Click on a title to view an individual graph

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HIGHLIGHTS -- THIRD QUARTER, 1998

LOSSES IN TRADING, OVERSEAS MARKETS CAUSE \$1.1-BILLION DECLINE IN INDUSTRY EARNINGS

Commercial banks earned \$15.0 billion in the third quarter, a decline of \$1.1 billion from their second-quarter earnings. The drop in net income was caused by sharp declines in earnings from trading activities and earnings from international operations. These declines were concentrated in a few of the largest U.S. commercial banks. Trading revenues totaled \$563 million in the third quarter, compared to \$2.5 billion in the second quarter. The industry's net income from international operations fell to \$550 million, from \$2.0 billion in the second quarter.

LOAN LOSSES RISE BY \$853 MILLION

Net loan losses totaled \$5.7 billion in the third quarter, as commercial banks' net charge-off rate rose to 0.73 percent, the highest quarterly average since the fourth quarter of 1993. The increase in charge-off activity was concentrated in loans to foreign borrowers, where net charge-offs increased by \$220 million compared with the second quarter, and in "all other loans" to domestic borrowers, a category that includes loans for purchasing or carrying securities, where net charge-offs were up by \$491 million.

INDUSTRY ROA FALLS BELOW 1.20 PERCENT FOR FIRST TIME IN 2 YEARS

The average return on assets (ROA) was 1.15 percent in the third quarter, down from 1.25 percent in the second quarter and 1.22 percent in the third quarter of 1997. The last time the industry's ROA was below 1.20 percent was in the fourth quarter of 1996. The decline in profitability was concentrated among a few large banks. Commercial banks with assets greater than \$10 billion had an ROA of 0.97 percent, down from 1.18 percent in the second quarter. Banks with less than \$10 billion in assets posted an ROA of 1.47 percent, up from 1.37 percent in the second quarter.

GAINS ON ASSET SALES LIFT THRIFT PROFITS TO NEW RECORD

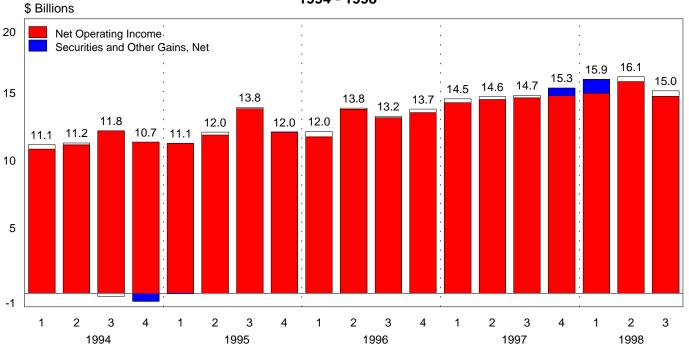
Insured savings institutions reported a record \$3.0 billion in net income for the third quarter, a \$136-million increase over the previous record, set in the second quarter. The earnings improvement was driven by an \$899-million (41-percent) rise in noninterest income reflecting proceeds from asset sales by several large institutions. The performance of smaller thrifts did not show the same gains as larger institutions. Fewer than half of all savings institutions (44 percent) reported higher earnings than in the second quarter. The industry's ROA was a record 1.14 percent, but two-thirds of all thrifts had a quarterly ROA of less than 1 percent. The average ROA for thrifts with less than \$100 million in assets was 0.80 percent, while the average for institutions with assets greater than \$100 million was 1.16 percent. Smaller institutions are burdened with higher average overhead expenses, and have fewer sources of noninterest income than larger thrifts.

• FUND RESERVE RATIOS RISE SLIGHTLY, BIF TO 1.41 PERCENT AND SAIF TO 1.38 PERCENT

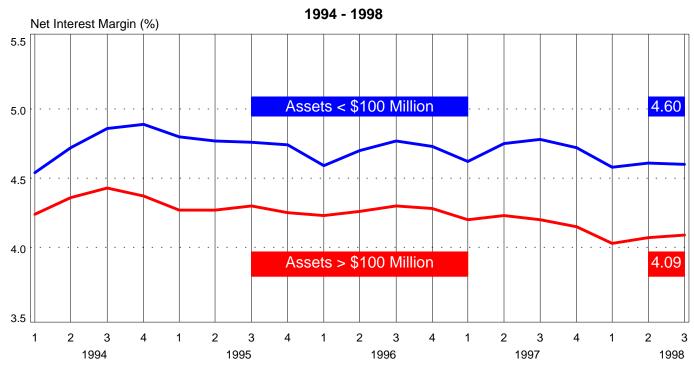
The Bank Insurance Fund (BIF) and the Savings Association Insurance Fund (SAIF) both grew modestly during the third quarter, benefiting from low insurance losses and minimal receivership activity. The reserve ratios of the funds each edged upward by 1 basis point from their June levels, with the BIF reaching 1.41 percent of estimated insured deposits on September 30 and the SAIF rising to 1.38 percent. Two BIF-insured commercial banks failed during the third quarter, raising the year-to-date total for the BIF to three. No SAIF member has failed since August 1996.

Quarterly Net Income

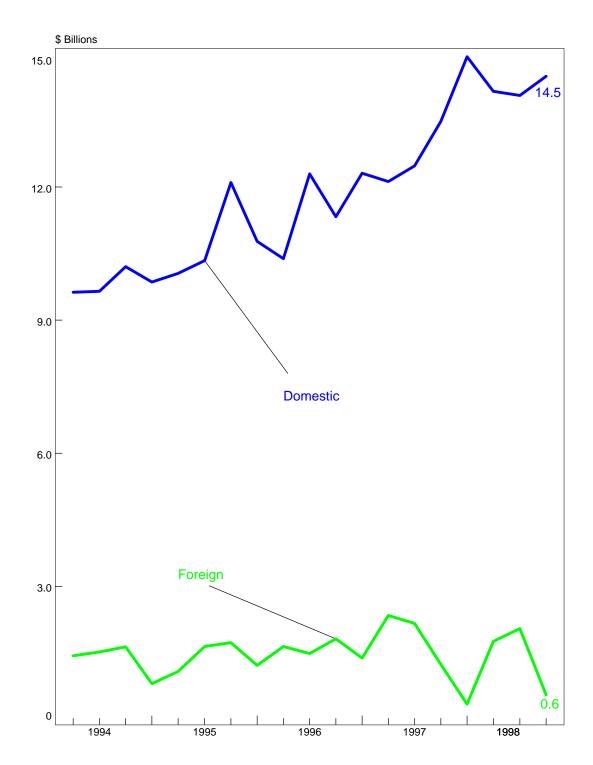
1994 - 1998



Quarterly Net Interest Margins, Annualized



Net Income from Domestic and Foreign Operations 1994 - 1998



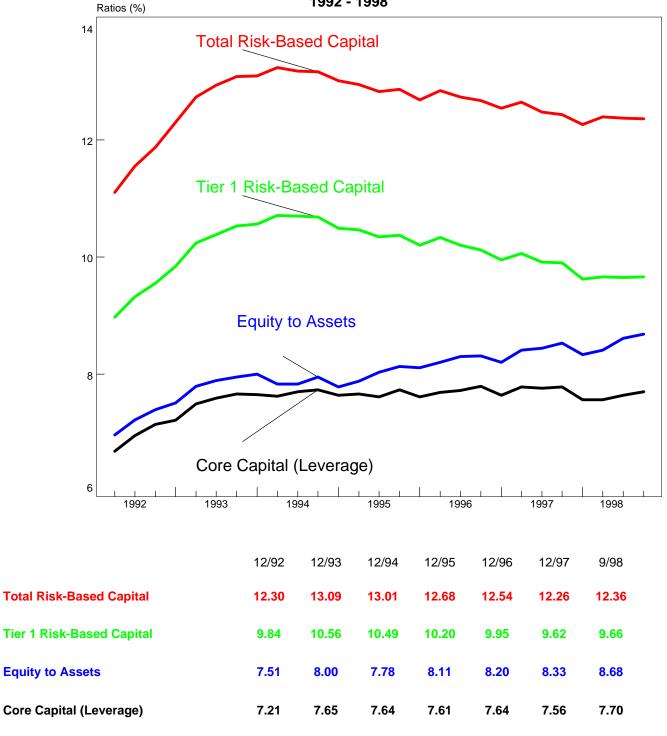
Noninterest Income Provides a Growing Proportion of Bank Revenue

1984 - 1998

^{*}Net operating revenue equals net interest income plus noninterest income.

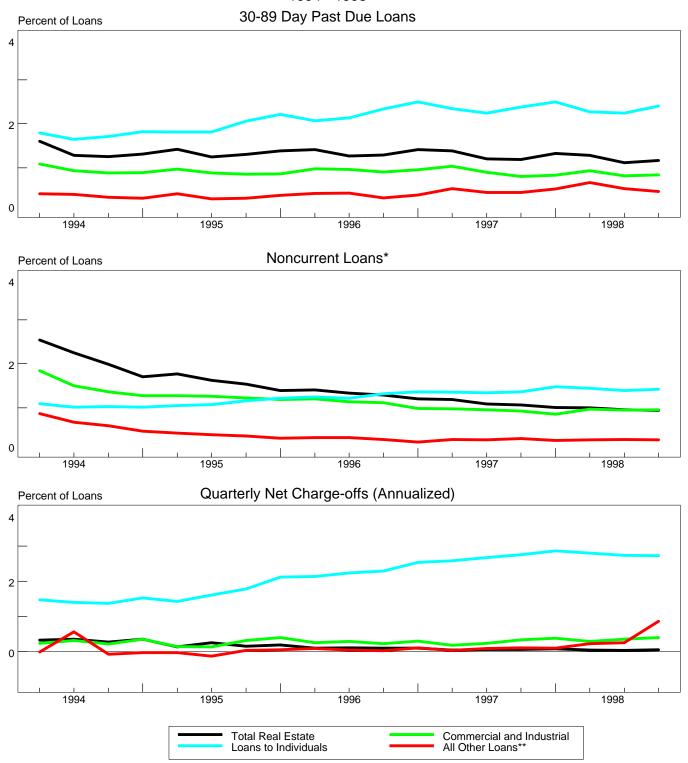
Capital Ratios

1992 - 1998



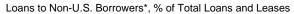
Loan Quality

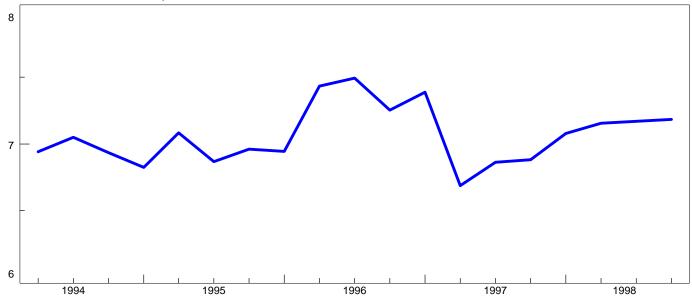
1994 - 1998



^{*}Loans past due 90 or more days or in nonaccrual status.
**Includes loans to foreign governments, depository institutions and lease receivables.

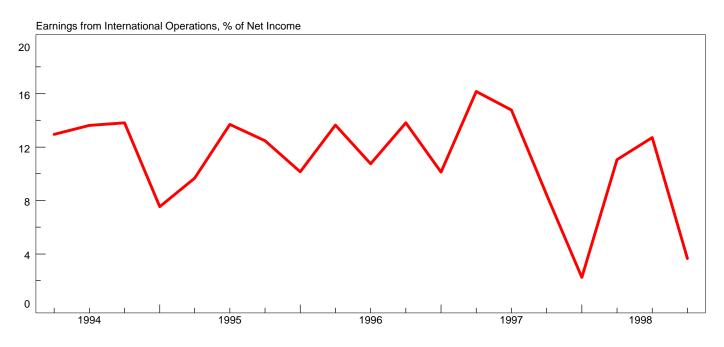
Banks' Lending Exposure to Foreign Borrowers 1994 - 1998





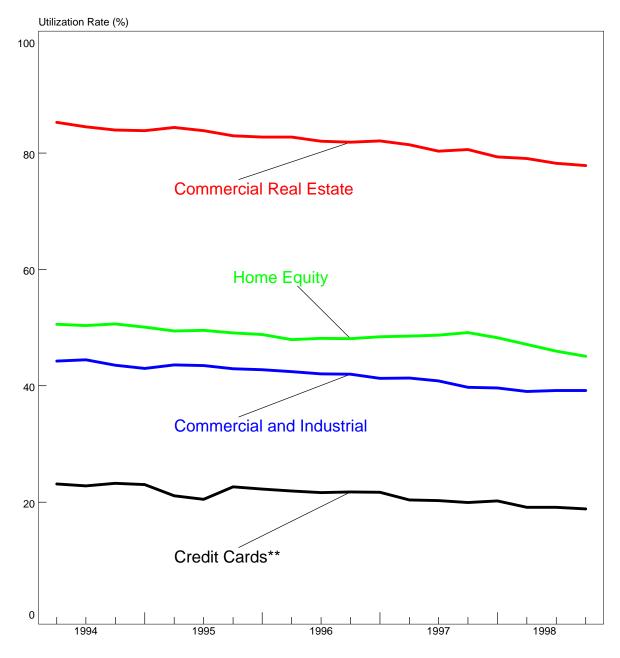
^{*} Includes leases and commercial and industrial loans to non-U.S. addresses, loans to foreign governments, real estate loans in foreign offices, and loans to banks in foreign countries.

International Operations' Contribution to Bank Earnings 1994 - 1998



Utilization Rates on Loan Commitments*

1994 - 1998

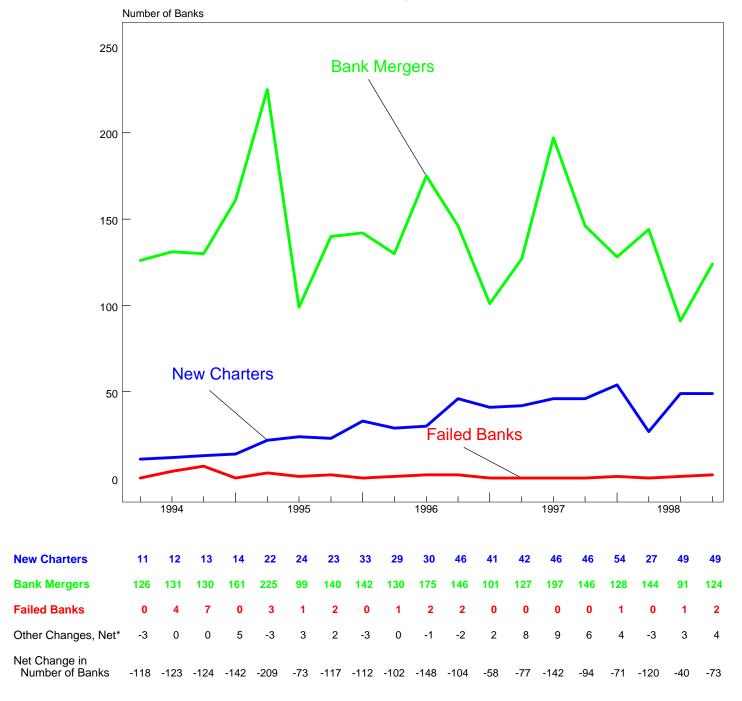


^{*} Utilization rates represent outstanding loan amounts as a percentage of unused loan commitments plus outstanding loan amounts.

^{**} Includes on-balance-sheet loans and off-balance-sheet securitized receivables. For 1st, 2nd, and 4th quarter Call data before 1996, loans securitized and sold are estimated using amounts reported as of 9/30.

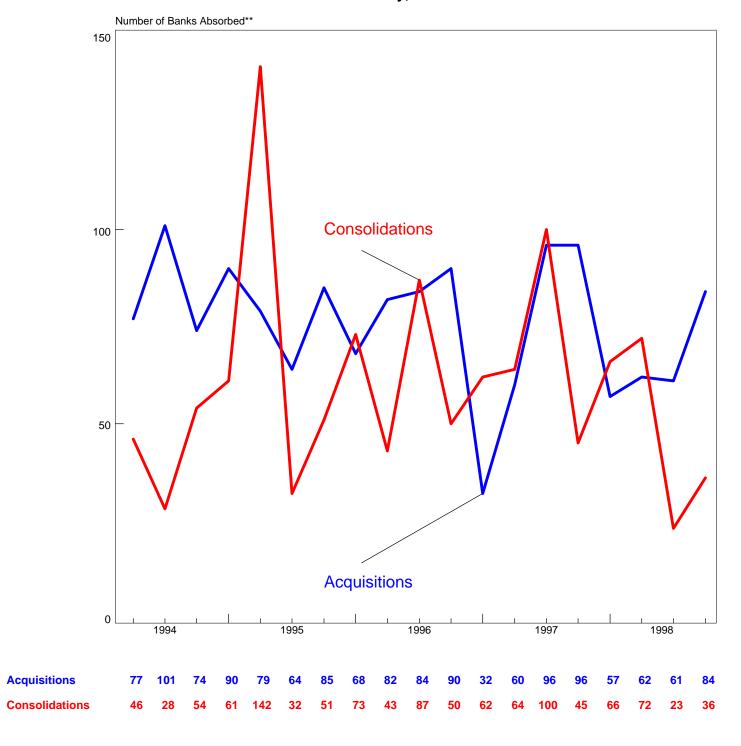
Changes in the Number of FDIC-Insured Commercial Banks

Quarterly, 1994 - 1998



^{*} Includes charter conversions, voluntary liquidations, adjustments for open-bank assistance transactions and other changes.

Bank Mergers: Acquisitions vs. Consolidations* Quarterly, 1994 - 1998

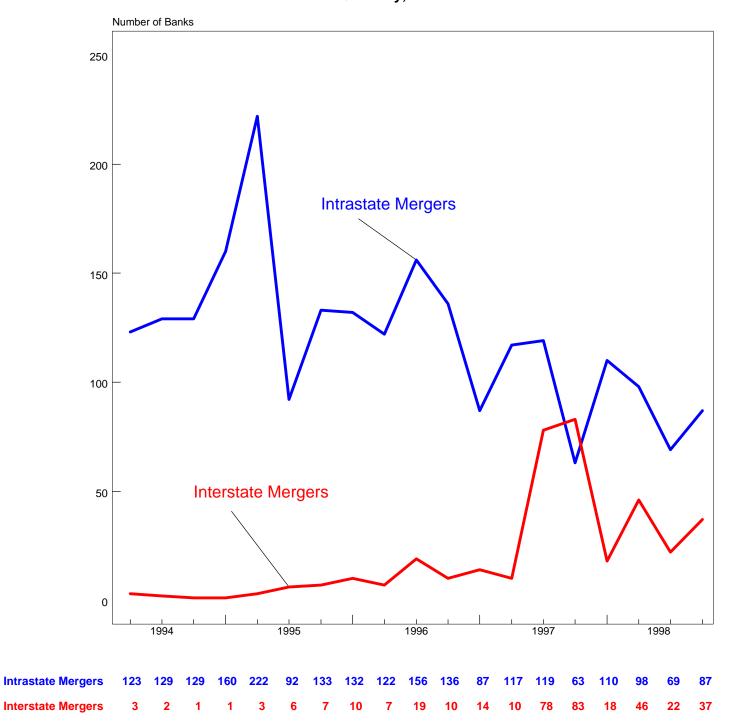


^{*} Acquisitions = change in holding company ownership within 12 months of merger. Consolidations = no change in ownership within 12 months of merger.

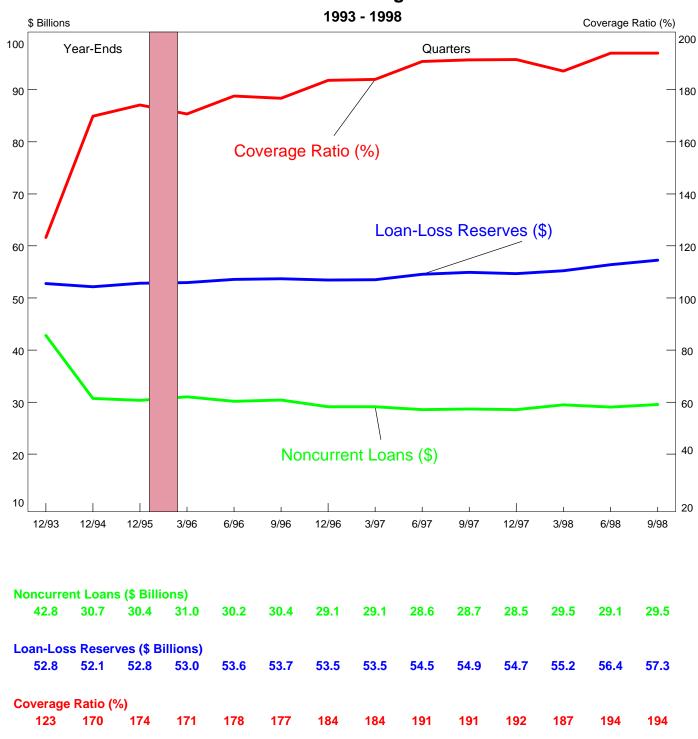
^{**} Does not include commercial banks merged into savings institutions.

Bank Mergers: Interstate vs. Intrastate

Quarterly, 1994 - 1998



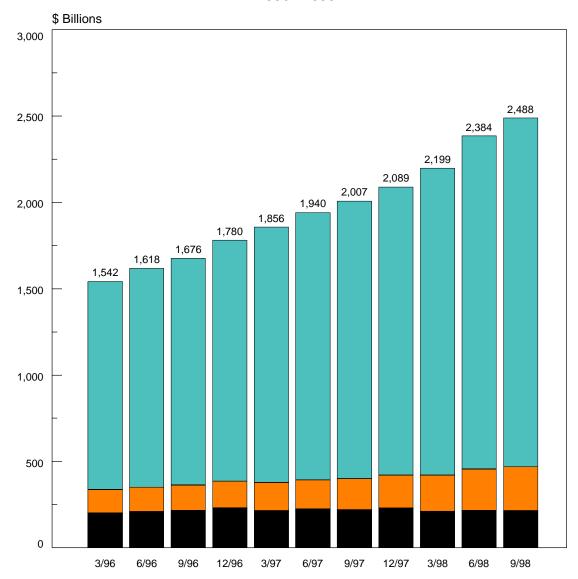
Reserve Coverage Ratio*



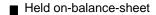
^{*}Loan-loss reserves to noncurrent loans.

Expansion of Credit Card Lines

1996 - 1998







■ Securitized & sold *

Unused commitments *

Total

203.1	210.4	217.8	231.7	215.8	225.2	220.4	231.2	211.8	216.9	216.1
135.4	139.8	146.6	154.4	163.1	168.4	180.4	190.8	209.2	238.7	252.6

1,203.4 1,267.4 1,311.3 1,394.0 1,477.3 1,546.7 1,606.4 1,666.9 1,777.5 1,928.6 2,019.1

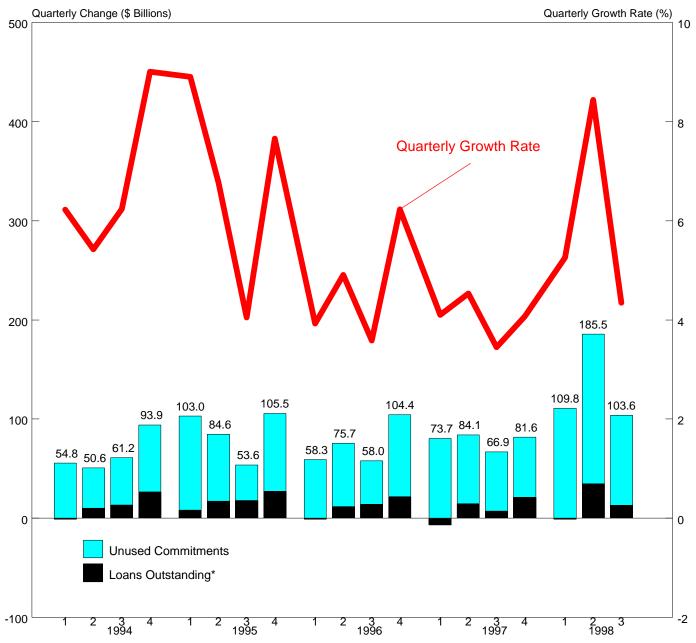
 $1,541.9 \ 1,617.6 \ 1,675.7 \ 1,780.0 \ 1,856.1 \ 1,940.3 \ 2,007.2 \ 2,088.8 \ 2,198.6 \ 2,384.1 \ 2,487.8$

^{*} Off-balance-sheet

Quarterly Credit Card Growth Rate

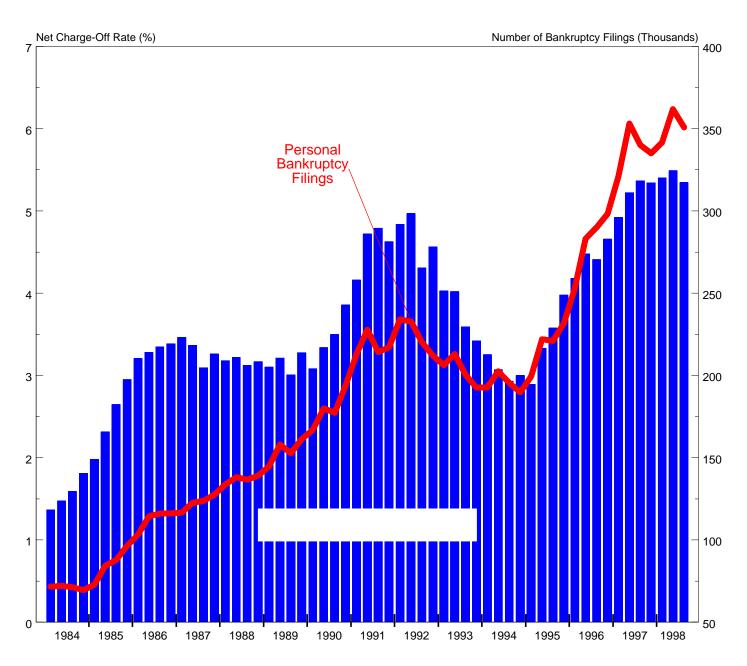
Credit Card Loans and Unused Commitments

1994 - 1998



^{*}Includes on-balance-sheet loans and off-balance-sheet securitized receivables. For 1st, 2nd, and 4th quarter Call data before 1996, loans securitized and sold are estimated using amounts reported as of 9/30.

Credit Card Loss Rates and Personal Bankruptcy Filings 1984 - 1998



Sources: Bankruptcies - Administrative Office of the United States Courts Charge-Off Rates - Commercial Bank Call Reports

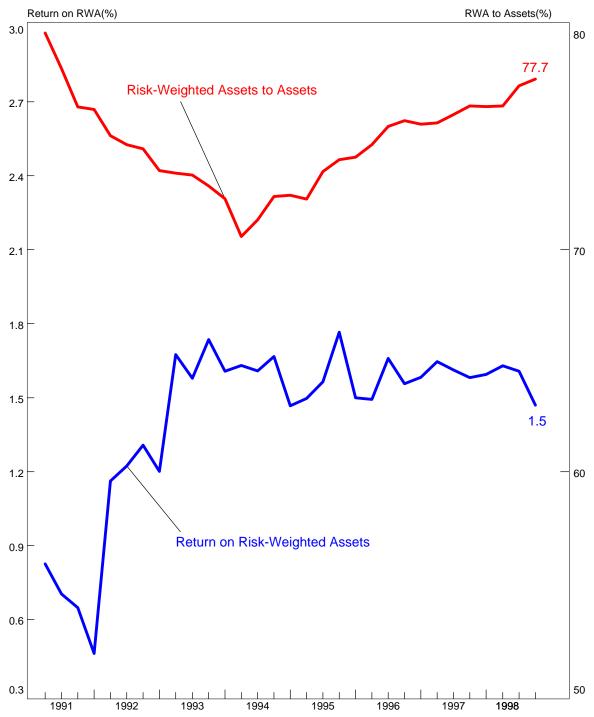
Credit Card Loss Rates and Personal Bankruptcy Filings 1984 - 1998

	Net Charge-Off	Number of Bankruptcy
Date	Rate	Filings
3/31/84	1.37	71,697
6/30/84	1.48	71,955
9/30/84	1.59	71,201
12/31/84	1.81	69,554
3/31/85	1.98	72,887
6/30/85	2.31	84,243
9/30/85	2.65	87,727
12/31/85	2.95	96,376
3/31/86	3.21	103,088
6/30/86	3.28	114,384
9/30/86	3.35	116,037
12/31/86	3.38	116,204
3/31/87	3.46	116,578
6/30/87	3.37	122,689
9/30/87	3.09	123,868
12/31/87	3.26	127,409
3/31/88	3.18	133,712
6/30/88	3.22	138,245
9/30/88	3.12	136,561
12/31/88	3.17	139,215
3/31/89	3.10	144,711
6/30/89	3.21	157,955
9/30/89	3.01	152,696
12/31/89	3.28	161,404
3/31/90	3.08	166,694
6/30/90	3.34	179,943
9/30/90	3.50	177,351
12/31/90	3.86	193,872
3/31/91	4.16	212,913
6/30/91	4.72	227,853
9/30/91	4.79	214,174
12/31/91	4.63	217,160

	Net	Number of
	Charge-Off	Bankruptcy
Date	Rate	Filings
3/31/92	4.84	233,973
6/30/92	4.97	232,657
9/30/92	4.31	220,021
12/31/92	4.57	212,112
3/31/93	4.03	206,271
6/30/93	4.02	212,982
9/30/93	3.59	200,329
12/31/93	3.42	192,617
3/31/94	3.25	192,707
6/30/94	3.07	202,596
9/30/94	2.93	195,308
12/31/94	3.00	189,695
3/31/95	2.89	199,503
6/30/95	3.33	222,086
9/30/95	3.58	220,945
12/31/95	3.98	231,603
3/31/96	4.18	252,761
6/30/96	4.48	283,170
9/30/96	4.41	290,111
12/31/96	4.66	298,244
3/31/97	4.92	321,242
6/30/97	5.22	353,177
9/30/97	5.37	340,059
12/31/97	5.34	335,032
3/31/98	5.40	341,708
6/30/98	5.49	361,908
9/30/98	5.35	350,859

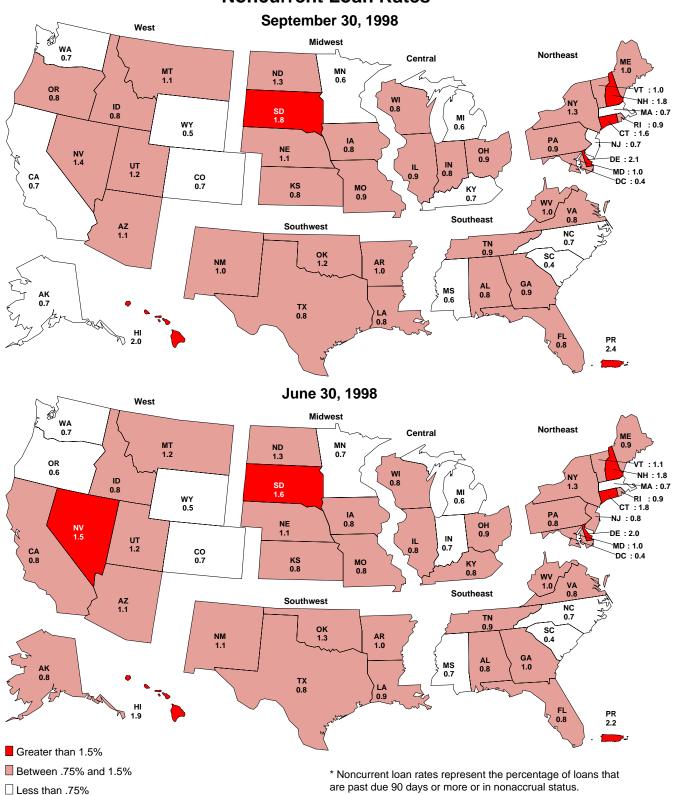
Quarterly Return on Risk-Weighted Assets (RWA),* and RWA to Total Assets

1991 - 1998



^{*} Assets weighted according to risk categories used in regulatory capital computations.

Noncurrent Loan Rates*



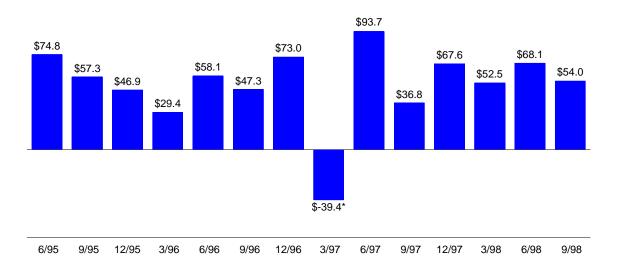
Noncurrent Loan Rates*

June 30, 1998 - September 30, 1998

	Total Loans		Commercial	mmercial & Industrial		Real Estate		Individuals	All Other Loans	
	9/30/98	6/30/98	9/30/98	6/30/98	9/30/98	6/30/98	9/30/98	6/30/98	9/30/98	6/30/98
Puerto Rico	2.45	2.21	2.87	2.52	2.57	2.46	2.06	1.76	1.82	1.56
Delaware	2.08	2.04	1.12	0.80	1.06	1.04	2.35	2.33	0.18	0.25
Hawaii	2.03	1.92	2.44	2.18	2.16	2.22	0.97	1.08	0.99	0.13
New Hampshire	1.84	1.80	1.45	1.89	1.13	1.13	2.53	2.41	0.01	0.07
South Dakota	1.84	1.63	1.95	1.78	1.07	1.19	2.11	1.94	0.41	0.32
Connecticut	1.61	1.82	2.72	3.31	1.43	1.55	0.54	0.58	2.49	2.86
Nevada	1.38	1.51	0.80	0.84	0.87	1.07	1.59	1.73	1.32	1.07
North Dakota	1.31	1.32	2.60	2.43	1.16	1.14	0.75	0.80	0.79	0.89
New York	1.30	1.28	1.24	1.16	1.58	1.64	2.71	2.76	0.25	0.28
Oklahoma	1.24	1.28	2.06	2.03	1.20	1.30	0.69	0.89	0.50	0.16
Utah	1.15	1.22	0.94	1.11	0.65	0.61	1.54	1.67	0.94	0.84
Arizona	1.10	1.07	0.76	0.93	0.48	0.49	1.83	1.81	0.27	0.23
Montana	1.09	1.18	2.80	3.25	0.82	0.80	0.69	0.68	0.48	0.50
Nebraska	1.08	1.10	2.60	2.58	0.77	0.81	1.48	1.41	0.09	0.19
Vermont	1.02	1.10	1.59	1.33	1.07	1.22	0.55	0.68	0.17	0.05
Arkansas	1.02	1.00	1.54	1.46	1.08	1.05	0.80	0.81	0.05	0.06
Maryland	1.01	0.97	1.29	1.04	1.01	1.02	0.46	0.41	1.27	1.40
New Mexico	1.01	1.13	1.51	1.73	0.99	1.15	0.77	0.74	0.56	0.38
West Virginia	1.01	0.95	2.25	2.30	0.90	0.82	0.71	0.65	0.24	0.21
Maine	1.00	0.91	0.85	0.81	1.04	0.91	1.56	1.39	0.31	0.47
Rhode Island	0.91	0.89	0.32	0.26	0.90	1.01	2.30	2.01	0.31	0.30
Ohio	0.90	0.89	1.06	1.09	0.85	0.84	1.02	1.00	0.60	0.51
Tennessee	0.89	0.89	0.71	0.54	1.07	1.11	0.73	0.75	0.42	0.30
Georgia	0.88	0.97	0.76 0.77	0.87	0.62	0.66	1.66	1.71	0.12	0.20 0.35
Pennsylvania Illinois	0.85 0.85	0.84 0.79	0.77	0.61 0.87	1.01 0.96	1.02 0.88	0.97 0.80	0.97 0.72	0.21 0.24	0.35
Missouri	0.85	0.79	1.22	1.55	0.96	0.86	0.60	0.72	0.24	0.28
Louisiana	0.84	0.85	0.96	0.98	0.86	0.76	0.53	0.45	0.23	0.31
Texas	0.84	0.82	1.33	1.18	0.90	0.91	0.78	0.75	0.19	0.18
Idaho	0.84	0.82	2.08	1.18	0.81	0.55	0.48	0.57	0.29	0.00
Kansas	0.83	0.83	1.60	1.71	0.45	0.68	1.07	0.57	0.00	0.00
Florida	0.80	0.03	0.92	0.92	1.02	0.00	0.61	0.69	0.10	0.12
Virginia	0.79	0.84	0.66	0.62	0.65	0.70	1.19	1.21	0.22	0.85
Indiana	0.79	0.74	1.00	0.89	0.67	0.65	1.08	1.00	0.28	0.26
Oregon	0.78	0.63	1.18	1.11	0.58	0.46	1.50	1.00	0.02	0.02
Alabama	0.78	0.78	0.83	0.91	0.71	0.71	1.16	1.08	0.34	0.28
Wisconsin	0.77	0.82	0.85	1.11	0.79	0.78	0.84	0.93	0.41	0.22
Iowa	0.76	0.76	1.81	1.87	0.58	0.52	0.69	0.82	0.22	0.24
Washington	0.74	0.71	0.95	1.08	0.73	0.64	0.49	0.49	0.09	0.06
Colorado	0.73	0.71	1.24	1.14	0.55	0.53	1.01	1.10	0.32	0.22
Kentucky	0.72	0.77	1.05	1.04	0.74	0.81	0.69	0.69	0.20	0.17
New Jersey	0.71	0.79	0.86	0.90	0.75	0.90	0.58	0.59	0.15	0.06
California	0.71	0.76	0.80	0.83	0.94	1.04	0.38	0.38	0.20	0.20
Massachusetts	0.70	0.72	0.58	0.56	0.89	0.92	1.37	1.22	0.23	0.38
Alaska	0.69	0.84	0.94	1.26	0.67	0.74	0.30	0.30	0.65	0.90
North Carolina	0.67	0.69	0.52	0.61	0.91	0.90	0.84	0.75	0.15	0.16
Minnesota	0.64	0.65	0.95	0.90	0.56	0.60	0.63	0.61	0.35	0.36
Michigan	0.64	0.63	0.75	0.73	0.60	0.61	0.56	0.50	0.42	0.46
Mississippi	0.61	0.68	1.18	1.12	0.51	0.63	0.58	0.49	0.19	0.71
Wyoming	0.49	0.54	1.36	1.61	0.31	0.32	0.30	0.35	0.88	0.96
South Carolina	0.38	0.41	0.42	0.36	0.35	0.40	0.54	0.55	0.18	0.17
District of Columbia	0.36	0.43	0.62	0.67	0.08	0.18	0.88	1.17	1.57	0.00
U.S. and Territories	0.94	0.94	0.96	0.94	0.94	0.96	1.42	1.39	0.27	0.28

^{*} Noncurrent loan rates represent the percentage of loans in each category that are past due 90 days or more or in nonaccrual status.

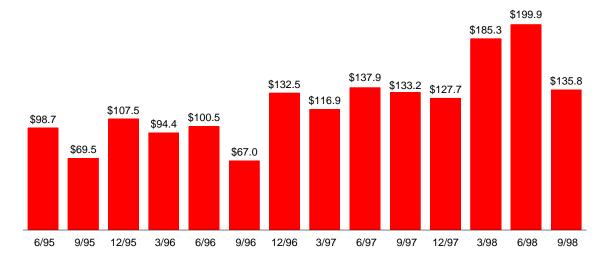
Quarterly Change in Reported Loans Outstanding (\$ Billions)



*In the first quarter of 1997, reporting changes resulted in a \$61.7 billion decline in foreign office loans. Loans in domestic offices increased by \$23.2 billion during the quarter.

In the third quarter of 1998, commercial and industrial loans increased by \$23.6 billion, real estate loans increased by \$15.7 billion, and loans to individuals increased by \$7.6 billion.

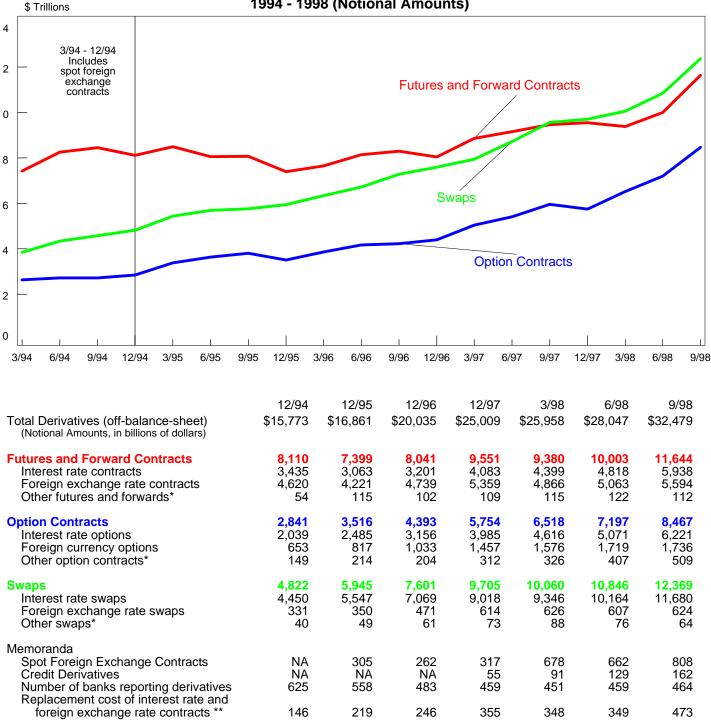
Quarterly Change in Unused Loan Commitments(\$ Billions)



In the third quarter of 1998, unused credit card commitments increased by \$90.5 billion and unused commitments for loans to businesses increased by \$36.6 billion.

Off-Balance-Sheet Derivatives

1994 - 1998 (Notional Amounts)

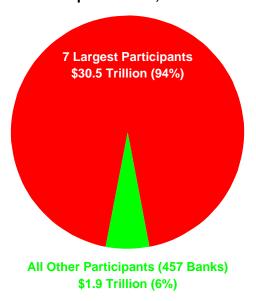


^{*} Not reported by banks with less than \$300 million in assets.

^{**} Reflects replacement cost of interest rate and foreign exchange contracts covered by risk-based-capital requirements. Does not include foreign exchange rate contracts with an original maturity of 14 days or less or futures contracts.

Concentration of Off-Balance-Sheet Derivatives*

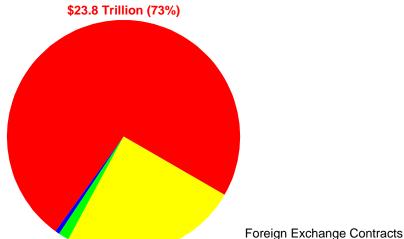
Notional Amounts September 30, 1998



Composition of Off-Balance-Sheet Derivatives*

Notional Amounts September 30, 1998

Interest Rate Contracts



Commodity & Other Contracts \$0.2 Trillion (1%)

Equity Derivative Contracts \$0.5 Trillion (2%)

\$8.0 Trillion (25%)

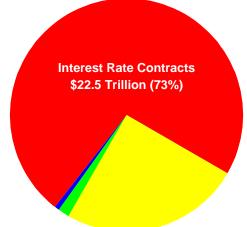
*Amounts do not represent either the net market position or the credit exposure of banks' off-balance-sheet derivative activities.

They represent the gross value of all contracts written. Spot foreign exchange contracts of \$746 billion for the seven largest participants and \$62 billion for all others are not included.

Purpose of Off-Balance-Sheet Derivatives* Held for Trading

Notional Amounts

September 30, 1998



Commodity & Other Contracts \$0.2 Trillion (1%)

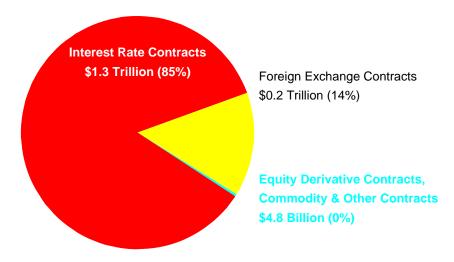
Equity Derivative Contracts \$0.5 Trillion (2%)

Foreign Exchange Contracts \$7.7 Trillion (25%)

Not Held for Trading

Notional Amounts

September 30, 1998



^{*} Notional amounts do not represent either the net market position or the credit exposure of banks' off-balance-sheet derivative activities. They represent the gross value of all contracts written. Spot foreign exchange contracts of \$808 billion are not included.

Positions of Off-Balance-Sheet Derivatives Gross Fair Values

September 30, 1998 (\$ Millions)

Held for Trading

99 Banks Held Derivative Contracts for Trading (Marked to Market)

	Interest Rate	Foreign Exchange	Equity Derivatives	Commodity & Other	Total	Net
Seven Largest Participants		J				2,414
Gross positive fair value	272,861	163,173	38,695	4,138	478,866	
Gross negative fair value	272,945	159,713	38,303	5,490	476,452	
All other participants						488
Gross positive fair value	6,419	9,091	110	368	15,987	
Gross negative fair value	6,330	8,690	107	373	15,499	
Total						2,902
Gross positive fair value	279,279	172,263	38,805	4,505	494,853	
Gross negative fair value	279,275	168,402	38,411	5,864	491,951	

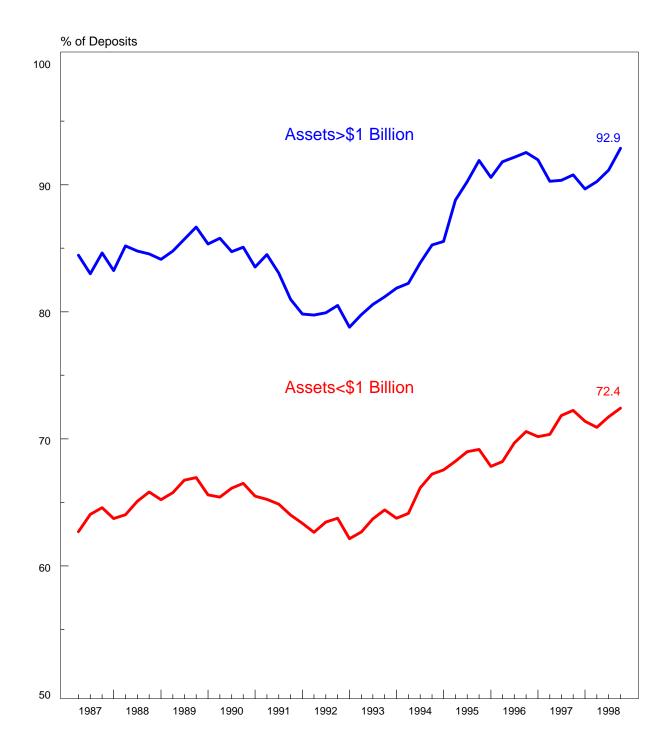
Held for Purposes Other than Trading

445 Banks Held Derivative Contracts for Purposes Other than Trading

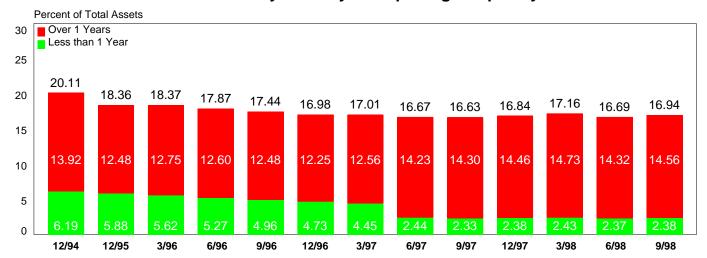
	Interest Rate	Foreign Exchange	Equity Derivatives	Commodity & Other	Total	Net
Marked to Market		_				(110)
Gross positive fair value	1,556	718	19	0	2,293	
Gross negative fair value	1,598	784	19	2	2,402	
Not Marked to Market						10,850
Gross positive fair value	16,900	1,929	93	13	18,935	
Gross negative fair value	6,074	1,848	97	66	8,085	
Total						10,741
Gross positive fair value	18,456	2,647	113	13	21,228	
Gross negative fair value	7,671	2,632	116	69	10,487	

Net Loans and Leases to Deposits

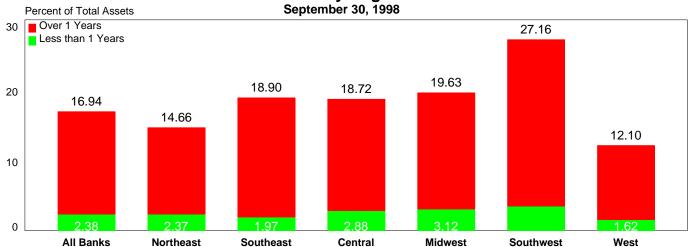
1987 - 1998



Debt Securities by Maturity or Repricing Frequency . . .



... and by Region

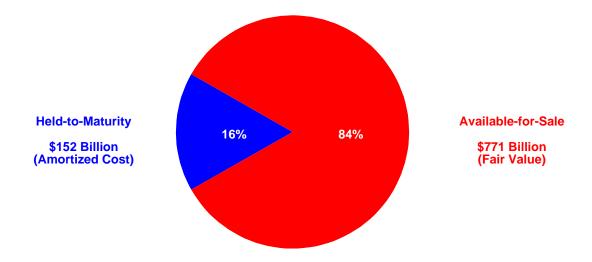


Total Securities (Debt and Equity) (\$ Billions)

	9/96	12/96	3/97	6/97	9/97	12/97	3/98	6/98	9/98
U.S. Government Obligations:	\$311	\$300	\$305	\$304	\$299	\$303	\$314	\$309	\$286
U.S. Treasury	184	169	171	166	159	155	162	150	125
U.S. Agencies	127	131	134	139	140	148	151	159	162
Mortgage Pass-through Securities	215	224	231	235	244	256	268	252	277
Collateralized Mortgage Obligations	113	112	111	110	117	128	134	141	156
State, County, Municipal Obligations	74	75	75	75	76	77	78	80	84
Other Debt Securities	66	68	69	71	77	83	84	84	90
Equity Securities	20	22	22	24	24	26	27	28	29
Total Securities	\$799	\$801	\$813	\$820	\$836	\$872	\$905	\$894	\$923
Memoranda Fair Value of High-risk Mortgage Securities	2	2	2	2	2	3	3	3	5
Fair Value of Structured Notes	11	10	9	10	10	9	8	8	6

Total Securities*

September 30, 1998



Total Securities* September 30, 1998 (\$ Millions)

	Held-	to-Maturity	Availa	ble-for-Sale		
		Fair Value		Fair Value		Fair Value
	Amortized	to Amortized	Fair	to Amortized	Total	to Amortized
	Cost	Cost (%)	Value	Cost (%)	Securities	Cost (%)
U.S. Government Obligations						
U.S. Treasury	\$17,659	101.6	\$107,234	102.9	\$124,893	102.7
U.S. Agencies	39,214	100.7	122,305	101.2	161,519	101.1
Mortgage Pass-through Securities	32,506	101.8	244,686	101.6	277,192	101.7
Collateralized Mortgage Obligations	22,812	100.8	133,600	100.8	156,412	100.8
State, County, Municipal Obligations	33,981	103.6	49,641	103.6	83,622	103.6
Other Debt Securities	5,985	97.4	84,012	99.4	89,997	99.2
Equity Securities	**	**	29,436	1 <u>06.7</u>	29,436	1 <u>06.7</u>
Total Securities	\$152,158	101.6	\$770,914	101.7	\$923,072	101.6
Memoranda***						
High-risk Mortgage Securities	5,355		5,408			101.0
Structured Notes	6,423		6,443			100.3

^{*} Excludes trading account assets.

* Equity Securities are classified as 'Available-for-Sale'.

*** High risk securities and structured notes are included in the 'Held-to-Maturity' or 'Available-for-Sale' accounts.

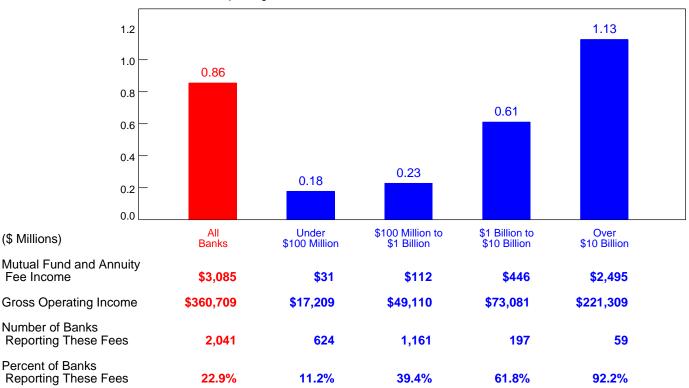
Mutual Fund and Annuity Sales* 1997 - 1998

Quarterly Sales (\$ Millions)	9/97	12/97	3/98	6/98	9/98
Money Market Funds	\$250,358	\$297,445	\$323,860	\$333,043	\$324,950
Debt Securities Funds	4,430	5,520	6,192	8,048	7,975
Equity Securities	11,875	10,406	12,843	17,201	17,064
Other Mutual Funds	1,997	2,377	2,395	3,249	2,816
Annuities	3,788	3,535	3,558	4,203	4,038
Proprietary Mutual Fund and Annuity Sales included above	241,815	284,446	309,836	323,645	313,943

^{*} Domestic office sales of proprietary, private label and third-party funds and annuities. Does not reflect redemptions.

Fee Income from Sales and Service of Mutual Funds and Annuities 1998 YTD

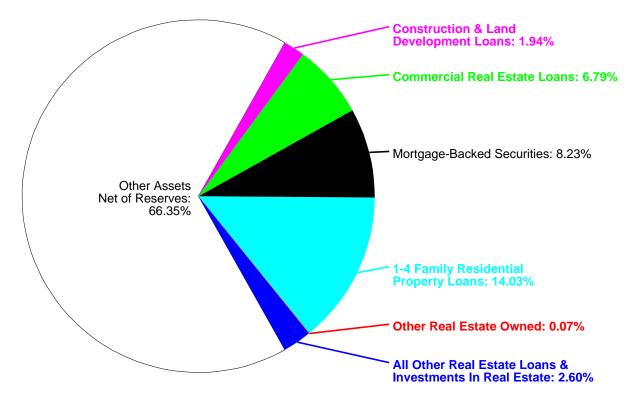




^{**}Gross operating income is the total of interest income and noninterest income.

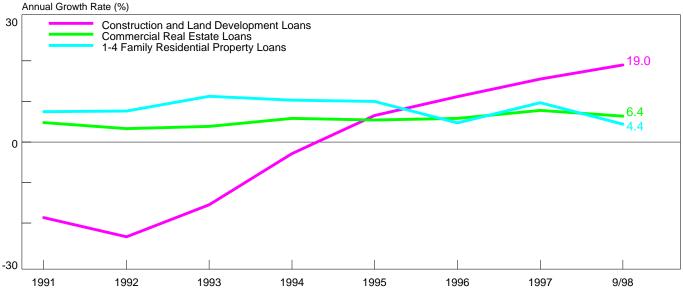
Real Estate Assets as a Percent of Total Assets

September 30, 1998



Real Estate Loan Growth Rates*

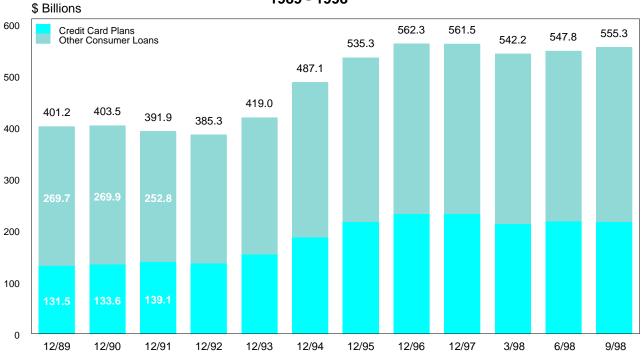
1991 - 1998



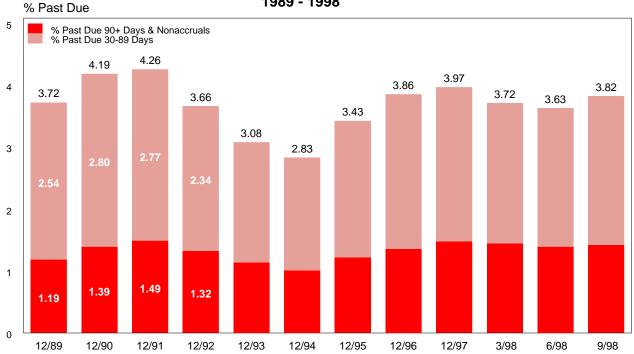
^{*} Growth rate for most recent twelve-month period.

Loans to Individuals

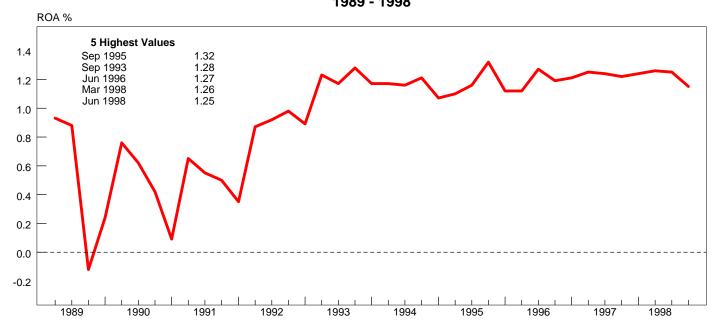
1989 - 1998



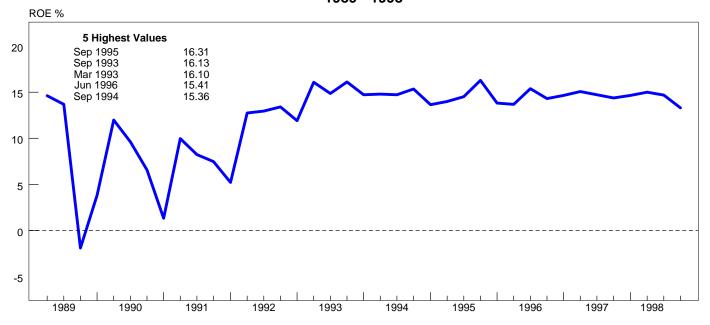
Delinquency Rates, Loans to Individuals 1989 - 1998



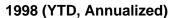
Quarterly Return on Assets (ROA), Annualized

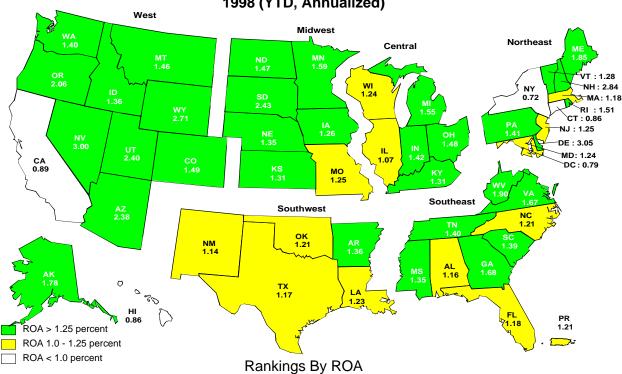


Quarterly Return on Equity (ROE), Annualized 1989 - 1998



Return On Assets (ROA)





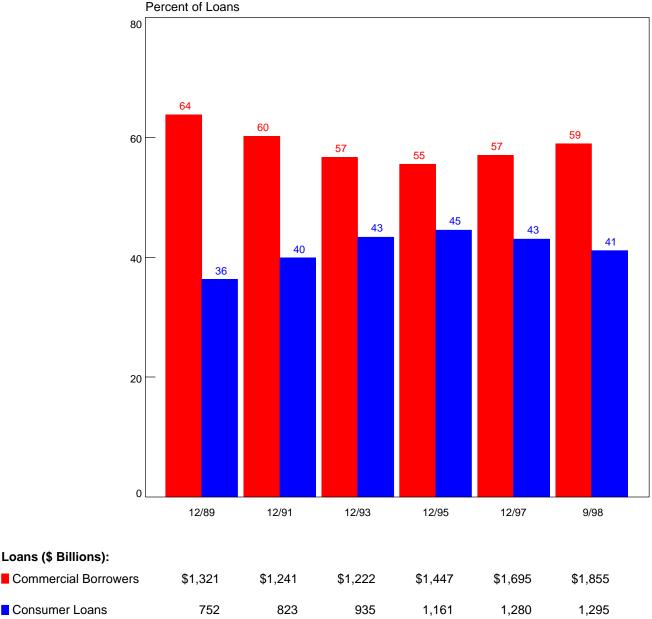
ſ	No. of Inst.		1		•	No. of Inst.			
	as of 9/30/98		YTD 1997	Change*		as of 9/30/98	YTD 1998	YTD 1997	Change*
1 Delaware	34	3.05	2.01	104	28 Mississippi	100	1.35	1.38	(3)
2 Nevada	26	3.00	2.15	85	29 Nebraska	320	1.35	1.32	3
3 New Hampshire	19	2.84	2.74	10	30 Kansas	398	1.31	1.31	0
4 Wyoming	52	2.71	2.30	41	31 Kentucky	267	1.31	1.29	2
5 South Dakota	104	2.43	2.06	37	32 Vermont	21	1.28	1.34	(6)
6 Utah	49	2.40	2.02	38	33 Iowa	442	1.26	1.25	1
7 Arizona	44	2.38	1.34	104	34 Missouri	397	1.25	1.29	(4)
8 Oregon	42	2.06	1.88	18	35 New Jersey	70	1.25	1.20	5
9 West Virginia	92	1.90	1.33	57	36 Maryland	83	1.24	1.26	(2)
10 Maine	17	1.85	1.03	82	37 Wisconsin	350	1.24	1.24	0
11 Alaska	6	1.78	1.86	(8)	38 Louisiana	156	1.23	1.22	1
12 Georgia	349	1.68	1.32	36	39 North Carolina	62	1.21	1.22	(1)
13 Virginia	149	1.67	1.38	29	40 Oklahoma	315	1.21	1.17	4
14 Minnesota	517	1.59	1.39	20	41 Puerto Rico	12	1.21	1.21	0
15 Michigan	162	1.55	1.39	16	42 Florida	256	1.18	1.38	(20)
16 Rhode Island	7	1.51	1.29	22	43 Massachusetts	44	1.18	1.39	(21)
17 Colorado	201	1.49	1.35	14	44 Texas	808	1.17	1.24	(7)
18 Ohio	222	1.48	1.42	6	45 Alabama	169	1.16	1.24	(8)
19 North Dakota	117	1.47	1.23	24	46 New Mexico	56	1.14	1.30	(16)
20 Montana	90	1.46	1.53	(7)	47 Illinois	757	1.07	1.06	1
21 Indiana	183	1.42	1.31	11	48 California	337	0.89	1.17	(28)
22 Pennsylvania	204	1.41	1.42	(1)	49 Connecticut	26	0.86	1.14	(28)
23 Tennessee	208	1.40	1.49	(9)	50 Hawaii	13	0.86	1.05	(19)
24 Washington	81	1.40	1.48	(8)	51 District of Col.	6	0.79	1.03	(24)
25 South Carolina	81	1.39	1.28	11	52 New York	152	0.72	0.91	(19)
26 Arkansas	214	1.36	1.31	5					
27 Idaho	17	1.36	1.29	7	U.S. and Terr.	8,910	1.22	1.24	(2)

^{*}YTD ROA minus ROA for the same period one year ago equals change in basis points. Basis point=1/100 of a percent. Results for four of the states with the highest ROAs (SD, NV, DE, & NH) were significantly influenced by the presence of large credit card operations.

Credit Risk Diversification

Consumer Loans versus Loans to Commercial Borrowers (as a Percent of Total Loans)

1989 - 1998



Loans to Commercial Borrowers (Credit Risk Concentrated). - These are loans that can have relatively large balances at risk to a single borrower. A single loan may represent a significant portion of an institution's capital or income. Therefore, a relatively small number of defaults could impair an institution's capital or income. These loans include commercial and industrial loans, commercial real estate, construction loans, and agricultural loans.

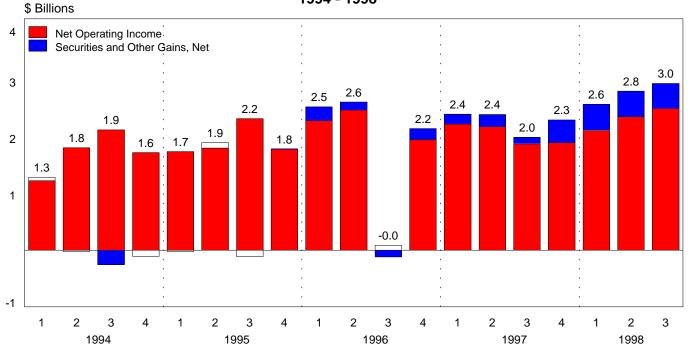
Consumer Loans (Credit Risk Diversified). - These are loans that typically have relatively small balances spread among a large number of borrowers. A number of defaults are likely but typically do not impair an institution's capital or income. These loans include consumer and credit card loans, 1-4 family residential mortgages and home equity loans.

Loans (\$ Billions):

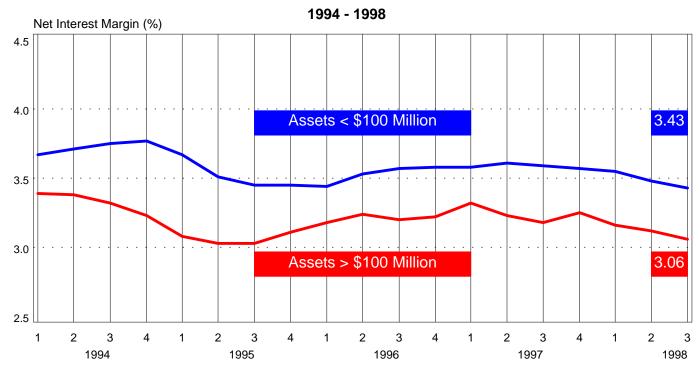
Consumer Loans

Quarterly Net Income

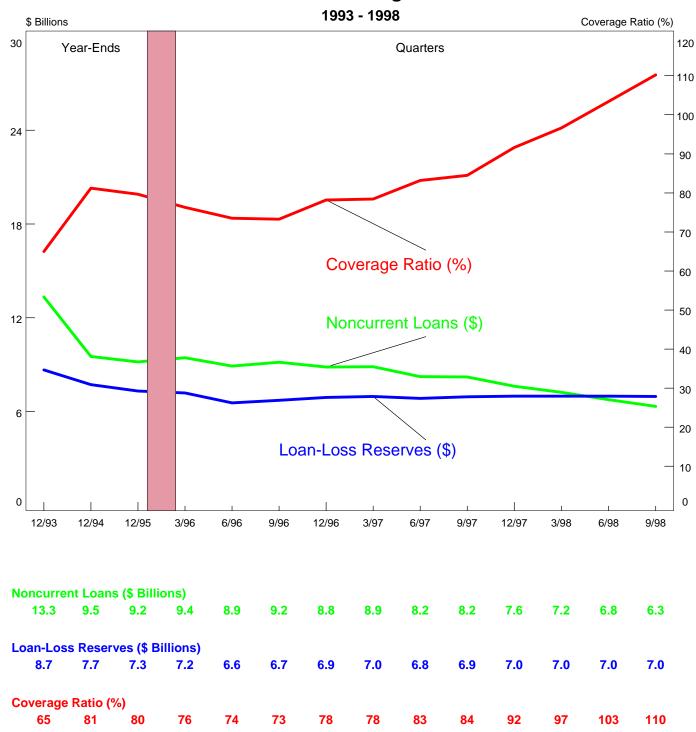
1994 - 1998



Quarterly Net Interest Margins, Annualized



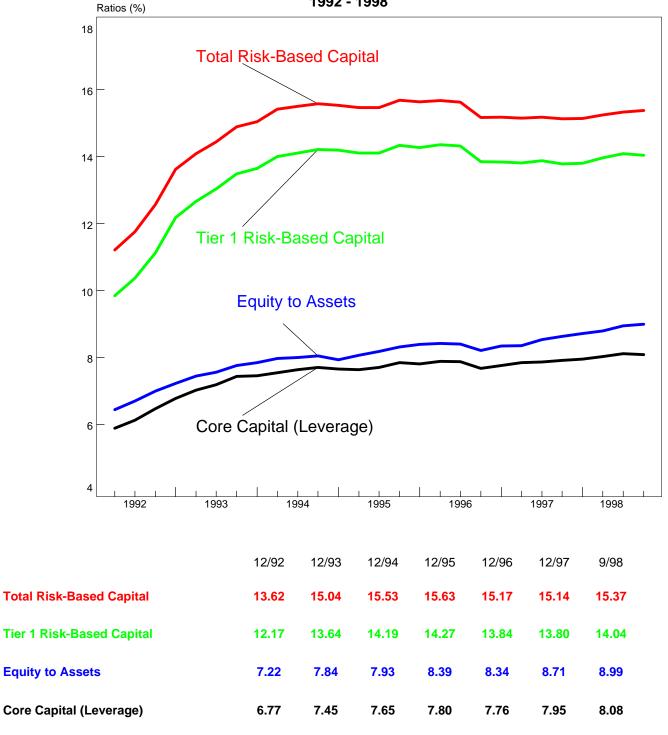
Reserve Coverage Ratio*



^{*}Loan-loss reserves to noncurrent loans. Beginning with June 1996, TFR filers report noncurrent loans net of specific reserves. Accordingly, specific reserves have been subtracted from loan-loss reserves, beginning with June 1996, to make the coverage ratio more closely comparable to prior periods.

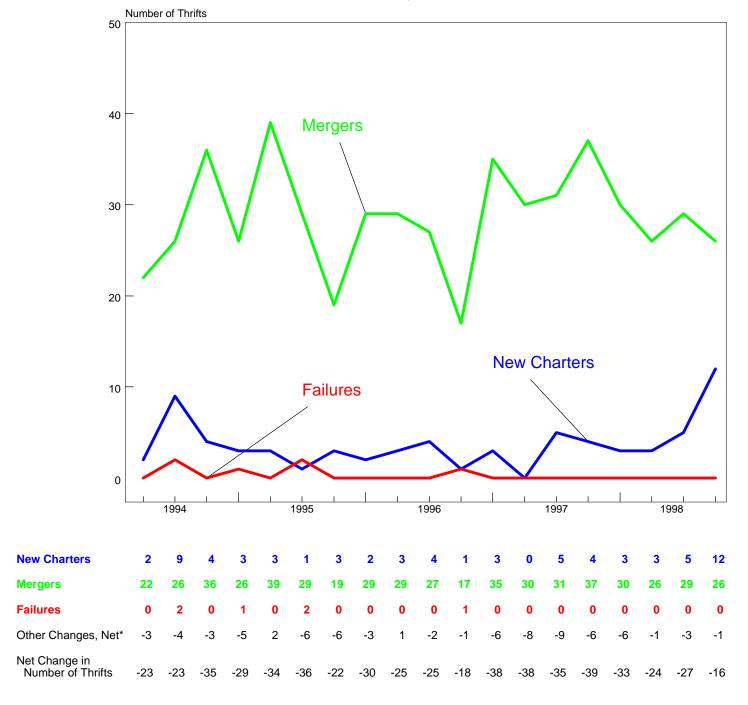
Capital Ratios

1992 - 1998



Changes in the Number of FDIC-Insured Savings Institutions

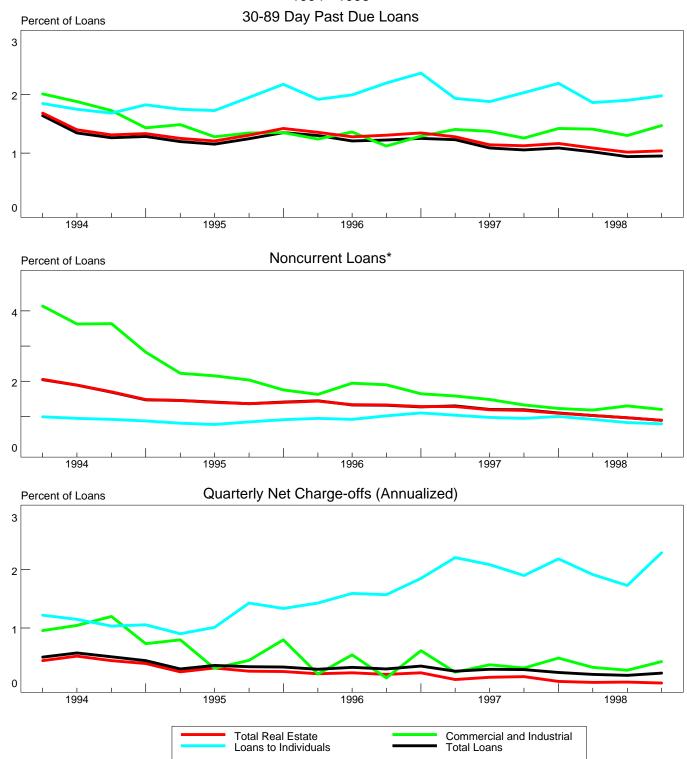
Quarterly, 1994 - 1998



^{*} Includes charter conversions, voluntary liquidations, adjustments for open-bank assistance transactions and other changes.

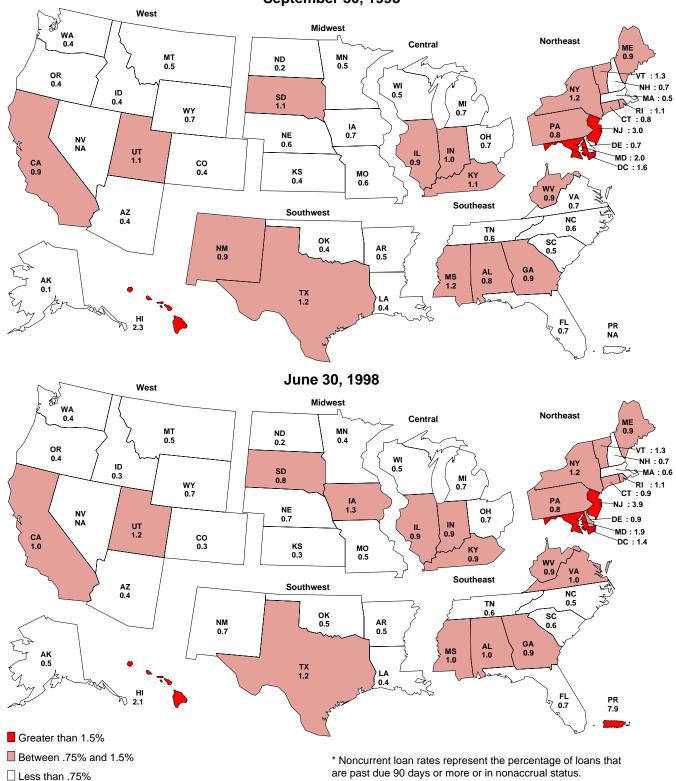
Loan Quality

1994 - 1998



^{*}Loans past due 90 or more days or in nonaccrual status.

Noncurrent Loan Rates* September 30, 1998



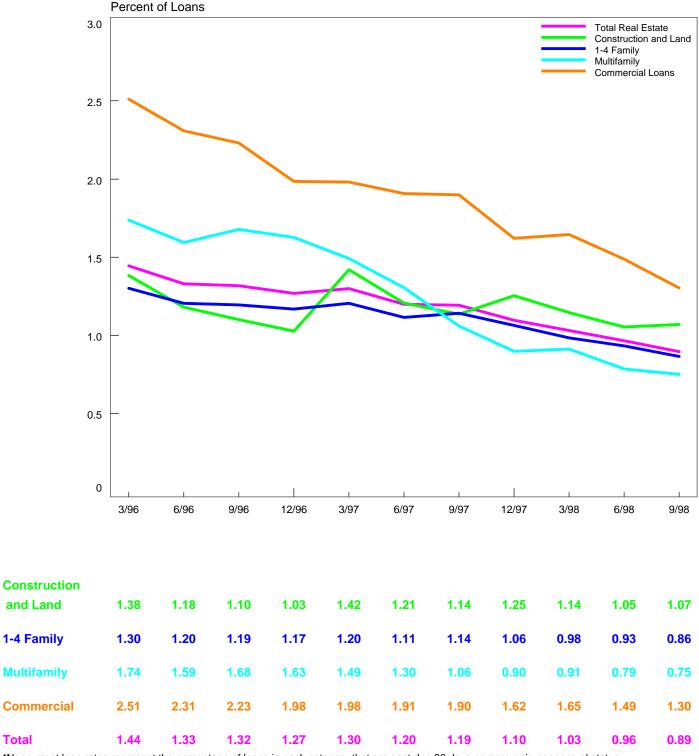
Noncurrent Loan Rates*

June 30, 1998 - September 30, 1998

	Total Loans		Commercia	l & Industrial	Real	Estate	Loans to Individuals		
	9/30/98	6/30/98	9/30/98	6/30/98	9/30/98	6/30/98	9/30/98	6/30/98	
New Jersey	2.98	3.85	2.74	2.08	3.02	3.97	2.27	1.51	
lawaii	2.27	2.12	2.97	3.60	2.32	2.14	0.70	0.75	
Maryland	2.00	1.88	1.84	0.82	2.05	1.94	0.50	0.39	
District of Columbia	1.62	1.43	0.00	0.00	2.59	2.37	0.01	0.05	
/ermont	1.26	1.28	2.15	1.16	1.22	1.30	1.39	1.22	
Texas	1.20	1.22	2.05	1.93	1.21	1.27	0.98	0.93	
New York	1.18	1.24	1.93	2.30	1.17	1.22	0.93	1.19	
Mississippi	1.18	1.01	0.20	0.25	1.17	1.05	1.61	0.90	
Rhode Island	1.09	1.12	1.60	0.24	1.08	1.19	0.92	0.85	
Jtah	1.08	1.21	21.20	27.30	0.91	1.06	2.54	2.37	
Kentucky	1.05	0.91	2.15	3.00	0.98	0.82	1.39	1.25	
South Dakota	1.05	0.81	2.52	1.81	0.66	0.67	1.26	0.64	
ndiana	1.00	0.94	0.71	1.27	1.02	0.94	0.97	0.75	
Georgia	0.91	0.91	1.23	1.63	0.80	0.79	1.73	1.67	
llinois	0.89	0.92	1.01	1.19	0.83	0.85	1.40	1.63	
California	0.88	0.95	0.52	0.58	0.89	0.96	0.82	0.78	
New Mexico	0.88	0.74	0.32	0.00	0.89	0.79	0.85	0.76	
Vest Virginia	0.87	0.91	0.29	0.82	0.78	0.77	1.73	1.83	
Maine	0.87	0.94	1.40	1.26	0.70	0.93	1.07	1.04	
Alabama	0.83	0.95	0.61	1.84	0.83	0.93	0.85	0.96	
Connecticut	0.81	0.88	1.49	1.68	0.85	0.80	0.87	1.08	
Pennsylvania	0.77	0.88	1.49	0.91	0.73	0.80	0.61	0.62	
	0.77	0.99	0.34	0.91	0.78	0.80	1.10	1.87	
/irginia	0.73	0.99	1.44	1.02	0.68	0.72	0.83	0.86	
Florida							0.83		
owa	0.70	1.32	2.55	2.75	0.59	0.97		2.40	
Ohio	0.69	0.71	2.55	3.15	0.69	0.72	0.56	0.45	
Delaware	0.69	0.89	1.91	2.27	0.70	0.84	0.54	0.79	
Wyoming	0.67	0.72	2.73	5.59	0.58	0.53	0.84	0.73	
Michigan	0.66	0.67	0.47	1.15	0.68	0.65	0.57	0.65	
New Hampshire	0.66	0.71	0.64	0.99	0.71	0.73	0.41	0.44	
Nebraska	0.64	0.65	0.59	1.44	0.69	0.66	0.33	0.36	
Missouri	0.63	0.49	4.57	2.15	0.55	0.46	0.71	0.61	
Tennessee	0.61	0.59	0.78	0.90	0.61	0.59	0.56	0.52	
North Carolina	0.55	0.51	0.86	0.80	0.55	0.50	0.65	0.91	
Massachusetts	0.54	0.55	0.93	0.79	0.53	0.55	0.36	0.32	
Montana	0.53	0.53	0.14	0.11	0.42	0.45	1.27	1.09	
South Carolina	0.52	0.57	0.35	1.20	0.50	0.52	0.77	1.01	
Arkansas	0.51	0.54	0.33	0.51	0.58	0.57	0.20	0.38	
Minnesota	0.45	0.41	1.15	0.89	0.41	0.38	0.30	0.35	
Visconsin	0.45	0.46	1.36	1.45	0.37	0.39	0.87	0.79	
Arizona	0.44	0.36	0.00	N/A	0.44	0.36	0.06	0.87	
Kansas	0.44	0.34	0.58	3.78	0.43	0.30	0.75	0.62	
ouisiana	0.43	0.38	1.29	1.92	0.39	0.34	0.73	0.71	
Oklahoma	0.42	0.47	2.07	2.15	0.30	0.39	1.26	0.62	
Vashington	0.42	0.41	0.41	0.46	0.42	0.41	0.37	0.47	
Colorado	0.35	0.29	1.01	1.45	0.34	0.28	0.24	0.38	
daho	0.35	0.32	0.00	1.77	0.38	0.25	0.31	0.24	
Oregon	0.35	0.39	1.31	1.45	0.32	0.40	0.35	0.22	
North Dakota	0.17	0.15	1.39	0.13	0.11	0.15	0.21	0.16	
Alaska	0.14	0.47	1.49	2.20	0.00	0.34	0.24	0.39	
Puerto Rico	N/A	7.86	N/A	18.23	N/A	6.79	N/A	5.60	
Nevada	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
J.S. and Territories	0.89	0.96	1.20	1.30	0.89	0.96	0.79	0.83	

^{*} Noncurrent loan rates represent the percentage of loans in each category that are past due 90 days or more or in nonaccrual status.

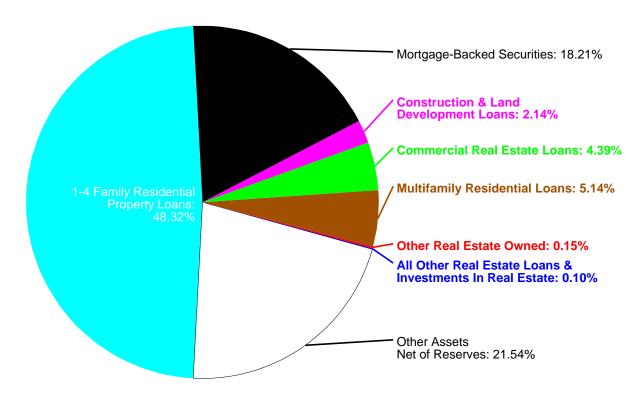
Noncurrent Real Estate Loan Rates by Type* 1996 - 1998



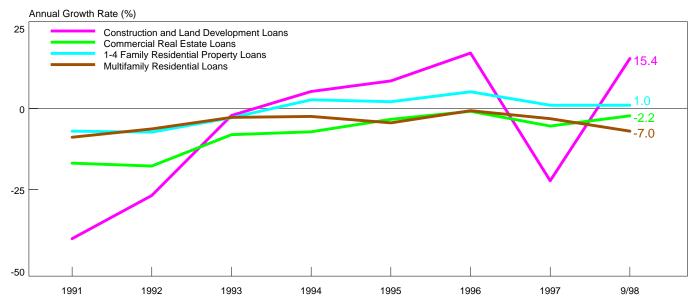
^{*}Noncurrent loan rates represent the percentage of loans in each category that are past due 90 days or more or in nonaccrual status.

Real Estate Assets as a Percent of Total Assets

September 30, 1998



Real Estate Loan Growth Rates*



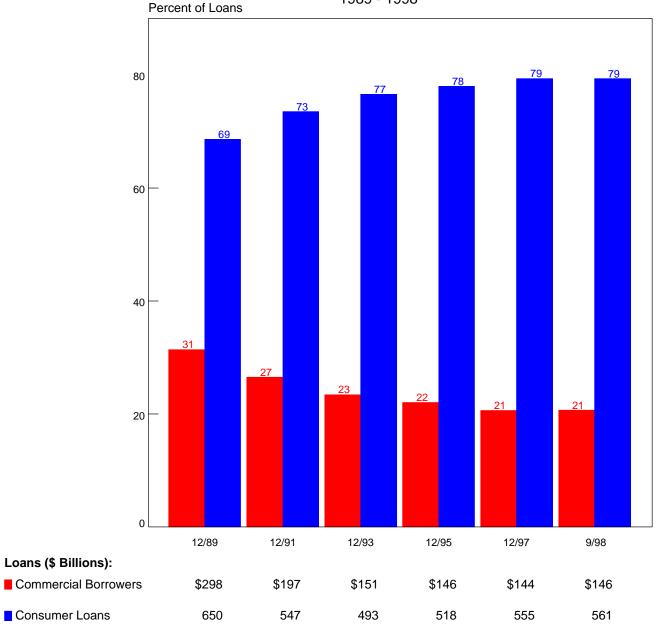
^{*} Growth rate for most recent twelve-month period.

Beginning in March 1997, TFR filers report balances net of loans in process.

Credit Risk Diversification

Consumer Loans versus Loans to Commercial Borrowers (as a Percent of Total Loans)

1989 - 1998

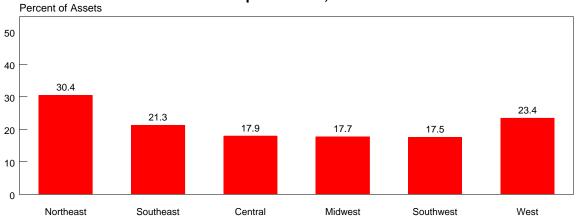


Loans to Commercial Borrowers (Credit Risk Concentrated). - These are loans that can have relatively large balances at risk to a single borrower. A single loan may represent a significant portion of an institution's capital or income. Therefore, a relatively small number of defaults could impair an institution's capital or income. These loans include commercial and industrial loans, commercial real estate, construction loans, and agricultural loans.

Consumer Loans (Credit Risk Diversified). - These are loans that typically have relatively small balances spread among a large number of borrowers. A number of defaults are likely but typically do not impair an institution's capital or income. These loans include consumer and credit card loans, 1-4 family residential mortgages and home equity loans.

Total Securities* as a Percent of Assets

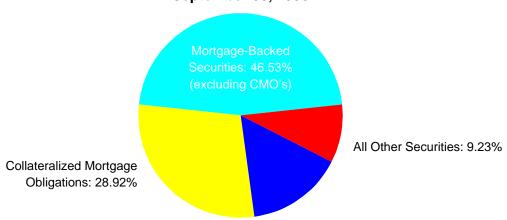
September 30, 1998



Total Securities* (\$ Billions)

	9/96	12/96	3/97	6/97	9/97	12/97	3/98	6/98	9/98
U.S. Government Obligations (non-mortgage)	\$48	\$46	\$46	\$47	\$46	\$46	\$45	\$43	\$39
Mortgage-Backed Securities (excluding CMO's)	146	140	138	137	132	131	128	123	119
Collateralized Mortgage Obligations	56	54	54	53	51	50	55	65	74
All Other Securities	23	23	_20	_20	<u>19</u>	_22	21	_22	_24
Total Securities	272	262	258	258	247	249	249	252	255
Securities as a Percent of Assets	26.30%	25.51%	25.25%	25.09%	24.21%	24.23%	23.95%	24.12%	24.14%
Memoranda:									
Amortized Cost of Total Held-to-Maturity Sec.	131	124	117	114	113	103	99	98	94
Fair Value of Total Available-for-Sale Sec.	141	138	141	144	134	145	150	154	161

Total Securities* September 30, 1998



U.S. Government Obligations (non-mortgage): 15.32%

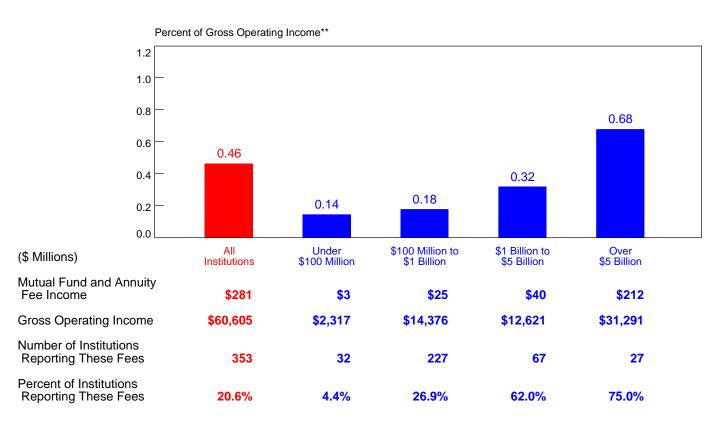
^{*}Excludes trading account assets for savings institutions filing a Call Report. Trading account assets for savings institutions filing a TFR are netted out of "All Other Securities".

Mutual Fund and Annuity Sales* 1997 - 1998

Quarterly Sales (\$ Millions)	9/97	12/97	3/98	6/98	9/98
Money Market Funds	\$ 539	\$ 551	\$ 880	\$ 492	\$ 560
Debt Securities Funds	507	570	659	775	792
Equity Securities	566	614	762	875	839
Other Mutual Funds	207	194	203	266	259
Annuities	1,176	1,079	957	1,297	1,220
Proprietary Mutual Fund and Annuity Sales included above	682	905	861	669	548

^{*}Domestic office sales of proprietary, private label and third-party funds and annuities. Does not reflect redemptions.

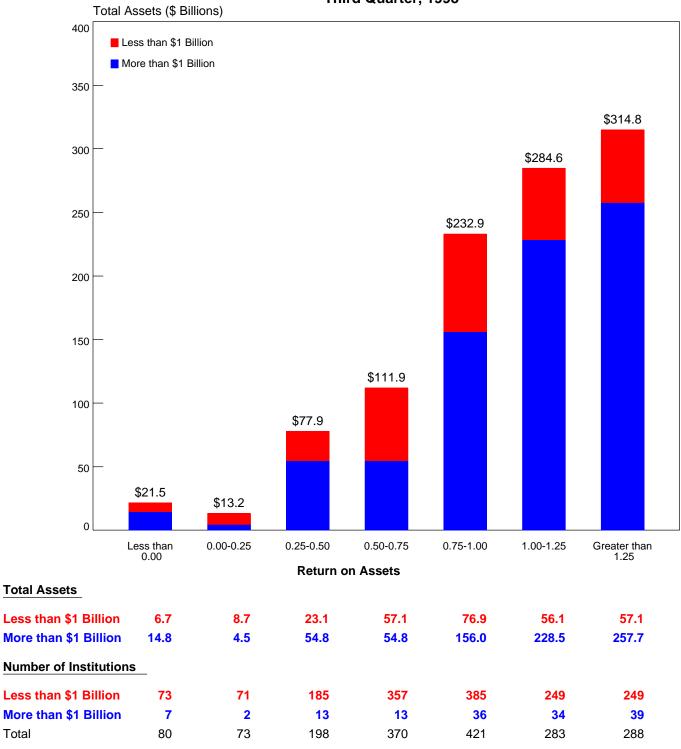
Fee Income from Sales and Service of Mutual Funds and Annuities 1998 YTD



^{**}Gross operating income is the total of interest income and noninterest income.

Return on Assets (ROA)

By Asset Size Third Quarter, 1998

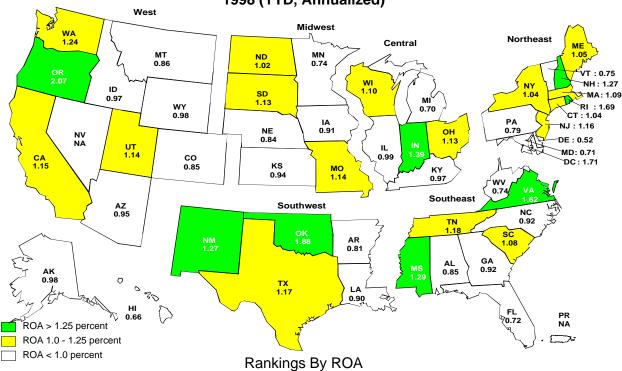


Total

46

Return on Assets (ROA)

1998 (YTD, Annualized)

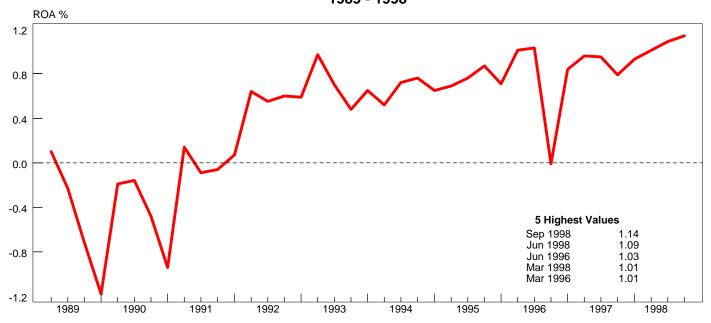


	No. of Inst.			
	as of 9/30/98	YTD 1998	YTD 1997	Change*
1 Oregon	7	2.07	(0.32)	239
2 Oklahoma	12	1.88	(1.91)	379
3 District of Col.	1	1.71	0.60	111
4 Rhode Island	6	1.69	1.41	28
5 Virginia	22	1.62	1.01	61
6 Indiana	70	1.39	1.08	31
7 Mississippi	12	1.29	1.02	27
8 New Hampshire	20	1.27	1.02	25
9 New Mexico	10	1.27	1.28	(1)
10 Washington	21	1.24	1.33	(9)
11 Tennessee	25	1.18	1.08	10
12 Texas	52	1.17	1.25	(8)
13 New Jersey	82	1.16	1.16	0
14 California	51	1.15	0.70	45
15 Missouri	42	1.14	1.00	14
16 Utah	3	1.14	1.22	(8)
17 Ohio	146	1.13	1.11	2
18 South Dakota	4	1.13	1.10	3
19 Wisconsin	44	1.10	0.88	22
20 Massachusetts	193	1.09	1.04	5
21 South Carolina	30	1.08	0.96	12
22 Maine	28	1.05	1.22	(17)
23 Connecticut	49	1.04	1.08	(4)
24 New York	94	1.04	0.96	8
25 North Dakota	2	1.02	0.97	5
26 Illinois	124	0.99	0.98	1
27 Alaska	2	0.98	1.02	(4)

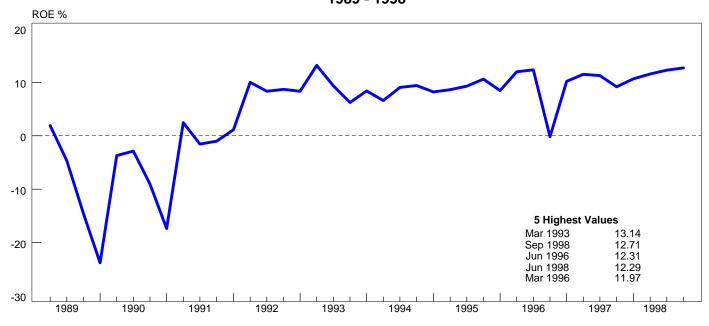
		No. of Inst.			
		as of 9/30/98	YTD 1998	YTD 1997	Change*
28	Wyoming	4	0.98	1.01	(3)
29	Idaho	3	0.97	0.91	6
30	Kentucky	40	0.97	1.07	(10)
31	Arizona	3	0.95	1.16	(21)
32	Kansas	18	0.94	1.08	(14)
33	Georgia	29	0.92	0.51	41
34	North Carolina	55	0.92	1.01	(9)
35	Iowa	24	0.91	1.03	(12)
36	Louisiana	33	0.90	0.96	(6)
37	Montana	6	0.86	1.00	(14)
38	Alabama	12	0.85	0.78	7
39	Colorado	12	0.85	0.96	(11)
40	Nebraska	13	0.84	1.00	(16)
41	Arkansas	12	0.81	0.90	(9)
42	Pennsylvania	114	0.79	0.83	(4)
43	Vermont	5	0.75	0.95	(20)
44	Minnesota	24	0.74	0.89	(15)
45	West Virginia	8	0.74	0.89	(15)
46	Florida	44	0.72	0.89	(17)
47	Maryland	67	0.71	0.92	(21)
48	Michigan	24	0.70	0.66	4
49	Hawaii	3	0.66	0.87	(21)
50	Delaware	5	0.52	0.20	32
51	Puerto Rico	0	NA	1.30	NM
52	Nevada	0	NA	NA	NM
	U.S. and Terr.	1,713	1.10	0.89	21

^{*}YTD ROA minus ROA for the same period one year ago equals change in basis points. Basis point = 1/100 of a percent.

Quarterly Return on Assets (ROA), Annualized 1989 - 1998

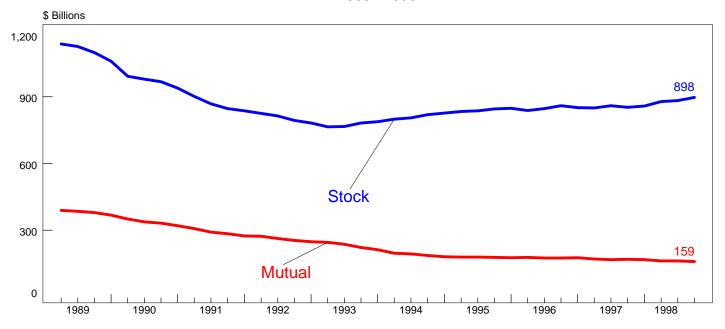


Quarterly Return on Equity (ROE), Annualized 1989 - 1998

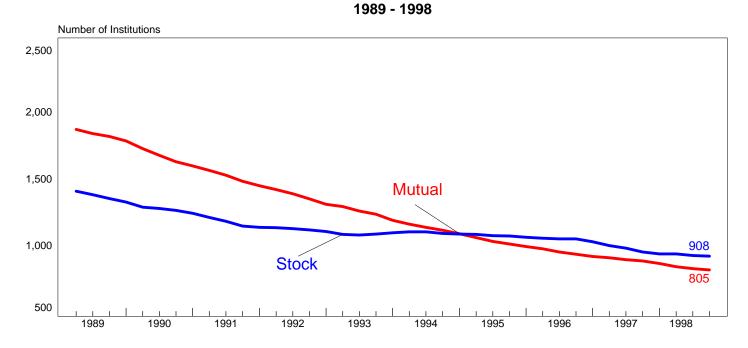


Assets of Mutual and Stock Savings Institutions

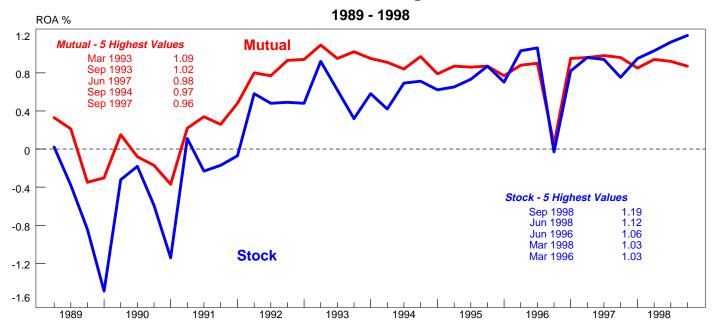
1989 - 1998



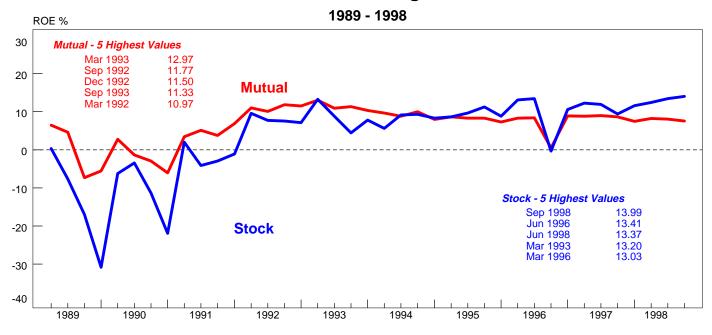
Number of Mutual and Stock Savings Institutions



Quarterly Return on Assets (ROA), Annualized Mutual and Stock Savings Institutions

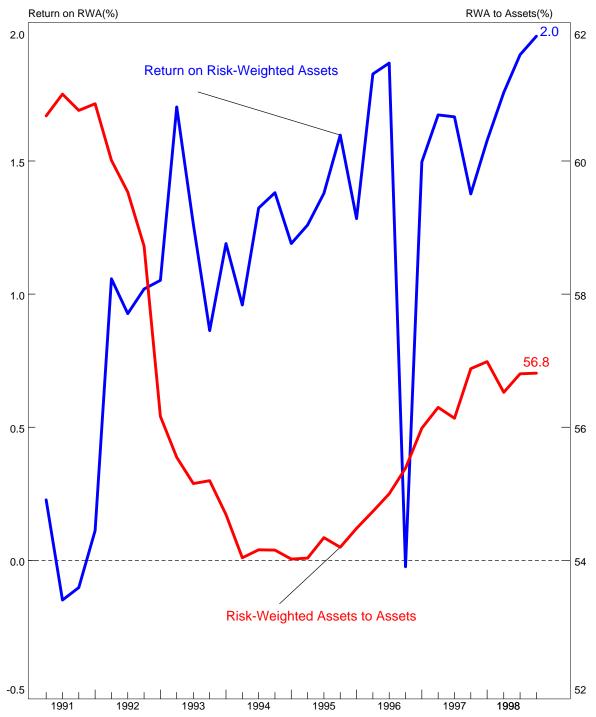


Quarterly Return on Equity (ROE), Annualized Mutual and Stock Savings Institutions



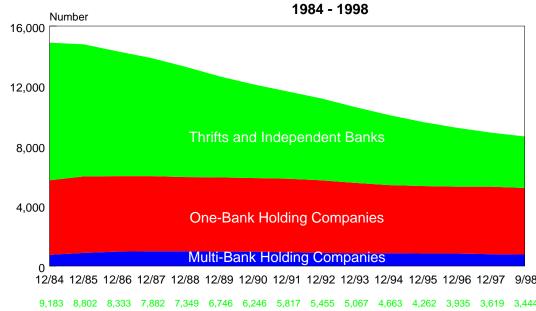
Quarterly Return on Risk-Weighted Assets (RWA),* and RWA to Total Assets

1991 - 1998



^{*} Assets weighted according to risk categories used in regulatory capital computations.

Number of FDIC-Insured Banking Organizations



5,002

957

4,956

4,956

955

4,908

963

4,907

14,886 14,774 14,315 13,863 13,280 12,657 12,117 11,644 11,168 10,603 10,055 9,593 9,213 8,894 8,643

920

Thrifts* and Indpt Banks One-Bank Holding Co.'s Multi-Bank Holding Co.'s Total

Assets of FDIC-Insured Banking Organizations

4,838

875

4,688

848

4,553

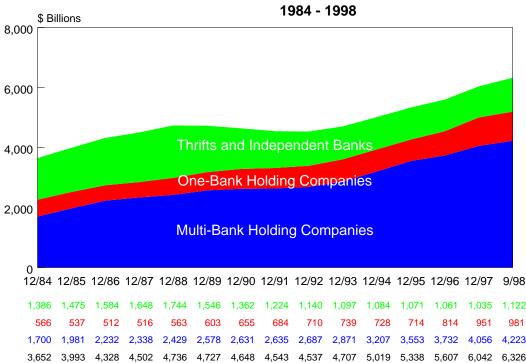
839

4,458

820

753

821



^{*} Includes thrifts owned by unitary thrift holding companies or multi-thrift holding companies.

Thrifts* and Indpt Banks

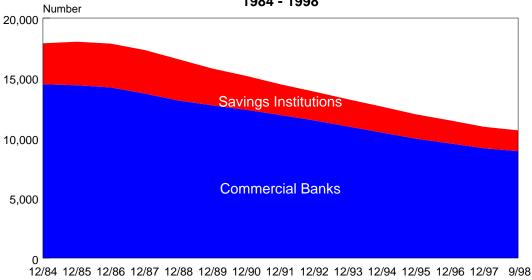
One-Bank Holding Co.'s

Multi-Bank Holding Co.'s

Total

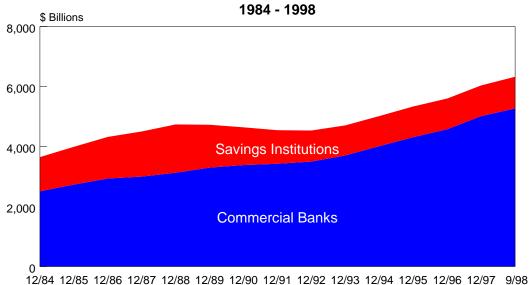
Number of FDIC-Insured Institutions





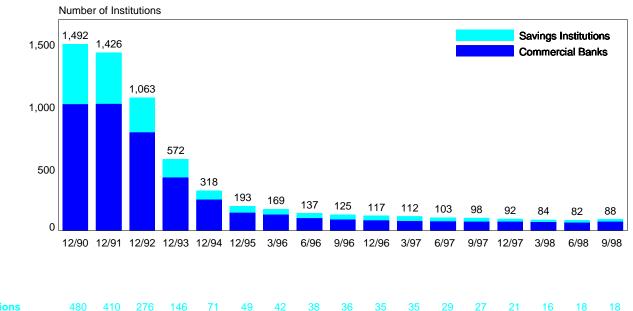
Savings Institutions Commercial Banks Total 3,418 3,625 3,677 3,622 3,437 3,086 2,814 2,560 2,390 2,262 2,152 2,030 1,924 1,779 1,713 14,482 14,407 14,199 13,703 13,123 12,709 12,343 11,921 11,462 10,958 10,451 9,940 9,528 9,143 8,910 17,900 18,032 17,876 17,325 16,560 15,795 15,157 14,481 13,852 13,220 12,603 11,970 11,452 10,922 10,623

Assets of FDIC-Insured Institutions



Savings Institutions Commercial Banks Total 1,144 1,262 1,387 1,502 1,606 1,427 1,259 1,112 1,030 1,001 1,009 1,026 1,028 1,026 1,057 2,509 2,731 2,941 3,000 3,131 3,299 3,389 3,431 3,506 3,706 4,011 4,313 4,578 5,015 5,269 3,653 3,993 4,328 4,502 4,737 4,726 4,648 4,543 4,543 4,546 4,707 5,019 5,338 5,607 6,041 6,326

Number of FDIC-Insured "Problem" Institutions 1990 - 1998



127

Savings Institutions
Commercial Banks

1,012 1,016

787

426

Assets of FDIC-Insured "Problem" Institutions

89

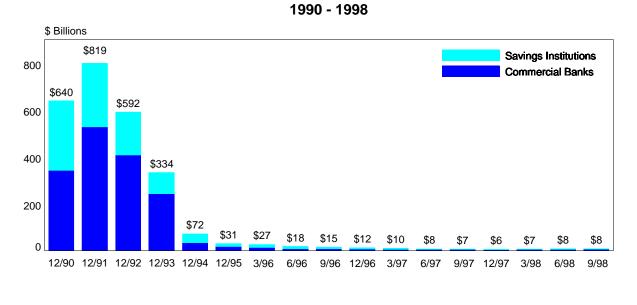
82

77

71

68

70



Savings Institutions
Commercial Banks

298 291 184 92 39 14 13 10 8 7 5 3 2 2 2 3 3 3 342 528 408 242 33 17 13 8 7 5 5 5 5 5 5 5 5 5

Capital Category Distribution

September 30, 1998

BIF-Member Institutions

	Insti	tutions	As	sets	
	Number	Percent of	In	Percent of	
	of	Total	Billions	Total	
Well Capitalized	8,958	97.8%	\$5,466.0	98.1%	
Adequately Capitalized	185	2.0%	\$106.4	1.9%	
Undercapitalized	12	0.1%	\$0.9	0.0%	
Significantly Undercapitalized	5	0.1%	\$0.3	0.0%	
Critically Undercapitalized	1	0.0%	\$0.0	0.0%	

SAIF-Member Institutions

	Institutions			As	sets	
	Number	Percent of		ln	Percent of	
	of	Total		Billions	Total	
Well Capitalized	1,432	97.9%		\$717.5	95.4%	
Adequately Capitalized	30	2.1%		\$35.0	4.6%	
Undercapitalized	0	0.0%		\$0.0	0.0%	
Significantly Undercapitalized	0	0.0%		\$0.0	0.0%	
Critically Undercapitalized	0	0.0%		\$0.0	0.0%	

Note: These tables are based solely on Call Report data and do not reflect supervisory upgrades or downgrades.

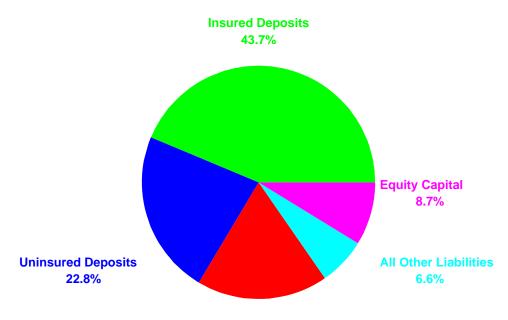
Capital Category Definitions

	Total		Tier 1				
	Risk-Based		Risk-Based		Tier 1		Tangible
	Capital*		Capital*		Leverage		Equity
Well Capitalized	>=10%	and	>=6%	and	>=5%		
Adequately Capitalized	>=8%	and	>=4%	and	>=4%		
Undercapitalized	>=6%	and	>=3%	and	>=3%		
Significantly Undercapitalized	<6%	or	<3%	or	<3%	and	>2%
Critically Undercapitalized							<=2%

^{*} As a percentage of risk-weighted assets.

Note: Standards vary in some instances for the strongest institutions, those anticipating growth, and those subject to supervisory agreements or directives.

Total Liabilities and Equity Capital



Other Borrowed Funds* 18.2%

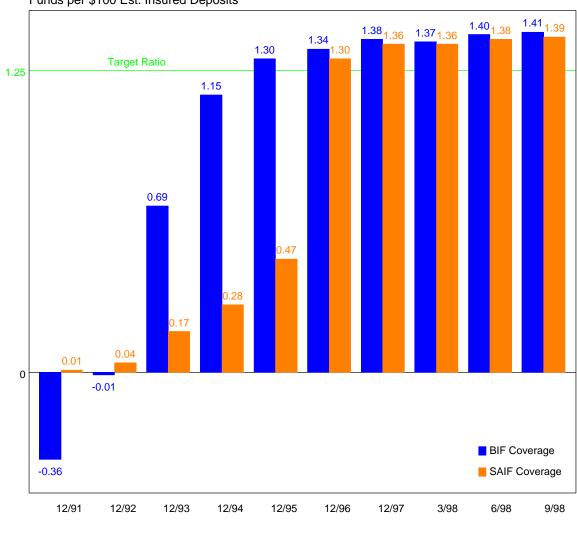
(\$ Billions)	9/30/97	9/30/98	% Change
Insured Deposits (estimated)	2,710	2,764	2.0
BIF - Insured	2,023	2,064	2.0
SAIF - Insured	687	700	1.9
Uninsured Deposits	1,301	1,439	10.6
In Foreign Offices	507	555	9.5
Other Borrowed Funds*	1,033	1,152	11.5
All Other Liabilities	343	418	21.9
Subordinated Debt	58	72	24.1
Equity Capital	504	552	9.5
Total Liabilities and Equity Capital	5,891	6,326	7.4

^{*} Other borrowed funds include federal funds purchased, securites sold under agreement to repurchase, FHLB and FRB borrowings and other indebtedness.

Insurance Fund Reserve Ratios

December 31, 1991 - September 30, 1998

Funds per \$100 Est. Insured Deposits



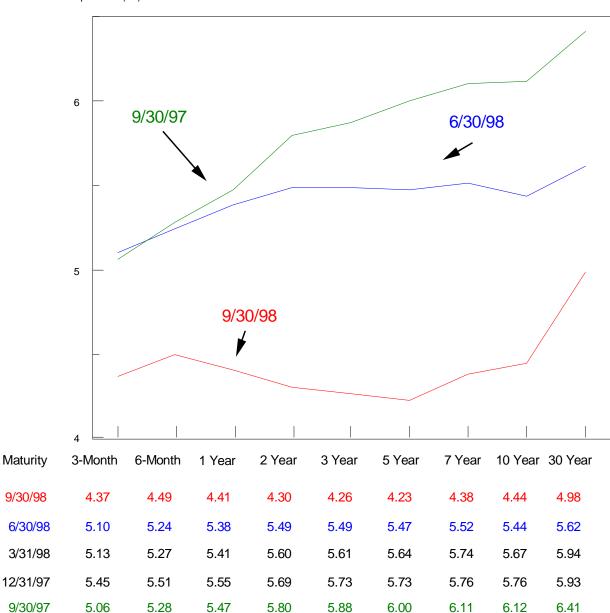
(\$ Billions)

(\$ Billions) BIF										
Fund Balance	-7.0	-0.1	13.1	21.8	25.5	26.9	28.3	28.6	28.9	29.1
Est. Insured Deposits	1,957.7	1,945.6	1,905.2	1,895.3	1,952.0	2,007.4	2,055.9	2,079.1	2,071.8	2,065.5
SAIF										
Fund Balance	0.1	0.3	1.2	1.9	3.4	8.9	9.4	9.5	9.6	9.7
Est. Insured Deposits	776.4	732.2	697.9	693.6	711.9	683.1	690.1	698.1	697.4	700.1

Note: Includes insured branches of foreign banks. 1998 fund balances are unaudited.

U.S. Treasury Yield Curve September 30, 1997 - September 30, 1998





Source: Federal Reserve's H.15 Statistical Release