## Quarterly Banking Profile <br> Commercial Banking Performance, Third Quarter 2002

- GAINS ON SECURITIES SALES KEEP EARNINGS NEAR RECORD LEVEL
- WEAKNESS IN OVERSEAS OPERATIONS LIMITS INDUSTRY PROFITS
- MARGINS IMPROVE AT COMMUNITY BANKS, DECLINE AT LARGER INSTITUTIONS
- STRONG MORTGAGE DEMAND FUELS GROWTH IN LOANS
- ASSET-QUALITY PROBLEMS CONTINUE TO GROW AT LARGE BANKS

Chart 1


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## Profitability of Banks' Domestic Operations Remains Strong

Weaknesses in commercial banks' corporate and overseas business lines were mitigated by beneficial effects from low interest rates and strength in consumer loan demand in the third quarter of 2002, as earnings almost set a new record. Insured commercial banks earned $\$ 23.4$ billion in the quarter, falling just $\$ 11$ million short of the quarterly earnings record, set in the second quarter of 2002. The slight decline in net income was caused primarily by sharply lower income from banks' international operations, which fell by $\$ 1.2$ billion ( 58.6 percent). Earnings were also held down by higher expenses for loan losses, reduced income from market-sensitive sources, such as trading and investment banking activities, fiduciary income, and venture capital investments, and by lower servicing fees.

The industry's net income from domestic operations was $\$ 1.2$ billion ( 5.5 percent) higher than in the second quarter, but much of the improvement was in nonrecurring items, rather than in revenues from ongoing operations. The greatest revenue increase came from gains on sales of securities, which were $\$ 1.5$ billion (145.8 percent) higher than in the second quarter. Income from securitization activities and from sales of loans and other assets was higher than in the previous quarter, contributing to a $\$ 1.0$ billion ( 2.4 percent) increase in the industry's total noninterest income. Net interest income registered a modest improvement, increasing by $\$ 765$ million (1.3 percent). Although 5 of the 10 largest commercial banks had lower earnings than in the second quarter, most banks registered improvements. More than 60 percent of all banks reported earnings increases compared to the second quarter. The average ROA in the third quarter was 1.37 percent, down from the record 1.41 percent in the second quarter, even though a majority of banks ( 55.6 percent) saw their ROAs improve. Almost two-thirds of all banks ( 65.7 percent) had an ROA of 1 percent or better in the third quarter. Quarterly earnings were $\$ 6.0$ billion (34.8 percent) higher than a year ago, when sharply higher loan-loss provisions at many large banks depressed industry results.

## Performance Continues To Outstrip 2001 Results

Through the first nine months of 2002, commercial banks earned $\$ 68.6$ billion, up $\$ 12.9$ billion (23.2 percent) from the same period in 2001. The industry's ROA so far this year is 1.37 percent, compared to 1.17 percent in the first three quarters of 2001. Almost three out of every four banks ( 72.6 percent) reported improved year-to-date earnings. The main source of the earnings improvement has been higher net interest income (up $\$ 19.3$ billion, or 12.2 percent). Net interest margins are above the levels of a year ago, and interest-earning assets have grown by 6.2 percent during the past 12 months. These improvements, along with a $\$ 10.8$ billion ( 9.2 percent) increase in noninterest income, have outweighed a $\$ 7.2$ billion ( 25.6 percent) rise in provisions for loan losses. Almost half of the increase in loss provisions this year (46.6 percent) has been in banks' international operations.

## Interest-Rate Environment Helps Community Banks' Net Interest Margins

The industry's net interest margin fell for the second consecutive quarter, but a $\$ 134.5$-billion (2.3-percent) increase in interest-earning assets during the quarter helped lift net interest income above the level of the second quarter. The average margin declined from 4.11 percent to 4.07 percent, although a majority of commercial banks reported margin increases. Smaller institutions rely more on retail (core) deposits to fund their assets, and with interest rates at historic lows, many community banks have difficulty lowering the interest rates they pay to retail depositors when short-term interest rates decline. As a result, margins at community banks have tended to not improve until after rates stabilize. Larger banks rely more on interest-sensitive liabilities, which reprice quickly when short-term interest rates change; their margins have tended to improve when rates are falling, but tend to narrow when interest rates are stable.

## C\&I Loans At Large Banks Remain A Source Of Asset-Quality Woes

Credit-quality problems continued to grow in commercial and industrial (C\&I) loan portfolios at large banks. The industry's noncurrent rate on $\mathrm{C} \& \mathrm{l}$ loans increased from 2.87 to 3.01 percent during the quarter, the first time since the first quarter of 1993 that it has been above 3 percent. Unlike the second quarter, when rising levels of noncurrent C\&l loans were caused by non-U.S. customers, most of the $\$ 819$ million ( 3.0 percent) increase in the third quarter occurred in loans to domestic borrowers. Noncurrent C\&l loans to non-U.S. borrowers were up by only $\$ 42$ million ( 0.7 percent). As has been the case throughout most of the period that troubled C\&l loans have been rising, fewer than one out of three commercial banks had an increase in noncurrent C\&I loans during the third quarter. However, these banks hold more than 40 percent of the industry's C\&l loans. Banks charged-off $\$ 4.8$ billion in C\&l loans during the quarter, $\$ 1.5$ billion ( 44.3 percent) more than in the third quarter of 2001. Almost a
quarter (23.9 percent) of these charge-offs consisted of loans to non-U.S. C\&I borrowers. C\&I charge-offs accounted for 41.3 percent of all loans charged-off by commercial banks in the quarter.

## Loss Rate On Credit Cards Remains High

Charge-offs of credit card loans totaled $\$ 3.9$ billion in the third quarter, an increase of $\$ 1.0$ billion ( 35.6 percent) compared to a year ago, and $\$ 133$ million (3.5 percent) more than banks charged-off in the second quarter. The annualized net charge-off rate on credit card loans in the third quarter was 6.05 percent, slightly lower than the 6.08 percent rate in the second quarter, but well above the 5.20 percent rate of a year earlier. This is the fourth consecutive quarter that the loss rate on banks' credit card loans has been above 6 percent, a level never previously reached in any quarter during the 19 years that banks have reported credit card charge-offs. Even with the high level of charge-offs, the amount of credit-card loans that were noncurrent increased by $\$ 685$ million (13.6 percent) during the quarter. Also, the amount of credit cards that were 30-89 days delinquent on scheduled payments increased by $\$ 1.0$ billion ( 15.8 percent). Over the last 12 months, noncurrent credit-card loans have increased by $\$ 972$ million ( 20.4 percent), and $30-89$ day delinquencies are up by $\$ 1.4$ billion ( 22.5 percent). Despite the historically high loss levels, the profitability of credit card lending continued to improve, as net interest margins remained well above the industry average, and income from fees and securitization activities increased.

## Growth In Equity Capital And Reserves Lags Growth In Assets, Loans

Equity capital increased by $\$ 15.5$ billion ( 2.5 percent) during the quarter, but did not quite keep pace with the growth in banking assets, as the industry's equity-to-assets ratio fell from 9.24 percent to 9.22 percent. This level is only seven basis points below the 60-year high of 9.29 percent reached at the end of the first quarter. Retained earnings contributed $\$ 8.0$ billion to capital in the third quarter, compared to just $\$ 3.8$ billion in the third quarter of 2001. Reserves increased by $\$ 1.2$ billion (1.6 percent), as loss provisions of $\$ 12.7$ billion exceeded net charge-offs of $\$ 11.5$ billion. However, strong loan growth caused the ratio of reserves to total loans to decline from 1.87 percent to 1.85 percent. Also, the increase in noncurrent loans caused the industry's "coverage ratio" to decline from $\$ 1.28$ in reserves for every $\$ 1.00$ of noncurrent loans, to $\$ 1.24$, the eleventh consecutive quarter that this ratio has declined. At its peak, in mid-1998, the coverage ratio stood at $\$ 1.94$.

## Mortgage Activity Accounts For Largest Share Of Industry Asset Growth

Commercial bank assets increased by $\$ 183$ billion ( 2.7 percent) during the quarter, as mortgage lending activity contributed to growth in banks' loans and securities portfolios. Residential mortgage loans increased by $\$ 58.2$ billion ( 7.1 percent), while home equity loans grew by $\$ 12.7$ billion ( 6.8 percent). Bank holdings of mortgage-backed securities increased by $\$ 33.7$ billion ( 5.1 percent). Together, these assets accounted for 57.3 percent of the increase in commercial bank assets during the quarter. Strong growth was also reported in credit card loans (up $\$ 17.3$ billion, or 6.9 percent), loans to depository institutions (up $\$ 10.3$ billion, or 8.1 percent), and real estate construction and development loans (up $\$ 7.2$ billion, or 3.6 percent). The industry's C\&l loans declined for the seventh consecutive quarter, falling by $\$ 17.0$ billion (1.8 percent), even though a majority of banks ( 50.8 percent) reported increases in their C\&I loans during the quarter. Overall, C\&I loans have declined by $\$ 130.4$ billion (12.4 percent) since the end of 2000.

## Money Continues To Flow Into Savings Deposits

Domestic deposits continued to grow very strongly in the third quarter. Deposits in domestic offices of commercial banks grew by $\$ 120.7$ billion ( 3.2 percent), led by a $\$ 92.0$ billion ( 4.5 percent) increase in savings deposits. Deposits in banks' foreign offices declined by $\$ 27.9$ billion ( 4.4 percent). Commercial banks also increased their borrowings from Federal Home Loan Banks by $\$ 22.8$ billion ( 10.4 percent). Brokered deposits increased by $\$ 12.0$ billion ( 5.1 percent), their largest increase in over a year.

## Industry Consolidation Slows In Third Quarter

After declining by 112 institutions in the first six months of 2002, the number of insured commercial banks reporting financial results fell by 35 institutions during the third quarter, from 7,968 to 7,933 . There were 23 new charters added, while mergers absorbed 58 banks, and one insured commercial bank failed. During the first six months of
the year, mergers absorbed 152 commercial banks. The number of commercial banks on the FDIC's "Problem List" increased from 115 to 126 during the quarter, and total assets of "problem" banks increased from $\$ 36$ billion to $\$ 38$ billion.

Table I-A. Selected Indicators, FDIC-Insured Commercial Banks

Table II-A. Aggregate Condition and Income Data, FDIC-Insured Commercial Banks

Table III-A. First Three Quarters 2002, FDIC-Insured Commercial Banks

Table IV-A. Third Quarter 2002, FDIC-Insured Commercial Banks

Table V-A. Loan Performance, FDIC-Insured Commercial Banks

Click on a chart image to retrieve the related data points.

Chart 2. Community Bank Margins Improve For Second Consecutive Quarter

Chart 3. Banks' Foreign Operations Are Providing Less Support To Earnings

Chart 4. Loan Losses Remain Concentrated Among Larger Banks

Chart 5. Troubled Commercial Loans Continue To Increase

Chart 6. $\underline{\text { C\&I Loans and Credit Cards Account For Most Of The Industry's Credit Losses }}$

Chart 7. Quarterly Noninterest Income of Insured Commercial Banks

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TABLE I-A. Selected Indicators, FDIC-Insured Commercial Banks

|  | 2002* | 2001* | 2001 | 2000 | 1999 | 1998 | 1997 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Return on assets (\%). | 1.37 | 1.17 | 1.15 | 1.19 | 1.31 | 1.19 | 1.23 |
| Return on equity (\%)....................................... | 14.90 | 13.40 | 13.04 | 14.01 | 15.30 | 13.92 | 14.68 |
| Core capital (leverage) ratio (\%)........................ | 8.00 | 7.81 | 7.78 | 7.70 | 7.79 | 7.54 | 7.55 |
| Noncurrent assets plus other real estate owned to assets (\%) | 0.97 | 0.85 | 0.92 | 0.74 | 0.63 | 0.65 | 0.66 |
| Net charge-offs to loans (\%).............................. | 1.12 | 0.83 | 0.95 | 0.67 | 0.61 | 0.67 | 0.64 |
| Asset growth rate (\%). | 5.75 | 8.05 | 5.20 | 8.88 | 5.38 | 8.53 | 9.53 |
| Net interest margin(\%).. | 4.11 | 3.84 | 3.90 | 3.95 | 4.07 | 4.07 | 4.21 |
| Net operating income growth (\%)...................... | 21.94 | -2.71 | -1.97 | 1.79 | 20.38 | 2.26 | 12.43 |
| Number of institutions reporting... | 7,933 | 8,149 | 8,081 | 8,315 | 8,579 | 8,773 | 9,142 |
| Percentage of unprofitable institutions (\%).............. | 6.20 | 7.60 | 8.09 | 7.34 | 7.52 | 6.11 | 4.85 |
| Number of problem institutions........................... | 126 | 74 | 95 | 76 | 66 | 69 | 71 |
| Assets of problem institutions (in billions). | \$38 | \$14 | \$36 | \$17 | \$4 | \$5 | \$5 |
| Number of failed/assisted institutions................... | 8 | 3 | 3 | 6 | 7 | 3 | 1 |

TABLE II-A. Aggregate Condition and Income Data, FDIC-Insured Commercial Banks

| (dollar figures in millions) | Preliminary 3rd Quarter 2002 | 2nd Quarter 2002 | $\begin{array}{r} 3 \mathrm{rd} Q \\ 20 \end{array}$ | Quarter <br> 001 | \%Change 01:3-02:3 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Number ofinstitutions reporting. | 7,933 | 7,968 |  | 8,149 | -2.7 |
| Total employees (full-time equivalent). | 1,728,928 | 1,739,061 |  | ,671,152 | 3.5 |
| CONDITION DATA |  |  |  |  |  |
| Total assets. | \$6,932,512 | \$6,749,833 |  | ,555,519 | 5.8 |
| Loans secured byreal estate.. | 1,971,837 | 1,887,263 |  | ,747,875 | 12.8 |
| Commercial \& industrialloans. | 921,557 | 938,554 |  | ,011,433 | -8.9 |
| Loans to individuals.. | 688,195 | 662,491 |  | 607,562 | 13.3 |
| Farmloans. | 47,670 | 47,644 |  | 48,427 | -1.6 |
| Other loans \& leases.. | 443,544 | 439,583 |  | 448,147 | -1.0 |
| Less: Unearned income. | 3,634 | 3,830 |  | 2,665 | 36.4 |
| Total loans \& leases.. | 4,069,206 | 3,971,705 |  | ,860,780 | 5.4 |
| Less: Reserve for losses. | 75,500 | 74,342 |  | 68,213 | 10.7 |
| Net loans and leases. | 3,993,707 | 3,897,363 |  | ,792,567 | 5.3 |
| Securities.. | 1,292,320 | 1,237,134 |  | ,106,870 | 16.8 |
| Other real estate owned. | 3,954 | 3,874 |  | 3,459 | 14.3 |
| Goodwill and other intangibles. | 122,211 | 129,571 |  | 111,728 | 9.4 |
| All other assets. | 1,520,338 | 1,481,891 |  | ,540,896 | -1.3 |
| Total liabilities and capital.. | 6,932,512 | 6,749,833 |  | ,555,519 | 5.8 |
| Noninterest-bearing deposits | 891,859 | 826,843 |  | 777,491 | 14.7 |
|  | 3,649,212 | 3,621,433 |  | ,517,121 | 3.8 |
| Othe | 1,242,941 | 1,191,088 |  | ,167,133 | 6.5 |
| Subordinated debt. | 92,773 | 93,712 |  | 92,439 | 0.4 |
| All other liabilities. | 416,322 | 392,819 |  | 415,615 | 0.2 |
| Equity capital. | 639,421 | 623,938 |  | 585,720 | 9.2 |
| Loans and leases 30-89 days past due. | 46,542 | 45,814 |  | 52,559 | -11.4 |
| Noncurrent loans and leases.. | 61,177 | 58,437 |  | 51,693 | 18.3 |
| Restructured loans and leases. $\qquad$ Direct and indirect investments in real estate. | 1,783 | 1,633 |  | 1,061 | 68.1 |
|  | 252 | 270 |  | 253 | -0.6 |
| 1-4 Family residential mortgages. | 1,083,920 | 1,012,960 |  | 931,415 | 16.4 |
| Mortgage-backedsecurities. | 695,047 | 661,393 |  | 560,263 | 24.1 |
| Earning assets.. | 5,931,431 | 5,796,956 |  | ,585,109 | 6.2 |
| Long-term assets (5+ years). | 1,446,223 | 1,397,904 |  | ,264,493 | 14.4 |
| Volatile liabilities | 2,168,117 | 2,128,561 |  | ,182,809 | -0.7 |
| Foreign office deposits. | 612,973 | 640,905 |  | 680,897 | -10.0 |
| FHLB Advances. | 240,591 | 217,834 |  | 191,545 | 25.6 |
|  | 5,261,038 | 5,183,224 |  | ,732,508 | 11.2 |
| Unused loan commitments Derivatives.................. | 53,682,288 | 50,577,822 |  | ,348,981 | 4.5 |
|  | Preliminary |  | Preliminary |  |  |
|  | First Three |  | 3rd Quarter | 3rd Quarter | \%Change |
| INCOME DATA | Qtrs 2001 | \%Change | 2002 | 2001 | 01:3-02:3 |
| Total interest income. | \$310,507 | -13.1 | \$90,680 | \$100,111 | -9.4 |
| Total interest expense. | 152,994 | -39.2 | 31,070 | 45,855 | -32.2 |
| Net interest income. | 157,513 | 12.2 | 59,610 | 54,256 | 9.9 |
| Provisionforloan and leaselosses.. | 28,004 | 25.6 | 12,740 | 11,583 | 10.0 |
| Total noninterest income.. | 116,909 | 9.2 | 43,647 | 38,838 | 12.4 |
| Total noninterest expense. | 164,787 | 3.9 | 58,372 | 56,173 | 3.9 |
| Securities gains (losses). | 2,921 | 42.9 | 2,466 | 1,007 | 144.9 |
| Applicable income taxes.. | 28,580 | 18.6 | 11,507 | 8,986 | 28.1 |
| Extraordinary gains, net.. | -265 | N/M | -40 | 8 | N/M |
| Net income.. | 55,708 | 23.2 | 23,409 | 17,365 | 34.8 |
| Net charge-offs. | 23,837 | 39.2 | 11,546 | 9,258 | 24.7 |
| Cash dividends... | 39,207 | 25.7 | 15,377 | 13,572 | 13.3 |
| Net operating income. | 53,957 | 21.9 | 21,778 | 16,667 | 30.7 |

TABLE III-A. First Three Quarters 2002, FDIC-Insured Commercial Banks

| FIRST THREE QUARTERS Preliminary <br> (The way it is...) | All Institutions | Asset Size Distribution |  |  |  | Geographic Distribution by Region |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | ```Less than $100 Million``` | \$100 Million to \$1 Billion | $\begin{gathered} \$ 1 \text { Billion } \\ \text { to } \\ \$ 10 \text { Billion } \\ \hline \end{gathered}$ | Greater than \$10 Billion | East |  |  | West |  |  |
|  |  |  |  |  |  | Northeast | Southeast | Central | Midwest | Southwest | West |
|  | 7,933 | 4,285 | 3,249 | 319 | 80 | 628 | 1,378 | 1,690 | 2,063 | 1,310 | 864 |
| Total assets (in billions). | \$6,932.5 | \$216.8 | \$855.5 | \$917.0 | \$4,943.2 | \$2,351.2 | \$1,717.8 | \$1,424.0 | \$384.8 | \$288.0 | \$766.6 |
| Total deposits (in billions). | 4,541.1 | 182.2 | 695.6 | 631.0 | 3,032.3 | 1,449.8 | 1,169.8 | 902.7 | 254.8 | 233.4 | 530.6 |
| Net income (in millions). | 68,617 | 1,702 | 7,811 | 10,200 | 48,905 | 19,893 | 17,497 | 14,131 | 4,693 | 2,796 | 9,608 |
| \% of unprofitable institutions. | 6.2 | 9.4 | 2.4 | 2.8 | 3.8 | 9.6 | 9.4 | 4.7 | 3.2 | 4.8 | 10.8 |
| \% of institutions with earnings gains. | 72.6 | 67.3 | 79.0 | 77.7 | 76.3 | 73.4 | 77.3 | 76.6 | 70.3 | 68.5 | 68.5 |
| Performance ratios (annualized, \%) |  |  |  |  |  |  |  |  |  |  |  |
| Yield on earning assets. | 6.27 | 6.79 | 6.80 | 6.43 | 6.12 | 6.13 | 6.20 | 6.05 | 7.29 | 6.45 | 6.69 |
| Cost of funding earning assets....................... | 2.16 | 2.45 | 2.36 | 2.14 | 2.12 | 2.39 | 2.11 | 2.19 | 2.18 | 1.95 | 1.64 |
| Net interest margin.. | 4.11 | 4.34 | 4.44 | 4.29 | 4.00 | 3.74 | 4.09 | 3.86 | 5.11 | 4.50 | 5.05 |
| Noninterest income to earning assets................ | 2.97 | 1.12 | 1.56 | 2.90 | 3.34 | 3.84 | 2.64 | 2.21 | 3.14 | 1.65 | 3.00 |
| Noninterest expense to earning assets.............. | 3.98 | 3.66 | 3.69 | 4.09 | 4.03 | 4.39 | 3.90 | 3.30 | 4.48 | 3.83 | 4.09 |
| Loan and lease loss provision to assets.............. | 0.70 | 0.28 | 0.36 | 0.57 | 0.80 | 0.95 | 0.44 | 0.55 | 1.02 | 0.31 | 0.81 |
| Net operating income to assets....................... | 1.31 | 1.05 | 1.26 | 1.50 | 1.30 | 1.11 | 1.35 | 1.29 | 1.64 | 1.28 | 1.75 |
| Pretax return on assets........ | 2.05 | 1.39 | 1.78 | 2.33 | 2.07 | 1.77 | 2.06 | 2.03 | 2.43 | 1.84 | 2.78 |
| Return on assets.. | 1.37 | 1.08 | 1.27 | 1.54 | 1.37 | 1.17 | 1.41 | 1.37 | 1.67 | 1.34 | 1.76 |
| Return on equity.. | 14.90 | 9.69 | 12.99 | 15.12 | 15.51 | 13.51 | 14.81 | 16.03 | 16.55 | 13.61 | 16.57 |
| Net charge-offs to loans and leases. | 1.12 | 0.30 | 0.38 | 0.92 | 1.34 | 1.78 | 0.67 | 0.81 | 1.30 | 0.39 | 1.22 |
| Loan and lease loss provision to net charge-offs... | 106.03 | 154.92 | 147.32 | 100.57 | 104.01 | 105.13 | 105.61 | 103.89 | 114.42 | 139.35 | 103.90 |
| Efficiency ratio........................................... | 55.04 | 66.89 | 61.11 | 55.91 | 53.52 | 56.74 | 56.42 | 53.00 | 52.76 | 61.81 | 49.96 |
| Condition Ratios (\%) |  |  |  |  |  |  |  |  |  |  |  |
| Earning assets to total assets. | 85.56 | 91.43 | 91.46 | 89.99 | 83.46 | 82.39 | 84.65 | 88.22 | 90.38 | 89.74 | 88.39 |
| Loss allowance to: |  |  |  |  |  |  |  |  |  |  |  |
| Loans and leases.. | 1.86 | 1.45 | 1.46 | 1.79 | 1.97 | 2.29 | 1.56 | 1.70 | 1.78 | 1.50 | 1.91 |
| Noncurrent loans and leases.. | 123.41 | 123.39 | 143.77 | 162.97 | 115.97 | 106.71 | 131.50 | 115.80 | 155.46 | 138.82 | 179.05 |
| Noncurrent assets plus other real estate owned to assets. | 0.97 | 0.89 | 0.80 | 0.74 | 1.05 | 1.16 | 0.81 | 1.05 | 0.89 | 0.75 | 0.74 |
| Equity capital ratio.. | 9.22 | 11.28 | 9.93 | 10.33 | 8.81 | 8.69 | 9.52 | 8.55 | 10.51 | 10.07 | 10.50 |
| Core capital (leverage) ratio. | 8.00 | 10.83 | 9.31 | 9.17 | 7.41 | 7.60 | 7.76 | 7.80 | 9.40 | 8.84 | 9.04 |
| Tier 1 risk-based capital ratio. | 10.18 | 16.06 | 13.03 | 12.65 | 9.11 | 10.05 | 9.60 | 9.36 | 12.75 | 13.01 | 11.33 |
| Total risk-based capital ratio. | 12.95 | 17.18 | 14.22 | 14.68 | 12.31 | 13.08 | 12.31 | 12.42 | 14.12 | 14.44 | 14.03 |
| Net loans and leases to deposits. | 87.95 | 72.50 | 79.03 | 86.35 | 91.25 | 78.18 | 88.34 | 101.24 | 104.49 | 70.90 | 90.68 |
| Structural Changes (YTD) |  |  |  |  |  |  |  |  |  |  |  |
| New Charters... | 65 | 64 | 1 | 0 | 0 | 7 | 22 | 3 | 7 | 6 | 20 |
| Banks absorbed by mergers. | 210 | 91 | 96 | 18 | 5 | 24 | 46 | 36 | 41 | 33 | 30 |
| Failed banks.................... | 8 | 5 | 2 | 1 | 0 | 1 | 3 | 2 | 0 | 1 | 1 |
| PRIOR FIRST THREE QUARTERS <br> (The way it was...) |  |  |  |  |  |  |  |  |  |  |  |
| Number of institutions................................. 2001 | 8,149 | 4,598 | 3,150 | 321 | 80 | 650 | 1,411 | 1,738 | 2,106 | 1,351 | 893 |
| .... 1999 | 8,621 | 5,240 | 2,989 | 315 | 77 | 682 | 1,442 | 1,878 | 2,219 | 1,467 | 933 |
| ... 1997 | 9,214 | 5,977 | 2,874 | 297 | 66 | 724 | 1,536 | 2,020 | 2,343 | 1,613 | 978 |
| Total assets (in billions)............................... 2001 | \$6,555.5 | \$225.8 | \$803.2 | \$898.2 | \$4,628.4 | \$2,343.0 | \$1,647.8 | \$1,251.0 | \$335.6 | \$269.9 | \$708.2 |
| ... 1999 | 5,513.1 | 245.4 | 743.6 | 881.8 | 3,642.3 | 1,898.5 | 1,493.7 | 931.7 | 373.8 | 306.7 | 508.6 |
| ... 1997 | 4,869.3 | 272.3 | 711.1 | 899.7 | 2,986.2 | 1,839.9 | 898.5 | 793.4 | 329.2 | 341.4 | 666.9 |
| Return on assets (\%).................................. 2001 | 1.17 | 0.96 | 1.22 | 1.31 | 1.14 | 1.15 | 1.03 | 1.04 | 1.42 | 1.18 | 1.68 |
| .......................................... 1999 | 1.32 | 1.08 | 1.36 | 1.50 | 1.29 | 1.25 | 1.29 | 1.29 | 1.51 | 1.21 | 1.68 |
| ........................................ 1997 | 1.24 | 1.25 | 1.38 | 1.30 | 1.18 | 1.13 | 1.29 | 1.27 | 1.40 | 1.24 | 1.31 |
| Net charge-offs to loans \& leases (\%) |  |  |  |  |  |  |  |  |  |  |  |
| .......................................... 2001 | 0.83 | 0.27 | 0.35 | 0.90 | 0.93 | 0.96 | 0.69 | 0.76 | 0.69 | 0.39 | 1.20 |
| .......................................... 1999 | 0.58 | 0.35 | 0.32 | 0.64 | 0.64 | 0.76 | 0.40 | 0.35 | 0.74 | 0.42 | 0.94 |
| .... 1997 | 0.62 | 0.23 | 0.33 | 1.03 | 0.58 | 0.71 | 0.44 | 0.48 | 0.82 | 0.33 | 0.83 |
| Noncurrent assets plus |  |  |  |  |  |  |  |  |  |  |  |
| OREO to assets (\%)............................... 2001 | 0.85 | 0.82 | 0.73 | 0.77 | 0.89 | 0.82 | 0.85 | 0.96 | 0.73 | 0.74 | 0.84 |
| .......................................... 1999 | 0.67 | 0.72 | 0.63 | 0.62 | 0.69 | 0.78 | 0.57 | 0.59 | 0.62 | 0.68 | 0.72 |
| ......................................... 1997 | 0.68 | 0.77 | 0.71 | 0.82 | 0.62 | 0.72 | 0.61 | 0.62 | 0.67 | 0.55 | 0.77 |
| Equity capital ratio (\%)................................ 2001 | 8.93 | 11.25 | 9.86 | 9.79 | 8.49 | 8.09 | 9.58 | 8.61 | 9.23 | 9.83 | 10.31 |
| .......................................... 1999 | 8.51 | 10.92 | 9.40 | 9.27 | 7.97 | 7.91 | 8.59 | 8.21 | 8.89 | 8.73 | 10.62 |
| ......................................... 1997 | 8.53 | 10.96 | 9.69 | 9.33 | 7.79 | 7.39 | 9.28 | 8.69 | 9.20 | 8.98 | 9.92 |

Note: These are preliminary data and are subject to further revision.
Rhode Island, Vermont, U.S. Virgin Islands
Southeast - Alabama, Florida, Georgia, Mississippi, North Carolina, South Carolina, Tennessee, Virginia, West Virginia
Central - Illinois, Indiana, Kentucky, Michigan, Ohio, Wisconsin
Midwest - Iowa, Kansas, Minnesota, Missouri, Nebraska, North Dakota, South Dakota
Southwest - Arkansas, Louisiana, New Mexico, Oklahoma, Texas
West - Alaska, Arizona, California, Colorado, Hawaii, Idaho, Montana, Nevada, Oregon, Pacific Islands, Utah, Washington, Wyoming

TABLE IV-A. Third Quarter 2002, FDIC-Insured Commercial Banks

| THIRD QUARTER Preliminary <br> (The way it is...) | All <br> Institutions | Asset Size Distribution |  |  |  | Geographic Distribution by Region |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Lessthan $\$ 100$Million | $\begin{aligned} & \$ 100 \text { Million } \\ & \text { to } \\ & \$ 1 \text { Billion } \end{aligned}$ | $\$ 1$ Billionto$\$ 10$ Billion | Greaterthan $\$ 10$Billion | East |  |  | West |  |  |
|  |  |  |  |  |  | Northeast | Southeast | Central | Midwest | Southwest | West |
| Number of institutions reporting. | 7,933 | 4,285 | 3,249 | 319 | 80 | 628 | 1,378 | 1,690 | 2,063 | 1,310 | 864 |
| Total assets (in billions). | \$6,932.5 | \$216.8 | \$855.5 | \$917.0 | \$4,943.2 | \$2,351.2 | \$1,717.8 | \$1,424.0 | \$384.8 | \$288.0 | \$766.6 |
| Total deposits (in billions). | 4,541.1 | 182.2 | 695.6 | 631.0 | 3,032.3 | 1,449.8 | 1,169.8 | 902.7 | 254.8 | 233.4 | 530.6 |
| Net income (in millions).. | 23,409 | 610 | 2,778 | 3,770 | 16,251 | 6,239 | 6,061 | 4,840 | 1,627 | 978 | 3,665 |
| \% of unprofitable institutions. | 6.1 | 9.0 | 2.6 | 3.8 | 5.0 | 9.4 | 8.8 | 5.5 | 3.3 | 4.5 | 9.8 |
| \% of institutions withearnings gains................... | 72.1 | 67.6 | 77.7 | 77.4 | 70.0 | 70.9 | 75.8 | 73.7 | 70.0 | 70.6 | 71.6 |
| Performance Ratios (annualized, \%) |  |  |  |  |  |  |  |  |  |  |  |
| Yield on earning assets.. | 6.20 | 6.77 | 6.73 | 6.24 | 6.06 | 6.02 | 6.16 | 5.95 | 7.34 | 6.39 | 6.58 |
| Cost of funding earning assets. | 2.12 | 2.34 | 2.26 | 2.05 | 2.10 | 2.40 | 2.06 | 2.11 | 2.15 | 1.86 | 1.58 |
| Net interest margin... | 4.07 | 4.43 | 4.47 | 4.19 | 3.96 | 3.63 | 4.11 | 3.84 | 5.19 | 4.52 | 5.00 |
| Noninterest income toearning assets................ | 2.98 | 1.16 | 1.59 | 3.13 | 3.30 | 3.76 | 2.61 | 2.21 | 3.31 | 1.66 | 3.33 |
| Noninterest expense to earning assets. | 3.99 | 3.71 | 3.69 | 4.08 | 4.04 | 4.34 | 3.91 | 3.32 | 4.55 | 3.91 | 4.13 |
| Loan and lease loss provision to assets. | 0.75 | 0.31 | 0.38 | 0.61 | 0.85 | 1.00 | 0.46 | 0.58 | 1.17 | 0.32 | 0.86 |
| Net operating income to assets.. | 1.28 | 1.09 | 1.28 | 1.60 | 1.22 | 0.98 | 1.35 | 1.24 | 1.66 | 1.26 | 1.92 |
| Pretax return on assets.............................. | 2.05 | 1.47 | 1.84 | 2.57 | 2.01 | 1.66 | 2.05 | 2.03 | 2.47 | 1.90 | 3.11 |
| Return on assets. | 1.37 | 1.14 | 1.32 | 1.67 | 1.34 | 1.07 | 1.44 | 1.38 | 1.71 | 1.38 | 1.96 |
| Return on equity.. | 14.88 | 10.14 | 13.35 | 16.17 | 15.16 | 12.42 | 15.09 | 16.11 | 16.50 | 13.74 | 18.39 |
| Net charge-offs to loans and leases. | 1.15 | 0.33 | 0.39 | 1.05 | 1.36 | 1.82 | 0.70 | 0.84 | 1.25 | 0.42 | 1.31 |
| Loan and lease loss provision to net charge-offs. | 110.34 | 152.36 | 149.75 | 94.36 | 110.09 | 111.04 | 107.32 | 106.41 | 134.44 | 129.75 | 101.49 |
| Efficiency ratio........... | 55.20 | 66.06 | 60.56 | 54.77 | 54.03 | 57.62 | 56.77 | 52.92 | 52.03 | 62.58 | 48.80 |
| Structural Changes (QTR) |  |  |  |  |  |  |  |  |  |  |  |
| New charters. | 23 | 23 | 0 | 0 | 0 | 1 | 10 | 0 | 2 | 2 | 8 |
| Banks absorbed by mergers. | 58 | 28 | 23 | 6 | 1 | 6 | 7 | 16 | 16 | 7 | 6 |
| Failed banks.. | 1 | 1 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 |
| PRIOR THIRD QUARTERS <br> (The way it was...) |  |  |  |  |  |  |  |  |  |  |  |
| Return on assets (\%)... .............................. 2001 | 1.08 | 0.95 | 1.23 | 1.31 | 1.01 | 1.10 | 0.78 | 1.00 | 1.53 | 1.21 | 1.58 |
| ..... 1999 | 1.41 | 1.11 | 1.32 | 1.57 | 1.41 | 1.46 | 1.37 | 1.25 | 1.40 | 1.26 | 1.74 |
| ...... 1997 | 1.22 | 1.31 | 1.43 | 1.40 | 1.11 | 1.09 | 1.32 | 1.28 | 1.32 | 1.23 | 1.32 |
| Net charge-offs to loans \& leases (\%) |  |  |  |  |  |  |  |  |  |  |  |
| ...... 2001 | 0.96 | 0.34 | 0.41 | 0.97 | 1.10 | 1.04 | 0.98 | 0.86 | 0.79 | 0.44 | 1.19 |
| ..... 1999 | 0.58 | 0.23 | 0.35 | 0.70 | 0.63 | 0.78 | 0.41 | 0.33 | 0.80 | 0.44 | 0.85 |
| ........................... 1997 | 0.66 | 0.26 | 0.34 | 1.10 | 0.62 | 0.74 | 0.47 | 0.54 | 0.90 | 0.39 | 0.86 |

TABLE V-A. Loan Performance, FDIC-Insured Commercial Banks

| September 30, 2002 |  | Asset Size Distribution |  |  |  | Geographical Distribution by Region |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | All Institutions |  | \$100 Million \$1 Billion |  | Greater than \$10 Billion | East |  |  | West |  |  |
|  |  |  | to \$1 Billion | to \$10 Billion |  | Northeast | Southeast | Central | Midwest | Southwest | West |
| Percent of Loans 30-89 Days Past Due |  |  |  |  |  |  |  |  |  |  |  |
| All loans secured by real estate. | 1.03 | 1.31 | 0.94 | 0.89 | 1.08 | 1.14 | 0.90 | 1.31 | 0.83 | 1.04 | 0.78 |
| Construction and development. | 1.03 | 1.31 | 0.96 | 1.00 | 1.06 | 1.15 | 0.62 | 1.42 | 1.02 | 1.26 | 1.20 |
| Commercial real estate.. | 0.70 | 1.03 | 0.72 | 0.74 | 0.64 | 0.76 | 0.55 | 0.94 | 0.78 | 0.75 | 0.53 |
| Multifamily residential real estate. | 0.40 | 0.62 | 0.56 | 0.40 | 0.34 | 0.31 | 0.27 | 0.67 | 0.30 | 0.54 | 0.25 |
| Home equity loans. | 0.61 | 0.67 | 0.53 | 0.54 | 0.62 | 0.53 | 0.59 | 0.69 | 0.57 | 0.58 | 0.57 |
| Other 1-4 Family residential. | 1.35 | 1.70 | 1.29 | 1.13 | 1.38 | 1.35 | 1.30 | 1.79 | 0.90 | 1.28 | 0.94 |
| Commercial and industrial loans. | 0.91 | 1.77 | 1.32 | 1.39 | 0.75 | 0.81 | 0.62 | 1.10 | 1.43 | 1.31 | 1.09 |
| Loans to individuals. | 2.19 | 2.46 | 2.30 | 2.02 | 2.20 | 2.35 | 2.20 | 1.84 | 2.55 | 1.91 | 1.89 |
| Credit card loans. | 2.76 | 2.54 | 4.87 | 2.73 | 2.70 | 2.82 | 4.18 | 2.15 | 2.92 | 1.40 | 2.12 |
| Other loans to individuals. | 1.83 | 2.46 | 1.94 | 1.68 | 1.81 | 1.89 | 1.87 | 1.79 | 1.79 | 1.92 | 1.54 |
| All other loans and leases (including farm).. | 0.56 | 0.82 | 0.75 | 0.76 | 0.51 | 0.49 | 0.28 | 0.79 | 0.86 | 0.89 | 0.52 |
| Total loans and leases. | 1.14 | 1.46 | 1.13 | 1.17 | 1.12 | 1.24 | 0.94 | 1.25 | 1.36 | 1.20 | 1.01 |
| Memo: Commercial RE loans not secured by RE. | 0.85 | 0.22 | 0.47 | 0.64 | 0.90 | 0.64 | 0.34 | 1.30 | 2.01 | 0.66 | 1.28 |
| Percent of Loans Noncurrent* |  |  |  |  |  |  |  |  |  |  |  |
| All real estate loans. | 0.93 | 1.03 | 0.87 | 0.87 | 0.96 | 1.04 | 0.74 | 1.34 | 0.69 | 0.92 | 0.62 |
| Construction and development. | 1.09 | 1.08 | 1.10 | 1.13 | 1.07 | 1.12 | 0.91 | 1.40 | 0.85 | 0.83 | 1.18 |
| Commercial real estate. | 0.96 | 1.13 | 0.95 | 0.89 | 0.97 | 0.86 | 0.81 | 1.32 | 0.96 | 1.04 | 0.76 |
| Multifamily residential real estate. | 0.39 | 0.74 | 0.45 | 0.25 | 0.40 | 0.23 | 0.46 | 0.53 | 0.40 | 0.65 | 0.18 |
| Home equity loans.. | 0.30 | 0.31 | 0.26 | 0.31 | 0.31 | 0.23 | 0.25 | 0.42 | 0.29 | 0.47 | 0.25 |
| Other 1-4 Family residential. | 0.97 | 0.90 | 0.78 | 0.90 | 1.03 | 1.04 | 0.76 | 1.69 | 0.48 | 0.80 | 0.40 |
| Commercial and industrial loans. | 3.01 | 1.73 | 1.55 | 1.90 | 3.43 | 4.19 | 2.68 | 2.58 | 1.51 | 1.59 | 2.23 |
| Loans to individuals. | 1.45 | 0.98 | 0.98 | 1.01 | 1.59 | 2.03 | 0.87 | 0.68 | 1.82 | 0.72 | 1.24 |
| Credit card loans. | 2.14 | 1.36 | 3.56 | 1.84 | 2.14 | 2.26 | 2.43 | 1.41 | 2.30 | 0.98 | 1.79 |
| Other loans to individuals.. | 1.01 | 0.97 | 0.63 | 0.61 | 1.16 | 1.81 | 0.60 | 0.56 | 0.85 | 0.71 | 0.39 |
| All other loans and leases (including farm).. | 1.03 | 1.27 | 1.19 | 0.81 | 1.03 | 1.26 | 0.90 | 0.75 | 1.06 | 1.56 | 1.01 |
| Total loans and leases. | 1.50 | 1.17 | 1.02 | 1.10 | 1.69 | 2.14 | 1.19 | 1.47 | 1.15 | 1.08 | 1.07 |
| Memo: Commercial RE loans not secured by RE. | 0.83 | 0.77 | 0.26 | 0.51 | 0.89 | 0.56 | 1.20 | 0.97 | 1.52 | 0.71 | 0.34 |
| Percent of Loans Charged-off (net, YTD) |  |  |  |  |  |  |  |  |  |  |  |
| All real estate loans. | 0.15 | 0.09 | 0.08 | 0.15 | 0.17 | 0.10 | 0.12 | 0.29 | 0.07 | 0.10 | 0.07 |
| Construction and development. | 0.16 | 0.13 | 0.11 | 0.23 | 0.15 | 0.15 | 0.11 | 0.26 | 0.13 | 0.06 | 0.15 |
| Commercial real estate. | 0.13 | 0.12 | 0.09 | 0.14 | 0.15 | 0.04 | 0.09 | 0.30 | 0.10 | 0.11 | 0.09 |
| Multifamily residential real estate. | 0.06 | 0.05 | 0.03 | 0.12 | 0.05 | 0.04 | 0.04 | 0.11 | 0.00 | 0.23 | 0.02 |
| Home equity loans.. | 0.19 | 0.04 | 0.04 | 0.13 | 0.22 | 0.05 | 0.16 | 0.35 | 0.11 | 0.16 | 0.06 |
| Other 1-4 Family residential. | 0.14 | 0.08 | 0.07 | 0.13 | 0.16 | 0.08 | 0.14 | 0.30 | 0.05 | 0.09 | 0.04 |
| Commercial and industrial loans. | 1.75 | 0.66 | 0.74 | 1.34 | 1.98 | 2.13 | 1.69 | 1.52 | 0.80 | 0.72 | 1.99 |
| Loans to individuals. | 3.40 | 0.88 | 1.65 | 3.15 | 3.73 | 4.62 | 1.59 | 1.76 | 4.46 | 1.01 | 4.09 |
| Credit card loans. | 6.68 | 3.89 | 7.69 | 6.95 | 6.61 | 7.60 | 4.73 | 4.78 | 6.55 | 3.08 | 5.73 |
| Other loans to individuals.. | 1.40 | 0.79 | 0.85 | 1.08 | 1.60 | 1.93 | 1.10 | 1.30 | 0.53 | 0.95 | 1.37 |
| All other loans and leases (including farm).... | 0.52 | 0.23 | 0.39 | 0.43 | 0.55 | 0.60 | 0.24 | 0.66 | 0.23 | 0.45 | 0.64 |
| Total loans and leases. | 1.12 | 0.30 | 0.38 | 0.92 | 1.34 | 1.77 | 0.67 | 0.81 | 1.30 | 0.39 | 1.22 |
| Memo: Commercial RE loans not secured by RE. | 0.11 | 0.44 | 0.33 | 0.20 | 0.09 | 0.02 | 0.17 | 0.18 | -0.02 | 0.22 | 0.03 |
| Loans Outstanding (in billions) |  |  |  |  |  |  |  |  |  |  |  |
| All real estate loans.. | \$1,971.8 | \$79.7 | \$378.2 | \$314.9 | \$1,199.1 | \$385.2 | \$598.9 | \$479.4 | \$128.6 | \$97.7 | \$282.0 |
| Construction and development. | 205.9 | 7.4 | 47.9 | 42.4 | 108.1 | 21.0 | 74.8 | 50.6 | 11.3 | 15.2 | 32.9 |
| Commercial real estate. | 541.6 | 23.9 | 150.0 | 116.7 | 251.1 | 89.2 | 163.2 | 127.7 | 34.0 | 37.3 | 90.2 |
| Multifamily residential real estate. | 68.8 | 1.8 | 13.2 | 13.6 | 40.2 | 15.9 | 16.5 | 19.6 | 3.5 | 3.0 | 10.4 |
| Home equity loans. | 201.0 | 2.3 | 18.5 | 22.5 | 157.7 | 40.0 | 60.3 | 65.8 | 6.5 | 1.8 | 26.6 |
| Other 1-4 Family residential. | 882.9 | 33.9 | 132.3 | 114.8 | 601.8 | 188.1 | 273.5 | 206.0 | 61.6 | 36.1 | 117.6 |
| Commercial and industrial loans. | 921.6 | 22.4 | 94.9 | 110.6 | 693.6 | 303.7 | 224.7 | 216.6 | 42.7 | 38.1 | 95.7 |
| Loans to individuals. | 688.2 | 15.8 | 55.8 | 91.1 | 525.4 | 281.7 | 126.3 | 106.8 | 68.7 | 22.0 | 82.7 |
| Credit card loans. | 267.7 | 0.4 | 6.8 | 29.8 | 230.6 | 137.7 | 18.2 | 14.8 | 46.0 | 0.6 | 50.3 |
| Other loans to individuals.. | 420.5 | 15.4 | 49.0 | 61.3 | 294.8 | 144.0 | 108.1 | 92.1 | 22.7 | 21.3 | 32.4 |
| All other loans and leases (including farm)......... | 491.2 | 16.2 | 29.6 | 38.6 | 406.8 | 191.8 | 100.4 | 127.0 | 31.1 | 10.4 | 30.6 |
| Total loans and leases. | 4,072.8 | 134.2 | 558.5 | 555.3 | 2,825.0 | 1,162.3 | 1,050.3 | 929.9 | 271.1 | 168.1 | 491.0 |
| Memo: Commercial RE loans not secured by RE. | 39.3 | 0.3 | 1.5 | 3.4 | 34.1 | 9.1 | 12.0 | 9.3 | 0.8 | 0.7 | 7.3 |
| Memo: Other Real Estate Owned (in millions) |  |  |  |  |  |  |  |  |  |  |  |
| All other real estate owned.. | \$3,953.9 | \$324.2 | \$1,067.5 | \$587.3 | \$1,974.8 | \$556.3 | \$1,343.0 | \$964.5 | \$323.7 | \$330.1 | \$436.4 |
| Construction and development. | 366.6 | 32.7 | 177.1 | 73.0 | 83.7 | 44.1 | 125.9 | 62.6 | 33.0 | 42.6 | 58.2 |
| Commercial real estate. | 1,755.5 | 141.2 | 503.1 | 319.9 | 791.3 | 250.2 | 681.3 | 267.3 | 159.5 | 164.8 | 232.2 |
| Multifamily residential real estate. | 81.5 | 13.4 | 39.1 | 12.8 | 16.2 | 11.0 | 15.1 | 18.7 | 13.3 | 6.5 | 16.8 |
| 1-4 Family residential.. | 1,560.4 | 110.4 | 307.3 | 170.9 | 971.9 | 146.2 | 506.4 | 606.7 | 94.9 | 96.5 | 109.7 |
| Farmland... | 84.2 | 26.5 | 39.1 | 8.9 | 9.7 | 2.5 | 14.1 | 9.1 | 23.0 | 19.6 | 15.8 |
| Other real estate owned in foreign offices. | 105.7 | 0.0 | 1.8 | 1.9 | 102.0 | 102.3 | 0.0 | 0.0 | 0.0 | 0.0 | 3.5 |

Commercial Banking Performance Third Quarter 2002

Release date:
November 26, 2002 and Research

Net Operating Income Is Down Slightly from Previous Quarter's Record Level \$ Billions


## Chart 2

Community Bank Margins Improve for Second Consecutive Quarter
Net Interest Margin (\%)


Quarterly Banking Profile

Commercial Banking Performance Third Quarter 2002

Release date: November 26, 2002

## Chart 3

## Banks' Foreign Operations Are Providing Less Support To Earnings

Earnings from International Operations, \% of Net Income


Chart 4
Loan Losses Remain Concentrated Among Larger Banks



Commercial Banking Performance Third Quarter 2002

Release date:
November 26, 2002
\$ Billions
Troubled Commercial Loans


Chart 6
C\&I Loans and Credit Cards Account for Most of the Industry's Credit Losses Third Quarter, 2002


| Quarterly Noninterest Income of Insured Commercial Banks |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollar figures in millions) <br> Noninterest Income Category | Preliminary <br> 3rd Qtr 2002 | Number of Reporting Institutions | 3rd Qtr 2001 | Number of Reporting Institutions | Amount <br> \% Change <br> 01:3-02:3 | $\begin{gathered} \text { Number } \\ \% \text { Change } \\ 01: 3-02: 3 \\ \hline \end{gathered}$ |
| Income from fiduciary activities | \$5,119 | 1,420 | \$4,941 | 1,436 | 3.6 | -1.1 |
| Service charges on deposit accounts | 7,601 | 7,751 | 6,713 | 7,953 | 13.2 | -2.5 |
| Trading revenues | 2,387 | 149 | 3,507 | 155 | -31.9 | -3.9 |
| On interest-rate contracts | 1,231 | 89 | 1,568 | 93 | -21.5 | -4.3 |
| On foreign exchange contracts | 1,031 | 41 | 1,546 | 53 | -33.3 | -22.6 |
| On equity contracts | -172 | 21 | 333 | 21 | N/M | 0.0 |
| On commodity \& other contracts | 277 | 10 | 80 | 10 | 246.3 | 0.0 |
| Investment banking \& other fees | 2,073 | 1,992 | 2,388 | 1,974 | -13.2 | 0.9 |
| Venture capital revenue | -462 | 40 | -714 | 44 | -35.3 | -9.1 |
| Servicing fees | 2,347 | 1,607 | 3,014 | 1,629 | -22.1 | -1.4 |
| Securitization income | 5,673 | 78 | 4,252 | 97 | 33.4 | -19.6 |
| Insurance commissions \& fees | 839 | 3,593 | 738 | 3,620 | 13.7 | -0.7 |
| Net gains/losses on loan sales | 2,392 | 1,696 | 1,066 | 1,593 | 124.4 | 6.5 |
| Net gains/losses on sales of OREO | -34 | 1,403 | -2 | 1,254 | N/M | 11.9 |
| Net gains/losses on sales of other assets | 540 | 1,408 | 462 | 1,277 | 16.9 | 10.3 |
| Other noninterest income | 15,170 | 7,755 | 12,471 | 7,917 | 21.6 | -2.0 |
|  |  |  |  |  |  |  |
| Total noninterest income | \$43,647 | 7,898 | \$38,838 | 8,104 | 12.4 | -2.5 |

## Quarterly Banking Profile

| Net Operating Income Is Down Slightly From Previous Quarter's Record |  |
| :---: | :---: | :---: |
| Level |  | \left\lvert\, | Net Operating Income |
| :---: |
| (Billions) |$\quad$| Securities and Other |
| :---: |
| Report Date | | 14.85 |
| :---: |
| March 31, 1998 |\right.

## Quarterly Banking Profile

## Community Bank Margins Improve For Second Consecutive Quarter

Report Date Assets $\mathbf{>} \mathbf{\$ 1 0 0}$ Million Assets $\mathbf{<} \mathbf{\$ 1 0 0}$ Million

| March 31, 1998 | $4.03 \%$ | $4.58 \%$ |
| :--- | :--- | :--- |
| June 30, 1998 | $4.07 \%$ | $4.61 \%$ |
| September 30, 1998 | $4.09 \%$ | $4.61 \%$ |
| December 31, 1998 | $4.07 \%$ | $4.49 \%$ |
| March 31, 1999 | $4.04 \%$ | $4.32 \%$ |
| June 30, 1999 | $4.05 \%$ | $4.43 \%$ |
| September 30, 1999 | $4.10 \%$ | $4.49 \%$ |
| December 31, 1999 | $4.05 \%$ | $4.56 \%$ |
| March 31, 2000 | $3.98 \%$ | $4.53 \%$ |
| June 30, 2000 | $3.96 \%$ | $4.62 \%$ |
| September 30, 2000 | $3.91 \%$ | $4.54 \%$ |
| December 31, 2000 | $3.88 \%$ | $4.46 \%$ |
| March 31, 2001 | $3.81 \%$ | $4.29 \%$ |
| June 30, 2001 | $3.88 \%$ | $4.26 \%$ |
| September 30, 2001 | $3.92 \%$ | $4.25 \%$ |
| December 31, 2001 | $4.14 \%$ | $4.26 \%$ |
| March 31, 2002 | $4.18 \%$ | $4.26 \%$ |
| June 30, 2002 | $4.10 \%$ | $4.40 \%$ |
| September 30, 2002 | $4.06 \%$ | $4.43 \%$ |

[^1]
## Quarterly Banking Profile

| Banks' Foreign Operations Are Providing Less Support To Earnings |  |
| :--- | :---: |
| Report Date | Earnings from International Operations, \% of Net <br> Income |
| March 31, 1998 | $11.05 \%$ |
| June 30, 1998 | $12.72 \%$ |
| September 30, | $3.66 \%$ |
| 1998 | $5.82 \%$ |
| December 31, 1998 | $13.04 \%$ |
| March 31, 1999 | $9.46 \%$ |
| June 30, 1999 | $8.01 \%$ |
| September 30, | $8.32 \%$ |
| 1999 | $10.74 \%$ |
| December 31, 1999 | $10.57 \%$ |
| March 31, 2000 | $9.40 \%$ |
| June 30, 2000 | $9.72 \%$ |
| September 30, | $11.15 \%$ |
| 2000 | $7.82 \%$ |
| December 31, 2000 | $12.92 \%$ |
| March 31, 2001 | $5.35 \%$ |
| June 30, 2001 | $7.48 \%$ |
| September 30, | $8.68 \%$ |
| 2001 | $3.60 \%$ |
| December 31, 2001 |  |
| March 31, 2002 |  |
| June 30, 2002 |  |
| September 30, | 2002 |

## Quarterly Banking Profile

| Loan Losses Remain Concentrated Among Larger Banks |  |  |
| :---: | :---: | :---: |
| Report Date | Quarterly Net Charge-off Rate | Bank Size |
| March 31, 1992 | 1.51\% | Assets > \$1 Billion |
| March 31, 1992 | 0.55\% | Assets < \$1 Billion |
| June 30, 1992 | 1.43\% | Assets > \$1 Billion |
| June 30, 1992 | 0.64\% | Assets < \$1 Billion |
| September 30, 1992 | 1.56\% | Assets > \$1 Billion |
| September 30, 1992 | 0.69\% | Assets < \$1 Billion |
| December 31, 1992 | 1.58\% | Assets > \$1 Billion |
| December 31, 1992 | 0.96\% | Assets < \$1 Billion |
| March 31, 1993 | 1.03\% | Assets > \$1 Billion |
| March 31, 1993 | 0.39\% | Assets < \$1 Billion |
| June 30, 1993 | 1.05\% | Assets > \$1 Billion |
| June 30, 1993 | 0.49\% | Assets < \$1 Billion |
| September 30, 1993 | 0.86\% | Assets > \$1 Billion |
| September 30, 1993 | 0.44\% | Assets < \$1 Billion |
| December 31, 1993 | 1.04\% | Assets > \$1 Billion |
| December 31, 1993 | 0.61\% | Assets < \$1 Billion |
| March 31, 1994 | 0.57\% | Assets > \$1 Billion |
| March 31, 1994 | 0.23\% | Assets < \$1 Billion |
| June 30, 1994 | 0.65\% | Assets > \$1 Billion |
| June 30, 1994 | 0.33\% | Assets < \$1 Billion |
| September 30, 1994 | 0.48\% | Assets > \$1 Billion |
| September 30, 1994 | 0.31\% | Assets < \$1 Billion |
| December 31, 1994 | 0.57\% | Assets > \$1 Billion |
| December 31, 1994 | 0.47\% | Assets < \$1 Billion |
| March 31, 1995 | 0.42\% | Assets > \$1 Billion |
| March 31, 1995 | 0.26\% | Assets < \$1 Billion |
| June 30, 1995 | 0.49\% | Assets > \$1 Billion |
| June 30, 1995 | 0.32\% | Assets < \$1 Billion |
| September 30, 1995 | 0.57\% | Assets > \$1 Billion |
| September 30, 1995 | 0.32\% | Assets < \$1 Billion |
| December 31, 1995 | 0.66\% | Assets > \$1 Billion |
| December 31, 1995 | 0.48\% | Assets < \$1 Billion |
| March 31, 1996 | 0.62\% | Assets > \$1 Billion |
| March 31, 1996 | 0.29\% | Assets < \$1 Billion |
| June 30, 1996 | 0.63\% | Assets > \$1 Billion |
| June 30, 1996 | 0.35\% | Assets < \$1 Billion |
| September 30, 1996 | 0.61\% | Assets > \$1 Billion |
| September 30, 1996 | 0.35\% | Assets < \$1 Billion |
| December 31, 1996 | 0.67\% | Assets > \$1 Billion |
| December 31, 1996 | 0.52\% | Assets < \$1 Billion |
| March 31, 1997 | 0.65\% | Assets > \$1 Billion |


| March 31, 1997 | 0.30\% | Assets < \$ 1 Billion |
| :---: | :---: | :---: |
| June 30, 1997 | 0.70\% | Assets > \$1 Billion |
| June 30, 1997 | 0.34\% | Assets < \$1 Billion |
| September 30, 1997 | 0.75\% | Assets > \$1 Billion |
| September 30, 1997 | 0.32\% | Assets < \$1 Billion |
| December 31, 1997 | 0.75\% | Assets > \$1 Billion |
| December 31, 1997 | 0.47\% | Assets < \$1 Billion |
| March 31, 1998 | 0.71\% | Assets > \$1 Billion |
| March 31, 1998 | 0.25\% | Assets < \$1 Billion |
| June 30, 1998 | 0.70\% | Assets > \$1 Billion |
| June 30, 1998 | 0.32\% | Assets < \$1 Billion |
| September 30, 1998 | 0.80\% | Assets > \$1 Billion |
| September 30, 1998 | 0.33\% | Assets < \$1 Billion |
| December 31, 1998 | 0.77\% | Assets > \$1 Billion |
| December 31, 1998 | 0.54\% | Assets < \$1 Billion |
| March 31, 1999 | 0.68\% | Assets > \$1 Billion |
| March 31, 1999 | 0.30\% | Assets < \$1 Billion |
| June 30, 1999 | 0.61\% | Assets > \$1 Billion |
| June 30, 1999 | 0.31\% | Assets < \$1 Billion |
| September 30, 1999 | 0.64\% | Assets > \$1 Billion |
| September 30, 1999 | 0.32\% | Assets < \$1 Billion |
| December 31, 1999 | 0.76\% | Assets > \$1 Billion |
| December 31, 1999 | 0.47\% | Assets < \$1 Billion |
| March 31, 2000 | 0.63\% | Assets > \$1 Billion |
| March 31, 2000 | 0.28\% | Assets < \$1 Billion |
| June 30, 2000 | 0.64\% | Assets > \$1 Billion |
| June 30, 2000 | 0.32\% | Assets < \$1 Billion |
| September 30, 2000 | 0.66\% | Assets > \$1 Billion |
| September 30, 2000 | 0.34\% | Assets < \$1 Billion |
| December 31, 2000 | 1.03\% | Assets > \$1 Billion |
| December 31, 2000 | 0.46\% | Assets < \$1 Billion |
| March 31, 2001 | 0.82\% | Assets > \$1 Billion |
| March 31, 2001 | 0.27\% | Assets < \$1 Billion |
| June 30, 2001 | 0.92\% | Assets > \$1 Billion |
| June 30, 2001 | 0.35\% | Assets < \$1 Billion |
| September 30, 2001 | 1.08\% | Assets > \$1 Billion |
| September 30, 2001 | 0.39\% | Assets < \$1 Billion |
| December 31, 2001 | 1.47\% | Assets > \$1 Billion |
| December 31, 2001 | 0.60\% | Assets < \$1 Billion |
| March 31, 2002 | 1.30\% | Assets > \$1 Billion |
| March 31, 2002 | 0.32\% | Assets < \$1 Billion |
| June 30, 2002 | 1.22\% | Assets > \$1 Billion |
| June 30, 2002 | 0.39\% | Assets < \$1 Billion |
| September 30, 2002 | 1.31\% | Assets > \$1 Billion |
| September 30, 2002 | 0.38\% | Assets < \$1 Billion |

## Quarterly Banking Profile

Troubled Commercial Loans Continue To Increase

| Report Date | Quarterly Net Charge-offs <br> (Billions) | Noncurrent Loans <br> (Billions) |
| :--- | :---: | :---: |
| March 31, 1997 | 0.3 | 7.1 |
| June 30, 1997 | 0.4 | 7.2 |
| September 30, <br> 1997 | 0.6 | 7.1 |
| December 31, <br> 1997 | 0.7 | 6.8 |
| March 31, 1998 | 0.6 | 7.9 |
| June 30, 1998 | 0.7 | 8.0 |
| September 30, <br> 1998 | 0.9 | 8.4 |
| December 31, <br> 1998 | 1.4 | 8.9 |
| March 31, 1999 | 1.0 | 10.2 |
| June 30, 1999 | 1.3 | 10.4 |
| September 30, <br> 1999 | 1.9 | 11.5 |
| December 31, <br> 1999 | 1.3 | 11.4 |
| March 31, 2000 | 1.8 | 12.8 |
| June 30, 2000 | 1.8 | 14.6 |
| September 30, <br> 2000 | 3.4 | 15.9 |
| December 31, | 2000 | 2.4 |
| March 31, 2001 | 3.1 | 17.5 |
| June 30, 2001 | 3.3 | 19.0 |
| September 30, <br> 2001 | 3.5 | 20.9 |
| December 31, | 2001 |  |

## Quarterly Banking Profile

\left.| C\&I Loans and Credit Cards Account For Most Of The Industry's Credit |  |  |
| :---: | :---: | :---: |
| Losses |  |  |$\right]$

Last Updated 11/26/2002


[^0]:    Source: FDIC Quaresjsiskigg Fowie , Third Quarter 2002

[^1]:    Last Updated 11/26/2002

