

First Quarter 2025

ECONOMIC INDICATORS (NOT SEASONALLY ADJUSTED, UNLESS NOTED)

Employment Growth Rates (% change from year ago, unless noted)		Q1-25	Q4-24	Q1-24	2024	2023
Total Nonfarm (share of trailing four quarter employment in parentheses)		-0.5%	0.8%	3.1%	1.3%	2.8%
Manufacturing	(6%)	-1.8%	0.2%	1.1%	0.1%	1.3%
Other (non-manufacturing) Goods-Producing	(7%)	-2.2%	3.9%	10.7%	5.4%	8.6%
Private Service-Providing	(73%)	-0.2%	0.5%	2.4%	0.9%	2.3%
Government	(14%)	-0.4%	1.1%	3.7%	1.7%	3.0%
Unemployment Rate (% of labor force, seasonally adjusted)		4.0%	3.9%	3.4%	3.6%	3.7%
Other Indicators (% change of 4-qtr moving total, unless noted)		Q1-25	Q4-24	Q1-24	2024	2023
Single-Family Home Permits		3.0%	20.9%	27.7%	20.9%	-8.2%
Multifamily Building Permits		-30.7%	-27.1%	-15.1%	-27.1%	-1.3%
Home Price Index (change from year ago)		2.7%	3.3%	5.6%	4.7%	1.6%
Nonbusiness Bankruptcy Filings per 1000 people (quarterly annualized level)		N/A	1.48	1.26	1.44	1.24

BANKING TRENDS

General Information		Q1-25	Q4-24	Q1-24	2024	2023
Institutions (#)		14	14	13	14	14
Total Assets (in millions)		\$197,854	\$194,066	\$80,879	\$194,066	\$74,777
New Institutions (# < 3 years)		3	4	4	4	4
Subchapter S Institutions (#)		0	0	0	0	0
Asset Quality		Q1-25	Q4-24	Q1-24	2024	2023
Past-Due and Nonaccrual Loans / Total Loans (median %)		0.77	0.78	0.22	0.78	0.28
Noncurrent Loans / Total Loans (median %)		0.65	0.56	0.22	0.56	0.05
Loan and Lease Allowance / Total Loans (median %)		1.12	1.15	1.16	1.15	1.16
Loan and Lease Allowance / Noncurrent Loans (median multiple)		1.28	1.47	1.74	1.47	2.32
Net Loan Losses / Total Loans (median %, year-to-date annualized)		0.00	0.08	0.00	0.08	0.00
Capital / Earnings (year-to-date annualized, unless noted)		Q1-25	Q4-24	Q1-24	2024	2023
Tier 1 Leverage (median %, end of period)		12.17	11.98	12.49	11.98	12.26
Return on Assets (median %)		0.52	0.15	0.29	0.15	0.76
Pretax Return on Assets (median %)		0.68	0.20	0.38	0.20	0.96
Net Interest Margin (median %)		3.78	3.82	3.70	3.82	3.86
Yield on Earning Assets (median %)		5.74	5.76	5.88	5.76	5.49
Cost of Funding Earning Assets (median %)		1.98	2.07	2.22	2.07	1.44
Provisions to Avg. Assets (median %)		0.02	0.23	0.08	0.23	0.06
Noninterest Income to Avg. Assets (median %)		0.30	0.38	0.31	0.38	0.24
Overhead to Avg. Assets (median %)		3.03	3.56	3.17	3.56	2.92
Liquidity / Sensitivity		Q1-25	Q4-24	Q1-24	2024	2023
Net Loans to Assets (median %)		71.20	71.54	68.20	71.54	66.54
Noncore Funding to Assets (median %)		11.39	9.48	7.88	9.48	11.73
Long-term Assets to Assets (median %, call filers)		29.49	32.73	33.55	32.73	35.27
Brokered Deposits (number of institutions)		9	8	5	8	5
Brokered Deposits to Assets (median % for those above)		2.70	1.86	2.73	1.86	3.37

Loan Concentrations

(median % of Tier 1 Capital plus the Reserve for Loan and Lease Losses)	Q1-25	Q4-24	Q1-24	2024	2023
Commercial and Industrial	105	105	104	105	94
Commercial Real Estate	278	266	265	266	268
Construction & Development	33	24	22	24	22
Multifamily Residential Real Estate	11	8	7	8	8
Nonresidential Real Estate	224	219	221	219	226
Residential Real Estate	54	54	40	54	39
Consumer	1	3	0	3	1
Agriculture	0	0	0	0	0

BANKING PROFILE

Largest Deposit Markets (from 2024 Summary of Deposits)		Institutions in Market		Asset Distribution		Institutions	
Phoenix-Mesa-Chandler, AZ	60	\$171,905		< \$100 million	3	(21.4%)	
Tucson, AZ	18	\$19,193		\$100 million to \$250 million	4	(28.6%)	
Prescott Valley-Prescott, AZ	12	\$5,631		\$250 million to \$1 billion	5	(35.7%)	
Lake Havasu City-Kingman, AZ	9	\$4,214		\$1 billion to \$10 billion	0	(0.0%)	
Yuma, AZ	7	\$2,928		\$10 billion	2	(14.3%)	