ITAÚ UNIBANCO HOLDING S.A.

DODD-FRANK ACT SECTION 165(D)

2015 U.S. RESOLUTION PLAN

**PART I: PUBLIC SECTION** 

**DECEMBER 2015** 

THIS RESOLUTION PLAN MAY CONTAIN STATEMENTS THAT ARE OR MAY CONSTITUTE FORWARD-LOOKING STATEMENTS. ITAÚ HAS BASED THESE FORWARD-LOOKING STATEMENTS LARGELY ON ITS CURRENT EXPECTATIONS AND PROJECTIONS ABOUT FUTURE EVENTS AND FINANCIAL TRENDS AFFECTING ITS BUSINESS. THESE FORWARD-LOOKING STATEMENTS ARE SUBJECT TO RISKS, UNCERTAINTIES AND ASSUMPTIONS INCLUDING, AMONG OTHER RISKS: GENERAL ECONOMIC, POLITICAL AND BUSINESS CONDITIONS IN BRAZIL AND CHANGES IN INFLATION, INTEREST RATES, EXCHANGE RATES AND THE PERFORMANCE OF FINANCIAL MARKETS; DISRUPTIONS AND VOLATILITY IN THE GLOBAL FINANCIAL MARKETS; DIFFICULTIES IN INTEGRATING ACQUIRED OR MERGED BUSINESSES; GOVERNMENT REGULATIONS AND TAX LAWS AND CHANGES THEREIN; COMPETITION AND INDUSTRY CONSOLIDATION; INCREASES IN RESERVE AND COMPULSORY DEPOSIT REQUIREMENTS; CHANGES IN ITAÚ'S LOAN, SECURITIES AND DERIVATIVES PORTFOLIOS; ITAÚ'S EXPOSURE TO BRAZILIAN FEDERAL GOVERNMENT DEBT; INCORRECT PRICING EXPECTATIONS AND INADEQUATE RESERVES; EFFECTIVENESS OF ITAÚ'S RISK MANAGEMENT POLICIES; FAILURE IN, OR BREACH OF, ITAÚ'S OPERATIONAL OR SECURITY SYSTEMS OR INFRASTRUCTURE; LOSSES ASSOCIATED WITH COUNTERPARTY EXPOSURES; THE ABILITY OF ITAÚ'S CONTROLLING SHAREHOLDER TO DIRECT ITAÚ'S BUSINESS; AND REGULATION OF ITAÚ'S BUSINESS ON A CONSOLIDATED BASIS.

THE WORDS "BELIEVE", "MAY", "WILL", "ESTIMATE", "CONTINUE", "ANTICIPATE", "INTEND", "EXPECT" AND SIMILAR WORDS ARE INTENDED TO IDENTIFY FORWARD-LOOKING STATEMENTS, BUT ARE NOT THE EXCLUSIVE MEANS OF IDENTIFYING SUCH STATEMENTS. ITAÚ UNDERTAKES NO OBLIGATION TO UPDATE PUBLICLY OR REVISE ANY FORWARD-LOOKING STATEMENTS BECAUSE OF NEW INFORMATION, FUTURE EVENTS OR OTHERWISE. IN LIGHT OF THESE RISKS AND UNCERTAINTIES, THE FORWARD-LOOKING INFORMATION, EVENTS AND CIRCUMSTANCES DISCUSSED IN THIS RESOLUTION PLAN MIGHT NOT OCCUR. ITAÚ ACTUAL RESULTS AND PERFORMANCE COULD DIFFER SUBSTANTIALLY FROM THOSE ANTICIPATED IN SUCH FORWARD-LOOKING STATEMENTS.

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#### 1. Introduction

Itaú Unibanco Holding S.A. ("<u>IU Holding</u>" and, together with its subsidiaries, "<u>Itaú</u>") has prepared this resolution plan (the "<u>U.S. Resolution Plan</u>") in accordance with the requirements for U.S. resolution plans under Section 165(d) of the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010 (the "<u>Dodd-Frank Act</u>") and the implementing regulations promulgated by the Board of Governors of the Federal Reserve System (the "<u>Federal Reserve</u>") and the Federal Deposit Insurance Corporation (the "<u>FDIC</u>"), 12 C.F.R. Parts 243 and 381 (the "<u>Resolution Plan Rule</u>"). All information provided in the U.S. Resolution Plan is as of December 31, 2014, unless specified otherwise.

Under the Resolution Plan Rule, a foreign bank that is treated as a bank holding company under Section 8(a) of the International Banking Act of 1978 and has \$50 billion or more in total consolidated assets is a "covered company" under the Rule and therefore required to file a U.S. resolution plan. The Resolution Plan Rule requires that resolution plans demonstrate how, upon material financial distress or failure, a financial institution would be resolved in a rapid and orderly manner that substantially mitigates the risk that the institution's resolution would have serious adverse effects on U.S. financial stability.

Although Itaú conducts both banking and non-banking activities in the United States, these limited operations are not material to Itaú's global business and do not pose any systemic risk to U.S. financial stability.

## Overview of Itaú's Global Operations

IU Holding is a Brazilian holding company organized under the laws of Brazil and has its headquarters in São Paulo, Brazil. IU Holding engages in banking and other financial services activities, including through its wholly owned subsidiary, Itaú Unibanco S.A. ("Itaú Unibanco") a bank organized under the laws of Brazil. As of December 31, 2014, IU Holding's consolidated assets totaled approximately R\$1.1 trillion (US\$424.4 billion) and its consolidated liabilities (including deposits) totaled approximately R\$1 trillion (US\$386.5 billion).

Itaú offers a diverse line of products and services that are designed to address the needs of various types of clients, including corporate clients, small and medium-sized businesses, retail customers, private bank clients, non-accountholders and credit card users. Itaú also has a broad range of overseas operations and has built its international presence based on strategically positioned units in the Americas, Europe and Asia. This has created significant synergies in foreign trade finance, equity and fixed income activities, sophisticated financial transactions, and private banking operations.

#### Commercial Banking

The Commercial bank – Retail segment offers services to a diversified base of individuals and companies with annual revenues of up to R\$30 million. Such services include insurance, pension plan and premium bonds, credit cards, asset management, credit products and are customized and developed to meet clients' demands, through specialized units. Our marketing strategies are tailored to each client profile and implemented through the most suitable distribution channels. Itaú aims to increase the number of products used by our clients, thus diversifying our revenue sources. This segment represents an important funding source for our operations and generates significant financial income and banking fees.

Amounts in Reais have been converted to U.S. dollars at the December 31, 2014 exchange rate of R\$2.6563 per U.S. dollar. <u>See</u> http://www.federalreserve.gov/releases/h10/hist/dat00\_bz.htm.

Itaú has an extensive banking network with 4,196 branches and 27,916 ATMs in Brazil and abroad. Itaú's Brazilian branch network, while national in scope, is strategically concentrated in Southeast Brazil, the country's wealthiest region. Itaú's branch network in other countries of the Southern Cone (Argentina, Chile, Paraguay and Uruguay) is also positioned in regions with high levels of economic activity.

#### Wholesale Banking

The Wholesale bank is responsible for our corporate and investment banking activities, including our middle-market banking business. Our wholesale banking management model is based on building close relationships with our clients by obtaining an in-depth understanding of clients' needs and offering customized solutions. Corporate activities include providing banking services to large corporations and investment banking activities include offering funding resources to the corporate sector, including through fixed and variable income instruments.

#### Consumer Credit

Through the Consumer credit – Retail segment, Itaú implements our strategy of expanding our offering of financial products and services beyond our current account holders. As such, this segment oversees the financing of vehicles outside our branch network, the offering of credit cards to individuals who are not accountholders and Itaú BMG Consignado operations.

#### Activities with the Market Segment

The Activities with the market and corporation segment manages interest income associated with our capital surplus, subordinated debt surplus and the net balance of tax credits and debits, as well as net interest income from the trading of financial instruments through proprietary positions, management of currency interest rate gaps and other risk factors, arbitrage opportunities in the foreign and Brazilian domestic markets, and mark-to-market of financial instruments. This segment also includes our interest in Porto Seguro.

#### Overview of U.S. Operations

Itaú's U.S. operations focus principally on providing services to Itaú's Latin American customer base, including wholesale banking services to its corporate customers, commercial banking services primarily to its private banking customers and asset management services to both affiliates and non-affiliates.

Listed below are the five entities and offices through which Itaú conducts its U.S. operations (the " $\underline{U.S. Operating Entities}$ "):

ENTITY	DESCRIPTION
Itaú Unibanco S.A. New York Branch	New York-licensed Branch
Banco Itaú International	Edge Corporation
Itaú BBA USA Securities Inc.	Broker-Dealer
Itaú USA Asset Management Inc.	Investment Adviser
Itaú International Securities Inc.	Broker-Dealer

#### 2. Material Entities

The Resolution Plan Rule defines material entities ("MEs") as those legal entities of Itaú that are significant to the activities of a core business line ("CBL") or critical operation. Under the Resolution Plan Rule, because Itaú is a foreign banking organization, the scope of the ME analysis is limited to those entities domiciled, or that conduct operations in whole or material part, in the United States. Because Itaú has no CBLs or critical operations in the United States under the Resolution Plan Rule, none of its U.S. entities are MEs under the Resolution Plan Rule.

#### 3. Core Business Lines

The Resolution Plan Rule defines CBLs as those business lines of the covered company, including associated operations, services, functions and support, which, upon failure, would result in a material loss of revenue, profit or franchise value. Under the Resolution Plan Rule, because Itaú is a foreign banking organization, the scope of the CBL analysis is limited to those operations conducted in whole or material part in the United States. IU Holding has determined that none of its U.S. operations satisfies the Resolution Plan Rule's definition of a CBL for U.S. resolution planning purposes.

# 4. Summary Financial Information Regarding Assets, Liabilities, Capital and Major Funding Sources

#### **Balance Sheet**

The following tables present the consolidated balance sheet for IU Holding. All figures are presented in accordance with International Financial Reporting Standards as of December 31, 2014.<sup>2</sup>

	As of
Assets	<b>December 31, 2014</b>
	(in millions of R\$)
Cash and deposits on demand	17,527
Central Bank compulsory deposits	63,106
Interbank deposits	
Securities purchased under agreements to resell	
Financial assets held for trading.	132,944
Financial assets designated at fair value through profit or loss	733
Derivatives	
Available-for-sale financial assets	78,360
Held-to-maturity financial assets	34,434
Loan operations and lease operations portfolio, net	430,039
Loan operations and lease operations portfolio	452,431
(-) Allowance for loan and lease losses	-22,392
Other financial assets	53,649
Investments in associates and joint ventures	4,090
Fixed assets, net	
Intangible assets, net	6,134
Tax assets	35,243
Assets held for sale	196
Other assets	13,921
Total assets	1,127,203
Average interest-earning assets (*)	
Average non-interest-earning assets (*)	97,526
Average total assets (*)	1,052,942

<sup>(\*)</sup> The average balances are calculated based on a monthly basis.

At December 31, 2014, the exchange rate was R\$ 2.6563 per U.S. Dollar. <u>See http://www.federalreserve.gov/releases/h10/hist/dat00\_bz.htm.</u>

Liabilities	As of December 31, 2014
	(in millions of R\$)
Deposits	294,773
Securities sold under repurchase agreements	
Financial liabilities held for trading	520
Derivatives	
Interbank market debt	122,586
Institutional market debt	73,242
Other financial liabilities	71,492
Reserves for insurance and private pension	109,778
Liabilities for capitalization plans	3,010
Provisions	17,027
Tax liabilities	4,465
Other liabilities	23,660
Total liabilities	1,026,586
Stockholders' equity	
Capital	75,000
Treasury shares	(1,328)
Additional paid-in capital	1,508
Appropriated reserves	8,210
Unappropriated reserves	
Cumulative other comprehensive income	
Total stockholders' equity attributed to the owners of the parent company	99,260
Non-controlling interests	
Total Stockholders' equity	100,617
Total liabilities and stockholders' equity	
Average interest-bearing liabilities (*)	793,069
Average non-interest-bearing liabilities (*)	
Total average stockholders' equity (*)	90,626
Total average liabilities and stockholders' equity (*)	

 $<sup>(*) \ \ \</sup>textit{The average balances are calculated based on a monthly basis}.$ 

#### Capital

The following table summarizes the consolidated regulatory capital ratios for IU Holding as of December 31, 2014. Itaú's minimum capital requirements are expressed in the form of ratios between the available capital, as disclosed in the form of "Patrimônio de Referência (PR)" or Total Capital, and the risk-weighted assets (RWA). These minimum capital requirements are consistent with a set of resolutions and circulars disclosed by the Central Bank since 2013, and which implement in Brazil the global capital requirement standards known as Basel III.

Summary Capital Position of IU Holding as of December 31, 2014	
Tier 1	12.5%
Tier II	4.4%
Total	16.9%

#### **Major Funding Sources**

Itaú's main sources of funding are our deposits, which are split into demand deposits, savings deposits, time deposits and interbank deposits. As of December 31, 2014, total deposits were R\$294,773 million, which represented 37.8% of total funding.

Itaú also acts as a financial agent in borrowing funds from BNDES and FINAME, and lending such funds at a spread determined by the Brazilian government to targeted sectors of the economy. These borrowings are primarily in the form of credit lines that are directed by government agencies to specific sectors targeted for economic development through private banks. As of December 31, 2014, Itaú participated as on-lender in BNDES-financed and Finame transactions valued at approximately R\$45.2 billion.

Itaú obtains U.S. dollar-denominated lines of credit from certain of its affiliates to provide trade finance funding for Brazilian companies. As of December 31, 2014, Itaú's total import and export funding was approximately R\$43.4 billion.

In addition, Itaú obtains foreign currency funds from the issuance of securities in the international capital markets, either by borrowing privately or by issuing debt securities generally to on-lend these funds in Brazil to Brazilian companies and financial institutions. These on-lending transactions are usually denominated in Reais and are indexed to the U.S. dollar. As of December 31, 2014, Itaú had approximately R\$15.4 billion outstanding of structured and financial transactions. Itaú's international operations represent additional funding vehicles for Itaú, by issuing securities and establishing programs for the issuance of several financial instruments.

Itaú also generates funds for its operations through the resale to its customers of securities issued by Itaú and previously held in treasury. Itaú's customers have the right to sell these securities back to Itaú at their option before the maturity date. Itaú pays interest on these securities funds at variable rates based on the Interbank Deposit Certificate rate. As of December 31, 2014, total funding under this financial product amounted to R\$288.7 billion.

# 5. Derivative and Hedging Activities

Itaú engages in derivative and hedging activities both on behalf of clients and to manage Itaú's own risks.

Itaú assists clients in the origination of structured financing and risk hedge operations, including exchange rate and interest rate derivatives, particularly involving European parent corporations of companies in Latin America, the financing of exports among Itaú's corporate clients, European companies investing in Latin America, and Latin American companies expanding abroad. Itaú also carries out financial transactions on behalf of middle-market customers. These transactions include interbank transactions, open market transactions, and futures, swaps, hedging and arbitrage transactions.

Itaú uses derivatives in a variety of ways to manage its own risks. Itaú employs credit derivatives, such as single name credit default swaps, to diminish the credit risks of its securities portfolio. With respect to foreign exchange, Itaú aims to maintain sufficient hedges to reduce the potential effects from foreign-exchange exposure. Specifically, Itaú hedges its investments in subsidiaries outside Brazil by using foreign-currency denominated liabilities or derivative instruments.

## 6. Memberships in Material Payment, Clearing and Settlement Systems

In the United States, Itaú, through the New York branch of Itaú Unibanco and Banco Itaú International, is a member of Fed Line Direct and SWIFT.

## 7. Foreign Operations

As of December 31, 2014, Itaú is present in 18 countries outside of Brazil, seven of which are in Latin America. In Argentina, Chile, Paraguay and Uruguay, Itaú offers commercial banking (retail) and wholesale banking with the main focus on commercial banking.

In Mexico, Itaú is opening a brokerage company. Itaú BBA has a representation office in Peru, and are gradually intensifying our presence in Colombia through our investment banking and corporate operations.

Additionally, Itaú has operations in Europe (France, Germany, Portugal, United Kingdom, Spain, and Switzerland), in the United States (Miami and New York), in the Caribbean (Cayman Islands and the Bahamas), in the Middle East (Dubai), and in Asia (Hong Kong, Shanghai and Tokyo). These are operations that mainly serve institutional, corporate and private banking clients.

# **8.** Material Supervisory Authorities

Itaú is subject to a significant body of laws and regulations that are a condition for authorization to conduct banking and financial services business in each country of incorporation and operation. These requirements are largely prescribed on a jurisdictional basis by the applicable government, central bank, regulatory authorities or other applicable bodies.

The following table provides the contact information of the U.S. regulators with supervisory or regulatory authority over Itaú's U.S. legal entities or offices:

ENTITY	DESCRIPTION OF LICENSE OR REGISTRATION	REGULATOR
Itaú Unibanco S.A, New York Branch	License to operate a New York branch of a foreign bank	New York State Department of Financial Services
rad Cilibanco S.A, New Tork Branch		Federal Reserve Bank of New York
Banco Itaú International	Edge Corporation	Federal Reserve Bank of Atlanta
	Securities and	Securities and Exchange Commission
Itaú BBA USA Securities, Inc.	Broker-Dealer	Financial Industry Regulatory Authority
nau BBA USA Securiues, inc.	Broker-Dealer	National Futures Association
		Commodity Futures Trading Commission
Itaú USA Asset Management Inc.	Investment Adviser	Securities and Exchange Commission
		Securities and Exchange Commission
		Financial Industry Regulatory Authority
Itaú International Securities Inc.	Broker-Dealer	National Futures Association
		Commodity Futures Trading Commission
		Florida Office of Financial Regulation, Securities Division

# 9. Principal Officers

Information regarding IU Holding's Board of Directors is presented in the following table.

Name	Title
Pedro Moreira Salles	Chairman
Alfredo Egydio Arruda Villela Filho	Vice-Chairman
Roberto Egydio Setubal	Vice-Chairman
Alfredo Egydio Setubal	Member
Candido Botelho Bracher	Member
Demosthenes Madureira de Pinho	Member
Neto	
Fábio Colletti Barbosa	Member
Gustavo Jorge Laboissiere Loyola	Member
Henri Penchas	Member
Nildemar Secches	Member
Pedro Luiz Bodin de Moraes	Member
Ricardo Villela Marino	Member

Information regarding IU Holding's Executive Board is presented in the following table.

Itaú Unibanco Holding S.A. Executive Board		
Name	Title	
Roberto Egydio Setubal	Chief Executive Officer	
Candido Botelho Bracher	General Director	
Márcio de Andrade Schettini	General Director	
Marco Ambrogio Crespi Bonomi	General Director	
Claudia Politanski	Executive Vice President	
Eduardo Mazzilli de Vassimon	Executive Vice President	
Alexsandro Broedel Lopes	Executive Director	
Leila Cristiane Barboza Braga de Melo	Executive Director	
Paulo Sergio Miron	Executive Director	
Adriano Cabral Volpini	Director	
Álvaro Felipe Rizzi Rodrigues	Director	
Cláudio José Coutinho Arromate	Director	
Eduardo Hiroyuki Miyaki	Director	
Emerson Macedo Bortoloto	Director	
José Virgilio Vita Neto	Director	
Marcelo Kopel	Director	
Matias Granata	Director	
Rodrigo Luís Rosa Couto	Director	
Wagner Bettini Sanches	Director	

# 10. Resolution Planning Corporate Governance Structure and Processes Related to Resolution Planning

The resolution planning governance structure of IU Holding is intended to ensure that the U.S. Resolution Plan meets all applicable elements of the Resolution Plan Rule.

This Plan was prepared by the Resolution Planning Team (the "RP Team"), which includes representative of the principal U.S. Operating Entities, as well as from the IU Holding Risk, Legal and Compliance Departments. In addition, the RP Team shared information and updates with the IU Holding Steering Committee on Dodd-Frank Issues (the "DF Committee") on a bi-monthly basis.

The DF Committee was informed of the progress in developing the U.S. Resolution Plan and has oversight and approval responsibilities regarding the overall Resolution Planning Governance. It is comprised of Itaú senior management that work in the Legal, Risk and Capital, Internal Controls, Compliance, and Market, Liquidity and Insurance Risk departments as well as some business areas.

By delegation from Itaú's Board, the Head of U.S. Operations is responsible and accountable for the development, maintenance and filing of the U.S. Resolution Plan, with prior revision and approval by the Director of Capital and Risk Management of IU Holding.

An initial draft of the 2015 U.S. Resolution Plan was submitted to the U.S. CEOs and executives as well as the Head of U.S. Operations on October 30, 2015 for their review. The Head of U.S. Operations approved the Plan on November 4, 2015. The Director of Capital and Risk Management of IU Holding also approved the plan on December 3, 2015.

#### 11. Material Management Information Systems

The U.S. Operating Entities rely upon a number of management information systems ("MIS") to conduct their "business-as-usual" operations, which they access through licenses directly with third-party vendors and systems hosted by head office and other affiliates. In certain cases, head office has contracted for MIS with third-party vendors and then provides access to these systems to the U.S. Operating Entities through service level agreements. The provision of MIS between affiliates generally is on a cost-plus basis. The MIS that would be needed in resolution are more limited in scope than those required on a daily basis. While IU Holding anticipates that, in many cases, it would be possible for the U.S. Operating Entities to access systems hosted by head office and other affiliates in resolution, these Entities do not rely upon those systems that would be the most relevant in resolution, such as MIS necessary to identify the assets and liabilities of each entity. Were the U.S. Operating Entities not to have access to trading systems hosted by head office, the applicable resolution authority would need to identify other means of disposing of certain assets. Even if there were limitations in resolution with respect to the use of and access to MIS, the resolution of the U.S. Operating Entities would not pose any risk to U.S. financial stability.

# 12. Resolution Strategy Summary

Because of the fact that Itaú has no core business lines, critical operations or material entities in the U.S., the resolution of its U.S. entities would have no impact on U.S. financial stability. The strategic analysis in the U.S. Resolution Plan therefore focuses on the general aspects involved in the resolution of the U.S. entities of Itaú, taking into account the requirements mentioned in the Resolution Plan Rule.

The actual resolution procedures would be determined based on a number of factors, including market conditions, valuations and the liquidity profile of Itaú's U.S. entities at the period of distress or failure. In producing the strategic analysis for the orderly resolution of its U.S. entities, Itaú has taken an approach of considering the different options that would be available for the orderly unwind of operations prior to resolution, as well as guaranteeing that appropriate governance is in place in order to ensure a timely and effective decision-making process regarding the resolution of Itaú's U.S. entities.

The resolution strategy for the New York branch of Itaú Unibanco contemplates an orderly wind-down and liquidation conducted by the Superintendent of the New York State Department of Financial Services pursuant to Article 13 of the New York Banking Law.

The Itaú Edge would be resolved pursuant to Section 25A of the Federal Reserve Act (also known as the "Edge Act"). Due to the specific focus of the operations of Itaú Edge and the limited nature of its assets and liabilities, a liquidation of the Itaú Edge would be conducted expeditiously and in an orderly manner.

The remaining U.S. Operating Entities would each be eligible for resolution under Chapter 11 or Chapter 7 of the Bankruptcy Code. These entities would likely file under Chapter 11 of the Bankruptcy Code, which would enable existing management to remain in control of operations during resolution. The proceedings for these entities would likely be consolidated for procedural purposes.

In light of the composition of their assets and liabilities, the resolution of the U.S. Operating Entities would not be complex, would not be overly lengthy and would not pose any risks to U.S. financial stability.