

First Quarter, 1991

COMMERCIAL BANKING PERFORMANCE - FIRST QUARTER, 1991

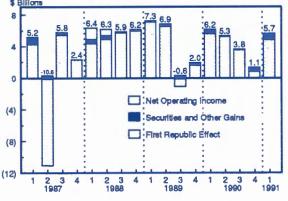
- Commercial Banks Earn \$5.7 Billion In First Quarter
- Real Estate Troubles Persist Along the East Coast
- Commercial Banking Assets Shrink by \$38 Billion

Commercial banks reported net income of \$5.66 billion for the first quarter of 1991, more than the \$1.1 billion earned in the fourth quarter of 1990, but a decline of 8.8 percent from the \$6.2 billion earned in last year's first quarter. Nonrecurring gains of \$814 million were 56 percent greater than a year earlier, and accounted for 14 percent of industry net income. Higher loan-loss provisioning was the main reason for the decline in earnings. Banks set aside \$7.1 billion for future losses in the first quarter, a 21 percent increase from the same period in 1990. Most of the increased provisioning activity took place at banks in the Northeast, Southeast and West regions, the only three regions whose banks reported a year-to-year decline in earnings.

The FDIC

uarterl

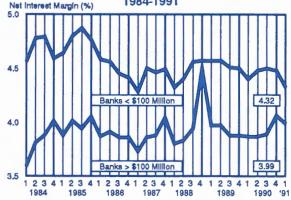




Industry profitability is down from a year ago. Banks' return on assets averaged 0.67 percent (annualized) for the quarter, compared to 0.76 percent in 1990. Earnings difficulties remained greatest among larger banks; of the 46 banks with more than \$10 billion in assets, 24 reported lower earnings than a year ago, and one in five registered a net loss for the quarter. Their average return on assets was 0.43 percent, down from 0.74 percent for the first quarter of 1990, despite wider net interest margins. Banks in the Northeast, afflicted by rising levels of troubled assets, reported an average return on assets of 0.39 percent, the lowest of any region.

Total assets of commercial banks fell by \$38 billion during the first quarter as rising levels of troubled assets and a slow national economy limited industry growth. Over the past twelve months, commercial bank assets have increased by only 1 percent. This is the lowest 12-month asset growth rate since banks began reporting consolidated data in 1976. Real estate assets were the only category to show significant growth in the first quarter.





Real estate loans, mainly for residential mortgages and commercial real estate, increased by \$6.8 billion in the first three months of 1991, while banks' holdings of mortgage-backed securities and collateralized mortgage obligations grew by \$12.5 billion. Commercial and industrial loans fell by \$8.9 billion during the quarter, while consumer loans experienced seasonal shrinkage of \$13.3 billion. Equity capital increased by \$4.4 billion in the quarter. Coupled with the decline in assets, this meant an increase in the industry's average equity capital ratio to 6.66 percent from 6.46 percent at the end of 1990.

Total interest revenues are 7 percent lower than a year ago, but interest expense fell by more than 13 percent,

NEW DATA ON TROUBLED LOANS ARE PRESENTED ON PAGE 3. Noncurrent Rate on Construction & Development Loans Exceeds 13%. Over 22 Percent of Construction Loans in Northeast are Noncurrent. Almost 10 Percent of HLTs and More than 20 Percent of Loans to Foreign Governments are Noncurrent.

FDIC Division of Research & Statistics

Don inscoe (202) 898-3940

Ross Waldrop (202) 898-3951 so that net interest income is \$1.3 billion higher. Net interest margins improved most at the larger banks. Banks with less than \$100 million in assets had slightly narrower net interest margins than in the first quarter of last year. Noninterest income increased by \$1.6 billion over the first quarter of 1990, while noninterest expense grew by \$2.4 billion. About 16 percent of the year-to-year increase in noninterest expense is due to higher deposit insurance premiums, which were increased from 12 cents per hundred dollars of domestic deposits in 1990 to 19.5 cents for the first six months of 1991.

Troubled assets increased by \$10 billion in the first quarter. Noncurrent loans and leases grew by \$7.2 billion, while properties acquired through foreclosure were nearly \$3 billion higher than at the end of 1990. Real estate loans accounted for \$4.3 billion of the \$7.2 billion increase in noncurrent loans and leases. Total net charge-offs of \$6.3 billion in the first quarter are about \$400 million (6 percent) lower than a year earlier, although net charge-offs on real estate loans are up by \$442 million, to \$1.5 billion. Three-quarters of the net losses on real estate loans came from commercial real estate and construction and land development loans.

New data collected for the first time in March show that troubled real estate loans are concentrated in commercial real estate and construction and development lending, and are higher at larger banks. The noncurrent rates for these categories of real estate lending are several times as high as the rates for home mortgage loans.

Asset-quality problems continue for banks in the Northeast. Net charge-offs are \$817 million lower than in the same period in 1990, but provisions for future losses are up by \$766 million. Noncurrent loans and leases increased by \$3.5 billion during the quarter, to 6.3 percent of all loans and leases. Over 22 percent of the \$45 billion in real estate construction and land development loans held by banks in the region were noncurrent at the end of the first quarter. Net income is almost one-fourth below the amount earned in last year's first quarter; if higher nonrecurring gains are omitted, net operating revenue is down by more than 40 percent.

Banks in the Southeast had a smaller earnings decline from year-ago levels. Net operating income is 26 percent lower than in 1990, but higher nonrecurring gains limited the decline in net income to 15 percent. Both net charge-offs and provisioning for future loan losses are up by more than one-third, while noncurrent loans and leases are almost two-thirds higher than 12 months ago. Real estate loans account for more than half of the increase in both net loan charge-offs and noncurrent loans.

Banks in the West Region are the only group that show an increase in total assets during in the first three months of 1991. The \$3.2 billion increase in assets was led by growth in real estate loans and temporary investments. Net income is 23 percent lower than in last year's first quarter, due to higher loss provisioning, increased noninterest expense and lower noninterest income. Net charge-offs are 76 percent above the level of a year ago. The net charge-off rate on real estate loans doubled. Noncurrent loans and leases increased by \$1.6 billion during the quarter, while holdings of foreclosed property grew by \$850 million.

Twenty-eight commercial banks failed in the first quarter, compared to 36 failures in the first quarter of 1990. The number of banks on the FDIC's "Problem List" fell during the quarter, from 1,012 at the beginning of the year to 996 at the end of March. However, as the numbers of failed and "Problem" banks have fallen, their average asset size has remained high.

The commercial banking industry will continue to confront loan problems this year, concentrated in commercial and industrial loans and in commercial real estate loans. The rise in noncurrent loans reduces banks' interest income, and portends higher loan charge-offs in subsequent periods. Growing inventories of foreclosed properties will exert an upward pressure on overhead costs. The sluggish national economy will lengthen the time required for recovery from asset-quality problems. These difficulties remain concentrated among larger regional and money-center banks, particularly on the East Coast, but the high proportion of U.S. banking assets held by these institutions ensures that their difficulties will continue to depress national performance indicators.

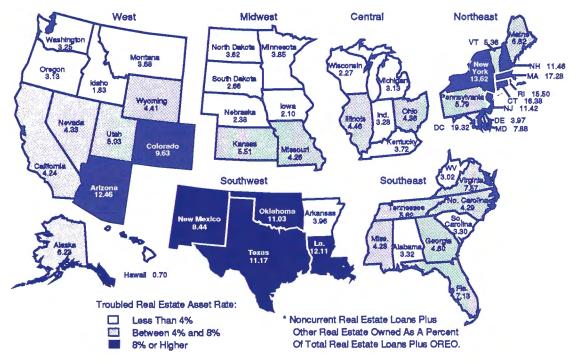


Chart C - Troubled Real Estate Asset Rates* By State March 31, 1991

DELINQUENCY, NONACCRUAL AND NET CHARGE-OFF RATES FOR NEW LOAN CATEGORIES,* MARCH 31, 1991

| | | A | SSET S | SIZE | | GEOGRAPHIC DISTRIBUTION | | | | | |
|--|--------------|-------------------------|--------------------|------------------|------------------|-------------------------|-------|-------------------|-------|--------------------------|-------|
| | ALL BANKS | LESS THAN \$100MM | \$100MM TO \$1B | \$1B TO \$10B | \$10B OR MORE | EAST | | CENTRAL REGION | | SOUTH- WEST REGION | WEST |
| PERCENT OF LOANS 30-89 DAYS PAST-DUE | | | | | | | | | | | |
| All real estate loans | 2.88 | 2.27 | 2.34 | 2.93 | 3.44 | 3.91 | 2.58 | 2.05 | 2.00 | 2.42 | 2.54 |
| Construction & development | 5.70 | 2.87 | 3.85 | 5.55 | 6.98 | 7.62 | 4.68 | 3.94 | 2.93 | 2.28 | 5.32 |
| Commercial real estate | 3.24 | 2.20 | 2.40 | 3.18 | 4.63 | 4.81 | 2.65 | 2.01 | 2.50 | 2.35 | 3.00 |
| Multifamily residential | 4.04 | 2.20 | 2.60 | 3.82 | 6.07 | 5.27 | 4.49 | 2.88 | 2.33 | 3.56 | 3.57 |
| 1-4 family residential | 1.96 | 2.33 | 2.09 | 1.85 | 1.77 | 2.46 | 1.98 | 1.73 | 1.66 | 2.44 | 1.42 |
| Home equity lines of credit | 1.15 | 1.99 | 1.78 | 0.98 | 0.96 | 1.46 | 1.02 | 1.09 | 1.45 | 3.02 | 0.63 |
| Commercial R/E loans not secured by real estate | 5.03 | 5.59 | 6.52 | 4.17 | 5.10 | 5.92 | 3.07 | 4.46 | 2.98 | 2.90 | 6.72 |
| Highly leveraged transactions (HLTs) | 0.67 | N/A | 4.12 | 0.77 | 0.59 | 0.61 | 0.55 | 0.61 | 2.86 | 0.02 | 0.93 |
| Loans to foreign governments and official institutions | 0.16 | N/A | 0.00 | 0.15 | 0.16 | 0.18 | 0.01 | 0.06 | 0.00 | 0.00 | 0.12 |
| PERCENT OF LOANS 90 DAYS OR MORE PAST | DUE | | | | | | | | | | |
| All real estate loans | 0.63 | 0.63 | 0.57 | 0.69 | 0.61 | 0.85 | 0.56 | 0.36 | 0.37 | 0.52 | 0.65 |
| Construction & development | 1.22 | 0.94 | 1.12 | 1.44 | 1.09 | 1.44 | 0.95 | 0.40 | 0.36 | 0.66 | 1.53 |
| Commercial real estate | 0.65 | 0.69 | 0.57 | 0.68 | 0.69 | 0.88 | 0.59 | 0.41 | 0.43 | 0.58 | 0.67 |
| Multifamily residential | 0.64 | 0.58 | 0.55 | 0.54 | 0.84 | 1.15 | 0.81 | 0.37 | 0.29 | 0.22 | 0.28 |
| 1-4 family residential | 0.46 | 0.54 | 0.47 | 0.45 | 0.42 | 0.63 | 0.44 | 0.32 | 0.29 | 0.42 | 0.42 |
| Home equity lines of credit | 0.34 | 0.59 | 0.42 | 0.31 | 0.28 | 0.54 | 0.28 | 0.20 | 0.26 | 0.69 | 0.11 |
| Commercial R/E loans not secured by real estate | 0.88 | 1.91 | 1.87 | 0.42 | 0.63 | 1.40 | 0.59 | 0.87 | 0.64 | 0.57 | 0.53 |
| Highly leveraged transactions (HLTs) | 0.28 | N/A | 0.11 | 0.41 | 0.25 | 0.08 | 0.61 | 0.66 | 0.08 | 0.01 | 0.63 |
| Loans to foreign governments and official institutions | 0.23 | N/A | 0.00 | 0.01 | 0.25 | 0.31 | 0.03 | 0.00 | 0.00 | 0.00 | 0.00 |
| PERCENT OF LOANS IN NONACCRUAL STATU | S | | | | | | | | | | |
| All real estate loans | 4.19 | 1.41 | 1.93 | 4.38 | 6.69 | 7.74 | 3.07 | 1.87 | 1.43 | 4.03 | 2.31 |
| Construction & development | 11.91 | 2.76 | 5.19 | 11.08 | 16.66 | 20.74 | 7.79 | 6.71 | 3.63 | 7.58 | 6.21 |
| Commercial real estate | 5.47 | 2.09 | 2.59 | 5.33 | 10.02 | 9.86 | 4.39 | 2.57 | 2.25 | 5.52 | 3.06 |
| Multifamily residential | 6.81 | 2.18 | 2.96 | 4.61 | 13.96 | 16.02 | 3.82 | 2.01 | 2.66 | 5.13 | 2.19 |
| 1-4 family residential | 1.05 | 0.88 | 0.87 | 1.07 | 1.26 | 1.87 | 0.86 | 0.55 | 0.61 | 1.69 | 0.49 |
| Home equity lines of credit | 0.41 | 0.67 | 0.54 | 0.36 | 0.35 | 0.65 | 0.29 | 0.36 | 0.34 | 0.97 | 0.10 |
| Commercial R/E loans not secured by real estate | 7.28 | 5.81 | 7.06 | 6.94 | 8.18 | 13.81 | 3.62 | 6.65 | 4.68 | 3.63 | 2.82 |
| Highly leveraged transactions (HLTs) | 9.55 | N/A | 5.10 | 8.49 | 9.95 | 10.81 | 4.50 | 9.15 | 9.95 | 6.87 | 9.07 |
| Loans to foreign governments and official institutions | 20.45 | N/A | 21.80 | 8.80 | 21.25 | 22.83 | 2.39 | 23.45 | 0.00 | 8.75 | 11.21 |
| PERCENT OF LOANS CHARGED-OFF (NET, ANNU | ALIZED |) | | | | | | | | | |
| All real estate loans | 0.72 | 0.16 | 0.33 | 0.87 | 1.05 | 1.25 | 0.69 | 0.26 | 0.38 | 0.85 | 0.34 |
| Construction & development | 2.39 | 0.29 | 0.87 | 2.49 | 3.29 | 3.94 | 2.39 | 0.78 | 0.96 | 2.41 | 1.03 |
| Commercial real estate | 0.67 | | 0.44 | 0.86 | 0.81 | 1.07 | 0.48 | 0.41 | 0.60 | 1.02 | 0.33 |
| Multifamily residential | 1.36 | | 0.91 | 0.95 | 2.38 | 1.16 | 3.82 | 0.26 | 1.42 | 2.19 | 0.55 |
| 1-4 family residential | 0.17 | 0.14 | 0.14 | 0.24 | 0.13 | 0.26 | 0.16 | 0.07 | 0.18 | 0.39 | 0.07 |
| Home equity lines of credit | 0.12 | 0.14 | 0.13 | 0.10 | 0.13 | 0.16 | 0.12 | 0.06 | 0.18 | 0.21 | 0.09 |
| Commercial R/E loans not secured by real estate | 3.24 | 1.99 | 3.11 | 4.07 | 3.15 | 4.75 | 4.02 | 2.38 | 2.62 | 3.14 | 1.29 |
| Highly leveraged transactions (HLTs) | 1.54 | N/A | 0.45 | 1.29 | 1.62 | 1.77 | 0.66 | 1.76 | 0.73 | 0.19 | 1.46 |
| Loans to foreign governments and official institutions | 9.29 | N/A | 0.92 | 2.34 | 9.87 | 4.95 | -1.39 | 0.47 | -0.57 | 0.57 | 33.97 |

Noncurrent loan rates can be calculated by adding the Percent of Loans 90 Days or More Past Due plus the Percent of Loans in Nonaccual Status.

* Reported for the first time in the March 31, 1991 Call reports. N/A - Not applicable

Table I. Selected Indicators, FDIC-Insured Commercial Banks

| | 1991* | 1990* | 1990 | 1989 | 1988 | 1987 | 1986 |
|----------------------------------|-------|-------|-------|--------|---------|--------|--------|
| Return on assets | 0.67% | 0.76% | 0.50% | 0.49% | 0.82% | 0.12% | 0.63% |
| Return on equity | 10.27 | 11.96 | 7.73 | 7.78 | 13.30 | 2.00 | 9.94 |
| Equity capital to assets | 6.66 | 6.38 | 6.46 | 6.21 | 6.28 | 6.04 | 6.20 |
| Primary capital ratio | 8.08 | 7.98 | 7.93 | 7.92 | 7.84 | 7.70 | 7.22 |
| Noncurrent loans and leases plus | | | | | | | |
| other real estate to assets | 3.17 | 2.33 | 2.90 | 2.26 | 2.14 | 2.46 | 1.94 |
| Net charge-offs to loans | 1.19 | 1.29 | 1.41 | 1.16 | 1.00 | 0.92 | 0.98 |
| Asset growth rate | 1.01 | 5.32 | 2.72 | 5.37 | 4.36 | 2.01 | 7.71 |
| Net operating income growth | | 20.83 | 5.33 | -35.84 | 1905.16 | -91.04 | -20.65 |
| Percentage of unprofitable banks | | 10.49 | 12.98 | 12.48 | 14.65 | 17.66 | 19.79 |
| Number of problem banks | | 1.044 | 1,012 | 1.092 | 1,394 | 1,559 | 1,457 |
| Number of failed/assisted banks | 28 | 36 | 159 | 206 | 221 | 201 | 144 |

* Through March 31; ratios annualized where appropriate.

Table II. Aggregate Condition and Income Data, FDIC-Insured Commercial Banks (dollar figures in millions)

| | | | Preliminary 1st Qtr 1991 | 4th Qtr 1990 | 1st Qtr 1990 | %Change 90:1-91:1 |
|--|----------|-----------|--------------------------------|------------------------|-----------------|----------------------|
| Number of banks reporting | | | 12,246 | 12,338 | 12,593 | -2.8 |
| Total employees (full-time equivalent) | | | 1,502,380 | 1,517,296 | 1,525,091 | -1.5 |
| CONDITION DATA | | | | | | |
| Total assets | | | \$3,350,813 | \$3,388,914 | \$3,317,290 | 1.0 |
| Real estate loans | | | 836,106 | 829,268 | 777,577 | 7.5 |
| Commercial & industrial loans | | | 606,403 | 615,306 | 623,061 | -2.7 |
| Loans to individuals | | | 389,494 | 402.833 | 390,441 | -0.2 |
| Farm loans | | | 32,385 | 33,334 | 29,731 | 8.9 |
| Other loans and leases | | | 224,265 | 228,442 | 237,230 | -5.5 |
| Total loans and leases | | | 2,088,653 | 2,109,183 | 2.058,040 | 1.5 |
| LESS: Reserve for losses | | | 54,979 | 55,464 | 52,637 | 4.4 |
| Net loans and leases | | | 2,033,674 | 2,053,718 | 2,005,403 | 1.4 |
| Temporary investments | | | 467,861 | 451,551 | 489,888 | -4.5 |
| Securities over 1 year | | | 466,296 | 450.346 | 421.198 | 10.7 |
| All other assets | | | 382,981 | 433,299 | 400.801 | -4.4 |
| Total liabilities and capital | | | 3,350,813 | 3.388.914 | 3,317,290 | 1.0 |
| Noninterest-bearing deposits | | | 418,733 | 488,521 | 437,320 | -4.3 |
| Interest-bearing deposits | | | 2,189,629 | 2,161,475 | 2,106,017 | 4.0 |
| Other borrowed funds | | | 378,722 | 384,784 | 426,799 | -11.3 |
| Subordinated debt | | | 23,989 | 23,821 | 19,250 | 24.6 |
| All other liabilities | | | 116,437 | 111,451 | 116.269 | 0.1 |
| Equity capital | | | 223,303 | 218,862 | 211,634 | 5.5 |
| | | | 4,205 | 3,988 | 3,110 | 35.2 |
| | | | 85,423 | 78,166 | 64.437 | 32.6 |
| Noncurrent loans and leases | | | 2,123 | N/A | N/A | N/A |
| Other noncurrent assets | | | 22,926 | 19,960 | 12.817 | 78.9 |
| Other real estate owned | | | 1,305,327 | 1,306,645 | 1,244,965 | 4.8 |
| Domestic office assets | | | 2,955,610 | 2.999.276 | 2,895,293 | 2.1 |
| | | | 395,203 | 389.638 | 421,996 | -6.3 |
| Foreign office assets | | | 2,303,189 | 2,356,551 | 2,216,607 | 3.9 |
| Domestic office deposits | | | 305,172 | 293,445 | 326.731 | -6.6 |
| Foreign office deposits | | | 2,967,831 | 2,955,615 | 2,916,489 | 1.8 |
| Earning assets | | | 1,045,668 | 1,055,119 | 1,150,115 | -9.1 |
| | | | | | | |
| INCOME DATA FU | ull Year | Full Year | | Preliminary 1st Qtr | 1st Qtr | |

| INCOME DATA | Full Year 1990 | Full Year 1989 | % Change | 1st Qtr 1991 | 1st Qtr 1990 | % Change |
|---------------------------------|-------------------|-------------------|----------|-----------------|-----------------|----------|
| Total interest income | \$ 320,406 | \$ 317,320 | 1.0 | \$ 75,619 | \$ 81,342 | -7.0 |
| Total interest expense | 204,920 | 205,122 | -0.1 | 45,921 | 52,984 | -13.3 |
| Net interest income | | 112,197 | 2.9 | 29,698 | 28,359 | 4.7 |
| Provision for loan losses | 31,904 | 31,032 | 2.8 | 7,125 | 5,872 | 21.3 |
| Total noninterest income | 55,100 | 51,076 | 7.9 | 14,887 | 13,335 | 11.6 |
| Total noninterest expense | 115,570 | 108,090 | 6.9 | 30,216 | 27,762 | 8.8 |
| Applicable income taxes | | 9,652 | -18.8 | 2,394 | 2,370 | 1.0 |
| Net operating income | | 14,500 | 5.3 | 4,850 | 5,690 | -14.8 |
| Securities gains, net | | 800 | -40.4 | 463 | 118 | 291.4 |
| Extraordinary gains, net | 628 | 306 | 104.8 | 351 | 403 | -12.8 |
| Net income | | 15,606 | 4.9 | 5,665 | 6,211 | -8.8 |
| Net charge offs | 29,111 | 22,874 | 27.3 | 6,271 | 6,665 | -5.9 |
| Net additions to capital stock | 2,168 | 1,491 | 45.4 | 898 | 663 | 35.4 |
| Cash dividends on capital stock | 13,853 | 14,074 | -1.6 | 3,486 | 3,214 | 8.4 |

Table III. First Quarter 1991 Bank Data (Dollar figures in billions, ratios in %)

| | | | Asset Size | Distribution | | | G | eographic [| Distribution | | |
|---|------------|-----------------------|-------------------|-------------------|----------------------|---------------------|---------------------|-------------------|-------------------|---------------------|----------------|
| | | Less | \$100 Million | | Greater | | EAST | | | WEST | |
| FIRST QUARTER Preliminary (The way it is) | All Banks | than \$100 Million | to \$1 Billion | \$1-10 Billion | than \$10 Billion | Northeast Region | Southeast Region | Central Region | Midwest Region | Southwest Region | West Region |
| Number of banks reporting | 12,246 | 9,176 | 2,701 | 323 | 46 | 1,054 | 1,940 | 2,695 | 2,937 | 2,157 | 1,463 |
| Total assets | \$3,350.81 | \$359.09 | \$652.27 | \$1,050.94 | \$1,288.51 | \$1,266.48 | \$506.51 | \$543.95 | \$225.92 | \$264.02 | \$543.93 |
| Fotal deposits | | 319.10 | 561.87 | 800.83 | 926.56 | 918.18 | 404.96 | 435.21 | 186.11 | 226.43 | 437.47 |
| Net income (in millions) | 5,665 | 1,065 | 1,388 | 1,817 | 1,396 | 1,244 | 767 | 1,275 | 651 | 473 | 1,255 |
| Percentage of banks losing money | 10.5% | 11.3% | 7.2% | 13.3% | 19.6% | 22.1% | 12.6% | 5.1% | 5.5% | 11.1% | 18.2% |
| Percentage of banks with earnings gains | 52.4 | 51.3 | 56.0 | 55.1 | 47.8 | 41.5 | 50.3 | 54.4 | 54.0 | 57.3 | 48.9 |
| Performance Ratios (annualized) | | | | | | | | | | | |
| Yield on earning assets | 1 | 9.91% | 10.04% | 10.19% | 10.50% | 10.66% | 9.96% | 9.86% | 9.95% | 9.54% | 10.43% |
| Cost of funding earning assets | | 5.59 | 5.64 | 5.82 | 7.07 | 7.08 | 5.79 | 5.83 | 5.70 | 5.66 | 5.53 |
| Net interest margin | | 4.32 | 4.40 | 4.38 | 3.43 | 3.58 | 4.17 | 4.02 | 4.25 | 3.87 | 4.89 |
| Noninterest income to earning assets | 1 | 0.97 | 1.39 | 2.19 | 2.51 | 2.54 | 1.47 | 1.42 | 2.07 | 1.70 | 2.05 |
| Noninterest expense to earning assets | | 3.74 | 3.97 | 4.20 | 4.17 | 4.28 | 3.83 | 3.52 | 3.93 | 4.11 | 4.56 |
| Net operating income to assets | | 0.78 | 0.81 | 0.62 | 0.37 | 0.24 | 0.51 | 0.90 | 1.11 | 0.58 | 0.89 |
| Retum on assets | | 1.18 | 0.85 | 0.69 | 0.43 | 0.39 | 0.61 | 0.93 | 1.14 | 0.71 | 0.93 |
| Return on equity | | 13.13 | 10.93 | 10.54 | 8.14 | 6.75 | 8.56 | 13.04 | 14.57 | 10.74 1.21 | 13.75 |
| Net charge-offs to loans and leases | | 0.48 | 0.72 | 1.54 | 1.31 | 1.58 | 0.95 | 0.68 | 0.96 | | 1.14 |
| Loan loss provision to net charge-offs | 113.62 | 123.54 | 113.39 | 117.47 | 109.14 | 119.58 | 148.33 | 122.99 | 101.45 | 84.54 | 81. 94 |
| Condition Ratios | | | | | | | | | | | |
| Loss allowance to: | | | | | | | | 4 2004 | 1 000/ | 0.000/ | 0.4004 |
| Loans and leases | 2.63% | 1.73% | 1.75% | 2.50% | 3.37% | 3.63% | 1.93% | 1.73% | 1.93% | 2.63% | 2.16% |
| Noncurrent loans and leases | 64.36 | 77.31 | 73.27 | 69.24 | 58.89 | 57.21 | 69.53 | 76.12 | 97.24 | 80.99 | 70.76 |
| Noncurrent loans and leases plus | | | | | | 1.00 | | 4 77 | 4.57 | 0.70 | 0.70 |
| other real estate owned to assets | | 1.77 | 2.10 | 3.08 | 4.17 | 4.66 | 2.38 | 1.77 | 1.57 | 2.76 | 2.70 |
| Equity capital ratio | | 9.06 | 7.85 | 6.68 | 5.38 | 5.91 | 7.14 | 7.27 | 7.97 | 6.72 | 6.80 |
| Core capital (leverage) ratio | 1 | 9.04 | 7.64 | 6.36 | 5.01 | 5.62 | 6.86 | 7.05 | 7.75 | 6.50 | 6.35 |
| Net loans and leases to deposits | . 77.97 | 58.05 | 69.23 | 82.73 | 86.01 | 83.62 | 76.50 | 74.98 | 67.47 | 53.75 | 87.43 |
| Growth Rates (year-to-year) | | | | | | | | | | | |
| Assets | 1.0% | 5.6% | 7.4% | 5.5% | -1.0% | -3.1% | 3.2% | 2.4% | 6.8% | 0.3% | 6.1% |
| Equity capital | 5.5 | 4.3 | 7.9 | 7.0 | 7.7 | 2.7 | 3.6 | 6.0 | 8.7 | 6.3 | 11.1 |
| Net interest income | 4.7 | 4.9 | 7.7 | 8.5 | 7.9 | -0.0 | 5.8 | 7.5 | 6.8 | 12.5 | 6.5 |
| Net income | 8.8 | 47.4 | -1.3 | 14.0 | -44.4 | -23.5 | -15.5 | 10.9 | 7.2 | 62.4 | 22.9 |
| Noncurrent loans and leases plus | | | | | | | | | | | |
| other real estate owned | 37.5 | 10.2 | 35.2 | 67.2 | 36.5 | 46.6 | 77.8 | 40.5 | 14.5 | -13.9 | 24.6 |
| Net charge-offs | 5.9 | 12.4 | 44.2 | 40.8 | -28.4 | -20.6 | 38.6 | -35.2 | 11.8 | 2.3 | 76.2 |
| Loan loss provision | . 21.3 | 0.8 | 24.1 | 6.7 | 68.6 | 25.5 | 36.4 | 6.3 | 6.8 | -7.7 | 20.8 |
| PRIOR FIRST QUARTERS | | | | | | | | | | | |
| (The way it was) | | | | | | | | | | | |
| Return on assets | 0.76% | | | 0.68% | 0.74% | 0.50% | 0.75% | 0.87% | 1.15% | 0.44% | 1.28% |
| | 0.66 | 0.75 | 0.69 | 0.74 | 0.55 | 0.94 | 1.01 | 1.12 | 1.05 | -2.43 | 0.82 |
| | 0.75 | 0.88 | 0.91 | 0.70 | 0.65 | 0.85 | 1.14 | 0.98 | 0.77 | -0.09 | 0.58 |
| Equity capital ratio | 6.38 | 8.99 | 7.63 | 6.49 | 4.94 | 5.57 | 7.10 | 7.02 | 7.83 | 6.35 | 6.49 |
| | 6.07 | 8.71 | 7.30 | 6.19 | 4.42 | 5.53 | 6.95 | 6.75 | 7.43 | 5.40 | 5.75 |
| | 6.34 | 8.67 | 7.25 | 6.14 | 5.01 | 5.80 | 6.79 | 7.04 | 7.52 | 6.94 | 5.69 |
| Noncurrent loans and leases plus | | | | | | | | | | | |
| other real estate owned to assets . 1990 | 2.33 | 1.79 | 1.80 | 1.94 | 3.06 | 3.08 | 1.38 | 1.29 | 1.46 | 3.21 | 2.30 |
| | 2.33 | 2.16 | 1.00 | 1.81 | 3.43 | 2.39 | 1.06 | 1.25 | 1.40 | 6.29 | 3.26 |
| | 1.99 | 2.10 | 1.92 | 1.59 | 2.26 | 1.54 | 1.00 | 1.61 | 2.52 | 3.18 | 3.07 |
| | | | | | | | | | | | |
| Net charge-offs to loans and leases . 1990 | 1.30 | 0.47 | 0.59 | 1.41 | 1.75 | 1.94 | 0.71 | 1.10 | 0.90 | 1.18 | 0.71 |
| | 0.88 | 0.65 | 0.61 | 0.96 | 1.02 | 0.69 | 0.69 | 0.78 | 1.38 | 2.16 1.20 | 0.79 0.98 |
| | 0.74 | 0.91 | 0.65 | 0.75 | 0.73 | | 0.46 | 0.56 | 1.53 | | |

REGIONS: Northeast — Connecticut, Delaware, District of Columbia, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Puerto Rico, Rhode Island, Vermont

Southeast - Alabama, Flonda, Georgia, Mississippi, North Carolina, South Carolina, Tennessee, Virginia, West Virginia

Central - Illinois, Indiana, Kentucky, Michigan, Ohio, Wisconsin

Midwest - Iowa, Kansas, Minnesota, Missouri, Nebraska, North Dakota, South Dakota

Southwest - Arkansas, Louisiana, New Mexico, Oklahoma, Texas

West - Alaska, Arizona, California, Colorado, Hawaii, Idaho, Montana, Nevada, Oregon, Pacific Islands, Utah, Washington, Wyoming

Table IV. Full Year 1990 Bank Data (Dollar figures in billions, ratios in %)

| | | | Asset Size D | istribution | | | G | eographic | Distribution | | |
|---|------------------------|-----------------------|------------------------|-------------------|----------------------|----------------------|---------------------|--------------------|--------------------|---------------------|--------------------|
| | | Less | \$100 Million | | Greater | | EAST | | | WEST | |
| | All Banks | than \$100 Million | to \$1 Billion | \$1-10 Billion | than \$10 Billion | Northeast Region | Southeast Region | Central Region | Midwest Region | Southwest Region | West Region |
| Number of banks reporting | 12,338 | 9,249 | 2,715 | 325 | 49 | 1,068 | 1,956 | 2,716 | 2,954 | 2,179 | 1,465 |
| Total assets | \$3,388.91 2,650.00 | \$359.45 319.42 | \$655.02 \$1 563.04 | 806.00 | 961.53 | \$1,290.43 941.66 | \$507.82 406.83 | \$551.06 442.15 | \$231.26 190.07 | \$267.59 230.55 | \$540.76 438.75 |
| Total deposits | 16,378 | 2,496 | 4,878 | 3,754 | 5,250 | 392 | 3,093 | 4,434 | 2,229 | 1,244 | 4,985 |
| Percentage of banks losing money | 13.0% | 13.8% | , | 20.6% | , | 1 | 16.8% | , | , | 17.8% | , |
| Percentage of banks with earnings gains | 55.2 | 54.8 | 57.6 | 46.8 | 53.1 | 40.2 | 56.2 | 58.7 | 54.2 | 57.4 | 56.7 |
| Performance Ratios | | | | | | | 10 500/ | 10 1501 | 10 1701 | 10 100/ | |
| Yield on earning assets | 11.06% | 10.37% | | 10.63% | | | 10.58% | 10.45% | 10.47% | 10.12% | |
| Cost of funding earning assets | 7.07 | 5.92 | 6.09 | 6.44 | 8.39 | 8.27 | 6.38 | 6.51 | 6.20 | 6.30 | 6.15 4.96 |
| Net interest margin | 3.99 | 4.45 | 4.52 | 4.19 | 3.43 2.52 | 3.51 2.22 | 4.20 1.45 | 3.95 1.37 | 4.26 2.14 | 3.83 1.57 | 4.90 2.16 |
| Noninterest income to earning assets | 1.90 3.99 | 0.98 3.79 | 1.18 3.76 | 1.90 3.99 | 4.16 | 4.06 | 3.76 | 3.45 | 4.07 | 4.03 | 4.54 |
| Noninterest expense to earning assets Net operating income to assets | 0.46 | 0.70 | 0.77 | 0.35 | 0.34 | -0.02 | 0.60 | 0.83 | 1.01 | 0.44 | 0.92 |
| Return on assets | 0.50 | 0.72 | 0.78 | 0.37 | 0.40 | 0.03 | 0.63 | 0.84 | 1.03 | 0.48 | 0.95 |
| Return on equity | 7.73 | 7.86 | 10.06 | 5.81 | 7.83 | 0.55 | 8.86 | 11.90 | 13.15 | 7.35 | 14.67 |
| Net charge-offs to loans and leases | 1.41 | 0.69 | 0.83 | 1.37 | 1.86 | 1.99 | 0.90 | 0.90 | 0.99 | 1.38 | 1.16 |
| Loan loss provision to net charge-offs | 109.60 | 125.77 | 131.39 | 151.80 | 79.64 | 106.68 | 154.06 | 104.78 | 113.00 | 90.96 | 101.45 |
| Condition Ratios | | | | | | 1.1.1 | | | | | |
| Loss allowance to: Loans and leases | 2.63% | 1.70% | 1.71% | 2.47% | 3.39% | 3.68% | 1.80% | 1.68% | 1.89% | 2.64% | 2.19% |
| Noncurrent loans and leases | 70.96 | 84.21 | 77.72 | 74.08 | 66.82 | 63.13 | 76.63 | 81.31 | 103.86 | 83.99 | 83.12 |
| Noncurrent loans and leases plus | 70.30 | 04.21 | 11.12 | 74.00 | 00.02 | 00.10 | 10.00 | 01.01 | 100.00 | 00.00 | 00.12 |
| other real estate owned to assets | 2.90 | 1.69 | 1.93 | 2.80 | 3.77 | 4.35 | 2.02 | 1.58 | 1.43 | 2.71 | 2.30 |
| Equity capital ratio | 6.46 | 9.00 | 7.69 | 6.34 | 5.26 | 5.66 | 7.03 | 7.05 | 7.70 | 6.51 | 6.67 |
| Primary capital ratio | 7.93 | 9.91 | 8.62 | 7.69 | 7.27 | 7.71 | 8.01 | 7.94 | 8.98 | 7.67 | 8.08 |
| Net loans and leases to deposits | 77.50 | 58.24 | 69.50 | 80.68 | 85.91 | 82.79 | 76.64 | 74.25 | 66.87 | 53.62 | 87.38 |
| Growth Rates (year-to-year) | | | | | | | 4.007 | 0.00/ | 0.00/ | 0.40/ | 0.00/ |
| Assets | 2.7% | 7.0% | | 6.6% | | 1 | 4.9% | | | 0.1% | 6.6% 13.5 |
| Equity capital | 6.9 | 5.0 | 10.3 | 6.4 | 11.5 | 1.7 | 6.5 | 6.1 | 9.3 | 17.6 | |
| Net interest income | 2.9 | 6.0 | 8.8 | 7.3 | 4.3 | -0.6 | 7.3 | 2.8 | 0.6 | 10.8 | 4.2 |
| Net income | 4.9 | -3.6 | -5.5 | -44.3 | 256.9 | N/M | -23.0 | -13.7 | 7.9 | N/M | 3.4 |
| Noncurrent loans and leases plus other real estate owned | 31.5 | 8.3 | 30.4 | 78.5 | 27.9 | 54.3 | 80.4 | 37.9 | 10.6 | -38.5 | 8.6 |
| Net charge-offs | 27.3 | 3.3 | 28.9 | 47.5 | 28.1 | 55.3 | 61.9 | 2.7 | -15.1 | -31.7 | 9.1 |
| Loan loss provision | 1 | 7.0 | 37.1 | 63.5 | -25.4 | -3.9 | 84.8 | 30.3 | -3.3 | -49.4 | 12.1 |
| PRIOR FULL YEARS | | | | | | | | | | | |
| (The way it was) | | | | | | | | | | | |
| Return on assets 1989 | 0.49% | 0.77% | 6 0.90% | 0.64% | 0.10% | -0.02% | 0.88% | 1.00% | | | 0.99% |
| | 0.12 | 0.57 | 0.74 | 0.53 | -0.65 | -0.13 | 0.93 | 0.44 | 0.67 | -0.62 | -0.01 |
| | 0.70 | 0.66 | 0.84 | 0.87 | 0.51 | 0.78 | 1.01 | 0.82 | 0.69 | 0.43 | 0.34 |
| Equity capital ratio1989 | 6.21 | 8.92 | 7.47 | 6.12 | 4.86 | 5.55 | 6.93 | 6.86 | 7.61 | 5.54 | 6.26 |
| | 6.04 | 8.55 | 7.29 | 6.14 | 4.41 | 5.43 | 6.81 | 6.52 | 7.46 | 6.06 | 5.77 |
| | 6.20 | 8.50 | 7.20 | 5.84 | 4.91 | 5.67 | 6.60 | 6.81 | 7.34 | 6.86 | 5.53 |
| Noncurrent loans and leases plus | | | | | | | | | | | |
| other real estate owned to assets . 1989 | 2.26 | 1.75 | 1.65 | 1.84 | 3.07 | 2.82 | 1.18 | 1.18 | 1.39 | 4.40 | 2.26 |
| | 2.46 | 2.10 | 1.80 | 1.81 | 3.47 | 2.44 | 1.04 | 1.27 | 1.87 | 5.82 | 3.28 |
| | 1.87 | 2.13 | 1.70 | 1.49 | 2.19 | 1.55 | 1.07 | 1.49 | 2.22 | 2.75 | 2.83 |
| Net charge-offs to loans and leases . 1989 | 1.16 | 0.75 | 0.74 | 1.06 | 1.54 | 1.32 | 0.59 | 0.91 | 1.20 | 1.92 | 1.18 |
| | 0.92 | 1.15 | 0.88 | 0.94 | 0.89 | 0.67 | 0.69 | 0.68 | 1.57 | 1.99 | 1.07 |
| | 0.84 | 1.41 | 0.84 | 0.70 | 0.79 | 0.49 | 0.59 | 0.68 | 1.70 | 1.46 | 1.19 |

N/M-not meaningful

SAVINGS BANK PERFORMANCE - FIRST QUARTER, 1991

- BIF-Insured Savings Banks Lose \$170 Million in First Quarter
- Assets Shrink by \$1.4 Billion
- Asset Quality Problems Are Concentrated in Commercial Real Estate and Construction Loans
- Inventory of Foreclosed Property Increases by \$1.2 Billion
- Number of "Problem" Savings Banks Increases from 34 to 48

BIF-insured savings banks lost \$170 million in the first quarter of 1991 compared with first quarter 1990 losses of \$257 million. During the fourth quarter of 1990, savings banks lost \$1.2 billion, contributing to record full-year 1990 losses of \$2.5 billion. Diminished first quarter losses are attributable to lower loan loss provisions and increased gains on the sale of securities.

Twenty-seven percent of all BIF-insured savings institutions lost money during the first quarter, and 39 percent of the largest institutions — those with more than \$1 billion in assets — were unprofitable. In the six New England states 31 percent of all BIF-insured savings banks were unprofitable and 70 percent of the largest institutions lost money. Savings banks in New England reported a quarterly loss of \$217 million, compared with a loss of \$163 million in first quarter 1990. First quarter return on assets for the 341 New England institutions is a negative 0.79 percent.

Overall, savings banks operating outside of New England were profitable. The 107 other Northeast savings banks — those outside of New England — barely broke even with an aggregate average return on assets of .05 percent. All 15 institutions located outside of the Northeast were profitable during the first quarter with a combined return on assets of 1.06 percent.

Savings bank assets shrank by \$1.4 billion during the quarter and were 7.5 percent lower than in first quarter of 1990. Construction and land development loans are down by \$1 billion and 1-4 family residential loans decreased by \$1.1 billion. Asset shrinkage offset net capital losses of \$124 million, thus equity capital ratios held steady at 6.7 percent of total assets.

A shift in funding away from high cost borrowings coupled with lower interest rates resulted in wider net interest margins compared with the previous quarter. Both noninterest overhead expense and noninterest income remained steady compared with the first quarter of the previous year, despite the substantial increases in troubled loans and other real estate owned. Higher deposit insurance premiums added over \$35 million to noninterest expense during the quarter.

Net charge-offs of \$525 million were double the amount charged-off in the first quarter of 1990 and exceed loan loss provisions (\$482 million), reducing reserves against loan losses. Noncurrent loans increased \$541 million since year-end 1990, below the \$900 million increase during the previous quarter. Growth of noncurrent loans in New England slowed to under 2 percent during the quarter. Loss allowance coverage of troubled loans deteriorated moderately from the previous quarter. At the end of the first quarter of 1991, savings banks held 29.7 cents in reserves against each dollar of troubled loans, slightly lower than the 31.4 cents at the end of 1990.

Other real estate owned - primarily foreclosed properties — increased nearly \$1.2 billion in the first three months of 1991, an accelerating pace compared with the \$789 million increase that occurred during the final quarter of 1990. Sixty percent of the increase occurred outside of the New England states. Impaired assets comprise 5.7 percent of total assets, up from 5 percent at the end of the previous year and well above the rates for commercial banks. Overall, 5.7 percent of the industry's real estate loans are noncurrent, i.e., either delinquent at least 90 days or in nonaccrual status. However, the bulk of these asset quality problems are concentrated in commercial real estate and construction loans. While approximately 3 percent of residential loans were noncurrent at the end of the quarter, nearly 10 percent of commercial real estate loans and 26 percent of construction loans were noncurrent.

Two institutions with combined assets of \$1.3 billion failed during the first three months of 1991. The number of problem savings banks increased to 48 at the end of the first quarter of 1991 from 34 as of December 31, 1990.

Lower interest rates may improve net interest margins and help absorb credit losses. However, the higher levels of noncurrent loans and other real estate owned may increase losses in the near term. Additional savings bank failures are expected in the Northeast where losses from real estate assets have eroded capital.

Table I. Selected Indicators, Savings Banks Insured by the FDIC Bank Insurance Fund (BIF)

| | 1991* | 1990* | 1990 | 1989 | 1988 | 1987 | 1986 |
|---|--------|--------|--------|--------|-------|-------|-------|
| Return on assets | -0.27% | -0.37% | -0.94% | -0.27% | 0.44% | 0.84% | 1.08% |
| Equity capital to assets | 6.65 | 6.99 | 6.66 | 7.06 | 7.44 | 7.69 | 7.41 |
| Tangible net worth to assets | 5.94 | 6.22 | 5.94 | 6.30 | 6.69 | 6.73 | 6.31 |
| Noncurrent RE loans to total RE loans** | 5.70 | 4.00 | 5.32 | 3.14 | 1.67 | 1.01 | 1.02 |
| Noncurrent loans and leases plus | | | | | | | |
| other real estate owned to assets** | 5.70 | 3.29 | 5.04 | 2.63 | 1.51 | 0.95 | 0.83 |
| Asset growth rate | -7.53 | -1.67 | -7.43 | -1.52 | 8.52 | 10.54 | 15.40 |
| Deposit growth rate | -5.32 | 1.31 | -4.98 | 1.36 | 7.90 | 5.81 | 8.26 |
| Number of institutions | 463 | 483 | 469 | 489 | 492 | 484 | 472 |
| Number of problem savings banks | 48 | 22 | 34 | 17 | 12 | 16 | 27 |
| Number of failed savings banks | 2 | 1 | 10 | 1 | 0 | 2 | 0 |

* Through March 31; ratios annualized where appropriate. ** Excludes Federally-chartered Savings Banks before 1990.

Table II. Aggregate Condition and Income Data, BIF-Insured Savings Banks (dollar figures in millions)

| | Preliminary 1st Qtr 1991 | 4th Qtr 1990 | 1st Qtr 1990 | %Change 90:1-91:1 |
|--|--------------------------------|-----------------|-----------------|----------------------|
| Number of savings banks reporting | 463 | 469 | 483 | -4.1 |
| CONDITION DATA | | | | |
| Total assets | \$257,682 | \$259,115 | \$278,654 | -7.5 |
| Mortgage loans | 156,709 | 159,049 | 166,954 | -6.1 |
| 1-4 family residential | 103,933 | 105,046 | 108,899 | -4.6 |
| Construction and land development | 7,788 | 8,800 | 11,472 | -32.1 |
| Commercial and multi-family | 44,987 | 45,203 | 46,583 | -3.4 |
| All other loans and leases | 20,664 | 21,509 | 24,826 | ~16.8 |
| LESS: Reserves for losses | 3,097 | 3,145 | 2,318 | 33.6 |
| LESS: Other contra accounts | 830 | 928 | 1,181 | -29.8 |
| Net loans and leases | 173,446 | 176,485 | 188,281 | -7.9 |
| Mortgaged-backed securities | 25,302 | 26,323 | 31,519 | -19.7 |
| Other real estate owned | 4,514 | 3,331 | 1,538 | 193.5 |
| Goodwill | 1,584 | 1,624 | 1,917 | -17.4 |
| All other assets | 52,836 | 51,352 | 55,398 | -4.6 |
| Total liabilities and capital | 257,682 | 259,115 | 278,654 | -7.5 |
| Interest-bearing deposits | 206,304 | 206,241 | 218,143 | -5.4 |
| Noninterest-bearing deposits | 5,988 | 6,390 | 6,080 | -1.5 |
| Other borrowed funds | 24,439 | 25,346 | 30,806 | -20.7 |
| Subordinated debt | 675 | 683 | 737 | 8.4 |
| Other liabilities | 3,145 | 3,198 | 3,413 | -7.9 |
| Equity capital | 17,132 | 17,256 | 19,474 | -12.0 |
| Noncurrent loans and leases | 10,438 | 9,897 | 7,686 | 35.8 |
| Other noncurrent assets | 36 | N/A | N/A | N/A |
| Direct and indirect investments in real estate | 1,59 9 | 1,695 | 1,855 | -13.8 |

| | | | | Preliminary | | |
|---------------------------|-------------------|-------------------|----------|-----------------|-----------------|----------|
| INCOME DATA | Full Year 1990 | Full Year 1989 | % Change | 1st Qtr 1991 | 1st Qtr 1990 | % Change |
| Total interest income | \$24,522 | \$26,435 | -7.2 | \$5,746 | \$6,456 | -11.0 |
| Total interest expense | 18,084 | 19,736 | -8.4 | 4,133 | 4,787 | -13.7 |
| Net interest income | 6,438 | 6,700 | -3.9 | 1,612 | 1,669 | -3.4 |
| Provision for loan losses | 3,487 | 2,219 | 57.2 | 482 | 565 | -14.7 |
| Total noninterest income | 1,255 | 1,355 | -7.4 | 314 | 307 | 2.5 |
| Total noninterest expense | 6,466 | 6,114 | 5.8 | 1,547 | 1,550 | -0.2 |
| Securities gains, net | -22 | -36 | N/M | 72 | 3 | 2161.9 |
| Applicable income taxes | 196 | 493 | -60.2 | 138 | 141 | -1.8 |
| Extraordinary gains, net | 11 | 35 | -68.0 | -1 | 21 | N/M |
| Net income | -2,468 | -773 | N/M | -170 | -257 | N/M |
| Net charge-offs | 2,189 | N/A | N/A | 525 | 262 | 100.3 |

N/A-Not available

N/M-Not meaningful

Table III. First Quarter 1991 Savings Bank Data (Dollar figures in billions, ratios in %)

| | All | | Asset Size Distribution | | Geogr | aphic Distribut | tion |
|---|--|---|--|--|---|--|---|
| , | BIF-Insured Savings Banks | Less than \$100 Million | \$100 Million to \$1 Billion | Greater than \$1 billion | New England | Other Northeast | Rest of U.S. |
| FIRST QUARTER Preliminary | | | | | | | |
| Number of savings banks reporting Total assets Total deposits Net income (in millions) Percentage of savings banks losing money Percentage of savings banks with earnings gains | \$257.68 212.29 -170 27.21% | 133 \$7.03 6.28 -4 30.08% 43.61 | 269 \$87.71 75.82 -58 23.05% 43.49 | 61 \$162.95 130.19 -109 39.34% 52.46 | 341 \$109.61 93.15 -217 31.09% 42.23 | 107 \$136.52 111.60 16 18.69% 46.73 | 15 \$11.55 7.54 30 0.00% 86.67 |
| Performance Ratios (annualized) Yield on earning assets Cost of funding earning assets Net interest margin Net noninterest expense to earning assets Return on assets Return on equity Net charge-offs to loans and leases Loan loss provision to net charge-offs | 7.00 2.73 2.09 -0.27 -3.96 1.19 | 9.82% 6.62 3.20 2.73 -0.21 -2.56 0.69 102.12 | 9.79% 6.77 3.01 .2.42 -0.26 -3.39 0.94 102.81 | 9.70% 7.14 2.56 1.88 -0.27 -4.43 1.35 87.21 | 9.88% 7.06 2.82 2.51 -0.79 -11.83 1.74 89.34 | 9.58% 6.95 2.63 1.82 0.05 0.71 0.79 96.20 | 10.19% 7.04 3.15 1.29 1.06 13.32 0.13 129.36 |
| Condition Ratios Loss allowance to: Loans and leases | 29.67 5.70 5.70 6.65 6.21 | 1.03% 24.31 4.05 4.21 8.22 8.25 77.36 | 1.58% 33.15 5.21 4.63 7.70 7.71 80.51 | 1.90% 28.41 6.04 6.37 6.02 5.17 82.61 | 2.21% 35.99 6.77 5.83 6.61 6.58 83.30 | 1.44% 23.64 5.11 5.94 6.57 5.67 78.81 | 0.83% 41.84 2.49 2.00 8.01 7.98 104.81 |
| Growth Rates (year-to-year) Assets | -12.03 -3.39 | 4.43% -1.23 3.26 N/M | 1.25% -9.23 -1.01 N/M | -6.96% -12.39 -2.50 N/M | -5.46% -19.64 -8.37 N/M | -9.51% -6.36 -0.23 N/M | -2.49% 4.18 13.06 40.35 |
| Net charge-offs | | 100.16 17.99 | 80.82 12.13 | 154.48 -20.58 | 104.29 -7.99 | 95.81 -24.59 | -7.81 -26.75 |

Table IV. Full Year 1990 Savings Bank Data (Dollar figures in billions, ratios in %)

| | All | | Asset Size Distribution | | Geographic Distribution | | |
|--|---|--|---|--|---|---|--|
| | BIF-Insured Savings Banks | Less than \$100 Million | \$100 Million to \$1 Billion | Greater than \$1 billion | New England | Other Northeast | Rest of U.S. |
| FULL YEAR Preliminary | | | | | | | |
| Number of savings banks reporting Total assets | \$259.12 212.63 -2,468 41.58% | 134 \$6.91 6.16 -34 38.81% 27.61 | 274 \$87.85 75.60 -763 39.78% 22.99 | 61 \$164.35 130.86 -1,671 55.74% 26.23 | 346 \$110.86 93.43 -1,814 46.82% 18.50 | 108 \$136.92 111.69 -717 29.63% 38.89 | 15 \$11.33 7.51 63 6.67% 66.67 |
| Performance Ratios Yield on earning assets Cost of funding earning assets Net interest margin Net noninterest expense to earning assets Retum on assets Retum on equity Net charge-offs to loans and leases Loan loss provision to net charge-offs | 7.41 2.64 2.14 -0.94 -13.15 | 10.16% 6.97 3.18 2.64 -0.49 -5.74 0.89 144.66 | 10.24% 7.15 3.09 2.41 -0.88 -10.34 1.29 145.48 | 9.95% 7.56 2.38 1.97 -0.98 -15.46 1.16 168.37 | 10.22% 7.43 2.79 2.54 -1.63 -21.38 1.76 148.09 | 9.88% 7.38 2.50 1.87 -0.51 -7.62 0.77 180.25 | 10.46% 7.61 2.85 1.50 0.54 7.19 0.23 251.89 |
| Condition Ratios Loss allowance to: Loans and leases | 31.78 5.04 5.32 6.66 | 0.97% 24.38 3.87 3.97 8.30 79.76 | 1.56% 34.10 4.70 4.48 7.80 83.00 | 1.91% 31.00 5.27 5.87 5.98 83.15 | 2.21% 37.81 6.22 5.58 6.64 85.62 | 1.42% 25.50 4.31 5.45 6.58 79.49 | 0.82% 53.67 2.18 1.54 7.90 102.70 |
| Growth Rates (year-to-year) Assets | -12.71 | -2.67 0.52 | -10.33 0.48 | -6.80% -14.25 -3.50 | -3.83% -20.05 -9.62 | -10.51% -7.14 0.15 | -2.56% 2.76 15.26 |
| Net income Net charge-offs* Loan loss provision | 67.17 | N/M 231.61 195.67 | N/M 151.57 97.37 | N/M 73.97 77.85 | N/M 71.70 40.29 | N/M 58.65 96.63 | 21.06 -3.93 80.53 |

BACKGROUND

The preceding tables present information on savings banks insured by the FDIC Bank Insurance Fund (BIF). In aggregate, these 463 thrift institutions hold approximately 10 percent of all BIF-insured deposits. Information on thrift institutions insured by the FDIC Savings Association Insurance Fund (SAIF) is available from the Office of Thrift Supervision. SAIF-insured institutions are primarily savings and loans.

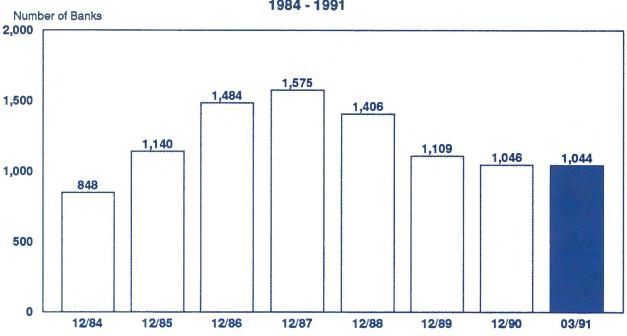
The BIF-insured savings banks analyzed here differ from commercial banks in several ways:

- 1. In general, savings banks hold a higher portion of home mortgages and other real estate loans. For example, while commercial banks have invested about a guarter of their assets in real estate loans, savings banks average over 60 percent in these loans.
- 2. There are relatively few BIF-insured savings banks. While there are over 12,000 commercial banks, there are fewer than 500 savings banks.
- 3. The average savings bank's asset size is \$550 million, compared with \$275 million for commercial banks. The largest BIF-insured savings bank has about \$10 billion in assets; the largest commercial bank has over \$150 billion.
- 4. As the preceding tables show, most savings banks are located in the Northeast, especially in New England. In three of the six New England states (Connecticut, Massachusetts and New Hampshire), savings banks have a higher market share in real estate lending than commercial banks. Fifteen institutions with \$11.6 billion in assets—less than 5 percent of the industry's assets—are located in other regions (nine in Washington and three in Indiana, while Alaska, Florida and Oregon each have one).

Regardless of the differences described above, depositors in all BIF-insured institutions—both savings banks and commercial banks have the same benefits and restrictions governing their FDIC deposit insurance protection.

N/M - Not meaningful

^{*}These growth rates do not include Federally-chartered Savings Banks



Number of Commercial and Savings Banks on FDIC's "Problem List" 1984 - 1991

Assets of Commercial and Savings Banks on FDIC's "Problem List" 1984 - 1991





OFFICIAL BUSINESS Penalty for Private Use, \$300

Attn: Chief Executive Officer

NOTES TO USERS

COMPUTATION METHODOLOGY FOR PERFORMANCE AND CONDITION RATIOS

The data on commercial banks and state-chartered savings banks were obtained from Call reports filed with the FDIC and Federal Reserve Board. Data on Federally-chartered savings banks (17 institutions as of March 31, 1991) were obtained from Thrift Financial Reports filed with the Office of Thrift Supervision. Certain adjustments are made to the Thrift Financial Reports to provide closer conformance with Call report disclosure requirements.

All income figures used in calculating performance ratios represent amounts for that period, annualized (multiplied by the number of periods in a year).

All asset and liability figures used in calculating performance ratios represent average amounts for the period (beginning-of-period amount plus end-of-period amount plus any periods in between, divided by the total number of periods).

All asset and liability figures used in calculating the condition ratios represent amounts as of the end of the quarter.

DEFINITIONS

"Problem" Banks—Federal regulators assign to each financial institution a uniform composite rating, based upon an evaluation of financial and operational criteria. The rating is based on a scale of 1 to 5 in ascending order of supervisory concern. "Problem" banks are those institutions with financial, operational or managenal weaknesses that threaten their continued financial viability. Depending upon the degree of risk and supervisory concern, they are rated either "4" or "5".

Earning Assets-all loans and other investments that earn interest, dividend or fee income.

Yield on Earning Assets-total interest, dividend and fee income earned on loans and investments as a percentage of average earning assets.

Cost of Funding Earning Assets-total interest expense paid on deposits and other borrowed money as a percentage of average earning assets.

Net Interest Margin—the difference between the yield on earning assets and the cost of funding them, i.e., the profit margin a bank earns on its loans and investments. Return on Assets—net income (including securities transactions and nonrecurring items) as a percentage of average total assets. The basic yardstick of bank profitability. Return on Equity—net income as a percentage of average total equity capital.

Loan Commitments and Letters of Credit-includes unused credit card commitments and overdraft plans, reflecting Call report revisions effective March 31, 1990.

Net Charge-offs-total loans and leases charged off (removed from balance sheet because of uncollectibility) during the quarter, less amounts recovered on loans and leases previously charged off.

Noncurrent Loans & Leases-the sum of loans past-due 90 days or more and loans in nonaccrual status.

Other Real Estate Owned-primarily foreclosed property. Direct and indirect investments in real estate ventures are excluded where appropriate.

Other noncurrent assets-debt securities and other assets (excluding loans, leases and other real estate owned) that are either past due at least 90 days or in nonaccrual status. Due to reporting differences, only defaulted debt securites are included for Federal Savings Banks.

Core capital—common equity capital plus noncumulative perpetual preferred stock plus minority interest in consolidated subsidaries, less goodwill and other ineligible intangible assets. Eligible intangibles (including mortgage servicing rights) are limited to 100 percent of core capital for savings banks, to 50 percent of core capital for statechartered commercial banks that are not Federal Reserve members, and to 25 percent for National banks.

Net Loans and Leases-total loans and leases less unearned income and the allowance for loan and lease losses.

Temporary Investments—the sum of interest-bearing balances due from depository institutions, federal funds sold and resold, trading-account assets and investment securities with remaining maturities of one year or less.

Volatile Liabilities-the sum of large denomination time deposits, foreign office deposits, federal funds purchased, and other borrowed money.

Requests for copies of and subscriptions to the FDIC Quarterly Banking Profile should be made through the FDIC's Office of Corporate Communications, 550 17th Street N.W., Washington, D.C. 20429; telephone (202) 898-6996.