De Novo Banks



Organizing a De Novo Bank

- Submits an application to the FDIC and State Banking Agency
 - A mission statement
 - A business plan with three years of financial projections
 - Policies for loans, investments and other operations of the bank
- The regulatory agencies review this information closely
 - Possible modifications at the direction of the regulators
- Approval must be received prior to opening

Regulatory Orders

- All De Novo Banks are subject to at least one Order
 - Provisions or requirements must be met
 - Issued concurrently with approval to open

Types of Orders

FDIC Order

- Deposit insurance is approved
- Will remain in place for seven years
- State Agency Order
 - The charter is approved
 - May contain provisions similar to the FDIC's Order

Provisions of an Order

- Unique to each bank
- Certain provisions must be satisfied <u>before</u> the bank opens, while other provisions are <u>on-going</u> requirements

Complying with the Order

- Monetary fines can be imposed against the bank, board and senior management for violations of an Order
- A board with a blatant disregard for an Order, applicable laws and/or regulations represents a significant regulatory concern

Common On-Going Provisions:

- Capital Minimums
 - Sets a minimum capital level
 - Capital should never decline below the minimum
- Business Plan Adherence
 - Must operate within the FDIC-approved business plan

Deviations

- Deviating from the business plan is the most common deviation
 - All Orders granting Deposit Insurance require banks to receive prior approval from the FDIC before deviating
 - Contact FDIC immediately to discuss areas deviated without prior notification

Deviations That Require Prior Approval

- Changes to the balance sheet or off-balance sheet
 - Changing the funding structure
 - Lending outside of approved activities

Deviations That Do Not Require Prior Approval

- Exceeding or not meeting income statement goals
 - Exceeding interest income projections for a given period
 - Exceeding interest expense projections for a given period
- Income statement performance and deviations from projections are reviewed and considered at each examination

Director Do's

- Review the Order in its entirety
- Be proactive
- Ensure that management adheres to the Order and provisions