 | 1.29 | 1.56 | (27) |
| 29 Kentucky | 250 | 1.26 | 1.26 | 0 |
| 30 New Jersey | 77 | 1.26 | 1.27 | (1) |
| 31 Mississippi | 100 | 1.25 | 1.30 | (5) |
| 32 Alabama | 157 | 1.24 | 1.26 | (2) |
| 33 Tennessee | 197 | 1.24 | 1.31 | (7) |
| 34 Louisiana | 154 | 1.23 | 1.00 | 23 |
| 35 California | 320 | 1.21 | 1.18 | 3 |
| 36 Hawaii | 10 | 1.19 | 1.05 | 14 |
| 37 North Dakota | 113 | 1.19 | 1.29 | (10) |
| 38 Oklahoma | 297 | 1.16 | 1.04 | 12 |
| 39 West Virginia | 80 | 1.16 | 1.12 | 4 |
| 40 lowa | 443 | 1.15 | 1.16 | (1) |
| 41 Arkansas | 194 | 1.14 | 1.18 | (4) |
| 42 Massachusetts | 43 | 1.14 | 1.20 | (6) |
| 43 Florida | 259 | 1.13 | 1.15 | (2) |
| 44 Texas | 747 | 1.12 | 1.06 | 6 |
| 45 Idaho | 17 | 1.07 | 1.06 | 1 |
| 46 Puerto Rico | 12 | 1.07 | 1.23 | (16) |
| 47 Wisconsin | 318 | 1.06 | 1.32 | (26) |
| 48 Illinois | 728 | 0.94 | 1.02 | (8) |
| 49 Indiana | 157 | 0.91 | 2.30 | (139) |
| 50 District of Col. | 6 | 0.78 | 0.73 | 5 |
| 51 Colorado | 188 | 0.69 | 1.43 | (74) |
| 52 New Mexico | 51 | 0.61 | 1.12 | (51) |
| U.S. and Terr. | 8,518 | 1.35 | 1.32 | 3 |

*YTD ROA minus ROA for the same period one year ago equals change in basis points. Basis point=1/100 of a percent. Results for four of the states with the highest ROAs (SD, NV, DE, \& NH) were significantly influenced by the presence of large credit card operations.

Quarterly Net Income


Quarterly Net Interest Margins, Annualized


Quarterly Return on Assets (ROA), Annualized



# Quarterly Return on Risk-Weighted Assets (RWA)* and RWA to Total Assets <br> 1991-2000 



* Assets weighted according to risk categories used in regulatory capital computations.


## Quarterly Efficiency Ratios* <br> 1997-2000



* Noninterest expense less amortization of intangible assets as a percent of net interest income plus noninterest income.


## Changes in the Number of FDIC-Insured Savings Institutions Quarterly, 1996-2000



| New Charters | 3 | 4 | 1 | 4 | 0 | 5 | 4 | 3 | 3 | 5 | 12 | 7 | 8 | 9 | 12 | 9 | 5 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mergers | 29 | 27 | 17 | 35 | 29 | 31 | 37 | 30 | 26 | 29 | 26 | 33 | 28 | 19 | 17 | 16 | 13 |
| Failures | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 1 |
| Other Changes, Net* | 1 | -2 | -1 | -6 | -9 | -9 | -6 | -6 | -1 | -3 | -2 | 2 | -1 | -5 | 2 | -1 | 1 |
| No. of Thrifts at end of quarter | 2,005 | 1,980 | 1,962 | 1,925 | 1,887 | 1,852 | 1,813 | 1,780 | 1,756 | 1,729 | 1,713 | 1,689 | 1,668 | 1,653 | 1,649 | 1,641 | 1,633 |
| Net Change during quarter | -25 | -25 | -18 | -37 | -38 | -35 | -39 | -33 | -24 | -27 | -16 | -24 | -21 | -15 | -4 | -8 | -8 |

[^6] transactions and other changes.

## Capital Ratios



|  | $12 / 94$ | $12 / 95$ | $12 / 96$ | $12 / 97$ | $12 / 98$ | $12 / 99$ | $3 / 00$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Risk-Based Capital | 15.53 | 15.63 | 15.17 | 15.14 | 15.02 | 14.48 | 14.26 |
| Tier 1 Risk-Based Capital | 14.19 | 14.27 | 13.84 | 13.80 | 13.68 | 13.24 | 13.03 |
| Equity to Assets | 7.93 | 8.39 | 8.34 | 8.71 | 8.68 | 8.27 | 8.20 |
| Core Capital (Leverage) | $\mathbf{7 . 6 5}$ | $\mathbf{7 . 8 0}$ | $\mathbf{7 . 7 6}$ | $\mathbf{7 . 9 5}$ | $\mathbf{7 . 8 5}$ | $\mathbf{7 . 8 6}$ | $\mathbf{7 . 7 9}$ |

Reserve Coverage Ratio*


Noncurrent Loans (\$ Billions)

| 9.4 | 8.9 | 9.2 | 8.8 | 8.9 | 8.2 | 8.2 | 7.6 | 7.2 | 6.8 | 6.3 | 6.2 | 6.0 | 5.6 | 5.7 | 5.5 | 5.4 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

## Loan-Loss Reserves (\$ Billions)

| 7.2 | 6.6 | 6.7 | 6.9 | 7.0 | 6.8 | 6.9 | 7.0 | 7.0 | 7.0 | 7.0 | 6.9 | 7.0 | 7.0 | 7.0 | 6.9 | 6.9 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

## Coverage Ratio (\%)

| 76 | 74 | 73 | 78 | 78 | 83 | 84 | 92 | 97 | 103 | 110 | 111 | 115 | 124 | 123 | 125 | 127 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

*Loan-loss reserves to noncurrent loans.

# Loan Quality 

1996-2000




| Total Real Estate |  | Commercial and Industrial <br> Loans to Individuals |
| :--- | :--- | :--- |

*Loans past due 90 or more days or in nonaccrual status.

## Noncurrent Real Estate Loan Rates by Type* <br> 1998-2000



| Construction <br> and Land | 1.14 | 1.05 | 1.04 | 1.03 | 0.91 | 0.79 | 0.71 | 0.68 | 0.73 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 1-4 Family | 0.98 | 0.93 | 0.86 | 0.84 | 0.82 | 0.75 | 0.73 | 0.73 | 0.69 |
| Multifamily | 0.91 | 0.79 | 0.75 | 0.68 | 0.62 | 0.54 | 0.51 | 0.40 | 0.34 |
| Commercial | 1.65 | 1.49 | 1.30 | 1.19 | 1.13 | 1.01 | 0.97 | 0.84 | 0.86 |
| Total | 1.03 | 0.96 | 0.89 | 0.86 | 0.83 | 0.75 | 0.73 | 0.71 | 0.68 |

*Noncurrent loan rates represent the percentage of loans in each category that are past due 90 days or more or in nonaccrual status.

Total Securities* as a Percent of Assets

Total Securities* (\$ Billions)

|  | 3/98 | 6/98 | 9/98 | 12/98 | 3/99 | 6/99 | 9/99 | 12/99 | 3/00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| U.S. Government Obligations (non-mortgage) | \$45 | \$43 | \$39 | \$37 | \$40 | \$41 | \$42 | \$41 | \$41 |
| Mortgage-Backed Securities (excluding CMO's) | 128 | 123 | 119 | 119 | 125 | 125 | 123 | 122 | 116 |
| Collateralized Mortgage Obligations | 55 | 65 | 74 | 89 | 98 | 96 | 91 | 99 | 102 |
| All Other Securities | 21 | 22 | 24 | 25 | 26 | 28 | 28 | 28 | 23 |
| Total Securities | 249 | 252 | 255 | 270 | 288 | 290 | 284 | 291 | 282 |
| Securities as a Percent of Assets | 23.95\% | 24.12\% | 24.14\% | 24.76\% | 25.94\% | 25.78\% | 24.82\% | 25.37\% | 24.42\% |
| Memoranda: |  |  |  |  |  |  |  |  |  |
| Amortized Cost of Total Held-to-Maturity Sec. | 99 | 98 | 94 | 90 | 92 | 94 | 89 | 95 | 92 |
| Fair Value of Total Available-for-Sale Sec. | 150 | 154 | 161 | 179 | 196 | 197 | 194 | 197 | 190 |

Total Securities*
March 31, 2000

U.S. Government Obligations (non-mortgage): 14.57\%

[^7]
## Real Estate Assets as a Percent of Total Assets

March 31, 2000


Real Estate Loan Growth Rates*
1991-2000

*Beginning in March 1997, TFR filers report balances net of loans in process.

# Mutual Fund and Annuity Sales* 

1999-2000

| Quarterly Sales (\$ Millions) | 3/99 | 6/99 | 9/99 | 12/99 | 3/00 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Money Market Funds | \$ 645 | \$ 474 | \$ 501 | \$ 651 | \$ 1,166 |
| Debt Securities Funds | 711 | 741 | 535 | 461 | 381 |
| Equity Securities | 796 | 827 | 631 | 572 | 576 |
| Other Mutual Funds | 245 | 346 | 335 | 348 | 455 |
| Annuities | 1,268 | 1,545 | 1,665 | 1,656 | 1,783 |
| Proprietary Mutual Fund and Annuity Sales included above | 500 | 868 | 700 | 895 | 1,171 |

*Domestic office sales of proprietary, private label and third-party funds and annuities. Does not reflect redemptions.

## Fee Income from Sales and Service of Mutual Funds and Annuities 2000 YTD



[^8]Number of Savings Institutions with FHLB Advances*
1991-2000


Amount of FHLB Advances Outstanding* 1991-2000


[^9]
## Assets of Mutual and Stock Savings Institutions

1991-2000


## Number of Mutual and Stock Savings Institutions



Return on Assets (ROA)
2000 (YTD, Annualized)


Rankings By ROA

|  | No. of Inst. as of $3 / 31 / 00$ | YTD 2000 | YTD 1999 | Change* |
| :---: | :---: | :---: | :---: | :---: |
| 1 South Dakota | 4 | 4.88 | 0.91 | 397 |
| 2 Oklahoma | 10 | 1.99 | 1.88 | 11 |
| 3 Delaware | 4 | 1.64 | 1.26 | 38 |
| 4 Illinois | 118 | 1.57 | 1.32 | 25 |
| 5 Colorado | 11 | 1.29 | 1.10 | 19 |
| 6 Rhode Island | 6 | 1.27 | 0.53 | 74 |
| 7 California | 47 | 1.22 | 0.97 | 25 |
| 8 New York | 85 | 1.12 | 0.83 | 29 |
| 9 Connecticut | 49 | 1.10 | 1.05 | 5 |
| 10 South Carolina | 31 | 1.06 | 1.19 | (13) |
| 11 Ohio | 132 | 1.01 | 1.16 | (15) |
| 12 New Jersey | 69 | 1.00 | 1.03 | (3) |
| 13 Tennessee | 25 | 0.98 | 1.10 | (12) |
| 14 Massachusetts | 185 | 0.96 | 0.94 | 2 |
| 15 New Hampshire | 19 | 0.95 | 1.14 | (19) |
| 16 West Virginia | 7 | 0.95 | 0.76 | 19 |
| 17 Idaho | 2 | 0.94 | 0.85 | 9 |
| 18 Arkansas | 10 | 0.93 | 0.86 | 7 |
| 19 Virginia | 20 | 0.90 | 1.18 | (28) |
| 20 Kansas | 17 | 0.89 | 0.95 | (6) |
| 21 Texas | 52 | 0.89 | 0.98 | (9) |
| 22 Washington | 22 | 0.89 | 1.16 | (27) |
| 23 Maine | 28 | 0.88 | 0.90 | (2) |
| 24 New Mexico | 10 | 0.88 | 1.30 | (42) |
| 25 Alabama | 12 | 0.87 | 0.91 | (4) |
| 26 Vermont | 5 | 0.86 | 0.78 | 8 |
| 27 lowa | 25 | 0.85 | 0.80 | 5 |


|  | No. of Inst. as of $3 / 31 / 00$ | YTD 2000 | YTD 1999 | Change* |
| :---: | :---: | :---: | :---: | :---: |
| 28 Kentucky | 37 | 0.84 | 0.87 | (3) |
| 29 Nebraska | 15 | 0.84 | 0.60 | 24 |
| 30 Indiana | 68 | 0.83 | 0.99 | (16) |
| 31 Montana | 5 | 0.81 | 0.80 | 1 |
| 32 Hawaii | 3 | 0.79 | 0.68 | 11 |
| 33 Pennsylvania | 118 | 0.79 | 0.87 | (8) |
| 34 North Carolina | 46 | 0.78 | 0.77 | 1 |
| 35 Louisiana | 33 | 0.77 | 0.84 | (7) |
| 36 Maryland | 65 | 0.77 | 0.83 | (6) |
| 37 Wyoming | 4 | 0.77 | 0.87 | (10) |
| 38 Oregon | 5 | 0.76 | 0.67 | 9 |
| 39 Minnesota | 22 | 0.72 | 0.68 | 4 |
| 40 Florida | 47 | 0.71 | 0.54 | 17 |
| 41 District of Col. | 1 | 0.65 | 0.55 | 10 |
| 42 Wisconsin | 42 | 0.65 | 0.85 | (20) |
| 43 Alaska | 2 | 0.59 | 0.65 | (6) |
| 44 Utah | 4 | 0.53 | 9.99 | (946) |
| 45 North Dakota | 3 | 0.52 | 0.99 | (47) |
| 46 Michigan | 24 | 0.50 | 0.72 | (22) |
| 47 Arizona | 4 | 0.31 | 1.70 | (139) |
| 48 Missouri | 41 | 0.31 | 0.77 | (46) |
| 49 Georgia | 26 | 0.28 | 1.96 | (168) |
| 50 Mississippi | 8 | (0.18) | 1.11 | (129) |
| 51 Nevada | 2 | (0.84) | 0.20 | (104) |
| 52 Puerto Rico | 0 | NA | NA | NM |
| U.S. and Terr. | 1,633 | 1.03 | 0.98 | 5 |

[^10]Number of FDIC-Insured Banking Organizations

|  |  | 1984-2000 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 16,000 |  |  |  |  |  |  |  |  |
|  | 12,000 |  |  |  |  |  |  |  |  |
|  | 8,000 |  |  | rifts an | ndepe | nt Ba |  |  |  |
|  | 4,000 |  |  | e-Ban | olding | mpani |  |  |  |
|  |  |  |  | Iti-Ban | lolding | ompan |  |  |  |
|  | 12/84 | 12/86 | 12/88 | 12/90 | 12/92 | 12/94 | 12/96 | 12/98 | 3/00 |
| Thrifts* and Indpt Banks | 9,183 | 8,333 | 7,350 | 6,247 | 5,453 | 4,661 | 3,933 | 3,353 | 3,215 |
| One-Bank Holding Co.'s | 4,970 | 5,021 | 4,952 | 4,904 | 4,833 | 4,549 | 4,454 | 4,421 | 4,370 |
| Multi-Bank Holding Co.'s | 731 | 959 | 977 | 965 | 878 | 841 | 822 | 746 | 736 |
| Total | 14,884 | 14,313 | 13,279 | 12,116 | 11,164 | 10,051 | 9,209 | 8,520 | 8,321 |

## Assets of FDIC-Insured Banking Organizations



[^11]Number of FDIC-Insured Institutions


Assets of FDIC-Insured Institutions


Number of FDIC-Insured "Problem" Institutions
1992-2000


| Savings Institutions | 276 | 146 | 71 | 49 | 35 | 21 | 16 | 18 | 18 | 15 | 16 | 14 | 11 | 13 | 15 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial Banks | 787 | 426 | 247 | 144 | 82 | 71 | 68 | 64 | 70 | 69 | 64 | 62 | 69 | 66 | 72 |

Assets of FDIC-Insured "Problem" Institutions
1992-2000


Savings Institutions
Commercial Banks

| 184 | 92 | 39 | 14 | 7 | 2 | 2 | 3 | 3 | 6 | 5 | 4 | 4 | 6 |
| :--- | ---: | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 408 | 242 | 33 | 17 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 5 | 4 | 4 |

# Capital Category Distribution 

March 31, 2000
BIF-Member Institutions

|  | Institutions |  |  | Assets |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | Number <br> of | Percent of <br> Total |  | In <br> Billions | Percent of <br> Total |
|  |  |  |  |  |  |
| Well Capitalized | 8,563 | $97.6 \%$ |  | $\$ 6,059.5$ | $99.4 \%$ |
| Adequately Capitalized | 198 | $2.3 \%$ |  | $\$ 35.0$ | $0.6 \%$ |
| Undercapitalized | 8 | $0.1 \%$ |  | $\$ 0.9$ | $0.0 \%$ |
| Significantly Undercapitalized | 2 | $0.0 \%$ | $\$ 0.0$ | $0.0 \%$ |  |
| Critically Undercapitalized | 0 | $0.0 \%$ | $\$ 0.0$ | $0.0 \%$ |  |

SAIF-Member Institutions

Well Capitalized
Adequately Capitalized
Undercapitalized
Significantly Undercapitalized
Critically Undercapitalized

| Institutions |  |
| ---: | ---: |
| Number <br> of | Percent of <br> Total |
|  |  |
| 1,347 | $97.6 \%$ |
| 32 | $2.3 \%$ |
| 0 | $0.0 \%$ |
| 1 | $0.1 \%$ |
| 0 | $0.0 \%$ |


| Assets |  |
| ---: | ---: |
| In <br> Billions | Percent of <br> Total |
| $\$ 897.2$ | $98.8 \%$ |
| $\$ 10.6$ | $1.2 \%$ |
| $\$ 0.0$ | $0.0 \%$ |
| $\$ 0.0$ | $0.0 \%$ |
| $\$ 0.0$ | $0.0 \%$ |

Note: These tables are based solely on Call Report data and do not reflect supervisory upgrades or downgrades.

## Capital Category Definitions

|  | Total Risk-Based Capital* |  | Tier 1 Risk-Based Capital* |  | Tier 1 Leverage |  | Tangible <br> Equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Well Capitalized | >=10\% | and | >=6\% | and | >=5\% |  | -- |
| Adequately Capitalized | >=8\% | and | >=4\% | and | >=4\% |  | -- |
| Undercapitalized | >=6\% | and | >=3\% | and | >=3\% |  | -- |
| Significantly Undercapitalized | <6\% | or | <3\% | or | <3\% | and | >2\% |
| Critically Undercapitalized | -- |  | -- |  | -- |  | <=2\% |

[^12]
## Total Liabilities and Equity Capital



[^13]December 31, 1993 - March 31, 2000

Funds per \$100 Est. Insured Deposits

(\$ Billions)
BIF

| Fund Balance | 13.1 | 21.8 | 25.5 | 26.9 | 28.3 | 29.6 | 29.4 | 29.7 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Est. Insured Deposits | $1,905.2$ | $1,895.3$ | $1,952.0$ | $2,007.4$ | $2,055.9$ | $2,134.4$ | $2,153.5$ | $2,194.9$ |
| SAIF |  |  |  |  |  |  |  |  |
| Fund Balance | 1.2 | 1.9 | 3.4 | 8.9 | 9.4 | 9.8 | 10.3 | 10.4 |
| Est. Insured Deposits | 697.9 | 693.6 | 711.9 | 683.1 | 690.1 | 716.0 | 715.5 | 725.0 |

Note: Includes insured branches of foreign banks. 2000 fund balances are unaudited. Insured deposits for prior periods may reflect adjustments.

## U.S. Treasury Yield Curve

March 31, 1999 - March 31, 2000


Source: Federal Reserve's H. 15 Statistical Release. The quarterly average rates shown above represent a 3-month average of the monthly average rates published by the Federal Reserve.

This publication contains financial data and other information for depository institutions insured by the Federal Deposit Insurance Corporation (FDIC). These notes are an integral part of this publication and provide information regarding the comparability of source data and reporting differences over time. The information presented in the FDIC Quarterly Banking Profile is divided into the following groups of institutions:

## FDIC-Insured Commercial Banks

This section covers commercial banks insured by the FDIC either through the Bank Insurance Fund (BIF) or through the Savings Association Insurance Fund (SAIF). These institutions are regulated by and submit financial reports to one of the three federal commercial bank regulators (the Board of Governors of the Federal Reserve System, the FDIC or the Office of the Comptroller of the Currency).

## FDIC-Insured Savings Institutions

This section covers savings institutions insured by either BIF or SAIF that operate under state or federal banking codes applicable to thrift institutions, except for one self-liquidating institution primarily funded by the FSLIC Resolution Fund (FRF). Savings institutions in Resolution Trust Corporation conservatorships, are also excluded from these tables while in conservatorship, where applicable. The institutions covered in this section are regulated by and submit financial reports to one of two Federal regulators - the FDIC or the Office of Thrift Supervision (OTS).

## FDIC-Insured Institutions by Insurance Fund

Summary balance-sheet and earnings data are provided for commercial banks and savings institutions according to insurance fund membership. BIF-member institutions may acquire SAIF-insured deposits, resulting in institutions with some deposits covered by both insurance funds. Also, SAIF members may acquire BIF-insured deposits. The insurance fund membership does not necessarily reflect which fund insures the largest percentage of an institution's deposits. Therefore, the BIF-member and the SAIF-member tables each include deposits from both insurance funds. Depository institutions that are not insured by the FDIC through either the BIF or SAIF are not included in the FDIC Quarterly Banking Profile. U.S. branches of institutions headquartered in foreign countries and nondeposit trust companies are not included unless otherwise indicated. Efforts are made to obtain financial reports for all active institutions. However, in some cases, final financial reports are not available for institutions that have closed or converted their charter.

## DATA SOURCES

The financial information appearing in this publication is obtained primarily from the Federal Financial Institutions Examination Council (FFIEC) Call Reports and the OTS Thrift Financial Reports submitted by all FDIC-insured depository institutions. This information is stored on and retrieved from the FDIC's Research Information System (RIS) data base.

## COMPUTATION METHODOLOGY

Certain adjustments are made to the OTS Thrift Financial Reports to provide closer conformance with the reporting and accounting requirements of the FFIEC Call Reports. Beginning in March 1997, both Thrift Financial Reports and Call Reports
are completed on a fully consolidated basis. Previously, the consolidation of subsidiary depository institutions was prohibited. Now, parent institutions are required to file consolidated reports, while their subsidiary financial institutions are still required to file separate reports. Data from subsidiary institution reports are included in the Quarterly Banking Profile tables, which can lead to double-counting. No adjustments are made for any double-counting of subsidiary data.
All asset and liability figures used in calculating performance ratios represent average amounts for the period (beginning-ofperiod amount plus end-of-period amount plus any interim periods, divided by the total number of periods). For "pooling-ofinterest" mergers, the assets of the acquired institution(s) are included in average assets since the year-to-date income includes the results of all merged institutions. No adjustments are made for "purchase accounting" mergers. Growth rates represent the percentage change over a 12-month period in totals for institutions in the base period to totals for institutions in the current period.
All data are collected and presented based on the location of each reporting institution's main office. Reported data may include assets and liabilities located outside of the reporting institution's home state. In addition, institutions may change their charters, resulting in an inter-industry migration, e.g., savings institutions can convert to commercial banks or commercial banks may convert to savings institutions. These situations can affect state and regional statistics.

## RECENT ACCOUNTING CHANGES

Adoption of GAAP Reporting - Effective with the March 31, 1997 Call Reports, generally accepted accounting principles (GAAP) were adopted as the reporting basis for the balance sheet, income statement and supporting schedules. New reporting instructions for 1997 and 1998 changed the amounts reported for a number of items used in the Quarterly Banking Profile, so that comparability with prior periods may be affected. Among the items most significantly affected by the new reporting rules are: loans \& leases, reserve for losses, loss provisions, goodwill and other intangibles, all other assets and equity capital (see definitions below). More information on changes to the Call Report in March 1997 and in March 1998 is contained in Financial Institution Letters FIL-27-97 and FIL-28-98, which are available through the FDIC World Wide Web site at www.fdic.gov, or from the FDIC Public Information Center, 801 17th Street, NW, Washington, DC 20434; telephone (800) 2766003. Information on changes to the March 31, 1997 Thrift Financial Reports is available from the Office of Thrift Supervision, 1700 G Street, NW, Washington, DC 20552; telephone (202) 906-5900.
Subchapter S Corporations -The Small Business Job Protection Act of 1996 changed the Internal Revenue Code to allow financial institutions to elect Subchapter S corporation status, beginning in 1997. A Subchapter S corporation is treated as a pass-through entity, similar to a partnership, for federal income tax purposes. It is generally not subject to any federal income taxes at the corporate level. Its taxable income flows through to its shareholders in proportion to their stock ownership, and the shareholders generally pay federal income taxes on their share of this taxable income. This can have the effect of reducing institutions' reported taxes and increasing their after-tax earnings.

The election of Subchapter S status may result in an increase in shareholders' personal tax liability. Therefore, some S corporations may increase the amount of earnings distributed as dividends to compensate for higher personal taxes.

## DEFINITIONS (in alphabetical order)

BIF-insured deposits (estimated) - the amount of deposits in accounts of less than $\$ 100,000$ insured by the BIF. For SAIFmember "Oakar" institutions, it represents the adjusted attributable amount acquired from BIF members.

Capital category distribution - each institution's capital category is calculated or estimated from its financial report and does not reflect supervisory upgrades or downgrades:

|  | Total <br> Risk-Based <br> Capital $^{*}$ | Tier 1 <br> Risk-Based <br> Capital* | Tier 1 <br> Leverage | Tangible <br> Equity |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| (Percent) | $\geq 10$ | and | $\geq 6$ | and | $\geq 5$ | - |
| Well-capitalized | $\geq 8$ | and | $\geq 4$ | and | $\geq 4$ | - |
| Adequately capitalized | $\geq 6$ | and | $\geq 3$ | and | $\geq 3$ | - |
| Undercapitalized | $<6$ | or | $<3$ | or | $<3$ | and |$\gg 2$

For purpose of BIF and SAIF assessments, risk-based assessment rules combine the last three capital rating categories into a single "undercapitalized" category. Supervisory risk subgroup assignments are based on supervisory ratings. The strongest institutions (those rated 1 or 2 ) are in subgroup A, those rated 3 are in subgroup B, and those rated 4 or 5 are in subgroup $C$.

Construction and development loans - includes loans for all property types under construction, as well as loans for land acquisition and development.

Derivative contracts, gross fair values (positive/negative) are reported separately and represent the amount at which a contract could be exchanged in a transaction between willing parties, other than in a forced or liquidation sale. If a quoted market price is available for a contract, the fair value reported for that contract is calculated using this market price. If quoted market prices are not available, the reporting banks use the best estimate of fair value based on quoted market prices of similar contracts or on valuation techniques such as discounted cash flows. This information is reported only by banks with assets greater than $\$ 100$ million.

Efficiency Ratio - Noninterest expense less amortization of intangible assets as a percent of net interest income plus noninterest income. This ratio measures the proportion of net operating revenues that are absorbed by overhead expenses, so that a lower value indicates greater efficiency.

Loans secured by real estate - includes home equity loans, junior liens secured by 1-4 family residential properties and all other loans secured by real estate.

Loans to individuals - includes outstanding credit card balances and other secured and unsecured consumer loans.
Mortgage-backed securities - certificates of participation in pools of residential mortgages and collateralized mortgage obli-
gations issued or guaranteed by government-sponsored or private enterprises. Also, see "Securities", below.

Net charge-offs - total loans and leases charged off (removed from balance sheet because of uncollectibility), less amounts recovered on loans and leases previously charged off.
Net interest margin - the difference between interest and dividends earned on interest-bearing assets and interest paid to depositors and other creditors, expressed as a percentage of average earning assets. No adjustments are made for interest income that is tax exempt.

Net operating income - income excluding discretionary transactions such as gains (or losses) on the sale of investment securities and extraordinary items. Income taxes subtracted from operating income have been adjusted to exclude the portion applicable to securities gains (or losses).

Noncurrent assets - the sum of loans, leases, debt securities and other assets that are 90 days or more past due, or in nonaccrual status.

Noncurrent loans \& leases - the sum of loans and leases 90 days or more past due, and loans and leases in nonaccrual status.

Off-balance-sheet derivatives - represents the sum of the following: interest-rate contracts (defined as the notional value of interest-rate swap, futures, forward and option contracts), for-eign-exchange-rate contracts, commodity contracts and equity contracts (defined similarly to interest-rate contracts).

Futures and forward contracts - a contract in which the buyer agrees to purchase and the seller agrees to sell, at a specified future date, a specific quantity of an underlying variable or index at a specified price or yield. These contracts exist for a variety of variables or indices, (traditional agricultural or physical commodities, as well as currencies and interest rates). Futures contracts are standardized and are traded on organized exchanges which set limits on counterparty credit exposure. Forward contracts do not have standardized terms and are traded over the counter.
Option contracts - a contract in which the buyer acquires the right to buy from or sell to another party some specified amount of an underlying variable or index at a stated price (strike price) during a period or on a specified future date, in return for compensation (such as a fee or premium). The seller is obligated to purchase or sell the variable or index at the discretion of the buyer of the contract.
Swaps - an obligation between two parties to exchange a series of cash flows at periodic intervals (settlement dates), for a specified period. The cash flows of a swap are either fixed, or determined for each settlement date by multiplying the quantity (notional principal) of the underlying variable or index by specified reference rates or prices. Except for currency swaps, the notional principal is used to calculate each payment but is not exchanged.
Other real estate owned - primarily foreclosed property. Direct and indirect investments in real estate ventures are excluded. The amount is reflected net of valuation allowances. For institutions that file a Thrift Financial Report (TFR), the valuation allowance subtracted also includes allowances for other repossessed assets. Also, for TFR filers the components of other real estate owned are reported gross of valuation allowances.
"Problem" institutions - federal regulators assign a composite rating to each financial institution, based upon an evaluation of financial and operational criteria. The rating is based on a scale of 1 to 5 in ascending order of supervisory concern. "Problem" institutions are those institutions with financial, operational, or managerial weaknesses that threaten their continued financial viability. Depending upon the degree of risk and supervisory concern, they are rated either a "4" or " 5 ". For all BIF-member institutions, and for all SAIFmember institutions for which the FDIC is the primary federal regulator, FDIC composite ratings are used. For all SAIFmember institutions whose primary federal regulator is the OTS, the OTS composite rating is used.
Reserves for losses - the allowance for loan and lease losses and the allocated transfer risk reserve on a consolidated basis. Prior to March 31, 1997, institutions filing a Thrift Financial Report (TFR) included specific reserves, while Call Report filers included only general valuation allowances. Beginning March 31, 1997, TFR reporters net these specific reserves against each loan balance. Also beginning March 31, 1997, the allowance for off-balance-sheet credit exposures was moved to "Other liabilities"; previously, it had been included in the general valuation allowance.
Return on assets - net income (including gains or losses on securities and extraordinary items) as a percentage of average total assets. The basic yardstick of bank profitability.

Return on equity - net income (including gains or losses on securities and extraordinary items) as a percentage of average total equity capital.

Risk-weighted assets - assets adjusted for risk-based capital definitions which include on-balance-sheet as well as off-balance-sheet items multiplied by risk-weights that range from zero to 100 percent. A conversion factor is used to assign a balance sheet equivalent amount for selected off-balance-sheet accounts.

SAIF-insured deposits (estimated) - the amount of deposits in accounts of less than \$100,000 insured by the SAIF. For BIF-member "Oakar" institutions, it represents the adjusted attributable amount acquired from SAIF members.

Securities - excludes securities held in trading accounts. Banks' securities portfolios consist of securities designated as "held-to-maturity", which are reported at amortized cost (book value), and securities designated as "available-forsale", reported at fair (market) value.

Troubled real estate asset rate - noncurrent real estate loans plus other real estate owned as a percent of total real estate loans and other real estate owned.

## REGIONS

Northeast - Connecticut, Delaware, District of Columbia, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Puerto Rico, Rhode Island, Vermont, U.S. Virgin Islands
Southeast - Alabama, Florida, Georgia, Mississippi, North Carolina, South Carolina, Tennessee, Virginia, West Virginia
Central - Illinois, Indiana, Kentucky, Michigan, Ohio, Wisconsin

Midwest - Iowa, Kansas, Minnesota, Missouri, Nebraska, North Dakota, South Dakota
Southwest - Arkansas, Louisiana, New Mexico, Oklahoma, Texas
West - Alaska, Arizona, California, Colorado, Hawaii, Idaho, Montana, Nevada, Oregon, Pacific Islands, Utah, Washington, Wyoming


[^0]:    *Net operating revenue equals net interest income plus noninterest income.

[^1]:    **Gross operating income is the total of interest income and noninterest income.

[^2]:    * Source: FHFB

[^3]:    * Not reported by banks with less than $\$ 300$ million in assets.
    ** Reflects replacement cost of interest rate and foreign exchange contracts covered by risk-based-capital requirements. Does not include foreign exchange rate contracts with an original maturity of 14 days or less or futures contracts.

[^4]:    *Amounts do not represent either the net market position or the credit exposure of banks' off-balance-sheet derivative activities.
    They represent the gross value of all contracts written. Spot foreign exchange contracts of $\$ 448$ billion for the seven largest participants and $\$ 41$ billion for all others are not included.

[^5]:    * Notional amounts do not represent either the net market position or the credit exposure of banks' off-balance-sheet derivative activities. They represent the gross value of all contracts written. Spot foreign exchange contracts of $\$ 490$ billion are not included.

[^6]:    * Includes charter conversions, voluntary liquidations, adjustments for open-bank assistance

[^7]:    *Excludes trading account assets for savings institutions filing a Call Report. Trading account assets for savings institutions filing a TFR are netted out of "All Other Securities".

[^8]:    **Gross operating income is the total of interest income and noninterest income.

[^9]:    * Source: FHFB

[^10]:    *YTD ROA minus ROA for the same period one year ago equals change in basis points. Basis point =1/100 of a percent.

[^11]:    * Includes thrifts owned by unitary thrift holding companies or multi-thrift holding companies.

[^12]:    * As a percentage of risk-weighted assets.

    Note: Standards vary in some instances for the strongest institutions, those anticipating growth, and those subject to supervisory agreements or directives.

[^13]:    * Other borrowed funds include federal funds purchased, securites sold under agreement to repurchase, FHLB and FRB borrowings and other indebtedness.

