COMMERCIAL BANKING PERFORMANCE - FIRST QUARTER, 1991

| Commercial Banks Earn $\$ 5.7$ Billion In First Quarter |
| :--- | :--- |
| Real Estate Troubles Persist Along the East Coast |
| Commercial Banking Assets Shrink by $\$ 38$ Billion |

Commercial banks reported net income of $\$ 5.66$ billion for the first quarter of 1991, more than the $\$ 1.1$ billion earned in the fourth quarter of 1990, but a decline of 8.8 percent from the $\$ 6.2$ billion earned in last year's first quarter. Nonrecurring gains of $\$ 814$ million were 56 percent greater than a year earlier, and accounted for 14 percent of industry net income. Higher loan-loss provisioning was the main reason for the decline in earnings. Banks set aside $\$ 7.1$ billion for future losses in the first quarter, a 21 percent increase from the same period in 1990. Most of the increased provisioning activity took place at banks in the Northeast, Southeast and West regions, the only three regions whose banks reported a year-to-year decline in earnings.

## Chart A - Quarterly Net Income of FDIC-Insured Commercial Banks 1987-1991



Industry profitability is down from a year ago. Banks' return on assets averaged 0.67 percent (annualized) for the quarter, compared to 0.76 percent in 1990. Earnings difficulties remained greatest among larger banks; of the 46 banks with more than $\$ 10$ billion in assets, 24 reported lower earnings than a year ago, and one in five registered a net loss for the quarter. Their average return on assets was 0.43 percent, down from 0.74 percent for the first quarter of 1990, despite wider net interest margins. Banks in the Northeast, afflicted by rising levels of troubled assets, reported an
average retum on assets of 0.39 percent, the lowest of any region.
Total assets of commercial banks fell by $\$ 38$ billion during the first quarter as rising levels of troubled assets and a slow national economy limited industry growth. Over the past twelve months, commercial bank assets have increased by only 1 percent. This is the lowest 12-month asset growth rate since banks began reporting consolidated data in 1976. Real estate assets were the only category to show significant growth in the first quarter.

Chart B - Quarterly Net Interest Margins of FDIC-Insured Commercial Banks


Real estate loans, mainly for residential mortgages and commercial real estate, increased by $\$ 6.8$ billion in the first three months of 1991, while banks' holdings of mortgage-backed securities and collateralized mortgage obligations grew by $\$ 12.5$ billion. Commercial and industrial loans fell by $\$ 8.9$ billion during the quarter, while consumer loans experienced seasonal shrinkage of $\$ 13.3$ billion. Equity capital increased by $\$ 4.4$ billion in the quarter. Coupled with the decline in assets, this meant an increase in the industry's average equity capital ratio to 6.66 percent from 6.46 percent at the end of 1990.
Total interest revenues are 7 percent lower than a year ago, but interest expense fell by more than 13 percent,

> NEW DATA ON TROUBLED LOANS ARE PRESENTED ON PAGE 3.
> Noncurrent Rate on Construction \& Development Loans Exceeds $13 \%$.
> Over 22 Percent of Construction Loans in Northeast are Noncurrent.
> Almost 10 Percent of HLTs and More than 20 Percent of Loans to Foreign Governments are Noncurrent.
so that net interest income is $\$ 1.3$ billion higher. Net interest margins improved most at the larger banks. Banks with less than $\$ 100$ million in assets had slightly narrower net interest margins than in the first quarter of last year. Noninterest income increased by $\$ 1.6$ billion over the first quarter of 1990, while noninterest expense grew by $\$ 2.4$ billion. About 16 percent of the year-to-year increase in noninterest expense is due to higher deposit insurance premiums, which were increased from 12 cents per hundred dollars of domestic deposits in 1990 to 19.5 cents for the first six months of 1991.
Troubled assets increased by $\$ 10$ billion in the first quarter. Noncurrent loans and leases grew by $\$ 7.2$ billion, while properties acquired through foreclosure were nearly $\$ 3$ billion higher than at the end of 1990. Real estate loans accounted for $\$ 4.3$ billion of the $\$ 7.2$ billion increase in noncurrent loans and leases. Total net charge-offs of $\$ 6.3$ billion in the first quarter are about $\$ 400$ million ( 6 percent) lower than a year earlier, although net charge-offs on real estate loans are up by $\$ 442$ million, to $\$ 1.5$ billion. Three-quarters of the net losses on real estate loans came from commercial real estate and construction and land development loans.
New data collected for the first time in March show that troubled real estate loans are concentrated in commercial real estate and construction and development lending, and are higher at larger banks. The noncurrent rates for these categories of real estate lending are several times as high as the rates for home mortgage loans.
Asset-quality problems continue for banks in the Northeast. Net charge-offs are $\$ 817$ million lower than in the same period in 1990, but provisions for future losses are up by $\$ 766$ million. Noncurrent loans and leases increased by $\$ 3.5$ billion during the quarter, to 6.3 percent of all loans and leases. Over 22 percent of the $\$ 45$ billion in real estate construction and land development loans held by banks in the region were noncurrent at the end of the first quarter. Net income is almost one-fourth below the amount earned in last year's first quarter; if higher nonrecurring gains are omitted, net operating revenue is down by more than 40 percent.

Banks in the Southeast had a smaller earnings decline from year-ago levels. Net operating income is 26 percent lower than in 1990, but higher nonrecurring gains limited the decline in net income to 15 percent. Both net charge-offs and provisioning for future loan losses are up by more than one-third, while noncurrent loans and leases are almost two-thirds higher than 12 months ago. Real estate loans account for more than half of the increase in both net loan charge-offs and noncurrent loans.
Banks in the West Region are the only group that show an increase in total assets during in the first three months of 1991. The $\$ 3.2$ billion increase in assets was led by growth in real estate loans and temporary investments. Net income is 23 percent lower than in last year's first quarter, due to higher loss provisioning, increased noninterest expense and lower noninterest income. Net charge-offs are 76 percent above the level of a year ago. The net charge-off rate on real estate loans doubled. Noncurrent loans and leases increased by $\$ 1.6$ billion during the quarter, while holdings of foreclosed property grew by $\$ 850$ million.
Twenty-eight commercial banks failed in the first quarter, compared to 36 failures in the first quarter of 1990. The number of banks on the FDIC's "Problem List" fell during the quarter, from 1,012 at the beginning of the year to 996 at the end of March. However, as the numbers of failed and "Problem" banks have fallen, their average asset size has remained high.
The commercial banking industry will continue to confront loan problems this year, concentrated in commercial and industrial loans and in commercial real estate loans. The rise in noncurrent loans reduces banks' interest income, and portends higher loan charge-offs in subsequent periods. Growing inventories of foreclosed properties will exert an upward pressure on overhead costs. The sluggish national economy will lengthen the time required for recovery from asset-quality problems. These difficulties remain concentrated among larger regional and money-center banks, particularly on the East Coast, but the high proportion of U.S. banking assets held by these institutions ensures that their difficulties will continue to depress national performance indicators.

## Chart C - Troubled Real Estate Asset Rates* By State March 31, 1991




| All real estate loans | 2.88 | 2.27 | 2.34 | 2.93 | 3.44 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Construction \& development | 5.70 | 2.87 | 3.85 | 5.55 | 6.98 |
| Commercial real estate | 3.24 | 2.20 | 2.40 | 3.18 | 4.63 |
| Multifamily residential | 4.04 | 2.20 | 2.60 | 3.82 | 6.07 |
| 1-4 family residential | 1.96 | 2.33 | 2.09 | 1.85 | 1.77 |
| Home equity lines of credit | 1.15 | 1.99 | 1.78 | 0.98 | 0.96 |
| Commercial R/E loans not secured by real estate | 5.03 | 5.59 | 6.52 | 4.17 | 5.10 |
| Highly leveraged transactions (HLTs) | 0.67 | N/A | 4.12 | 0.77 | 0.59 |
| Loans to foreign governments and official institutions | 0.16 | N/A | 0.00 | 0.15 | 0.16 |


| $c$ |  |  |  |
| :---: | :---: | :---: | :---: |
|  | ASSET SIZE |  |  |
| ALL | LESS |  |  |
| THAN $\$ 100 \mathrm{MM}$ | \$1B TO | \$10B OR |  |
| BANKS $\$ 100 \mathrm{MM}$ | TO $\$ 1 \mathrm{~B}$ | \$10B | MORE |

GEOGRAPHIC DISTRIBUTION

## NORTH- SOUTH- MID- SOUTH-

EAST EAST CENTRAL WEST WEST WEST REGION REGION REGION REGION REGION REGION

| 3.91 | 2.58 | 2.05 | 2.00 | 2.42 | 2.54 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| 7.62 | 4.68 | 3.94 | 2.93 | 2.28 | 5.32 |
| 4.81 | 2.65 | 2.01 | 2.50 | 2.35 | 3.00 |
| 5.27 | 4.49 | 2.88 | 2.33 | 3.56 | 3.57 |
| 2.46 | 1.98 | 1.73 | 1.66 | 2.44 | 1.42 |
| 1.46 | 1.02 | 1.09 | 1.45 | 3.02 | 0.63 |
| 5.92 | 3.07 | 4.46 | 2.98 | 2.90 | 6.72 |
| 0.61 | 0.55 | 0.61 | 2.86 | 0.02 | 0.93 |
| 0.18 | 0.01 | 0.06 | 0.00 | 0.00 | 0.12 |

PERCENT OF LOANS 90 DAYS OR MORE PAST DUE

| All real estate loans | 0.63 | 0.63 | 0.57 | 0.69 | 0.61 | 0.85 | 0.56 | 0.36 | 0.37 | 0.52 | 0.65 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Construction \& development | 1.22 | 0.94 | 1.12 | 1.44 | 1.09 | 1.44 | 0.95 | 0.40 | 0.36 | 0.66 | 1.53 |
| Commercial real estate | 0.65 | 0.69 | 0.57 | 0.68 | 0.69 | 0.88 | 0.59 | 0.41 | 0.43 | 0.58 | 0.67 |
| Multifamily residential | 0.64 | 0.58 | 0.55 | 0.54 | 0.84 | 1.15 | 0.81 | 0.37 | 0.29 | 0.22 | 0.28 |
| 1-4 family residential | 0.46 | 0.54 | 0.47 | 0.45 | 0.42 | 0.63 | 0.44 | 0.32 | 0.29 | 0.42 | 0.42 |
| Home equity lines of credit | 0.34 | 0.59 | 0.42 | 0.31 | 0.28 | 0.54 | 0.28 | 0.20 | 0.26 | 0.69 | 0.11 |
| Commercial R/E loans not secured by real estate | 0.88 | 1.91 | 1.87 | 0.42 | 0.63 | 1.40 | 0.59 | 0.87 | 0.64 | 0.57 | 0.53 |
| Highly leveraged transactions (HLTs) | 0.28 | N/A | 0.11 | 0.41 | 0.25 | 0.08 | 0.61 | 0.66 | 0.08 | 0.01 | 0.63 |
| Loans to foreign governments and official institutions | 0.23 | N/A | 0.00 | 0.01 | 0.25 | 0.31 | 0.03 | 0.00 | 0.00 | 0.00 | 0.00 |
| PERCENT OF LOANS IN NONACCRUAL STATUS |  |  |  |  |  |  |  |  |  |  |  |
| All real estate loans | 4.19 | 1.41 | 1.93 | 4.38 | 6.69 | 7.74 | 3.07 | 1.87 | 1.43 | 4.03 | 2.31 |
| Construction \& development | 11.91 | 2.76 | 5.19 | 11.08 | 16.66 | 20.74 | 7.79 | 6.71 | 3.63 | 7.58 | 6.21 |
| Commercial real estate | 5.47 | 2.09 | 2.59 | 5.33 | 10.02 | 9.86 | 4.39 | 2.57 | 2.25 | 5.52 | 3.06 |
| Multifamily residential | 6.81 | 2.18 | 2.96 | 4.61 | 13.96 | 16.02 | 3.82 | 2.01 | 2.66 | 5.13 | 2.19 |
| 1-4 family residential | 1.05 | 0.88 | 0.87 | 1.07 | 1.26 | 1.87 | 0.86 | 0.55 | 0.61 | 1.69 | 0.49 |
| Home equity lines of credit | 0.41 | 0.67 | 0.54 | 0.36 | 0.35 | 0.65 | 0.29 | 0.36 | 0.34 | 0.97 | 0.10 |
| Commercial R/E loans not secured by real estate | 7.28 | 5.81 | 7.06 | 6.94 | 8.18 | 13.81 | 3.62 | 6.65 | 4.68 | 3.63 | 2.82 |
| Highly leveraged transactions (HLTs) | 9.55 | N/A | 5.10 | 8.49 | 9.95 | 10.81 | 4.50 | 9.15 | 9.95 | 6.87 | 9.07 |
| Loans to foreign governments and official institutions | 20.45 | N/A | 21.80 | 8.80 | 21.25 | 22.83 | 2.39 | 23.45 | 0.00 | 8.75 | 11.21 |
| PERCENT OF LOANS CHARGED-OFF (NET, ANNUALIZED) |  |  |  |  |  |  |  |  |  |  |  |
| All real estate loans | 0.72 | 0.16 | 0.33 | 0.87 | 1.05 | 1.25 | 0.69 | 0.26 | 0.38 | 0.85 | 0.34 |
| Construction \& development | 2.39 | 0.29 | 0.87 | 2.49 | 3.29 | 3.94 | 2.39 | 0.78 | 0.96 | 2.41 | 1.03 |
| Commercial real estate | 0.67 | 0.23 | 0.44 | 0.86 | 0.81 | 1.07 | 0.48 | 0.41 | 0.60 | 1.02 | 0.33 |
| Multifamily residential | 1.36 | 0.36 | 0.91 | 0.95 | 2.38 | 1.16 | 3.82 | 0.26 | 1.42 | 2.19 | 0.55 |
| 1-4 family residential | 0.17 | 0.14 | 0.14 | 0.24 | 0.13 | 0.26 | 0.16 | 0.07 | 0.18 | 0.39 | 0.07 |
| Home equity lines of credit | 0.12 | 0.14 | 0.13 | 0.10 | 0.13 | 0.16 | 0.12 | 0.06 | 0.18 | 0.21 | 0.09 |
| Commercial R/E loans not secured by real estate | 3.24 | 1.99 | 3.11 | 4.07 | 3.15 | 4.75 | 4.02 | 2.38 | 2.62 | 3.14 | 1.29 |
| Highly leveraged transactions (HLTs) | 1.54 | N/A | 0.45 | 1.29 | 1.62 | 1.77 | 0.66 | 1.76 | 0.73 | 0.19 | 1.46 |
| Loans to foreign governments and official institutions | 9.29 | N/A | 0.92 | 2.34 | 9.87 | 4.95 | -1.39 | 0.47 | -0.57 | 0.57 | 33.97 |

## Noncurrent loan rates can be calculated by adding the Percent of Loans 90 Days or More Past Due plus the Percent of Loans in Nonaccual Status.

[^0]Table I. Selected Indicators, FDIC-Insured Commercial Banks

|  | 1991* | 1990* | 1990 | 1989 | 1988 | 1987 | 1986 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Retum on assets | 0.67\% | 0.76\% | 0.50\% | 0.49\% | 0.82\% | 0.12\% | 0.63\% |
| Retum on equity | 10.27 | 11.96 | 7.73 | 7.78 | 13.30 | 2.00 | 9.94 |
| Equity capital to assets | 6.66 | 6.38 | 6.46 | 6.21 | 6.28 | 6.04 | 6.20 |
| Primary capital ratio | 8.08 | 7.98 | 7.93 | 7.92 | 7.84 | 7.70 | 7.22 |
| Noncurrent loans and leases plus other real estate to assets ... | 3.17 | 2.33 | 2.90 | 2.26 | 2.14 | 2.46 | 1.94 |
| Net charge-offs to loans | 1.19 | 1.29 | 1.41 | 1.16 | 1.00 | 0.92 | 0.98 |
| Asset growth rate | 1.01 | 5.32 | 2.72 | 5.37 | 4.36 | 2.01 | 7.71 |
| Net operating income growth | -14.76 | -20.83 | 5.33 | -35.84 | 1905.16 | -91.04 | -20.65 |
| Percentage of unprofitable banks. | 10.48 | 10.49 | 12.98 | 12.48 | 14.65 | 17.66 | 19.79 |
| Number of problem banks | 996 | 1,044 | 1,012 | 1,092 | 1,394 | 1,559 | 1,457 |
| Number of failed/assisted banks | 28 | 36 | 159 | 206 | 221 | 201 | 144 |

*Through March 31; ratios annualized where appropriate.
Table II. Aggregate Condition and Income Data, FDIC-Insured Commercial Banks (dollar figures in millions)

|  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |

Table III. First Quarter 1991 Bank Data (Dollar figures in billions, ratios in \%)

| FIRST QUARTER Preliminary (The way it is . . . ) | All Banks | Asset Size Distribution |  |  |  | Geographic Distribution |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{aligned} & \text { Less } \\ & \text { than } \$ 100 \\ & \text { Milion } \end{aligned}$ | $\begin{gathered} \$ 100 \text { Million } \\ \text { to } \\ \$ 1 \text { Billion } \end{gathered}$ | $\$ 1-10$Billion | Greater than \$10 Billion | EAST |  |  | WEST |  |  |
|  |  |  |  |  |  | Northeast Region | Southeast Region | Central Region | Midwest Region | Southwest Region | West Region |
| Number of banks reporting | 12,246 | 9,176 | 2,701 | 323 | 46 | 1,054 | 1,940 | 2,695 | 2,937 | 2,157 | 1,463 |
| Total assets | \$3,350.81 | \$359.09 | \$652.27 | \$1,050.94 | \$1,288.51 | \$1,266,48 | \$506.51 | \$543.95 | \$225.92 | \$264.02 | \$543.93 |
| Total deposits | 2,608.36 | 319.10 | 561.87 | 800.83 | 926.56 | 918.18 | 404.96 | 435.21 | 186.11 | 226.43 | 437.47 |
| Net income (in millions) | 5,665 | 1,065 | 1,388 | 1,817 | 1,396 | 1,244 | 767 | 1,275 | 651 | 473 | 1,255 |
| Percentage of banks losing money | 10.5\% | 11.3\% | 7.2\% | 13.3\% | 19.6\% | 22.1\% | 12.6\% | 5.1\% | 5.5\% | 11.1\% | 18.2\% |
| Percentage of banks with earnings gains | 52.4 | 51.3 | 56.0 | 55.1 | 47.8 | 41.5 | 50.3 | 54.4 | 54.0 | 57.3 | 48.9 |
| Periormance Ratios (annualized) |  |  |  |  |  |  |  |  |  |  |  |
| Yield on earning assets. | 10.25\% | 9.91\% | 10.04\% | 10.19\% | 10.50\% | 10.66\% | 9.96\% | 9.86\% | 9.95\% | 9.54\% | 10.43\% |
| Cost of funding eaming assets | 6.22 | 5.59 | 5.64 | 5.82 | 7.07 | 7.08 | 5.79 | 5.83 | 5.70 | 5.66 | 5.53 |
| Net interest margin | 4.02 | 4.32 | 4.40 | 4.38 | 3.43 | 3.58 | 4.17 | 4.02 | 4.25 | 3.87 | 4.89 |
| Noninterest income to eaming assets | 2.02 | 0.97 | 1.39 | 2.19 | 2.51 | 2.54 | 1.47 | 1.42 | 2.07 | 1.70 | 2.05 |
| Noninterest expense to eaming assets | 4.09 | 3.74 | 3.97 | 4.20 | 4.17 | 4.28 | 3.83 | 3.52 | 3.93 | 4.11 | 4.56 |
| Net operating income to assets | 0.58 | 0.78 | 0.81 | 0.62 | 0.37 | 0.24 | 0.51 | 0.90 | 1.11 | 0.58 | 0.89 |
| Retum on assets | 0.67 | 1.18 | 0.85 | 0.69 | 0.43 | 0.39 | 0.61 | 0.93 | 1.14 | 0.71 | 0.93 |
| Retum on equity | 10.27 | 13.13 | 10.93 | 10.54 | 8.14 | 6.75 | 8.56 | 13.04 | 14.57 | 10.74 | 13.75 |
| Net charge-offs to loans and leases. | 1.20 | 0.48 | 0.72 | 1.54 | 1.31 | 1.58 | 0.95 | 0.68 | 0.96 | 1.21 | 1.14 |
| Loan loss provision to net charge-offs | 113.62 | 123.54 | 113.39 | 117.47 | 109.14 | 119.58 | 148.33 | 122.99 | 101.45 | 84.54 | 81.94 |
| Condition Ratios Loss allowance to: |  |  |  |  |  |  |  |  |  |  |  |
| Loans and leases | 2.63\% | 1.73\% | 1.75\% | 2.50\% | 3.37\% | 3.63\% | 1.93\% | 1.73\% | 1.93\% | 2.63\% | 2.16\% |
| Noncurrent loans and leases.. | 64.36 | 77.31 | 73.27 | 69.24 | 58.89 | 57.21 | 69.53 | 76.12 | 97.24 | 80.99 | 70.76 |
| Noncurrent loans and leases plus other real estate owned to assets | 3.17 | 1.77 | 2.10 | 3.08 | 4.17 | 4.66 | 2.38 | 1.77 | 1.57 | 2.76 | 2.70 |
| Equity capital ratio | 6.66 | 9.06 | 7.85 | 6.68 | 5.38 | 5.91 | 7.14 | 7.27 | 7.97 | 6.72 | 6.80 |
| Core capital (leverage) ratio | 6.36 | 9.04 | 7.64 | 6.36 | 5.01 | 5.62 | 6.86 | 7.05 | 7.75 | 6.50 | 6.35 |
| Net loans and leases to deposits | 77.97 | 58.05 | 69.23 | 82.73 | 86.01 | 83.62 | 76.50 | 74.98 | 67.47 | 53.75 | 87.43 |
| Growth Rates (year-to-year) |  |  |  |  |  |  |  |  |  |  |  |
| Assets . | 1.0\% | 5.6\% | 7.4\% | 5.5\% | -1.0\% | -3.1\% | 3.2\% | 2.4\% | 6.8\% | 0.3\% | 6.1\% |
| Equity capital | 5.5 | 4.3 | 7.9 | 7.0 | 7.7 | 2.7 | 3.6 | 6.0 | 8.7 | 6.3 | 11.1 |
| Net interest income | 4.7 | 4.9 | 7.7 | 8.5 | 7.9 | -0.0 | 5.8 | 7.5 | 6.8 | 12.5 | 6.5 |
| Net income | -8.8 | 47.4 | -1.3 | 14.0 | -44.4 | -23.5 | -15.5 | 10.9 | 7.2 | 62.4 | -22.9 |
| Noncurent loans and leases plus other real estate owned. | 37.5 | 10.2 | 35.2 | 67.2 | 36.5 | 46.6 | 77.8 | 40.5 | 14.5 | -13.9 | 24.6 |
| Net charge-offs . | -5.9 | 12.4 | 44.2 | 40.8 | -28.4 | -20.6 | 38.6 | -35.2 | 11.8 | 2.3 | 76.2 |
| Loan loss provision. | 21.3 | 0.8 | 24.1 | 6.7 | 68.6 | 25.5 | 36.4 | 6.3 | 6.8 | -7.7 | 20.8 |

## PRIOR FIRST QUARTERS

(The way it was . . .)

| Retum on assets . . . . . . . . . . . . . . . . . . . 1990 $\ldots$ . . . . . . . . . . . . . . . . 1988 | $\begin{aligned} & 0.76 \% \\ & 0.66 \\ & 0.75 \end{aligned}$ | $\begin{aligned} & 0.80 \% \\ & 0.75 \\ & 0.88 \end{aligned}$ | $\begin{aligned} & 0.88 \% \\ & 0.69 \\ & 0.91 \end{aligned}$ | $\begin{aligned} & 0.68 \% \\ & 0.74 \\ & 0.70 \end{aligned}$ | $\begin{aligned} & 0.74 \% \\ & 0.55 \\ & 0.65 \end{aligned}$ | $\begin{aligned} & 0.50 \% \\ & 0.94 \\ & 0.85 \end{aligned}$ | $\begin{aligned} & 0.75 \% \\ & 1.01 \\ & 1.14 \end{aligned}$ | $\begin{aligned} & 0.87 \% \\ & 1.12 \\ & 0.98 \end{aligned}$ | $\begin{aligned} & 1.15 \% \\ & 1.05 \\ & 0.77 \end{aligned}$ | $\begin{aligned} & 0.44 \% \\ & -2.43 \\ & -0.09 \end{aligned}$ | $\begin{aligned} & 1.28 \% \\ & 0.82 \\ & 0.58 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equity capital ratio . . . . . . . . . . . . . 1990 | 6.38 | 8.99 | 7.63 | 6.49 | 4.94 | 5.57 | 7.10 | 7.02 | 7.83 | 6.35 | 6.49 |
| . . 1988 | 6.07 | 8.71 | 7.30 | 6.19 | 4.42 | 5.53 | 6.95 | 6.75 | 7.43 | 5.40 | 5.75 |
| . 1986 | 6.34 | 8.67 | 7.25 | 6.14 | 5.01 | 5.80 | 6.79 | 7.04 | 7.52 | 6.94 | 5.69 |
| Noncurrent loans and leases plus | 233 | 179 | 180 | 1.94 | 3.06 | 308 | 1.38 | 129 | 1.46 | 3.21 | 2.30 |
| . . 1988 | 2.48 | 2.16 | 1.92 | 1.81 | 3.43 | 2.39 | 1.06 | 1.26 | 1.87 | 6.29 | 3.26 |
| ... 1986 | 1.99 | 2.39 | 1.83 | 1.59 | 2.26 | 1.54 | 1.09 | 1.61 | 2.52 | 3.18 | 3.07 |
| Net charge-offs to loans and leases . 1990 | 1.30 | 0.47 | 0.59 | 1.41 | 1.75 | 1.94 | 0.71 | 1.10 | 0.90 | 1.18 | 0.71 |
| . . . 1988 | 0.88 | 0.65 | 0.61 | 0.96 | 1.02 | 0.69 | 0.69 | 0.78 | 1.38 | 2.16 | 0.79 |
| . . 1986 | 0.74 | 0.91 | 0.65 | 0.75 | 0.73 | 0.52 | 0.46 | 0.56 | 1.53 | 1.20 | 0.98 |

REGIONS: Northeast - Connecticut, Delaware, District of Columbia, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Puerto Rico, Rhode Island, Vermont
Southeast - Alabama, Florida, Georgia, Mississippi, North Carolina, South Carolina, Tennessee, Virginia, West Virginia
Central - Illinois, Indiana, Kentucky, Michigan, Ohio, Wisconsin
Midwest - lowa, Kansas, Minnesota, Missouni, Nebraska, North Dakota, South Dakota
Southwest - Arkansas, Louisiana, New Mexico, Oklahoma, Texas
West - Alaska, Anizona, Califomia, Colorado, Hawaii, Idaho, Montana, Nevada, Oregon, Pacific Islands, Utan, Washington, Wyoming

Table IV. Full Year 1990 Bank Data (Dollar figures in billions, ratios in \%)

|  | All Banks | Asset Size Distribution |  |  |  | Geographic Distribution |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{aligned} & \text { Less } \\ & \text { than } \$ 100 \\ & \text { Million } \end{aligned}$ | $\$ 100$ Million 10 \$1 Billion | \$1-10 <br> Billion | Greater than $\$ 10$ Billion | EAST |  |  | WEST |  |  |
|  |  |  |  |  |  | Northeast Region | Southeast Region | Central Region | Midwest Region | Southwest Region | West Region |
| Number of banks reporting | 12,338 | 9,249 | 2,715 | 325 | 49 | 1,068 | 1,956 | 2,716 | 2,954 | 2,179 | 1,465 |
| Total assets | \$3,388.91 | \$359.45 | \$655.02 \$ | \$1,044.38 | \$1,330.07 | \$1,290.43 | \$507.82 | \$551.06 | \$231.26 | \$267.59 | \$540.76 |
| Total deposits | 2,650.00 | 319.42 | 563.04 | 806.00 | 961.53 | 941.66 | 406.83 | 442.15 | 190.07 | 230.55 | 438.75 |
| Net income (in millions). | 16,378 | 2,496 | 4,878 | 3,754 | 5,250 | 392 | 3,093 | 4,434 | 2,229 | 1,244 | 4,985 |
| Percentage of banks losing money | 13.0\% | 13.8\% | \% 9.2\% | \% 20.6\% | - 24.5\% | 27.8\% | 16.8\% | 5.6\% | 5.8\% | 17.8\% | 18.0\% |
| Percentage of banks with eamings gains | 55.2 | 54.8 | 57.6 | 46.8 | 53.1 | 40.2 | 56.2 | 58.7 | 54.2 | 57.4 | 56.7 |
| Performance Ratios |  |  |  |  |  |  |  |  |  |  |  |
| Yield on eaming assets | 11.06\% | 10.37\% | \% 10.61\% | \% 10.63\% | 11.82\% | 11.78\% | 10.58\% | 10.45\% | 10.47\% | 10.12\% | 11.11\% |
| Cost of funding eaming assets | 7.07 | 5.92 | 6.09 | 6.44 | 8.39 | 8.27 | 6.38 | 6.51 | 6.20 | 6.30 | 6.15 |
| Net interest margin | 3.99 | 4.45 | 4.52 | 4.19 | 3.43 | 3.51 | 4.20 | 3.95 | 4.26 | 3.83 | 4.96 |
| Noninterest income to eaming assets | 1.90 | 0.98 | 1.18 | 1.90 | 2.52 | 2.22 | 1.45 | 1.37 | 2.14 | 1.57 | 2.16 |
| Noninterest expense to earning assets | 3.99 | 3.79 | 3.76 | 3.99 | 4.16 | 4.06 | 3.76 | 3.45 | 4.07 | 4.03 | 4.54 |
| Net operating incorne to assets | 0.46 | 0.70 | 0.77 | 0.35 | 0.34 | -0.02 | 0.60 | 0.83 | 1.01 | 0.44 | 0.92 |
| Retum on assets | 0.50 | 0.72 | 0.78 | 0.37 | 0.40 | 0.03 | 0.63 | 0.84 | 1.03 | 0.48 | 0.95 |
| Retum on equity | 7.73 | 7.86 | 10.06 | 5.81 | 7.83 | 0.55 | 8.86 | 11.90 | 13.15 | 7.35 | 14.67 |
| Net charge-offs to loans and leases | 1.41 | 0.69 | 0.83 | 1.37 | 1.86 | 1.99 | 0.90 | 0.90 | 0.99 | 1.38 | 1.16 |
| Loan loss provision to net charge-ofis | 109.60 | 125.77 | 131.39 | 151.80 | 79.64 | 106.68 | 154.06 | 104.78 | 113.00 | 90.96 | 101.45 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Loss allowance to: |  |  |  |  |  |  |  |  |  |  |  |
| Loans and leases | 2.63\% | 1.70\% | \% 1.71\% | \% 2.47\% | \% 3.39\% | 3.68\% | 1.80\% | 1.68\% | 1.89\% | 2.64\% | 2.19\% |
| Noncurrent loans and leases. | 70.96 | 84.21 | 77.72 | 74.08 | 66.82 | 63.13 | 76.63 | 81.31 | 103.86 | 83.99 | 83.12 |
| Noncurrent loans and leases plus |  |  |  |  |  |  |  |  |  |  |  |
| Equity capital ratio. | 6.46 | 9.00 | 7.69 | 6.34 | 5.26 | 5.66 | 7.03 | 7.05 | 7.70 | 6.51 | 6.67 |
| Primary capital ratio | 7.93 | 9.91 | 8.62 | 7.69 | 7.27 | 7.71 | 8.01 | 7.94 | 8.98 | 7.67 | 8.08 |
| Net loans and leases to deposits . | 77.50 | 58.24 | 69.50 | 80.68 | 85.91 | 82.79 | 76.64 | 74.25 | 66.87 | 53.62 | 87.38 |
| Growth Rates (year-to-year) |  |  |  |  |  |  |  |  |  |  |  |
| Assets. | 2.7\% | 7.0\% | \% 9.5\% | \% 6.6\% | \% 3.1\% | -0.2\% | 4.9\% | 3.3\% | 8.0\% | 0.1\% | 6.6\% |
| Equity capital | 6.9 | 5.0 | 10.3 | 6.4 | 11.5 | 1.7 | 6.5 | 6.1 | 9.3 | 17.6 | 13.5 |
| Net interest income | 2.9 | 6.0 | 8.8 | 7.3 | 4.3 | -0.6 | 7.3 | 2.8 | 0.6 | 10.8 | 4.2 |
| Net income | 4.9 | -3.6 | -5.5 | -44.3 | 256.9 | N/M | -23.0 | -13.7 | 7.9 | N/M | 3.4 |
| Noncurrent loans and leases plus other real estate owned | 31.5 | 8.3 | 30.4 | 78.5 | 27.9 | 54.3 | 80.4 | 37.9 | 10.6 | -38.5 | 8.6 |
| Net charge-offs . | 27.3 | 3.3 | 28.9 | 47.5 | 28.1 | 55.3 | 61.9 | 2.7 | -15.1 | -31.7 | 9.1 |
| Loan loss provision | 2.8 | 7.0 | 37.1 | 63.5 | -25.4 | -3.9 | 84.8 | 30.3 | -3.3 | -49.4 | 12.1 |

## PRIOR FULL YEARS

(The way it was . . .)

|  | 0.49\% <br> 0.12 <br> 0.70 | $\begin{aligned} & 0.77 \% \\ & 0.57 \\ & 0.66 \end{aligned}$ | $\begin{aligned} & 0.90 \% \\ & 0.74 \\ & 0.84 \end{aligned}$ | $\begin{aligned} & 0.64 \% \\ & 0.53 \\ & 0.87 \end{aligned}$ | $\begin{gathered} 0.10 \% \\ -0.65 \\ 0.51 \end{gathered}$ | $\begin{gathered} -0.02 \% \\ -0.13 \\ 0.78 \end{gathered}$ | $\begin{aligned} & 0.88 \% \\ & 0.93 \\ & 1.01 \end{aligned}$ | $\begin{aligned} & 1.00 \% \\ & 0.44 \\ & 0.82 \end{aligned}$ | $\begin{aligned} & 1.01 \% \\ & 0.67 \\ & 0.69 \end{aligned}$ | $\begin{gathered} -0.08 \% \\ -0.62 \\ 0.43 \end{gathered}$ | $\begin{gathered} 0.99 \% \\ -0.01 \\ 0.34 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equity capital ratio . . . . . . . . . . . . . 1989 | 6.21 | 8.92 | 7.47 | 6.12 | 4.86 | 5.55 | 6.93 | 6.86 | 7.61 | 5.54 | 6.26 |
| . . . 1987 | 6.04 | 8.55 | 7.29 | 6.14 | 4.41 | 5.43 | 6.81 | 6.52 | 7.46 | 6.06 | 5.77 |
| . 1985 | 6.20 | 8.50 | 7.20 | 5.84 | 4.91 | 5.67 | 6.60 | 6.81 | 7.34 | 6.86 | 5.53 |
| Noncurrent loans and leases plus other real estate owned to assets . 1989 | 2.26 | 1.75 | 1.65 | 1.84 | 3.07 | 2.82 | 1.18 | 1.18 | 1.39 | 4.40 | 2.26 |
| . . . . . . . . . . . . . . 1987 | 2.46 | 2.10 | 1.80 | 1.81 | 3.47 | 2.44 | 1.04 | 1.27 | 1.87 | 5.82 | 3.28 |
| . 1985 | 1.87 | 2.13 | 1.70 | 1.49 | 2.19 | 1.55 | 1.07 | 1.49 | 2.22 | 2.75 | 2.83 |
| Net charge-offs to loans and leases . 1989 | 1.16 | 0.75 | 0.74 | 1.06 | 1.54 | 1.32 | 0.59 | 0.91 | 1.20 | 1.92 | 1.18 |
| . . . . . . . . . . . . . . 1987 | 0.92 | 1.15 | 0.88 | 0.94 | 0.89 | 0.67 | 0.69 | 0.68 | 1.57 | 1.99 | 1.07 |
| . . . . . . . . . . . . . . 1985 | 0.84 | 1.41 | 0.84 | 0.70 | 0.79 | 0.49 | 0.59 | 0.68 | 1.70 | 1.46 | 1.19 |

N/M—not meaningful

SAVINGS BANK PERFORMANCE - FIRST QUARTER, 1991

## BIF-Insured Savings Banks Lose \$170 Million in First Quarter <br> - Assets Shrink by \$1.4 Billion <br> - Asset Quality Problems Are Concentrated in Commercial Real Estate and Construction Loans <br> - Inventory of Foreclosed Property Increases by \$1.2 Billion Number of "Problem" Savings Banks Increases from 34 to 48

BIF-insured savings banks lost $\$ 170$ million in the first quarter of 1991 compared with first quarter 1990 losses of $\$ 257$ million. During the fourth quarter of 1990, savings banks lost $\$ 1.2$ billion, contributing to record full-year 1990 losses of $\$ 2.5$ billion. Diminished first quarter losses are attributable to lower loan loss provisions and increased gains on the sale of securities.
Twenty-seven percent of all BIF-insured savings institutions lost money during the first quarter, and 39 percent of the largest institutions - those with more than $\$ 1$ billion in assets - were unprofitable. In the six New England states 31 percent of all BIF-insured savings banks were unprofitable and 70 percent of the largest institutions lost money. Savings banks in New England reported a quarterly loss of $\$ 217$ million, compared with a loss of $\$ 163$ million in first quarter 1990. First quarter return on assets for the 341 New England institutions is a negative 0.79 percent.
Overall, savings banks operating outside of New England were profitable. The 107 other Northeast savings banks - those outside of New England - barely broke even with an aggregate average return on assets of .05 percent. All 15 institutions located outside of the Northeast were profitable during the first quarter with a combined return on assets of 1.06 percent.

Savings bank assets shrank by $\$ 1.4$ billion during the quarter and were 7.5 percent lower than in first quarter of 1990. Construction and land development loans are down by $\$ 1$ billion and 1-4 family residential loans decreased by $\$ 1.1$ billion. Asset shrinkage offset net capital losses of $\$ 124$ million, thus equity capital ratios held steady at 6.7 percent of total assets.
A shift in funding away from high cost borrowings coupled with lower interest rates resulted in wider net interest margins compared with the previous quarter. Both noninterest overhead expense and noninterest income remained steady compared with the first quarter of the previous year, despite the substantial increases in troubled loans and other real estate owned. Higher deposit
insurance premiums added over $\$ 35$ million to noninterest expense during the quarter.
Net charge-offs of $\$ 525$ million were double the amount charged-off in the first quarter of 1990 and exceed loan loss provisions ( $\$ 482$ million), reducing reserves against loan losses. Noncurrent loans increased \$541 million since year-end 1990, below the $\$ 900$ million increase during the previous quarter. Growth of noncurrent loans in New England slowed to under 2 percent during the quarter. Loss allowance coverage of troubled loans deteriorated moderately from the previous quarter. At the end of the first quarter of 1991, savings banks held 29.7 cents in reserves against each dollar of troubled loans, slightly lower than the 31.4 cents at the end of 1990.

Other real estate owned - primarily foreclosed properties - increased nearly $\$ 1.2$ billion in the first three months of 1991, an accelerating pace compared with the $\$ 789$ million increase that occurred during the final quarter of 1990. Sixty percent of the increase occurred outside of the New England states. Impaired assets comprise 5.7 percent of total assets, up from 5 percent at the end of the previous year and well above the rates for commercial banks. Overall, 5.7 percent of the industry's real estate loans are noncurrent, i.e., either delinquent at least 90 days or in nonaccrual status. However, the bulk of these asset quality problems are concentrated in commercial real estate and construction loans. While approximately 3 percent of residential loans were noncurrent at the end of the quarter, nearly 10 percent of commercial real estate loans and 26 percent of construction loans were noncurrent.

Two institutions with combined assets of \$1.3 billion failed during the first three months of 1991. The number of problem savings banks increased to 48 at the end of the first quarter of 1991 from 34 as of December 31, 1990.
Lower interest rates may improve net interest margins and help absorb credit losses. However, the higher levels of noncurrent loans and other real estate owned may increase losses in the near term. Additional savings bank failures are expected in the Northeast where losses from real estate assets have eroded capital.

Table I. Selected Indicators, Savings Banks Insured by the FDIC Bank Insurance Fund (BIF)

|  | 1991* | 1990* | 1990 | 1989 | 1988 | 1987 | 1986 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Retum on assets | -0.27\% | -0.37\% | -0.94\% | -0.27\% | 0.44\% | 0.84\% | 1.08\% |
| Equity capital to assets | 6.65 | 6.99 | 6.66 | 7.06 | 7.44 | 7.69 | 7.41 |
| Tangible net worth to assets | 5.94 | 6.22 | 5.94 | 6.30 | 6.69 | 6.73 | 6.31 |
| Noncurrent RE loans to total RE loans** | 5.70 | 4.00 | 5.32 | 3.14 | 1.67 | 1.01 | 1.02 |
| Noncurrent loans and leases plus other real estate owned to assets** | 5.70 | 3.29 | 5.04 | 2.63 | 1.51 | 0.95 | 0.83 |
| Asset growth rate | -7.53 | -1.67 | -7.43 | -1.52 | 8.52 | 10.54 | 15.40 |
| Deposit growth rate. | -5.32 | 1.31 | -4.98 | 1.36 | 7.90 | 5.81 | 8.26 |
| Number of institutions | 463 | 483 | 469 | 489 | 492 | 484 | 472 |
| Number of problem savings banks. | 48 | 22 | 34 | 17 | 12 | 16 | 27 |
| Number of failed savings banks | 2 | 1 | 10 | 1 | 0 | 2 | 0 |

* Through March 31; ratios annualized where appropriate.
** Excludes Federally-chartered Savings Banks before 1990.
Table II. Aggregate Condition and Income Data, BIF-Insured Savings Banks (dollar figures in millions)

|  |  |  |
| :--- | :--- | :--- | :--- | :--- |

[^1]Table III. First Quarter 1991 Savings Bank Data (Dollar figures in billions, ratios in \%)

|  |  |
| :--- | :--- | :---: | :---: | :---: | :---: | :---: |


| Geographic Distribution: | New England - Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island, Vermont <br> Other Northeast - Delaware, Maryland, New Jersey, New York, Pennsylvania |
| :--- | :--- |
| Rest of U.S. - Alaska, Florida, Indiana, Oregon, Washington |  |

Table IV. Full Year 1990 Savings Bank Data (Dollar figures in billions, ratios in \%)

|  |  |  | Size Distrib |  | Geog | phic Distribu |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{\|c\|} \hline \text { BIF-Insured } \\ \text { Savings } \\ \text { Banks } \end{array}$ | $\begin{aligned} & \text { Less } \\ & \text { than } \$ 100 \\ & \text { Million } \end{aligned}$ | $\begin{gathered} \$ 100 \text { Million } \\ \text { to } \\ \$ 1 \text { Billion } \end{gathered}$ | $\begin{gathered} \text { Greater } \\ \text { than } \\ \$ 1 \text { billion } \end{gathered}$ | New England | Other Northeast | $\begin{aligned} & \text { Rest } \\ & \text { of U.S. } \end{aligned}$ |
| FULL YEAR Preliminary |  |  |  |  |  |  |  |
| Number of savings banks reporting | 469 | 134 | 274 | 61 | 346 | 108 | 15 |
| Total assets | \$259.12 | \$6.91 | \$87.85 | \$164.35 | \$110.86 | \$136.92 | \$11.33 |
| Total deposits. | 212.63 | 6.16 | 75.60 | 130.86 | 93.43 | 111.69 | 7.51 |
| Net income (in millions). | -2,468 | -34 | -763 | -1,671 | -1,814 | -717 | 63 |
| Percentage of savings banks losing money | 41.58\% | 38.81\% | 39.78\% | 55.74\% | 46.82\% | 29.63\% | 6.67\% |
| Percentage of savings banks with earnings gains | 24.73 | 27.61 | 22.99 | 26.23 | 18.50 | 38.89 | 66.67 |
| Periormance Ratios |  |  |  |  |  |  |  |
| Yield on eaming assets. | 10.05\% | 10.16\% | 10.24\% | 9.95\% | 10.22\% | 9.88\% | 10.46\% |
| Cost of funding eaming assets | 7.41 | 6.97 | 7.15 | 7.56 | 7.43 | 7.38 | 7.61 |
| Net interest margin | 2.64 | 3.18 | 3.09 | 2.38 | 2.79 | 2.50 | 2.85 |
| Net noninterest expense to eaming assets | 2.14 | 2.64 | 2.41 | 1.97 | 2.54 | 1.87 | 1.50 |
| Retum on assets | -0.94 | -0.49 | -0.88 | -0.98 | -1.63 | -0.51 | 0.54 |
| Retum on equity | -13.15 | -5.74 | -10.34 | -15.46 | -21.38 | -7.62 | 7.19 |
| Net charge-offs to loans and leases | 1.20 | 0.89 | 1.29 | 1.16 | 1.76 | 0.77 | 0.23 |
| Loan loss provision to net charge-offs. | 159.29 | 144.66 | 145.48 | 168.37 | 148.09 | 180.25 | 251.89 |
| Condition Ratios |  |  |  |  |  |  |  |
| Loss allowance to: |  |  |  |  |  |  |  |
| Loans and leases. | 1.76\% | 0.97\% | 1.56\% | 1.91\% | 2.21\% | 1.42\% | 0.82\% |
| Noncurrent loans and leases | 31.78 | 24.38 | 34.10 | 31.00 | 37.81 | 25.50 | 53.67 |
| Noncurrent loans and leases plus other real estate owned to assets | 5.04 | 3.87 | 4.70 | 5.27 | 6.22 | 4.31 | 2.18 |
| Noncurrent RE loans to total RE loans | 5.32 | 3.97 | 4.48 | 5.87 | 5.58 | 5.45 | 1.54 |
| Equity capital ratio. | 6.66 | 8.30 | 7.80 | 5.98 | 6.64 | 6.58 | 7.90 |
| Net loans and leases to deposits. | 83.00 | 79.76 | 83.00 | 83.15 | 85.62 | 79.49 | 102.70 |
| Growth Rates (year-to-year) |  |  |  |  |  |  |  |
| Assets.. | -7.43\% | 4.04\% | 2.62\% | -6.80\% | -3.83\% | -10.51\% | -2.56\% |
| Equity capital | -12.71 | -2.67 | -10.33 | -14.25 | -20.05 | -7.14 | 2.76 |
| Net interest income. | -3.91 | 0.52 | 0.48 | -3.50 | -9.62 | 0.15 | 15.26 |
| Net income. | N/M | N/M | N/M | N/M | N/M | N/M | 21.06 |
| Net chargeoffs*. | 67.17 | 231.61 | 151.57 | 73.97 | 71.70 | 58.65 | -3.93 |
| Loan loss provision | 57.16 | 195.67 | 97.37 | 77.85 | 40.29 | 96.63 | 80.53 |

## BACKGROUND

The preceding tables present information on savings banks insured by the FDIC Bank Insurance Fund (BIF). In aggregate, these 463 thrift institutions hold approximately 10 percent of all BIF-insured deposits. Information on thrift institutions insured by the FDIC Savings Association Insurance Fund (SAIF) is available from the Office of Thrift Supervision. SAIF-insured institutions are primarily savings and loans.

The BIF-insured savings banks analyzed here differ from commercial banks in several ways:

1. In general, savings banks hold a higher portion of home mortgages and other real estate loans. For example, while commercial banks have invested about a quarter of their assets in real estate loans, savings banks average over 60 percent in these loans.
2. There are relatively few BIF-insured savings banks. While there are over 12,000 commercial banks, there are fewer than 500 savings banks.
3. The average savings bank's asset size is $\$ 550$ million, compared with $\$ 275$ million for commercial banks. The largest BIF-insured savings bank has about $\$ 10$ billion in assets; the largest commercial bank has over $\$ 150$ billion.
4. As the preceding tables show, most savings banks are located in the Northeast, especially in New England. In three of the six New England states (Connecticut, Massachusetts and New Hampshire), savings banks have a higher market share in real estate lending than commercial banks. Fifteen institutions with $\$ 11.6$ billion in assets-less than 5 percent of the industry's assets-are located in other regions (nine in Washington and three in Indiana, while Alaska, Florida and Oregon each have one).
Regardless of the differences described above, depositors in all BIF-insured institutions-both savings banks and commercial bankshave the same benefits and restrictions goveming their FDIC deposit insurance protection.
[^2]Number of Commerclal and Savings Banks on FDIC's "Problem Llst"


Assets of Commerclal and Savings Banks on FDIC's "Problem Llst"


Washington, DC 20429

## Attn: Chief Executive Officer

## NOTES TO USERS

## COMPUTATION METHODOLOGY FOR PERFORMANCE AND CONDITION RATIOS

The data on commercial banks and state-chartered savings banks were obtained from Call reports filed with the FDIC and Federal Reserve Board. Data on Federally-chartered savings banks (17 institutions as of March 31, 1991) were obtained from Thrift Financial Reports filed with the Office of Thrift Supervision. Certain adjustments are made to the Thrift Financial Reports to provide closer conformance with Call report disclosure requirements.
All income figures used in calculating performance ratios represent amounts for that period, annualized (multiplied by the number of periods in a year).
All asset and liability figures used in calculating performance ratios represent average amounts for the period (beginning-of-period amount plus end-of-period amount plus any periods in between, divided by the total number of periods).
All asset and liability figures used in calculating the condition ratios represent amounts as of the end of the quarter.

## DEFINITIONS

"Problem" Banks-Federal regulators assign to each financial institution a uniform composite rating, based upon an evaluation of financial and operational criteria. The rating is based on a scale of 1 to 5 in ascending order of supervisory concem. "Problem" banks are those institutions with financial, operational or managerial weaknesses that threaten their continued financial viability. Depending upon the degree of risk and supervisory concem, they are rated either " 4 " or " 5 ".
Earning Assets-all loans and other investments that eam interest, dividend or fee income.
Yield on Eaming Assets-total interest, dividend and fee income eamed on loans and investments as a percentage of average earning assets.
Cost of Funding Earning Assets-total interest expense paid on deposits and other borrowed money as a percentage of average eaming assets.
Net Interest Margin-the difference between the yield on eaming assets and the cost of funding them, i.e., the profit margin a bank eams on its loans and investments.
Retum on Assets-net income (including securities transactions and nonrecurring items) as a percentage of average total assets. The basic yardstick of bank profitability.
Relum on Equity-net income as a percentage of average total equity capital.
Loan Commitments and Letters of Credit-includes unused credit card commitments and overdraft plans, reflecting Call report revisions effective March 31 , 1990.
Net Charge-offs-total loans and leases charged off (removed from balance sheet because of uncollectibility) during the quarter, less amounts recovered on loans and leases previously charged off.
Noncurrent Loans \& Leases-the sum of loans past-due 90 days or more and loans in nonaccrual status.
Other Real Estate Owned-primarily foreclosed property. Direct and indirect investments in real estate ventures are excluded where appropriate.
Other noncurrent assets-debt securities and other assets (excluding loans, leases and other real estate owned) that are either past due at least 90 days or in nonaccrual
status. Due to reporting differences, only defaulted debt securites are included for Federal Savings Banks.
Core capital-common equity capital plus noncumulative perpetual preferred stock plus minority interest in consolidated subsidaries, less goodwill and other ineligible intangible assets. Eligible intangibles (including mortgage servicing rights) are limited to 100 percent of core capital for savings banks, to 50 percent of core capital for state chartered commercial banks that are not Federal Reserve members, and to 25 percent for National banks.
Net Loans and Leases-total loans and leases less uneamed income and the allowance for loan and lease losses.
Temporary Investments-the sum of interest-bearing balances due from depository institutions, federal funds sold and resold, trading-account assets and investment securities with remaining maturities of one year or less.
Volatile Llabllities-the sum of large denomination time deposits, foreign office deposits, federal funds purchased, and other borrowed money.
Requests for copies of and subscriptions to the FDIC Quarterly Banking Profile should be made through the FDIC's Office of Corporate Communications, 550 17th Street N.W., Washington, D.C. 20429; telephone (202) 898-6996.


[^0]:    * Reported for the first time in the March 31, 1991 Call reports.

    N/A - Not applicable

[^1]:    N/A-Not available
    N/M-Not meaningful

[^2]:    N/M - Not meaningful
    *These growth rates do not include Federally-chartered Savings Banks

