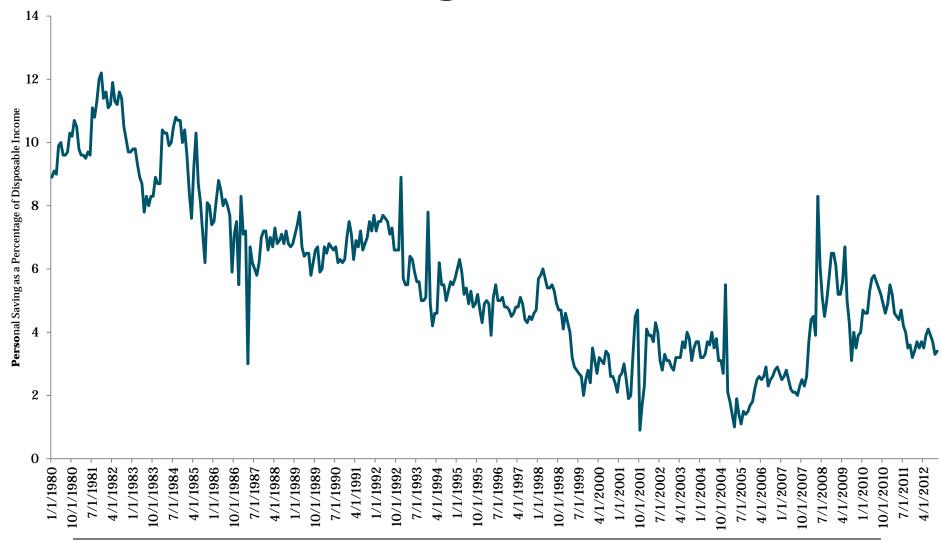
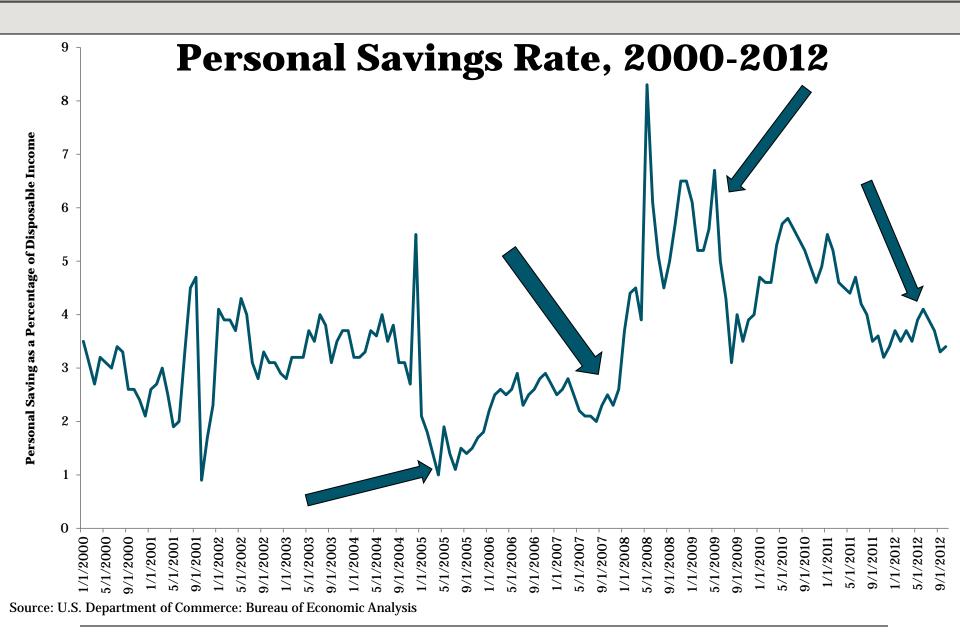
### Trends in Savings, Debt, and Net Worth

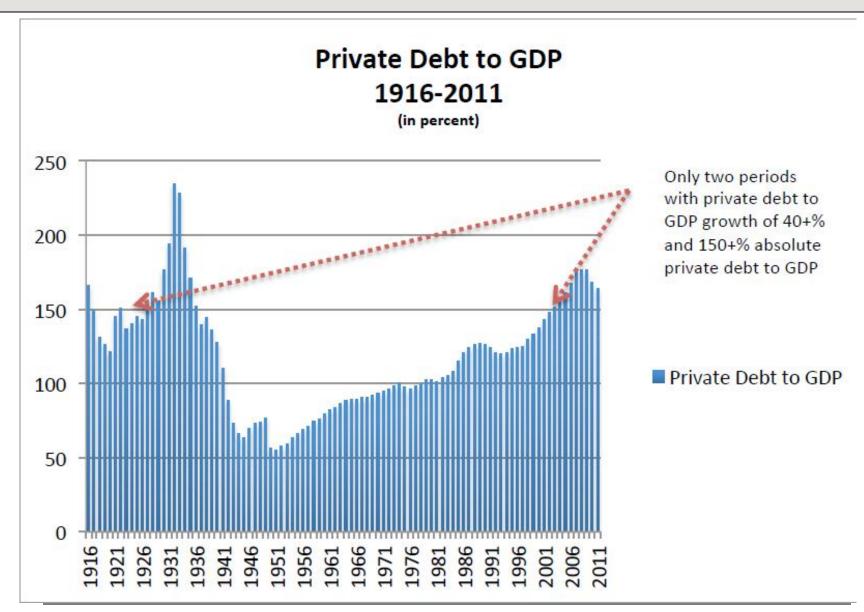
Reid Cramer Director, Asset Building Program

FDIC Advisory Committee on Economic Inclusion (ComE-IN)
December 13, 2012

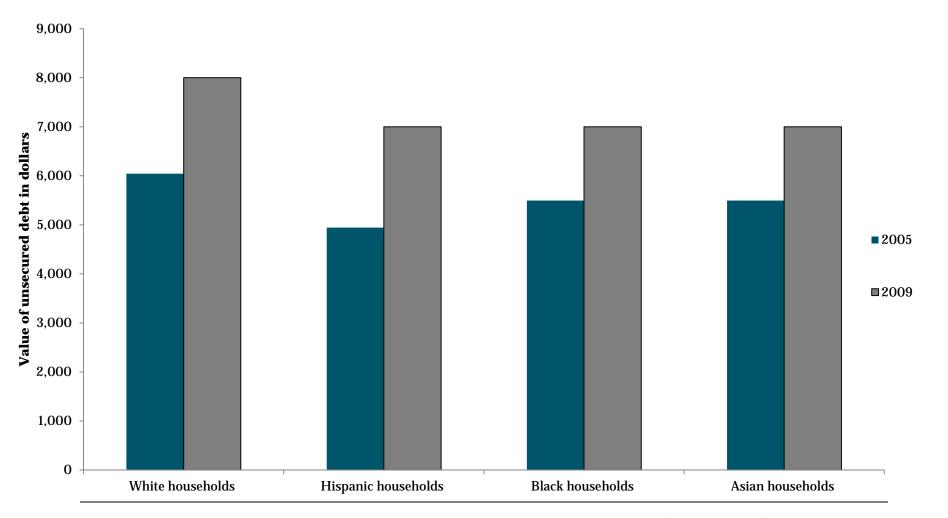
#### Personal Savings Rate, 1980-2012







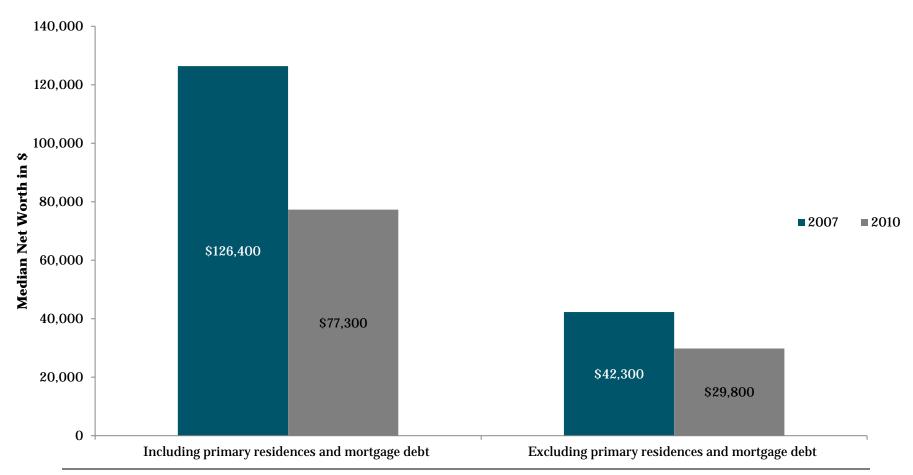
### Median Value for Unsecured Debt by Race



NEW AMERICA FOUNDATION

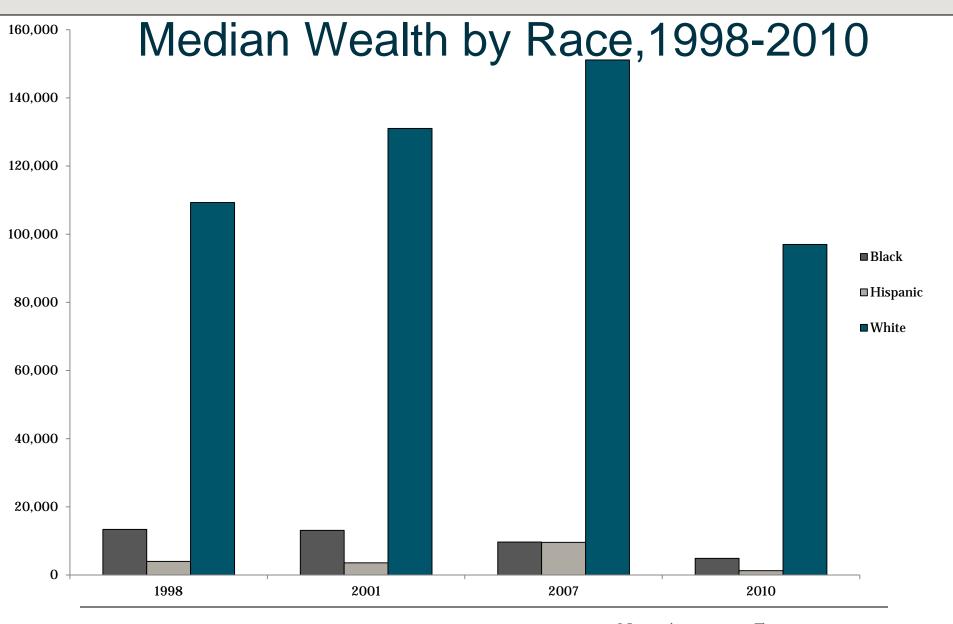
Source: Pew analysis of SIPP 2004 and 2009 panels

### Median Household Net Worth, 2007 and 2010

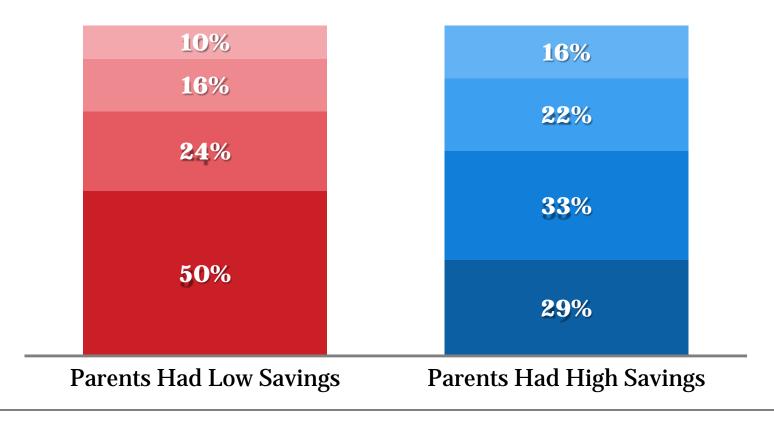


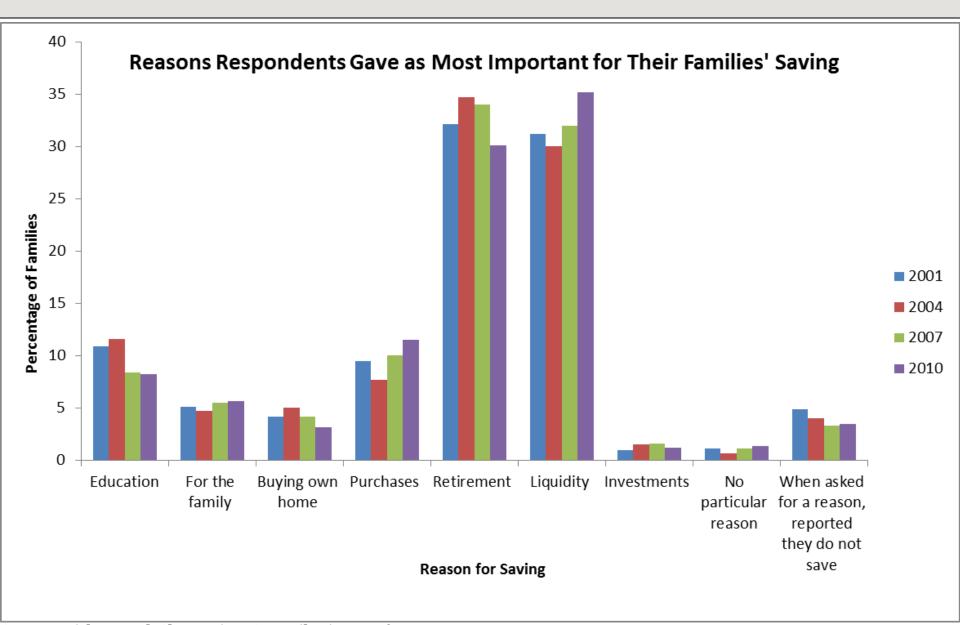
Source: Bricker, et. al. Changes in U.S. Family Finances from 2007 to 2010: Evidence from the Survey of Consumer Finances, June 2012

NEW AMERICA FOUNDATION



### Personal Savings Promotes Upward Mobility from the Bottom





### The Typical Household 2010 Balance Sheet

<b>Debts</b>

Liquid \$3,142 Credit \$440

Physical \$121,427 Housing \$16,306

Financial \$42 Other Physical \$891

Retirement \$2,807 Education \$0

Misc. \$25,655 Misc. \$0

Total \$241,067 \$43,576

Net Worth \$164,647

Source: SCF, Analysis by C. Key (2013)

# 2010 Liquid Assets (Savings and Checking)

By Income

Below Poverty \$520

Poverty to median income \$1,995

Median to 80<sup>th</sup> percentile \$5,325

By Race

Caucasian \$5,797

African-American \$1,041

Latino \$989

Source: SCF, Analysis by C. Key (2013)

### Household Trends 2007-2010

Typical Household

2010

Liquid Assets

\$2,979

2007

\$2,831

2009

\$3,142 (6%)

Net Worth

\$172,555

\$159,332

\$164,647 (-5%)

Poverty to Median

Liquid Assets \$

\$2,059

\$2,339

\$1,995 (-3%)

**Net Worth** 

\$114,186

\$113,759

\$104,827 (-8%)

NEW AMERICA FOUNDATION

Source: SCF, Analysis by C. Key (2013)

### Desired Precautionary Saving (by Income Quintile)

Family Income	<b>Desired Savings</b>	<b>Share of Income</b>
\$0 - \$20,599	\$2,000	14%
\$20,600 - \$36, 499	\$3,000	9.7%
\$36,500 - \$59,599	\$5,000	9.4%
\$59,600 - \$98, 199	\$5,000	7.6%
\$98,200 - \$140,899	\$10,000	8.1%

Source: Bucks et al (2009).

### Desired Account Changes to Induce the Unbanked to Open a Bank Account

Lower Fees	<b>29</b> %
Convenience	20%
Less Confusing Fees	16%
Lower Minimum Balance	14%
Volunteered, None or Nothing	11%
Get Money if Faster	10%

(Barr, 2009). The question asked of 270 unbanked residents of Detroit.

# Barriers to Saving Remain but Opportunities Abound

- Recession has impacted savings behavior.
- Access to affordable financial products and services remains an obstacle for many.
- Yet families have capacity and interest to increase their precautionary savings.
- Managing finances requires connections to accounts (savings and transaction).
- Promise in policies to promote access and features that meet consumer demand.

#### **Contact Information**

Reid Cramer

Director, Asset Building Program

New America Foundation

cramer@newamerica.net

202-596-3353

www.newamerica.net