

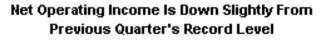


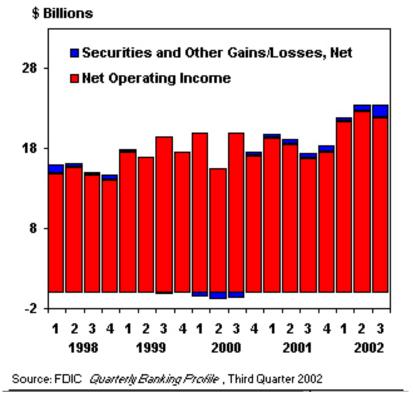
November 26, 2002

# Quarterly Banking Profile Commercial Banking Performance, Third Quarter 2002

- GAINS ON SECURITIES SALES KEEP EARNINGS NEAR RECORD LEVEL
- WEAKNESS IN OVERSEAS OPERATIONS LIMITS INDUSTRY PROFITS
- MARGINS IMPROVE AT COMMUNITY BANKS, DECLINE AT LARGER INSTITUTIONS
- STRONG MORTGAGE DEMAND FUELS GROWTH IN LOANS
- ASSET-QUALITY PROBLEMS CONTINUE TO GROW AT LARGE BANKS

Chart 1





#### Profitability of Banks' Domestic Operations Remains Strong

Weaknesses in commercial banks' corporate and overseas business lines were mitigated by beneficial effects from low interest rates and strength in consumer loan demand in the third quarter of 2002, as earnings almost set a new record. Insured commercial banks earned \$23.4 billion in the quarter, falling just \$11 million short of the quarterly earnings record, set in the second quarter of 2002. The slight decline in net income was caused primarily by sharply lower income from banks' international operations, which fell by \$1.2 billion (58.6 percent). Earnings were also held down by higher expenses for loan losses, reduced income from market-sensitive sources, such as trading and investment banking activities, fiduciary income, and venture capital investments, and by lower servicing fees.

The industry's net income from domestic operations was \$1.2 billion (5.5 percent) higher than in the second quarter, but much of the improvement was in nonrecurring items, rather than in revenues from ongoing operations. The greatest revenue increase came from gains on sales of securities, which were \$1.5 billion (145.8 percent) higher than in the second quarter. Income from securitization activities and from sales of loans and other assets was higher than in the previous quarter, contributing to a \$1.0 billion (2.4 percent) increase in the industry's total noninterest income. Net interest income registered a modest improvement, increasing by \$765 million (1.3 percent). Although 5 of the 10 largest commercial banks had lower earnings than in the second quarter, most banks registered improvements. More than 60 percent of all banks reported earnings increases compared to the second quarter, even though a majority of banks (55.6 percent) saw their ROAs improve. Almost two-thirds of all banks (65.7 percent) had an ROA of 1 percent or better in the third quarter. Quarterly earnings were \$6.0 billion (34.8 percent) higher than a year ago, when sharply higher loan-loss provisions at many large banks depressed industry results.

#### Performance Continues To Outstrip 2001 Results

Through the first nine months of 2002, commercial banks earned \$68.6 billion, up \$12.9 billion (23.2 percent) from the same period in 2001. The industry's ROA so far this year is 1.37 percent, compared to 1.17 percent in the first three quarters of 2001. Almost three out of every four banks (72.6 percent) reported improved year-to-date earnings. The main source of the earnings improvement has been higher net interest income (up \$19.3 billion, or 12.2 percent). Net interest margins are above the levels of a year ago, and interest-earning assets have grown by 6.2 percent during the past 12 months. These improvements, along with a \$10.8 billion (9.2 percent) increase in noninterest income, have outweighed a \$7.2 billion (25.6 percent) rise in provisions for loan losses. Almost half of the increase in loss provisions this year (46.6 percent) has been in banks' international operations.

#### Interest-Rate Environment Helps Community Banks' Net Interest Margins

The industry's net interest margin fell for the second consecutive quarter, but a \$134.5-billion (2.3-percent) increase in interest-earning assets during the quarter helped lift net interest income above the level of the second quarter. The average margin declined from 4.11 percent to 4.07 percent, although a majority of commercial banks reported margin increases. Smaller institutions rely more on retail (core) deposits to fund their assets, and with interest rates at historic lows, many community banks have difficulty lowering the interest rates they pay to retail depositors when short-term interest rates decline. As a result, margins at community banks have tended to not improve until after rates stabilize. Larger banks rely more on interest-sensitive liabilities, which reprice quickly when short-term interest rates are stabilize. Larger banks rely more on interest-sensitive liabilities, but tend to narrow when interest rates are stable.

#### C&I Loans At Large Banks Remain A Source Of Asset-Quality Woes

Credit-quality problems continued to grow in commercial and industrial (C&I) loan portfolios at large banks. The industry's noncurrent rate on C&I loans increased from 2.87 to 3.01 percent during the quarter, the first time since the first quarter of 1993 that it has been above 3 percent. Unlike the second quarter, when rising levels of noncurrent C&I loans were caused by non-U.S. customers, most of the \$819 million (3.0 percent) increase in the third quarter occurred in loans to domestic borrowers. Noncurrent C&I loans to non-U.S. borrowers were up by only \$42 million (0.7 percent). As has been the case throughout most of the period that troubled C&I loans have been rising, fewer than one out of three commercial banks had an increase in noncurrent C&I loans during the third quarter. However, these banks hold more than 40 percent of the industry's C&I loans. Banks charged-off \$4.8 billion in C&I loans during the quarter, \$1.5 billion (44.3 percent) more than in the third quarter of 2001. Almost a

quarter (23.9 percent) of these charge-offs consisted of loans to non-U.S. C&I borrowers. C&I charge-offs accounted for 41.3 percent of all loans charged-off by commercial banks in the quarter.

### Loss Rate On Credit Cards Remains High

Charge-offs of credit card loans totaled \$3.9 billion in the third quarter, an increase of \$1.0 billion (35.6 percent) compared to a year ago, and \$133 million (3.5 percent) more than banks charged-off in the second quarter. The annualized net charge-off rate on credit card loans in the third quarter was 6.05 percent, slightly lower than the 6.08 percent rate in the second quarter, but well above the 5.20 percent rate of a year earlier. This is the fourth consecutive quarter that the loss rate on banks' credit card loans has been above 6 percent, a level never previously reached in any quarter during the 19 years that banks have reported credit card charge-offs. Even with the high level of charge-offs, the amount of credit-card loans that were noncurrent increased by \$685 million (13.6 percent) during the quarter. Also, the amount of credit cards that were 30-89 days delinquent on scheduled payments increased by \$1.0 billion (15.8 percent). Over the last 12 months, noncurrent credit-card loans have increased by \$972 million (20.4 percent), and 30-89 day delinquencies are up by \$1.4 billion (22.5 percent). Despite the historically high loss levels, the profitability of credit card lending continued to improve, as net interest margins remained well above the industry average, and income from fees and securitization activities increased.

### Growth In Equity Capital And Reserves Lags Growth In Assets, Loans

Equity capital increased by \$15.5 billion (2.5 percent) during the quarter, but did not quite keep pace with the growth in banking assets, as the industry's equity-to-assets ratio fell from 9.24 percent to 9.22 percent. This level is only seven basis points below the 60-year high of 9.29 percent reached at the end of the first quarter. Retained earnings contributed \$8.0 billion to capital in the third quarter, compared to just \$3.8 billion in the third quarter of 2001. Reserves increased by \$1.2 billion (1.6 percent), as loss provisions of \$12.7 billion exceeded net charge-offs of \$11.5 billion. However, strong loan growth caused the ratio of reserves to total loans to decline from 1.87 percent to 1.85 percent. Also, the increase in noncurrent loans caused the industry's "coverage ratio" to decline from \$1.28 in reserves for every \$1.00 of noncurrent loans, to \$1.24, the eleventh consecutive quarter that this ratio has declined. At its peak, in mid-1998, the coverage ratio stood at \$1.94.

### Mortgage Activity Accounts For Largest Share Of Industry Asset Growth

Commercial bank assets increased by \$183 billion (2.7 percent) during the quarter, as mortgage lending activity contributed to growth in banks' loans and securities portfolios. Residential mortgage loans increased by \$58.2 billion (7.1 percent), while home equity loans grew by \$12.7 billion (6.8 percent). Bank holdings of mortgage-backed securities increased by \$33.7 billion (5.1 percent). Together, these assets accounted for 57.3 percent of the increase in commercial bank assets during the quarter. Strong growth was also reported in credit card loans (up \$17.3 billion, or 6.9 percent), loans to depository institutions (up \$10.3 billion, or 8.1 percent), and real estate construction and development loans (up \$7.2 billion, or 3.6 percent). The industry's C&I loans declined for the seventh consecutive quarter, falling by \$17.0 billion (1.8 percent), even though a majority of banks (50.8 percent) reported increases in their C&I loans during the quarter. Overall, C&I loans have declined by \$130.4 billion (12.4 percent) since the end of 2000.

### Money Continues To Flow Into Savings Deposits

Domestic deposits continued to grow very strongly in the third quarter. Deposits in domestic offices of commercial banks grew by \$120.7 billion (3.2 percent), led by a \$92.0 billion (4.5 percent) increase in savings deposits. Deposits in banks' foreign offices declined by \$27.9 billion (4.4 percent). Commercial banks also increased their borrowings from Federal Home Loan Banks by \$22.8 billion (10.4 percent). Brokered deposits increased by \$12.0 billion (5.1 percent), their largest increase in over a year.

### Industry Consolidation Slows In Third Quarter

After declining by 112 institutions in the first six months of 2002, the number of insured commercial banks reporting financial results fell by 35 institutions during the third quarter, from 7,968 to 7,933. There were 23 new charters added, while mergers absorbed 58 banks, and one insured commercial bank failed. During the first six months of

the year, mergers absorbed 152 commercial banks. The number of commercial banks on the FDIC's "Problem List" increased from 115 to 126 during the quarter, and total assets of "problem" banks increased from \$36 billion to \$38 billion.

Table I-A. Selected Indicators, FDIC-Insured Commercial Banks

- Table II-A. Aggregate Condition and Income Data, FDIC-Insured Commercial Banks
- Table III-A. First Three Quarters 2002, FDIC-Insured Commercial Banks
- Table IV-A. Third Quarter 2002, FDIC-Insured Commercial Banks
- Table V-A. Loan Performance, FDIC-Insured Commercial Banks

Click on a chart image to retrieve the related data points.

- Chart 2. Community Bank Margins Improve For Second Consecutive Quarter
- Chart 3. Banks' Foreign Operations Are Providing Less Support To Earnings
- Chart 4. Loan Losses Remain Concentrated Among Larger Banks
- Chart 5. Troubled Commercial Loans Continue To Increase
- Chart 6. C&I Loans and Credit Cards Account For Most Of The Industry's Credit Losses
- Chart 7. Quarterly Noninterest Income of Insured Commercial Banks

Send comments on this FYI to: Ross Waldrop <u>RWaldrop@fdic.gov</u>

Send feedback and technical questions about the FYI series to: <u>fyi@fdic.gov</u>

All media inquiries should be addressed to: David Barr, FDIC Office of Public Affairs, <u>dbarr@fdic.gov</u>.

TABLE I-A. Selected Indicators, FDIC-Insured Commercial Banks

	2002*	2001*	2001	2000	1999	1998	1997
Return on assets (%)	1.37	1.17	1.15	1.19	1.31	1.19	1.23
Return on equity (%)	14.90	13.40	13.04	14.01	15.30	13.92	14.68
Core capital (leverage) ratio (%)	8.00	7.81	7.78	7.70	7.79	7.54	7.55
Noncurrent assets plus							
other real estate owned to assets (%)	0.97	0.85	0.92	0.74	0.63	0.65	0.66
Net charge-offs to loans (%)	1.12	0.83	0.95	0.67	0.61	0.67	0.64
Asset growth rate (%)	5.75	8.05	5.20	8.88	5.38	8.53	9.53
Net interest margin (%)	4.11	3.84	3.90	3.95	4.07	4.07	4.21
Net operating income growth (%)	21.94	-2.71	-1.97	1.79	20.38	2.26	12.43
Number of institutions reporting	7,933	8,149	8,081	8,315	8,579	8,773	9,142
Percentage of unprofitable institutions (%)	6.20	7.60	8.09	7.34	7.52	6.11	4.85
Number of problem institutions	126	74	95	76	66	69	71
Assets of problem institutions (in billions)	\$38	\$14	\$36	\$17	\$4	\$5	\$5
Number of failed/assisted institutions	8	3	3	6	7	3	1

#### TABLE II-A. Aggregate Condition and Income Data, FDIC-Insured Commercial Banks

(dollar figures in millions) Prelimina

(dollar figures in millions)		Preliminary 3rd Quarter 2002	2nd Quarter 2002		Quarter 001	%Change 01:3-02:3
Number of institutions reporting		7,933	7,968		8,149	-2.7
Total employees (full-time equivalent)		1,728,928	1,739,061	1	,671,152	3.5
Total assets		\$6,932,512	\$6,749,833	\$6	,555,519	5.8
Loans secured by real estate		1.971.837	1.887.263		.747.875	12.8
Commercial & industrial loans		921,557	938,554		,011,433	-8.9
Loans to individuals.		688,195	662,491		607,562	13.3
Farmloans		47,670	47,644		48,427	-1.6
Other loans & leases		443,544	439,583		448,147	-1.0
Less: Unearned income		3,634	3,830		2,665	36.4
Total loans & leases		4,069,206	3,971,705	3	,860,780	5.4
Less: Reserve for losses		75,500	74,342	0	68,213	10.7
Net loans and leases.		3,993,707	3,897,363	3	,792,567	5.3
Securities		1,292,320	1,237,134		,106,870	16.8
Other real estate owned.		3,954	3,874		3,459	14.3
Goodwill and other intangibles		122.211	129.571		111,728	9.4
All other assets		1,520,338	1,481,891	1	,540,896	-1.3
Total liabilities and capital		6,932,512	6,749,833	6	,555,519	5.8
Noninterest-bearing deposits		891,859	826,843	0	777,491	14.7
Interest-bearing deposits		3,649,212	3,621,433	3	,517,121	3.8
Other borrowed funds		1,242,941	1,191,088		,167,133	6.5
Subordinated debt		92,773	93,712		92,439	0.4
All other liabilities.		416.322	392.819		415.615	0.2
Equity capital		639,421	623,938		585,720	9.2
Loans and leases 30-89 days past due		46,542	45.814		52,559	-11.4
Noncurrent loans and leases		46,542	45,814 58,437		52,559 51,693	-11.4
Restructured loans and leases		1,783	1,633		1,061	68.1
Direct and indirect investments in real estate		252	270		253	-0.6
1-4 Family residential mortgages		1,083,920	1,012,960		255 931,415	-0.6
Mortgage-backed securities		695,047	661,393		560,263	24.1
Earning assets		5.931.431	5.796.956	5	560,205	6.2
Long-term assets (5+ years)		1,446,223	1,397,904		,264,493	14.4
Volatile liabilities		2,168,117	2,128,561		,182,809	-0.7
Foreign office deposits		612,973	640,905	-	680,897	-10.0
FHLB Advances		240,591	217,834		191,545	25.6
Unused loan commitments.		5,261,038	5,183,224	4	,732,508	11.2
Derivatives		53,682,288	50,577,822		,348,981	4.5
201100100	Prelimir			Preliminary	,010,001	
	First Th			3rd Quarter	3rd Quarter	%Change
INCOME DATA	Qtrs 20		%Change	2002	2001	01:3-02:3
Total interest income	\$269,7		-13.1	\$90,680	\$100,111	-9.4
Total interest expense	\$209,7 93,0		-13.1	31.070	45.855	-9.4 -32.2
Net interest income	93,0 176,7		-39.2	59,610	40,855 54,256	-32.2
Provision for loan and lease losses	35,1		25.6	12,740	11,583	9.9 10.0
Total noninterest income	127,6		9.2	43,647	38,838	10.0
Total noninterest expense	127,0		9.2 3.9	43,647 58,372	56,173	3.9
Securities gains (losses)	4,1		42.9	2.466	1,007	144.9
Applicable income taxes	33,8		42.9	11,507	8,986	28.1
Extraordinary gains, net	55,6	-2 -265	N/M	-40	8,900	20.1 N/M
Net income	68.6		23.2	23.409	17,365	34.8
Net charge-offs	33,1	,	39.2	11,546	9,258	24.7
Cash dividends	49,2		25.7	15,377	13,572	13.3
Net operating income	43,2		21.9	21,778	16,667	30.7
		55 55,557	21.0	21,110	10,007	30.7

Note: These are preliminary data and are subject to further revision.

N/M - Not meaningful

#### TABLE III-A. First Three Quarters 2002, FDIC-Insured Commercial Banks

		<u> </u>	Asset Size [		<u> </u>			graphic Distr	ibution by R		
		Less	\$100 Million	\$1 Billion	Greater		East			West	
FIRST THREE QUARTERS Preliminary	All	than \$100	to	to	than \$10	North-	South-		Mid-	South-	
(The way it is)	Institutions	Million	\$1 Billion	\$10 Billion	Billion	east	east	Central	west	west	West
Number of institutions reporting	7,933	4,285	3,249	319	80	628	1,378	1,690	2,063	1,310	864
Total assets (in billions)	\$6,932.5	\$216.8	\$855.5	\$917.0	\$4,943.2	\$2,351.2	\$1,717.8	\$1,424.0	\$384.8	\$288.0	\$766.6
Total deposits (in billions)	4,541.1	182.2	695.6	631.0	3,032.3	1,449.8	1,169.8	902.7	254.8	233.4	530.6
Net income (in millions)	68,617	1,702	7,811	10,200	48,905	19,893	17,497	14,131	4,693	2,796	9,608
% of unprofitable institutions	6.2	9.4	2.4	2.8	3.8	9.6	9.4	4.7	3.2	4.8	10.8
% of institutions with earnings gains	72.6	67.3	79.0	77.7	76.3	73.4	77.3	76.6	70.3	68.5	68.5
Performance ratios (annualized, %)											
Yield on earning assets	6.27	6.79	6.80	6.43	6.12	6.13	6.20	6.05	7.29	6.45	6.69
Cost of funding earning assets	2.16	2.45	2.36	2.14	2.12	2.39	2.11	2.19	2.18	1.95	1.64
Net interest margin	4.11	4.34	4.44	4.29	4.00	3.74	4.09	3.86	5.11	4.50	5.05
Noninterest income to earning assets	2.97	1.12	1.56	2.90	3.34	3.84	2.64	2.21	3.14	1.65	3.00
Noninterest expense to earning assets	3.98	3.66	3.69	4.09	4.03	4.39	3.90	3.30	4.48	3.83	4.09
Loan and lease loss provision to assets	0.70	0.28	0.36	0.57	0.80	0.95	0.44	0.55	1.02	0.31	0.81
Net operating income to assets	1.31	1.05	1.26	1.50	1.30	1.11	1.35	1.29	1.64	1.28	1.75
Pretax return on assets	2.05	1.39	1.78	2.33	2.07	1.77	2.06	2.03	2.43	1.84	2.78
Return on assets	1.37	1.08	1.27	1.54	1.37	1.17	1.41	1.37	1.67	1.34	1.76
Return on equity	14.90	9.69	12.99	15.12	15.51	13.51	14.81	16.03	16.55	13.61	16.57
Net charge-offs to loans and leases	1.12	0.30	0.38	0.92	1.34	1.78	0.67	0.81	1.30	0.39	1.22
Loan and lease loss provision to net charge-offs	106.03	154.92	147.32	100.57	104.01	105.13	105.61	103.89	114.42	139.35	103.90
Efficiency ratio	55.04	66.89	61.11	55.91	53.52	56.74	56.42	53.00	52.76	61.81	49.96
Condition Ratios (%)											
Earning assets to total assets	85.56	91.43	91.46	89.99	83.46	82.39	84.65	88.22	90.38	89.74	88.39
Loss allowance to:	4.00	4.45	1.40	4 70	4.07	0.00	4.50	4 70	4 70	4.50	4.04
Loans and leases	1.86	1.45	1.46	1.79	1.97	2.29	1.56	1.70	1.78	1.50	1.91
Noncurrent loans and leases	123.41	123.39	143.77	162.97	115.97	106.71	131.50	115.80	155.46	138.82	179.05
Noncurrent assets plus											
other real estate owned to assets	0.97	0.89	0.80	0.74	1.05	1.16	0.81	1.05	0.89	0.75	0.74
Equity capital ratio	9.22	11.28	9.93	10.33	8.81	8.69	9.52	8.55	10.51	10.07	10.50
Core capital (leverage) ratio	8.00	10.83	9.31	9.17	7.41	7.60	7.76	7.80	9.40	8.84	9.04
Tier 1 risk-based capital ratio		16.06	13.03	12.65	9.11	10.05	9.60	9.36	12.75	13.01	11.33
Total risk-based capital ratio Net loans and leases to deposits	12.95 87.95	17.18 72.50	14.22 79.03	14.68 86.35	12.31 91.25	13.08 78.18	12.31 88.34	12.42 101.24	14.12 104.49	14.44 70.90	14.03 90.68
Structural Changes (YTD)	05			0		7			-		
New Charters	65	64	1	0	0		22	3	7	6	20
Banks absorbed by mergers	210	91	96	18	5	24	46	36	41	33	30
Failed banks	8	5	2	1	0	1	3	2	0	1	1
PRIOR FIRST THREE QUARTERS											
(The way it was)											
Number of institutions	8,149	4,598	3,150	321	80	650	1,411	1,738	2,106	1,351	893
	8,621	5,240	2,989	315	77	682	1,442	1,878	2,219	1,467	933
	9,214	5,977	2,874	297	66	724	1,536	2,020	2,343	1,613	978
Total assets (in billions)	\$6,555.5	\$225.8	\$803.2	\$898.2	\$4,628.4	\$2,343.0	\$1,647.8	\$1,251.0	\$335.6	\$269.9	\$708.2
	5,513.1	245.4	743.6	881.8	3,642.3	1,898.5	1,493.7	931.7	373.8	306.7	508.6
	4,869.3	272.3	711.1	899.7	2,986.2	1,839.9	898.5	793.4	329.2	341.4	666.9
Return on assets (%)2001	1.17	0.96	1.22	1.31	1.14	1.15	1.03	1.04	1.42	1.18	1.68
	1.32	1.08	1.36	1.50	1.29	1.25	1.29	1.29	1.51	1.21	1.68
	1.24	1.25	1.38	1.30	1.18	1.13	1.29	1.27	1.40	1.24	1.31
Net charge-offs to loans & leases (%)											
	0.83	0.27	0.35	0.90	0.93	0.96	0.69	0.76	0.69	0.39	1.20
	0.58	0.35	0.32	0.64	0.64	0.76	0.40	0.35	0.74	0.42	0.94
	0.62	0.23	0.33	1.03	0.58	0.71	0.44	0.48	0.82	0.33	0.83
Noncurrent assets plus											
OREO to assets (%)	0.85	0.82	0.73	0.77	0.89	0.82	0.85	0.96	0.73	0.74	0.84
	0.67	0.72	0.63	0.62	0.69	0.78	0.57	0.59	0.62	0.68	0.72
	0.68	0.77	0.71	0.82	0.62	0.72	0.61	0.62	0.67	0.55	0.77
Equity capital ratio (%)	8.93	11.25	9.86	9.79	8.49	8.09	9.58	8.61	9.23	9.83	10.31
					7.97	7.91	8.59	8.21	8.89		10.62
	8.51	10.92	9.40	9.27	1.91	1.51	0.09	0.21	0.09	8.73	10.02

Note: These are preliminary data and are subject to further revision. Rhode Island, Vermont, U.S. Virgin Islands Southeast - Alabama, Florida, Georgia, Mississippi, North Carolina, South Carolina, Tennessee, Virginia, West Virginia

Central - Illinois, Indiana, Kentucky, Michigan, Ohio, Wisconsin Midwest - Iowa, Kansas, Minnesota, Missouri, Nebraska, North Dakota, South Dakota

Southwest - Arkansas, Louisiana, New Mexico, Oklahoma, Texas West - Alaska, Arizona, California, Colorado, Hawaii, Idaho, Montana, Nevada, Oregon, Pacific Islands, Utah, Washington, Wyoming

#### TABLE IV-A. Third Quarter 2002, FDIC-Insured Commercial Banks

			Asset Size D					ographic Distr	ibution by R		
		Less	\$100 Million	\$1 Billion	Greater		East			West	
THIRD QUARTER Preliminary	All	than \$100	to	to	than \$10	North-	South-		Mid-	South-	
(The way it is)	Institutions	Million	\$1 Billion	\$10 Billion	Billion	east	east	Central	west	west	West
Number of institutions reporting	7,933	4,285	3,249	319	80	628	1,378	1,690	2,063	1,310	864
Total assets (in billions)	\$6,932.5	\$216.8	\$855.5	\$917.0	\$4,943.2	\$2,351.2	\$1,717.8	\$1,424.0	\$384.8	\$288.0	\$766.6
Total deposits (in billions)	4,541.1	182.2	695.6	631.0	3,032.3	1,449.8	1,169.8	902.7	254.8	233.4	530.6
Net income (in millions)	23,409	610	2,778	3,770	16,251	6,239	6,061	4,840	1,627	978	3,665
% of unprofitable institutions	6.1	9.0	2.6	3.8	5.0	9.4	8.8	5.5	3.3	4.5	9.8
% of institutions with earnings gains	72.1	67.6	77.7	77.4	70.0	70.9	75.8	73.7	70.0	70.6	71.6
Performance Ratios (annualized, %)											
Yield on earning assets	6.20	6.77	6.73	6.24	6.06	6.02	6.16	5.95	7.34	6.39	6.58
Cost of funding earning assets	2.12	2.34	2.26	2.05	2.10	2.40	2.06	2.11	2.15	1.86	1.58
Net interest margin	4.07	4.43	4.47	4.19	3.96	3.63	4.11	3.84	5.19	4.52	5.00
Noninterest income to earning assets	2.98	1.16	1.59	3.13	3.30	3.76	2.61	2.21	3.31	1.66	3.33
Noninterest expense to earning assets	3.99	3.71	3.69	4.08	4.04	4.34	3.91	3.32	4.55	3.91	4.13
Loan and lease loss provision to assets	0.75	0.31	0.38	0.61	0.85	1.00	0.46	0.58	1.17	0.32	0.86
Net operating income to assets	1.28	1.09	1.28	1.60	1.22	0.98	1.35	1.24	1.66	1.26	1.92
Pretax return on assets	2.05	1.47	1.84	2.57	2.01	1.66	2.05	2.03	2.47	1.90	3.11
Return on assets	1.37	1.14	1.32	1.67	1.34	1.07	1.44	1.38	1.71	1.38	1.96
Return on equity	14.88	10.14	13.35	16.17	15.16	12.42	15.09	16.11	16.50	13.74	18.39
Net charge-offs to loans and leases	1.15	0.33	0.39	1.05	1.36	1.82	0.70	0.84	1.25	0.42	1.31
Loan and lease loss provision to net charge-offs	110.34	152.36	149.75	94.36	110.09	111.04	107.32	106.41	134.44	129.75	101.49
Efficiency ratio	55.20	66.06	60.56	54.77	54.03	57.62	56.77	52.92	52.03	62.58	48.80
Structural Changes (QTR)											
New charters	23	23	0	0	0	1	10	0	2	2	8
Banks absorbed by mergers	58	28	23	6	1	6	7	16	16	7	6
Failed banks	1	1	0	0	0	0	1	0	0	0	0
PRIOR THIRD QUARTERS											
(The way it was)											
Return on assets (%)	1.08	0.95	1.23	1.31	1.01	1.10	0.78	1.00	1.53	1.21	1.58
1999	1.41	1.11	1.32	1.57	1.41	1.46	1.37	1.25	1.40	1.26	1.74
	1.22	1.31	1.43	1.40	1.11	1.09	1.32	1.28	1.32	1.23	1.32
Net charge-offs to loans & leases (%)											
2001	0.96	0.34	0.41	0.97	1.10	1.04	0.98	0.86	0.79	0.44	1.19
	0.58	0.23	0.35	0.70	0.63	0.78	0.41	0.33	0.80	0.44	0.85
	0.66	0.26	0.34	1.10	0.62	0.74	0.47	0.54	0.90	0.39	0.86

Note: These are preliminary data and are subject to further revision.

		Less	\$100 Million	S1 Billion	Greater		East	raphical Dist	IDULION DY R	egion West	
September 30, 2002	All	than \$100	\$100 Million	to	than \$10	North-	South-		Mid-	South-	
September 30, 2002	Institutions	Million	\$1 Billion	\$10 Billion	Billion	east	east	Central	west	west	West
Percent of Loans 30-89 Days Past Due	Institutions	Willion	φ1 Dillion	\$10 Dillion	Dimon	Cast	Casi	Central	wear	wear	West
All loans secured by real estate	1.03	1.31	0.94	0.89	1.08	1.14	0.90	1.31	0.83	1.04	0.78
Construction and development	1.03	1.31	0.96	1.00	1.06	1.15	0.62	1.42	1.02	1.26	1.20
Commercial real estate	0.70	1.03	0.72	0.74	0.64	0.76	0.55	0.94	0.78	0.75	0.53
Multifamily residential real estate	0.40	0.62	0.56	0.40	0.34	0.31	0.27	0.67	0.30	0.54	0.25
Home equity loans	0.61	0.67	0.53	0.54	0.62	0.53	0.59	0.69	0.57	0.58	0.57
Other 1-4 Family residential	1.35	1.70	1.29	1.13	1.38	1.35	1.30	1.79	0.90	1.28	0.94
Commercial and industrial loans	0.91	1.77	1.32	1.39	0.75	0.81	0.62	1.10	1.43	1.31	1.09
Loans to individuals	2.19	2.46	2.30	2.02	2.20	2.35	2.20	1.84	2.55	1.91	1.89
Credit card loans	2.76	2.54	4.87	2.73	2.70	2.82	4.18	2.15	2.92	1.40	2.12
Other loans to individuals	1.83	2.46	1.94	1.68	1.81	1.89	1.87	1.79	1.79	1.92	1.54
All other loans and leases (including farm)	0.56	0.82	0.75	0.76	0.51	0.49	0.28	0.79	0.86	0.89	0.52
Total loans and leases	1.14	1.46	1.13	1.17	1.12	1.24	0.94	1.25	1.36	1.20	1.01
Memo: Commercial RE loans not secured by RE	0.85	0.22	0.47	0.64	0.90	0.64	0.34	1.30	2.01	0.66	1.28
Percent of Loans Noncurrent*											
All real estate loans	0.93	1.03	0.87	0.87	0.96	1.04	0.74	1.34	0.69	0.92	0.62
Construction and development	1.09	1.08	1.10	1.13	1.07	1.12	0.91	1.40	0.85	0.83	1.18
Commercial real estate	0.96	1.13	0.95	0.89	0.97	0.86	0.81	1.32	0.96	1.04	0.76
Multifamily residential real estate	0.39	0.74	0.45	0.25	0.40	0.23	0.46	0.53	0.40	0.65	0.18
Home equity loans	0.30	0.31	0.26	0.31	0.31	0.23	0.25	0.42	0.29	0.47	0.25
Other 1-4 Family residential	0.97	0.90	0.78	0.90	1.03	1.04	0.76	1.69	0.48	0.80	0.40
Commercial and industrial loans	3.01	1.73	1.55	1.90	3.43	4.19	2.68	2.58	1.51	1.59	2.23
Loans to individuals	1.45	0.98	0.98	1.01	1.59	2.03	0.87	0.68	1.82	0.72	1.24
Credit card loans	2.14	1.36	3.56	1.84	2.14	2.26	2.43	1.41	2.30	0.98	1.79
Other loans to individuals	1.01	0.97	0.63	0.61	1.16	1.81	0.60	0.56	0.85	0.71	0.39
All other loans and leases (including farm)	1.03	1.27	1.19	0.81	1.03	1.26	0.90	0.75	1.06	1.56	1.01
Total loans and leases Memo: Commercial RE loans not secured by RE	1.50 0.83	1.17 0.77	1.02 0.26	1.10 0.51	1.69 0.89	2.14 0.56	1.19 1.20	1.47 0.97	1.15 1.52	1.08 0.71	1.07 0.34
	0.00		0.20	0.01	0.00	0.00		0.01		0.7 1	0.01
Percent of Loans Charged-off (net, YTD) All real estate loans	0.15	0.09	0.08	0.15	0.17	0.10	0.12	0.29	0.07	0.10	0.07
Construction and development	0.16	0.13	0.11	0.23	0.15	0.15	0.11	0.26	0.13	0.06	0.15
Commercial real estate	0.13	0.12	0.09	0.14	0.15	0.04	0.09	0.30	0.10	0.11	0.09
Multifamily residential real estate	0.06	0.05	0.03	0.12	0.05	0.04	0.04	0.11	0.00	0.23	0.02
Home equity loans	0.19	0.04	0.04	0.13	0.22	0.05	0.16	0.35	0.11	0.16	0.06
Other 1-4 Family residential	0.14	0.08	0.07	0.13	0.16	0.08	0.14	0.30	0.05	0.09	0.04
Commercial and industrial loans	1.75	0.66	0.74	1.34	1.98	2.13	1.69	1.52	0.80	0.72	1.99
Loans to individuals	3.40	0.88	1.65	3.15	3.73	4.62	1.59	1.76	4.46	1.01	4.09
Credit card loans	6.68	3.89	7.69	6.95	6.61	7.60	4.73	4.78	6.55	3.08	5.73
Other loans to individuals	1.40	0.79	0.85	1.08	1.60	1.93	1.10	1.30	0.53	0.95	1.37
All other loans and leases (including farm)	0.52	0.23	0.39	0.43	0.55	0.60	0.24	0.66	0.23	0.45	0.64
Total loans and leases	1.12	0.30	0.38	0.92	1.34	1.77	0.67	0.81	1.30	0.39	1.22
Memo: Commercial RE loans not secured by RE	0.11	0.44	0.33	0.20	0.09	0.02	0.17	0.18	-0.02	0.22	0.03
Loans Outstanding (in billions)											
All real estate loans	\$1,971.8	\$79.7	\$378.2	\$314.9	\$1,199.1	\$385.2	\$598.9	\$479.4	\$128.6	\$97.7	\$282.0
Construction and development	205.9	7.4	47.9	42.4	108.1	21.0	74.8	50.6	11.3	15.2	32.9
Commercial real estate	541.6	23.9	150.0	116.7	251.1	89.2	163.2	127.7	34.0	37.3	90.2
Multifamily residential real estate	68.8	1.8	13.2	13.6	40.2	15.9	16.5	19.6	3.5	3.0	10.4
Home equity loans	201.0	2.3	18.5	22.5	157.7	40.0	60.3	65.8	6.5	1.8	26.6
Other 1-4 Family residential	882.9	33.9	132.3	114.8	601.8	188.1	273.5	206.0	61.6	36.1	117.6
Commercial and industrial loans	921.6	22.4	94.9	110.6	693.6	303.7	224.7	216.6	42.7	38.1	95.7
Loans to individuals	688.2	15.8	55.8	91.1	525.4	281.7	126.3	106.8	68.7	22.0	82.7
Credit card loans	267.7	0.4	6.8	29.8	230.6	137.7	18.2	14.8	46.0	0.6	50.3
Other loans to individuals	420.5	15.4	49.0	61.3	294.8	144.0	108.1	92.1	22.7	21.3	32.4
All other loans and leases (including farm)	491.2	16.2	29.6	38.6	406.8	191.8	100.4	127.0	31.1	10.4	30.6
Total loans and leases Memo: Commercial RE loans not secured by RE	4,072.8 39.3	134.2 0.3	558.5 1.5	555.3 3.4	2,825.0 34.1	1,162.3 9.1	1,050.3 12.0	929.9 9.3	271.1 0.8	168.1 0.7	491.0 7.3
Memo: Other Real Estate Owned (in millions)											
All other real estate owned	\$3,953.9	\$324.2	\$1,067.5	\$587.3	\$1,974.8	\$556.3	\$1,343.0	\$964.5	\$323.7	\$330.1	\$436.4
Construction and development	. 366.6	32.7	177.1	73.0	83.7	44.1	125.9	¢304.5 62.6	33.0	42.6	58.2
Commercial real estate	1,755.5	141.2	503.1	319.9	791.3	250.2	681.3	267.3	159.5	164.8	232.2
Multifamily residential real estate	. 81.5	141.2	39.1	12.8	16.2	11.0	15.1	18.7	13.3	6.5	16.8
1-4 Family residential	. 1,560.4	110.4	307.3	170.9	971.9	146.2	506.4	606.7	94.9	96.5	10.8
Farmland	. 1,500.4 . 84.2	26.5	39.1	8.9	9/1.9	2.5	14.1	9.1	23.0	19.6	15.8
Other real estate owned in foreign offices	105.7	0.0	1.8	1.9	102.0	102.3	0.0	0.0	23.0	0.0	3.5
	1 100.7	1 0.0	1.0	1.0	102.0	1 102.0	0.0	0.0	0.0	0.0	0.0

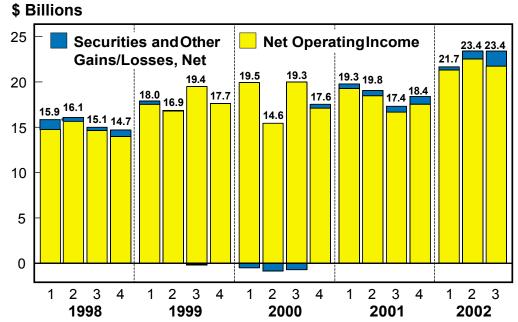
Note: These are preliminary data and are subject to further revision.



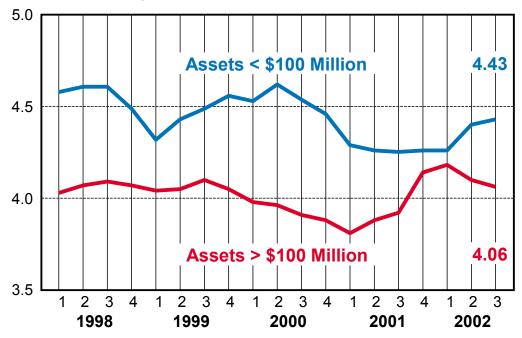
Commercial Banking Performance Third Quarter 2002

Release date: November 26,2002

# Chart 1 Net Operating Income Is Down Slightly from Previous Quarter's Record Level











Commercial Banking Performance Third Quarter 2002

Release date: November 26, 2002



Earnings from International Operations, % of Net Income

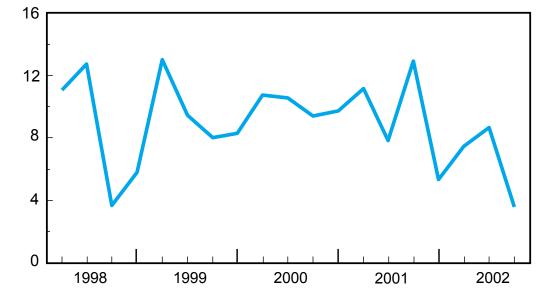
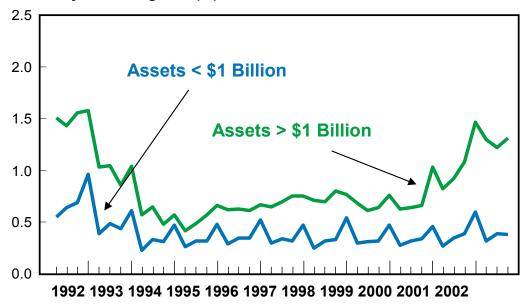
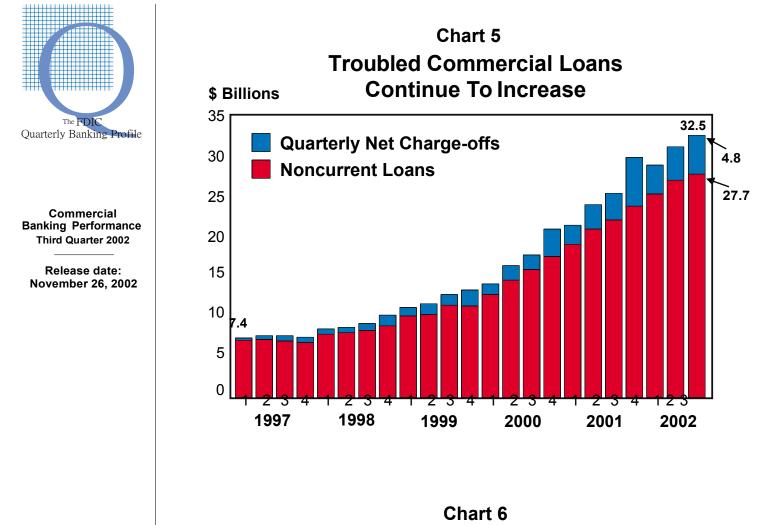


Chart 4 Loan Losses Remain Concentrated Among Larger Banks

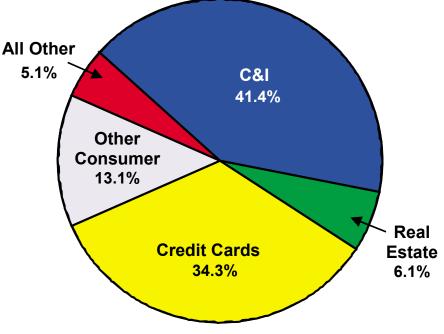
Quarterly Net Charge-off (%)













Quarterly Noninterest Income of Insured Commercial Banks							
(dollar figures in millions) Noninterest Income Category	Preliminary 3rd Qtr 2002	Number of Reporting Institutions	3rd Qtr 2001	Number of Reporting Institutions	Amount % Change 01:3-02:3	Number % Change 01:3-02:3	
Income from fiduciary activities	\$5,119	1,420	\$4,941	1,436	3.6	-1.1	
Service charges on deposit accounts	7,601	7,751	6,713	7,953	13.2	-2.5	
Trading revenues	2,387	149	3,507	155	-31.9	-3.9	
On interest-rate contracts	1,231	89	1,568	93	-21.5	-4.3	
On foreign exchange contracts	1,031	41	1,546	53	-33.3	-22.6	
On equity contracts	-172	21	333	21	N/M	0.0	
On commodity & other contracts	277	10	80	10	246.3	0.0	
Investment banking & other fees	2,073	1,992	2,388	1,974	-13.2	0.9	
Venture capital revenue	-462	40	-714	44	-35.3	-9.1	
Servicing fees	2,347	1,607	3,014	1,629	-22.1	-1.4	
Securitization income	5,673	78	4,252	97	33.4	-19.6	
Insurance commissions & fees	839	3,593	738	3,620	13.7	-0.7	
Net gains/losses on loan sales	2,392	1,696	1,066	1,593	124.4	6.5	
Net gains/losses on sales of OREO	-34	1,403	-2	1,254	N/M	11.9	
Net gains/losses on sales of other assets	540	1,408	462	1,277	16.9	10.3	
Other noninterest income	15,170	7,755	12,471	7,917	21.6	-2.0	
Total noninterest income	\$43,647	7,898	\$38,838	8,104	12.4	-2.5	

Γ

Net Operating Income Is Down Slightly From Previous Quarter's Record Level								
Report Date	Net Operating Income (Billions)	Securities and Other Gains/Losses, Net (Billions)						
March 31, 1998	14.85	1.06						
June 30, 1998	15.72	0.37						
September 30, 1998	14.67	0.39						
December 31, 1998	14.02	0.72						
March 31, 1999	17.61	0.35						
June 30, 1999	16.86	0.05						
September 30, 1999	19.53	-0.15						
December 31, 1999	17.65	0.02						
March 31, 2000	19.96	-0.46						
June 30, 2000	15.50	-0.86						
September 30, 2000	20.02	-0.72						
December 31, 2000	17.11	0.46						
March 31, 2001	19.31	0.50						
June 30, 2001	18.55	0.55						
September 30, 2001	16.67	0.70						
December 31, 2001	17.54	0.87						
March 31, 2002	21.37	0.36						
June 30, 2002	22.59	0.83						
September 30, 2002	21.78	1.63						

Community Bank Margins Improve For Second Consecutive Quarter							
Report Date	Assets > \$100 Million	Assets < \$100 Million					
March 31, 1998	4.03%	4.58%					
June 30, 1998	4.07%	4.61%					
September 30, 1998	4.09%	4.61%					
December 31, 1998	4.07%	4.49%					
March 31, 1999	4.04%	4.32%					
June 30, 1999	4.05%	4.43%					
September 30, 1999	4.10%	4.49%					
December 31, 1999	4.05%	4.56%					
March 31, 2000	3.98%	4.53%					
June 30, 2000	3.96%	4.62%					
September 30, 2000	3.91%	4.54%					
December 31, 2000	3.88%	4.46%					
March 31, 2001	3.81%	4.29%					
June 30, 2001	3.88%	4.26%					
September 30, 2001	3.92%	4.25%					
December 31, 2001	4.14%	4.26%					
March 31, 2002	4.18%	4.26%					
June 30, 2002	4.10%	4.40%					
September 30, 2002	4.06%	4.43%					

Banks' Foreign Operations Are Providing Less Support To Earnings						
Report Date	Earnings from International Operations, % of Net Income					
March 31, 1998	11.05%					
June 30, 1998	12.72%					
September 30, 1998	3.66%					
December 31, 1998	5.82%					
March 31, 1999	13.04%					
June 30, 1999	9.46%					
September 30, 1999	8.01%					
December 31, 1999	8.32%					
March 31, 2000	10.74%					
June 30, 2000	10.57%					
September 30, 2000	9.40%					
December 31, 2000	9.72%					
March 31, 2001	11.15%					
June 30, 2001	7.82%					
September 30, 2001	12.92%					
December 31, 2001	5.35%					
March 31, 2002	7.48%					
June 30, 2002	8.68%					
September 30, 2002	3.60%					

Loan Losses Remain Concentrated Among Larger Banks								
Report Date	Quarterly Net Charge-off Rate	Bank Size						
March 31, 1992	1.51%	Assets > \$1 Billion						
March 31, 1992	0.55%	Assets < \$1 Billion						
June 30, 1992	1.43%	Assets > \$1 Billion						
June 30, 1992	0.64%	Assets < \$1 Billion						
September 30, 1992	1.56%	Assets > \$1 Billion						
September 30, 1992	0.69%	Assets < \$1 Billion						
December 31, 1992	1.58%	Assets > \$1 Billion						
December 31, 1992	0.96%	Assets < \$1 Billion						
March 31, 1993	1.03%	Assets > \$1 Billion						
March 31, 1993	0.39%	Assets < \$1 Billion						
June 30, 1993	1.05%	Assets > \$1 Billion						
June 30, 1993	0.49%	Assets < \$1 Billion						
September 30, 1993	0.86%	Assets > \$1 Billion						
September 30, 1993	0.44%	Assets < \$1 Billion						
December 31, 1993	1.04%	Assets > \$1 Billion						
December 31, 1993	0.61%	Assets < \$1 Billion						
March 31, 1994	0.57%	Assets > \$1 Billion						
March 31, 1994	0.23%	Assets < \$1 Billion						
June 30, 1994	0.65%	Assets > \$1 Billion						
June 30, 1994	0.33%	Assets < \$1 Billion						
September 30, 1994	0.48%	Assets > \$1 Billion						
September 30, 1994	0.31%	Assets < \$1 Billion						
December 31, 1994	0.57%	Assets > \$1 Billion						
December 31, 1994	0.47%	Assets < \$1 Billion						
March 31, 1995	0.42%	Assets > \$1 Billion						
March 31, 1995	0.26%	Assets < \$1 Billion						
June 30, 1995	0.49%	Assets > \$1 Billion						
June 30, 1995	0.32%	Assets < \$1 Billion						
September 30, 1995	0.57%	Assets > \$1 Billion						
September 30, 1995	0.32%	Assets < \$1 Billion						
December 31, 1995	0.66%	Assets > \$1 Billion						
December 31, 1995	0.48%	Assets < \$1 Billion						
March 31, 1996	0.62%	Assets > \$1 Billion						
March 31, 1996	0.29%	Assets < \$1 Billion						
June 30, 1996	0.63%	Assets > \$1 Billion						
June 30, 1996	0.35%	Assets < \$1 Billion						
September 30, 1996	0.61%	Assets > \$1 Billion						
September 30, 1996	0.35%	Assets < \$1 Billion						
December 31, 1996	0.67%	Assets > \$1 Billion						
December 31, 1996	0.52%	Assets < \$1 Billion						
March 31, 1997	0.65%	Assets > \$1 Billion						

March 31, 1997	0.30%	Assets < \$1 Billion
June 30, 1997	0.70%	Assets > \$1 Billion
June 30, 1997	0.34%	Assets < \$1 Billion
September 30, 1997	0.75%	Assets > \$1 Billion
September 30, 1997	0.32%	Assets < \$1 Billion
December 31, 1997	0.75%	Assets > \$1 Billion
December 31, 1997	0.47%	Assets < \$1 Billion
March 31, 1998	0.71%	Assets > \$1 Billion
March 31, 1998	0.25%	Assets < \$1 Billion
June 30, 1998	0.70%	Assets > \$1 Billion
June 30, 1998	0.32%	Assets < \$1 Billion
September 30, 1998	0.80%	Assets > \$1 Billion
September 30, 1998	0.33%	Assets < \$1 Billion
December 31, 1998	0.77%	Assets > \$1 Billion
December 31, 1998	0.54%	Assets < \$1 Billion
March 31, 1999	0.68%	Assets > \$1 Billion
March 31, 1999	0.30%	Assets < \$1 Billion
June 30, 1999	0.61%	Assets > \$1 Billion
June 30, 1999	0.31%	Assets < \$1 Billion
September 30, 1999	0.64%	Assets > \$1 Billion
September 30, 1999	0.32%	Assets < \$1 Billion
December 31, 1999	0.76%	Assets > \$1 Billion
December 31, 1999	0.47%	Assets < \$1 Billion
March 31, 2000	0.63%	Assets > \$1 Billion
March 31, 2000	0.28%	Assets < \$1 Billion
June 30, 2000	0.64%	Assets > \$1 Billion
June 30, 2000	0.32%	Assets < \$1 Billion
September 30, 2000	0.66%	Assets > \$1 Billion
September 30, 2000	0.34%	Assets < \$1 Billion
December 31, 2000	1.03%	Assets > \$1 Billion
December 31, 2000	0.46%	Assets < \$1 Billion
March 31, 2001	0.82%	Assets > \$1 Billion
March 31, 2001	0.27%	Assets < \$1 Billion
June 30, 2001	0.92%	Assets > \$1 Billion
June 30, 2001	0.35%	Assets < \$1 Billion
September 30, 2001	1.08%	Assets > \$1 Billion
September 30, 2001	0.39%	Assets < \$1 Billion
December 31, 2001	1.47%	Assets > \$1 Billion
December 31, 2001	0.60%	Assets < \$1 Billion
March 31, 2002	1.30%	Assets > \$1 Billion
March 31, 2002	0.32%	Assets < \$1 Billion
June 30, 2002	1.22%	Assets > \$1 Billion
June 30, 2002	0.39%	Assets < \$1 Billion
September 30, 2002	1.31%	Assets > \$1 Billion
September 30, 2002	0.38%	Assets < \$1 Billion

Troubled Commercial Loans Continue To Increase			
Report Date	Quarterly Net Charge-offs (Billions)	Noncurrent Loans (Billions)	
March 31, 1997	0.3	7.1	
June 30, 1997	0.4	7.2	
September 30, 1997	0.6	7.1	
December 31, 1997	0.7	6.8	
March 31, 1998	0.6	7.9	
June 30, 1998	0.7	8.0	
September 30, 1998	0.9	8.4	
December 31, 1998	1.4	8.9	
March 31, 1999	1.0	10.2	
June 30, 1999	1.3	10.4	
September 30, 1999	1.3	11.5	
December 31, 1999	1.9	11.4	
March 31, 2000	1.3	12.8	
June 30, 2000	1.8	14.6	
September 30, 2000	1.8	15.9	
December 31, 2000	3.4	17.5	
March 31, 2001	2.4	19.0	
June 30, 2001	3.1	20.9	
September 30, 2001	3.3	22.0	
December 31, 2001	6.0	23.7	
March 31, 2002	3.5	25.3	
June 30, 2002	4.2	26.9	
September 30, 2002	4.8	27.7	

C&I Loans and Credit Cards Account For Most Of The Industry's Credit Losses			
Report Date	Composition of Commercial Bank Net Charge-offs	Percent of Total Net Charge-offs	
September 30, 2002	C&I	41.3%	
September 30, 2002	Real Estate	6.1%	
September 30, 2002	Credit Cards	33.9%	
September 30, 2002	Other Consumer	13.2%	
September 30, 2002	All Other	5.5%	