Donna Tanoue, Chairman

Second Quarter 1999

# COMMERCIAL BANKING PERFORMANCE—SECOND QUARTER, 1999

anking **F**rofile

- Quarterly Profit Of \$17 Billion Is Second-Best Ever
- Merger-Related Charges Reduce Industry Earnings
- Asset Quality Indicators Improve

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Net Interest Margins Stabilize As Interest Rates Rise

Insured commercial banks earned \$17.0 billion in the second guarter of 1999, a \$1.0-billion decline from the record earnings of the first quarter, but an \$854-million (5.3 percent) improvement over the second quarter of 1998. Industry profits would have surpassed last quarter's record \$18 billion, but for a \$1.5-billion net loss posted by one large bank that was acquired during the guarter.<sup>1</sup> The average return on assets (ROA) in the second quarter was 1.25 percent, unchanged from a year ago, but down from 1.32 percent in the first quarter. Almost two out of every three banks—63.6 percent—reported an ROA of 1 percent or higher in the second quarter, but more than half of all banks-52.3 percentreported ROAs that were lower than a year ago. For the first six months of 1999, com-





\$ Billions

& Statistics

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#### Securities and Other Gains, Net **Net Operating Income** 15.9 <u>16.</u>1 15.3 14.5 1<u>4.6 14.7</u> 13.8 13.8 3 4 1 2 3 4 1 2 3 4 1 2 3 4 2 1995 1996 1997 1998 1999

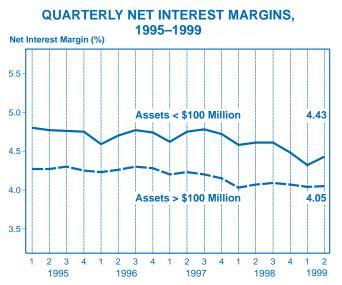
mercial banks' earnings totaled \$34.9 billion, an increase of \$2.9 billion (9.1 percent) over the first half of 1998. The average ROA for the first half of 1999 was 1.28 percent, up from 1.25 percent for the same period of 1998.

Net interest income was \$393 million higher than in the first quarter, and was up \$2.3 billion (5.0 percent) from a year ago. Provisions for credit losses were \$490 million (9.0 percent) less than in the previous quarter, and were \$172 million (3.4 percent) below the level of a year ago. Fee income increased by \$1.4 billion (9.2 percent) from the previous quarter, and was \$3.4 billion (26.8 percent) greater than in the second quarter of 1998. But total noninterest income was down \$209 million (0.6 percent) from the first quarter, as trading revenues declined by \$1.4 billion (39.4 percent) from the record level of \$3.6 billion set in the first quarter, and total noninterest expenses rose by \$1.2 billion (2.4 percent). The increase in noninterest expenses was caused mainly by merger-related charges at the large bank that was acquired; excluding this transaction, noninterest expenses at the remaining 8,674 commercial banks increased by only \$52 million. Net income from international operations was \$742 million lower than in the first quarter, and \$450 million less than a year earlier.

<sup>1</sup> Bankers Trust Company of New York was acquired by Deutsche Bank AG in June.

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Also available on the Internet at www.fdic.gov. Comparable financial data for individual institutions can now be obtained from the FDIC's Institution Directory (I.D.) System on this Web site.

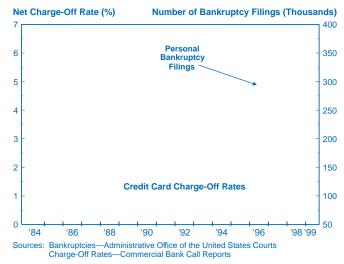


Net interest margins of smaller banks benefited from a moderate rise in interest rates and a steepening yield curve in the second quarter. Smaller institutions were able to recover some of the difference between their average asset yields and the cost of funding those assets that they had lost during the previous three quarters. Banks with less than \$100 million in assets enjoyed an 11-basis point increase in their aggregate net interest margin, which nevertheless remained 18 basis points below the level of a year ago. Larger institutions, with assets greater than \$1 billion, had little or no improvement in net interest margins.

Asset quality moved in a positive direction during the second quarter, as consumer loans registered strong improvement and the deteriorating trend in loans to commercial and industrial borrowers slowed. Loan losses and noncurrent loans declined in the second quarter. Net charge-offs totaled \$4.6 billion, \$424 million (8.5 percent) less than in the first quarter, and \$197 million (4.1 percent) lower than in the second quarter of 1998. The net charge-off rate on bank loans fell to 0.56 percent, the lowest level since the third guarter of 1996. Noncurrent loans fell by \$1.1 billion (3.3 percent) during the quarter, but still were up by \$2.1 billion (7.2 percent) over the past 12 months. The percentage of bank loans that were noncurrent-90 days or more past due or in nonaccrual status-fell from 0.96 percent to 0.94 percent during the quarter, matching the record low levels reached in the second and third quarters of last year. Most of the improvement in loan losses was concentrated in credit card loans, where net charge-offs were \$545 million (20.4 percent) lower than in the first quarter, and \$769 million (26.5 percent) less

than a year ago. The annualized net charge-off rate on credit-card loans fell to 4.25 percent, from 4.93 percent in the first quarter and 5.41 percent a year ago. This is the lowest quarterly charge-off rate for credit-card loans since the first quarter of 1996. Commercial and industrial loans were the main exception to the improving trend. Net charge-offs on loans to commercial and industrial borrowers were \$269 million (26.6 percent) higher than in the first quarter, and \$554 million (76.0 percent) higher than a year ago. Noncurrent commercial and industrial loans increased by only \$217 million (2.1 percent) during the quarter, to 1.11 percent of total commercial and industrial loans. Over the last 12 months. noncurrent commercial and industrial loans have risen by \$2.3 billion (29.2 percent).

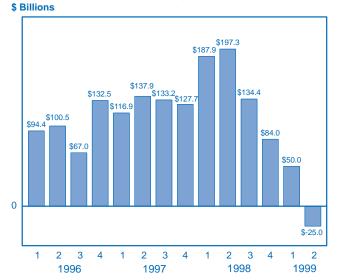
### CREDIT CARD LOSS RATES AND PERSONAL BANKRUPTCY FILINGS, 1984–1999



Total assets of commercial banks increased by \$58.0 billion during the quarter, after declining by \$31.5 billion in the previous quarter. Through the first six months of 1999, commercial bank assets have grown by only \$26.5 billion, or 0.5 percent. Trading account assets declined for a third consecutive guarter, shrinking by \$36.6 billion. The main engines of asset growth in the second guarter were real estate loans, loans to depository institutions, and leases. Real estate loans increased by \$26.9 billion (2.0 percent), led by growth in construction loans (up 5.6 percent during the quarter). Loans to depository institutions rose by \$13.5 billion (13.0 percent), and lease financing receivables increased by \$4.5 billion (3.4 percent). Commercial and industrial loans increased by \$14.3 billion (1.6 percent), the smallest quarterly increase since the third quarter of 1997.

Unused loan commitments declined for the first time since the third quarter of 1990, falling by \$25.0 billion, as one bank eliminated a large number of inactive credit card accounts.<sup>2</sup>

# QUARTERLY CHANGE IN UNUSED LOAN COMMITMENTS, 1996–1999



During the last 12 months, commercial bank lending to small business lagged well behind lending to larger commercial borrowers. Loans to small commercial and industrial borrowers increased by \$11.1 billion (5.5 percent), while commercial and industrial loans to larger borrowers rose by \$70.2 billion (14.7 percent). Small commercial real estate loans were up by \$14.4 billion (8.2 percent), while larger commercial real estate loans increased by \$27.5 billion (15.9 percent).

#### \$ Billions 600 547.5 **Small Business** (Original loan amounts < \$1 Million) 500 Medium/Large Business 477.3 (Original loan amounts > \$1 Million) 412.3 400 369.6 352.3 300 212.0 200.9 190.1 200 177.5 166.9 100 0 1995 1996 1997 1998 1999 As of June 30

# COMMERCIAL AND INDUSTRIAL LOANS TO SMALL BUSINESSES, 1995–1999

Deposits increased by \$43.6 billion in the second quarter, following a seasonal \$44.4-billion decline in the first quarter. Over the last 12 months, deposits at commercial banks have risen by 5.0 percent, while industry assets have grown by 5.5 percent. A substantial share of the deposit growth during the quarter—44.4 percent—came from deposits in foreign offices. Savings deposits accounted for most of the growth in domestic deposits. Nondeposit liabilities increased by \$17.8 billion, as Federal Home Loan Bank (FHLB) advances rose by \$13.8 billion, to \$121.4 billion. For the 12 months ended June 30, FHLB advances to commercial banks increased by 82.1 percent.

Equity capital declined by \$3.4 billion during the quarter. This is the first time since the third quarter of 1989 that the industry's equity has declined. The increase in interest rates caused a decline in net unrealized gains on banks' available-for-sale securities that reduced equity capital by \$8.8 billion. A large merger-related loss also contributed to the decline in equity. The average equity-to-assets ratio dropped from 8.68 percent to 8.53 percent during the quarter. Nevertheless, 98 percent of all commercial banks remained in the highest regulatory capital category at mid-year.

The number of insured commercial banks declined by 46 institutions in the second quarter, to 8,675 banks at mid-year. One insured commercial bank failed during the quarter, and 103 commercial banks were merged into other institutions. There were 55 new commercial bank charters in the second quarter. Six savings institutions converted to commercial bank charters, and one commercial bank converted to a thrift charter. Two commercial banks voluntarily liquidated. The number of commercial banks on the FDIC's "Problem List" declined from 64 to 62 during the quarter. "Problem" bank assets fell slightly, from \$4.73 billion to \$4.66 billion.

<sup>2</sup> Sears National Bank of Tempe, AZ reduced its unused credit card lines by \$96.1 billion in the second quarter.

TABLE I-A. Selected Indicators, FDIC-Insured Commercial Banks

| 1999* | 1998*   | 1998  | 1997  | 1996  | 1995  | 1994  |
|-------|---|---|---|---|---|---|
| 1.28  | 1.25  | 1.19  | 1.23  | 1.19  | 1.17  | 1.15  |
| 14.97 | 14.84   | 13.93   | 14.68   | 14.45   | 14.66   | 14.61   |
| 7.74  | 7.64  | 7.54  | 7.56  | 7.64  | 7.61  | 7.64  |
|       |   |   |   |   |   |   |
| 0.64  | 0.65  | 0.65  | 0.66  | 0.75  | 0.85  | 1.01  |
| 0.59  | 0.62  | 0.67  | 0.64  | 0.58  | 0.49  | 0.50  |
| 5.52  | 8.59  | 8.50  | 9.54  | 6.16  | 7.53  | 8.21  |
| 4.05  | 4.09  | 4.07  | 4.21  | 4.27  | 4.29  | 4.36  |
| 12.89 | 6.81  | 2.29  | 12.47   | 6.44  | 7.48  | 16.18   |
| 8,675 | 8,984   | 8,775   | 9,143   | 9,528   | 9,940   | 10,451  |
| 6.33  | 4.52  | 6.05  | 4.85  | 4.27  | 3.55  | 3.98  |
| 62    | 64  | 69  | 71  | 82  | 144   | 247   |
| \$5   | \$5   | \$5   | \$5   | \$5   | \$17  | \$33  |
| 2     | 1   | 3   | 1   | 5   | 6   | 11  |
|       | 1.28<br>14.97<br>7.74<br>0.64<br>0.59<br>5.52<br>4.05<br>12.89<br>8,675<br>6.33<br>62 | $\begin{array}{c ccccccccccccccccccccccccccccccccccc$ |

# TABLE II-A. Aggregate Condition and Income Data, FDIC-Insured Commercial Banks

| (dollar figures in millions)                   |             | Preliminary         | 1 at Owerter        | 2 nd O      |               | 0/ Change            |
|--|-------------|---------------------|---------------------|-------------|---------------|----------------------|
|  |             | 2nd Quarter<br>1999 | 1st Quarter<br>1999 |             | luarter<br>98 | %Change<br>98:2-99:2 |
| Number of institutions reporting               |             | 8,675               | 8,721               | 10          | 8,984         | -3.4                 |
| Total employees (full-time equivalent)         |             | 1,623,175           | 1,619,808           | 1.          | 593,918       | 1.8                  |
| CONDITION DATA                                 |             | ,, -                |                     |             |               |                      |
| Total assets                                   |             | \$5.467.745         | \$5,409,728         | \$5.        | 181.540       | 5.5                  |
| Loans secured by real estate                   |             | 1,373,189           | 1,346,301           | ¥ - ,       | 285,768       | 6.8                  |
| Commercial & industrial loans                  |             | 936,064             | 921,743             |             | 849,451       | 10.2                 |
| Loans to individuals                           |             | 534,399             | 548,524             |             | 547,705       | -2.4                 |
| Farm loans                                     |             | 46,017              | 43,956              |             | 47,069        | -2.2                 |
| Other loans & leases                           |             | 422,312             | 394,090             |             | 366,098       | 15.4                 |
| Less: Unearned income                          |             | 3,552               | 3,663               |             | 4,243         | -16.3                |
| Total loans & leases                           |             | 3,308,430           | 3,250,951           | 3,          | 091,849       | 7.0                  |
| Less: Reserve for losses                       |             | 57,591              | 57,866              |             | 56,384        | 2.1                  |
| Net loans and leases                           |             | 3,250,839           | 3,193,085           | 3,          | 035,466       | 7.1                  |
| Securities                                     |             | 1,007,111           | 995,433             |             | 893,984       | 12.7                 |
| Other real estate owned                        |             | 2,915               | 3,135               |             | 3,531         | -17.5                |
| Goodwill and other intangibles                 |             | 85,539              | 83,311              |             | 76,153        | 12.3                 |
| All other assets                               |             | 1,121,342           | 1,134,765           | 1,          | 172,406       | -4.4                 |
| Total liabilities and capital                  |             | 5,467,745           | 5,409,728           | 5           | 181,540       | 5.5                  |
| Noninterest-bearing deposits                   |             | 708,384             | 667,065             |             | 688,126       | 2.9                  |
| Interest-bearing deposits                      |             | 2,972,434           | 2,970,118           |             | 818,500       | 5.5                  |
| Other borrowed funds                           |             | 963,120             | 936,302             |             | 871,832       | 10.5                 |
| Subordinated debt                              |             | 74,570              | 73,363              |             | 67,272        | 10.8                 |
| All other liabilities                          |             | 283.050             | 293.283             |             | 289.972       | -2.4                 |
| Equity capital                                 |             | 466,187             | 469,597             |             | 445,839       | 4.6                  |
| Loans and leases 30-89 days past due           |             | 36,972              | 39,059              |             | 35,671        | 3.6                  |
| Noncurrent loans and leases                    |             | 31,157              | 32,223              |             | 29.063        | 7.2                  |
| Restructured loans and leases                  |             | 1,487               | 1,532               |             | 1,960         | -24.2                |
| Direct and indirect investments in real estate |             | 320                 | 518                 |             | 535           | -40.2                |
| 1-4 Family residential mortgages               |             | 754,915             | 748,698             |             | 741,218       | 1.8                  |
| Mortgage-backed securities                     |             | 445,795             | 455,685             |             | 392,939       | 13.5                 |
| Earning assets                                 |             | 4,727,161           | 4,673,836           | 4,          | 457,848       | 6.0                  |
| Long-term assets (5+ years)                    |             | 1,092,391           | 1,060,556           |             | 872,412       | 25.2                 |
| Volatile liabilities                           |             | 1,804,631           | 1,750,243           | 1,          | 668,914       | 8.1                  |
| Foreign office deposits                        |             | 594,111             | 574,726             |             | 549,037       | 8.2                  |
| FHLB Advances (Source: FHFB)                   |             | 121,390             | 107,602             |             | 66,647        | 82.1                 |
| Unused loan commitments                        |             | 3,724,217           | 3,749,177           | 3,          | 480,803       | 7.0                  |
| Off-balance-sheet derivatives                  |             | 33,500,113          | 33,198,458          | 28,         | 837,375       | 16.2                 |
|  | Preliminary |                     | F                   | Preliminary |               |                      |
|  | First Half  | First Half          | 2                   | nd Quarter  | 2nd Quarter   | %Change              |
| INCOME DATA                                    | 1999        | 1998                | %Change             | 1999        | 1998          | 98:2-99:2            |
| Total interest income                          | \$180,134   | \$178,577           | 0.9                 | \$89,894    | \$89,966      | -0.1                 |
| Total interest expense                         | . 84,980    | 88,728              | -4.2                | 42,114      | 44,452        | -5.3                 |
| Net interest income                            | . 95,154    | 89,849              | 5.9                 | 47,780      | 45,513        | 5.0                  |
| Provision for credit losses                    | . 10,336    | 9,936               | 4.0                 | 4,926       | 5,098         | -3.4                 |
| Total noninterest income                       | 69,198      | 59,457              | 16.4                | 34,513      | 30,425        | 13.4                 |
| Total noninterest expense                      | 100,396     | 92,092              | 9.0                 | 50,811      | 46,374        | 9.6                  |
| Securities gains (losses)                      | 708         | 1,374               | -48.5               | 141         | 578           | -75.5                |
| Applicable income taxes                        | 19,359      | 17,162              | 12.8                | 9,736       | 8,925         | 9.1                  |
| Extraordinary gains, net                       |             | 527                 | N/M                 | 0           | -11           | N/M                  |
| Net income                                     |             | 32,018              | 9.1                 | 16,962      | 16,108        | 5.3                  |
| Net charge-offs                                | 9,574       | 9,430               | 1.5                 | 4,577       | 4,774         | -4.1                 |
| Cash dividends                                 |             | 18,319              | 23.9                | 13,653      | 9,312         | 46.6                 |
| Net operating income                           | . 34,533    | 30,591              | 12.9                | 16,910      | 15,739        | 7.4                  |
|  |             |                     |                     | -           | N/M -         | Not meaningful       |

15,739 7.4 N/M - Not meaningful

## TABLE III-A. First Half 1999. FDIC-Insured Commercial Banks

|   |              |                | Asset Size    |               | <u> </u>      | +             |               | graphic Distr | ibution by R  |               |               |
|---|--------------|----------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
|   |              | Less           | \$100 Million | \$1 Billion   | Greater       |               | East          |               |               | West          |               |
| First Half Preliminary  | All          | than \$100     | to            | to            | than \$10     | North-        | South-        |               | Mid-          | South-        |               |
| (The way it is)   | Institutions | Million        | \$1 Billion   | \$10 Billion  | Billion       | east          | east          | Central       | west          | west          | West          |
| lumber of institutions reporting                                  | 8,675        | 5,303          | 2,978         | 317           | 77            | 685           | 1,439         | 1,880         | 2,243         | 1,485         | 943           |
| otal assets (in billions)   | \$5,467.7    | \$247.0        | \$736.5       | \$872.5       | \$3,611.7     | \$1,909.7     | \$1,233.1     | \$901.7       | \$374.6       | \$304.3       | \$744.3       |
| otal deposits (in billions)                                       | . 3,680.8    | 210.8          | 602.4         | 596.7         | 2,270.9       | 1,205.8       | 801.2         | 617.5         | 271.8         | 244.8         | 539.8         |
| let income (in millions)  |              | 1,317          | 5,031         | 6,749         | 21,838        | 10,991        | 7,781         | 5,845         | 2,929         | 1,779         | 5,611         |
| 6 of unprofitable institutions                                    |              | 9.4            | 1.6           | 1.3           | 1.3           | 8.8           | 9.9           | 4.3           | 3.4           | 5.8           | 11.0          |
| 6 of institutions with earnings gains                             |              | 48.3           | 65.6          | 74.1          | 76.6          | 65.0          | 60.1          | 57.9          | 49.9          | 50.0          | 58.5          |
| Performance ratios (annualized, %)                                |              |                |               |               |               |               |               |               |               |               |               |
| ield on earning assets  | 7.67         | 7.85           | 7.95          | 8.06          | 7.50          | 7.68          | 7.55          | 7.51          | 8.04          | 7.46          | 7.96          |
| Cost of funding earning assets                                    |              | 3.49           | 3.43          | 3.47          | 3.71          | 4.01          | 3.49          | 3.63          | 3.51          | 3.16          | 3.10          |
| let interest margin   |              | 4.36           | 4.52          | 4.59          | 3.79          | 3.66          | 4.06          | 3.88          | 4.52          | 4.30          | 4.8           |
| 8   |              | 1.31           | 1.88          | 3.45          | 3.18          | 3.88          | 2.49          | 2.27          | 2.64          | 1.58          | 2.99          |
| loninterest income to earning assets                              |              |                |               | 4.69          | 4.29          |               | 3.99          |               | 4.02          | 3.72          |               |
| Ioninterest expense to earning assets                             |              | 3.84           | 3.90          |               |               | 4.82          |               | 3.68          |               |               | 4.5           |
| redit loss provision to assets                                    |              | 0.22           | 0.29          | 0.58          | 0.36          | 0.40          | 0.33          | 0.29          | 0.51          | 0.26          | 0.4           |
| et operating income to assets                                     |              | 1.08           | 1.38          | 1.55          | 1.19          | 1.14          | 1.25          | 1.30          | 1.56          | 1.16          | 1.49          |
| eturn on assets   |              | 1.08           | 1.39          | 1.56          | 1.21          | 1.15          | 1.27          | 1.31          | 1.57          | 1.18          | 1.5           |
| eturn on equity   |              | 9.84           | 14.56         | 16.25         | 15.17         | 14.61         | 13.99         | 15.66         | 17.87         | 13.43         | 15.7          |
| et charge-offs to loans and leases                                | 0.59         | 0.21           | 0.33          | 0.74          | 0.62          | 0.76          | 0.44          | 0.35          | 0.71          | 0.42          | 0.7           |
| redit loss provision to net charge-offs                           | . 107.97     | 177.60         | 144.35        | 123.79        | 97.56         | 100.97        | 118.90        | 123.23        | 107.73        | 114.37        | 102.4         |
| fficiency ratio   | 59.02        | 67.30          | 60.00         | 55.47         | 59.37         | 61.93         | 58.36         | 58.17         | 54.96         | 61.64         | 55.0          |
| condition Ratios (%)  |              |                |               |               |               |               |               |               |               |               |               |
| arning assets to total assets                                     | . 86.46      | 92.07          | 91.70         | 89.47         | 84.27         | 83.06         | 87.88         | 89.20         | 90.86         | 89.36         | 86.07         |
| oss allowance to:   |              |                |               |               |               |               |               |               |               |               |               |
| Loans and leases  | 1.74         | 1.44           | 1.48          | 1.99          | 1.75          | 1.98          | 1.47          | 1.44          | 1.72          | 1.35          | 2.1           |
| Noncurrent loans and leases                                       |              | 134.26         | 180.38        | 223.29        | 180.39        | 163.50        | 181.90        | 179.03        | 205.25        | 132.97        | 272.4         |
| loncurrent assets plus  | 104.04       | 104.20         | 100.00        | 220.20        | 100.00        | 100.00        | 101.00        | 110.00        | 200.20        | 102.07        | 212.4         |
| other real estate owned to assets                                 | 0.64         | 0.74           | 0.61          | 0.62          | 0.65          | 0.73          | 0.57          | 0.58          | 0.61          | 0.66          | 0.62          |
|   |              |                |               |               |               |               |               |               |               |               |               |
| quity capital ratio   |              | 10.83          | 9.42          | 9.54          | 7.94          | 7.83          | 8.89          | 8.36          | 8.73          | 8.72          | 9.73          |
| Core capital (leverage) ratio<br>let loans and leases to deposits |              | 10.84<br>68.49 | 9.24<br>75.10 | 8.73<br>90.83 | 6.99<br>93.01 | 7.29<br>81.77 | 7.73<br>95.65 | 7.91<br>95.46 | 8.34<br>90.74 | 8.20<br>69.26 | 8.27<br>91.34 |
|   |              |                |               |               |               |               |               |               |               |               |               |
| Structural Changes (YTD)  |              |                | -             |               |               |               |               |               |               |               |               |
| New Charters  | 117          | 112            | 3             | 1             | 1             | 19            | 41            | 14            | 14            | 13            | 16            |
| Banks absorbed by mergers<br>Failed banks                         |              | 128<br>2       | 77<br>0       | 11<br>0       | 1<br>0        | 30<br>0       | 55<br>1       | 32<br>0       | 36<br>0       | 42<br>1       | 22            |
|   |              |                |               |               |               |               |               |               |               |               |               |
| Prior First Halves  |              |                |               |               |               |               |               |               |               |               |               |
| (The way it was)  |              |                |               |               |               |               |               |               |               |               |               |
| Number of institutions1998  | 8,984        | 5,646          | 2,964         | 310           | 64            | 704           | 1,475         | 1,961         | 2,306         | 1,570         | 968           |
| 1996  | 9,691        | 6,471          | 2,816         | 331           | 73            | 765           | 1,593         | 2,137         | 2,454         | 1,722         | 1,020         |
|   | 10,717       | 7,561          | 2,773         | 328           | 55            | 853           | 1,789         | 2,351         | 2,667         | 1,899         | 1,15          |
| Fotal assets (in billions)1998                                    | \$5,181.5    | \$259.1        | \$734.1       | \$927.7       | \$3,260.7     | \$1,907.1     | \$1,102.9     | \$845.2       | \$338.9       | \$302.6       | \$684.        |
|   | 4,397.1      | 290.3          | 681.0         | 1,001.3       | 2,424.5       | 1,667.1       | 767.7         | 697.2         | 284.0         | 325.9         | 655.´         |
| 1994  | 3,892.6      | 326.3          | 676.5         | 1,079.4       | 1,810.3       | 1,526.4       | 613.7         | 639.3         | 251.1         | 293.5         | 568.          |
| Return on assets (%)1998  | 1.25         | 1.24           | 1.37          | 1.56          | 1.14          | 1.16          | 1.21          | 1.31          | 1.48          | 1.17          | 1.4           |
|   | 1.18         | 1.22           | 1.29          | 1.30          | 1.10          | 1.06          | 1.24          | 1.19          | 1.44          | 1.23          | 1.30          |
|   | 1.17         | 1.17           | 1.19          | 1.40          | 1.01          | 1.08          | 1.22          | 1.18          | 1.47          | 1.19          | 1.17          |
| et charge-offs to loans & leases (%)                              |              |                |               |               |               |               |               |               |               |               |               |
| 1998  | 0.62         | 0.20           | 0.33          | 1.02          | 0.60          | 0.86          | 0.40          | 0.39          | 0.72          | 0.39          | 0.78          |
|   | 0.56         | 0.19           | 0.37          | 0.82          | 0.53          | 0.67          | 0.42          | 0.40          | 0.63          | 0.29          | 0.7           |
| 1994  | 0.53         | 0.17           | 0.33          | 0.64          | 0.59          | 0.83          | 0.23          | 0.29          | 0.40          | 0.10          | 0.62          |
| oncurrent assets plus   |              |                |               |               |               |               |               |               |               |               |               |
| OREO to assets (%)1998  | 0.65         | 0.77           | 0.65          | 0.73          | 0.62          | 0.74          | 0.57          | 0.56          | 0.64          | 0.59          | 0.6           |
|   | 0.82         | 0.84           | 0.80          | 0.84          | 0.81          | 0.95          | 0.65          | 0.63          | 0.70          | 0.64          | 1.0           |
|   | 1.27         | 0.97           | 1.14          | 1.16          | 1.43          | 1.62          | 0.88          | 0.78          | 0.86          | 0.79          | 1.7           |
|   |              |                |               |               |               |               |               |               |               |               |               |
| Equity capital ratio (%)1998                                      | 8.60         | 10.99          | 9.71          | 9.76          | 7.84          | 7.49          | 9.42          | 8.58          | 9.20          | 9.16          | 9.8           |
|   | 8.30         | 10.42          | 9.41          | 9.02          | 7.43          | 7.45          | 8.45          | 8.50          | 8.89          | 8.82          | 9.5           |
|   | 7.83         | 9.91           | 8.88          | 8.24          | 6.83          | 7.11          | 8.04          | 7.99          | 8.80          | 8.44          | 8.6           |

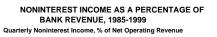
REGIONS: Northeast - Connecticut, Delaware, District of Columbia, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Puerto Rico, Rhode Island, Vermort, U.S. Virgin Islands Southeast - Alabama, Florida, Georgia, Mississippi, North Carolina, South Carolina, Tennessee, Virginia, West Virginia

Central - Illinois, Indiana, Kentucky, Michigan, Ohio, Wisconsin

Midwest - Iowa, Kansas, Minnesota, Missouri, Nebraska, North Dakota, South Dakota Southwest - Arkansas, Louisiana, New Mexico, Oklahoma, Texas West - Alaska, Arizona, California, Colorado, Hawaii, Idaho, Montana, Nevada, Oregon, Pacific Islands, Utah, Washington, Wyoming

### TABLE IV-A. Second Quarter 1999, FDIC-Insured Commercial Banks

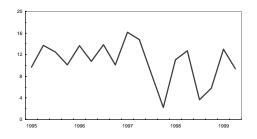
| TABLE IV-A. Second Quarter 1999          | , FDIC-III   |            |                               |              |           |            | C         | graphic Distr | ihutian hu D |               |         |
|--|--------------|------------|-------------------------------|--------------|-----------|------------|-----------|---------------|--------------|---------------|---------|
|  |              | Less       | Asset Size E<br>\$100 Million | \$1 Billion  | Greater   |            | East      | graphic Distr | ibution by R | egion<br>West |         |
| SECOND OUADTED Proliminous               |              |            |                               | •            |           | N I a with |           |               | NAL-I        |               |         |
| SECOND QUARTER Preliminary               | All          | than \$100 | to                            | to           | than \$10 | North-     | South-    |               | Mid-         | South-        |         |
| (The way it is)                          | Institutions | Million    | \$1 Billion                   | \$10 Billion | Billion   | east       | east      | Central       | west         | west          | West    |
| Number of institutions reporting         | 8,675        | 5,303      | 2,978                         | 317          | 77        | 685        | 1,439     | 1,880         | 2,243        | 1,485         | 943     |
| Total assets (in billions)               |              | \$247.0    | \$736.5                       | \$872.5      | \$3,611.7 | \$1,909.7  | \$1,233.1 | \$901.7       | \$374.6      | \$304.3       | \$744.3 |
| Total deposits (in billions)             |              | 210.8      | 602.4                         | 596.7        | 2,270.9   | 1,205.8    | 801.2     | 617.5         | 271.8        | 244.8         | 539.8   |
| Net income (in millions)                 |              | 661.4      | 2,408.7                       | 3,625.2      | 10,266.8  | 4,682.5    | 3,955.2   | 2,853.2       | 1,518.8      | 986.3         | 2,966.1 |
| % of unprofitable institutions           |              | 9.6        | 2.2                           | 1.3          | 1.3       | 9.2        | 10.2      | 4.8           | 3.9          | 6.0           | 10.7    |
| % of institutions with earnings gains    | 56.8         | 50.6       | 65.4                          | 73.2         | 77.9      | 65.3       | 60.9      | 58.6          | 51.2         | 53.4          | 59.2    |
| Performance Ratios (annualized, %)       |              |            |                               |              |           |            |           |               |              |               |         |
| Yield on earning assets                  |              | 7.93       | 8.01                          | 8.10         | 7.43      | 7.52       | 7.59      | 7.54          | 8.11         | 7.52          | 8.00    |
| Cost of funding earning assets           |              | 3.50       | 3.43                          | 3.48         | 3.65      | 3.90       | 3.48      | 3.64          | 3.52         | 3.16          | 3.10    |
| Net interest margin                      |              | 4.43       | 4.58                          | 4.62         | 3.78      | 3.62       | 4.11      | 3.90          | 4.59         | 4.36          | 4.90    |
| Noninterest income to earning assets     |              | 1.36       | 1.79                          | 3.62         | 3.13      | 3.78       | 2.55      | 2.20          | 2.74         | 1.70          | 3.03    |
| Noninterest expense to earning assets    |              | 3.94       | 3.97                          | 4.75         | 4.32      | 4.94       | 3.96      | 3.70          | 4.08         | 3.74          | 4.56    |
| Credit loss provision to assets          |              | 0.24       | 0.31                          | 0.55         | 0.34      | 0.38       | 0.37      | 0.26          | 0.52         | 0.22          | 0.38    |
| Net operating income to assets           |              | 1.08       | 1.32                          | 1.68         | 1.14      | 0.99       | 1.28      | 1.27          | 1.63         | 1.29          | 1.58    |
| Return on assets                         | 1.25         | 1.08       | 1.32                          | 1.68         | 1.14      | 0.98       | 1.29      | 1.28          | 1.63         | 1.31          | 1.60    |
| Return on equity                         | 14.49        | 9.86       | 13.87                         | 17.47        | 14.22     | 12.43      | 14.26     | 15.19         | 18.51        | 14.85         | 16.48   |
| Net charge-offs to loans and leases      | 0.56         | 0.24       | 0.34                          | 0.74         | 0.58      | 0.71       | 0.45      | 0.31          | 0.73         | 0.41          | 0.67    |
| Credit loss provision to net charge-offs | . 107.63     | 167.88     | 148.39                        | 116.92       | 97.89     | 102.76     | 131.89    | 126.99        | 107.69       | 96.13         | 84.63   |
| Efficiency ratio                         | 59.65        | 67.48      | 61.26                         | 54.85        | 60.30     | 64.73      | 56.81     | 58.98         | 54.55        | 60.07         | 54.95   |
| Structural Changes (QTR)                 |              |            |                               |              |           |            |           |               |              |               |         |
| New charters                             | 55           | 53         | 2                             | 0            | 0         | 11         | 21        | 5             | 5            | 4             | 9       |
| Banks absorbed by mergers                | 103          | 60         | 37                            | 6            | 0         | 7          | 28        | 20            | 13           | 22            | 13      |
| Failed banks                             | 1            | 1          | 0                             | 0            | 0         | 0          | 0         | 0             | 0            | 1             | 0       |
| PRIOR SECOND QUARTERS                    |              |            |                               |              |           |            |           |               |              |               |         |
| (The way it was)                         |              |            |                               |              |           |            |           |               |              |               |         |
| Return on assets (%)1998                 | 1.25         | 1.23       | 1.37                          | 1.41         | 1.18      | 1.15       | 1.24      | 1.30          | 1.48         | 1.12          | 1.45    |
|  | 1.27         | 1.24       | 1.31                          | 1.37         | 1.23      | 1.25       | 1.30      | 1.20          | 1.51         | 1.21          | 1.31    |
| 1994                                     | 1.16         | 1.19       | 1.19                          | 1.38         | 1.01      | 1.03       | 1.24      | 1.21          | 1.52         | 1.15          | 1.17    |
| Net charge-offs to loans & leases (%)    |              |            |                               |              |           |            |           |               |              |               |         |
|  | 0.62         | 0.24       | 0.35                          | 1.04         | 0.59      | 0.83       | 0.43      | 0.41          | 0.72         | 0.42          | 0.79    |
|  | 0.57         | 0.23       | 0.40                          | 0.88         | 0.51      | 0.68       | 0.42      | 0.41          | 0.62         | 0.34          | 0.74    |
|  | 0.57         | 0.21       | 0.39                          | 0.68         | 0.63      | 0.93       | 0.22      | 0.31          | 0.40         | 0.13          | 0.67    |
| · · · · · · · · · · · · · · · · · · ·    |              |            |                               |              |           |            |           |               |              |               |         |





\*Net operating revenue equals net interest income plus noninterest income.

#### INTERNATIONAL OPERATIONS CONTRIBUTION TO BANK EARNINGS, 1995 - 1999



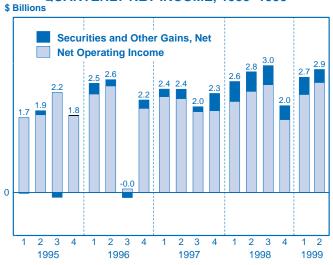
|  |                           | Less          | Asset Size I<br>\$100 Million | \$1 Billion   | Greater       |                      | East         | raphical Dist |              |              | West        |  |
|--|---------------------------|---------------|-------------------------------|---------------|---------------|----------------------|--------------|---------------|--------------|--------------|-------------|--|
| June 30, 1999  | All                       | than \$100    | to                            | to            | than \$10     | North-               | South-       |               | Mid-         | South-       |             |  |
| oune 50, 1955  | Institutions              | Million       | \$1 Billion                   | \$10 Billion  | Billion       | east                 | east         | Central       | west         | west         | West        |  |
| Percent of Loans 30-89 Days Past Due   | montationio               |               | ¢ i Billion                   | ¢ro Billon    | Billion       | ouor                 | ouor         | Contrai       |              |              |             |  |
| All loans secured by real estate   | . 1.02                    | 1.23          | 0.93                          | 0.92          | 1.06          | 1.11                 | 0.91         | 1.13          | 1.13         | 1.08         | 0.8         |  |
| Construction and development   | 1.13                      | 1.08          | 0.98                          | 0.92          | 1.32          | 1.05                 | 0.94         | 1.49          | 1.78         | 1.12         | 0.84        |  |
| Commercial real estate   |                           | 0.86          | 0.72                          | 0.77          | 0.99          | 0.81                 | 1.00         | 1.01          | 0.75         | 0.86         | 0.5         |  |
| Multifamily residential real estate  |                           | 0.76          | 0.60                          | 0.58          | 0.57          | 0.46                 | 0.48         | 0.85          | 0.77         | 0.81         | 0.4         |  |
| Home equity loans  |                           | 0.84          | 0.69                          | 0.83          | 0.74          | 0.73                 | 0.72         | 0.86          | 0.79         | 0.55         | 0.70        |  |
| Other 1-4 Family residential   |                           | 1.58          | 1.15                          | 1.07          | 1.12          | 1.27                 | 0.90         | 1.23          | 1.30         | 1.30         | 1.1         |  |
| Commercial and industrial loans*   | . 0.92                    | 1.46          | 1.15                          | 1.21          | 0.72          | 0.62                 | 0.79         | 1.32          | 1.61         | 1.57         | 0.79        |  |
| Loans to individuals   |                           | 2.21          | 1.30                          | 2.15          | 2.23          | 2.44                 | 2.37         | 1.98          | 2.16         | 1.57         | 1.80        |  |
| Credit card loans  | 2.10                      | 2.21          | 3.34                          | 2.15          | 2.23          | 2.44                 | 2.57         | 1.96          | 2.10         | 1.37         | 1.80        |  |
| Other loans to individuals   |                           | 2.73          | 3.34<br>1.71                  | 1.77          | 2.29          | 2.80                 | 2.32         | 1.98          | 2.39         | 1.57         | 1.8         |  |
|  |                           | -             |                               |               |               |                      |              |               |              |              |             |  |
| All other loans and leases (including farm)  | . 0.60                    | NA            | NA                            | 1.08          | 0.59          | 0.54                 | 0.36         | 1.07          | 0.65         | 1.17         | 0.3         |  |
| Memo: Commercial RE loans not secured by RE  | 0.48                      | 0.52          | 0.58                          | 0.50          | 0.48          | 0.22                 | 0.13         | 2.26          | 0.97         | 0.50         | 0.1         |  |
| Percent of Loans Noncurrent**  |                           |               |                               |               |               |                      |              |               |              |              |             |  |
| All real estate loans  | . 0.85                    | 0.87          | 0.66                          | 0.77          | 0.95          | 1.10                 | 0.78         | 0.80          | 0.65         | 0.96         | 0.6         |  |
| Construction and development   | 0.83                      | 0.61          | 0.61                          | 0.75          | 1.01          | 1.03                 | 0.90         | 0.78          | 0.74         | 0.60         | 0.7         |  |
| Commercial real estate   | 0.91                      | 0.83          | 0.67                          | 0.81          | 1.12          | 1.14                 | 1.00         | 0.82          | 0.59         | 1.23         | 0.6         |  |
| Multifamily residential real estate  |                           | 0.72          | 0.55                          | 0.54          | 0.82          | 0.76                 | 0.86         | 0.70          | 0.30         | 0.63         | 0.5         |  |
| Home equity loans  |                           | 0.46          | 0.38                          | 0.41          | 0.33          | 0.47                 | 0.31         | 0.38          | 0.28         | 0.29         | 0.2         |  |
| Other 1-4 Family residential   |                           | 0.78          | 0.66                          | 0.80          | 0.83          | 0.92                 | 0.67         | 0.86          | 0.57         | 0.81         | 0.8         |  |
| Commercial and industrial loans*   | . 1.11                    | 1.58          | 1.24                          | 1.03          | 1.02          | 1.19                 | 0.90         | 1.02          | 1.21         | 1.60         | 1.1         |  |
| _oans to individuals   |                           | 0.82          | 0.81                          | 1.12          | 1.54          | 2.23                 | 0.95         | 0.70          | 1.07         | 0.47         | 0.9         |  |
| Credit card loans  | 1.87                      | 1.76          | 2.18                          | 1.82          | 1.87          | 2.40                 | 1.41         | 1.31          | 1.66         | 0.71         | 1.4         |  |
| Other loans to individuals   |                           | 0.78          | 0.53                          | 0.54          | 1.34          | 2.08                 | 0.81         | 0.59          | 0.56         | 0.46         | 0.4         |  |
| All other loans and leases (including farm)  | . 0.43                    | NA            | NA                            | 0.59          | 0.43          | 0.40                 | 0.49         | 0.45          | 0.49         | 0.69         | 0.3         |  |
| Memo: Commercial RE loans not secured by RE  | 0.40                      | 0.47          | 0.26                          | 0.37          | 0.40          | 0.25                 | 0.33         | 0.33          | 0.21         | 1.06         | 0.0         |  |
| Persont of Loone Charged off (not VTD)   |                           |               |                               |               |               |                      |              |               |              |              |             |  |
| Percent of Loans Charged-off (net, YTD) All real estate loans                              | . 0.06                    | 0.03          | 0.04                          | 0.07          | 0.07          | 0.05                 | 0.08         | 0.05          | 0.06         | 0.09         | 0.0         |  |
| Construction and development   | 0.04                      | 0.15          | 0.02                          | 0.05          | 0.02          | -0.01                | 0.05         | 0.05          | 0.04         | 0.04         | 0.0         |  |
| Commercial real estate   |                           | 0.03          | 0.02                          | 0.00          | 0.02          | -0.05                | 0.07         | 0.00          | 0.00         | 0.12         | -0.0        |  |
| Multifamily residential real estate  |                           | -0.02         | 0.02                          | 0.00          | -0.02         | 0.02                 | -0.01        | 0.00          | 0.00         | -0.05        | -0.0        |  |
|  |                           | 0.02          | 0.03                          | 0.01          | 0.02          | 0.02                 | 0.20         | 0.02          | 0.04         | 0.56         |             |  |
| Home equity loans  |                           | 0.03          | 0.04                          | 0.22          | 0.09          | 0.17                 | 0.20         | 0.19          | 0.13         | 0.56         | 0.0<br>0.1  |  |
| Other 1-4 Family residential   |                           |               |                               |               |               |                      |              |               |              |              |             |  |
| Commercial and industrial loans*   | . 0.50                    | 0.33          | 0.41                          | 0.40          | 0.51          | 0.53                 | 0.49         | 0.32          | 0.34         | 0.59         | 0.6         |  |
| Loans to individuals   |                           | 0.64          | 1.48                          | 2.74          | 2.44          | 2.94                 | 1.70         | 1.44          | 2.80         | 0.94         | 2.9         |  |
| Credit card loans  | 4.60                      | 2.51          | 5.54                          | 4.81          | 4.44          | 4.63                 | 4.26         | 4.37          | 5.13         | 2.55         | 4.6         |  |
| Other loans to individuals   |                           | 0.55          | 0.58                          | 0.84          | 1.09          | 1.30                 | 0.84         | 0.82          | 0.79         | 0.87         | 0.6         |  |
| All other loans and leases (including farm)<br>Memo: Commercial RE loans not secured by RE | . 0.21<br>-0.01           | NA<br>0.52    | NA<br>-0.29                   | 0.25<br>-0.04 | 0.23<br>-0.01 | 0.10<br>-0.08        | 0.32<br>0.07 | 0.29<br>0.02  | 0.42<br>0.00 | 0.45<br>0.02 | 0.1<br>-0.0 |  |
|  | 0.01                      | 5.02          | 0.20                          | 5.0-1         | 5.01          | 5.00                 | 5.07         | 5.02          | 5.00         | 5.02         | 0.0         |  |
| Loans Outstanding (in billions)  | <b>A</b> 4 0 <b>7</b> 0 0 | <b>0</b> 00 / | <b>*</b> ~~~~~                | <b>*</b> **** | A700 F        | <b>*</b> ** <b>*</b> | <b>*</b> *** | <b>*</b> **** |              | <b>ATO 4</b> | <b>.</b>    |  |
| All real estate loans  |                           | \$82.4        | \$286.9                       | \$280.4       | \$723.5       | \$327.2              | \$394.4      | \$268.4       | \$111.0      | \$79.1       | \$193.      |  |
| Construction and development   | 118.1                     | 6.3           | 28.0                          | 28.0          | 55.8          | 13.1                 | 40.8         | 22.8          | 10.4         | 10.1         | 21.         |  |
| Commercial real estate   |                           | 23.0          | 102.9                         | 89.5          | 175.8         | 71.3                 | 107.6        | 81.9          | 30.3         | 29.2         | 70.         |  |
| Multifamily residential real estate  |                           | 1.7           | 9.5                           | 11.0          | 25.0          | 12.5                 | 10.5         | 9.5           | 3.3          | 2.5          | 9.          |  |
| Home equity loans  |                           | 1.8           | 12.0                          | 17.6          | 60.3          | 21.4                 | 24.0         | 23.1          | 5.1          | 1.2          | 17.         |  |
| Other 1-4 Family residential   |                           | 38.7          | 122.4                         | 130.8         | 371.2         | 180.9                | 205.7        | 123.5         | 52.1         | 32.8         | 68.         |  |
| Commercial and industrial loans  |                           | 25.1          | 83.4                          | 118.1         | 709.5         | 320.5                | 198.8        | 172.1         | 57.9         | 45.5         | 141.        |  |
| _oans to individuals   | . 534.4                   | 20.7          | 63.9                          | 119.7         | 330.1         | 180.9                | 111.5        | 79.8          | 48.8         | 32.4         | 81.         |  |
| Credit card loans  | 192.9                     | 0.8           | 10.7                          | 54.9          | 126.4         | 85.0                 | 27.1         | 11.9          | 22.3         | 1.3          | 45.         |  |
| Other loans to individuals   |                           | 19.9          | 53.2                          | 64.9          | 203.6         | 95.8                 | 84.3         | 67.9          | 26.4         | 31.1         | 35.         |  |
| All other loans and leases (including farm)  | . 468.3                   | 18.8          | 25.9                          | 35.3          | 388.4         | 178.7                | 73.7         | 78.0          | 33.4         | 15.4         | 89.         |  |
| Memo: Commercial RE loans not secured by RE  | 35.4                      | 0.2           | 1.0                           | 2.6           | 31.6          | 10.7                 | 8.9          | 3.9           | 2.7          | 1.5          | 7.          |  |
| Memo: Other Real Estate Owned (in millions)  |                           |               |                               |               |               |                      |              |               |              |              |             |  |
| All other real estate owned  | . \$2,914.5               | \$261.4       | \$719.6                       | \$458.0       | \$1,475.6     | \$839.9              | \$737.3      | \$361.9       | \$194.9      | \$250.6      | \$529.      |  |
| Construction and development   | 252.1                     | 22.9          | 114.8                         | 40.2          | 74.2          | 46.4                 | 100.0        | 24.4          | 21.5         | 15.3         | 44.         |  |
| Commercial real estate   |                           | 110.6         | 328.5                         | 211.1         | 648.8         | 352.3                | 265.4        | 146.1         | 69.6         | 142.3        | 323.        |  |
| Multifamily residential real estate  | ,                         | 7.6           | 18.1                          | 27.3          | 24.8          | 32.3                 | 14.3         | 6.4           | 6.2          | 3.2          | 15.         |  |
| 1-4 Family residential   |                           | 88.4          | 227.0                         | 171.5         | 532.1         | 212.9                | 348.7        | 176.4         | 73.0         | 69.4         | 138.        |  |
| Farmland   |                           | 32.0          | 31.2                          | 7.8           | 5.3           | 7.2                  | 8.8          | 8.0           | 24.7         | 20.3         | 7.          |  |
| Other real estate owned in foreign offices   | 190.4                     | 0.0           | 0.0                           |               |               |                      |              |               | 0.0          |              |             |  |
| Other real estate owned in lorelyn onices  | 190.4                     | 0.0           | 0.0                           | 0.1           | 190.3         | 188.8                | 0.0          | 0.6           | 0.0          | 0.0          | 1.          |  |

\* Includes 'All other loans' for institutions under \$1 billion in asset size. \*\* Noncurrent loan rates represent the percentage of loans in each category that are past due 90 days or more or that are in nonaccrual status.

- Earnings of \$2.9 Billion Are Second-Highest Ever
- Net Operating Income Sets Quarterly Record
- Smaller Institutions Still Show Little Improvement
- Industry Continues To Increase Its Reliance on FHLB Borrowings

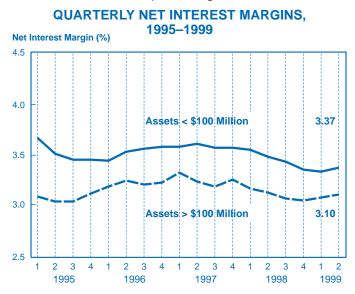
Savings institutions insured by the FDIC reported \$2.9 billion in second-quarter earnings, which was \$180 million higher than in the first quarter. Only the \$3.0 billion that thrifts earned in the third guarter of 1998 exceeded the industry's second-quarter results. Net interest income was \$217 million higher than the first guarter, mostly due to an \$11.7 billion increase in earning assets. Provisions for loan losses declined from \$397 million in the first quarter to \$390 million, the lowest quarterly total since the industry began reporting this data in 1987. Noninterest income rose by \$113 million, due to higher fee income, while noninterest expense fell \$37 million, due to lower salary expenses during the quarter. Gains on sales of securities totaled \$445 million, 26 percent (\$155 million) lower than in the first quarter. Net operating income, which excludes securities gains and extraordinary items, totaled \$2.6 billion, the highest quarterly total ever reported by the industry. Savings institutions had an aggregate return on assets (ROA) of 1.03 percent for the second quarter, up from 0.98 percent in the first quarter, but down from 1.09 percent in the second quarter of 1998. Just 29 percent of all thrifts had an ROA in excess of 1 percent.

Net interest margins have remained quite steady as earning assets have increased. Net interest income rose to \$8.1 billion in the second quarter, up



# QUARTERLY NET INCOME, 1995–1999

by \$217 million from last quarter, and by \$484 million from a year ago. As a percentage of earning assets, net interest income rose slightly during the second quarter, to 3.10 percent from 3.08 percent last quarter, but this was below the 3.14 percent of a year ago. In the second quarter average earning asset yields rose 1 basis point, while the average cost of funding earning assets declined by 1 basis point. Asset yields were 40 basis points higher than a year ago, while the cost of funding earning assets was 37 basis points higher.



Profitability in the industry was variable, as small institutions still trail the rest of the industry, and the gap has widened recently. Of the 681 institutions with assets below \$100 million, only 39.9 percent showed earnings gains from a year ago and just 20 percent had an ROA above the 1-percent level. The average ROA for this group was 0.67 percent for the second quarter, just a slight improvement from the 0.65 percent reported last quarter, but down from 0.73 percent a year ago. The gap between the ROA for this group and average profitability in the rest of the industry was 38 basis points this quarter, up from 34 basis points last quarter and 37 basis points a year ago. Small institutions rely heavily on net interest margins for profitability. While the average net interest margin for this group improved somewhat from the first quarter, rising 4 basis points to 3.37 percent, it showed a decline of 11 basis points from 3.48 percent a year ago.

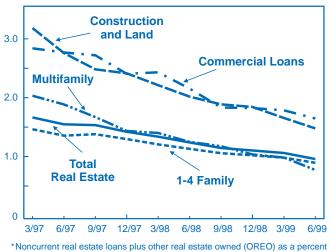
Loan loss reserves as a percentage of total loans, at 0.94 percent, were at the lowest level since 1990, but the coverage ratio—loan-loss reserves to noncurrent loans-reached a new high for the 10 years that noncurrent data has been reported, at \$1.24 in reserves for every dollar of noncurrent loans. Reserves for loan losses decreased by \$13 million to just under \$7 billion this quarter, while noncurrent loans declined by \$373 million to \$5.6 billion or 0.76 percent of total loans. Any institution that exits the industry takes its reserves with its assets and the remaining institutions must make up the difference or industry reserves can shrink. Provisions for loan losses, which add to reserves, have exceeded net charge-offs, which reduce reserves, in every quarter since 1995. While the excess has occurred against a backdrop of declining noncurrent loan levels, it has not kept pace with the growth in total loans. Net charge-offs were an annualized 0.17 percent of total loans this quarter, down from a charge-off rate of 0.20 percent a year ago.

#### 1994-1999 \$ Billions Coverage Ratio (%) 30 120 Coverage Ratio (%) 24 100 80 18 60 Noncurrent Loans (\$) 12 40 6 20 Loan-Loss Reserves (\$) 0 12/9412/9512/96 3/97 6/97 9/97 12/97 3/98 6/98 9/98 12/98 3/99 6/99 \*Loan-loss reserves to noncurrent loans

COVERAGE RATIO\* AND RESERVE LEVELS.

Residential real estate lending, in which thrifts have traditionally specialized, has been particularly strong over the past 12 months. Because of this strength, the overall troubled real estate rate—noncurrent real estate loans plus other real estate owned (OREO) to total real estate loans plus OREO—fell to 0.96 percent, the first time it has been below 1 percent since all institutions began providing consistent measures of noncurrent loans in 1990. Troubled real estate rates for single family and multifamily lending were both below the 1percent level, at 0.90 percent and 0.77 percent, respectively. Noncurrent commercial real estate and construction loans were above the 1-percent level, at 1.65 percent and 1.48 percent, but were well below year-ago levels of 2.15 percent and 2.02 percent, respectively.

# TROUBLED REAL ESTATE RATES BY LOAN TYPE,\* 1997–1999



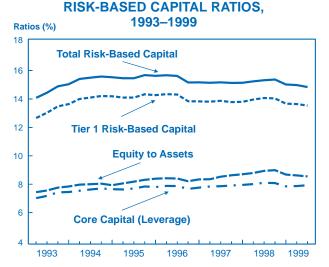
\*Noncurrent real estate loans plus other real estate owned (OREO) as a percent of total real estate loans plus OREO.

Industry assets grew by \$15.8 billion during the second quarter with most of the increase accounted for by loan growth of \$15.2 billion. Single family mortgages grew by \$9.4 billion, while loans to individuals grew by \$3.6 billion. In addition to loans, thrifts added another \$2.3 billion in securities. Deposits funded none of this growth, declining by \$113 million during the quarter. Other borrowed funds increased \$19.9 billion while other liabilities declined by \$4.3 billion.<sup>1</sup> Federal Home Loan Bank (FHLB) borrowings accounted for 72 percent of the increase in other borrowed funds, rising \$14.3 billion to \$199.4 billion.

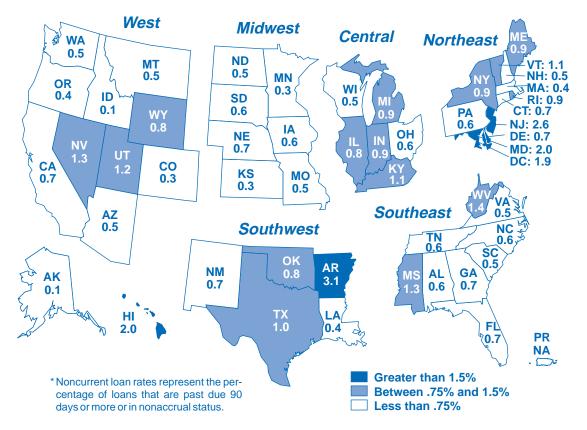
Equity capital rose by \$512 million during the quarter, but failed to keep pace with asset growth, leading to a decline in the equity capital ratio to 8.55 percent from 8.62 percent. Excluding an increase in goodwill and other intangibles of \$609 million, tangible equity capital showed a \$97-million decline. Accumulated gains of \$1.4 billion on the value of securities that were available for sale declined to a loss of almost \$0.5 billion during the quarter due to a rise in interest rate levels. This

<sup>1</sup> Washington Mutual Bank, FA, Stockton California, reported a \$3billion decline in accounts payable during the second quarter. decline, of \$1.9 billion, was recorded in equity capital on an after-tax basis. The actual pre-tax decline in security values was even greater. Earnings retained by the industry added \$1.7 billion to equity capital. Regulatory capital, which excludes the changes in the value of availablefor-sale securities, goodwill, and other intangibles, rose in the second quarter. Tier 1 regulatory capital rose by \$2.4 billion, causing the leverage (core) capital ratio to rise to 7.93 percent from 7.87 percent. A year ago, this ratio reached a peak of 8.10 percent.

The number of savings institutions declined, by 17, to 1,652 at the end of June. Mergers that absorbed 19 thrifts caused most of the decline. Commercial banks absorbed 10 of these and other thrifts absorbed 9 institutions. In addition, 6 thrifts changed their charters to a commercial bank charter. These declines were partially offset by 8 new institutions that opened for operation during the quarter. Within the industry there were additional charter changes that included 8



mutual-to-stock conversions, involving \$1.7 billion in assets. No institution failed for the 11th consecutive quarter in a row. At the end of June there were 14 institutions with \$4.2 billion in assets that were considered "problem" institutions, down from 16 institutions with \$5.0 billion in assets at the end of March.



# NONCURRENT LOAN RATES,\* JUNE 30, 1999

# TABLE I-B. Selected Indicators, FDIC-Insured Savings Institutions\*

|  | 1999** | 1998** | 1998  | 1997  | 1996   | 1995  | 1994  |
|--|--------|--------|-------|-------|--------|-------|-------|
| Return on assets (%)                         | 1.01   | 1.05   | 1.01  | 0.93  | 0.70   | 0.77  | 0.66  |
| Return on equity (%)                         | 11.70  | 11.94  | 11.35 | 10.84 | 8.40   | 9.40  | 8.28  |
| Core capital (leverage) ratio (%)            | 7.93   | 8.10   | 7.85  | 7.95  | 7.76   | 7.80  | 7.65  |
| Noncurrent assets plus                       |        |        |       |       |        |       |       |
| other real estate owned to assets (%)        | 0.62   | 0.82   | 0.72  | 0.95  | 1.09   | 1.20  | 1.38  |
| Net charge-offs to loans (%)                 | 0.16   | 0.20   | 0.22  | 0.25  | 0.32   | 0.34  | 0.51  |
| Asset growth rate (%)                        | 7.74   | 1.59   | 6.05  | -0.21 | 0.24   | 1.70  | 0.77  |
| Net interest margin                          | 3.10   | 3.16   | 3.10  | 3.23  | 3.22   | 3.09  | 3.34  |
| Net operating income growth (%)              | 8.69   | 2.98   | 7.69  | 20.08 | -14.01 | 13.81 | 22.24 |
| Number of institutions reporting             | 1,652  | 1,728  | 1,688 | 1,779 | 1,924  | 2,030 | 2,152 |
| Percentage of unprofitable institutions (%)  | 6.60   | 4.75   | 5.27  | 4.10  | 12.06  | 5.86  | 6.97  |
| Number of problem institutions               | 14     | 18     | 15    | 21    | 35     | 49    | 71    |
| Assets of problem institutions (in billions) | \$4    | \$3    | \$6   | \$2   | \$7    | \$14  | \$39  |
| Number of failed/assisted institutions       | 0      | 0      | 0     | 0     | 1      | 2     | 4     |

# TABLE II-B. Aggregate Condition and Income Data, FDIC-Insured Savings Institutions

| (dollar figures in millions)                   | Preliminary |                   |                 |           |
|--|-------------|-------------------|-----------------|-----------|
|  | 2nd Quarter | 1st Quarter       | 2nd Quarter     | %Change   |
| Number of institutions reporting               | 1999        | 1999              | 1998            | 98:2-99:2 |
| Number of institutions reporting               | 1,652       | 1,669             | 1,728           | -4.4      |
| Total employees (full-time equivalent)         | 241,350     | 240,028           | 247,422         | -2.5      |
| CONDITION DATA                                 |             | • • • • • • • • • | • • • • • • • • |           |
| Total assets                                   | \$1,125,761 | \$1,109,955       | \$1,044,879     | 7.7       |
| Loans secured by real estate                   | 656,454     | 646,456           | 632,274         | 3.8       |
| 1-4 Family Residential                         | 528,015     | 518,644           | 507,987         | 3.9       |
| Multifamily residential property               |             | 54,263            | 56,733          | -7.9      |
| Commercial real estate                         | 50,112      | 49,059            | 46,743          | 7.2       |
| Construction, development, and land            | 26,078      | 24,491            | 20,811          | 25.3      |
| Commercial & industrial loans                  | 23,707      | 22,376            | 17,744          | 33.6      |
| Loans to individuals                           | 57,622      | 54,028            | 48,852          | 18.0      |
| Other loans & leases                           | 3,947       | 3,626             | 3,063           | 28.9      |
| Less: Unearned income & contra accounts***     | 188         | 179               | 180             | 4.3       |
| Total loans & leases                           | 741,541     | 726,308           | 701,752         | 5.7       |
| Less: Reserve for losses                       | 6,986       | 6,999             | 6,983           | 0.0       |
| Net loans & leases                             | 734,555     | 719,310           | 694,769         | 5.7       |
| Securities                                     | 290,229     | 287,919           | 252,064         | 15.1      |
| Other real estate owned                        | 1,354       | 1,530             | 1,763           | -23.2     |
| Goodwill and other intangibles                 | 15.430      | 14.820            | 12.689          | 21.6      |
| All other assets                               | 84,194      | 86,377            | 83,594          | 0.7       |
| Total liabilities and capital                  | 1,125,761   | 1,109,955         | 1,044,880       | 7.7       |
| Deposits                                       | 699,253     | 699,366           | 702,725         | -0.5      |
| Other borrowed funds                           | 311,516     | 291,664           | 230,542         | 35.1      |
| Subordinated debt                              | 2,946       | 3,066             | 2,930           | 0.5       |
| All other liabilities                          | 15,822      | 20,148            | 15,320          | 3.3       |
| Equity capital                                 | 96,224      | 95,712            | 93,362          | 3.1       |
| Loans and leases 30-89 days past due           | 6,445       | 6,779             | 7,118           | -9.4      |
| Noncurrent loans and leases                    | 5,639       | 6,012             | 6,753           | -16.5     |
| Restructured loans and leases                  | 2,076       | 2,306             | 2,888           | -28.1     |
| Direct and indirect investments in real estate | 606         | 588               | 619             | -2.1      |
| Mortgage-backed securities                     | 220,347     | 222,661           | 187,721         | 17.4      |
| Earning assets                                 | 1,047,219   | 1,035,547         | 973,747         | 7.5       |
| FHLB Advances (Source: TFR and FHFB)           | 199,368     | 185,109           | 142,949         | 39.5      |
| Unused loan commitments                        | 183,892     | 189,222           | 193,433         | -4.9      |
| Prelimi  |             |                   | eliminary       |           |

|                                | Preliminary |            |         | Preliminary |             |           |
|--------------------------------|-------------|------------|---------|-------------|-------------|-----------|
|                                | First Half  | First Half |         | 2nd Quarter | 2nd Quarter | %Change   |
| INCOME DATA                    | 1999        | 1998       | %Change | 1999        | 1998        | 98:2-99:2 |
| Total interest income          | . \$37,091  | \$36,437   | 1.8     | \$18,807    | \$18,455    | 1.9       |
| Total interest expense         | 21,264      | 21,434     | -0.8    | 10,754      | 10,887      | -1.2      |
| Net interest income            | 15,827      | 15,003     | 5.5     | 8,052       | 7,568       | 6.4       |
| Provision for credit losses*** | 784         | 867        | -9.6    | 390         | 464         | -15.9     |
| Total noninterest income       | 4,756       | 4,081      | 16.5    | 2,442       | 2,182       | 11.9      |
| Total noninterest expense      | 12,116      | 11,629     | 4.2     | 6,066       | 5,970       | 1.6       |
| Securities gains (losses)      | . 1,042     | 1,298      | -19.7   | 445         | 655         | -32.0     |
| Applicable income taxes        | 3,187       | 2,516      | 26.7    | 1,618       | 1,161       | 39.4      |
| Extraordinary gains, net       | -3          | -8         | N/M     | -1          | 0           | N/M       |
| Net income                     | . 5,534     | 5,363      | 3.2     | 2,864       | 2,810       | 1.9       |
| Net charge-offs                | . 590       | 701        | -15.9   | 317         | 349         | -9.0      |
| Cash dividends                 | 2,239       | 2,634      | -15.0   | 1,178       | 1,238       | -4.9      |
| Net operating income           | 4,831       | 4,445      | 8.7     | 2,561       | 2,354       | 8.8       |

\* Data between 1994 and 1995 do not include Resolution Trust Corporation conservatorships. Excludes one self-liquidating institution. \*\*\* For TFR filers, includes only loan and lease loss provisions.

#### TABLE III-B. First Half 1999, FDIC-Insured Savings Institutions

|   |                    |                        | Asset Size D          |                      | 0                    |                      |                       | graphic Distr        | idution by R         |                      |                      |
|---|--------------------|------------------------|-----------------------|----------------------|----------------------|----------------------|-----------------------|----------------------|----------------------|----------------------|----------------------|
| First Half Draliminant  | • **               | Less                   | \$100 Million         | \$1 Billion          | Greater              | NI- 1                | East                  |                      |                      | West                 |                      |
| First Half Preliminary  | All                | than \$100             | to                    | to                   | than \$5             | North-               | South-                |                      | Mid-                 | South-               |                      |
| (The way it is)   | Institutions       | Million                | \$1 Billion           | \$5 Billion          | Billion              | east                 | east                  | Central              | west                 | west                 | West                 |
| Jumber of institutions reporting<br>otal assets (in billions) | 1,652<br>\$1,125.8 | 681<br>\$35.1          | 828<br>\$241.4        | 108<br>\$220.6       | 35<br>\$628.7        | 643<br>\$372.7       | 227<br>\$68.9         | 431<br>\$179.5       | 126<br>\$39.1        | 114<br>\$72.4        | 111<br>\$393.1       |
| otal assets (in billions)                                     |                    | 28.4                   | ¢241.4<br>185.9       | \$220.8<br>140.9     | 344.0                | 259.7                | 48.7                  | 122.4                | 26.5                 | ۶72.4<br>42.5        | 3393.1<br>199.4      |
| Vet income (in millions)                                      |                    | 117.3                  | 1,086.1               | 1,227.1              | 3,103.4              | 1,786.5              | 305.3                 | 954.7                | 157.1                | 400.9                | 1,929.5              |
| % of unprofitable institutions                                |                    | 12.2                   | 2.4                   | 4.6                  | 2.9                  | 4.4                  | 10.1                  | 7.2                  | 8.7                  | 7.0                  | 7.2                  |
| % of institutions with earnings gains                         | 46.9               | 38.3                   | 50.1                  | 66.7                 | 74.3                 | 51.2                 | 48.0                  | 42.0                 | 36.5                 | 49.1                 | 47.7                 |
| Performance ratios (annualized, %)                            |                    |                        |                       |                      |                      |                      |                       |                      |                      |                      |                      |
| /ield on earning assets                                       | 7.25               | 7.32                   | 7.34                  | 7.51                 | 7.13                 | 7.17                 | 7.45                  | 7.47                 | 7.35                 | 7.53                 | 7.15                 |
| Cost of funding earning assets                                | 4.16               | 3.98                   | 3.95                  | 4.14                 | 4.26                 | 3.87                 | 4.13                  | 4.31                 | 4.36                 | 4.31                 | 4.32                 |
| Vet interest margin   |                    | 3.34                   | 3.39                  | 3.37                 | 2.87                 | 3.30                 | 3.32                  | 3.16                 | 2.99                 | 3.22                 | 2.82                 |
| Voninterest income to earning assets                          |                    | 1.26                   | 0.67                  | 1.28                 | 0.89                 | 0.81                 | 1.21                  | 1.15                 | 0.73                 | 1.23                 | 0.86                 |
| Noninterest expense to earning assets                         |                    | 3.54                   | 2.70                  | 2.71                 | 2.06                 | 2.53                 | 3.03                  | 2.63                 | 2.33                 | 2.74                 | 1.93                 |
| Credit loss provision to assets*                              |                    | 0.08                   | 0.10                  | 0.33                 | 0.10                 | 0.10                 | 0.23                  | 0.23                 | 0.12                 | 0.26                 | 0.10                 |
| let operating income to assets                                |                    | 0.59                   | 0.77                  | 0.96                 | 0.91                 | 0.86                 | 0.72                  | 0.83                 | 0.74                 | 1.00                 | 0.94                 |
| teturn on assets  |                    | 0.68                   | 0.92                  | 1.15                 | 1.01                 | 0.98                 | 0.92                  | 1.08                 | 0.83                 | 1.15                 | 1.00                 |
| eturn on equity   |                    | 5.49                   | 8.52                  | 12.73                | 13.64                | 10.15                | 9.03                  | 11.78                | 8.20                 | 13.98                | 14.38                |
| let charge-offs to loans and leases                           |                    | 0.09                   | 0.09                  | 0.36                 | 0.13                 | 0.10                 | 0.22                  | 0.22                 | 0.16                 | 0.21                 | 0.17                 |
| redit loss provision to net charge-offs<br>fficiency ratio    |                    | 140.31<br>76.59        | 164.71<br>65.79       | 141.96<br>56.64      | 115.10<br>51.98      | 167.29<br>59.10      | 149.08<br>66.11       | 149.76<br>58.77      | 106.78<br>60.79      | 183.56<br>60.33      | 91.2<br>50.6         |
| Condition Botion (%)  |                    |                        |                       |                      |                      |                      |                       |                      |                      |                      |                      |
| Condition Ratios (%) arning assets to total assets            | 93.02              | 94.24                  | 94.19                 | 92.91                | 92.54                | 93.17                | 93.18                 | 92.08                | 93.43                | 92.11                | 93.41                |
| oss allowance to:   |                    |                        |                       |                      |                      |                      |                       |                      |                      |                      |                      |
| Loans and leases  |                    | 0.76                   | 0.86                  | 1.21                 | 0.89                 | 1.05                 | 0.88                  | 0.79                 | 0.67                 | 0.88                 | 0.98                 |
| Noncurrent loans and leases                                   | 123.89             | 84.21                  | 120.09                | 110.10               | 136.50               | 115.03               | 144.26                | 104.84               | 122.01               | 88.69                | 153.01               |
| loncurrent assets plus  |                    |                        |                       |                      |                      |                      |                       |                      |                      |                      |                      |
| other real estate owned to assets                             |                    | 0.70                   | 0.59                  | 0.92                 | 0.53                 | 0.66                 | 0.58                  | 0.67                 | 0.51                 | 0.86                 | 0.5                  |
| loncurrent RE loans to RE loans                               |                    | 0.86                   | 0.69                  | 1.12                 | 0.66                 | 0.94                 | 0.59                  | 0.73                 | 0.52                 | 1.08                 | 0.6                  |
| quity capital ratio   |                    | 12.21                  | 10.71                 | 8.88                 | 7.40                 | 9.59                 | 10.30                 | 9.13                 | 10.21                | 8.17                 | 6.8                  |
| core capital (leverage) ratio                                 |                    | 11.93                  | 10.31                 | 8.37                 | 6.64                 | 8.77                 | 9.93                  | 8.29                 | 9.42                 | 8.04                 | 6.4                  |
| ross real estate assets to gross assets                       |                    | 68.00                  | 71.56                 | 71.97                | 82.37                | 72.27                | 71.72                 | 74.17                | 76.36                | 66.33                | 87.3                 |
| Bross 1-4 family mortgages to gross assets                    |                    | 48.68<br>80.99         | 46.52<br>86.40        | 37.66<br>99.15       | 49.67<br>119.53      | 40.18<br>84.74       | 45.94<br>96.16        | 51.90<br>106.00      | 51.19<br>103.46      | 35.75<br>118.29      | 51.94<br>130.46      |
| Structural Changes (VTD)                                      |                    |                        |                       |                      |                      |                      |                       |                      |                      |                      |                      |
| Structural Changes (YTD) New Charters                         | 16                 | 15                     | 1                     | 0                    | 0                    | 2                    | 4                     | 8                    | 1                    | 0                    | 1                    |
| Thrifts absorbed by mergers                                   | . 47               | 19                     | 23                    | 5                    | 0                    | 13                   | 10                    | 15                   | 2                    | 6                    | 1                    |
| Failed Thrifts  | 0                  | 0                      | 0                     | 0                    | 0                    | 0                    | 0                     | 0                    | 0                    | 0                    | 0                    |
| Prior First Halves**  |                    |                        |                       |                      |                      |                      |                       |                      |                      |                      |                      |
| (The way it was)  |                    |                        |                       |                      |                      |                      |                       |                      |                      |                      |                      |
| Number of institutions1998                                    | 1,728              | 726                    | 848                   | 119                  | 35                   | 673                  | 237                   | 450                  | 128                  | 119                  | 121                  |
|   | 1,979              | 879                    | 942                   | 121                  | 37                   | 741                  | 296                   | 508                  | 150                  | 130                  | 154                  |
|   | 2,216              | 1,031                  | 1,016                 | 140                  | 29                   | 813                  | 354                   | 558                  | 162                  | 143                  | 186                  |
| Total assets (in billions)1998                                | \$1,044.9          | \$37.8                 | \$247.9               | \$231.0              | \$528.1              | \$348.0              | \$65.8                | \$171.3              | \$33.8               | \$64.1               | \$361.8              |
|   | 1,022.9            | 45.6                   | 276.3                 | 246.4                | 454.7                | 355.2                | 69.2                  | 171.4                | 51.8                 | 78.3                 | 297.1                |
| 1994  | 999.1              | 52.4                   | 295.1                 | 299.0                | 352.5                | 337.4                | 83.1                  | 151.6                | 52.2                 | 55.8                 | 318.8                |
| Return on assets (%)1998                                      | 1.05               | 0.76                   | 0.99                  | 0.98                 | 1.13                 | 1.01                 | 0.83                  | 0.97                 | 0.93                 | 1.24                 | 1.16                 |
|   | 1.01               | 0.73                   | 0.90                  | 0.96                 | 1.12                 | 0.98                 | 0.88                  | 0.99                 | 0.92                 | 2.49                 | 0.72                 |
|   | 0.62               | 0.84                   | 0.81                  | 0.74                 | 0.33                 | 0.87                 | 0.86                  | 0.73                 | 0.45                 | 1.09                 | 0.19                 |
| let charge-offs to loans & leases (%)                         |                    |                        |                       |                      |                      |                      |                       |                      |                      |                      |                      |
| 1998  | 0.20               | 0.09                   | 0.10                  | 0.31                 | 0.22                 | 0.17                 | 0.39                  | 0.20                 | 0.17                 | 0.42                 | 0.17                 |
|   | 0.32               | 0.10                   | 0.18                  | 0.29                 | 0.43                 | 0.29                 | 0.34                  | 0.12                 | 0.15                 | 0.33                 | 0.46                 |
|   | 0.54               | 0.11                   | 0.21                  | 0.53                 | 0.86                 | 0.46                 | 0.21                  | 0.11                 | 0.14                 | 0.27                 | 0.94                 |
| loncurrent assets plus  |                    |                        |                       |                      |                      |                      | o <b>T</b> O          | c                    | c                    | 4.00                 |                      |
| OREO to assets (%)***   | 0.82               | 0.79                   | 0.70                  | 1.12                 | 0.73                 | 0.93                 | 0.73                  | 0.65                 | 0.57                 | 1.02                 | 0.79                 |
|   | 1.16               | 1.01                   | 1.03                  | 1.29                 | 1.20                 | 1.33                 | 1.32                  | 0.59                 | 0.62                 | 1.00                 | 1.40                 |
| 1996  |                    | 1 2F                   | 1 55                  | 1 96                 | 1 OF                 | 2 2 F                |                       | 0.60                 | 0.62                 | 1 61                 | 2 17                 |
|   | 1.77               | 1.25                   | 1.55                  | 1.86                 | 1.95                 | 2.25                 | 1.24                  | 0.60                 | 0.62                 | 1.61                 | 2.17                 |
| 1996  |                    | 1.25<br>12.04<br>11.13 | 1.55<br>10.63<br>9.88 | 1.86<br>9.17<br>8.24 | 1.95<br>7.81<br>7.31 | 2.25<br>9.88<br>8.96 | 1.24<br>10.10<br>9.37 | 0.60<br>9.34<br>9.03 | 0.62<br>9.51<br>8.60 | 1.61<br>8.74<br>7.88 | 2.17<br>7.61<br>7.23 |

For TFR filers, includes only loan and lease loss provisions.
 \*\* Data between 1994 and 1995 do not include Resolution Trust Corporation conservatorships. Excludes one self-liquidating institution.
 \*\*\* Beginning with June 1996, TFR filers report noncurrent loans net of specific reserves. Accordingly, specific reserves have been subtracted from loan-loss

reserves, beginning with June 1996, to make the ratio more closely comparable to prior periods.

#### TABLE IV-B. Second Quarter 1999. FDIC-Insured Savings Institutions

| TABLE IV-B. Second Quarter 1999           | ,            |            | Asset Size D  |             |          |         | Geor   | graphic Distr | ibution by R       | eaion  |         |
|---|--------------|------------|---------------|-------------|----------|---------|--------|---------------|--------------------|--------|---------|
|   |              | Less       | \$100 Million | \$1 Billion | Greater  |         | East   | grapino Disti | is a control by IX | West   |         |
| SECOND QUARTER Preliminary                | All          | than \$100 | to            | to          | than \$5 | North-  | South- |               | Mid-               | South- |         |
| (The way it is)                           | Institutions | Million    | \$1 Billion   | \$5 Billion | Billion  | east    | east   | Central       | west               | west   | West    |
| Number of institutions reporting          | 1,652        | 681        | 828           | 108         | 35       | 643     | 227    | 431           | 126                | 114    | 111     |
| Total assets (in billions)                |              | \$35.1     | \$241.4       | \$220.6     | \$628.7  | \$372.7 | \$68.9 | \$179.5       | \$39.1             | \$72.4 | \$393.1 |
| Total deposits (in billions)              |              | 28.4       | 185.9         | 140.9       | 344.0    | 259.7   | 48.7   | 122.4         | 26.5               | 42.5   | 199.4   |
| Net income (in millions)                  |              | 58.1       | 523.1         | 643.9       | 1,638.9  | 964.9   | 138.8  | 479.8         | 86.7               | 217.1  | 976.8   |
| % of unprofitable institutions            | 7.0          | 12.6       | 3.3           | 2.8         | 0.0      | 4.5     | 9.7    | 9.3           | 8.7                | 6.1    | 6.3     |
| % of institutions with earnings gains     | 49.9         | 39.9       | 54.2          | 69.4        | 80.0     | 55.1    | 48.0   | 46.6          | 38.1               | 50.0   | 49.5    |
| Performance Ratios (annualized, %)        |              |            |               |             |          |         |        |               |                    |        |         |
| Yield on earning assets                   |              | 7.34       | 7.35          | 7.55        | 7.10     | 7.16    | 7.53   | 7.45          | 7.34               | 7.57   | 7.14    |
| Cost of funding earning assets            |              | 3.97       | 3.94          | 4.13        | 4.24     | 3.85    | 4.11   | 4.28          | 4.34               | 4.27   | 4.33    |
| Net interest margin                       |              | 3.37       | 3.42          | 3.42        | 2.86     | 3.31    | 3.42   | 3.17          | 3.00               | 3.31   | 2.80    |
| Noninterest income to earning assets      |              | 1.30       | 0.65          | 1.34        | 0.89     | 0.83    | 1.13   | 1.23          | 0.76               | 1.31   | 0.84    |
| Noninterest expense to earning assets     | 2.34         | 3.63       | 2.72          | 2.72        | 1.98     | 2.46    | 3.09   | 2.69          | 2.27               | 2.76   | 1.87    |
| Credit loss provision to assets*          |              | 0.09       | 0.11          | 0.33        | 0.09     | 0.10    | 0.22   | 0.24          | 0.15               | 0.25   | 0.10    |
| Net operating income to assets            | 0.92         | 0.57       | 0.75          | 1.02        | 0.97     | 0.94    | 0.71   | 0.85          | 0.82               | 1.10   | 0.95    |
| Return on assets                          | 1.03         | 0.67       | 0.88          | 1.18        | 1.05     | 1.05    | 0.82   | 1.08          | 0.90               | 1.23   | 1.00    |
| Return on equity                          | . 11.99      | 5.44       | 8.15          | 13.20       | 14.23    | 10.86   | 8.06   | 11.75         | 8.74               | 14.90  | 14.47   |
| Net charge-offs to loans and leases       |              | 0.11       | 0.10          | 0.31        | 0.16     | 0.12    | 0.21   | 0.19          | 0.19               | 0.20   | 0.20    |
| Credit loss provision to net charge-offs* | . 122.97     | 126.76     | 160.21        | 166.49      | 84.99    | 135.93  | 150.25 | 175.74        | 111.75             | 181.44 | 75.55   |
| Efficiency ratio                          | 55.88        | 77.19      | 66.12         | 55.66       | 50.16    | 57.15   | 67.07  | 58.72         | 58.65              | 58.80  | 49.63   |
| Structural Changes (QTR)                  |              |            |               |             |          |         |        |               |                    |        |         |
| New charters                              |              | 8          | 0             | 0           | 0        | 1       | 1      | 5             | 1                  | 0      | 0       |
| Thrifts absorbed by mergers               |              | 6          | 11            | 2           | 0        | 6       | 4      | 5             | 1                  | 3      | 0       |
| Failed Thrifts                            | 0            | 0          | 0             | 0           | 0        | 0       | 0      | 0             | 0                  | 0      | 0       |
| PRIOR SECOND QUARTERS**                   |              |            |               |             |          |         |        |               |                    |        |         |
| (The way it was)                          |              |            |               |             |          |         |        |               |                    |        |         |
| Return on assets (%)1998                  | 1.09         | 0.73       | 0.96          | 0.93        | 1.24     | 1.00    | 0.77   | 0.96          | 0.86               | 1.12   | 1.30    |
| 1996                                      | 1.03         | 0.75       | 0.93          | 0.96        | 1.16     | 1.02    | 0.88   | 1.06          | 0.93               | 2.33   | 0.75    |
| 1994                                      | 0.72         | 0.78       | 0.81          | 0.65        | 0.70     | 0.86    | 0.92   | 0.92          | 0.03               | 1.16   | 0.46    |
| Net charge-offs to loans & leases (%)     |              |            |               |             |          |         |        |               |                    |        |         |
| 1998                                      | 0.20         | 0.08       | 0.12          | 0.30        | 0.21     | 0.19    | 0.40   | 0.22          | 0.16               | 0.41   | 0.13    |
|   | 0.33         | 0.12       | 0.18          | 0.31        | 0.46     | 0.32    | 0.34   | 0.13          | 0.18               | 0.41   | 0.46    |
|   | 0.58         | 0.14       | 0.23          | 0.44        | 1.02     | 0.41    | 0.19   | 0.10          | 0.12               | 0.21   | 1.11    |

For TFR filers, includes only loan and lease loss provisions.

\*\* Data between 1994 and 1995 do not include Resolution Trust Corporation conservatorships. Excludes one self-liquidating institution.

REGIONS: Northeast - Connecticut, Delaware, District of Columbia, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Puerto Rico, Rhode Island, Vermont, U.S. Virgin Islands Southeast - Alabama, Florida, Georgia, Mississippi, North Carolina, South Carolina, Tennessee, Virginia, West Virginia

Central - Illinois, Indiana, Kentucky, Michigan, Ohio, Wisconsin Midwest - Iowa, Kansas, Minnesota, Missouri, Nebraska, North Dakota, South Dakota Southwest - Arkansas, Louisiana, New Mexico, Oklahoma, Texas West - Alaska, Arizona, California, Colorado, Hawaii, Idaho, Montana, Nevada, Oregon, Pacific Islands, Utah, Washington, Wyoming

|   |              | Less               | Asset Size I<br>\$100 Million |                   | Greater             |         | East           | raphical Distr | ioution by R | West    |        |
|---|--------------|--------------------|-------------------------------|-------------------|---------------------|---------|----------------|----------------|--------------|---------|--------|
| June 30, 1999   | All          | Less<br>than \$100 |                               | \$1 Billion       |                     | North-  | East<br>South- |                | Mid-         | South-  |        |
| June 30, 1999   | Institutions | Million            | to<br>\$1 Billion             | to<br>\$5 Billion | than \$5<br>Billion | east    | east           | Central        | west         | west    | West   |
| Percent of Loans 30-89 Days Past Due                          | Institutions | WIIIIOH            | φ1 DilliOΠ                    |                   | DIIIOII             | easi    | easi           | Central        | west         | west    | WESI   |
| All loans secured by real estate                              | . 0.80       | 1.62               | 0.93                          | 0.81              | 0.71                | 0.75    | 0.88           | 0.86           | 1.07         | 1.14    | 0.73   |
| Construction, development, and land                           |              | 1.80               | 1.18                          | 1.00              | 0.86                | 0.79    | 0.89           | 1.61           | 1.20         | 1.00    | 0.86   |
| Commercial real estate  |              | 1.56               | 0.70                          | 0.96              | 0.48                | 0.71    | 0.87           | 0.91           | 0.89         | 0.96    | 0.5    |
| Multifamily residential real estate                           |              | 0.71               | 0.34                          | 0.36              | 0.40                | 0.35    | 0.76           | 0.31           | 0.03         | 0.40    | 0.27   |
| Home equity loans   |              | 0.73               | 0.56                          | 0.43              | 0.49                | 0.57    | 0.30           | 0.27           | 0.58         | 0.40    | 0.33   |
| Other 1-4 Family residential                                  |              | 1.67               | 1.00                          | 0.45              | 0.43                | 0.81    | 0.92           | 0.87           | 1.13         | 1.27    | 0.8    |
| Commercial and industrial loans                               |              | 1.66               | 1.44                          | 1.10              | 0.83                | 0.96    | 1.37           | 1.80           | 1.30         | 0.85    | 0.95   |
| _oans to individuals  |              | 2.25               | 1.73                          | 1.64              | 1.43                | 1.43    | 2.09           | 1.60           | 1.71         | 0.85    | 2.12   |
| Credit card loans   |              | 1.16               | 4.38                          | 2.50              | 0.89                | 1.43    | 2.09           | 1.96           | 5.02         | 0.59    | 4.3    |
| Other loans to individuals                                    |              | 2.29               | 1.56                          | 1.25              | 1.59                | 1.48    | 2.05           | 1.49           | 1.58         | 1.04    | 1.69   |
| Percent of Loans Noncurrent*                                  |              |                    |                               |                   |                     |         |                |                |              |         |        |
| All real estate loans   | . 0.75       | 0.86               | 0.69                          | 1.12              | 0.66                | 0.94    | 0.59           | 0.73           | 0.52         | 1.08    | 0.6    |
| Construction, development, and land                           |              | 1.02               | 1.00                          | 0.87              | 0.53                | 0.89    | 0.47           | 1.41           | 0.90         | 0.26    | 0.9    |
| Commercial real estate  |              | 0.94               | 0.94                          | 1.30              | 0.86                | 1.21    | 0.92           | 1.06           | 0.99         | 0.20    | 0.74   |
| Multifamily residential real estate                           |              | 1.18               | 0.51                          | 0.92              | 0.38                | 0.74    | 0.52           | 0.48           | 0.33         | 3.51    | 0.2    |
| Home equity loans   |              | 0.17               | 0.29                          | 0.25              | 0.30                | 0.33    | 0.09           | 0.40           | 0.01         | 0.05    | 0.2    |
| Other 1-4 Family residential                                  | -            | 0.85               | 0.66                          | 1.18              | 0.69                | 0.94    | 0.59           | 0.71           | 0.47         | 1.21    | 0.2    |
| Commercial and industrial loans                               |              | 1.86               | 1.27                          | 1.15              | 0.09                | 1.11    | 0.90           | 1.30           | 0.95         | 0.56    | 1.0    |
| oans to individuals   |              | 0.88               | 0.78                          | 0.97              | 0.73                | 0.53    | 0.30           | 0.86           | 0.66         | 0.50    | 0.7    |
| Credit card loans   |              | 0.66               | 3.45                          | 1.46              | 0.55                | 0.53    | 1.19           | 0.86           | 2.32         | 1.15    | 3.3    |
| Other loans to individuals                                    |              | 0.89               | 0.61                          | 0.75              | 0.40                | 0.46    | 0.61           | 0.86           | 0.59         | 0.35    | 0.3    |
| Percent of Loans Charged-off (net, YTD)                       |              |                    |                               |                   |                     |         |                |                |              |         |        |
| All real estate loans   | . 0.05       | 0.04               | 0.04                          | 0.05              | 0.05                | 0.04    | 0.04           | 0.05           | 0.06         | 0.03    | 0.0    |
| Construction, development, and land                           |              | 0.10               | 0.07                          | 0.00              | 0.04                | 0.08    | 0.04           | 0.14           | 0.03         | 0.00    | -0.0   |
| Commercial real estate  |              | 0.05               | -0.04                         | 0.00              | -0.06               | -0.06   | 0.08           | 0.02           | 0.41         | -0.01   | -0.1   |
| Multifamily residential real estate                           |              | 0.12               | 0.05                          | -0.05             | -0.10               | -0.02   | 0.04           | 0.02           | -0.01        | 0.02    | -0.1   |
| Home equity loans   |              | 0.08               | 0.10                          | 0.11              | 0.19                | 0.17    | 0.09           | 0.04           | 0.43         | 0.18    | 0.1    |
| Other 1-4 Family residential                                  |              | 0.03               | 0.04                          | 0.07              | 0.07                | 0.05    | 0.03           | 0.05           | 0.02         | 0.04    | 0.1    |
| Commercial and industrial loans                               |              | 0.41               | 0.37                          | 0.49              | 0.18                | 0.23    | 0.87           | 0.25           | 0.59         | 0.26    | 0.3    |
| Loans to individuals  |              | 0.63               | 0.79                          | 2.60              | 1.07                | 0.85    | 1.60           | 1.51           | 0.98         | 0.91    | 2.9    |
| Credit card loans   |              | 1.35               | 3.19                          | 6.13              | 2.48                | 2.55    | 4.71           | 3.91           | 12.07        | 1.30    | 12.4   |
| Other loans to individuals                                    |              | 0.60               | 0.64                          | 0.91              | 0.60                | 0.46    | 1.01           | 0.72           | 0.42         | 0.60    | 1.0    |
| _oans Outstanding (in billions)                               |              |                    |                               |                   |                     |         |                |                |              |         |        |
| All real estate loans   | . \$656.5    | \$20.9             | \$146.6                       | \$116.6           | \$372.4             | \$194.3 | \$40.1         | \$111.0        | \$24.3       | \$38.1  | \$248. |
| Construction, development, and land                           |              | 1.1                | 8.3                           | 6.4               | 10.3                | 5.1     | 3.9            | 4.8            | 1.3          | 6.3     | 4.8    |
| Commercial real estate  |              | 1.9                | 16.8                          | 13.4              | 17.8                | 23.0    | 3.5            | 5.9            | 2.1          | 4.1     | 11.    |
| Multifamily residential real estate                           |              | 0.6                | 8.4                           | 13.0              | 30.2                | 15.5    | 0.8            | 6.5            | 0.8          | 1.6     | 27.    |
| Home equity loans   |              | 0.4                | 4.7                           | 4.0               | 8.5                 | 7.0     | 1.6            | 4.6            | 0.5          | 0.4     | 3.     |
| Other 1-4 Family residential                                  |              | 16.8               | 108.2                         | 79.8              | 305.6               | 143.7   | 30.2           | 89.1           | 19.6         | 25.6    | 202.   |
| Commercial and industrial loans                               |              | 0.8                | 5.5                           | 6.9               | 10.5                | 10.8    | 2.0            | 3.3            | 1.0          | 2.7     | 3.     |
| _oans to individuals  |              | 1.5                | 9.5                           | 16.6              | 29.9                | 15.7    | 4.9            | 15.5           | 2.3          | 9.7     | 9.     |
| Credit card loans   |              | 0.1                | 0.6                           | 5.2               | 7.0                 | 2.7     | 0.8            | 3.7            | 0.1          | 4.0     | 1.     |
| Other loans to individuals                                    |              | 1.5                | 8.9                           | 11.5              | 23.0                | 13.0    | 4.2            | 11.7           | 2.2          | 5.7     | 8.     |
| Memo: Other Real Estate Owned (in millions)**                 |              |                    |                               |                   |                     |         |                |                |              |         |        |
| All other real estate owned                                   | . \$1,353.7  | \$37.0             | \$248.5                       | \$468.9           | \$599.4             | \$412.4 | \$110.9        | \$211.0        | \$48.7       | \$120.3 | \$450. |
| Construction, development, and land                           |              | 4.6                | 33.4                          | 22.2              | 123.6               | 26.6    | 84.2           | 20.0           | 14.2         | 8.0     | 30.    |
| Commercial real estate  |              | 5.3                | 55.7                          | 189.4             | 71.5                | 150.1   | 11.0           | 50.1           | 12.0         | 34.6    | 64.    |
| Multifamily residential real estate                           |              | 1.3                | 18.8                          | 50.1              | 50.1                | 27.5    | 1.4            | 12.5           | 0.1          | 28.0    | 51.    |
| 1-4 Family residential  |              | 26.4               | 145.4                         | 222.5             | 385.1               | 223.9   | 36.5           | 131.7          | 27.2         | 51.5    | 308.   |
| Froubled Real Estate Asset Rates***<br>(% of total RE assets) |              |                    |                               |                   |                     |         |                |                |              |         |        |
| All real estate loans   | . 0.96       | 1.04               | 0.86                          | 1.52              | 0.82                | 1.15    | 0.86           | 0.92           | 0.72         | 1.39    | 0.8    |
| Construction, development, and land                           |              | 1.42               | 1.40                          | 1.22              | 1.71                | 1.41    | 2.59           | 1.82           | 2.01         | 0.38    | 1.6    |
| Commercial real estate  |              | 1.19               | 1.40                          | 2.70              | 1.25                | 1.85    | 1.23           | 1.91           | 1.55         | 1.51    | 1.0    |
| Multifamily residential real estate                           |              | 1.40               | 0.73                          | 1.30              | 0.54                | 0.92    | 0.89           | 0.67           | 0.31         | 5.15    | 0.4    |
| 1-4 family residential.                                       |              | 0.98               | 0.77                          | 1.40              | 0.80                | 1.06    | 0.68           | 0.83           | 0.59         | 1.38    | 0.8    |

\*\* TFR filers report "All other real estate owned" net of valuation allowances, while individual categories of OREO are reported gross. \*\*\* Noncurrent real estate loans plus other real estate owned as a percent of total real estate loans plus OREO.

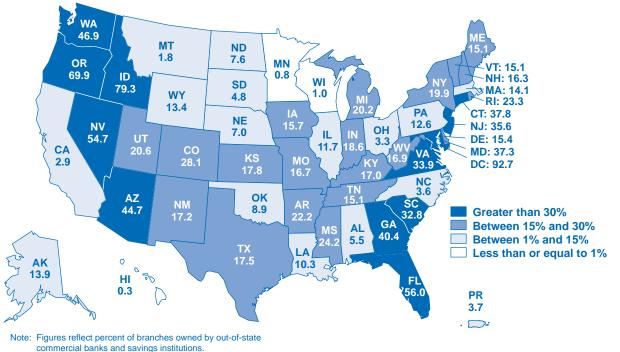
- BIF Balance Falls Slightly As Loss Expectations Rise
- SAIF Surpasses \$10 Billion For The First Time
- One Insured Institution Fails In The Second Quarter

The aggregate growth characteristics of the 10,350 FDIC-insured institutions in the second quarter of 1999 exhibited the seasonal characteristics of prior second quarters in the 1990s. Asset growth of 1.1 percent during the three-month period slightly exceeded deposit growth of 1.0 percent, while insured deposits grew a modest 0.1 percent. Deposit growth was concentrated in uninsured deposit categories, such as large (over \$100,000) domestic deposits, up 2.0 percent, and foreign-office deposits, up 3.3 percent. Insured-deposit growth for the overall industry has lagged the growth of uninsured funding in almost all quarters since 1992. As a result, insured deposits as a percentage of domestic liabilities fell to 54.2 percent on June 30, 1999, from 55.0 percent on March 31 and 56.9 percent in June 1998.

The Bank Insurance Fund (BIF) stood at \$29.831 billion (unaudited) on June 30, having fallen slightly from \$29.852 billion on March 31. The decline is attributable to a larger quarterly loss provision for the anticipated failure of insured institutions. Failure-related loss reserves were \$219 million on June 30, up from \$60 million on March 31. BIF-insured deposits grew by \$5 billion, or 0.2 percent, during the second quarter, causing the fund's reserve ratio – the ratio of the fund balance to estimated insured deposits – to fall by 1 basis point to 1.40 percent.

From March 31 to June 30, the Savings Association Insurance Fund (SAIF) grew by \$129 million, surpassing \$10 billion for the first time and ending the guarter at \$10.1 billion (unaudited). In contrast to BIF-insured deposits, deposits insured by the SAIF declined by \$2.7 billion, or 0.4 percent, during the quarter despite significant (1.5 percent) growth in the total assets of SAIF members. A portion of this discrepancy can be explained by the merger of BIF-member savings banks into SAIF-member savings associations, which increase SAIF-member assets without adding to SAIF-insured deposits. The decline in SAIF-insured deposits is due to greater reliance on alternative (uninsured) funding sources. Excluding the \$978 million in the SAIF Special Reserve, the unrestricted fund balance of \$9.1 billion was 1.29 percent of estimated insured deposits on June 30, up from 1.27 percent on March 31. The SAIF estimated liability for anticipated failures was \$42 million on June 30, down from \$52 million on March 31.

Only one insured institution – a BIF-member commercial bank with total assets of \$17 million – failed in the second quarter. For the first half of 1999, two insured institutions failed, both of which were BIF-member commercial banks, with aggregate assets of \$30 million. The most recent SAIF-member failure occurred in August 1996.



**INTERSTATE BRANCHES AS A PERCENT OF TOTAL OFFICES, JUNE 30, 1999** 

FDIC Quarterly Banking Profile Second Quarter 1999

# TABLE I-C. Selected Indicators, FDIC-Insured Institutions

| (dollar figures in millions)                         | 1999**      | 1998**    | 1998        | 1997        | 1996        | 1995        | 1994        |
|--|-------------|-----------|-------------|-------------|-------------|-------------|-------------|
| Number of institutions reporting                     | 10.327      | 10.712    | 10.463      | 10.922      | 11,452      | 11.970      | 12.603      |
| Total assets   |             |           | \$6,529,335 | \$6,041,135 | \$5,606,608 | \$5,338,418 | \$5,019,085 |
| Total deposits                                       | . 4,380,071 | 4,209,350 | 4,386,336   | 4,125,862   | 3,925,058   | 3,769,480   | 3,611,618   |
| Number of problem institutions                       | 76          | 82        | 84          | 92          | 117         | 193         | 318         |
| Assets of problem institutions (in billions)         | . \$9       | \$8       | \$11        | \$6         | \$12        | \$31        | \$73        |
| Number of failed/assisted institutions               | . 2         | 1         | 3           | 1           | 6           | 8           | 15          |
| Assets of failed/assisted institutions (in billions) | \$0.03      | \$0.04    | \$0.37      | \$0.03      | \$0.22      | \$1.21      | \$1.57      |
| ** As of June 30.                                    |             |           |             |             |             |             |             |

# TABLE II-C. Aggregate Condition and Income Data, All FDIC-Insured Institutions\*

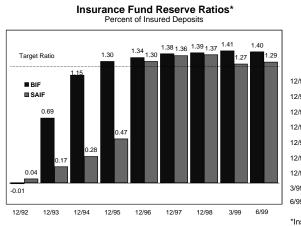
| (dollar figures in millions)                   | Preliminary |             |             |           |
|--|-------------|-------------|-------------|-----------|
|  | 2nd Quarter | 1st Quarter | 2nd Quarter | %Change   |
|  | 1999        | 1999        | 1998        | 98:2-99:2 |
| Number of institutions reporting               | 10,327      | 10,390      | 10,712      | -3.6      |
| Total employees (full-time equivalent)         | 1,864,525   | 1,859,836   | 1,841,340   | 1.3       |
| CONDITION DATA                                 |             |             |             |           |
| Total assets                                   | \$6,593,506 | \$6,519,683 | \$6,226,420 | 5.9       |
| Loans secured by real estate                   |             | 1,992,758   | 1,918,042   | 5.8       |
| 1-4 Family residential                         | , ,         | 1,267,342   | 1,249,205   | 2.7       |
| Home equity loans                              | 109,407     | 112,497     | 114,428     | -4.4      |
| Multifamily residential property               |             | 99,697      | 98,818      | 0.7       |
| Commercial real estate                         |             | 429,342     | 395,789     | 11.4      |
| Construction, development, and land            | 144,202     | 136,387     | 116,533     | 23.7      |
| Other real estate loans                        | 61,942      | 59,991      | 57,698      | 7.4       |
| Commercial & industrial loans                  | 959,771     | 944,119     | 867,195     | 10.7      |
| Loans to individuals                           | 592,021     | 602,553     | 596,557     | -0.8      |
| Credit cards & related plans                   | 205,649     | 220,243     | 227,910     | -9.8      |
| Other loans & leases                           | 472,276     | 441,671     | 416,230     | 13.5      |
| Less: Unearned income & contra accounts        | 3,740       | 3,842       | 4,423       | -15.4     |
| Total loans & leases                           | 4,049,971   | 3,977,259   | 3,793,601   | 6.8       |
| Less: Reserve for losses                       | 64,577      | 64,865      | 63,367      | 1.9       |
| Net loans and leases                           | 3,985,394   | 3,912,394   | 3,730,235   | 6.8       |
| Securities                                     | 1,297,340   | 1,283,351   | 1,146,049   | 13.2      |
| Other real estate owned                        | 4,268       | 4,665       | 5,294       | -19.4     |
| Goodwill and other intangibles                 | 100,968     | 98,131      | 88,842      | 13.6      |
| All other assets                               | 1,205,536   | 1,221,141   | 1,256,000   | -4.0      |
|  |             |             |             |           |
| Total liabilities and capital                  | 6,593,506   | 6,519,683   | 6,226,420   | 5.9       |
| Deposits                                       | 4,380,071   | 4,336,549   | 4,209,351   | 4.1       |
| Other borrowed funds                           | 1,274,636   | 1,227,967   | 1,102,374   | 15.6      |
| Subordinated debt                              | 77,516      | 76,429      | 70,202      | 10.4      |
| All other liabilities                          | 298,873     | 313,431     | 305,292     | -2.1      |
| Equity capital                                 | 562,410     | 565,308     | 539,201     | 4.3       |
| Loans and leases 30-89 days past due           | 43,417      | 45,838      | 42,788      | 1.5       |
| Noncurrent loans and leases                    | 36,796      | 38,235      | 35,816      | 2.7       |
| Restructured loans and leases                  | 3,563       | 3,838       | 4,848       | -26.5     |
| Direct and indirect investments in real estate | 926         | 1,105       | 1,154       | -19.8     |
| Mortgage-backed securities                     | 666,143     | 678,346     | 580,660     | 14.7      |
| Earning assets                                 | 5,774,380   | 5,709,383   | 5,431,595   | 6.3       |
| FHLB Advances (Source: TFR and FHFB)           | 320,759     | 292,711     | 209,595     | 53.0      |
| Unused loan commitments                        | 3,908,109   | 3,938,399   | 3,674,236   | 6.4       |

|  | Preliminary        |                  |                   | Preliminary  |             |                |
|--|--------------------|------------------|-------------------|--------------|-------------|----------------|
|  | First Half         | First Half       |                   | 2nd Quarter  | 2nd Quarter | %Change        |
| INCOME DATA  | 1999               | 1998             | %Change           | 1999         | 1998        | 98:2-99:2      |
| Total interest income  | \$217,225          | \$215,014        | 1.0               | \$108,701    | \$108,420   | 0.3            |
| Total interest expense   | 106,244            | 110,162          | -3.6              | 52,868       | 55,339      | -4.5           |
| Net interest income  | 110,981            | 104,852          | 5.8               | 55,832       | 53,081      | 5.2            |
| Provision for credit losses                                      | 11,120             | 10,803           | 2.9               | 5,316        | 5,561       | -4.4           |
| Total noninterest income   | 73,954             | 63,539           | 16.4              | 36,955       | 32,607      | 13.3           |
| Total noninterest expense  | 112,512            | 103,721          | 8.5               | 56,877       | 52,344      | 8.7            |
| Securities gains (losses)  | 1,750              | 2,672            | -34.5             | 587          | 1,232       | -52.4          |
| Applicable income taxes  | 22,546             | 19,677           | 14.6              | 11,354       | 10,086      | 12.6           |
| Extraordinary gains, net   | -37                | 519              | N/M               | -1           | -11         | N/M            |
| Net income   | 40,470             | 37,381           | 8.3               | 19,826       | 18,919      | 4.8            |
| * Excludes insured branches of foreign banks (IBAs) and institut | tions in RTC conse | ervatorship (the | last of which end | ed in 1995). | N/M - N     | Not meaningful |

#### **TABLE III-C. Selected Insurance Fund Indicators**

| (dollar figures in millions)       | Preliminary |             |             |           |
|------------------------------------|-------------|-------------|-------------|-----------|
|                                    | 2nd Quarter | 1st Quarter | 2nd Quarter | %Change   |
|                                    | 1999        | 1999*       | 1998        | 98:2-99:2 |
| Bank Insurance Fund*               |             |             |             |           |
| Reserve ratio (%)**                | 1.40        | 1.41        | 1.40        | 0.0       |
| Fund balance (unaudited)           | \$29,831    | \$29,852    | \$28,931    | 3.1       |
| Estimated insured deposits         | 2,128,575   | 2,123,618   | 2,070,805   | 2.8       |
| SAIF-member Oakars                 | 41,847      | 39,764      | 33,144      | 26.3      |
| BIF-members                        | 2,086,728   | 2,083,854   | 2,037,661   | 2.4       |
| Assessment base                    | 2,952,254   | 2,939,523   | 2,851,735   | 3.5       |
| SAIF-member Oakars                 | 43,442      | 42,303      | 34,918      | 24.4      |
| BIF-members                        | 2,908,812   | 2,897,220   | 2,816,817   | 3.3       |
| Savings Association Insurance Fund |             |             |             |           |
| Reserve ratio (%)**                | 1.29        | 1.27        | 1.37        | -5.8      |
| Fund balance (unaudited)           | \$10.066    | \$9.937     | \$9.610     | 4.7       |
| Special Reserve                    | 978         | 978         | N/A         | N/A       |
| Unrestricted                       | 9,088       | 8,959       | 9,610       | -5.4      |
| Estimated insured deposits         | 704,325     | 707,029     | 699,119     | 0.7       |
| BIF-member Oakars                  | 261,384     | 261,133     | 270,884     | -3.5      |
| SAIF-member Sassers                | 67,361      | 66,718      | 60,654      | 11.1      |
| Other SAIF members                 | 375,580     | 379,177     | 367,581     | 2.2       |
| Assessment base                    | 749,115     | 750,491     | 733,904     | 2.1       |
| BIF-member Oakars                  | 261,771     | 261,539     | 271,390     | -3.5      |
| SAIF-member Sassers                | 75,926      | 73,998      | 66,433      | 14.3      |
| Other SAIF members                 | 411.418     | 414.954     | 396.081     | 3.9       |

\* Includes U.S. branches of foreign banks.
 \*\* Fund balance as a percent of estimated insured deposits. For SAIF, the Special Reserve is excluded. Insured deposits for prior periods may reflect adjustments.



\*Insurance fund balance as a percent of total insured deposits. For SAIF, Special Reserve is excluded.

Fund Balance Insured Deposits\* (Millions)

|     | BIF Fund<br>Balance | BIF-Insured<br>Deposits | Unrestricted<br>SAIF Fund<br>Balance | SAIF-Insured<br>Deposits |
|-----|---------------------|-------------------------|--------------------------------------|--------------------------|
| /92 | -101                | 1,945,550               | 279                                  | 732,159                  |
| /93 | 13,122              | 1,905,245               | 1,157                                | 697,885                  |
| /94 | 21,848              | 1,895,258               | 1,937                                | 693,610                  |
| /95 | 25,454              | 1,951,693               | 3,358                                | 711,897                  |
| /96 | 26,854              | 2,007,042               | 8,888                                | 683,403                  |
| /97 | 28,293              | 2,056,558               | 9,368                                | 689,915                  |
| /98 | 29,612              | 2,134,437               | 9,840                                | 716,028                  |
| 99  | 29,852              | 2,123,618               | 8,959                                | 707,029                  |
| 99  | 29,831              | 2,128,575               | 9,088                                | 704,325                  |
|     |                     |                         |                                      |                          |

\*Insured deposit amounts are estimates. 1999 fund balance amounts are unaudited.

#### **TABLE IV-C. Closed/Assisted Institutions**

| (dollar figures in millions) |       |       |       |      |       |       |         |
|------------------------------|-------|-------|-------|------|-------|-------|---------|
|                              | 1999* | 1998* | 1998  | 1997 | 1996  | 1995  | 1994    |
| BIF Members                  |       |       |       |      |       |       |         |
| Number of institutions       | 2     | 1     | 3     | 1    | 5     | 6     | 13      |
| Total assets                 | \$30  | \$42  | \$371 | \$27 | \$182 | \$753 | \$1,392 |
| SAIF Members                 |       |       |       |      |       |       |         |
| Number of institutions       | 0     | 0     | 0     | 0    | 1     | 2     | 2       |
| Total assets                 | \$0   | \$0   | \$0   | \$0  | \$35  | \$426 | \$129   |

\* Through June 30.

# TABLE V-C. Selected Indicators, By Fund Membership\*

| (dollar figures in millions)   | 1999*        | * 1998*                  | * 1998          | 1997                     | 1996        | 6 1995        | 5 1994                     |   |
|--|--------------|--------------------------|-----------------|--------------------------|-------------|---------------|----------------------------|---|
| BIF Members  |              |                          |                 |                          |             |               |                            |   |
| Number of institutions reporting                                     | 8.927        | 9,237                    | 9,031           | 9,404                    | 9,823       | 10,243        | 10.760                     |   |
| BIF-member Oakars.   |              | 766                      | 742             | 778                      | 793         | 807           | 719                        |   |
| Other BIF-members  | -            | 8.471                    | 8.289           | 8.626                    | 9.030       | 9.436         | 10.041                     |   |
| Total assets   | -,           | - 1                      | -,              | - /                      | \$4,857,761 | -,            | - / -                      |   |
| Total deposits   | · · / · /·   | 3,704,406                | 3,843,854       | 3,611,453                | 3,404,203   | 3,225,649     | 3,062,717                  |   |
| Net income.  |              | 33.477                   | 64.358          | 61.462                   | 54.483      | 50,779        | 46.882                     |   |
| Return on assets (%).  | / -          | 1.24                     | 1.18            | 1.22                     | 1.17        | 1.15          | 40,002                     |   |
| Return on equity (%)   |              | 14.64                    | 13.81           | 14.44                    | 14.14       | 14.32         | 14.43                      |   |
| Noncurrent assets plus OREO to assets (%)                            |              | 0.65                     | 0.64            | 0.67                     | 0.77        | 0.89          | 1.06                       |   |
| Number of problem institutions                                       |              | 63                       | 68              | 73                       | 86          | 151           | 264                        |   |
| Assets of problem institutions                                       |              | \$4,962                  | \$5,326         | \$4,598                  | \$6,624     | \$20,166      | \$42,311                   |   |
| Number of failed/assisted institutions.                              | + /          | φ <del>4</del> ,502<br>1 | φ3,320<br>3     | φ <del>4</del> ,550<br>1 | φ0,024<br>5 | φ20,100<br>6  | φ <del>4</del> 2,311<br>13 |   |
| Assets of failed/assisted institutions                               |              | \$42                     | \$371           | \$27                     | \$182       | \$753         | \$1,392                    |   |
|  | \$3U         | φ <del>4</del> Ζ         | \$37 I          | φ27                      | φ102        | φ <i>1</i> 05 | φ1,39Z                     |   |
| SAIF Members   |              |                          |                 |                          |             |               |                            |   |
| Number of institutions reporting                                     | 1,400        | 1,475                    | 1,432           | 1,518                    | 1,629       | 1,727         | 1,843                      |   |
| SAIF-member Oakars.  |              | 116                      | 115             | 112                      | 94          | 77            | 55                         |   |
| Other SAIF-members   | 1,285        | 1,359                    | 1,317           | 1,406                    | 1,535       | 1,650         | 1,788                      |   |
| Total assets   | \$856,431    | \$748,087                | \$828,177       | \$755,724                | \$748,847   | \$760,520     | \$770,785                  |   |
| Total deposits   | 538,103      | 504,944                  | 542,481         | 514,408                  | 520,854     | 543,831       | 548,900                    |   |
| Net income   | 4,241        | 3,903                    | 7,598           | 6,485                    | 4,883       | 5,584         | 4,101                      |   |
| Return on assets (%)   | 1.01         | 1.06                     | 0.98            | 0.94                     | 0.67        | 0.76          | 0.56                       |   |
| Return on equity (%)   | 12.08        | 12.20                    | 11.34           | 11.13                    | 8.07        | 9.47          | 7.16                       |   |
| Noncurrent assets plus OREO to assets (%)                            | 0.68         | 0.87                     | 0.80            | 0.98                     | 1.07        | 1.12          | 1.23                       |   |
| Number of problem institutions                                       | 13           | 19                       | 16              | 19                       | 31          | 42            | 54                         |   |
| Assets of problem institutions                                       |              | \$2,952                  | \$5,992         | \$1,662                  | \$5,548     | \$10,846      | \$30,336                   |   |
| Number of failed/assisted institutions0.                             |              | 0                        | 0               | 0                        | 1           | 2             | 2                          |   |
| Assets of failed/assisted institutions                               | \$0          | \$0                      | \$0             | \$0                      | \$35        | \$426         | \$129                      |   |
| * Excludes insured branches of foreign banks (IBAs) and institutions | in RTC conse | rvatorship (th           | e last of which | h ended in 19            | 995).       |               |                            | _ |
| ** Through June 30, ratios annualized where appropriate.             |              |                          |                 |                          |             |               |                            |   |
|  |              |                          |                 |                          |             |               |                            |   |

# TABLE VI-C. Estimated FDIC-Insured Deposits by Fund Membership and Type of Institution

| ons Assets<br>75 5,467,745 | Deposits*  | BIF   | SAIF   | Total  |
|----------------------------|--|---|--|--|
| 7E E 467 74E               |  |   |  |  |
| 7E E 467 74E               |  |   |  |  |
| 76 5 467 745               |  |   |  |  |
| 5 5,467,745                | 3,086,707  | 1,931,504   | 264,798  | 2,196,302  |
| 55 5,390,358               | 3,032,907  | 1,916,833   | 234,838  | 2,151,671  |
| 10 77,388                  | 53,800   | 14,671  | 29,961   | 44,631   |
| 64 966,617                 | 722,756  | 493,334   | 60,506   | 553,840  |
| 10 3,193,125               | 1,755,877  | 1,102,638   | 153,957  | 1,256,595  |
| 1,308,004                  | 608,074  | 335,532   | 50,335   | 385,868  |
| 52 1,125,761               | 699,253  | 195,773   | 439,527  | 635,300  |
| 14 846,710                 | 502,605  | 71,644  | 385,947  | 457,591  |
| 41 124,796                 | 59,387   | 45,479  | 10,367   | 55,846   |
| 73 721,913                 | 443,218  | 26,166  | 375,580  | 401,746  |
| 38 279,051                 | 196,649  | 124,128   | 53,580   | 177,708  |
| 21 221,921                 | 155,608  | 123,117   | 16,179   | 139,296  |
| 17 57,130                  | 41,041   | 1,011   | 37,401   | 38,412   |
|                            |  |   |  |  |
| 6.593.506                  | 3.785.960  | 2.127.277   | 704.325  | 2.831.602  |
| 27 5.737.075               | 3,247,901  | 2.085.429   | 261.384  | 2,346,813  |
|                            |  | 41,847  | 442,942  | 484,789  |
|                            |  |   |  |  |
| 23 9,002                   | 3,039  | 1,298   | 0  | 1,298  |
| 50 6.602.509               | 3,788,999  | 2.128.575   | 704.325  | 2,832,900  |
|                            | 27 6,593,506<br>27 5,737,075<br>00 856,431<br>23 9,002 | 27         6,593,506         3,785,960           27         5,737,075         3,247,901           00         856,431         538,059           23         9,002         3,039 | 27         6,593,506         3,785,960         2,127,277           27         5,737,075         3,247,901         2,085,429           00         856,431         538,059         41,847           23         9,002         3,039         1,298 | 27         6,593,506         3,785,960         2,127,277         704,325           27         5,737,075         3,247,901         2,085,429         261,384           00         856,431         538,059         41,847         442,942           23         9,002         3,039         1,298         0 |

\* Excludes \$594 billion in foreign office deposits, which are uninsured.

### TABLE VII-C. Assessment Base Distribution and Rate Schedules

#### BIF Assessment Base Distribution Assessable Deposits in Millions as of June 30, 1999 Supervisory and Capital Ratings for Second Semiannual Assessment Period, 1999

|                           | Supervisory Risk Subgroup |       |          |      |         |      |  |  |  |
|---------------------------|---------------------------|-------|----------|------|---------|------|--|--|--|
| Capital Group             | А                         |       | В        |      | С       |      |  |  |  |
| 1. Well-capitalized       |                           |       |          |      |         |      |  |  |  |
| Number of institutions    | 8,415                     | 94.0% | 297      | 3.3% | 41      | 0.5% |  |  |  |
| Assessable deposit base   | \$2,869,084               | 97.2% | \$50,630 | 1.7% | \$1,461 | 0.0% |  |  |  |
| 2. Adequately capitalized |                           |       |          |      |         |      |  |  |  |
| Number of institutions    | 148                       | 1.7%  | 18       | 0.2% | 10      | 0.1% |  |  |  |
| Assessable deposit base   | \$25,425                  | 0.9%  | \$2,372  | 0.1% | \$2,203 | 0.1% |  |  |  |
| 3. Undercapitalized       |                           |       |          |      |         |      |  |  |  |
| Number of institutions    | 5                         | 0.1%  | 3        | 0.0% | 13      | 0.1% |  |  |  |
| Assessable deposit base   | \$421                     | 0.0%  | \$183    | 0.0% | \$475   | 0.0% |  |  |  |

Note: "Number" reflects the number of BIF members; "Base" reflects the BIF-assessable deposits held by both BIF and SAIF members Institutions are categorized based on capitalization and a supervisory subgroup rating, which is generally determined by on-site examinations.

#### SAIF Assessment Base Distribution Assessable Deposits in Millions as of June 30, 1999 Supervisory and Capital Ratings for Second Semiannual Assessment Period, 1999

|                           | Supervisory Risk Subgroup |       |          |     |         |      |  |  |  |  |
|---------------------------|---------------------------|-------|----------|-----|---------|------|--|--|--|--|
| Capital Group             | A                         |       | В        | С   |         |      |  |  |  |  |
| 1. Well-capitalized       |                           |       |          |     |         |      |  |  |  |  |
| Number of institutions    | 1,294                     | 92.4% | 71       | 5.1 | 7       | 0.5% |  |  |  |  |
| Assessable deposit base   | \$716,859                 | 95.7% | \$22,730 | 3.0 | \$690   | 0.1% |  |  |  |  |
| 2. Adequately capitalized |                           |       |          |     |         |      |  |  |  |  |
| Number of institutions    | 16                        | 1.1%  | 4        | 0.3 | 3       | 0.2% |  |  |  |  |
| Assessable deposit base   | \$5,011                   | 0.7%  | \$363    | 0.0 | \$2,702 | 0.4% |  |  |  |  |
| 3. Undercapitalized       |                           |       |          |     |         |      |  |  |  |  |
| Number of institutions    | 1                         | 0.1%  | 1        | 0.1 | 3       | 0.2% |  |  |  |  |
| Assessable deposit base   | \$539                     | 0.1%  | \$48     | 0.0 | \$173   | 0.0% |  |  |  |  |

Note: "Number" reflects the number of SAIF members; "Base" reflects the SAIF-assessable deposits held by both BIF and SAIF members Institutions are categorized based on capitalization and a supervisory subgroup rating, which is generally determined by on-site examinations.

#### Assessment Rate Schedules Second Semiannual 1999 Assessment Period Cents Per \$100 of Assessable Deposits

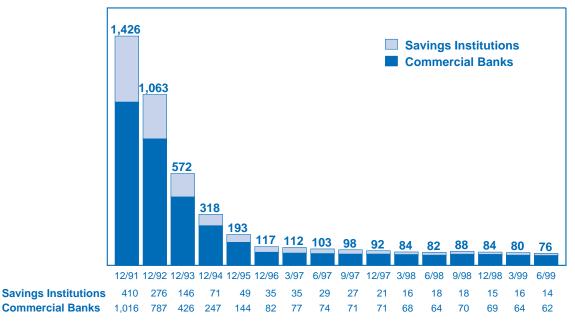
|                            | Supervisory Risk Subgroup |    |    |  |  |  |
|----------------------------|---------------------------|----|----|--|--|--|
| Capital Group              | A                         | В  | Ć  |  |  |  |
| 1. Well Capitalized0.      |                           | 3  | 17 |  |  |  |
| 2. Adequately Capitalized3 |                           | 10 | 24 |  |  |  |
| 3. Undercapitalized        | . 10                      | 24 | 27 |  |  |  |

Note: Rates for the BIF and the SAIF are set separately by the FDIC

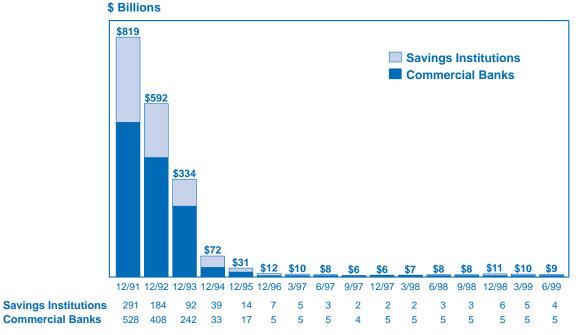
Currently, the rate schedules are identical.

# NUMBER OF FDIC-INSURED "PROBLEM" INSTITUTIONS, 1991–1999

**Number of Institutions** 



# ASSETS OF FDIC-INSURED "PROBLEM" INSTITUTIONS, 1991–1999



All FDIC-Insured Institutions

# **NOTES TO USERS**

This publication contains financial data and other information for depository institutions insured by the Federal Deposit Insurance Corporation (FDIC). These notes are an integral part of this publication and provide information regarding the comparability of source data and reporting differences over time. The information presented in the FDIC *Quarterly Banking Profile* is divided into the following groups of institutions:

# FDIC-Insured Commercial Banks

# (Tables I-A through V-A.)

This section covers commercial banks insured by the FDIC either through the Bank Insurance Fund (BIF) or through the Savings Association Insurance Fund (SAIF). These institutions are regulated by and submit financial reports to one of the three federal commercial bank regulators (the Board of Governors of the Federal Reserve System, the FDIC or the Office of the Comptroller of the Currency).

# **FDIC-Insured Savings Institutions**

# (Tables I-B through V-B.)

This section covers savings institutions insured by either BIF or SAIF that operate under state or federal banking codes applicable to thrift institutions, except for one self-liquidating institution primarily funded by the FSLIC Resolution Fund (FRF). Savings institutions in Resolution Trust Corporation conservatorships are also excluded from these tables while in conservatorship, where applicable. The institutions covered in this section are regulated by and submit financial reports to one of two Federal regulators — the FDIC or the Office of Thrift Supervision (OTS).

# FDIC-Insured Institutions by Insurance Fund (Tables I-C through VII-C.)

Summary balance-sheet and earnings data are provided for commercial banks and savings institutions according to insurance fund membership. BIF-member institutions may acquire SAIF-insured deposits, resulting in institutions with some deposits covered by both insurance funds. Also, SAIF members may acquire BIF-insured deposits. The insurance fund membership does not necessarily reflect which fund insures the largest percentage of an institution's deposits. Therefore, the BIF-member and the SAIF-member tables each include deposits from both insurance funds. Depository institutions that are not insured by the FDIC through either the BIF or SAIF are not included in the FDIC Quarterly Banking Profile. U.S. branches of institutions headquartered in foreign countries and non-deposit trust companies are not included unless otherwise indicated. Efforts are made to obtain financial reports for all active institutions. However, in some cases, final financial reports are not available for institutions that have closed or converted their charter.

# DATA SOURCES

The financial information appearing in this publication is obtained primarily from the Federal Financial Institutions Examination Council (FFIEC) *Call Reports* and the OTS *Thrift Financial Reports* submitted by all FDIC-insured depository institutions. This information is stored on and retrieved from the FDIC's Research Information System (RIS) data base.

# **COMPUTATION METHODOLOGY**

Certain adjustments are made to the OTS *Thrift Financial Reports* to provide closer conformance with the reporting and accounting requirements of the FFIEC *Call Reports*.

Beginning in March 1997, both *Thrift Financial Reports* and *Call Reports* are completed on a fully consolidated basis. Previously, the consolidation of subsidiary depository institutions was prohibited. Now, parent institutions are required to file consolidated reports, while their subsidiary financial institutions are still required to file separate reports. Data from subsidiary institution reports are included in the *Quarterly Banking Profile* tables, which can lead to double-counting. No adjustments are made for any double-counting of subsidiary data.

All asset and liability figures used in calculating performance ratios represent average amounts for the period (beginningof-period amount plus end-of-period amount plus any interim periods, divided by the total number of periods). For "poolingof-interest" mergers, the assets of the acquired institution(s) are included in average assets since the year-to-date income includes the results of all merged institutions. No adjustments are made for "purchase accounting" mergers. Growth rates represent the percentage change over a 12-month period in totals for institutions in the base period to totals for institutions in the current period.

All data are collected and presented based on the location of each reporting institution's main office. Reported data may include assets and liabilities located outside of the reporting institution's home state. In addition, institutions may change their charters, resulting in an inter-industry migration, e.g., savings institutions can convert to commercial banks or commercial banks may convert to savings institutions. These situations can affect state and regional statistics.

# ACCOUNTING CHANGES

Adoption of GAAP Reporting — Effective with the March 31, 1997 Call Reports, generally accepted accounting principles (GAAP) were adopted as the reporting basis for the balance sheet, income statement and supporting schedules. New reporting instructions for 1997 and 1998 changed the amounts reported for a number of items used in the Quarterly Banking Profile, so that comparability with prior periods may be affected. Among the items most significantly affected by the new reporting rules are: loans & leases. reserve for losses, loss provisions, goodwill and other intangibles, all other assets and equity capital (see definitions below). More information on changes to the Call Report in March 1997 and in March 1998 is contained in Financial Institution Letters (FIL-27-97 and FIL-28-98), which are available through the FDIC World Wide Web site at www.fdic.gov. or from the FDIC Public Information Center, 801 17th Street, NW, Washington, DC 20434; telephone (800) 276-6003. Information on changes to the March 31, 1997 Thrift Financial Reports is available from the Office of Thrift Supervision, 1700 G Street, NW, Washington, DC 20552; telephone (202) 906-5900.

**Subchapter S Corporations** — The Small Business Job Protection Act of 1996 changed the Internal Revenue Code to allow financial institutions to elect Subchapter S corporation status, beginning in 1997. A Subchapter S corporation is treated as a pass-through entity, similar to a partnership, for federal income tax purposes. It is generally not subject to any federal income taxes at the corporate level. Its taxable income flows through to its shareholders in proportion to their stock ownership, and the shareholders generally pay federal income taxes on their share of this taxable income. This can have the effect of reducing institutions' reported taxes and increasing their after-tax earnings.

The election of Subchapter S status may result in an increase in shareholders' personal tax liability. Therefore, some S corporations may increase the amount of earnings distributed as dividends to compensate for higher personal taxes.

# **DEFINITIONS (in alphabetical order)**

All other assets — total cash, balances due from depository institutions, premises, fixed assets, direct investments in real estate, investment in unconsolidated subsidiaries, customers' liability on acceptances outstanding, assets held in trading accounts, federal funds sold, securities purchased with agreements to resell, and other assets. Beginning 3/31/97, Federal funds sold are reported on a consolidated basis (domestic and foreign offices combined). Previously, Federal funds sold through foreign offices were reported as loans.

All other liabilities — bank's liability on acceptances, limited-life preferred stock, allowance for estimated off-balance sheet credit losses, and other liabilities.

**Assessment base distribution** — each institution's capital category is calculated or estimated from its financial report and does not reflect supervisory upgrades or downgrades:

|  | Total<br>Risk-Based | Tier 1<br>Risk-Based |               | Tier 1   |               | Tangible |               |
|--|---------------------|----------------------|---------------|----------|---------------|----------|---------------|
| (Percent)                                | Capital *           | Capital *            |               | Leverage |               | Equity   |               |
| Well-capitalized                         | <u>&gt;</u> 10      | and                  | <u>&gt;</u> 6 | and      | <u>&gt;</u> 5 |          |               |
| Adequately<br>capitalized                | <u>&gt;</u> 8       | and                  | <u>&gt;</u> 4 | and      | <u>≥</u> 4    |          | _             |
| Undercapitalized                         | ≥6                  | and                  | <u>&gt;</u> 3 | and      | <u>&gt;</u> 3 |          |               |
| Significantly<br>undercapitalized        | <6                  | or                   | <3            | or       | <3            | and      | >2            |
| Critically<br>undercapitalized           | —                   |                      | _             |          |               |          | <u>&lt;</u> 2 |
| *As a percentage of risk-weighted assets |                     |                      |               |          |               |          |               |

\*As a percentage of risk-weighted assets.

For purpose of BIF and SAIF assessments, risk-based assessment rules combine the last three capital rating categories into a single "undercapitalized" group. Supervisory risk subgroup assignments are based on supervisory ratings. The strongest institutions (those rated 1 or 2) are in subgroup A, those rated 3 are in subgroup B, and those rated 4 or 5 are in subgroup C.

**BIF-insured deposits** (estimated) — the portion of estimated insured deposits that is insured by the BIF. For SAIFmember "Oakar" institutions, it represents the adjusted attributable amount acquired from BIF members.

**Construction and development loans** — includes loans for all property types under construction, as well as loans for land acquisition and development.

**Core capital** — common equity capital plus noncumulative perpetual preferred stock plus minority interest in consolidated subsidiaries, less goodwill and other ineligible intangible assets. The amount of eligible intangibles (including servicing rights) included in core capital is limited in accordance with supervisory capital regulations.

**Cost of funding earning assets** — total interest expense paid on deposits and other borrowed money as a percentage of average earning assets.

**Derivative contracts, gross fair values (positive/negative)** — are reported separately and represent the amount at which a contract could be exchanged in a transaction between willing parties, other than in a forced or liquidation sale. If a quoted market price is available for a contract, the fair value reported for that contract is calculated using this market price. If quoted market prices are not available, the reporting banks use the best estimate of fair value based on quoted market prices of similar contracts or on valuation techniques such as discounted cash flows. This information is reported only by banks with assets greater than \$100 million. **Direct and indirect investments in real estate** — excludes loans secured by real estate and property acquired through foreclosure.

**Earning assets** — all loans and other investments that earn interest or dividend income.

**Efficiency Ratio** — Noninterest expense less amortization of intangible assets as a percent of net interest income plus noninterest income. This ratio measures the proportion of net operating revenues that are absorbed by overhead expenses, so that a lower value indicates greater efficiency.

**Estimated insured deposits** — estimated amount of insured deposits (account balances less than \$100,000). The sum of all deposit balances in accounts of less than \$100,000 plus the number of accounts with balances greater than \$100,000 multiplied by \$100,000.

**Failed/assisted institutions** — an institution fails when regulators take control of the institution, placing the assets and liabilities into a bridge bank, conservatorship, receivership, or another healthy institution. This action may require the FDIC to provide funds to cover losses. An institution is defined as "assisted" when the institution remains open and receives some insurance funds in order to continue operating.

**FHLB advances** — all borrowings by FDIC insured institutions from the Federal Home Loan Bank System (FHLB) as furnished by the Federal Housing Finance Board (FHFB) for *Call* filers and reported by *TFR* filers.

**Goodwill and other intangibles** — intangible assets include servicing rights, purchased credit card relationships and other identifiable intangible assets.

**Loans secured by real estate** — includes home equity loans, junior liens secured by 1-4 family residential properties and all other loans secured by real estate.

Loans to individuals — includes outstanding credit card balances and other secured and unsecured consumer loans. Long-term assets (5+ years) — loans and debt securities with remaining maturities or repricing intervals of over five years. Mortgage-backed securities — certificates of participation in pools of residential mortgages and collateralized mortgage obligations issued or guaranteed by government-sponsored or private enterprises. Also, see "Securities", below.

**Net charge-offs** — total loans and leases charged off (removed from balance sheet because of uncollectibility), less amounts recovered on loans and leases previously charged off.

**Net interest margin** — the difference between interest and dividends earned on interest-bearing assets and interest paid to depositors and other creditors, expressed as a percentage of average earning assets. No adjustments are made for interest income that is tax exempt.

**Net operating income** — income excluding discretionary transactions such as gains (or losses) on the sale of investment securities and extraordinary items. Income taxes subtracted from operating income have been adjusted to exclude the portion applicable to securities gains (or losses). **Noncurrent assets** — the sum of loans, leases, debt securities and other assets that are 90 days or more past due, or in nonaccrual status.

**Noncurrent loans & leases** — the sum of loans and leases 90 days or more past due, and loans and leases in nonaccrual status.

**Number of institutions reporting** — the number of institutions that actually filed a financial report.

**Off-balance-sheet derivatives** — represents the sum of the following: interest-rate contracts (defined as the notional value of interest-rate swap, futures, forward and option contracts), foreign-exchange-rate contracts, commodity contracts and equity contracts (defined similarly to interest-rate contracts).

**Futures and forward contracts** — a contract in which the buyer agrees to purchase and the seller agrees to sell, at a specified future date, a specific quantity of an underlying variable or index at a specified price or yield. These contracts exist for a variety of variables or indices, (traditional agricultural or physical commodities, as well as currencies and interest rates). Futures contracts are standardized and are traded on organized exchanges which set limits on counterparty credit exposure. Forward contracts do not have standardized terms and are traded over the counter.

**Option contracts** — a contract in which the buyer acquires the right to buy from or sell to another party some specified amount of an underlying variable or index at a stated price (strike price) during a period or on a specified future date, in return for compensation (such as a fee or premium). The seller is obligated to purchase or sell the variable or index at the discretion of the buyer of the contract.

**Swaps** — an obligation between two parties to exchange a series of cash flows at periodic intervals (settlement dates), for a specified period. The cash flows of a swap are either fixed, or determined for each settlement date by multiplying the quantity (notional principal) of the underlying variable or index by specified reference rates or prices. Except for currency swaps, the notional principal is used to calculate each payment but is not exchanged.

**Other borrowed funds** — federal funds purchased, securities sold with agreements to repurchase, demand notes issued to the U.S. Treasury, other borrowed money, mortgage indebtedness, obligations under capitalized leases and trading liabilities, less revaluation losses on assets held in trading accounts.

**Other real estate owned** — primarily foreclosed property. Direct and indirect investments in real estate ventures are excluded. The amount is reflected net of valuation allowances. For institutions that file a *Thrift Financial Report (TFR)*, the valuation allowance subtracted also includes allowances for other repossessed assets. Also, for *TFR* filers the components of other real estate owned are reported gross of valuation allowances.

**Percent of institutions with earnings gains** — the percent of institutions that increased their net income (or decreased their losses) compared to the same period a year earlier.

"**Problem**" **institutions** — federal regulators assign a composite rating to each financial institution, based upon an evaluation of financial and operational criteria. The rating is based on a scale of 1 to 5 in ascending order of supervisory concern. "Problem" institutions are those institutions with financial, operational, or managerial weaknesses that threaten their continued financial viability. Depending upon the degree of risk and supervisory concern, they are rated either a "4" or "5". For all BIF-member institutions, and for all SAIFmember institutions for which the FDIC is the primary federal regulator, FDIC composite ratings are used. For all SAIF- member institutions whose primary federal regulator is the OTS, the OTS composite rating is used.

**Reserves for losses** — the allowance for loan and lease losses and the allocated transfer risk reserve on a consolidated basis. Prior to March 31, 1997, institutions filing a *Thrift Financial Report (TFR)* included specific reserves, while *Call Report* filers included only general valuation allowances. Beginning March 31, 1997, *TFR* reporters net these specific reserves against each loan balance. Also beginning March 31, 1997, the allowance for off-balance-sheet credit exposures was moved to "Other liabilities"; previously, it had been included in the general valuation allowance.

**Restructured loans and leases** — loan and lease financing receivables with terms restructured from the original contract. Excludes restructured loans and leases that are not in compliance with the modified terms.

**Return on assets** — net income (including gains or losses on securities and extraordinary items) as a percentage of average total assets. The basic yardstick of bank profitability.

**Return on equity** — net income (including gains or losses on securities and extraordinary items) as a percentage of average total equity capital.

**Risk-weighted assets** — assets adjusted for risk-based capital definitions which include on-balance-sheet as well as off-balance-sheet items multiplied by risk-weights that range from zero to 100 percent. A conversion factor is used to assign a balance sheet equivalent amount for selected off-balance-sheet accounts.

**SAIF-insured deposits (estimated)** — the portion of estimated insured deposits that is insured by the SAIF. For BIFmember "Oakar" institutions, it represents the adjusted attributable amount acquired from SAIF members.

**Securities** — excludes securities held in trading accounts. Banks' securities portfolios consist of securities designated as "held-to-maturity", which are reported at amortized cost (book value), and securities designated as "available-forsale", reported at fair (market) value.

**Securities gains (losses)** — realized gains (losses) on held-to-maturity and available-for-sale securities, before adjustments for income taxes. *Thrift Financial Report (TFR)* filers also include gains (losses) on the sales of assets held for sale.

**Troubled real estate asset rate** — noncurrent real estate loans plus other real estate owned as a percent of total real estate loans and other real estate owned.

**Unearned income & contra accounts** — unearned income and loans-in-process for *TFR* filers. Beginning March 31 1997, *TFR* filers net the unearned income and the loans-inprocess against each loan balance, leaving just the unearned income on loans reported by *Call Report* filers.

**Unused loan commitments** — includes credit card lines, home equity lines, commitments to make loans for construction, loans secured by commercial real estate, and unused commitments to originate or purchase loans.

**Volatile liabilities** — the sum of large-denomination time deposits, foreign-office deposits, federal funds purchased, securities sold under agreements to repurchase, and other borrowings.

**Yield on earning assets** — total interest, dividend and fee income earned on loans and investments as a percentage of average earning assets.